

## PULSES

Dec 08- Dec 15, 2007

### Highlights

#### Spot Markets

- PSUs invited sale and import tenders.
- Rabi Pulses acreage down on dry weather.

### Highlights

#### Futures Market

- 1,580 MT Chana was delivered for the NCDEX November contract
- NCDEX and MCX combined stock of Chana is lower at 5,835 tonnes.

## Fundamentals

### URAD:

A weak sentiment was observed in Urad spot markets due to lower buying interest from the millers and better arrivals in the market. Prices of FAQ Urad in Delhi and Mumbai markets remained weak at Rs.2200-2150 per quintal and Rs.2250-2175 per quintal respectively, whereas prices remained steady to slightly weak in Latur, Jalna and Akola due to better arrivals in the markets. Meanwhile, PEC invited bids to sell 2461.26 tonnes of Urad (FAQ and SQ) in the domestic markets. Thus, prices are expected to remain range bound with weak inclination as arrivals from Kharif crop are still continuing in the markets

#### Urad Prices in Delhi and Mumbai (Rs/qrtl.)

Date	Burma FAQ (Delhi)	Burma spot FAQ (Mumbai)
10.12.07	2150	2210
11.12.07	2250	2250
12.12.07	2150	2220
13.12.07	2200	2175
14.12.07	2200	2160
15.12.07	2200	2160

#### Urad Prices in secondary markets

QUALITY	15.12.07	08.12.07
Akola	2000	2100
Indore	2225	2300
Jalna	1300-2000	1500-1900

#### International Price Offer For Urad, FAQ, SQ New: \$/MT CNF (Mumbai/ Chennai)

Date	F A Q (Mumbai)	SQ(Mumbai)
08.12.07	570-580	600-630
15.12.07	570-580	600-630

### TUR:

A steady to weak sentiment was witnessed in Tur spot markets due to starting of arrivals from fresh crop in

different parts of the country. The prices of Burmese Lemon Tur in Delhi and Mumbai markets remained steady at Rs.2685-2580 per quintal and Rs.2530-2480 per quintal. But, prices eased little bit in Latur, Jalna and Akola due to arrivals of new crop in the markets. Meanwhile, PEC invited bids to sell 1559.2 tonnes of Tur of Myanmar and Kenyan origin. Moreover, MMTC floated tenders to import 6000 tonnes of Tur to be delivered during January-February' 2008. Thus, prices are expected to follow downtrend in the coming days due to better arrivals in the markets.

#### Tur Prices at Delhi / Mumbai (Rs/qrtl.):

Date	Burma Spot Delhi	Burma Spot Mumbai (New)
10.12.07	2685	2520
11.12.07	2610	2530
12.12.07	2650	2515
13.12.07	2580	2480
14.12.07	2610	2500
15.12.07	2625	2530

#### Tur Prices in secondary markets

Centres and Grade	15.12.07	08.12.07
Gulbarga - Red Tur (New)	2800	2850
Latur Red Tur (New)	Closed	3100
Latur White tur	Closed	3000
Jalna Red	2500-2600	2600-2700
Jalna White	2600-2700	2700-2750
Jalna BDM	2750	2750
Akola Red Vidharbha Line	2700	2650

#### International Price for Tur USD/MT CNF (Mumbai) 90 Days

DATE	Burmese FAQ new	Burmese ( Lemon Tur, Weeviled 15%)
08.12.07	550	580
15.12.07	550	580

## MOONG:

Moong spot markets remained volatile with weak bias due to frequent changes in supply/ demand dynamics. Prices of Pedishewa Moong in Mumbai, Kishangarh line in Delhi and Maharashtra line in Indore moved around Rs.2250-2175 per quintal, Rs.2400-2150 per quintal and Rs.2300-2225 per quintal respectively. Meanwhile, PEC invited quotations to sell 1278.9 tonnes of Moong (FAQ and Pedishewa) and arrivals from Rabi crop is also expected to start within one month period. Thus, prices are expected to sustain the lower level in the coming days amidst the good Kharif harvest.

### Latest prices in Delhi (Rs/qt.)

Date	Maharashtra Chamki (Delhi)	Indore
08.12.07	2300-2400	2300
15.12.07	2250-2400	2300

### Prices at Secondary Centres (Rs/qt)

Centres	15.12.07	08.12.07
Latur	Closed	1700-2050
Jalna	1800-2000	2000-2200
Akola	2100	2225
Kanpur	2225	2300
Indore	2300	2300

### International Price Offer for Moong USD/MT CNF (Mumbai)

Date	Burmese Tengushewa	Burmese Pedishewa
08.12.07	610-620	700
15.12.07	610-620	700

## CHICKPEAS:

Chana spot prices follow the downtrend due to poor demand in the market. The average prices of Rajasthan origin Chana in Delhi and Bikaner (loose) remained weak at Rs.2190-2185 per quintal and Rs.2010-2000 per quintal respectively. Prices also dipped further in Latur, Jalna and Akola. But, average arrivals in Delhi were slightly sluggish at 40-45 motors, whereas arrivals in Bikaner markets were around 150-200 bags. The arrivals from the stock started to decrease little bit in Delhi due to dense fog at morning hours, affecting smooth transportation. Moreover, the lower level of prices are also restricting stockists to incur further losses. Meanwhile, PEC invited bids to sell 631.570 tonnes of Chana of Tanzanian origin, 363.310 tonnes of Kabuli Chana and 3,519.400 tonnes of Dried Green Peas. Moreover, MMTC floated tenders to import 6,000 tonnes each of Chana and Dun Peas to be delivered during January-February' 2008. Prices are expected to recover slightly in the short run due to slightly lower arrivals. But over medium term upside potential is limited as still there are enough stock and imported Chana and Peas are entering in the country continuously

### Desi Chickpea Price Change in Delhi and Indore (Rs/qt.)

Date	Delhi (Rajasthan)	Indore (Kantewala)
10.12.07	2150	2050
11.12.07	2165	2040
12.12.07	2190	2050
13.12.07	2200	2060
14.12.07	2225	2100
15.12.07	2230	2120

### Prices in Mandis of Maharashtra/ UP/ Karnataka

Centres	15.12.07	08.12.07
Bikaner (Desi)Loose	2035	2000
Latur (Gauran)	Closed	2000
Latur (Annagiri)	Closed	2000
Latur (G-12)	Closed	1950
Jalna (Gauran)	1900	1800
Jalna (Pila)	2000	1950
Akola (Mixed) motor cut	1950	1925
Akola new (Chapa) motor cut	2050	2000
Kanpur (mandi rates)	2250	2225

### International Price Offer for Chickpea USD/MT CNF (Mumbai)

Date	Tanzania Yellow Gram (Mumbai)	Australian Chickpea
08.12.07	575	580-585
15.12.07	575	580-585

## MASOOR:

Masoor spot markets eased further due to subdued demand in the markets, though supply situation is tight due to lean periods. The prices in Delhi, Indore and Kanpur market moved around Rs.2900-2775 per quintal, Rs.2810-2780 per quintal and Rs.3000-2930 per quintal respectively. Till 6th December, Masoor acreage stood at 11.91 lakh hectares against 12.79 lakh hectares. But, in the short run prices may soften further due to lower demand and arrivals of imported commodity in the markets as MMTC floated tenders to import 6,000 tonnes of Red Lentil.

### Prices in UP/ Indore (Rs/qtl.)

Date	Kanpur	Indore
10.12.07	3000	2780
11.12.07	3000	2780
12.12.07	2970	2780
13.12.07	2950	2780
14.12.07	2930	2810
15.12.07	2930	2840

## FIELD PEAS:

Peas spot prices cooled off considerably due to arrivals of imported commodity in the markets. Prices of White Canadian Peas in Mumbai and Desi Peas in Kanpur remained weak at Rs.1920-1870 per quintal and Rs.2075-2040 per quintal respectively. Meanwhile, PEC invited quotations to sell 3,519.400 tonnes of Dried Green Peas of US origin of current crop. Moreover, MMTC floated tenders to import 6,000 tonnes of Dun Peas, which may further push the prices downwards in the coming days.

### Peas Price Movement (Rs/qt)

Offers	Kanpur New	Mumbai Peas(WC)
08.12.07	2070	1960
15.12.07	2070	1900

## NEWS

### MMTC Floated Import and Sale Tenders

MMTC floated tenders to import 24,000 tonnes of pulses, comprising 6,000 tonnes each of Tur, Chana, Red Lentil (Masoor) and Dun Peas to be delivered during January-February 2008. Moreover, MMTC invited quotations to sell 47,500 tonnes of Yellow Peas of Canadian origin from current crop to be delivered first week of January, 2008. In another separate tender, MMTC invited bids to sell 2,200 tonnes of Tur Whole (FAQ) of Myanmar origin and 400 tonnes of Tur Whole (Matwara) of Tanzania origin of the 2006-07 crop.

### PEC Invited Quotations to Sell Imported Pulses

PEC invited bids to sell 2461.26 tonnes of Urad (FAQ and SQ), 1278.9 tonnes of Moong (FAQ and Pedishewa), 1559.2 tonnes of Tur of Myanmar and Kenyan origin, 631.570 tonnes of Chana of Tanzanian origin, 363.310 tonnes of Kabuli Chana and 3,519.400 tonnes of Dried Green Peas of US origin.

### NAFED Invited Quotations to Sell 46,250 tonnes of Yellow Peas

NAFED invited bids to sell 46,250 tonnes of Yellow Peas of Canadian origin from current crop to be delivered at Tuticorin port.

### Rabi Pulses Acreage Down on Dry Weather

Acreage of Rabi Pulses reached 113.49 lakh hectares up to 14th December against last year's 121.46 lakh hectares during same period. Chana acreage is lower at 70.77 lakh hectares against last year's 75.95 lakh hectares, whereas Lentil and Peas acreages are also lower at 12.58 lakh hectares and 5.95 lakh hectares respectively against last year acreages of 14.32 lakh hectares and 7.22 lakh hectares respectively during same period. As far as different Chana growing States are concerned, acreage in MP and UP are lower at 22.11 lakh hectares 5.85 lakh hectares respectively from 25.84 lakh hectares and 7.72 lakh hectares respectively last years. Maharashtra and Karnataka also have registered slight shortfall in acreage to 10.32 lakh hectares from 10.34 lakh hectares and to 6.76 lakh hectares from 7.65 lakh hectares respectively. But acreage of Chana has increased to 12.68 lakh hectares from 11.19 lakh hectares in Rajasthan and 6.07 lakh hectares from 6.00 lakh hectares in Andhra Pradesh so far.

## Futures Market (NCDEX)

### Chana

Chana futures prices recovered slightly during the week on buying at lower level. Prices increased steadily after slight downfall on Monday. The most active NCDEX January contract traded in the range of Rs.2260-2190 per quintal. The MCX January contract traded in the range of Rs.2219-2178 per quintal. During the period, Volumes decreased significantly, while Open Interest increased marginally.

### PRICE DRIVERS:

- Arrivals from the stock started to decrease little bit in Delhi due to dense fog at morning hours, affecting smooth transportation.
- Poor demand in the market due to deterioration in quality (weeviled).
- PSUs are continuously inviting sale and import tenders of Chana and Peas.
- Considerable increase in expected Chickpea production in Australia, which would bring the quotations down from present higher level of \$580-\$590.
- The MCX and NCDEX combined stock is lower at 5,835 tonnes.

### OUTLOOK:

**Short Term (One Week):** Steady to slightly firm on slight lower arrivals.

**Medium Term (One Month):** Range bound with weak bias due to expected arrivals of imported commodity.

**Long Term (Three Months):** Slightly weak on arrivals of fresh crop in the market.

### Chana (MCX January Contract)

Support-1	2183	Support-2	2173
Resistance-1	2258	Resistance-2	2281
<b>Strategy</b>	Buy on major dips.		

### Chana (NCDEX January Contract)

Support-1	2214	Support-2	2189
Resistance-1	2285	Resistance-2	2315
<b>Strategy</b>	Buy on major dips.		

## Forex as on 15.12.07

Country/ Continent	Currency	Value in Rupees
USA	Dollar	39.34
European Union	Euro	57.62
Japan	100 Yen	35.00
United Kingdom	GBP	80.36

## Latest Vessel Position

Vessel ETA is expected to arrive at Vishakhapatnam port on 23.12.07 to offload 10,500 tonnes of Yellow Peas. Vessels MV M. Emir Aksoy also sailed from Vancouver to reach Kolkata port (Diamond Harbour/Sagar) to offload 21,000 tonnes of Yellow Peas. 363.22 tonnes of Dun Peas has been shipped from Australia and is expected to arrive at Tuticorin port around 18.12.07. Vessel MV Snow Falcon from Vancouver is expected to arrive at Mumbai port by 1st week of January to offload 47,500 tonnes of Yellow Peas. Vessel MV Xiamen Sea shipped from Canadian port November'07 to discharge 46,250 tonnes of Yellow Peas at Tuticorin port.

## Weather Outlook for the Week Ending On 19th Dec, 2007

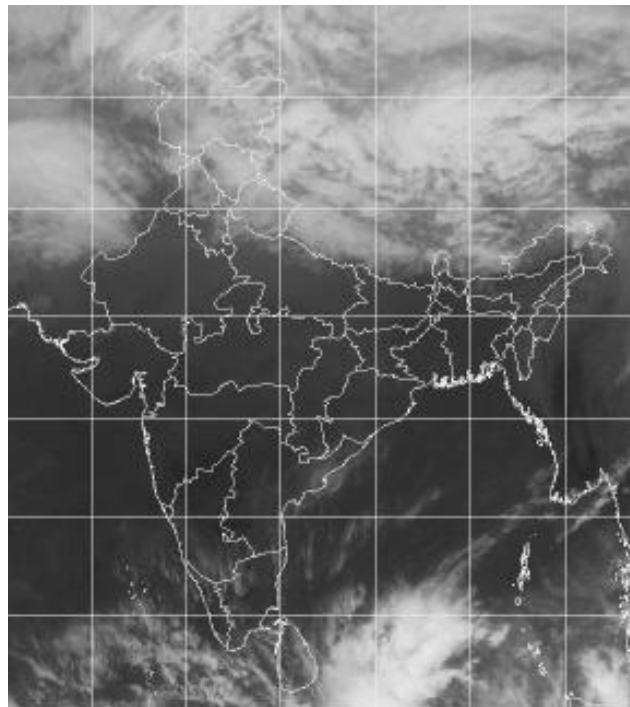
- Isolated to scattered rain/thundershowers are likely over extreme south peninsula.
- Under the influence two western disturbances, isolated to scattered precipitation is likely over western Himalayan Region and adjoining northern plains during the week.
- No significant change in night temperatures during first half of the week and rise in night temperatures by 2-3°C during second half of the week is likely over plains of northwest & adjoining central India.

## Crop -Weather Impact

Commodity	States	Crop Stage	Impact
Urad (Kharif)	TN, Assam	Pod maturity/harvesting	Expected rainfall will be helpful in TN
Moong (Kharif)	TN, Assam	Pod maturity/harvesting	Expected rainfall will be helpful in TN
Tur (Kharif)	Punjab, TN, WB	Sowing	Irrigation needed in dry areas
	WB, Assam, Haryana, Orissa and Bihar	Pod formation/maturity	Dry weather will be beneficial for the crop.
Chana	Maharashtra, MP, Punjab, Haryana, Rajasthan	Germination/early vegetative	Expected scattered rainfalls in northern plains will be helpful and Irrigation is needed in other areas.

## Weather Map

15.12.2007



Source-IMD

## International Highlight

### India's Import Matrix for Burmese Pulses (Tonnes)

Pulses	April, 2007
Black Matpe	1,86,467
Mung beans	8,071
Tur whole	17,619
Butter Bean	94
Others	9,893
Total	2,22,144

Other category includes kidney, bamboo, black eye, sultani, gram, chickpea and brown beans

USDA

### Monthly Total Exports of Burma (qty. in tonnes)

Months	2005	2006	2007
January	37,528	57,603	68,006
February	51,171	78,276	81,386
March	71,433	127,220	151,743
April	56,153	98,757	233,490
May	62,878	124,795	
June	92,430	125,766	
July	64,063	101,574	
August	75,578	136,018	
September	44,082	153,301	
October	46,235	60,636	
November	35,959	67,724	
December	32,159	55,746	
Total	667,869	1,187,416	534,625

(Source: Commerce Ministry, Myanmar)

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