

**Highlights of the week:**

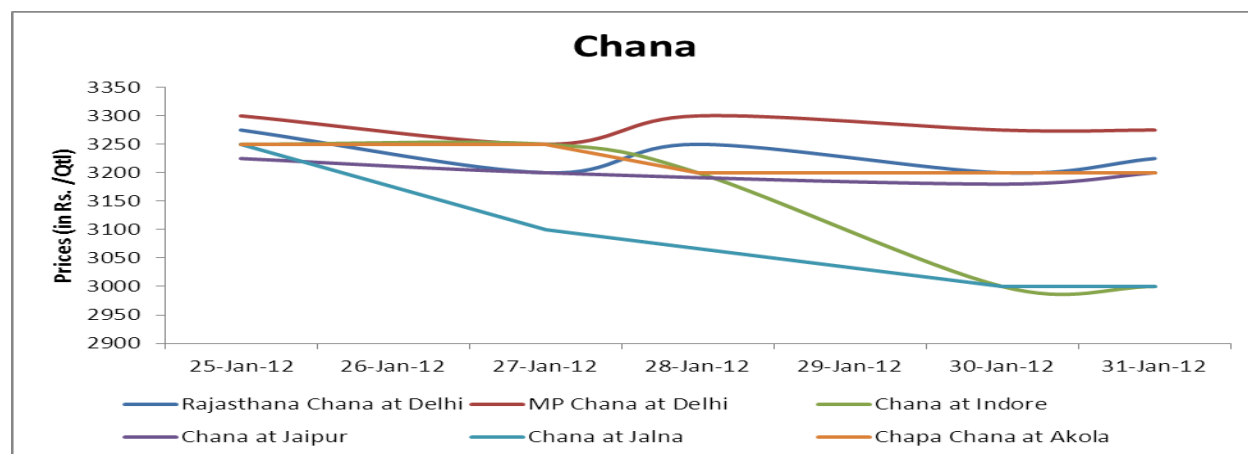
- Steady to weak tone featured in pulses during the week ended on 1<sup>st</sup> Feb , 2012.
- On rabi pulses front, crop is in good condition due to recent winter rains. Farmers are expecting the bumper yield this year although crop is in early flowering stage. Moreover, Agro-Meteorologists predict that present atmospheric condition will lead to bumper pea crop this year.
- Recent rainfall in M.P. may affect the chana yield as crop is in the final stages.
- Moong prices remained quiet as on thin trading activity.
- Masoor prices witnessed a steady tone due to stable tur prices and subdued trading activity.
- Karnataka Government raised procurement price by Rs.300 per quintal for tur dal. to Rs.4000 per quintal.
- India Pulses and Grains Association have asked government to allow the exports of pulses with certain quantity of restriction.
- STC has floated a sale tender for red lentil and lemon tur (whole) of 200 MT of each.

**Chickpeas (Chana)**
**Market Recap:**

Chana prices witnessed steady to weak tone during this period as compared to the previous week.

**Current Scenario:**

Chana prices in benchmark market Delhi “Lawrence Road”, (of both Rajasthan and M.P. origin) eased by Rs.20 -40 per quintal to Rs.3230 and Rs.3300 per quintal respectively.



The Jaipur and Indore market also witnessed similar trends and chana prices fell to Rs.3201 and Rs.3140 per quintal respectively. The average chana prices in Latur and Akola fell by Rs.40-50 per quintal to 3087 and 3220 per quintal..

Moreover, imported Australian chana also fell by Rs.40 per quintal to Rs.3206 per quintal.

On rabi chana crop condition, recent rainfall in M.P. might hurt the crop yield.

**Market Outlook:**

Chana prices may witness range bound movement with firm bias in coming week as on lower crop output and recent rains in M.P.

**Spot Market Price Outlook at Delhi (Chana MP):**


- Candlestick chart pattern shows indecision in the market.
- 3172 and 3422 levels may act as strong support and resistance for the prices.
- Moreover, Oscillator RSI also hints on further improvement in prices.
- We expect prices to remain strong in coming week.

| S2   | S1         | PCP  | R1   | R2   |
|------|------------|------|------|------|
| 3137 | 3172       | 3300 | 3422 | 3462 |
| Call | Entry      | T1   | T2   | SL   |
| BUY  | Below 3310 | 3351 | 3369 | 3250 |

**Futures Technical (NCDEX):**


- Candlestick chart pattern shows formation of indecision in market.
- Rise in prices along with increase in OI indicates towards possible long buildup in markets.
- The level 3100 acts as strong resistance for chana prices and 3400 level act as strong resistance to the chana prices in February month. Prices likely to test the resistance level in this month.
- We expect prices to move uptrend in coming week.

**Strategy:** Buy on dips

| Intraday Supports & Resistances |       |       | S2   | S1        | PCP  | R1   | R2   |
|---------------------------------|-------|-------|------|-----------|------|------|------|
| Chana                           | NCDEX | March | 3001 | 3053      | 3188 | 3358 | 3400 |
| Intraday Trade Call             |       |       | Call | Entry     | T1   | T2   | SL   |
| Chana                           | NCDEX | March | BUY  | 3177-3200 | 3271 | 3319 | 3100 |

#### Domestic Prices & Arrivals:

| Centre  |                | Prices (Rs/Qtl) |            |            |            |
|---------|----------------|-----------------|------------|------------|------------|
|         | Variety        | 31-01-2012      | 24-01-2012 | 31-12-2011 | 31-01-2011 |
| Mumbai  | Australian     | 3200            | 3241       | 3400       | 2650       |
| Delhi   | Rajasthan      | 3225            | 3325       | 3325       | 2660       |
|         | Madhya Pradesh | 3275            | 3400       | 3425       | 2700       |
| Bikaner | Desi           | 3075            | 3150       | 3150       | 2525       |
| Indore  | Kantewala      | 3000            | 3300       | 3350       | 2550       |
| Kanpur  | Desi           | 3425            | 3550       | 3575       | 2700       |
| Latur   | Gauran         | 3200            | 3150       | 3300       | 2700       |
|         | Annagiri       | 3300            | 3400       | 3600       | 2700       |
|         | G-12           | 3200            | 3300       | 3400       | 2350       |

| Centre |                | Arrivals (in bags of 1 Quintal) |            |            |            |
|--------|----------------|---------------------------------|------------|------------|------------|
|        | Variety        | 31-01-2012                      | 24-01-2012 | 31-12-2011 | 31-01-2011 |
| Delhi  | Rajasthan      | 15                              | 15         | 15         | 65         |
|        | Madhya Pradesh | 15                              | 15         | 15         | 65         |
| Indore | Kantewala      | 600                             | 500        | 1000       | 5000       |
| Latur  | Gauran         | 2000                            | 2000       | -          | 800        |
|        | Annagiri       | -                               | -          | -          | 100        |
|        | G-12           | -                               | -          | -          | 200        |

Arrivals at Delhi markets are in Motors, 1 motor = 9 or 15 Metric Tonnes.

**Processed Chana Rates (Dal):**

| Centre   | Prices (Rs/Qtl) |            |            |            |
|----------|-----------------|------------|------------|------------|
|          | 31-01-2012      | 24-01-2012 | 31-12-2011 | 31-01-2011 |
| Jalgaon  | 3900            | 4100       | 4300       | 3400       |
| Latur    | 4000            | 4150       | 4300       | 3000       |
| Kanpur   | 4100            | 4200       | -          | 3300       |
| Bikaner  | 3900            | 4050       | 4040       | 3125       |
| Indore   | 3650            | 3700       | 3850       | 3000       |
| Delhi    | 4100            | 4250       | 4200       | 3450       |
| Gulbarga | 3775            | 3850       | 3900       | 3250       |

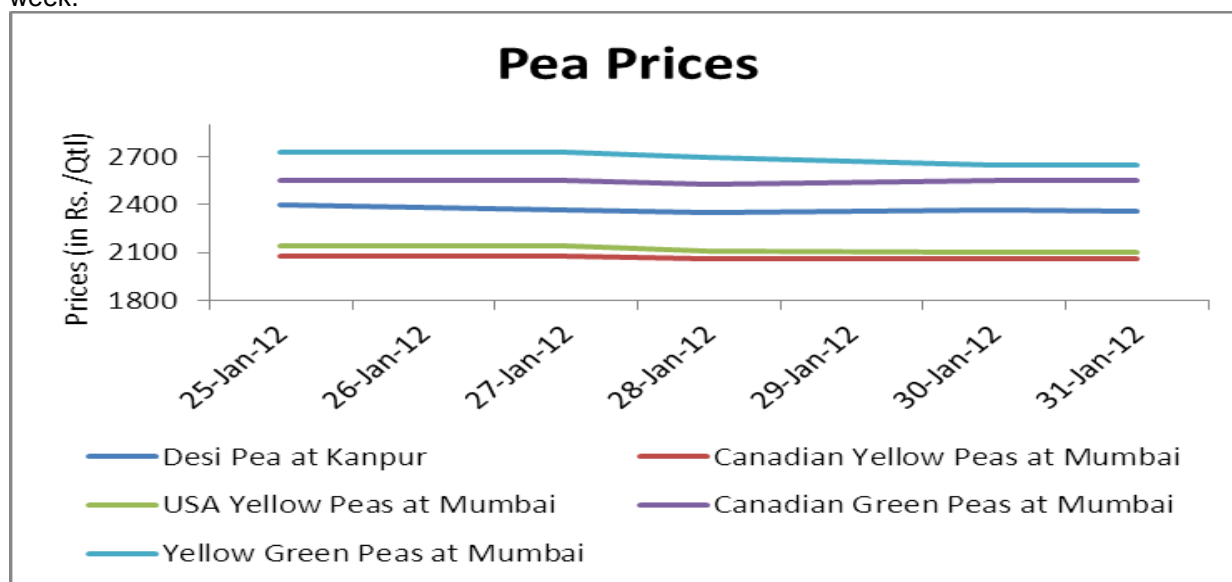
**Peas (Matar)**

Mostly flat to weak tone witnessed in pea prices during this period on sporadic demand in key markets.

**Current Market Dynamics & Outlook:**

Desi (local) peas average prices in Kanpur market fell from Rs.2400 to Rs.2360 per quintal in this week.

Meanwhile, imported yellow pea of both Canadian and USA origins also fell on strong domestic fundamentals. Canadian yellow pea prices fell to Rs.2061 per quintal from Rs.2100 per quintal during this week.



On the crop condition front, overall the crop is in good shape in all the key growing states (MP, UP & Bihar) as of now.

**Market Outlook:**

Peas prices are expected to move range bound with weak bias in the coming months in expectation of a sizeable domestic pea crop.

**Price Outlook for Canadian Yellow Peas at Mumbai Market:**


- Candlestick pattern shows rangebound movement in prices.
- 2003 and 2200 levels seem strong support and resistance respectively for the prices in this season and breaching the level is likely lead to a bulls run in the short term.
- Positioning of Oscillator RSI and momentum indicator in chart remained sideways which depicts range bound movement in prices for short term.
- We expect prices likely remain range bound with weak bias during the week.

| S2   | S1         | PCP  | R1   | R2   |
|------|------------|------|------|------|
| 1973 | 2003       | 2061 | 2181 | 2200 |
| Call | Entry      | T1   | T2   | SL   |
| SELL | Above 2061 | 2031 | 2010 | 2100 |

**Domestic & International Prices:**

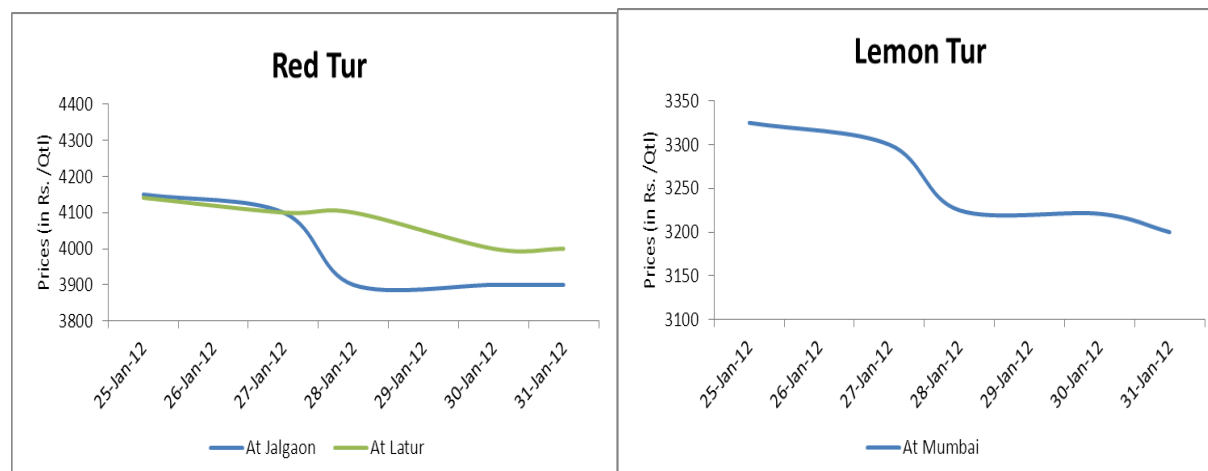
| Centre  |                | Price (Rs/Qtl) |            |            |            |
|---|----------------|----------------|------------|------------|------------|
|   | Variety        | 31-01-2012     | 24-01-2012 | 31-12-2011 | 31-01-2011 |
| Mumbai  | White American | 2100           | 2140       | 2150       | 1925       |
|   | White Canadian | 2061           | 2081       | 2091       | 1871       |
|   | Green American | 2650           | 2750       | 2725       | 2725       |
|   | Green Canadian | 2550           | 2600       | 2625       | 2350       |
| Kanpur  | Desi           | 2360           | 2410       | 2460       | 2090       |
| International Prices at Chennai Port (\$/Ton) |                |                |            |            |            |
| Chennai                                       | Yellow Peas    | 450            | 450        | 450        | -          |

**Pigeon pea (Tur)**
**Market Recap:**

Both desi and imported tur witnessed a weak tone during the week as on dull demand in domestic markets.

### Current Market Dynamics & Outlook:

Tur prices in most of the domestic markets eased due to sluggish demand. Red tur prices in the key markets of Latur and Jalgaon of Maharashtra fell to Rs.4000 and Rs3900 from Rs 4141 and 4150/Qtl respectively.



Moreover, the average prices of imported lemon tur at Mumbai market fell by Rs.125 per quintal to Rs.3200 per quintal as compared to Rs.3325 per quintal.

On the import front, the imports of tur (lemon variety) from Myanmar remained unviable as C&F prices of tur varied from \$628-632/ton at Chennai during entire month.

Landed Cost & Domestic Prices of Lemon tur (Burmese origin) at Chennai:

|            | C&F Prices | Landed Cost | Domestic Prices | Parity/Disparity |
|------------|------------|-------------|-----------------|------------------|
| 3 Week Jan | 628        | 3316.376    | 3295            | -21.376          |
| 4 Week Jan | 632        | 3277.136    | 3228            | -49.136          |

(C&F in \$/MT; Landed cost, Domestic prices & Parity/Disparity in Rs. per quintal)

As evident from the table, the disparity in imports during January narrowed down to Rs 49/Qtl as on renewed demand in markets as on lower arrivals of domestic fresh tur crop. Moreover, new tur lemon crop arrived at Mumbai port.

### Market Outlook:

We expect tur prices in range bound movement in days ahead as on aforesaid reasons.

### Domestic Prices & Arrivals:

| Centre  | Variety       | Price (Rs/Qtl) |            |            |            |
|---------|---------------|----------------|------------|------------|------------|
|         |               | 31-01-2012     | 24-01-2012 | 31-12-2011 | 31-01-2011 |
| Mumbai  | Burmese Lemon | 3200           | 3350       | 3300       | 3925       |
|         | Arusha        | 3200           | 3350       | 3200       |            |
| Delhi   | Burmese Lemon | 3400           | 3500       | 3450       | 3875       |
| Chennai | Burmese Lemon | 3150           | 3300       | 3150       | 4000       |

|  |             |      |      |      |      |
|--|-------------|------|------|------|------|
| Gulbarga   | Red         | 3815 | -    | 3850 | 4200 |
| Latur  | Red         | 4000 | 4125 | 4100 | 4400 |
| Jalna  | Red         | 3000 | 3000 | 3000 | 3600 |
| Jalgaon  | Red         | 3900 | 4150 | 4100 | 4700 |
| <b>International Prices at Chennai Market (\$/Ton)</b> |             |      |      |      |      |
| Chennai  | Burmese Tur | 620  | 640  | 595  | -    |

| Centre   |         | Arrivals (in bags of 1 Quintal) |            |            |            |
|----------|---------|---------------------------------|------------|------------|------------|
|          | Variety | 31-01-2012                      | 24-01-2012 | 31-12-2011 | 31-01-2011 |
| Gulbarga | Red     | 6000                            | -          | 6000       | 20000      |
| Latur    | Red     | 8000                            | 5000       | 10000      | 10000      |
| Jalna    | Red     | 3000                            | 3500       | 1200       | 300        |
| Jalgaon  | Red     | 4000                            | 3000       | 800        | 4000       |

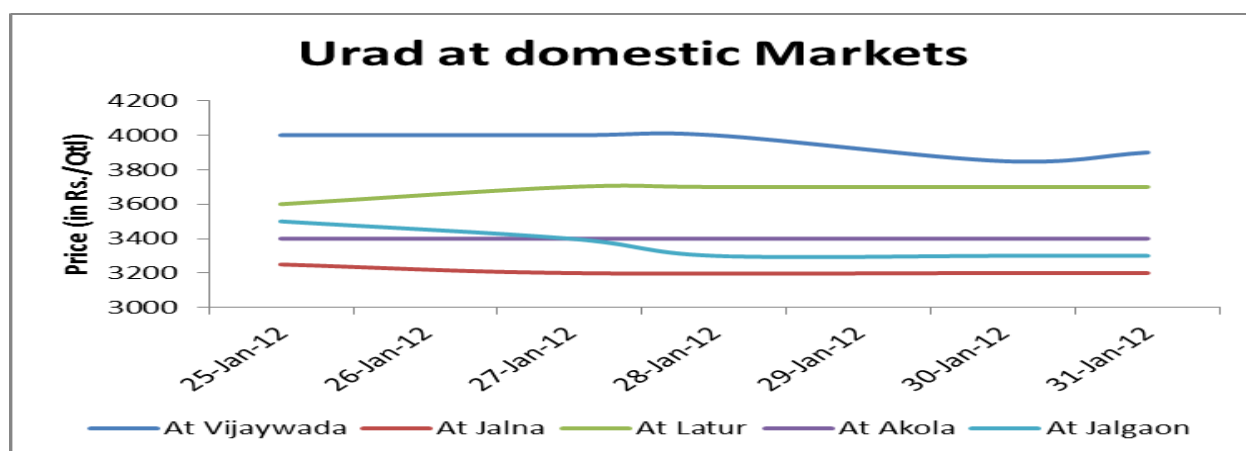
### Black Matpe (Urad)

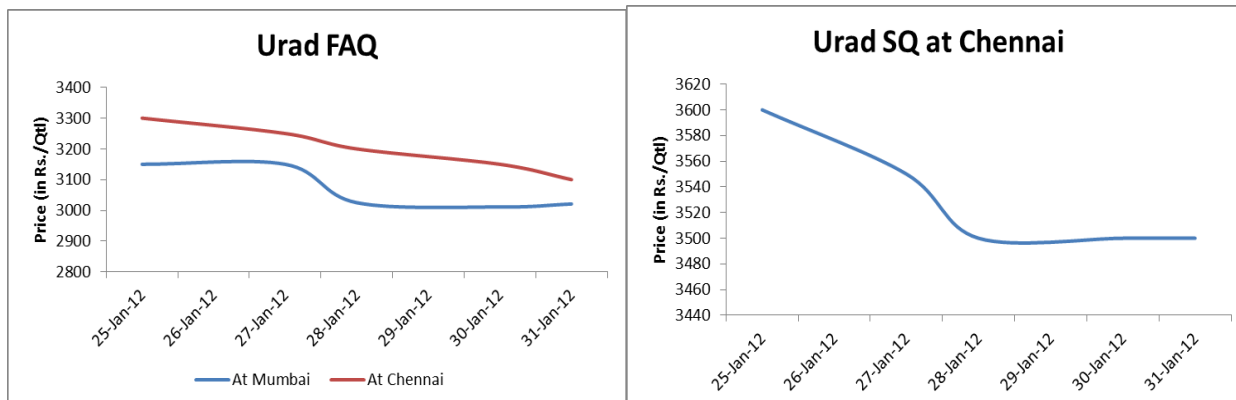
#### Market Recap:

Desi urad witnessed Steady to weak tone in most of the trading centers while imported urad featured weak tone during this week on sluggish buying interest in domestic markets.

#### Current Market Dynamics & Outlook:

During the this period, average prices of desi urad in Vijaywada, Jalna, Latur, Akola and Jalgaon markets tumbled to Rs.3900, Rs.3200, Rs.3700, Rs.3400 and Rs.3300 per quintal respectively.





Moreover, imported urad (both FAQ and SQ) average prices also fell in Chennai market to Rs.3100 and Rs.3500 per quintal. The prices of urad FAQ in Mumbai market is also down by Rs.30/Qtl. to Rs.3021 per quintal.

On the import front, imports of urad from Myanmar remained unviable. Landed Cost & Domestic Prices:

| Urad FAQ at Mumbai | C&F Prices | Landed Cost | Domestic Prices | Parity/Disparity |
|--------------------|------------|-------------|-----------------|------------------|
| 1 Week Jan         | 633        | 3506.80     | 3358            | -148.80          |
| 2 Week Jan         | 634        | 3437.29     | 3225            | -212.29          |
| 3 Week Jan         | 628        | 3316.38     | 3204            | -112.38          |
| 4 Week Jan         | 605        | 3143.54     | 3094            | -49.54           |

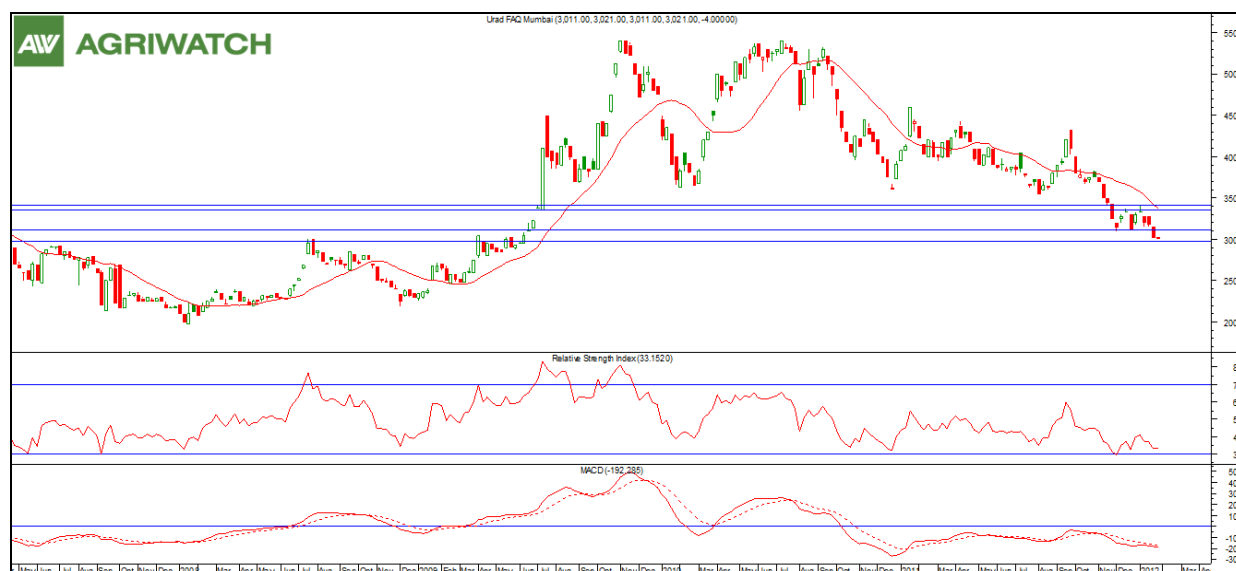
(C&F in \$/MT; Landed cost, Domestic prices & Parity/Disparity in Rs. per quintal)

As evident from the table the disparity in imports till last week of January was reported in urad FAQ. However, C&F quotes for imported urad also fell by USD 15-25 per ton in tandem with domestic prices.

## Market Outlook:

We expect the prices to remain range bound with weak bias, as higher stocks availability from international markets will offset the lower domestic crop output this year.

## Price Outlook for Burmese Urad at Mumbai Market:





- Candlestick formation hints towards selling interest in market.
- 3113 and 2934 levels seem immediate resistance & immediate support.
- Positioning of RSI and MACD in chart also depicts bearish movement.
- We expect that Prices might remain range bound with weak bias in short to medium term.

| S2   | S1        | PCP  | R1   | R2   |
|------|-----------|------|------|------|
| 2898 | 2934      | 3021 | 3113 | 3268 |
| Call | Entry     | T1   | T2   | SL   |
| SELL | 3010-3030 | 2971 | 2950 | 3280 |

**Domestic & International Prices:**

| Centre  |             | Prices (Rs/Qtl) |            |            |            |
|---|-------------|-----------------|------------|------------|------------|
|   | Variety     | 31-01-2012      | 24-01-2012 | 31-12-2011 | 31-01-2011 |
| Mumbai  | Burmese FAQ | 3021            | 3150       | 3300       | 4375       |
| Delhi   | Burmese FAQ | 3125            | 3300       | 3350       | 4425       |
| Chennai   | Burmese FAQ | 3100            | 3325       | 3450       | 4425       |
|   | Burmese SQ  | 3500            | 3625       | 3900       | 5000       |
| Indore  | Desi        | 3100            | 3100       | 3100       | 3900       |
|   | MH          | 3500            | 3600       | 3500       | 4200       |
| Vijayawada                                      | Polished    | 3900            | 4100       | 4200       | 4800       |
| Latur   | Local       | 3700            | 3700       | 3800       | 3400       |
| Akola   | Local       | 3400            | 3400       | -          | 4300       |
| Jalgaon   | Desi        | 3300            | 3500       | 3700       | 4500       |
| Ashok Nagar                                     | Local       | 2800            | 2900       | 3000       | 3800       |
| International Prices at Chennai Market (\$/Ton) |             |                 |            |            |            |
| Chennai   | Burmese FAQ | 590             | 625        | 620        | -          |
|   | Burmese SQ  | 630             | 660        | 680        | -          |

**Urad Arrival**

| Centre      |         | Arrivals (in bags of 1 Quintal) |            |            |            |
|-------------|---------|---------------------------------|------------|------------|------------|
|             | Variety | 31-01-2012                      | 24-01-2012 | 31-12-2011 | 31-01-2011 |
| Jalgaon     | Desi    | 100                             | 100        | 100        | 200        |
| Latur       | Local   | 1000                            | 1000       | 4000       | 700        |
| Akola       | Local   | -                               | 50         | -          | 400        |
| Ashok Nagar | Local   | 600                             | 700        | 1500       | 1500       |
| Indore      | MH      | 600                             | 400        | 500        | 1500       |

**Processed Urad Rates:**

| Centre  | Prices (Rs/Qtl) |            |            |            |
|---------|-----------------|------------|------------|------------|
|         | 31-01-2012      | 24-01-2012 | 31-12-2011 | 31-01-2011 |
| Jalgaon | 5200            | 5300       | 5500       | 6400       |

|                 |      |      |      |      |
|-----------------|------|------|------|------|
| Bikaner (Split) | 4300 | 4400 | 4500 | 5700 |
| Indore          | 5800 | 5900 | 5900 | 7000 |

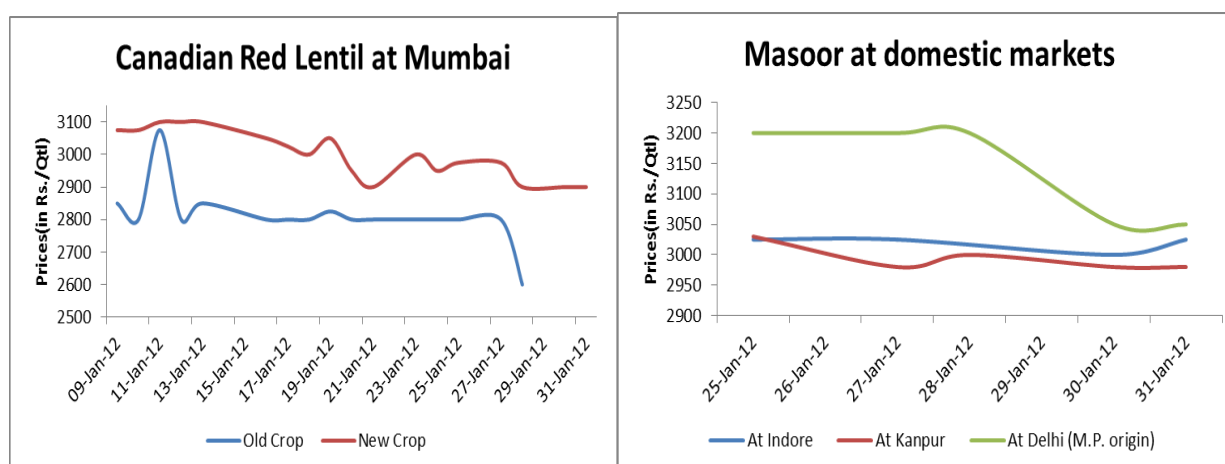
## Lentils (Masoor)

### Market Recap:

Lentil prices featured a weak tone during this period on strong fundamentals.

### Current Scenario:

During the period, masoor prices in Indore, Kanpur and Delhi remained weak and fell to Rs.3025, Rs.2980 and Rs.2450 and Rs.3050 per quintal.

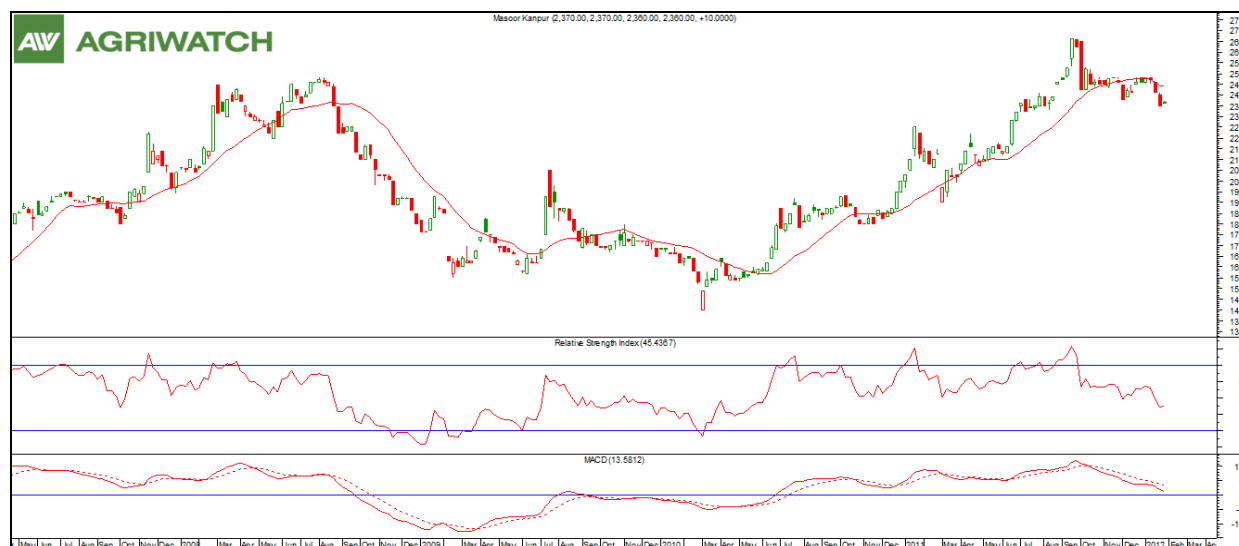


Meanwhile, prices of imported red lentils (of both old crop and new crop) in Mumbai market also fell by Rs.100-200 per quintal to Rs.2600 and Rs.2900 per quintal respectively.

On the sowing front, area planted under masoor is marginally lagging behind i.e. 0.51% at 15.32 lakh Ha. compared to 15.4 lha. in previous year. However, the crop is in good condition due to recent rainfall and favorable temperatures.

### Market Outlook:

We expect prices to be range bound with firm bias as in expectation of a good rabi crop.

**Price Outlook of Desi Masoor at Kanpur Market:**


- Candlestick pattern shows range bound movement in markets.
- 2484 levels seem immediate resistance and 2289 as immediate support for the prices.
- Upward movement of oscillator RSI indicates toward further improvement in prices in short term.
- We expect prices to remain range bound with slight firmness in days ahead.

| S2   | S1        | PCP  | R1   | R2   |
|------|-----------|------|------|------|
| 2200 | 2289      | 2360 | 2484 | 2522 |
| Call | Entry     | T1   | T2   | SL   |
| SELL | Near 2360 | 2392 | 2414 | 2310 |

**Domestic & International Prices:**

| Centre  |                   | Prices (Rs/Qtl) |            |            |            |
|---|-------------------|-----------------|------------|------------|------------|
|   | Variety           | 31-01-2012      | 24-01-2012 | 31-12-2011 | 31-01-2011 |
| Mumbai  | Red Lentils       | 2900            | 2800       | 2700       | 3400       |
| Delhi   | Chanti Export     | 4650            | 4725       | 4500       | 4950       |
|   | MP/ Kota Line     | 3050            | 3200       | 3200       | 3250       |
|   | UP/ Sikri Line    | 3500            | 3550       | 3400       | 3650       |
| Kanpur  | Mill Delivery     | 2980            | 3020       | 3060       | 3150       |
|   | Bareilly Delivery | 3070            | 3100       | 3125       | 3225       |
| Indore  | Mota Masra        | 3050            | 3050       | 3050       | 3450       |
| International Prices at Chennai Port (\$/Ton) |                   |                 |            |            |            |
| Chennai                                       | Laird Lentils     | -               | 510        | -          | -          |

**Processed Masoor Rates:**

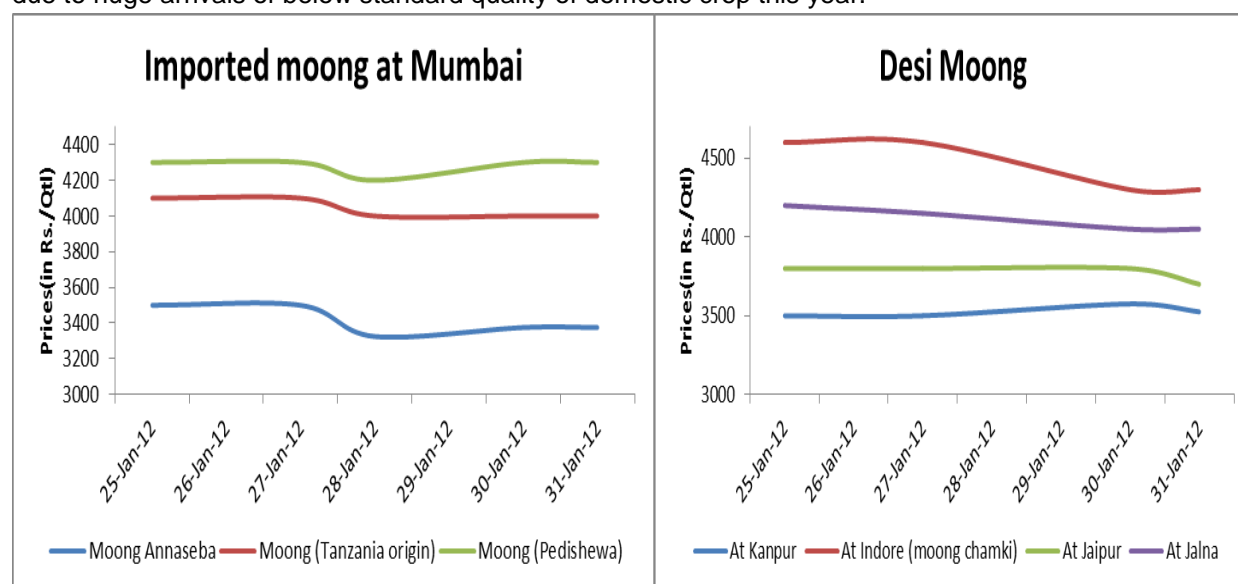
| Centre               | Prices (Rs/Qtl) |            |            |            |
|----------------------|-----------------|------------|------------|------------|
|                      | 31-01-2012      | 24-01-2012 | 31-12-2011 | 31-01-2011 |
| Kanpur (Malka)       | 3400            | 3420       | 3450       | 3750       |
| Indore               | 3625            | 3650       | 3600       | 4050       |
| Delhi (Badi Masoor)  | 3750            | 3800       | 3700       | 4100       |
| Delhi (Choti Masoor) | 4550            | 4700       | 4500       | 4850       |
| Katni                | 3550            | 3600       | 3550       | 4100       |

**Green Gram (Moong)**
**Market Recap:**

Both desi and imported moong prices witnessed steady to weak tone during the period on dull trading activity.

**Current Market Dynamics & Outlook:**

During this period, imported moong at Mumbai featured a fall in average prices (of Rs.100-125 per Qtl) due to huge arrivals of below standard quality of domestic crop this year.



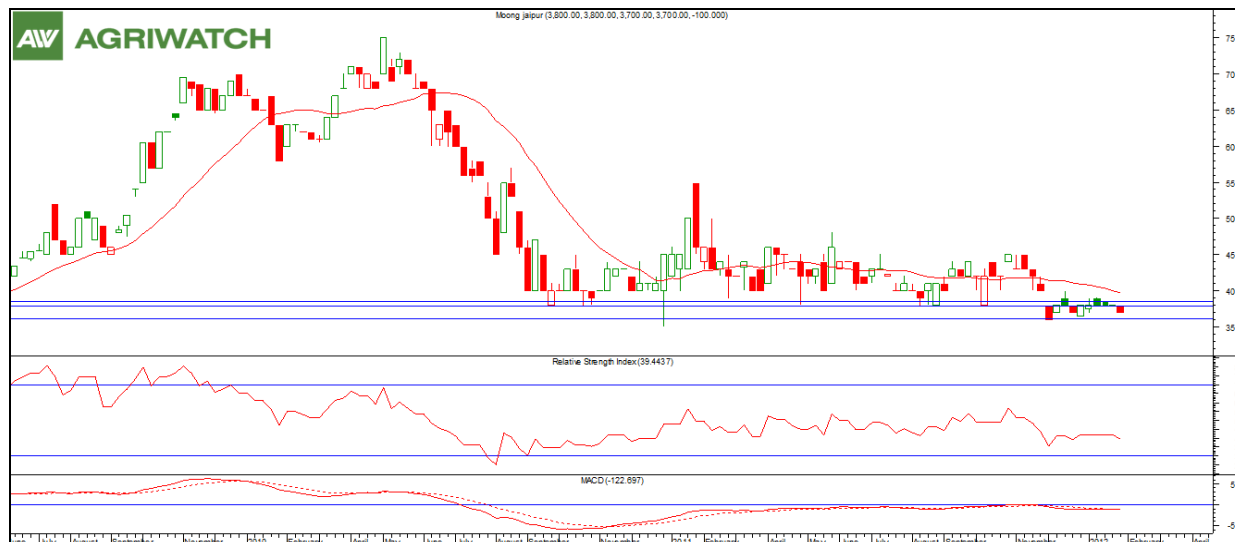
The prices of desi moong in Kanpur, Indore, Jaipur and Jalna also fell by Rs 100-125 per quintal to Rs 4490, 4245, 4195 and 5000 per quintal respectively as on dull buying activity in the markets.

This year, the good production of moong in Kisangarh and Ganganagar regions of Rajasthan has restricted any major improvement in commodity prices. In addition, as per trade sources, there are around 6 lakh bags (1=100kg) i.e. 60,000 tonnes of moong is being arrived in Naguar market (Rajasthan).

On crop sowing front, area planted under rabi moong fell by 1.7% to 4.58 lha. in comparison to 4.66 during same period in last year. The moong area up by 15.85% to 0.922 Lakh ha. in Andhra Pradesh from the last year's 0.82 lakh ha...

**Market Outlook:**

We expect range bound movement in moong prices on satisfactory stocks in domestic markets.

**Price Outlook for Desi Moong at Jaipur Market:**


Candlestick chart depicts a range bound with weak bias movement in prices.

Prices might take support at 3500 levels and likely keep the trend intact thereafter for a short term.

Positioning of RSI in chart is sideways indicates range bound movement in prices during the month.

We expect moong prices to remain range bound with weak bias in the days ahead.

| S2   | S1        | PCP  | R1   | R2   |
|------|-----------|------|------|------|
| 3387 | 3530      | 3700 | 3856 | 3928 |
| Call | Entry     | T1   | T2   | SL   |
| SELL | Near 3700 | 3612 | 3570 | 3850 |

**Domestic Prices:**

| Centre  |                  | Prices (Rs/Qtl) |            |            |            |
|---------|------------------|-----------------|------------|------------|------------|
|         | Variety          | 31-01-2012      | 24-01-2012 | 31-12-2011 | 31-01-2011 |
| Mumbai  | Annaseva         | 3375            | 3500       | 3450       | 4100       |
| Chennai | Pedishwa         | -               | -          | 5000       | 5200       |
| Delhi   | Karnataka        | 5000            | 5000       | 5000       | -          |
|         | Merta city Mogar | 4500            | 4500       | 4400       | 5200       |
| Indore  | Chamki           | 4300            | 4600       | 4400       | 5600       |
| Kanpur  | Desi             | 3525            | 3500       | 3800       | 4200       |
| Jaipur  | Desi             | 3700            | 3800       | 3800       | 4400       |
| Jalna   | Chamki           | 4250            | 4400       | 4400       | 6800       |
| Akola   | Local            | 4200            | 4200       | -          | 4800       |

**Moong arrival**

| Centre | Arrivals (in bags of 1 Quintal) |            |            |            |
|--------|---------------------------------|------------|------------|------------|
|        | 31-01-2012                      | 24-01-2012 | 31-12-2011 | 31-01-2011 |
| Indore | 700                             | 700        | 800        | 30000      |
| Jaipur | 30000                           | 30000      | 25000      | 1200       |
| Kanpur | -                               | -          | 25         | -          |
| Jalna  | 100                             | 100        | 50         | -          |
| Akola  | -                               | 2000       | -          | 500        |

**Processed Moong Rates:**

| Centre          | Prices (Rs/Qtl) |            |            |            |
|-----------------|-----------------|------------|------------|------------|
|                 | 31-01-2012      | 24-01-2012 | 31-12-2011 | 31-01-2011 |
| Jalgaon         | 5500            | 5600       | 5600       | 6800       |
| Bikaner (Split) | 5100            | 5200       | 5300       | 6000       |
| Indore          | 5500            | 5500       | 5600       | 6900       |

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