

### **Domestic Market Recap:**

Sugar prices improved during the last week owing to recent shift in government policy and surging demand prior to festivals. Government notification of additional 5 lakh tonnes sugar export, lower sugar non-levy sugar quota for July (though carry forward and whites from imported raw keep sugar quota satisfactory for July demand) and improved demand of sugar supports the prices of sugar in previous week.

Current situation is tilted towards sugar millers who now start releasing their stocks at premium backed by improved demand and fetching premiums from the exporters. Sugar demand is expected to pick up slowly during the first week of July and peak demand is expected during second fortnight of July and beginning of the Aug as bulk buyers might go for forward booking before festivals starts.

## **News Highlights:**

- India has made available 15.60 lakh tonnes (12.5 lakh tonnes Normal quota, 3 lakh tonnes carry over and 0.10 lakh tonnes white/refined sugar processed out of imported raw sugar) of non-levy sugar quota for July, lower than the 16.5 lakh tonnes released during previous month and last three years average. The government has released 2.12 lakh tonnes of levy sugar for July.
- Govt. allows additional 5 lakh Tonnes sugar quota for exports under OGL which totaled the to 10 lakh tonnes which is below the industry expectation of 15 lakh tonnes.
- EGOM panel did not take any decision on removing stock holding limits for sugar. India had put the stock holding restrictions in 2009 when production fell due to bad monsoon rains.
- Punjab government is expecting its sugar production to touch 32.5 lakh quintals which would be 2.3 lakh
  quintals higher than previous year sugar production. Punjab Government has decided to provide big relief
  to the farmers by disbursing on the spot payment for the cane.
- A high level delegation led by Chief Minister of Maharashtra filed a petitioned in front of central government asking for 40 lakh tonnes sugar exports allowance as against 10 lakh tonnes sugar exports allowed so far by government.

# **Further Sugar Export Opportunity:**

White sugar prices in International market moved up by \$108.4/MT in a month from \$658.3 /MT on 29<sup>th</sup> May 2011 to \$766.7 quoted on 29<sup>th</sup> June, 2011 in its bench mark market of Liffe. Port congestion in Brazil and Thailand and Y-o-Y less sugar production in Brazil are the reason to support white sugar prices in recent past.

Recently government notifies additional 5 lakh tonnes sugar exports. Government tries to give some relief to the millers which now can decrease their losses by asking premium prices over current domestic price from export houses. Price spread between low domestic price and high international prices continuously widen which open opportunity for exporters. Indian FOB prices are still competent when compared with its competitors like Thailand and Brazil. Recent meeting of Maharashtra government delegates which led by Maharashtra Chief minister filed a petitioned in front of central government asking for 40 lakh tonnes sugar exports allowed so far by government. It might give some hope for millers and export houses to get more sugar quota license for further export.



Comparative Sugar FOB Prices (USD/MT)						
South (T.N) West (Maharashtra) North (U						
Sugar Parity Calculations	Chennai S 30	Kolhapur S 30	Muzaffarnagar M 30			
FOB India (USD/MT)	724.15	708.23	757.60			
Brazil Thailand						
FOB (USD/MT)	764.80	794.80	-			

Milers might get benefits from recent additional sugar export allowance. The competition getting higher amongst export houses to get sugar export licenses. They might offer high premiums over existing sugar prices to the millers for getting export quota. After considering Indian premiums, sugar exports remains relevant in context of existing export parity from important centers like Kolhapur and Chennai due to freight cost advantage to ports which is not seems feasible from UP.

Meanwhile, increasing sugar export parity not only gives relief to sugar millers to cover their losses but also allow big export houses to give premium to mills over domestic prices. However, the quantity allocated to sugar mills is not adequate which might not kept the sugar prices at higher side for long term.

### **Sugar Production Scenario:**

We revised up our sugar production estimates for 2010-11 to 24.7 million tonnes up 0.3 million tonnes compared to previous sugar production estimate of 24.4. Extension of cane crushing in Maharashtra coupled with better sugar production prospect from T.N. results into more sugar production.

Sugar Production estimate for 2010-11 (In Million Tonnes)				
Indian Government	24.5			
ISMA	24.2			
Agriwatch	24.7			
Sucden	24.0-24.5			
ED&F Man	24.5			
Maharashtra State Cooperative Sugar Factories Federation (MSCSFF)	24.5			

Meanwhile, sugar production projection for 2011-12 also revised up to 26.4 million tonnes up 0.4 million tonnes from our previous estimate. There was increase in overall area while keeping the yield constant which led to an increase in the overall sugar production for 2011-12. Increase in overall area lead us to project sugar production up at 26.4 million tons as shown in the following table.

Sugar Production Projection for 2011-12 (In Million Tonnes)				
Agriwatch		26.4		
Czarnikow		26.1		
Sucden		25.7		

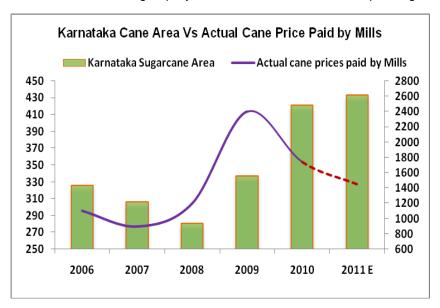
Production projection based on 2 years average yield



# Karnataka Cane Area viz-a-viz Actual Cane Price Paid by Mills:

Information form mills in Karnataka reveal cane area to go up by 2.92% for 2011-12 as active planting is

reported from the state. Surge in cane area from Karnataka is mainly due to relatively better return by the farmers compared to other crops. Since sugar cane production is highly cyclic in nature and is entering a phase of good production in 2011-12, we expect cane prices paid by the mills to decline owing to higher cane availability and might close come to government set FRP to Rs.



1450/MT as cane area and actual cane prices paid to farmers are inversely related. Mills have paid Rs. 1740/MT to farmers during 2010-11.

# **Spot Sugar Prices Scenario (Weekly)**

	24-June-11	1-July-11	change
Mumbai M-30	2841	2961	+120
Mumbai S-30	2661	2751	+90
Muzaffar Nagar M	2845	2920	+75
Delhi M-30	2850	2930	+80
Delhi S-30	2800	2910	+110
Kolhapur M-30	2681	2801	+120
Kolhapur S-30	2501	2591	+90



# Spot market analysis (Muzaffar Nagar - Grade M):



Sugar spot prices improved in Muzaffarnagar. Improved demand, sugar sell by mills at increased price and export notification in the Muzaffar Nagar spot market kept the sugar prices upwards by Rs.30-40.

We expect sugar price in Muzaffarnagar to move upwards in the upcoming week.

# **Spot market Price pattern and Analysis (Kolhapur – Grade S):**



Considering the current fundamentals, we expect sugar prices to increase during coming week. Prices of Sugar-S in Kolhapur spot market might go up by Rs. 30-40 and is likely to stay near Rs. 2838/Qtl when compared to average price of Rs. 2800. per Qtl.



#### **Gur Scenario:**

Gur prices featured weak trend in Muzaffarnagar spot. Weak demand and lackluster trade of Gur kept the under pressure. On an average, 6000 bags are lifting per day from Muzaffarnagar market.

Talking about the stock position, 800,000 bags are stored in Cold storage for Chaku variety Gur which are 150,000 bags more compared to previous year stock position. Increased stocks continue to weigh on the prices. However, Raskut and Papdi variety is in tight position which is nearly 100000 bags less compared to previous year. Major threat for Muzaffarnagar traders is the fresh arrivals of Gur from Maharashtra and Karnataka which can snatch the buyers (Gujarat and Rajasthan) of Gur from UP. Gur prices during the month of July is expected to stay weak as liquidation of stock from UP might continue to weigh on the market sentiments.

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Commodity: Sugar Exchange: NCDEX
Contract: July Expiry: July 20<sup>th</sup>, 2011

#### **SUGAR**

#### **Technical Commentary:**

 Prices are moving upwards and hovering in a range from Rs. 2682 to Rs.2784. Price increase with volume further suggests bullishness in the prices. However, RSI is in a overbought region which suggests bearishness in the prices.



**Strategy:** It is advisable to sell on rallies.

Supports & Resistances		S2	<b>S1</b>	PCP	R1	R2	
Sugar NCDEX July			2602	2634	2707	2731	2760
Trade Call		Call	Entry	T1	T2	SL	
Sugar	NCDEX	July	Sell	<2690	2634	2602	2731

Commodity: Gur Exchange: NCDEX
Contract: July Expiry: July 20<sup>th</sup>, 2011

#### **GUR**

### **Technical Commentary:**

 Gur future prices consolidate and are moving in a range between Rs.
 964 to Rs 999 if breached either side may decide the movement of the prices. However, RSI is hovering in a oversold region which suggests bullishness. Prices closing above 9 day SMA further suggest bullishness in the prices.



Strategy: Sell on rallies would be advisable.

Supports & Resistances		S2	<b>S1</b>	PCP	R1	R2	
Gur NCDEX July			964	975	975	999	1016
Trade Call		Call	Entry	T1	T2	SL	
Gur	NCDEX	July	Sell	<984	975	964	990



#### **International Scenario**

International prices have increased marginally in previous week. Port congestion and Brazil crop situation support the prices to move up. We expect that the prices may decrease as increased global sugar output increase the supply situation which might pressurize the prices of sugar in the coming week.

# **International Market News Highlights:**

- Australia's sugar production in 2011/12 is forecast to recover by only a modest 232,000 tonnes to 3.852 mln, despite increased plantings, the government chief commodities forecaster ABARES said.
- Australian firm Queensland Sugar Ltd. has kicked off its export program for 2011/12 (Jul/Jun) on a solid note despite weather-induced setbacks last year. This season's first consignment of 27,000 tonnes of raw sugar destined for New Zealand left Townsville last week, with the second shipment of an unspecified quantity for South Korea having been shipped over the weekend.
- Mexico produced 3,573 tonnes of sugar, tel quel, in the week ended June 25, compared with 8,164 in the same period a year ago, industry data showed. That brought total output in the season-to-date to 5.183 mln tonnes, up 7.5% from 4.822 mln produced by the same date last year. Cane yields were down to 65.8 tonnes per ha in 2010/11 so far from 67.0 a year ago, while the sugar recovery increased to 11.75% from 11.12%.
- The sugar lineup at Brazilian ports rose to 74 vessels, up from 70 on June 8. At Santos, Brazil's main port for sugar exports, the queue rose to 58 from 50 over the past three weeks. At Paranagua, the No. 2 sugar port, there were 15 ships this week, down from 18 vessels on June 8.

Brazil	Sugar Ve		In Tonnes			
Ports	Vessels		White		Raw	
	8-June	29-June	8-June	29-June	8-June	29-June
Santos	50	58	113200	71200	1630000	2200000
Paranagua	18	15	48600	23600	425450	400950
Maceio	1	1	0	0	10025	9950
Total	70	74	165800	94800	2070000	2610000

International Sugar Prices (Weekly)						
	Contract Month	23/6/2011	30/6/2011	Change		
ICE Sugar #11 (US Cent/lb)	Jul'11	27.58	28.36	0.78		
	Oct'11	26.08	26.34	0.26		
	Mar'12	25.50	25.71	0.21		
LIFFE Sugar (US \$/MT)	Aug'11	733.30	739.00	5.7		
	Oct'11	663.50	670.30	6.8		
	Dec'11	647.20	648.60	1.4		



# LIFFE Future Market Sugar Scenario (Aug'11 Contract):



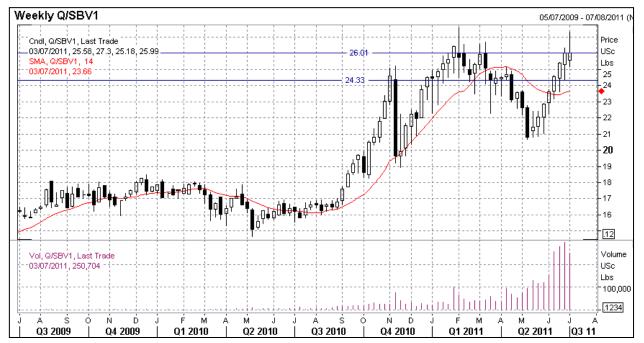
# **Technical Commentary**

- Prices are moving up and hovering near to its strong resistance level at \$782/mt, if breached then it may move up further.
- However, Increase in prices with decrease in volume further indicates bearishness.
- Also, RSI is hovering in an overbought region which suggests bearishness in the prices.

International Sugar Futures Price Projection					
Contract Month  Present Quote Expected Price level for next					
LIFFE Sugar (US \$/MT)	Aug'11	739.00	704.2		



# ICE Raw Sugar Future Market Scenario (July'11 Contract):



### **Technical Commentary**

- Prices are moving upwards and moving in a channel.
- Prices try to breach its strong resistance level of 26.01 cents/pound. If prices breached the
  present resistance level then prices might go up in the coming week.
- Howver, increase in prices with decrease volume suggests bearishness in the prices.
- Also, RSI is in overbought region which further support the bearishness in the prices.

International Sugar Futures Price Projection					
Contract Month  Present Quote Expected Price level for next week					
ICE Sugar #11 (US Cent/lb)	Oct'11	26.34	24.33		

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