

**Highlights of the week:**

- Mostly steady to range bound movement of prices featured in pulses during the week ended on 15<sup>th</sup> Feb, 2012.
- Sporadic demand from end-user i.e. millers and processor's and uncertainty of rabi crop yield resulted in range bound movement of prices in most of the pulses at domestic markets.
- In this year's budget, India may assign more funds to promote the production of pulses in rain-fed areas. Last year, it was proposed to promote pulses in 60,000 villages
- Indian government may halt the pulses supply at subsidized rate through the public distribution system (PDS) from the next financial year. Currently, the scheme is valid till March 31,2012
- In 2011, total bean in UK was only 350-375 thousand MT while pea output in country is around 135 thousand MT.
- As per ABARES latest review, summer crop in Australia have favourable outlook. However, recent heavy rainfall and flooding are likely to downgrading the crop quality.
- International pulses market remained steady to firm specially for chickpea on account of quality and yield issues in India.
- Moreover, North America bean markets witnessed firm tone as on strong demand from Mexico.
- In North America (Canada, U.S. and Mexico), dry edible bean production is damaged by bad weather condition. Meanwhile, draught results into lower planted area in Mexico.
- In Mexico, dry bean production fell by 38.6% to 600000 MT from 977,000 MT in previous year. Whereas, Canada and U.S. crop production is down by 652,000 MT from 1.044 MMT in last year.
- As per the latest reports from Statistics Canada, Dry edible bean markets witnessed firm tone as on renewed buying interest mainly by Mexican importer.
- Myanmar Pulses export in December month fell by 38% to 72,855 MT as compared to same period in previous year. Total pulses exports during December, accounts 45% of tur(whole) followed by 31% of black gram and 21% of moong.

**Rabi Pulses Production (in Million Tonnes):-**

	2010-11 <sup>A</sup>	2011-12 <sup>B</sup>	% Change
<b>Gram</b>	8.22	7.66	-6.82
<b>Urad</b>	0.36	0.44	21.88
<b>Moong</b>	0.27	0.25	-6.02
<b>Other Rabi Pulses</b>	2.27	2.54	11.71
<b>Total Pulses</b>	11.12	10.89	-2.09

(A-Final Estimates; B-As per Second Advance Estimates)

As per Second advanced estimates by Ministry of Agriculture, rabi pulses production is fell by 2% to 10.89 MMT as compared to 11.12 MMT in previous year. However, it is higher than the 14.66 MMT produced in 2009-10.

**Chickpeas (Chana)**
**Market Recap:**

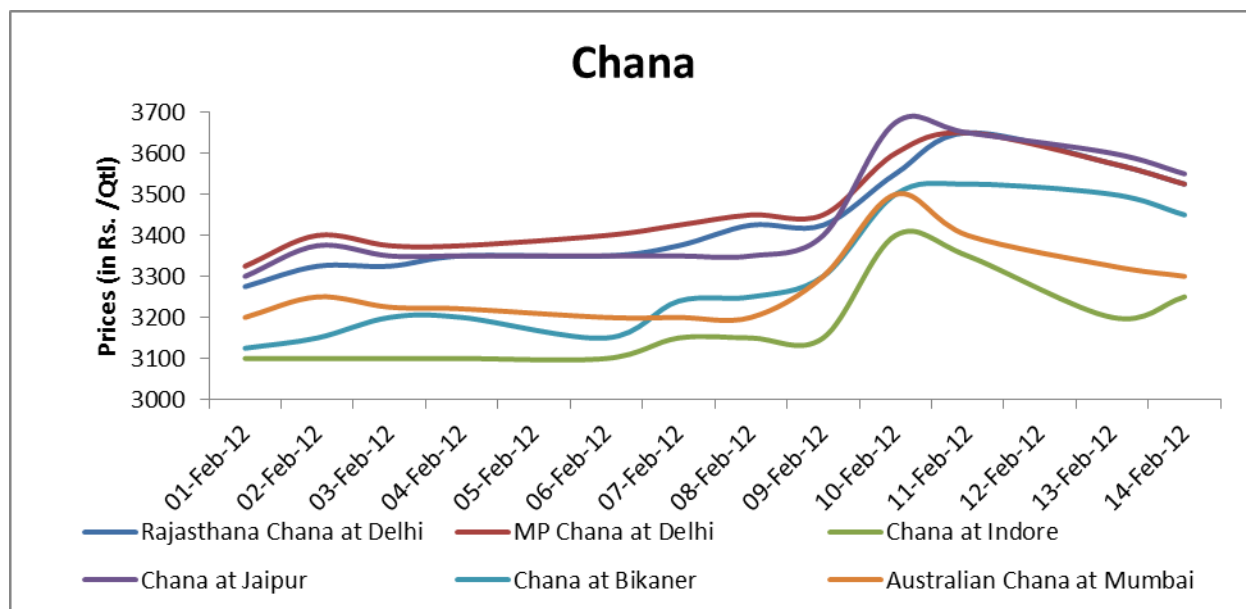
Chana prices witnessed firm tone during this period as compared to the previous week in expectation of a lower crop output and very less carry-in stocks from the previous year.

**Current Scenario:**

In benchmark market Delhi "Lawrence Road", the chana prices (of both Rajasthan and M.P. origin) surged by Rs.150-200 per quintal to Rs.3525 and Rs.3541 per quintal respectively. The Bikaner market

also witnessed similar trend and average chana prices rose by Rs.240 per quintal to Rs.3420 per quintal. The prices at Indore and Kanpur market also moved in tandem with other domestic markets and reached Rs.3250 and Rs.3661 per quintal from Rs.3108 and Rs.3533 per quintal, the average price in last week.

The following chart shows the chana prices movement in different domestic markets:-



In tandem with domestic chana prices, average prices of Australian chana also surged by Rs.118 per quintal to Rs.3337 per quintal. Moreover, fresh buying interest resulted in sharp rise of USD 15-20 per MT to USD 645 per MT in C&F quotes of Australian Chana at Mumbai market.

Chana market witnessed firm movement in expectation of a lower rabi crop output. As per the second advance estimate released by Ministry of Agriculture, this year the gram production may fall by 6.82% to 7.66 Million Tonnes, versus 8.22 MMT in same period previous year. Moreover, lower temperature and recent incidence of frost/cold wave is likely to downgrade the quality and final crop size in key growing districts of India (mainly of M.P. and Rajasthan).

The following table shows the parity/disparity during current week as compared to last week –

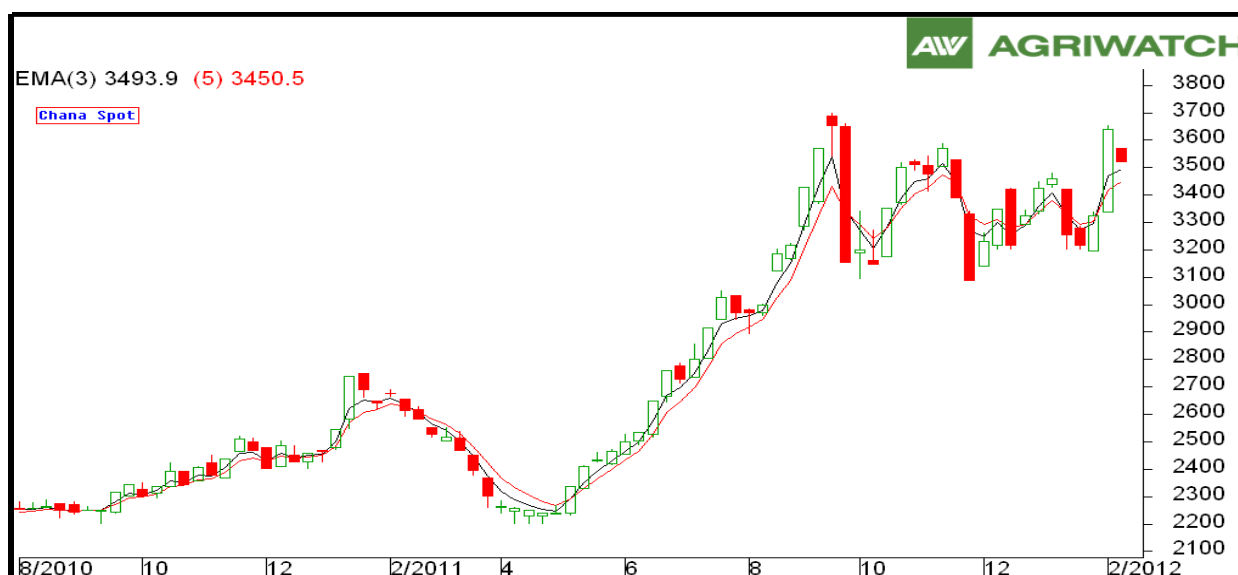
	Australian Chana (Current Offer)	Australian Chana (Last week's Price)
<b>C&amp;F Prices (in \$/MT)</b>	645	630
<b>In INR</b>	31837.2	30970.8
<b>Expenses (loading/unloading/clearing etc) at port</b>	1500	1500
<b>Total Landed Cost (Rs/MT)</b>	33337.2	32470.8
<b>Domestic Price at Chennai (Rs/MT)</b>	33000	32000
<b>Parity/Disparity (Rs/MT)</b>	-337.2	-470.8

As evident from the above table there is huge disparity in imports of Australian chana at Chennai markets continues due to higher C&F quotes.

#### Market Outlook:

Chana prices may witness firm movement in coming days as on lower rabi crop output.

## Spot Market Price Outlook at Delhi (Chana MP):



- Candlestick chart pattern shows indecision in the market.
- 3396 and 3762 levels may acts as strong support and resistance for the prices.
- We expect prices to remain strong in coming February month.

S2	S1	PCP	R1	R2
3274	3396	3518	3762	3800
Call	Entry	T1	T2	SL
BUY	Near 3518	3650	3685	3550

## Futures Technical (NCDEX):



- Candlestick chart pattern shows formation of buying interest in market.
- Rise in prices along with increase in OI indicates possible long buildup in markets.
- The level 3276 acts as a strong support for chana prices and 3554 level act as strong resistance to the chana prices in February month. Prices likely to test the resistance level in this month.
- We expect prices to move uptrend in this month.

**Strategy:** Buy on dips

Intraday Supports & Resistances			S2	S1	PCP	R1	R2
Chana	NCDEX	March	3138	3276	3414	3554	3692
Intraday Trade Call			Call	Entry	T1	T2	SL
Chana	NCDEX	March	BUY	3400-3420	3490	3540	3320

#### Domestic Prices & Arrivals:

Centre		Prices (Rs/Qtl)			
	Variety	14-02-2012	07-02-2012	16-01-2012	14-02-2011
Mumbai	Australian	3300	3200	3325	2625
Delhi	Rajasthan	3525	3375	3425	2675
	Madhya Pradesh	3525	3425	3500	2675
Bikaner	Desi	3450	3240	3250	2550
Indore	Kantewala	3250	3150	3350	2540
Kanpur	Desi	3650	3550	3625	2690
Latur	Gauran	-	3500	-	2500
	Annagiri	3200	-	3200	2650
	G-12	3500	-	3700	2700

Centre		Arrivals (in bags of 1 Quintal)			
	Variety	14-02-2012	07-02-2012	16-01-2012	14-02-2011
Delhi*	Rajasthan	45	20	40	50
	Madhya Pradesh	45	20	40	50
Indore	Kantewala	5000	1500	500	3000
Latur	Gauran	5000	-	5000	800
	Annagiri	-	-	-	300
	G-12	-	-	-	200

\*Arrivals at Delhi markets are in Motors, 1 motor = 9 or 15 Metric Tonnes.

#### Processed Chana Rates (Dal):

Centre	Prices (Rs/Qtl)			
	14-02-2012	07-02-2012	16-01-2012	14-02-2011
Jalgaon	4000	4100	4200	3200
Latur	4200	-	4300	2800
Kanpur	-	4200	4200	3350

Bikaner	4100	4050	4075	3050
Indore	4100	3850	3950	3025
Delhi	4350	4200	-	3300
Gulbarga	4100	3975	4000	3125

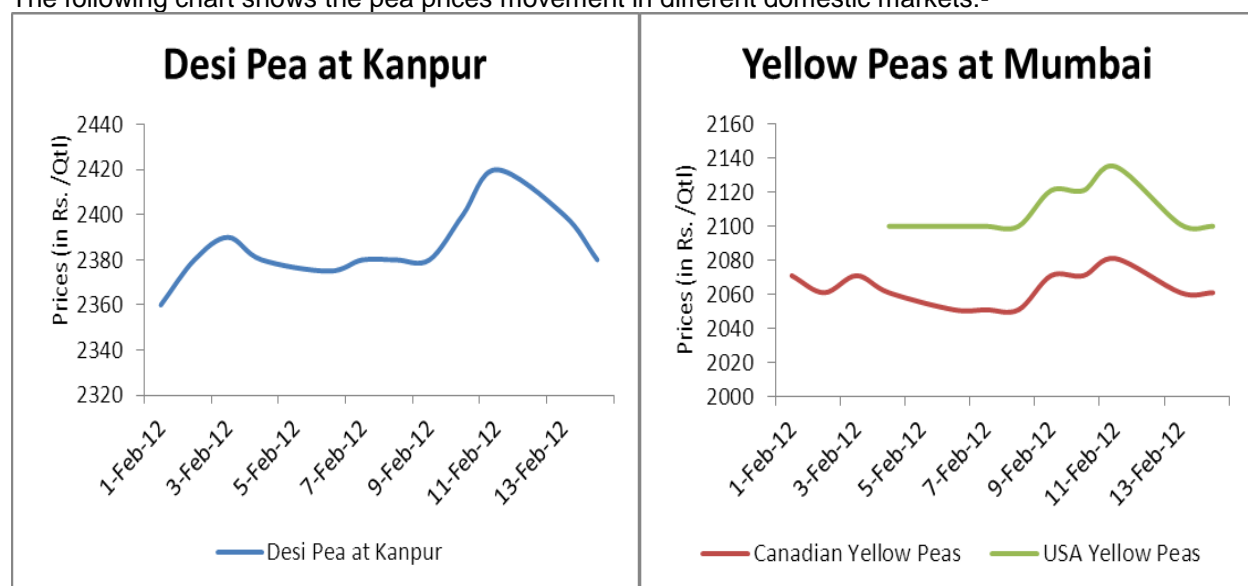
### Peas (Matar)

Mostly steady to flat tone witnessed in pea prices during this week on sporadic demand in all key markets.

### Current Market Dynamics & Outlook:

Desi (local) peas average prices in Kanpur market remained flat at Rs. 2375-2395 per quintal same as in last week due to higher sown area under rabi 2011-12. However, this week, high chana prices led to breach of the 2400 level mark but due to slack trading activities it again fell to 2375 mark.

The following chart shows the pea prices movement in different domestic markets:-



Meanwhile, imported yellow pea of both Canadian and USA also surged by Rs.20-30 per quintal in early part of week though, due to irregular demand, the prices could not sustain at that levels. Moreover, Imported green peas also remain flat during this week.

On rabi crop front, pea crop is in satisfactory condition in major growing states (UP & Bihar).

On international front, as from Statistics Canada, peas stocks as on December 31, 2011 is much lower i.e. 897,000 MT from the earlier estimation of around 2.465 MMT.

As per UNIP, French field pea exports fell down to 11,950 MT in December month. This led to total field pea exports to 151,225 MT this year, versus 192,630 MT in same duration previous year.

### Market Outlook:

Peas prices are expected to move range bound as recent surge in chana prices might hinder the higher rabi pea crop output.

**Price Outlook for Canadian Yellow Peas at Mumbai Market:**


- Candlestick pattern shows rangebound movement in prices.
- 2003 and 2200 levels seem strong support and resistance respectively for the prices in this season and breaching the level likely lead to bulls run for short term.
- Positioning of Oscillator RSI and momentum indicator in chart remained sideways which depicts range bound movement in prices for short term.
- We expect prices likely remain range bound with weak bias during the month of February.

S2	S1	PCP	R1	R2
1973	2003	2061	2181	2200
Call	Entry	T1	T2	SL
SELL	Above 2061	2031	2010	2100

**Domestic & International Prices:**

Centre		Price (Rs/Qtl)			
	Variety	14-02-2012	07-02-2012	16-01-2012	14-02-2011
Mumbai	White American	2100	2100	2175	-
	White Canadian	2061	2051	2091	1871
	Green American	2600	2600	2750	2500
	Green Canadian	2490	2490	2600	2300
Kanpur	Desi	2380	2380	2460	2060
International Prices at Chennai Port (\$/Ton)					
Chennai	Yellow Peas	450	450	-	-

## Pigeon pea (Tur)

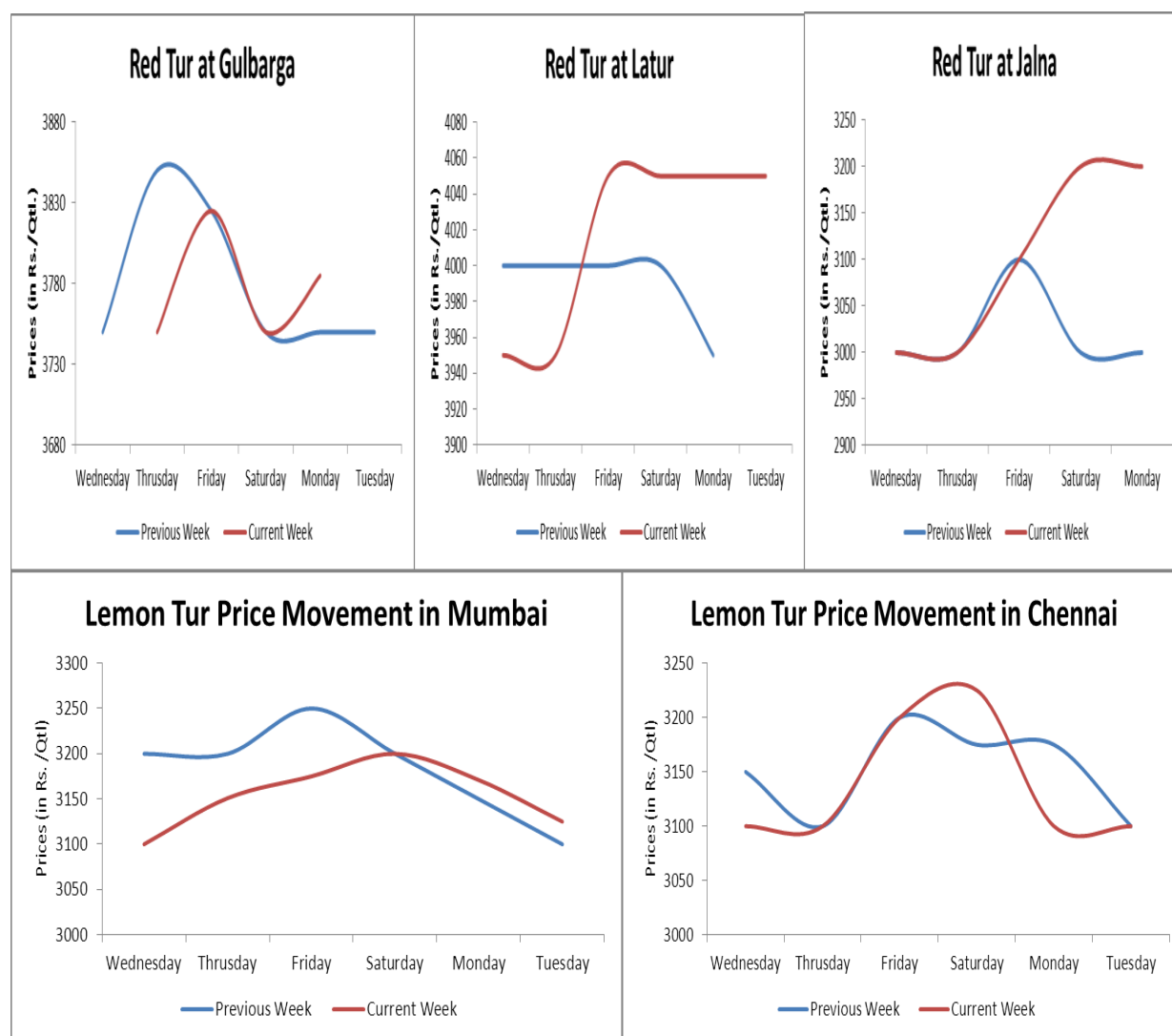
### Market Recap:

During this week, desi tur witnessed firm tone as on lower crop output while imported tur featured weak tone as on slack buying interest from Indian importers.

### Current Market Dynamics & Outlook:

Desi tur prices in most of the domestic markets surge or as of lower crop in current year. However, dull demand from millers and processors.

The average red tur prices in the key markets of Latur and Jalna of Maharashtra rose by Rs.37 and Rs.96 per quintal to Rs.4027 and Rs.3116/Qtl. Meanwhile in Gulbarga, the prices remained on the lower side for most of the week but the rise in prices from second half of the week resulted in flat movement in terms of average weekly price i.e. Rs.3775-3780 per quintal. The following graph shows the prices movement in different markets:-



However, the average prices of imported lemon tur at Mumbai and Chennai market fell by Rs.15-30 per quintal to Rs.3153 and Rs.3137 per quintal versus Rs.3183 and Rs.3150 per quintal respectively in last week.

The following table shows the parity/disparity during current week as compared to last week –

CY 2010-11 at Chennai	Burmese Lemon Tur (Current Offer)	Burmese Lemon Tur (Last week's Price)
<b>C&amp;F Prices (in \$/MT)</b>	640	620
<b>In INR</b>	31590.4	30603.2
<b>Expenses (loading/unloading/clearing etc) at port</b>	1500	1500
<b>Total Landed Cost (Rs/MT)</b>	33090.4	32103.2
<b>Domestic Price (Rs/MT)</b>	31450	31500
<b>Parity/Disparity (Rs/MT)</b>	-1640.4	-603.2

CY 2011-12 (Fresh Crop) at Mumbai	Burmese Lemon Tur (Current Offer)	Burmese Lemon Tur (Last week's Price)
<b>C&amp;F Prices (in \$/MT)</b>	625	615
<b>In INR</b>	30850	30233.4
<b>Expenses (loading/unloading/clearing etc) at port</b>	1500	1500
<b>Total Landed Cost (Rs/MT)</b>	32350	31733.4
<b>Domestic Price (Rs/MT)</b>	31710	31000
<b>Parity/Disparity (Rs/MT)</b>	-640	-733.4

As evident from the above tables there is huge disparity in imports of Burmese Tur (old) at Chennai market and Burmese Tur (new crop) at Mumbai market makes imports unviable at the moment.

#### Market Outlook:

Range bound movement in tur prices are expected in days ahead as on dull end-user demand and lower crop output in kharif season.

#### Price Outlook for Tur at Gulbarga Market:





As reflected in the chart prices are moving range bound and sideways between 3737-4141 level which is also acting as the immediate support and resistance. Breaching either side of the mentioned levels would take prices towards new direction. Oscillators RSI and Momentum indicator MACD also suggests for short term range bound movement in prices.

We expect tur prices to remain range bound between the above mentioned level in the days ahead.

S2	S1	PCP	R1	R2
3244	3737	3785	4141	4494
Call	Entry	T1	T2	SL
Wait	-	-	-	-

#### Domestic Prices & Arrivals:

Centre		Price (Rs/Qtl)			
	Variety	14-02-2012	07-02-2012	16-01-2012	14-02-2011
Mumbai	Burmese Lemon	3125	3100	3450	3900
	Arusha	3200	3175	3400	3500
Delhi	Burmese Lemon	3400	3375	3600	3725
Chennai	Burmese Lemon	3100	3100	3350	3850
Gulbarga	Red	-	3750	-	4100
Latur	Red	4050	-	4225	4100
Jalna	Red	3200	-	3200	3500
Jalgaon	Red	4000	3900	4300	4200
<b>International Prices at Chennai Market (\$/Ton)</b>					
Chennai	Burmese Tur	625	620	625	-

Centre		Arrivals (in bags of 1 Quintal)			
	Variety	07-02-2012	31-01-2012	07-01-2012	07-02-2011
Gulbarga	Red	7000	6000	15000	15000
Latur	Red	-	8000	10000	13000
Jalna	Red	-	3000	800	2000
Jalgaon	Red	1000	4000	1000	3000

#### Black Matpe (Urad)

#### Market Recap:

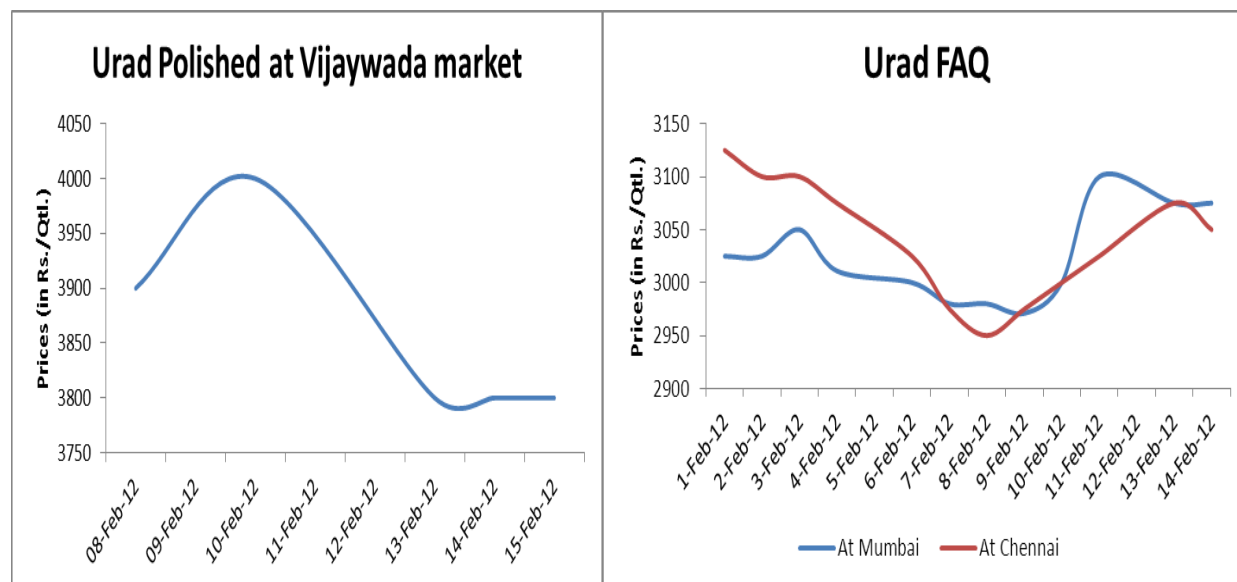
Mixed trend witnessed in both desi and imported urad during this week in domestic markets.

#### Current Market Dynamics & Outlook:

During this period, average prices of desi urad tumbled in most of the markets in expectation of high rabi crop output. The average prices of urad at Jalgaon and Vijaywada market tumbled by Rs.60-70 to

Rs.3233 and Rs.3875 per quintal respectively. Moreover, urad (polished) prices in Vijaywada market also fell by Rs.40 per quintal to Rs. 3933 per quintal.

While, average prices in domestic market of M.P noticed upward movement as on low arrivals. In Indore, The urad average prices surge by Rs.100 to Rs.3100 per quintal. Meanwhile in Ashok Nagar, rise of Rs.15-20 per quintal witnessed.



Imported urad (both FAQ and SQ) average prices fell by Rs.50 -60 per quintal in Chennai market to Rs.3012 and Rs.3375 per quintal. Whereas, the average prices of urad FAQ in Mumbai market surged by Rs.15-20/Qtl. to Rs.3033 per quintal.

As per the second advance estimate released by Ministry of Agriculture, this year the rabi urad production may go up by 21.88% to 0.44 Million Tonnes, versus 0.36 MMT in same period previous year.

On import front, C&F (Chennai) quotes for Urad FAQ, which were US \$ 575/MT last week has improved to US \$ 590/MT amid fresh trade enquiries as importers, are currently finding parity in imports. A sharp rise of USD 15/MT was reported in urad SQ during this period.

The table below shows the parity/disparity in imported urad and comparison with last week -

	Burmese Urad FAQ (Current Offer)	Burmese Urad FAQ (Last week's Price)	Burmese Urad SQ (Current Offer)	Burmese Urad SQ (Last week's Price)
<b>C&amp;F Prices (in \$/MT)</b>	590	575	620	605
<b>In INR</b>	29122.4	28267	30603.2	29741.8
<b>Expenses (loading/unloading/clearing etc) at port</b>	1500	1500	1500	1500
<b>Total Landed Cost (Rs/MT)</b>	30622.4	29767	32103.2	31241.8
<b>Domestic Price at Chennai (Rs/MT)</b>	31120	30660	33750	34250
<b>Parity/Disparity (Rs/MT)</b>	497.6	893	1646.8	3008.2

**Market Outlook:**

We expect the prices to remain range bound with weak tone given the high stocks availability in the international markets and the expectation of a higher rabi crop. However, lower crop output in kharif season may restrict the major fall in prices.

**Price Outlook for Burmese Urad at Mumbai Market:**


- Candlestick formation in chart hints towards fresh buying interest in market.
- 3253 and 2922 levels seem immediate resistance & immediate support.
- Positioning of RSI and MACD in chart also depicts bullish movement.
- We expect that Prices might remain range bound with firm bias in short to medium term.

S2	S1	PCP	R1	R2
2843	2922	3075	3253	3348
Call	Entry	T1	T2	SL
BUY	3003-3010	3071	3127	2950

**Domestic & International Prices:**

Centre	Variety	Prices (Rs/Qtl)			
		14-02-2012	07-02-2012	16-01-2012	14-02-2011
Mumbai	Burmese FAQ	3075	2980	3275	4000
Delhi	UP Line	3075	3000	3200	3950
Chennai	Burmese FAQ	3050	2975	3450	4025

	Burmese SQ	3500	3250	3900	4650
Indore	Desi	-	3100	3100	3600
	MH	-	3500	3500	4100
Vijayawada	Polished	3800	-	-	4450
Latur	Local	3500	-	3700	3500
Akola	Local	3300	3300	3500	3800
Jalgaon	Desi	3300	3300	3600	4000
Ashok Nagar	Local	2800	-	3000	3500
<b>International Prices at Chennai Market (\$/Ton)</b>					
Chennai	Burmese FAQ	-	590	625	-
	Burmese SQ	-	630	665	-

**Urad Arrival**

Centre		Arrivals (in bags of 1 Quintal)			
	Variety	14-02-2012	07-02-2012	16-01-2012	14-02-2011
Jalgaon	Desi	100	100	100	200
Latur	Local	300	-	1000	700
Akola	Local	-	-	500	400
Ashok Nagar	Local	200	-	600	1500
Indore	MH	1000	500		-

**Processed Urad Rates:**

Centre	Prices (Rs/Qtl)			
	14-02-2012	07-02-2012	16-01-2012	14-02-2011
Jalgaon	5200	5200	5300	5800
Bikaner (Split)	4200	4200	4450	5250
Indore	5600	5800	-	6800

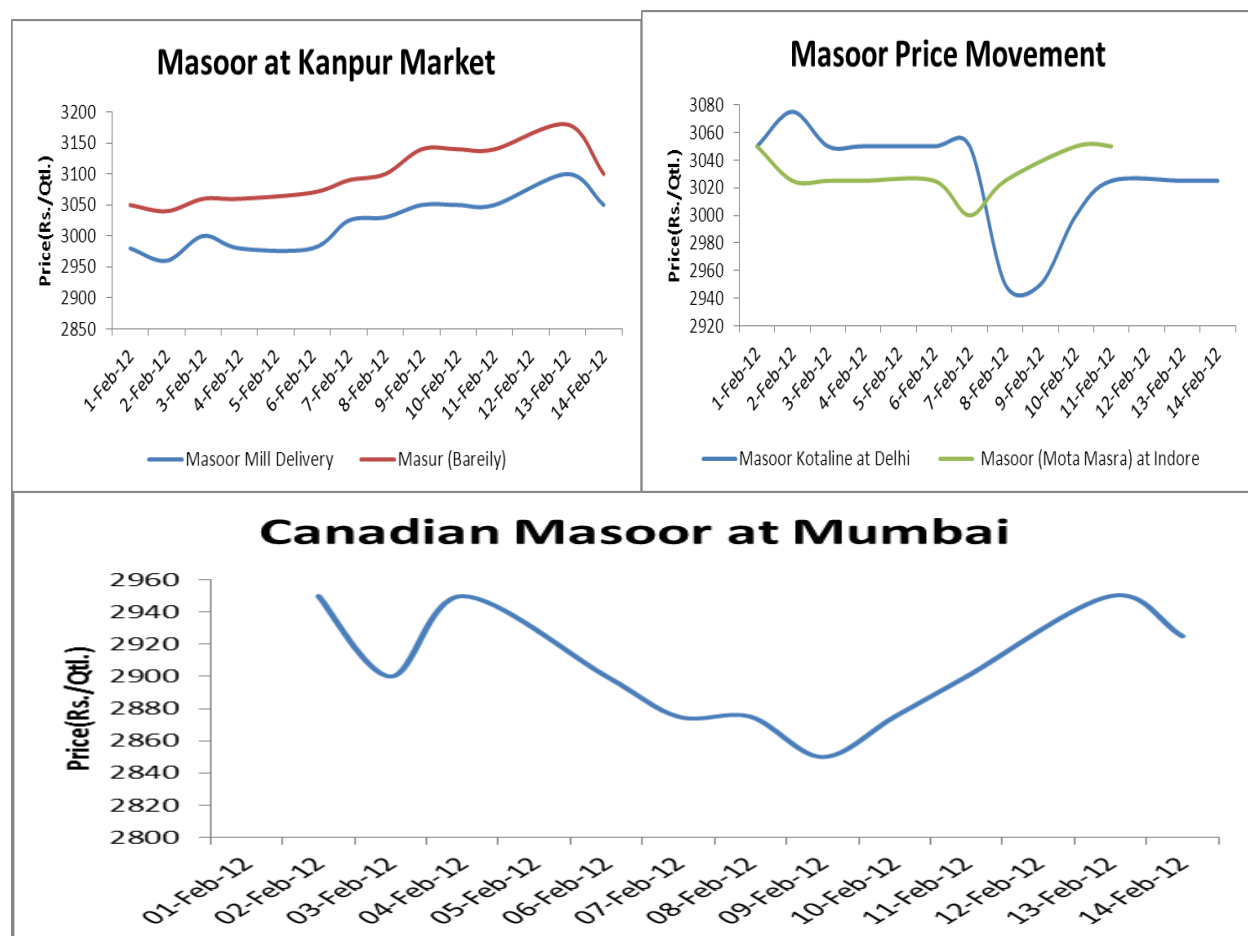
**Lentils (Masoor)**
**Market Recap:**

Lentil prices featured mostly firm tone during this week as on improved buying interest at current levels.

**Current Scenario:**

During the period, average prices of both desi and Bareilly origin in Kanpur rose by Rs.65-75 per quintal to Rs.3055 and 3133 per quintal. The average prices of both UP origin masoor at Delhi market also surged by Rs40/Qtl to Rs.3544 per quintal whereas the average prices of MP origin masoor at Delhi market tumbled by Rs60/Qtl to Rs.2995 per quintal. As per trade sources, the rise in masoor is mainly due to the recent hailstorm incidence reported in main M.P. masoor growing region (Bhopal to Bina).

The following chart shows the masoor prices movement in different domestic markets:-



On imported lentils front, the average prices of red lentils in Mumbai market also fell by Rs.20 per quintal to Rs.2895 per quintal as on irregular trade enquiries.

### Market Outlook:

We expect prices to be range bound as in expectation of new crop arrivals in near term.

### Price Outlook of Desi Masoor at Kanpur Market:



- Candlestick pattern shows range bound movement in markets.
- 3211 levels seem immediate resistance and 2289 as immediate support for the prices.
- Upward movement of oscillator RSI indicates toward further improvement in prices in short term.
- We expect prices to remain range bound with slight firmness in coming month.

S2	S1	PCP	R1	R2
2757	2895	3100	3211	3306
Call	Entry	T1	T2	SL
SELL	Near 3100	3063	3018	3150

**Domestic & International Prices:**

Centre		Prices (Rs/Qtl)			
	Variety	14-02-2012	07-02-2012	16-01-2012	14-02-2011
Mumbai	Red Lentils	2925	2875	3100	3250
Delhi	Chanti Export	4675	4575	4700	4750
	MP/ Kota Line	3025	3050	3250	2950
	UP/ Sikri Line	3575	3500	3500	3450
Kanpur	Mill Delivery	3050	3025	3060	3050
	Bareilly Delivery	3100	3090	3180	3120
Indore	Mota Masra	-	3000	3075	3250
International Prices at Chennai Port (\$/Ton)					
Chennai	Laird Lentils	-	510	-	-

**Processed Masoor Rates:**

Centre	Prices (Rs/Qtl)			
	14-02-2012	07-02-2012	16-01-2012	14-02-2011
Kanpur (Malka)	3470	3450	3425	3640
Indore	3650	3650	-	3900
Delhi (Badi Masoor)	3775	3725	3800	3900
Delhi (Choti Masoor)	4625	4525	4700	4700
Katni	3600	-	3550	3750

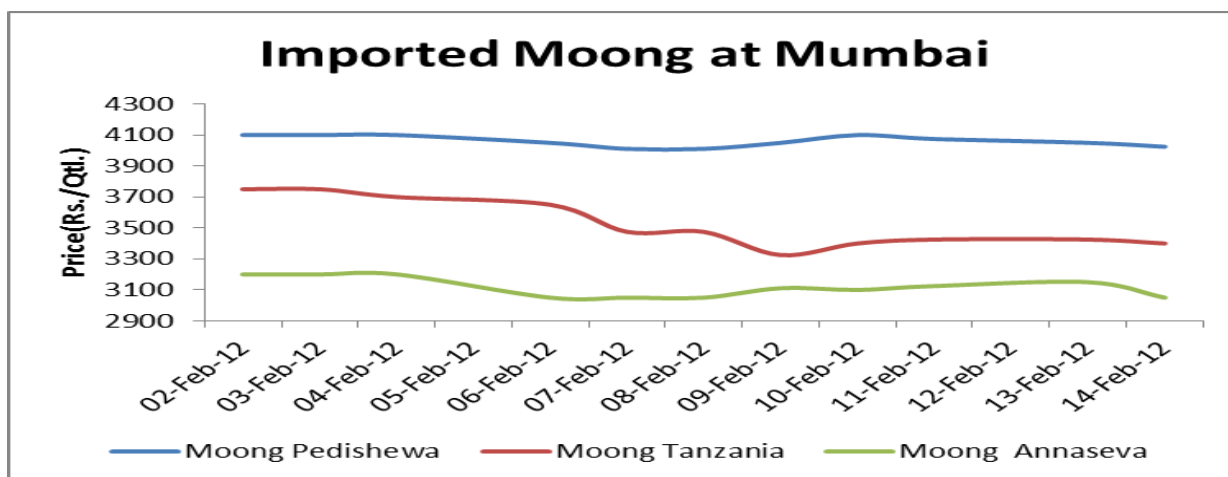
**Green Gram (Moong)**
**Market Recap:**

Both desi and imported moong prices witnessed weak tone during the week ended on 15<sup>th</sup> Feb,2012.

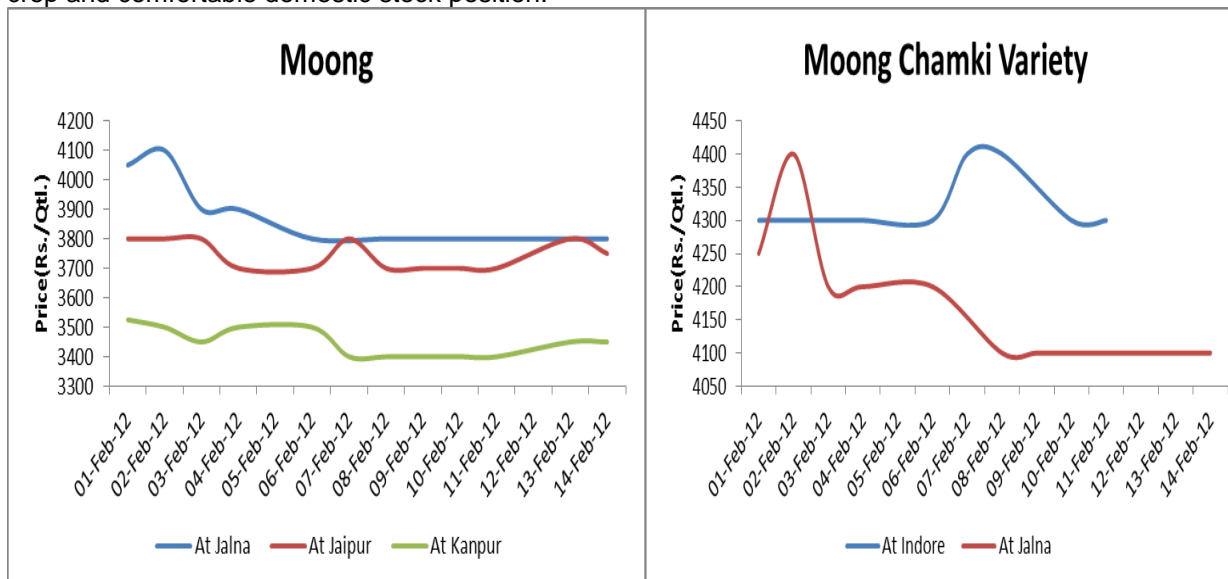
**Current Market Dynamics & Outlook:**

During this period, imported moong at Mumbai featured a sharp fall in average from last week's average price due to the absence of fresh buying enquiries by Indian importers and the presence of huge

exportable surplus at major International producing countries. The Tanzanian origin moong fell by Rs. 250 per quintal to Rs.3408 per quintal. Whereas, the the average prices of moong pedishewa and annaseva also fell by Rs.20-40 per quintal to Rs.4051 and Rs.3097 per quintal respectively.



The average prices of desi moong in Jalna, Jaipur and Kanpur have fallen by Rs.150, Rs.41 and Rs.63 per quintal to Rs.3800, Rs.3725 and Rs.3416 per quintal respectively due to continuous supply of Kharif crop and comfortable domestic stock position.

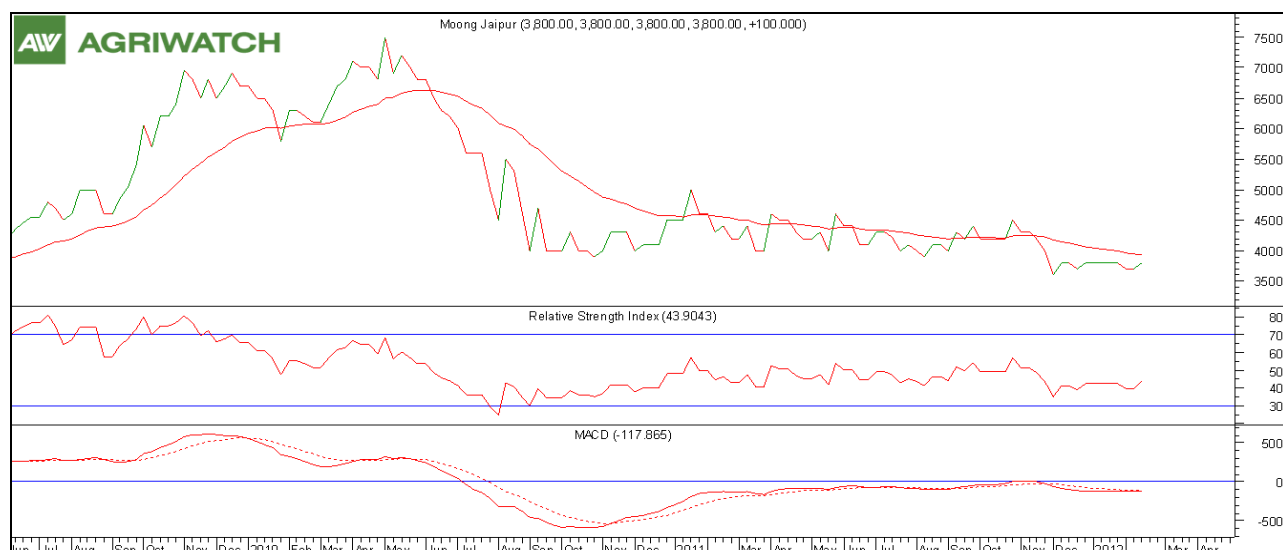


However, average prices of moong (Chamki variety) surged marginally i.e. Rs.15-20 per quintal to Rs.4333 per quintal as compared to Rs.4315 per quintal in last week. While, average prices of moong (chamki) remained flat at Rs.4100 per quintal at Jalna market.

On rabi crop front, the second advance estimate released by Ministry of Agriculture states that this year the rabi season moong production may fall by 6.02% to 025 Million Tonnes, versus 0.27 MMT in same period previous year.

## Market Outlook:

We expect moong prices to remain range bound in days ahead as on satisfactory domestic stocks along with expectation of lower rabi crop output.

**Price Outlook for Desi Moong at Jaipur Market:**


Candlestick chart depicts range bound movement in prices.

Prices might take support at 3628 levels and likely keep the trend intact thereafter for short term.

Positioning of RSI in chart is sideways indicates range bound movement in prices during the coming week. We expect moong prices to remain range bound.

S2	S1	PCP	R1	R2
3510	3628	3800	3931	4016
Call	Entry	T1	T2	SL
WAIT	-	-	-	-

**Domestic Prices:**

Centre		Prices (Rs/Qtl)			
	Variety	14-02-2012	07-02-2012	16-01-2012	14-02-2011
Mumbai	Annaseva	3050	3050	3550	-
Chennai	Pedishwa	-	-	5000	6300
Delhi	Karnataka	4800	5000	-	-
	Merta city Mogar	4300	4500	4500	5800
Indore	Chamki	-	4400	4500	5400
Kanpur	Desi	3450	-	3500	4100
Jaipur	Desi	3750	3800	3850	4300
Jalna	Chamki	4100	-	4400	6300
Akola	Local	4300	4300	4300	4800



**Moong arrival**

Centre	Arrivals (in bags of 1 Quintal)			
	14-02-2012	07-02-2012	16-01-2012	14-02-2011
Indore	-	800	800	1000
Jaipur	20000	40000	40000	20000
Kanpur	-	-	-	40-100
Jalna	-	-	100	-
Akola	-	-	300	400

**Processed Moong Rates:**

Centre	Prices (Rs/Qtl)			
	14-02-2012	07-02-2012	16-01-2012	14-02-2011
Jalgaon	5500	5500	5700	6400
Bikaner (Split)	5000	4900	5100	5900
Indore	5300	5400	-	6700

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