

## PULSES

Dec 15- Dec 22, 2007

### Highlights

#### Spot Markets

- More Yellow Peas from Canada will reach Indian ports by December.

### Highlights

#### Futures Market

- 1,500 MT Chana was delivered for the NCDEX December contract
- NCDEX and MCX combined stock of Chana is lower at 5,850 tonnes.

## Fundamentals

### URAD:

A mixed sentiment was observed in Urad spot markets due to relatively lower trading activities in the markets. Prices of FAQ Urad in Delhi and Mumbai markets remained steady to slightly weak at Rs.2200-2150 per quintal and Rs.2190-2170 per quintal, whereas prices remained slightly firm in Latur, Jalna and Akola due to decrease in arrivals and better demand from the millers. Due to higher acreage under Urad in Kharif season, production is healthy this year. Meanwhile, Rabi Urad acreage is 5.34 lakh hectares against previous year's 4.97 lakh hectares till 14.12.07. But, prices are expected to remain range bound with firm bias in the short run due to decreasing arrivals in the markets.

#### Urad Prices in Delhi and Mumbai (Rs/qrtl.)

Date	Burma FAQ (Delhi)	Burma spot FAQ (Mumbai)
17.12.07	2150	2170
18.12.07	2200	2180
19.12.07	2200	2170
20.12.07	2200	2190
21.12.07	2200	Closed
22.12.07	2200	2170

#### Urad Prices in secondary markets

QUALITY	22.12.07	15.12.07
Akola	2075	2000
Indore	2200	2225
Jalna	1700-2100	1300-2000

#### International Price Offer For Urad, FAQ, SQ New: \$/MT CNF (Mumbai/ Chennai)

Date	F A Q (Mumbai)	SQ(Mumbai)
15.12.07	570-580	600-630
22.12.07	570-580	600-630

### TUR:

Tur spot prices followed a downtrend due to full fledged arrivals from fresh crop in different parts of the country. The prices of Burmese Lemon Tur in Delhi and Mumbai markets were lower at Rs.2630-2520 per quintal and Rs.2530-2400 per quintal. Prices also fell sharply in Latur, Jalna and Akola. Arrivals in Gulbarga market jumped up to 25,000-35,000 bags against last week's 5,000-6,000 bags. Demand in the markets is mainly coming from the millers. Stockists have not entered into the markets yet due to higher moisture content of the commodity. PSUs have also invited sale and import tenders of Tur, which may push the prices further down in the coming days.

#### Tur Prices at Delhi / Mumbai (Rs/qrtl.):

Date	Burma Spot Delhi	Burma Spot Mumbai (New)
17.12.07	2625	2530
18.12.07	2630	2520
19.12.07	2550	2425
20.12.07	2520	2400
21.12.07	2400	Closed
22.12.07	2400	2350

#### Tur Prices in secondary markets

Centres and Grade	22.12.07	15.12.07
Gulbarga - Red Tur (New)	2480	2800
Latur Red Tur (New)	2300	Closed
Latur White tur	2250	Closed
Jalna Red	2100-2200	2500-2600
Jalna White	2200-2300	2600-2700
Jalna BDM	2300	2750
Akola Red Vidharbha Line	2275	2700

**International Price for Tur USD/MT CNF (Mumbai) 90 Days**

DATE	Burmese FAQ new	Burmese ( Lemon Tur, Weeviled 15%)
15.12.07	550	580
22.12.07	550	580

**MOONG:**

A steady to slightly firm sentiment was seen in Moong spot markets due to slightly lower arrivals in the markets. Prices of Pedishewa Moong in Mumbai, Kishangarh line in Delhi and Maharastra line in Indore moved around Rs.2400-2350 per quintal, Rs.2400-2200 per quintal and Rs.2325-2300 per quintal respectively. Meanwhile, Rabi Moong acreage is 4.3 lakh hectares against previous year's 2.6 lakh hectares till 14.12.07. But, in the short run, prices are expected to remain steady to slightly firm due to decreasing arrivals and better demand in the markets.

**Latest prices in Delhi (Rs/qt.)**

Date	Maharastra Chamki (Delhi)	Indore
15.12.07	2250-2400	2300
22.12.07	2250-2350	2300

**Prices at Secondary Centres (Rs/qt)**

Centres	22.12.07	15.12.07
Latur	1800-2050	Closed
Jalna	2000-2400	1800-2000
Akola	2200	2100
Kanpur	2350	2225
Indore	2300	2300

**International Price Offer for Moong USD/MT CNF (Mumbai)**

Date	Burmese Tengushewa	Burmese Pedishwa
15.12.07	610-620	700
22.12.07		

**CHICKPEAS:**

Chana spot prices recovered slightly due to decrease in arrivals from the stocks and slightly better demand from the millers. Average arrivals in Delhi remained steady at 40-45 motors, whereas arrivals in Bikaner markets were around 150-200 bags. The warehouse delivery for December contract is also 1,500 tonnes only. Millers are gradually entering into the markets to get the benefit of lower level of prices. The average prices of Rajasthan origin Chana in Delhi and Bikaner remained firm at Rs.2260-2255 per quintal and Rs.2155-2150 per quintal respectively. Prices also recovered slightly in Latur, Jalna and Akola. But, stockists still have good amount of stocks due to healthy production of 6.34 million tonnes last year. Meanwhile, till 14th December, Chana acreage is lower at 70.77 lakh hectares against last year's 75.95 lakh hectares, hinting more or less steady production. Heavy release of the commodity from the stock in recent past also made the markets little bit indecisive. Moreover, MMTTC and NAFED together invited quotations to sell 93,750 tonnes of Yellow Peas, which is alternative to Chana. But in the short run,

prices would recover further due to gradual increase in demand in the markets.

**Desi Chickpea Price Change in Delhi and Indore (Rs/qt.)**

Date	Delhi (Rajasthan)	Indore (Kantewala)
17.12.07	2260	2190
18.12.07	2260	2150
19.12.07	2265	2160
20.12.07	2250	2130
21.12.07	2240	2125
22.12.07	2225	2125

**Prices in Mandis of Maharashtra/ UP/ Karnataka**

Centres	22.12.07	15.12.07
Bikaner (Desi)	2170	2135
Latur (Gauran)	1900	Closed
Latur (Annagiri)	2050	Closed
Latur (G-12)	2000	Closed
Jalna (Gauran)	1950	1900
Jalna (Pila)	2050	2000
Akola (Mixed) motor cut	2050	1950
Akola new (Chapa) motor cut	2125	2050
Kanpur (mandi rates)	2200	2250

**International Price Offer for Chickpea USD/MT CNF (Mumbai)**

Date	Tanzania Yellow Gram (Mumbai)	Australian Chickpea
15.12.07	575	580-585
22.12.07	575	585-590

**MASOOR:**

A steady to slightly firm sentiment was witnessed in Masoor spot markets due to better demand and tight supply situation the markets. The prices in Delhi, Indore and Kanpur market were at Rs.2850-2800 per quintal, Rs.2880-2850 per quintal and Rs.3000-2950 per quintal respectively. Demand from the eastern part of the country has again increased little bit amidst the lower supply, despite Government's efforts to improve the supply situation through imports. Thus, prices are expected to remain range bound with weak bias until the arrivals from fresh crop.

**Prices in UP/ Indore (Rs/qtl.)**

Date	Kanpur	Indore
17.12.07	2950	2880
18.12.07	3000	2850
19.12.07	3000	2860
20.12.07	2980	2870
21.12.07	2970	2870
22.12.07	2950	2860

## FIELD PEAS:

Peas spot prices eased further due to arrivals of imported commodity in the markets. Prices of White Canadian Peas in Mumbai and Desi Peas in Kanpur remained weak at Rs.1900-1850 per quintal and Rs.2040-1990 per quintal respectively. Meanwhile, MMTC and NAFED together invited quotations to sell 93,750 tonnes of Yellow Peas of Canadian origin and according to media sources; almost 93,000 tonnes of Yellow Peas from Canada is expected to reach Indian ports by the end of this week, which would exert more downward pressure over prices in the coming days.

### Peas Price Movement (Rs/qt)

Offers	Kanpur New	Mumbai Peas(WC)
15.12.07	2070	1900
22.12.07	1970	1840

## NEWS

### More Yellow Peas from Canada Will Reach Indian Ports by December

According to media sources, almost 93,000 tonnes of Yellow Peas from Canada is expected to reach Indian ports by the end of this week. Canada's Yellow Peas prices surged to \$550 per tonne from \$300-350 per tonne within a year due huge import demand from India. Till 12th December, 7.99 lakh tonne of pulses reached the country out of 12.29 tonnes, which has been contracted by four PSUs; STC, MMTC, NAFED and PEC earlier this year. STC has contracted to import 2.6 lakh tonne of Yellow Peas, out of which 2.23 lakh tonne have already arrived while 83,000 tonnes of Peas has been brought by PEC from its contracted 1.9 lakh tonnes. MMTC has contracted for 2.03 lakh tonnes of Yellow Peas and 1.68 lakh tonnes arrived till now. NAFED has contracted to import of 1.6 lakh tonnes of Yellow Peas and the arrival so far is 97,760 tonnes.

## Futures Market (NCDEX)

### Chana

A roller coaster movement was observed in Chana futures prices during the week due to high volatility in the markets. Prices mainly moved sideways. The most active NCDEX January contract traded in the range of Rs.2274-2226 per quintal. The MCX January contract traded in the range of Rs.2238-2201 per quintal. During the period, Volumes increased marginally, while Open Interest decreased significantly.

## PRICE DRIVERS:

- Increasing demand in the markets from the millers.
- Arrivals from the stock have decreased little bit.
- The warehouse delivery for December contract is 1,500 tonnes only.
- MMTC and NAFED together invited quotations to sell 93,750 tonnes of Yellow Peas.
- 93,000 tonnes of Yellow Peas from Canada is expected to reach Indian ports in December.
- Till 14th December, Chana acreage is lower at 70.77 lakh hectares against last year's 75.95 lakh hectares

## OUTLOOK:

**Short Term (One Week):** Steady to slightly firm on better demand in the market.

**Medium Term (One Month):** Range bound with weak bias due to expected arrivals of huge quantities of imported Peas.

**Long Term (Three Months):** Weak on arrivals of fresh crop in the market.

### Chana (MCX January Contract)

Support-1	2190	Support-2	2145
Resistance-1	2255	Resistance-2	2276
<b>Strategy</b>	Buy on dips.		

### Chana (NCDEX January Contract)

Support-1	2199	Support-2	2166
Resistance-1	2285	Resistance-2	2315
<b>Strategy</b>	Buy on dips.		

**Forex as on 22.12.07**

Country/ Continent	Currency	Value in Rupees
USA	Dollar	39.29
European Union	Euro	56.85
Japan	100 Yen	34.96
United Kingdom	GBP	78.93

**Latest Vessel Position**

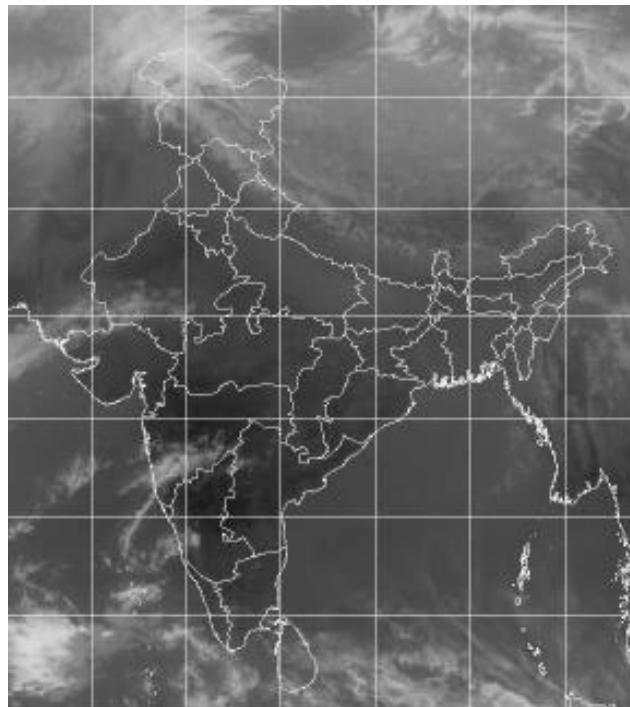
Vessels MV M. Emir Aksoy also sailed from Vancouver to reach Kolkata port (Diamond Harbour/Sagar) to offload 21,000 tonnes of Yellow Peas. 363.22 tonnes of Dun Peas has been shipped from Australia and is expected to arrive at Tuticorin port around 18.12.07. Vessel MV Snow Falcon from Vancouver is expected to arrive at Mumbai port by 1st week of January to offload 47,500 tonnes of Yellow Peas. Vessel MV Xiamen Sea shipped from Canadian port November'07 to discharge 46,250 tonnes of Yellow Peas at Tuticorin port.

**Weather Outlook for the Week Ending On 26th Dec, 2007**

- Scattered to fairly widespread rain/thundershowers with isolated heavy falls is likely over extreme south peninsula during first half of the week.
- The minimum temperatures are likely to remain below normal by 2-4°C over plains of northwest and east India and adjoining central India.
- Isolated to scattered rain/snow is likely over some parts of Western Himalayan Region during second half of the week.

**Crop -Weather Impact**

Commodity	States	Crop Stage	Impact
Urad (Kharif)	Assam	Pod maturity/harvesting	Dry weather will be helpful
Moong (Kharif)	Assam	Pod maturity/harvesting	Dry weather will be helpful
Tur (Kharif)	Punjab, TN, WB	Sowing	Expected rainfall will be helpful in TN
	WB, Assam, Haryana, Orissa and Bihar	Pod formation/maturity/harvesting	Dry weather will be beneficial for the crop.
Chana	Maharashtra, MP, Punjab, Haryana, Rajasthan	Germination/early vegetative	Irrigation is needed for dry weather

**Weather Map****22.12.2007****Source-IMD**

## International Highlight

### India's Import Matrix for Burmese Pulses (Tonnes)

Pulses	April, 2007
Black Matpe	1,86,467
Mung beans	8,071
Tur whole	17,619
Butter Bean	94
Others	9,893
Total	2,22,144

Other category includes kidney, bamboo, black eye, sultani, gram, chickpea and brown beans

USDA

### Monthly Total Exports of Burma (qty. in tonnes)

Months	2005	2006	2007
January	37,528	57,603	68,006
February	51,171	78,276	81,386
March	71,433	127,220	151,743
April	56,153	98,757	233,490
May	62,878	124,795	
June	92,430	125,766	
July	64,063	101,574	
August	75,578	136,018	
September	44,082	153,301	
October	46,235	60,636	
November	35,959	67,724	
December	32,159	55,746	
Total	667,869	1,187,416	534,625

(Source: Commerce Ministry, Myanmar)

#### Disclaimer

The information and opinions contained in the document have been compiled from sources believed to be reliable. The company does not warrant its accuracy, completeness and correctness. Use of data and information contained in this report is at your own risk. This document is not, and should not be construed as, an offer to sell or solicitation to buy any commodities. This document may not be reproduced, distributed or published, in whole or in part, by any recipient hereof for any purpose without prior permission from the Company. IASL and its affiliates and/or their officers, directors and employees may have positions in any commodities mentioned in this document (or in any related investment) and may from time to time add to or dispose of any such commodities (or investment). Please see the detailed disclaimer at <http://www.agriwatch.com/Disclaimer.asp>

© 2005 Indian Agribusiness Systems Pvt Ltd.