

# Highlights of the week:

- Prices of all pulses featured a firm tone during the period except moong prices of which eased during the period.
- New moong and urad crop arrivals started in Maharashtra, MP, and Karnataka and in Rajasthan.
- Government in its 1<sup>st</sup> advance estimate pegged total Kharif 2011 pulses output at 64.3 lakh tonnes as compared to 71.2 lakh tonnes last year.
- In last one week urad offers increased by US \$75/MT to US \$ 900/MT.
- During Apr-Jun 2011 total pulses imports stood at 7.19 lakh tonnes up by 92% from same period last year.

# **Pulses Statistics:**

#### Kharif 2011 sowing progress:

Pulses	Area as on 16/9/2011	Same Period Last Year 16/9/2010	% Change
Arhar	38.24	45.07	-15.15%
Moong	23.57	27.49	-14.26%
Urad	22.37	23.91	-6.44%
Total pulses	106.76	117.41	-9.07%

# State wise Sowing Progress of Kharif 2011 Pulses:

#### Tur (Pigeon Pea)

State	Current Year's Area	Last Year's Area in same	%
State	(in Hectares)	period (in Hectares)	Change
Maharashtra (September 9)	1191842	1369700	-12.9
Rajasthan (August 30)	20500	21000	-2.4
Madhya Pradesh (August 30)	490000	487000	0.6
Andhra Pradesh (September 9)	411000	630000	-34.76
Karnataka (September 9)	751000	854000	-12.06

#### Moong (Green Gram)

State	Current Year's Area (in Hectares)	Last Year's Area in same period (in Hectares)	% Change
Maharashtra (September 9)	393378	612096	-35.73
Rajasthan (August 30)	1023100	1050000	-2.56
Madhya Pradesh (August 30)	177000	96000	84.38
Andhra Pradesh (September 9)	176000	263000	-33.08
Karnataka (September 9)	272000	383000	-28.98

Urad (Black Matpe)



September 21, 2011

State	Current Year's Area (in Hectares)	Last Year's Area in same period (in Hectares)	% Change
Maharashtra(September 9)	333245	498251	-33.11
Rajasthan (August 30)	162700	128000	27.11
Madhya Pradesh (August 30)	617000	585000	5.47
Andhra Pradesh (September 9)	66000	81000	-18.52
Karnataka (September 9)	85000	119000	-28.57

# 1<sup>st</sup> Advance Estimate of Government for Kharif 2011 Pulses: (in lakh tones)

Pulses	1 <sup>st</sup> Adv. Estimate Kharif 2011	4 <sup>th</sup> Adv. Estimate Kharif 2010	% Change
Arhar	29.0	28.9	0.3
Moong	12.0	15.2	-21.1
Urad	11.7	14.0	-16.4
Total pulses	64.3	71.2	-9.7

# Pulses Imports by India during April-June 2011: (in lakh tones)

Pulses	2011-12 (Apr-Jun)	2010-11 (Apr-Jun)	% Change
Peas	5.26	1.69	211%
Chickpeas	0.13	0.08	63%
Mung/Urad	0.88	1.36	-35%
Lentils	0.38	0.47	-19%
Tur	0.54	0.14	286%
Total	7.19	3.74	92%



# Chickpeas (Chana)

## Market Recap:

Chana prices mostly featured a firm tone during the week ending September 20<sup>th</sup> on high demand and restricted supply in the markets. Improved sentiments for peas further lend support to chana prices during the period besides firm chana sentiment internationally.

# **Current Market Dynamics & Outlook:**

Strong demand of the commodity supporting chana prices in the domestic markets. Chana prices have reached to new highs at Rs 3675/qtl in Delhi spot on September 19<sup>th</sup>, 2011, breaching the previous highest level of Rs 3340/qtl made on September 24<sup>th</sup>, 2006.

The robust demand of the commodity from processors supported the sentiment during period besides reportedly holding back of stocks by big stockists/traders in anticipation of further rise in prices. Sources also revealed that, regular good demand from southern states for chana whole as well as dal further supporting the sentiment. Recently, some contracts have done at around Rs 3800-3850/Qtl from Indore (MP) market for delivery at Madurai (Tamil Nadu). As per sources, currently markets in MP (Indore) are fetching chana to southern states which further remain supportive for chana prices moving forward besides expected demand near festivities and rising peas prices domestically.

Meanwhile, on futures market front, zero or no FED (Final Expired Delivery) stocks for September expiry further lend support to chana prices. Following is the latest FED status of exchanges (NCDEX) –

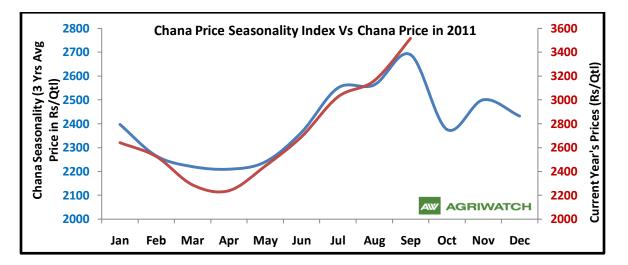
Location	FED (Month)	Quantity (MT)	Location	FED (Month)	Quantity (MT)
	5/11/2011	20698		5/11/2011	8007
	5/12/2011	19066		5/12/2011	1558
Bikaner	5/1/2012	10321	Indore	5/1/2012	896
Dikallel	5/2/2012	8651	Indore	5/2/2012	344
	5/3/2012	3009		5/3/2012	1375
	5/4/2012	2098		5/4/2012	2367
	5/11/2011	13784		5/11/2011	953
	5/12/2011	33525		5/12/2011	309
Delhi	5/1/2012	28493	Indore	5/1/2012	40
Delill	5/2/2012	8045	(Dewas)	5/2/2012	141
	5/3/2012	2573			
	5/4/2012	731			

As evident from the above table ample supply situation for October and November expiry (43,442 & 54,458 tonnes) may keep a cap on prices. In addition to this reportedly there are also stocks in private warehouses which may also come in the market moving forward due to significantly higher prices this season (Rs 3600/Qtl Delhi Spot).

Further, looking at the price seasonality of chana, we can expect chana prices to correct from the current higher levels as the prices seasonality (3 yrs Avg. prices) reflects that prices mostly remains on



softer side from mid September onwards. The following chart shows the price seasonality of chana Vs current year's prices -



On the global front, forecast of higher yield on favorable weather in Australia is likely to offset the decline in sown area and production is expected to be marginally higher at 3.85 lakh tonnes. Exportable surplus during 2011-12 is expected to decline to 3.09 lakh tones compared to previous year's 3.64 lakh tonnes on increasing domestic usage. Thus, likely tight supply from Australia may keep global chickpeas (chana) prices at higher side which consequently support the Indian chana prices due to higher parity to imported chana.

# Market Outlook:

Chana prices are expected to remain range bound with firm bias in coming week on holding back of stocks by stockists/traders as well as regular demand of the commodity. However, stockists/traders are expected to release their stocks at higher prices which may weigh on prices besides expected higher delivery pressure in exchanges (NCDEX).



# Technical Analysis – Delhi Chana Spot Prices:



As evident from the above weekly chart, prices are in uptrend and prices have made new highs at 3700 level. All indicators RSI and W%R hints for correction in prices.

Buyers are advised to enter in the market for fresh buying near 3326 level. For immediate requirement one may opt for buying near 3570 level.

S2	\$1	РСР	R1	R2
3604	3633	3650	3700	3720
Call	Entry	T1	T2	SL
-	-	-	-	-

## **Domestic Prices & Arrivals:**

Centre		Prices (Rs/Qtl)			
	Variety	20-09-2011	14-09-2011	20-08-2011	20-09-2010
Mumbai	Australian	-	-	2750	2301
Dullei	Rajasthan	3650	3400	3000	2230
Delhi	Madhya Pradesh	3675	3450	3020	2230
Bikaner	Desi	3500	3250	2850	2150
Indore	Kantewala	3725	3370	3000-3025	2130
Kanpur	Desi	4000	3625	3100	2275
	Gauran	3500	3100	Closed	2075
Latur	Annagiri	4000	3400	Closed	2250
	G-12	-	-	Closed	2150

# AW AGRIWATCH

September 21, 2011

Centre		Arivals (Bags per Quintal))			
	Variety	20-09-2011	14-09-2011	20-08-2011	20-09-2010
Dalhi	Rajasthan	50	40	40	30
Delhi	Madhya Pradesh	50	40	40	30
Bikaner	Desi	-	-	-	-
Indore	Kantewala	8000	3000	500-700	4000
	Gauran	-	-	Closed	300
Latur	Annagiri	-	-	Closed	200
	G-12	-	-	Closed	300

Arrivals at Delhi markets are in Motors, 1 motor = 9 tonnrs or 15 tonnes

# Processed Chana Rates (Dal):

Centre	Prices (Rs/Qtl)				
	20-09-2011	14-09-2011	20-08-2011	20-09-2010	
Jalgaon	4800	4400	3600-3700	2900	
Latur	-	-	Closed	2800	
Kanpur	4550	4100	3300-3600	2635	
Bikaner	4300	4000	3500	2550	
Indore	5000	-	3450	2850	
Delhi	4700	4200	3775	2700	
Gulbarga	5200	4500	3425-3500	-	

# Peas (Matar)

# Market Recap:

A firm tone featured in both desi and imported peas prices during the week ending September 20<sup>th</sup>. Reportedly regular demand and supply shortage globally supported the firm tone.

# **Current Market Dynamics & Outlook:**

Peas fundamentals remained unchanged during the week as supply shortfall and regular demand for the commodity are supporting peas prices in domestic markets. Since we mostly rely on import to fulfill the gap between demand-supply so, the strong international fundamentals like lower crop output in key exporting country Canada and lower exportable surplus are further supporting the Indian peas prices due to higher parity.

Currently as per the latest price quotes of yellow peas (\$ 475/MT C&F Chennai), the total landed cost works out to Rs 2390/Qtl while the prevailing prices in Chennai is Rs 2100-2150/Qtl which shows a disparity to Rs 240/Qtl. Thus, further rise in peas prices cannot be ruled out in days to come.



Meanwhile, as per the data released by Ministry of commerce, total imports of peas during April-June 2011 period stood at 5.26 lakh tonnes as against 1.69 lakh tonnes corresponding period last year.

### Market Outlook:

Peas prices are expected to remain range bound with slight firmness in near term due to the expected supply shortage and as well as higher parity to imported peas. However, any weakness in chana may cap the gains to some extent.



# Price Outlook for Canadian Yellow Peas at Mumbai Market:

As evident, prices breached the key resistance level (2052) and sustaining above the same. overall prices trend remains up and intact. Key resistance can be seen at 2332 level. RSI is in overbought territory which warranting cautions to the bulls.

We expect yellow peas prices to remain range bound with firm bias in coming week.

S2	<b>S1</b>	РСР	R1	R2
2052	2118	2211	2332	2400
Call	Entry	T1	T2	SL
Buy	2166-2198	2267	2332	2116



# **Domestic & International Prices:**

Centre		Price (Rs/Qtl)				
	Variety	20-09-2011	14-09-2011	20-08-2011	20-09-2010	
Mumbai	White American	2350	2181	2040-2050	1600	
	White Canadian	2281	2141	2011	1551	
	Green American	2700	2600	2400-2500	2400	
	Green Canadian	2600	2350	2100-2225	1900	
Kanpur	Desi	2660	2540	2390	1875	
International Prices at Chennai Port (\$/Ton)						
Chennai	Yellow Peas	475	475	-	-	

# Pigeon pea (Tur)

# Market Recap:

Mostly a firm featured in tur prices during the week ending September 20<sup>th</sup>. Expectation of lower production on lower sown area and renewed demand supported the sentiment. Reports of crop damage further added to the firm tone.

# **Current Market Dynamics & Outlook:**

Both imported and domestic tur prices surged during the week amid improved buying interest and expectation of lower crop output following lower sown area and reports of crop damage in Maharashtra and Madhya Pradesh (MP). In Mumbai, Burmese lemon tur prices during the period increased by Rs196/Qtl to Rs 3500/Qtl and in tandem with the rising tur prices domestically, international, prices also increased during period by US \$ 30-35/MT to US \$ 690/MT.

Meanwhile, ministry of agriculture in its 1<sup>st</sup> advance estimate of 2011-12 kept tur production marginally higher at 29 lakh tonnes as compared to 28.9 lakh tonnes in 2010-11. However, looking at the current year's lower sown area (down 15%) and reports of crop damage in Maharashtra and Madhya Pradesh, market participants feels that the government figure is unrealistic and they expects tur production to remain lower at around 25-26 lakh tonnes.

Further, as per the data released by ministry of commerce, tur imports during April-Jun 2011 increased to 54,000 tonnes as against 14,000 tonnes same period last year.

# Market Outlook:

Domestic Tur prices are expected to remain firm in coming week on expected lower production this Kharif 2011 and renewed buying interest. Internationally, exporters may further exploit the Indian situation to their advantage and may further higher the prices.



## Price Outlook for Tur at Gulbarga Market:



We expect Tur prices to remain firm during the coming week.

neutral zone which suggests firm market ahead.

S2	\$1	РСР	R1	R2
3424	3604	3775	3988	4130
Call	Entry	T1	T2	SL
BUY	3783-3796	3950	3988	3698

# **Domestic Prices & Arrivals:**

Centre		Prices (Rs/Qtl)				
	Variety	20-09-2011	14-09-2011	20-08-2011	20-09-2010	
Mumbai	Burmese Lemon	3500	3200	2675	3600	
Delhi	Burmese Lemon	3700	3375	2900	3600	
Chennai	Burmese Lemon	3100	3100	2700	3550	
Gulbarga	Red	4100	3569	3450	3700	
Latur	Red	4000	3700	Closed	3750	
Jalna	Red	3300	2800	2200-2500	3600	
Jalgaon	Red	3700	3400	3000-3200	3900	
International Prices at Chennai Market (\$/Ton)						
Chennai	Burmese Tur	690	680	560	800	



September 21, 2011

Centre		Arrivals (Bags per Quintal)				
	Variety	20-09-2011	14-09-2011	20-08-2011	20-09-2010	
Gulbarga	Red	8000	7200	3000	4000	
Latur	Red	-	-	Closed	2000	
Jalna	Red	-	-	-	-	
Jalgaon	Red	200	200	100-200	-	

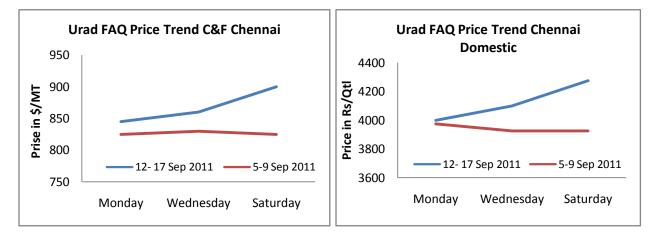
# Black Matpe (Urad)

# Market Recap:

Urad continued its firm trend during the period on expectation of lower production following lower sown area and concerns of crop.

# **Current Market Dynamics & Outlook:**

Both imported and desi (local) urad prices traded firm during the period amid expectation of lower crop output this Kharif 2011 on lower sown area (down 6.4% to 22.37 lakh hectares as compared to last year) and reports of crop damage in Maharashtra and Madhya Pradesh. During the period Urad FAQ prices in Mumbai increased by Rs325/Qt to Rs 4225/Qtl and in tandem with rising urad prices domestically, international offers also increased during the period by \$75/MT to \$900/MT (C&F Mumbai).



Meanwhile, arrivals of new crop in Maharashtra, MP and UP have started but the quality is reportedly inferior (higher moisture to the tune of 15-17% and damaged seeds due to rains at the time of maturity of the crop) particularly in Maharashtra and MP. In Maharashtra, overall arrivals reportedly around 3000-3500 bags (1 bag=100Kg) while in MP it is around 4000-4500 bags currently. In UP (Lalitpur) around 2000 bag have been reported. According to sources, the new crop arrivals is fetching at a discount which is keeping a lid on rising urad prices currently. But the demand from millers/processors are expected to remain in the market for good quality urad which may restrict any fall in prices despite of new crop arrivals as overall volume of arrivals are expected to be lower than last year due to expectation of lower crop output.



Further, government in its first advance estimate for Kharif 2011 crop lowered the Urad crop estimate to 11.7 lakh tonnes against 14 lakh tonnes in Kharif 2010 while market participants' aspects urad crop output at around 10.25-10.5 lakh tonnes for Khairf 2011.

#### Market Outlook:

Urad prices are expected to remain range bound in coming week on new crop arrivals and inferior quality, while good is expected to remain good for good quality urad which may support prices. Overall in medium term, prices are expected to remain on higher side.

#### Price Outlook for Burmese Urad at Mumbai Market:



We expect urad prices to remain firm during the coming week.

S2	\$1	РСР	R1	R2
3981	4092	4211	4562	4672
Call	Entry	T1	T2	SL
BUY	4200-4212	4342	4432	4129



## **Domestic & International Prices:**

Centre		Prices (Rs/Qtl)				
	Variety	20-09-2011	14-09-2011	20-08-2011	20-09-2010	
Mumbai	Burmese FAQ	4325	4000	3625	5100	
Delhi	Burmese FAQ	4500	4275	3850	5100	
Channai	Burmese FAQ	4400	4050	3650	4850	
Chennai	Burmese SQ	4800	4500	4200-4250	5850	
Indore	Desi	4000	4000	3600-3700	4200	
Vijayawada	Polished	4900	4900	4500	5700	
Jalgaon	Desi	4400	4200	4000-4200	5000	
International Prices at Chennai Market (\$/Ton)						
Chonnai	Burmese FAQ	880	835	785	1125	
Chennai	Burmese SQ	980	935	885	1225	

#### **Processed Urad Rates:**

Centre	Prices (Rs/Qtl)					
	20-09-2011	14-09-2011	20-08-2011	20-09-2010		
Jalgaon	5900	5800	5600-5700	7000		
Bikaner (Split)	5600	5350	4900	5900		
Indore	6700	-	6000-6100	7300		

Centre		Arrivals (Bags per Quintal)				
	Variety	20-09-2011	14-09-2011	20-08-2011	20-09-2010	
Indore	MH	500	700	600	-	
Latur	Local	1500	-	7000	7000	
Akola	Local	300	-	-	1300	
Ashok Nagar	Local				-	

# Lentils (Masoor)

#### Market Recap:

Masoor prices mostly featured a firm tone during the period on renewed demand and depleting stocks. Firm sentiment for other pulses further lends support to lentil.

#### **Current Market Dynamics & Outlook:**

Reportedly depleting stocks of imported peas and some buying interest ahead of festivities supported the lentil prices during the period. Also improved sentiment for Tur further supported the lentil prices as lentils (yellow) are used in mixing with tur. This year tur production is expected to be much lower so,



demand for yellow lentils is expected to improve as it happened in 2008-09 season. Further, demand for processed masoor (dal) ahead of festivities further supported the sentiment.

On international front, overall Canadian lentil supply is expected to remain on comfortable side despite lower area as yields are at record level and higher carry-in stocks. Overall prices are expected to remain on comfortable side due to increased completion from other producing countries like US and Australia.

#### Market Outlook:

Masoor prices are expected to remain range bound with slight firmness in coming week. Any further increase in tur prices may also influence the masoor prices.



#### Price Outlook of Desi Masoor at Kanpur Market:

As reflected masoor prices have given trend line (down trend) breakout at 3076 level and prices also sustaining above the key resistance level of 3139. 9 days EMA has made a bullish crossover with 18 days EMA which further supports firm tone. RSI is about to enter into the oversold zone which hints for some profit booking at higher levels.

We expect prices to remain firm during the coming week.

S2	\$1	РСР	R1	R2
3026	3139	3260	3490	3581
Call	Entry	T1	Т2	SL
BUY	3272-3275	3399	3465	3208



## **Domestic & International Prices:**

Centre		03-08-2011					
	Variety	20-09-2011	14-09-2011	20-08-2011	20-09-2010		
Mumbai	Red Lentils	3000	2750	2550-2700	3500		
	Chanti Export	4500	4200	3850-3950	4700		
Delhi	MP/ Kota Line	3400	3100	2650-2775	3200		
	UP/ Sikri Line	3500	3300	3000	3550		
Kanaur	Mill Delivery	3450	3150	2825	3300		
Kanpur -	Bareilly Delivery	3525	3200	2860	3325		
Indore	Masra	3300	3075	2850	3400		
	International Prices at Chennai Port (\$/Ton)						
Chennai	Laird Lentils	600	590	590	1100		

## **Processed Masoor Rates:**

Centre	Prices (Rs/Qtl)					
	20-09-2011	14-09-2011	20-08-2011	20-09-2010		
Kanpur (Malka)	3740	3540	3230	3800		
Indore	4000	-	3425	3800		
Delhi (Badi Masoor)	4000	3800	3350-3400	3800		
Delhi (Choti Masoor)	4450	4150	3850-3875	4650		
Katni	4200	3650	3100-3325			

# Green Gram (Moong)

#### Market Recap:

Moong prices mostly feature a weak tone during the period amid new crop arrivals, as well as reportedly subdued trade activity.

#### **Current Market Dynamics & Outlook:**

Moong prices in key markets on Rajasthan, Maharashtra, MP and UP mostly featured a weak tone on new crop arrival as well as subdued trade activity currently. Also new moong arrivals particularly in Maharashtra and MP contain high moisture and same is fetching at discount which added weighed on prices. In Rajasthan overall moong arrivals reported at around 55,000-60,000 bags currently while in Maharashtra it is around 45,000-50,000 bags. So far there has been no report of damaged seed in new crop arrivals. But market participants feels that in coming days markets may also witness arrival of bad



quality moong as rains in August affected the same which may also keep a lid on prices. On contrary, demand from millers/processors is also expected to remain in the markets for good quality moong which may restrict any major fall in prices.

Meanwhile, government in its first advance estimate pegged Kharif 2011 moong output at 12 lakh tonnes which according to market participants is at higher side and they expect moong production at around 10-10.5 lakh tonnes.

Internationally, exporters are expected to exploit the Indian situation to their advantage and may increase the prices.

#### Market Outlook:

Moong prices are expected to remain range bound in coming days on new crop arrivals as well as expected demand for quality moong.

#### 7500 7000 650 6000 5500 5000 4500 4000 3500 3000 2500 80 70 60 50 40 30 MAMJJA S O N D 2010 MAMJJASO

#### Price Outlook for Desi Moong at Jaipur Market:

As evident prices are mostly moving sideways. Levels 3984 and 4400 are acting as a good support and resistance and breaching either side of the mentioned level would give prices new direction. Both the EMAs and RSI supports sideways trade.

We expect prices to remain sideways in coming week.

S2	\$1	РСР	R1	R2
3786	3984	4200	4400	4611
Call	Entry	T1	T2	SL
Wait	-	-	-	-



#### **Domestic Prices:**

Centre		Prices (Rs/Qtl)			
	Variety	20-09-2011	14-09-2011	20-08-2011	20-09-2010
Mumbai	Annaseva	4400	4300	3700	-
Chennai	Pedishwa	5100	5100	5150	4400
Delhi	Gujarat	5300	4700	-	4700
	M.P	5300	-	-	4700
Indore	Chamki	4400	4600	4300	4400
Kanpur	Desi	4250	3950	3650	3450
Jaipur	Desi	-	4200	4100	3800

## **Processed Moong Rates:**

Centre	Prices (Rs/Qtl)					
	20-09-2011	14-09-2011	20-08-2011	20-09-2010		
Jalgaon	6200	6100	5700-5800	6400		
Bikaner (Split)	5600	5400	5200-5400	5200		
Indore	5900	-	5600-5700	6300		

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