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# Highlights of the Month:

- Pulses prices mostly featured steady to firm tone during the November month.
- Renewed demand for tur amid start of new crop arrival in Karnataka supported the prices.
- Thin trading activity weighs on the lentil prices. While flat movement witnessed in pea prices during November month.
- Meanwhile, high arrivals of poor quality moong and urad crop in domestic markets pushed the commodity prices down. However, lower crop output this year will restrict any majorfall in prices.
- On the sowing front, Rabi pulses sowing is well ahead of last year's sowing.
- Availability of seasonal vegetables continues to affect the demand of processed pulses (dal) keeping prices in check besides increasing Rabi pulses sown area.
- On the import front, lifetime low rupee value makes imports unviable in the short term.
- On the international front, lower crop production in key exporting countries hints towards possible improvement in prices.

<b>e</b>	Current Year's Area	Last Year's Area in same	% Change	
State	(in lakh Hectares)	period (in lakh Hectares)		
Rajasthan <sup>1</sup>	15.71	15.34	2.41	
Andhra Pradesh <sup>2</sup>	8.07	8.33	-3.12	
Gujarat <sup>3</sup>	1.71	1.65	4.13	
Tamil Nadu <sup>3</sup>	3.333	2.674	24.64	
Madhya Pradesh <sup>4</sup>	38.04	37.04	2.70	
Uttar Pradesh <sup>4</sup>	16.50	16.37	0.79	
Orissa <sup>4</sup>	6.01	6.42	-6.45	
Karnataka⁴	9.73	10.56	-7.86	
Maharashtra <sup>4</sup>	6.53	7.79	-16.17	
Bihar <sup>4</sup>	1.25	1.14	9.65	
Total Rabi Pulses <sup>5</sup>	120.60	119.21	1.17	

#### Rabi 2011-12 Pulses sowing progress:-

(1: as on 13<sup>th</sup> Dec; 2 : as on 7<sup>th</sup> Dec; 3: as on 5<sup>th</sup> Dec; 4: as on 30<sup>th</sup> Nov;5:as on 9<sup>th</sup> Dec)

As shown in the above table overall Rabi pulses sown area is up by 1.17% to 120.60 lakh hectares. Due to extended monsoon and recent hike in MSP alongwith lucrative prices for pulses particularly chana motivated farmers to start early/timely cultivation of pulses crops. Higher area coverage is reported for chana and peas during this Rabi 2011-12 while sown area under lentil so far is down in all the major states as the area is shifting towards chana cultivation.

Crop condition is normal to better in the northern and central growing regions of the country while satisfactory in southern growing regions particularly in A.P. and Karnataka due to moisture stress in soil following deficient rains in monsoon season and higher temperature currently. Rains are also required over Northern and Central regions of country, but cold condition currently supporting crops growth.

#### Pulses Import April-August, 2011:-

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Pulses	2011-12 (Apr-Aug)	2010-11 (Apr-Aug)	% Change
Peas	7.95	4.78	66.09
Chickpeas	0.21	0.16	30.94
Mung/Urad	1.81	2.72	-33.49
Lentils	0.62	0.90	-30.25
Tur	1.12	0.41	176.57
Total	11.71	8.97	30.65



#### Peas (Matar)

# Market Recap:

Steady to flat tone witnessed in pea prices during the November month on sporadic demand and dull trading activity in key markets.

#### **Current Market Dynamics & Outlook:**

Desi (local) peas average prices in Kanpur market eased marginally by Rs 60-90 per quintal to Rs 2885 per quintal as compared to last month's Rs.2974/qtl, while imported yellow pea of Canadian origin prices at Mumbai remained flat at Rs 2605-Rs.2610 per quintal.

Centre	re Variety Av		age Prices(Rs./Qtl)
Ocharc	variety	November	October
	White American	2137	2156
Mumbai	White Canadian	2085	2105
wumbai	Green American	2696	2694.56
	Green Canadian	2610	2608.69
Kanpur	Desi	2885	2974

The flat prices are noticed due to thin trading activity as well as higher parity to imported peas. Reportedly comfortable peas stocks of around 3.5-4 lakh tonnes (sufficient to meet the domestic demand for at least 2 months) are further keeping prices in check.

Sowing is in full swing in all major states and so far the sown area under peas is up in all the key growing states (MP, UP and Bihar helped by favorable weather conditions. Following table shows the state wise area coverage of peas -

State	Current Year's Area* (in lakh Hectares)	Area in same period last year (in lakh Hectares)	% Change
Bihar	0.07	0.04	75.00
Madhya Pradesh	2.46	2.22	10.81
Uttar Pradesh	3.84	3.25	18.15
Orissa	0.18	0.21	-14.72

(\*as on 30<sup>th</sup> November, 2011)

On the International front, peas production in Canada is revised up in the latest report of Statistics Canada to 2.116 MT up by 5.3% from its earlier estimate i.e. 2.09 MT but still remains much below the previous year's 2.9 – 3.01 MT.

While, the current visible pea stocks in Canada as on 2nd December fell by 8.27% to 242,800 MT in comparison of 264,700 MT in same period last year. The total export shipments of 14,500 MT of peas last week took the season total peas export to 816,100 MT from Canada. Meanwhile, this year peas export shipments are dwindling by 10% from last year's same period 907,600MT. This year, China has been the main importer of Canadian origin yellow pea while Indian demand has been on the lower side. The competition from Ukraine and Russia is likely to fade as supplies dwindle.

Meanwhile in USA, huge fall of 62 % is noticed in dry edible peas (Field peas) total production at 244,620 MT in 2011.



On the other hand, ABARE states that Australian peas production is expected to remain on the lower side at 301,000 tonnes down by 31% from last year based on lower planted area and lower yield .

South Australia, the leading field pea producing area of Australia is expected to witness a decline in production by 35.34% at 150,000 tonnes while marginal rise in production is expected in Western Australia.

Further, peas exports from Australia are also expected to decline by 17.5% to 250,000 tonnes due to significant decline in peas production this year (2011-12).

On the import front, imports of Green pea of USA origin remained unviable as C&F prices of tur remained steady at around \$525-535/ton at Mumbai during entire month while the prevailing domestic prices for tur at Mumbai were lower than the landed cost of tur at Mumbai.

	C&F Prices	Landed Cost	Domestic Prices	Parity/Disparity
1 Week Nov	535	2781.13	2680	-101.1
2 Week Nov	535	2837.305	2675	-162.3
3 Week Nov	535	2905.25	2687.5	-217.8
4 Week Nov	527.5	2900.385	2725	-175.4

Landed Cost & Domestic Prices of USA origin green peas at Mumbai:

(C&F in \$/MT; Landed cost, Domestic prices & Parity/Disparity in Rs. per quintal)

As evident from the table the disparity in imports during 3rd week reached to Rs 217.8/Qtl while it narrowed to Rs 175.4/Qtl in the following week due to a fall of USD 8/MT and surge of prices at domestic market. since disparity remains no forward contracts have been done at prevailing levels.

#### Market Outlook:

Peas prices are expected to move range bound with firmness in coming months on firm international fundamentals and depleting domestic stocks. The, overall the peas supply globally is expected to remain tight which may continue to support the international peas prices.

#### Price Outlook for Canadian Yellow Peas at Mumbai Market:



AGRIWATCH

- Candlestick pattern shows range bound movement in prices.
- 2037 and 2200 levels seem strong support and resistance respectively for the prices in this season and breaching the level likely lead to bulls run for short term.
- Positioning of Oscillator RSI in chart remained sideways which depicts range bound movement in prices for short term. Whereas indicator MACD is moving up in neutral zone, which further indicates further improvement in prices.
- We expect prices likely to remain range bound during the month of December.

S2	S1	РСР	R1	R2
2013	2037	2111	2200	2228
Call	Entry	T1	Т2	SL
BUY	2098-2108	2131	2179	2070

### **Domestic Prices:**

Centre			Price (Rs/QtI)		
		30-11-2011	31-10-2011	30-11-2010	
	White American	2130	2140	1700	
Muua hai	White Canadian	2071	2090	1631	
Mumbai	Green American	2750	2675	2550	
	Green Canadian	2600	2575	2250	
Kanpur	Desi	2420	2470	1840	

# Pigeon pea (Tur)

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# Market Recap:

Both desi and imported tur witnessed steady to firm tone during the November month due to improved demand from processor and miller's front amid expectation of lower crop output.

Commencement of fresh tur crop witnessed in Gulbarga, Jalna and Jalgaon domestic markets.

# **Current Market Dynamics & Outlook:**

Tur prices surged in November in all key markets. The average prices in Jalna market rose by 10.1% (Rs.350-375 per quintal ) to Rs.4038/Qtl from last months while average prices surged by 6% to Rs 3617 per quintal in Latur. However, a marginal price reduction of Rs.50 per quintal was noticed in Jalna markets.

While imported tur prices at key markets surge in tandem with desi tur prices, remained well above the last month's level. The surge of 4.5% to 3228 per quintal was reported at Mumbai markets.

On the crop front, a total of 50,000-60,000 bags of fresh crop arrivals in Gulbarga (Karnataka) was recorded during November. Nowadays, arrivals of only 3000-5000 bags (one bag = 100Kg) per day has been reported in comparison to the corresponding period last year when it was 10000-12000 bags per day. Vijayawada market also featured fresh crop arrivals of around 200-300 bags per day which is lower than the corresponding period last year's 1500-2000 bags per day. Lower tur crop arrivals were mainly due to lower yields.



Moreover, at Latur market only 100 bags in comparison to last year's 1000 bags per day of tur violet variety was also noticed.

On crop condition front, sources revealed that the new crop arrival comprises of below average quality due to deficient rains and they revealed that the good quality availability would remain limited this year (2011-12).

On the import front, imports of tur (lemon variety) from Myanmar remained unviable as C&F prices of tur remained steady at around \$620-580/ton at Chennai during entire month while the prevailing domestic prices for tur at Mumbai were lower than the landed cost of tur at Mumbai.

Landed Cost & Domestic Prices og Lemon tu (Burmese origin) at Chennai:

	C&F Prices	Landed Cost	Domestic Prices	Parity/Disparity
1 Week Nov	620	3199.2	3092	-107.2
2 Week Nov	615	3239.1	3125	-114.1
3 Week Nov	606	3270.9	3104	-166.9
4 Week Nov	584	3195.0	3083	-112.0

(C&F in \$/MT; Landed cost, Domestic prices & Parity/Disparity in Rs. per quintal)

As evident from the table, the disparity in imports during mid of November reached to Rs 166/Qtl while narrowed thereafter to Rs 112/Qtl as on sluggish demand in markets along with commencement of domestic fresh tur crop.

#### Market Outlook:

We expect tur prices to remain firm in coming months on fresh buying interest amid lower crop output and depleting stocks domestically. International prices are also expected to move in tandem with the domestic prices.

#### Price Outlook for Tur at Gulbarga Market:



- Candlestick pattern depicts range bound in prices.
- Prices taking support at 3800 levels to and 4100 level seem resistance on higher side and breaching the level likely keep the bulls run for short term.
- Positioning of RSI in chart depicts range bound with firm bias movement in prices.
- Considering the technical indicators and oscillators along with fundamental factors, prices likely remain range bound with firm bias during the month of December. Therefore, market participants are suggested to go for buying on dips.

S2	S1	РСР	R1	R2
3654	3724	3850	4104	4194
Call	Entry	T1	Т2	SL
BUY	3807-3819	3904	3994	3913

# **Domestic Prices & Arrivals:**

Centre		Prices (Rs/Qtl)		
		30-11-2011	31-10-2011	30-11-2010
Mumbai	Burmese Lemon	3075	3175	3200
Delhi	Burmese Lemon	3350	3150	3200
Chennai	Burmese Lemon	3000	3100	3175
Gulbarga	Red	3800	-	3200
Latur	Red	3900	3900	3300
Jalna	Red	2550	3000	3200
Jalgaon	Red	3500	3400	3400

Centre		Arrivals (in bags of 1 Quintal)		
		30-11-2011 31-10-2011 30-11-2010		
Gulbarga	Red	500	-	6000
Latur	Red	2500	3000	700
Jalna	Red	-	-	100
Jalgaon	Red	100	100	-

# Processed Tur Rates (Dall):

Centre	Prices (Rs/Qtl)				
	30-11-2011 31-10-2011 30-11-2010				
Jalgaon	6100	6300	5900		
Latur	5700	-	5700		
Indore	5500	5600	5600		



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Gulbarga	5500	-	5600
Katni	5800	5800	5500
Katni (Sava)	4300	4500	4250

### Black Matpe (Urad)

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#### Market Recap:

Both desi and imported urad witnessed weak tone in all key trading centers during the November month.

Still, strong buying interest for bold quality urad witnessed in markets.

#### **Current Market Dynamics & Outlook:**

During the November month, desi as well as imported urad declined in all the key markets following subdued trading activity from millers/processors amid dull demand for processed urad (dal).

The average prices of urad in M.P. and Maharashtra tumbled by Rs.100-150 per quintal. The average prices fell by 4.40% to 3260 per quintal in Indore market while in Jalgaon, saw a fall of 4.79% to 3710 per quintal in average urad prices. Moreover, fall of 4.39% to Rs.4160 per quintal also featured in Vijayawada market.

However, urad prices remain flat between Rs.2890-3910 per quintal in Latur market despite high arrivals reported during this month.

In line with declining prices for desi urad, imported urad prices also eased in the key markets. In Chennai, prices declined by Rs300-370 per quintal to Rs 3697 per quintal as compared to last month. Whereas the prices at Mumbai market in November month also dwindle by 7.57% to 3470 per quintal.

Further, the below average quality arrivals in the markets fetching at discount also added to the week tone.

The urad planting is well ahead previous year's sown area. The covered area under urad in Andhra Pradesh, the largest growing state, is reported at 2.4 lha. Moreover, much-needed recent rains over AP remained supportive for the planting.

The following table shows the Rabi sowing progress in the key states -

State	Current Year's Area* (in lakh Hectares)	Area in same period last year (in lakh Hectares)	% Change
Orissa (as on 30 Nov)	1.73	1.55	11.85
Karnataka (as on 30 Nov)	0.05	0.01	400.00
Andhra Pradesh (as on 7 Dec)	2.40	1.82	31.87

(\*as on  $30^{\text{tn}}$  November,2011)

On the import front, imports of urad from Myanmar remained unviable for most of the month.

Landed Cost & Domestic Prices:

Urad FAQ at Chennai	C&F Prices	Landed Cost	<b>Domestic Prices</b>	Parity/Disparity
1 Week Nov	775	3961.45	3903	-58.4
2 Week Nov	730	3816.79	3716	-100.8
3 Week Nov	693	3718.95	3623	-95.9



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4 Week Nov	609	3325.326	3508	182.7
(C&E in \$/MT: Landed cost, Domestic prices & Parity/Disparity in Rs, per quintal)				

C&F in \$/MT; Landed cost, Domestic prices & Parity/Disparity in Rs. per quintal)

As evident from the table the disparity in imports during till last week of November was reported in urad FAQ. While, high selling pressure from Myanmar exporter and dull buying interest resulted into fall of 80-90 USD/MT. This fall in C&F quotes led to the situation where Indian importer found parity of Rs.180-185 per quintal. However, importers should keep an eye on US dollar, which looks strong at the moment and may again test 53.6 level from the current level of 53.1. So, hedging the dollar may reduce the risk of importers and may also add to their profit margin.

### Market Outlook:

Urad prices are likely to remain firm in next month based on the expected demand for good quality urad from millers and stockists amid lower stock availability.

# Price Outlook for Burmese Urad at Mumbai Market:



- · Candlestick formation hints towards fresh buying interest in market.
- pattern shows sideways movement in prices
- 3800 levels seem immediate resistance and 3115 level as immediate support.
- Breaching the immediate support level will likely lead to a fall of up to 3500 levels which will likely hold the prices for short term.
- Positioning of RSI in chart also depicts bullish sideways movement.

٠	We expect that	Prices might remain	range bound with fir	rm movement in short	to medium term.

S2	S1	PCP	R1	R2
2934	3115	3225	3806	3905
Call	Entry	T1	T2	SL
BUY	Above 3230	3543	3664	3070

Domestic Prices & Arrivals:

Centre		Prices (Rs/Qtl)			
		30-11-2011 31-10-2011 30-11-2010			
Mumbai	Burmese FAQ	3150	3750	4151	
Delhi	Burmese FAQ	3500	3775	4200	



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Chennai	Burmese FAQ	3450	3973	4350
Chennar	Burmese SQ	3750	4175	5500
Indore	Local	3100	3300	3800
Vijayawada	Polished	3500	3800	4000
Jalgaon	Desi	3900	4350	-
Latur	Desi	3750	4200	3500
Akola	Desi	3300	3950	3800

Centre		Arrivals (in bags of 1 Quintal)		
	Variety	30-11-2011	31-10-2011	30-11-2010
Indore	MH	400	1300	1500
Jalgaon	Desi	100	300	300
Latur	Local	3000	4000	1000
Akola	Local	400	550	1200
Ashok Nagar	Local	2500	3000	5000

### Processed Urad Rates (Dall):

Centre	Prices (Rs/Qtl)			
	30-11-2011	31-10-2011	30-11-2010	
Jalgaon	5200	5600	5600	
Bikaner (Split)	4150	4700	5000	
Indore	5700	6200	6300	

#### Green Gram (Moong)

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#### Market Recap:

Both desi and imported moong prices witnessed steady to weak tone during the November Month on high fresh crop arrivals while the life time low rupee value hurts the imported moong.

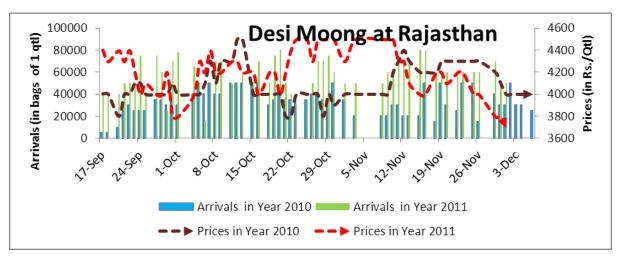
#### **Current Market Dynamics & Outlook:**

During this period, imported moong at Mumbai featured a sharp fall in average prices by Rs.175-210 per Qtl to Rs. 3565/Qtl from last month's Rs.3773/Qtl on dull demand in domestic markets. Meanwhile, desi moong prices in Jaipur market also tumbled by Rs.150-160 per quintal to Rs.3721per quintal. However, moong at Indore remained flat between Rs.4250-4300 per quintal.

The average prices for processed moong dal also remained flat in this period. At Indore and Jalgaon market prices fell by Rs.20-30 per quintal to Rs.5830 and Rs.5778 per quintal respectively. However, average prices for moong spilt dal rose by Rs.40-50 per quintal to Rs.5200-5210 per quintal as compared to last month average price of Rs.5160 per quintal.



In domestic markets, arrivals of desi moong is still going on at full pace in Rajasthan. This year prices moved in tandem with the quantity of arrivals.



Above graph also shows that at present moong prices are moving in tandem with amount of new crop arrivals. It further indicates that due to higher arrivals in the November month commodity prices fell in comparison to previous year. This year, sub-standard quality of moong is being discounted and traded at Rs.2900-3500/Qtl whereas bold quality gets a premium and is traded in the range of Rs.4200-4500/Qtl. The high arrivals of below average quality in key producing states i.e. Rajasthan, Madhya Pradesh and Maharashtra has restricted prices.

On Rabi sowing front, moong area fell by 40.74% to 0.32 Lakh ha. in Andhra Pradesh from the last year's 0.54 lakh ha. Moreover, sown area in Karnataka also dwindled by 28.5% to 2.73 lakh ha. in comparison to last year's 3.82 lakh ha. In Southern states of the country, low rainfall this year monsoons season leads to lower soil moisture. Meanwhile, farmers also shifted towards more remunerative crops like chilli in these regions.

However, the planted crop is in satisfactory condition and some rainfall in the coming days would lead to better yields.

On the international front, currently estimated moong crop stock in Myanmar is about 25,000 MT whereas the expected commencement of fresh moong Pedishewa crop arrivals in the March month.

The following table illustrates the balance stock and FOB prices:

Moong Quality	Prices (in USD/MT)	Balance stocks (in MT)
Pedisheva	750	5000-7000
Anya/ Annaseva	675-690	5000
Pokako	700	2000-3000
Taungu	780-90	1000

As per trade sources, currently moong is traded at bottom level on sluggish buying activity from India. However, exporters are eyeing the forthcoming demand from China and if there is some renewed demand reported, then moong prices are likely to jump by USD 50-100 in near term.



On the import front, this month the quotes of moong Annaseva Burmese fell by USD 50-60 per MT. The table below shows the parity/disparity of moong –

Moong Annaseva -Burma Origin	In November	In October
Average C&F Prices (in \$/MT)	791	849
INR	40736.5	43299
Expenses (loading/unloading/clearing etc) at port	1500	1500
Total Landed Cost (Rs/MT)	42236.5	44799
Domestic Price at Mumbai (Rs/MT)	35600	37740
Parity/Disparity (Rs/MT)	-6636.5	-7059

As evident from the above table, there is a huge disparity in Moong Annaseva -Burma Origin at Mumbai (disparity of Rs.6636 per MT). It also indicates that if the dollar continues to remain firm then Indian imports of Moong Annaseva will go down which would lead to lower supplies in Indian leading to rise in the moong prices domestically.

On the export front, shipments of nearly 200000-225000 tonn of moong are reported from the country. While, in November months more of African moong was landed at key Indian ports.

#### Market Outlook:

We except moong prices would remain range bound in coming December month as on high arrivals in key center amid the huge proportion of arrivals are below average.

## Price Outlook for Desi Moong at Jaipur Market:





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Call	Entry	T1	T2	SL	
BUY	Above 3693	4002	4209	3553	

# **Domestic Prices & Arrivals:**

Centre			Prices (Rs/Qtl)	
		30-11-2011	31-10-2011	30-11-2010
Mumbai	Annaseva	3400	3650	3750
Chennai	Pedishwa	Pedishwa		4550
Dalhi	Karnataka	4800	4800	-
Delhi –	Mertacity Mogar	4300	4500	4400
Indore	Chamki	4200	4300	4200
Kanpur	Desi	3600	3850	3550
Jaipur	Desi	3700	4300	4100
Jalna	Chamki	4450	4700	6000
Akola	Desi	4200	4300	4100

Centre		Arrivals (in bags of 1 Qui	ntal)
	30-11-2011	31-10-2011	30-11-2010
Kanpur	100	300	-
Indore	800	1400	1000
Jaipur	50000	50000	30000
Jalna	100	400	-
Akola	500	850	1500

# Processed Moong Rates (Dall):

Centre		Prices (Rs/Qtl)				
	30-11-2011 31-10-2011 30-11-2010					
Jalgaon	5700	5900	5700			
Bikaner (Split)	5000	5400	5200			
Indore	5600	5800	5600			



### Lentils (Masoor)

Lentil prices featured a weak tone during the November month on lack lustre trading activity and dull demand. While the hike in MSP restricts the major fall in commodity prices.

At present, lentils prices in all domestic and international markets are moving range bound to lower levels.

#### **Current Scenario:**

During the period, average desi (local) masoor prices in Kanpur eased by Rs. 80-90 per qtl to Rs.2931 per qtl from last month's Rs. 3018 per qtl on dull buying activity while prices for UP and MP origin masoor at Delhi market also declined by Rs. 90-110/Qtl on sluggish demand. The high carry-in stocks from 2009-10 year crop in domestic market also weighs on the prices. Moreover, low demand for processed masoor dal kept pressure on the prices. During this month, average prices of moong malka variety fell by 4% to 3299 per quintal in comparison of Rs.3437/Qtl in last month.

However, Canadian red lentils at Mumbai market remained flat at Rs.2670-2685 per quintal in this month as in the previous month.

On the sowing front, latest updates from state agricultural departments reveal that sowing was well ahead in Orissa and Madhya Pradesh as compared to corresponding period last year, though there is a fall in sown area in Uttar Pradesh by 18.4% as area shifted from masoor to chana and to some extent to peas due to the subdued prices throughout the year.

State	Current Year's Area* (in lakh Hectares)		
Bihar	0.66	0.57	15.79
Madhya Pradesh	5.94	5.57	6.64
Uttar Pradesh	4.57	5.6	-18.39
Orissa	0.08	0.07	20.84

The table below shows the state wise area coverage of masoor this Rabi 2011-12 -

(\* as on 30th November, 2011)

On the international crop front, USDA's latest report shows that total USA lentils production is forecasted at 231,870 MT for this year, a fall of 46 percent from 2010 as on lower harvested area and yield per hectares.

Meanwhile, Statistics Canada's latest report states that Canada's total lentil production is estimated to fall by 4% to 1.532 MT in comparison to earlier estimates of 1.596 MT in October month. Despite marginally lower crop output there are plenty of lentils to export as stated by the government of Alberta and exports in September and October 2011 remained on higher side as compared to the long range average or last year's exports.

At present, Turkey is the largest buyer of Canadian lentils (green and red lentils). However, Turkey is also acting as a stiff competitor by re-exporting a huge portion of imported lentils. Meanwhile, exporters are expecting steady shipments to Turkey in the coming months.

Australian exporters are also in the market targeting South Asia mostly shipping old stocks from the previous year.

ABARE forecast lowered by 18% the total Australian lentil production during the 2011-12 period due to lower estimated yield amid marginal surge in planted area.



In South Australia, the major lentil producing state of Australia, downfall fall of 12.64% to 152,000 tonnes is expected in comparison to last year estimated production of 174,000 tonnes.

On the import front, imports of Red lentils from Canada remained unviable even after the fall of in C&F prices reported during the month. The disparity is mainly due to continuous depreciation of the rupee against USD even after the dull demand at domestic markets. Expectation of improved sowing activity in rabi season also kept domestic lentils prices mostly on softer note.

Landed Cost & Domestic Prices:

Canadian Red Lentil's at Mumbai	C&F Prices	Landed Cost	Domestic Prices	Parity/Disparity
1 Week Nov	610	3149.98	2715	-435.0
2 Week Nov	587.53	3101.1632	2710	-391.2
3 Week Nov	580	3137	2725	-412.0
4 Week Nov	560	3069.84	2629	-440.8

(C&F in \$/MT; Landed cost, Domestic prices & Parity/Disparity in Rs. per quintal)

As evident from the table, disparity in imports during November month reached to Rs 440/Qtl on sluggish demand in domestic markets along with comfortable stocks in markets. Currently, imported lentils are traded below the MSP due to high stocks of 2009-10 crop in domestic markets. While on other side prices may bounce back as on MSP support with lower rabi sown area in country.

#### Market Outlook:

Masoor prices are likely to remain range bound with slight firmness during the next month as on strong international fundamentals. Masoor prices are like to follow the price trend of tur prices.

#### Price Outlook of Desi Masoor at Kanpur Market:



- Positioning of RSI is with sideways movement indicating range bound in prices in short term.
- We expect prices to remain range bound with slight firmness in coming month.



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S2	S1	РСР	R1	R2
2800	2858	2820	3211	3456
Call	Entry	T1	T2	SL
BUY	Above 2793	2953	2984	2880

## Domestic Prices & Arrivals:

Centre			Prices (Rs/Qtl)	
		30-11-2011	31-10-2011	30-11-2010
Mumbai	Red Lentils	2550	2675	3075
	Chanti Export	4000	4150	4525
Delhi MP/ Kota Line UP/ Sikri Line	MP/ Kota Line	2800	2950	2900
	UP/ Sikri Line	3000	3150	3300
Kanpur	Mill Delivery	2780	2960	2890
Kanpur	Bareilly Delivery	2840	3000	2940
Indore	Masra	2750	3000	3100

# Processed Masoor Rates (Dall):

Centre		Prices (Rs/Qtl)	
	30-11-2011	31-10-2011	30-11-2010
Kanpur (Malka)	3150	3400	3465
Indore	3325	3550	3700
Delhi (Badi Masoor)	3600	3750	3600
Delhi (Choti Masoor)	3900	4050	4450
Katni	3300	3600	3650

#### **Chickpeas (Chana)**

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#### Market Recap:

Chana prices witnessed firm tone during the November month as compared to the previous month.

The lower stock availability supports the uptrend in prices along with strong international fundamental.

#### **Current Scenario:**

Chana prices in all the markets mostly featured a steady to firm tone on fresh demand for both chana whole and processed chana (dal) besides increasing rabi acreage. The monthly average chana prices in the benchmark Delhi market "Lawrence Road" surge 5-6% to Rs.3462-3550 per quintal as compared to last month. While, Chana prices at Bikaner market rose by 9.61% to Rs.3512 per quintal in comparison to Rs.3105 per quintal in previous month.



However, imported Australian chana remained flat at Rs.3366 per quintal in Mumbai market.

Moreover, this month demand for processed chana dal has also increased. At Bikaner market, chana dal prices are up by 6.2% to Rs.4126 per quintal as compared to last month while at Delhi, a rise of 2.3% to Rs.4145 per quintal in comparison of previous month Rs.4053 per quintal was seen.

On the crop progress front, sown area under chana is up in Rajasthan, Uttar Pradesh, Madhya Pradesh and Gujarat while it declined in Maharashtra, Andhra Pradesh (AP) and Karnataka due to lower soil moisture following deficient rains. However, recent rains over AP has provided some relief to the standing crop but still remains deficit and if no rains in coming 7-10 days then it would badly affect the yield of the crop in AP as well as in Karnataka and to some extent in Maharashtra. However, sown area shifted from masoor to chana is reported in Uttar Pradesh due to subdued masoor prices throughout the year.

State	Current Year's Area* (in lakh Hectares)	Same period Area in last year (in lakh ha.)	% Change	Crop Condition
Rajasthan	15.21	14.47	5.00	Ν
Maharashtra	6.02	7.19	-16.27	S
Bihar	0.62	0.52	19.00	N
Madhya Pradesh	29.15	28.73	1.46	Ν
Uttar Pradesh	8.09	7.52	7.58	Ν
Orissa	0.21	0.21	-0.90	Ν
Gujarat	1.52	1.50	1.67	Ν
Karnataka	8.16	9.04	-9.75	S
Andhra Pradesh	4.98	5.28	-5.68	S

The following table shows the state wise sown area under chana:-

(N – Normal; S- satisfactory; \* as per latest updates from respective Agricultural Department)

On the International front, firm tone was witnessed in the major International chickpea markets. However, currently comfortable stocks of Kabuli chana in Argentina and Australia have restricted major uptrend in prices at major North American markets. In Argentina, chickpea sown area surge by 300% to 80,000 hectares in this year from 20,000 hectares in 2009. However, half of the area has been harvested and processors are having problems in bleaching due to rainy conditions.

At present, the market participants are more worried about chickpea production in Mexico as the country is suffering from worst drought ever, which is likely to result into lower yields.

USDA's latest report shows a rise of 5% in USA chickpeas total production to 92,125 MT in comparison to last year's 87,951MT.

Meanwhile, Statistics Canada's latest report states that Canada's total chickpeas production increased by 68.4% to 90,800 MT from the previous (Oct) estimate of 53,900 MT.

ABARE also revised up the Australian chickpeas production estimates by 3.95% to 394,000 tonnes as compared to last year's 379,000 tonnes despite steep fall in harvested area as favorable weather at the time of sowing/planting and growth stages resulted into higher yield.

In Queensland, Australia's major chickpea producing area, 73 thousand hectares are planted under chickpeas crop while the estimated yield is 1.91 tons/ha. Despite the fall of more than 50% in planted area, timely spring rainfall and good crop establishment resulted into higher yield that led to a rise of 24%



to 138,000 tonnes in total chickpea production in Queensland. Further, despite increase in production, lower carrying stocks and increasing domestic consumption may lead to 26.9% decline in chickpeas exports in 2011-12 year.

#### Market Outlook:

Fresh buying support at current level may support the chana prices in next month along with the expectation of lower yield in southern part of the country.

### Spot Market Price Outlook at Delhi (Chana MP):



- 3100 and 3534 levels may acts as strong support and resistance for the prices.
- Moreover, Oscillator RSI and momentum indicator MACD also hints for further improvement in prices.
- We expect prices to remain strong in coming December month.

\$2	S1 PCP		R1	R2
3042	3100	3150	3534	3572
Call	Entry	T1	T2	SL
BUY	3183-3272	3383	3465	3149



# Futures Technical (NCDEX):



- Candlestick chart pattern shows formation of bullish harami pattern. It further depicts possible bullish sentiments in market.
- Currently, level 3100 acts as strong resistance for chana prices.
- We accept 3500 level act as strong resistance to the chana prices in December month. Prices likely to test the resistance level in this month.
- We expect prices to move uptrend in coming month.

Strategy: Buy on dips							
Intraday Supports & Resistances		S2	S1	РСР	R1	R2	
Chana	NCDEX	January	2891	2986	3296	3633	3709
Intraday Trade Call		Call	Entry	T1	T2	SL	
Chana	NCDEX	January	BUY	3229-3250	3426	3486	3130

# **Domestic Prices & Arrivals:**

Centre			Prices (Rs/Qtl)		
		30-11-2011	31-10-2011	30-11-2010	
Mumbai	Australian	3250	3375	2570	
Dalla	Rajasthan	3250	3500	2525	
Delhi	Madhya Pradesh	3325	3600	2525	
Bikaner	Desi	3000	3375	2475	
Indore	Kantewala	3150	3500	2410	
Kanpur	Desi	3500	3650	2510	



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	Gauran	3450	3500	2570
Latur	Annagiri	3550	3650	2600
	G-12	3400	3600	2300

Centre		Arri	vals (in bags of 1 Qı	iintal)
		30-11-2011	31-10-2011	30-11-2010
Dalhi*	Rajasthan	20	25	50
Delhi*	Madhya Pradesh	20	25	50
Indore	Kantewala	1500	1000	4000
	Gauran	-	-	1000
Latur	Annagiri	-	-	200
	G-12	-	-	300

\*Arrivals in Delhi market in Motors, 1 Motor = 16 Tonnes

# Processed Chana Rates (Dall):

Centre		Prices (Rs/Qt	I)
	30-11-2011	31-10-2011	30-11-2010
Jalgaon	4300	4500	3000
Latur	4300	4550	2800
Akola	4300	-	3000
Kanpur	4000	4200	2880
Bikaner	3800	4100	2900
Indore	4150	4525	3350
Delhi	3950	4200	2950
Gulbarga	4500	-	-



## Annexure1

## **USA Pulses Outlook**

Crop		Area plant (in hectare		Area harvested (in hectares)		
	2010 2011 % Change		% Change	2010	2011	% Change
Austrian winter peas	12,630	7,280	-42	7,240	4,490	-38
Dry edible beans	773,520	487,690	-37	745,720	464,380	-38
Dry edible peas	305,950	148,120	-52	287,900	141,560	-51
Lentils	266,290	181,300	-32	256,570	175,640	-32

Сгор		/ield per he (in metric to		Production (in metric tons)		
	2010 2011 % Change			2010	2011	% Change
Austrian winter peas	1.48	2.01	35.81	10,750	9,030	-16
Dry edible beans	1.93	1.93	0	1,442,470	894,890	-38
Dry edible peas	2.24	1.73	-22.77	645,050	244,620	-62
Lentils	1.53	1.22	-20.26	392,670	213,870	-46

As per USDA latest release on 1<sup>st</sup> Dec, 2011, U.S. dry edible bean production is forecast at 894,890 MT for 2011, down 38 percent from 2010. Planted area is estimated at 487,690 hectares, down 37 percent from last year's 777,520 hectares. Harvested area is forecast at 464,380 hectares, 38 percent below the previous year.

The dry beans production is expected to be lower in most of the states i.e. 17 of the 18 States of country. The leading five producing States (North Dakota, Michigan, Minnesota, Nebraska, and Idaho) also expect decreased production from last season. Meanwhile, in Minnesota, rainfall in spring season resulted lesser area planted under beans and even leads to slower maturation.

Moreover in Nebraska, during this season, heavy frost in September month dwindle the expected yields.

(Source: USDA)



# Annexure2

# Australian Pulses Outlook

(Area planted (in '000 ha); Yield (in t/ha); Production (in '000 Mt))

### Field peas

Crop production:

Area planted			Yield			Production		
2010-11	2011-12	% Change	2010-11	2011-12	% Change	2010-11 2011-12 % Change		
292	244	-16	1.49	1.24	-16.779	434	301	-31

State/region wise area and production summary:

State		2011-12	2010-11	2009-10	5 year average to 2010-11	% Change with last year
New South Wales	area	41	57	46	44	-28.07
	Prod.	59	76	33	28	-22.37
Victoria	area	38	45	52	67	-15.56
VICIONA	Prod.	40	76	75	49	-47.37
Western	area	55	72	60	68	-23.61
Australia	Prod.	52	50	65	61	4
South Australia	area	110	118	127	132	-6.78
	Prod.	150	232	183	149	-35.34

Supply and disposal (in '000 Mt)

Year	Production	% Change	Apparent domestic use	% Change	Exports	% Change
2006-07	140		114		138	
2007-08	268	91.4	49	-57	141	2.2
2008-09	238	-11.2	204	316.3	137	-2.8
2009-10	356	49.6	226	10.8	162	18.2
2010-11	434	21.9	166	-26.5	303	87
2011-12	301	-30.6	157	-5.4	250	-17.5



## Lentils

Crop production:

Area planted				Yield		Production		
2010-11	2011-12	% Change	2010-11 2011-12 % Change			2010-11	2011-12	% Change
159	173	9	1.93				251	-18

State/region wise area and production summary:

State		2011-12 2010-11 20		2009-10	5 year average to 2010-11	% Change with last year
Victoria	area	77	75	52	78	2.67
	Prod.	98	132	50	55	-25.76
South	area	95	83	52	65	14.46
Australia	Prod.	152	174	93	80	-12.64

# Chickpeas

Crop production:

Area planted				Yield		Production		
2010-11	2011-12	% Change	2010-11 2011-12 % Change			2010-11	2011-12	% Change
546	283	-48	0.69 1.39		101.45	379	394	3.95

State/region wise area and production summary:

State		2011-12	2010-11	2009-10	5 year average to 2010-11	% Change with last year
New South Wales	area	156	335	252	235	-53.43
	Prod.	181	201	304	232	-9.95
Victoria	area	35	25	39	33	40
	Prod.	45	48	25	23	-6.25
Queensland	area	73	168	125	101	-56.55
	Prod.	138	112	146	105	23.21
Western Australia	area	11	9	3	4	22.22
	Prod.	16	4	3	2	300
South Australia	area	9	10	10	7	-10
	Prod.	13	16	9	8	-18.75



Supply and disposal (in '000 Mt)

Year	Production	% Change	Apparent domestic use	% Change	Exports	% Change
2006-07	229		20		241	
2007-08	313	36.7	22	10	222	-7.9
2008-09	443	41.5	28	27.3	506	127.9
2009-10	487	9.9	34	21.4	492	-2.8
2010-11	379	-22.2	20	-41.2	458	-6.9
2011-12	394	4	23	15	335	-26.9

(Source: ABARES 6<sup>th</sup> Dec, 2011)

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