



Jan 01, 2012

#### **Executive Summary**

Oilseeds and oilmeals prices in domestic market extended gains on continued seasonal buying and limited edible oil imports during month under review.

No aggressive buying featured in the soybean across the major producing centers. The domestic giants were more active in buying and crushing the beans compared to the MNCs. However, seasonal rise in edible oil and meal demand remained an attractive factor for solvent extractors. Soy meal export sales are facing stiff competition with South American sales due to their competitive prices. However, shipments of Far and South East Asia remained supportive for the Indian soy meal.

Besides, stressful weather conditions in South America have already posed threat to the soybean production potential which also lends support to the Indian soybean.

RM seed fundamentals are intact and bullish with good demand from millers following a surge in seasonal usage in RM oil and supportive rapeseed-mustardseed oilcake demand. Limited supply, good demand and reports of lower planting in the seed remained supportive for the seed prices at higher level and further likely to lend support to the seed prices.

RM seed, the major Rabi oilseed, planting is reported at 64.6 lha down 5.4% compared to 68.2 lha during the corresponding period last year.

Lower edible oil imports, by India, due to stronger US dollar, and the likely fall in area coverage in RM seed subsequently leading to lower production in RM seed will lend support to the domestic soybean and RM seed prices at higher level in medium-term. Besides, rise in seasonal domestic edible oil and oilmeal usage continue to remain bullish factor.

#### International

**Latin America:** Stressful weather has posed a threat to soybean production in South America. Ongoing La Nina creates a high risk of below-normal rainfall also in January, which is expected to boost the international soybean prices.

In Argentina most oilseed producing regions have received only 20-60% of normal rainfall during the last week of Dec. Soybean planting intentions is probably not fully carried out due to dryness.

In Brazil very dry conditions and crop stress in Parana, Rio Grande do Sul, Santa Catarina and in several parts of western MatoGrosso and MatoGrosso do Sul has been noticed.

China: China's soybean buying in November improved 50% on month to 5.7 Mln T, up 4% from a year ago.

The total imports in the first 11 months declined by 4.4% to 47.22 million tons.

China purchased 21.23 Mln T of Brazil's soybean in Jan-Nov 2011, which is higher than 2010 imports totaled 19.064 Mln T, as mentioned in the data of foreign Trade Secretariat.

**Taiwan:** Taiwan's Breakfast Soybean Procurement Association is expected to buy 40,000 to 60,000 tonnes of soybean. The association is expected to float a tender in this regard. Taiwan is likely to buy the soybean from U.S.or South America.

**US:** The USDA is expected to revise their South American (Argentina and Brazil) soybean production estimate downwards due to dry weather condition during December.





# **Oilseed Prices at Key Spot Markets:**

| Commodity        | Centre                                      | Prices (   | (Rs/QtI)   | Change |
|------------------|---|------------|------------|--------|
|                  |   | 31-12-2011 | 30-11-2011 |        |
|                  | Indore -Plant                               | 2470-2500  | 2200-2255  | 245    |
|                  | Indore –Mandi                               | 2360-2435  | 2100-2180  | 255    |
|                  | Nagpur-Plant                                | 2450-2460  | -          | -      |
|                  | Nagpur – Mandi                              | 2370-2450  | -          | -      |
|                  | Kota-Plant                                  | 2440-2450  | 2190-2220  | 230    |
| Soybean          | Kota – Mandi                                | 2350-2400  | 2080-2140  | 260    |
| •                | Bundi-Plant                                 | 2500       | 2200-2220  | 280    |
|                  | Bundi-Mandi                                 | 2420-2425  | 2075-2140  | 285    |
|                  | Baran-Plant                                 | 2450       | 2200       | 250    |
|                  | Baran-Mandi                                 | 2325       | 2080-2125  | 200    |
|                  | BhawaniMandiJhalawar  – Kota Plant Delivery | 2460-2475  | 2200-2230  | 245    |
|                  | Jhalwar-Mandi                               | 2340-2400  | 2100-2140  | 260    |
|                  | Jaipur – C                                  | 3650       | 3205-3210  | 3440   |
|                  | Alwar – C                                   | 3500       | 3125       | 375    |
|                  | SriGanganagar                               | 3070       | 2780       | 290    |
| Rapeseed/Mustard | Kota  | 3100       | 2800-2850  | 250    |
| •                | Neewai                                      | 3570       | 3140       | 430    |
|                  | Delhi– C                                    | 3600       | 3295       | 305    |
|                  | Hapur (UP)                                  | 3600       | 3275       | 325    |
|                  |   |            | <u> </u>   |        |
|                  | Rajkot                                      | 800        | 650        | 150    |
| Groundnut Seed   | Junagarh                                    | -          | -          | -      |
| Sunflower Seed   | Latur                                       | 3200-3500  | 3150       | 350    |
| Calliower Seed   | Gulbarga                                    | 2900-3100  | 3000-3150  | -50    |
|                  | Solapur                                     | 3200-3325  | 3100-3300  | 25     |

Soybean Prices are in INR per Qtl ,Arrivals(1 bag=90 kg). Mandi prices – Loose, Mustard Seed Prices are in INR per Qtl, Arrival (1 bag=85 kg) C – Condition (42%), \*Groundnut seed inRs/20 kg, Sunflower Seed in Rs/qtl.



#### **Oilseed Arrivals in Key Centers**

| Commodity                                       | Centre         | Arrivals in Bags/QtI |         | Change   |  |
|---|----------------|----------------------|---------|----------|--|
|   |                | Dec'11               | Nov'11  |          |  |
|   | Madhya Pradesh | 4450000              | 9055000 | -4605000 |  |
|   | Maharashtra    | -                    | 4820000 | -        |  |
| Soybean   | Rajasthan      | 855000               | 3365000 | -2510000 |  |
|   | Bundi (Raj)    | 36600                | 249000  | -212400  |  |
|   | Baran (Raj)    | 117700               | 435000  | -317300  |  |
|   | Jhalawar (Raj) | 60000                | 129000  | -69000   |  |
|   | •              |                      |         |          |  |
| Rapeseed/Mustard                                | Rajasthan      | 963000               | 1026000 | -63000   |  |
| *Soybean: 1 bag = 90 kg; RM Seed: 1 bag = 85 kg |                |                      |         |          |  |

#### Crop Progress, India

The Rabi oilseeds planting are slow paced and nearing completion. The planting of all the major oilseeds of the season is lagging by 6.3% and reported at 79.2 lakh hectares compared to 84.6 lha during the same period last year.

Area in lakh hectares

| Crop               | As on 30th December 2011 | As on 30th December 2010 | % Change |
|--------------------|--------------------------|--------------------------|----------|
| Rapeseed & Mustard | 64.6                     | 68.2                     | -5.4     |
| Groundnut          | 4.1                      | 4.2                      | -2.9     |
| Sunflower          | 3.5                      | 4.4                      | -20.5    |
| Total Oilseeds     | 79.2                     | 84.6                     | -6.3     |

Source: GOI

RM seed, the major Rabi oilseed, planting is reported at 64.6lhadown 5.4% compared to 68.2lha during the corresponding period last year.

#### Soybean

The soybean prices extended gains during the month on supportive buying and limited supplies. Though no aggressive buying featured during the period but the major solvent extractors were active to cater their daily crush requirement.

The domestic solvent extractors were more active in the soybean market compared to MNCs. The MNCs purchased but with caution. However, farmers and stockists are keen in releasing their soybean stock at higher levels.

Surge in seasonal edible oil and meal demand and bullish global soybean fundamentals are expected to support soybean buying at higher quotes during the month of January.



# Balance Sheet - Soybean, India

Fig. in MnT

| Oil Year (Oct-Sep)       | 2008-09 | 2009-10 | 2010-11 | 2011-12 |
|--------------------------|---------|---------|---------|---------|
| Carry In                 | 0.49    | 0.45    | 1.12    | 0.37    |
| Production               | 9.60    | 9.67    | 10.10   | 12.00   |
| Imports                  | 0.00    | 0.00    | 0.00    | 0.00    |
| Total Availability       | 10.09   | 10.12   | 11.22   | 12.37   |
| Consumption              | 9.64    | 9.00    | 10.85   | 10.85   |
| Exports                  | 0.00    | 0.00    | 0.00    | 0.00    |
| Total Usage              | 9.64    | 9.00    | 10.85   | 10.85   |
| Carry Out                | 0.45    | 1.12    | 0.37    | 1.52    |
| Monthly Use              | 0.80    | 0.75    | 0.90    | 0.90    |
| Stock/Consumption Ratio  | 0.05    | 0.12    | 0.03    | 0.14    |
| Stock to Month Use Ratio | 0.56    | 1.49    | 0.41    | 1.68    |

Source: Agriwatch

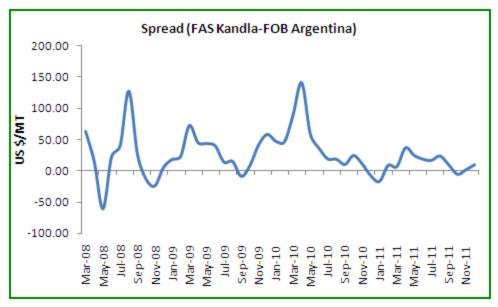
- ➤ Higher domestic availability in oilseeds in 2010/11 season due to rise in production during the year improved crushing in 2010/11 consequently leading to lower carry in this year.
- ➤ India's 2011/12 soybean output is expected to be around 12.0 Mn T.
- ➤ The total usage is kept unchangedcompared to previous season at 10.85 Mn T. Soy meal export sales are almost steady m-on-m basis, but edible oil imports fell in Nov-Dec 2011 due to strong US dollar index.

## Soy meal- FAS KandlaVs FOB Argentina (Spread)

India's domestic soy meal usage has slightly increased on seasonal growth in domestic poultry. Poultry industry is the biggest buyer of soy meal for feed which continues to boost the meal prices during the winter season. We expect the meal prices to remain strong during January.

Besides, the soy meal export sales are steady and they are expected to be close to last year's volume in January. India exported 5.75 lakh tonnes of soy meal to various destinations in Jan 2010.





\*FAS, Kandla less FOB Argentina

The average monthly soy meal price spread between FAS Kandla and FOB Argentina stood at US \$10/MT in Dec compared to US \$2/MT in Nov.The soy meal prices of Latin America are still competitive compared to the meal of Indian origin. (\* Spread - FAS Kandla less FOB Argentina)

**Recommendation:** The Indian soy meal exporters are advised to take the freight and logistic advantage and continue to aggressively market their meal to South and Far East Asian countries. Any dip in FOR, Kandlatowards 18100-18200 is a viable level to go for buying. The soybean crushers are advised to continue with their normal regular crushing to cater the domestic and overseas demand.

#### Soy meal Dynamics and Crush Margin

| Avg Crush Margin – Dec |
|--------------------|--------------------|--------------------|------------------------|
| Dec 2011           | Nov2011            | Dec 2010           | 2009                   |
| -590               | -200               | -366               | -396                   |

The disparity in soybean crush margin has widened which is a discouraging factor for the solvent extractors. The crush margin is expected toimprove and result into positive parity if the soy oil and meal prices relatively gain more than the soybean prices. The average monthly crush margin in December was recorded at Rs -590/MT compared to Rs -200/MT in November. The December figure is higher compared to last two year.

#### **Expected Price Range in Soy Complex During January:**

| Commodity | Price Range | Crush Margin |
|-----------|-------------|--------------|
| Soybean   | 26500-27000 |              |
| Soy Meal  | 18000-18500 | -965         |
| Soy Oil   | 67500-69000 |              |



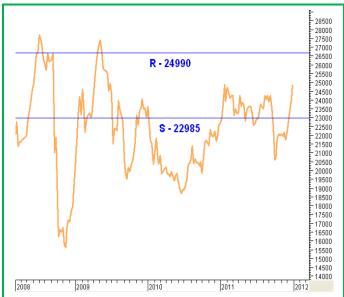


# **Technical Analysis:**

## NCDEX Soybean Futures(Feb.)



#### Soybean Spot, Indore



\*In Rs/MT

| Supports & Resistances NCDEX Feb.Soybean |            |      |      |      |  |
|--|------------|------|------|------|--|
| <b>S2</b>                                | <b>S</b> 1 | PCP  | R1   | R2   |  |
| 2190                                     | 2366       | 2545 | 2640 | 2735 |  |

- > The Monthly candlestick chart pattern reveals strong buying support.
- Prices closed above 9-day and 18-day EMA supporting bullish momentum.
- > RSI and stochastic are heading upwards in neutral region supporting gains. Prices are expected move upwards towards 2620–2640 levels.
- ➤ Trade Recommendation (NCDEX Soybean Feb) 1 Month:Buy towards 2540- 2550levels.T1 2620; T2 2635; SL 2507.

**Trade Recommendation Soybean Spot:**We recommend buy on dips towards 2490–2500levels. The prices are expected to move towards 2700 level (Indore, Plant basis).

Review of Previous Call: In our previous call we had recommended BUY towards 2300–2310levels. T1 – 2370; T2 - 2390; SL - 2272. The call got triggered and both the targets were achieved.



# Rapeseed - Mustard Seed

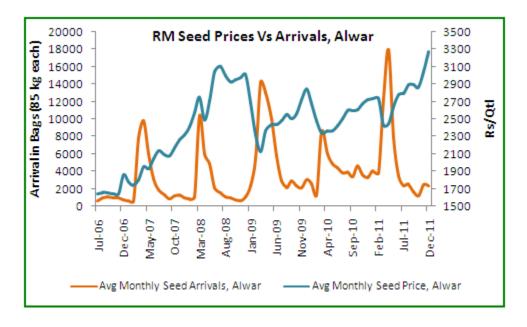
Firm trend featured in the RM seed prices during the period under review. Bullish domestic fundamentals seen backed by lower acreage in the seed this season and expected decline in yield output due to unfavorable weather conditions.

RM seed, the major Rabi oilseed, planting is reported at 64.6 lha down 5.4% compared to 68.2 lha during the corresponding period last year.

In Kota region of Rajasthan, the harvesting of RM crop is expected by 15 th February. The crop is disease and pest free there. The weather is reportedly conducive. Overall, the crop is in good shape in Uttar Pradesh and there are no reports of pest or disease there. The harvesting of the crop is expected between 15-20 Feb in UP.

India's rapeseed production is expected to fall this year as winter rains elude the key growing region, limiting crop sowing, a processors' group said. Production may fall as much as 21 percent to 5.5 million metric tons in the crop year that started Oct. 1, from 7 million tons a year earlier, vice president of the Solvent Extractors' Association of India, said.

#### **RM Seed Prices Vs Arrivals - Alwar**



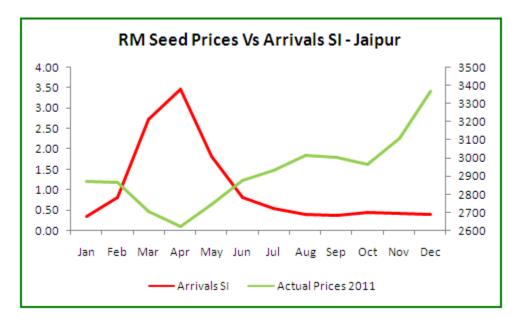
The RM seed supplies declined In Rajasthan during December compared to November due to slow farmer's selling in anticipation of higher prices in days ahead.

#### RM Seed Supply, Rajasthan

| RM Seed Arrivals in Rajasthan in Bags (85 kg each).            |           |        |  |  |
|--|-----------|--------|--|--|
| MonthlyArrivals-Dec 1 Month Ago Corresponding Period Last Year |           |        |  |  |
| 963000   | 10,26,000 | 935000 |  |  |



# **RM Seed Prices Vs Seasonality Index**



Continued seasonal demand in RM oil owing to the winter season and subsequently millers' continued buying seed will keep the seed prices strong in near to medium-term. Besides, lower supplies and expected fall in area and output in the seed are expected to support the seed prices at higher levels.

**Recommendation:**We recommend the market participants to buy RM seed at the current levels and off-load in Jan month aroundRs3750/qtl level.

# Balance Sheet - Rapeseed-Mustard Seed, India

Fig in MnT

| Marketing Year           | 2008-09 | 2009-10 | 2010-11 | 2011-12 |
|--------------------------|---------|---------|---------|---------|
| Carry In                 | 0.45    | 0.75    | 0.75    | 1.25    |
| Production               | 6.2     | 6       | 7       | 6.8     |
| Imports                  | 0       | 0       | 0       | 0       |
| Total Availability       | 6.65    | 6.75    | 7.75    | 8.05    |
| Domestic Consumption     | 5.9     | 6       | 6.5     | 6.5     |
| Exports                  | 0       | 0       | 0       | 0       |
| Total Usage              | 5.9     | 6       | 6.5     | 6.5     |
| Carry Out/Ending Stock   | 0.75    | 0.75    | 1.25    | 1.55    |
| Monthly Use              | 0.49    | 0.50    | 0.54    | 0.54    |
| Stock/Consumption Ratio  | 0.13    | 0.13    | 0.19    | 0.24    |
| Stock to Month Use Ratio | 1.53    | 1.50    | 2.31    | 2.86    |

Source: Agriwatch



- We have revised the 2011/12 RM seed output downwards to 6.8 Mn T compared to 7.2 Mn T estimated in December.
- > Lower coverage in RM seed area by 6% and eluded winter rains is expected hamper the productivity in RM seed this season.

### **Technical Analysis:**

# **NCDEX RM Seed Futures (Apr.)**

# RM SeedSpot, Jaipur





| Supports & Resistances NCDEX Apr.RM Seed |      |      |      |      |  |
|--|------|------|------|------|--|
| S2                                       | S1   | PCP  | R1   | R2   |  |
| 2880                                     | 3096 | 3310 | 3430 | 3549 |  |

- ➤ The monthly RM seed candlestick chart pattern reveals strong buying interest.
- Prices closed above 9-day and 18-day EMA supportingbullish momentum.
- > Price indicators and oscillators reflect prices to improve during the month. The RM seed prices are expected to gain and move towards 3410 -3425 levels.
- Trade Recommendation (NCDEX RM SEED Apr) 1 Month: Buy towards 3320 3330levels.T1 -3410; T2 - 3425; SL - 3282.

Trade Recommendation RM Seed Spot (Jaipur basis): In spot the RM seed prices are expected to gain during the month towards 3700-3750 level. We recommend buy on dips towards 3640- 3650levels.

Review of Previous Call: In our previous call we had recommended BUY towards 3285 - 3295 levels.T1 - 3320; T2 - 3330; SL - 3275.Both the Targets were achieved during the period.



# **Oilseeds Monthly**

Jan 01, 2012

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