Chana (Chickpeas)

Chana prices witnessed weak trend during the fortnight. Weak demand at higher levels of the commodity has supported bearish sentiments throughout the fortnight. Since fresh arrivals have started in AP and Maharashtra but have failed to put cap on rising prices during past few days and due to this prices gained for short time.

Trade participants in AP believe that coming crop is likely to be lower than last year's crop and this might support bullish sentiments. Fresh arrivals have started in Latur market but despite of this average prices during the month of February are still higher than last year's prices by around 18% during the same period. According to the sources, importers have cancelled import consignments from Australia due to the quality issues associated with the new crop.

However, prospects of higher crop in Canada might force importers to import chickpeas from Canada instead of Australia. Below mention table reflects Canadian chickpeas position:

| | August to November | |
|-------------------------|-----------------------|--|
| | 2009-10 2010-11 | |
| Area Harvested (000 ha) | 100 19 | |
| Yield (kg/ha) | 1870 1670 | |
| Production (000 MT) | 75.5 128.3 | |
| Imports (000 MT) | 1.9 2.4 | |
| Exports (000 MT) | 25.9 32.3 | |

Taking into account the above factors, major uptrend is not expected in chana prices in view of commencement of fresh arrivals in near term.

Chickpeas Prices at Key Centers (Rs/Qtl)

| Origin/Grade | Centre | 11.02.11 | 22.01.11 |
|-------------------|---------|-----------|-----------|
| Chana (Australia) | Mumbai | 2575 | 2750 |
| Rajasthan Desi | Delhi | 2675-2680 | 2725-2730 |
| M.P. Desi | Delhi | 2675-2680 | 2725-2730 |
| Desi (Loose) | Bikaner | 2525 | 2625 |
| Kantewala | Indore | 2540 | 2700 |
| Gauran New | Latur | 2350-2650 | Closed |

International Price Offer for Chana (Indicative) USD/MT C&F

| Date | Tanzania Chickpeas (Mumbai) | Australian Chickpeas (Mumbai) | Australian Chickpeas (Chennai) |
|---------------------------|-----------------------------------|-------------------------------------|--------------------------------------|
| 11.02.11 (Nov- Dec) | - | - | - |
| 22.01.11 (Nov- Dec) | - | - | - |

Matar (Peas)

Domestic prices of peas witnessed a steady to weak tone during the fortnight. Firm demand of the commodity ahead of tight supplies of desi peas has restricted downward movement in its prices. Initially, imported peas marginally declined during the week but regular demand of the commodity has supported its prices.

However, easy availability of the imported peas is trying to keep the prices under control. If we talk about the domestic front, tight supplies of desi peas have moved up imported peas prices in domestic markets. Average prices of white Canadian during first week of Feb 2011 are higher by around 37% compared to the last year's prices during the same period.

However, Canada is likely to export more quantity during current year and this might further try to keep the domestic prices under control. Below mentioned table reflects Canadian dry peas situation:

| | August to November | | |
|-------------------------|-----------------------|--|--|
| | 2009-10 2010-11 | | |
| Area Harvested (000 ha) | 1487.2 1322.3 | | |
| Yield (kg/ha) | 2300 2200 | | |
| Production (000 MT) | 3379.4 2862.4 | | |
| Imports (000 MT) | 28.3 17.9 | | |
| Exports (000 MT) | 690.5 1151.0 | | |

Given the above factors, peas prices are likely to continue steady to weak in near-term.

Peas Prices (Rs/Qtl.)

| Date | Mumbai Canadian White Peas | Mumbai White American | Kanpur Desi New (Factory delivery) |
|----------|-------------------------------|--------------------------|---------------------------------------|
| 11.02.11 | 1861 | 1925-1930 | 2090 |
| 22.01.11 | 1925 | 2000 | 2250 |

Urad (Black Matpe / Black Gram)

Domestic prices of urad witnessed a weak tone during the fortnight. Although supply of urad in domestic market is tight but still buyers are hesitating in paying higher prices for the commodity.

Domestic urad prices are consistently falling from last few days but despite of this supply shortage in the domestic markets has moved up current year's average Feb prices by

around 12.25% compared to the last year's average prices during the same period. Although, sowing of urad till Jan 28, 2011 is marginal lower compared to the last year's acreage during the same period but monsoon is favorable till date and this has raised the prospects of better output. Acreage under rabi urad till Jan 28, 2011 is reported at 8.12 lakh hectares against last year's area of 8.16 lakh hectares.

Considering firm demand and reduced domestic arrivals, prices are likely to trade range bound with weak bias in near -term.

Urad Price (Rs/Qtl) & Arrival (Bags) at Different Centers

| Centre / Origin / Grade | 11.02.11 | 22.01.11 | Arrival 11.02.11 | Arrival 22.01.11 |
|----------------------------|---------------|---------------|---------------------|---------------------|
| Mumbai Burma FAQ | 4075- 4100 | 4550- 4600 | | |
| Delhi Burma FAQ | 4000 | 4550 | | |
| Indore Desi | 4100 | 4200 | 700 | 800 |
| Vijayawada Polished | 4450 | 5000 | 2500 | |
| Jalgaon Desi | 4100- 4200 | 4000- 4600 | 200 | 300 |
| Latur Desi | 3000- 3500 | 3600- 3700 | 700 | 1000 |

International Price Offer for Burmese Urad FAQ & SQ (Indicative) USD/MT C&F

| Date | FAQ (Mumbai) | SQ (Mumbai) | FAQ (Chennai) | SQ (Chennai) |
|----------|-----------------|----------------|------------------|-----------------|
| 11.02.11 | 970 | - | 980 | 1180 |
| 22.01.11 | 970 | - | 980 | 1180 |

Tur (Pigeon Peas / Red Gram)

Tur prices traded steady to weak tone in major cash markets. Weak demand of the commodity at higher levels kept weighing on domestic tur prices. Moreover, regular arrivals of the commodity have further kept the domestic tur prices under control.

Last year unfavorable weather had adversely affected the crop and due to this Jalna market received negligible arrivals during first week of Feb but during this year Jalna market has received more than 16000 bags. Despite of the increased fresh arrivals during current year, current average prices during Feb are higher by around 8% than last year's average prices during the same period.

Despite of the weakness in domestic tur prices, international prices of the commodity have improved by around \$20-25/ton during the week and if international prices consistently rose then it might also support domestic prices to some extent.

Tur prices are further expected to trade with weak bias in near term.

Tur Prices (Rs/Qtl) & Arrival (Bags) at Different Centers

| Centre / Origin / Grade | 11.02.11 | 22.01. 11 | Arrival 11.02.11 | Arrival 22.01.11 |
|-----------------------------|-----------|---------------|---------------------|---------------------|
| Burmese Lemon New Mumbai | 3800-3825 | 4500- 4550 | | |
| Burmese Lemon New Delhi | 3800 | 4550 | | |
| Red Tur Gulbarga | 3500-4250 | - | 15000 | 15000 |
| Red Tur Latur | 4300 | Closed | 10000 | - |
| White Tur Latur | 4250 | Closed | 2000 | - |
| Red Tur Indore | 4200 | 4800 | - | 700 |
| Red Tur (New) Jalgaon | 4000-4700 | 4500- 5400 | 3000 | 4000 |

International Price for Tur (Indicative) USD/MT C&F

| Date | Burmese (Red Lemon Tur) Mumbai | Tanzania (Tur Arusha) Chennai |
|----------|--------------------------------------|-------------------------------------|
| 11.02.11 | 1030 | 575 |
| 22.01.11 | 1030 | 575 |

Masoor (Lentils)

Weak tone featured in masoor cash markets. Slight improvement in the demand of masoor after continuous fall in its prices has initially supported its prices but came down due to the better availability of the commodity. Masoor acreage till 28 Jan, 2011 is reported at 15.51 lakh hectares compared to the last year's acreage of 15.39 lakh hectares during the same period.

Market participants are looking for new crop and due to this demand for the commodity is not so much responsive. Reportedly, good carry-in stocks might put cap on rising domestic prices in near term. Since Canada is expected to harvest big crop compared to the last year but export availability is likely to be lower from last year. Below mention table represents Canadian outlook:

| | August to November | |
|-------------------------|-----------------------|--|
| | 2009-10 2010-11 | |
| Area Harvested (000 ha) | 963.2 1335. | |
| Yield (kg/ha) | 1570 1460 | |
| Production (000 MT) | 1510.2 1947.1 | |
| Imports (000 MT) | 4.8 14.8 | |
| Exports (000 MT) | 544.3 403.1 | |

Masoor prices are likely to witness steady to weak tone in near -term.

Masoor Prices (Rs/Qtl) & Arrival (Bags) at Different Centers

| Centre / Origin / Grade | 11.02.11 | 22.01.11 | Arrival 11.02.11 | Arrival 22.01.11 |
|-------------------------------|-----------|-----------|---------------------|---------------------|
| Mumbai (Red Lentil) | 3200 | 3450-3500 | | |
| Delhi-Chanti Export | 4600-4750 | 4900-5000 | | |
| Delhi- New MP/kota Line | 2900-2950 | 3300 | | |
| Delhi-UP Sikri Line | 3400-3450 | 3600 | | |
| Kanpur local mill delivery | 3075 | 3425 | | |
| Kanpur -Bareilly Delivery | 3160 | 3500 | | |
| Indore- Masra | 3200 | 3800 | | |
| Indore- Medium | 3250 | 3850 | | |

International Price for Masoor (Indicative) USD/MT C&F

| Date | Yellow Lentil (Laird) | Yellow Lentils (Richlea) | Red Lentils |
|----------|--------------------------|--------------------------------|-------------|
| 11.02.11 | - | - | - |
| 22.01.11 | - | - | - |

Moong (Green Gram)

Moong prices witnessed steady to firm sentiments during the week. Dull demand of the commodity is consistently trying to keep the prices under control but limited availability of bold quality moong has moved up its prices.

Total rabi acreage has marginally reduced as area under moong till 28 Jan, 2011 is reported at 5.76 lakh hectares compared to the last year's area of 5.92 lakh hectares during the same period. Gap between the prices of inferior and bold quality moong has widened due to the sluggish demand for inferior quality moong.

At the global front, Myanmar is expected to harvest around 1-1.25 lakh tonnes of moong during current year and carry-in stock will be around 0.10-0.15 lakh tonnes, which makes total availability of around 1.30-1.40 lakh tonnes. Since expected total availability of Burmese moong will be less than the normal Burmese moong production and this will result in tight supplies in the global market, hence support moong prices.

Moong prices are expected to trade with firm bias in near term

Moong Prices (Rs/Qtl) & Arrival (Bags) at Different Centers

| Centre / Origin / Grade | 11.02.11 | 22.01.11 | Arrival 11.02.11 | Arrival 22.01.11 |
|-----------------------------|-----------|-----------|---------------------|---------------------|
| Mumbai Pedishewa | - | - | | |
| Chennai Moong Pedishewa | 6200-6300 | 5200-5300 | | |
| Delhi-UP Line | - | - | | |
| Delhi -Moong Mertha City | 5800 | 5000 | | |
| Indore-Chamki | 5400 | 5000 | 1000 | 500 |
| Kanpur Desi | 4100 | 3700-4200 | 40-50Mtrs | 20-25 |
| Jalna New Moong | 3000-4000 | 5000 | - | - |
| Akola Chamki | 3700-4800 | 4000-4900 | 1400 | 1000 |
| Jaipur Moong | 3800-4400 | 4800-5000 | 20000 | 25000 |

International Price Offer for Moong (Indicative) USD/MT CNF (Mumbai)

| Date | Moong (China) | Moong Annashewa (Burma) | Moong Pedishewa (Burma) |
|----------|------------------|-------------------------------|-------------------------------|
| 11.02.11 | - | 1150 | 1450 |
| 22.01.11 | - | 1150 | 1450 |

Forex as on 22.01.11

| Country/ Continent | Currency | Value in Rupees |
|--------------------|----------|-----------------|
| USA | Dollar | 45.63 |
| European Union | Euro | 62.15 |
| Japan | 100 Yen | 55.26 |
| United Kingdom | GBP | 72.98 |

Rabi Acreage of Pulses

| Attribute | Area Covered (Till 28-01-2011) | Area Covered (Till 28-01-2010) | % Change |
|-----------|--------------------------------|--------------------------------|----------|
| Chickpea | 95.12 lha | 85.55 lha | 11.18 |
| Peas | 7.29 lha | 7.44 lha | 2.05 |
| Lentils | 15.51 lha | 15.39 lha | 0.78 |
| Urad | 8.12 lha | 8.16 lha | 0.50 |
| Moong | 5.76 lha | 5.92 lha | 2.70 |

Weather Watch:

| States | Weather | Crop Impact |
|----------------|--------------------|--|
| Andhra Pradesh | Mainly Dry Weather | Favorable for rabi urad crop. |
| Maharashtra | Mainly Dry Weather | Favorable for harvesting of chana crop. |
| Karnataka | Mainly Dry Weather | No impact on crop. |
| Madhya Pradesh | Mainly Dry Weather | Helpful in harvesting of chana. |
| Rajasthan | Mainly Dry Weather | Might result in yield loss as rain required for standing chana crop. |
| UP | Mainly Dry Weather | No impact on crop. |

Technical Outlook:

- Chana futures witnessed sideways movement during the fortnight.
- Candlestick pattern supports selling from the higher levels.
- Closing of prices above short term EMAs (9 & 18 days) suggests firmness in prices.
- RSI is moving up in neutral zone, thus warranting the bears.
- MACD is moving up thus hinting bullish trend.
- It is advisable to sell from higher levels.

Trade Recommendation - Chana NCDEX (Jan.)

| Call | Entry | T1 | T2 | SL | |
|----------------------|-------|------|------|------|--|
| SELL | <2775 | 2695 | 2675 | 2810 | |
| Support & Resistance | | | | | |
| S2 | S1 | PCP | R1 | R2 | |
| 2610 | 2640 | 2745 | 2775 | 2820 | |
| | | | | | |



Disclaimer

The information and opinions contained in the document have been compiled from sources believed to be reliable. The company does not warrant its accuracy, completeness and correctness. Use of data and information contained in this report is at your own risk. This document is not, and should not be construed as, an offer to sell or solicitation to buy any commodities. This document may not be reproduced, distributed or published, in whole or in part, by any recipient hereof for any purpose without prior permission from the Company. IASL and its affiliates and/or their officers, directors and employees may have positions in any commodities mentioned in this document (or in any related investment) and may from time to time add to or dispose of any such commodities (or investment). Please see the detailed disclaimer at http://www.agriwatch.com/Disclaimer.asp
© 2005 Indian Agribusiness Systems Pvt Ltd.