

### Latest market development:

Cash rice market traded steady to weak on decreased demands from exporters and retailers during the week under review. Prices are likely to stay steady in the weeks ahead as higher stock with millers and subdued demand will continue to weigh on market fundamentals. Overseas buyers have slowed down their purchase as they are well aware of surplus stocks in major exporting nations. Short term outlook remains bearish for non-basmati rice.

The country is estimated to have harvested a record 103.41 million tonnes of rice in the 2011-12 crop year against 95.98 million tonnes in the previous year. The government has increased the rice production target slightly from 2011-12's actual production of 103.41 million tonnes to the targeted 104 million tonnes in 2012-13. However, monsoon season rains will play a crucial role on overall size of kharif production.

The Union Government is aiming to increase the area under hybrid rice cultivation to 25 per cent of all rice cultivated area by 2015. As against the 400 million tonne of foodgrains produced in China from 100 million hectares, India produced only 250 million tonnes from 140 million hectares. The CACP recommendation for higher MSP, if accepted, may encourage farmers in the eastern states to use advanced practices of agriculture.

We expect over 7 million T rice export this year including basmati rice. India has exported nearly 4.5 million tonnes of non-basmati rice since September last year when the government lifted ban on overseas shipments of the grain. Basmati rice export may touch 2.5 million tonnes this year up to Sept. The government is closely monitoring the trend of exports.

As on May 1<sup>st</sup> 2012, the government had 302.04 lakh tonnes of wheat and 329.23 lakh tonnes of rice in its godowns. The figure may cross 80 million tonnes at the end of this month if we add total foodgrains stock including coarse cereals.

All-India progressive procurement of Rice for the marketing season 2011-12 as on 18.05.2012was 322.52 lakh tonnes which is higher than the procurement of 278.70 lakh tonnes upto the corresponding period of last year. India is heading well towards achieving the set target of 35 million T by the end of Sept.2012.

Global paddy production in 2012 is expected to increase 1.7 percent to 732.3 million tons, equivalent to 488.2 million tons of milled rice, exceeding consumption at 477 million tons and boosting inventories, the Rome-based Food & Agriculture Organization said May 4 in its first forecast for 2012-2013.

The International Grains Council (IGC) has raised its forecast for rice production in 2012 to about 462 million tons, up about 15 million tons from last year's production of 447 million tons. In January, the IGC had estimated 2012 rice production to reach 459 million tons. The IGC said that production is likely to increase to 462 million tons this year as Asian countries have reported higher output.

**Domestic Market Fundamentals:** 



Cash rice markets continued to trade weak on bearish outlook in short and medium terms. Pressure is increasing on cash market as govt. is planning to augment supply through PDS. Besides, expectation of higher production in Kharif season and increased production target remain a price limiting factor. Even export demand has decreased as production in many Asian nations has increased and supply side seems to be ample. Importers are not placing orders as they expect prices to fall further. Even demands for aromatic rice have slowed down and buyers are waiting for prices to cool down from current level.

Availability of rice in the domestic market is ample and we expect bumper kharif crop once again in the eastern states despite likely higher fertilizers prices. Rice production in Punjab, Haryana and in north India may remain stable or decrease slightly. However, overall production is not going to decrease as the farmers of the eastern states have started receiving MSP for their produce. Besides, yield has been continuously on the rise and it will encourage farmers in these areas to apply advance agricultural practices. So the overall impact on rice production will be negligible even in the ongoing kharif season. Recommendation for higher MSP from Rs 1100 to Rs1250 per qtl.,if accepted, may attract farmers to grow more rice. Likely increase in percentage application of hybrid seed might encourage overall rice production.

Besides, for improving credit flow into the agriculture sector, the Indian government has increased the loan interest rate waiver from an earlier 2% to 3% in 2011-12. Now, eligible rice farmers can avail crop loans up to INR 300,000 at an interest rate of 4% per year. Without any waiver, farmers would have to pay about 7% interest. It will boost rice production in the eastern states. The government is also providing Kisan Credit Cards (KCC) to facilitate fund transfer to farmers. The cards are offered by public sector banks and the credit offered varies with agriculture income.

In normal weather conditions and rising production trend in the eastern states we expect bumper rice production once again in kharif season and pressure on govt. to offload rice from reserve stock will continue to pose greater challenge in the months ahead. Export is likely to continue as exportable surplus is ample.

### **Record Production prospect in 2012-13:**

The harvest in India has climbed 7.7 percent to 103.4 million tons from 96 million tons a year earlier, according to the farm ministry. State reserves of rice and wheat jumped to 71.17 million tonnes as of May 1. The minimum purchase price of the common variety of raw rice was increased to an all-time high of 1,080 rupees per 100 kilograms in June from 1,000 rupees. Now the CACP recommendation of higher MSP (Rs1250 per qtl. against Rs 1080 per qtl. last year) will encourage farmers to go for higher rice planting if accepted like last year. It is almost 15.7 percent higher than last year.

India has revised rice production target slightly up from103.4 million tones to 104 million tonnes for 2012-13 and all possible measures including higher use of hybrid rice are being used to enhance rice production. We expect higher production than the set target as production in the eastern states is continuously rising and this season these states may contribute even higher production given the normal weather condition.

### India Plans to Increase Subsidized Food Grain Allotments:

India is planning to increase food grains allotments under various subsidy schemes by about10million tons to about 65 million tons for the year beginning April 1, 2012. The move is being planned to



primarily make space for new arrivals of rice and wheat. Shortage of storage space has increased the concern for next crop storage, hardly four months away from now with wheat and rice procurement continues. The government has come under bitter criticism for its food mismanagement after reports poured in from different parts of the country about rotting food grains. India's food grains stocks as of 1 May 2012, stood at about 71.21 million tons, over three times the buffer norms of about 21 million tons – about 33 million tons of that is rice.

India's Food Minister recently told that new storage space of around 2 million tonnes is being created. He also said that the government has allowed states to take up to food grains equivalent to six months' quota at one go, under the Targeted Public Distribution System (TPDS). Earlier this week the government started selling wheat flour directly to the residents in Delhi at subsidized rates under the Open Sales Scheme.

Crops	MSP 2011-12	Average mkt price in the week under review	MSP 2012-13	% rise
Paddy	1,080	1,500-1,700	1,250	15.7
Jowar	980	1,670	1,500	53
Bajra	980	1,175	1,175	20
Maize	980	1,090	1,175	20
Ragi	1,050	1,100	1,500	43

# MSP for Coarse cereal in2011-12 and The CACP recommendation for 2012-13:

# Export status: Rice and wheat export under OGL: As on 20.05.12

Wheat and rice export under OGL	Non Basmati Rice (fig in lakh T)	Wheat (Fig in Lakh T)	Basmati Export in last ten months
Sept.11	1.85	0	2.6
11-Oct	4.5	1.3	3.4
11-Nov	4.9	1.8	4
11-Dec	5.9	1.2	2.5
12-Jan 12-Feb	5.45 5.75	0.2	2.75 1.7
12-Nar	5.6	0.5	2.1
12-Apr	6.8	0.4	1.25
12-May	3.3	0.4	1.3
Total	44.05	6.6 (Official)	21.6
Expectation up to August end, 2012	20 lakh T	5 lakh T	4 lakh t

We expect rice export to touch 7 million tonnes at the end of this season ending August.Non-basmati rice export may touch 6.5 lakh tonnes while basmati export is expected to touch 2.5 million tonnes. However, wheat export will depend totally on govt.'s policy, subsidy and demand in the international markets. We assume govt. would provide wheat at MSP to the exporters and they can shipout 5 lakh



tonnes in next three four months. We have not included here GTG deals likely to be finalized with Iran, Afghanistan and Nepal.

The good harvest in 2011-12, inventories well in excess of buffer norms and forecast of a normal monsoon this year should allow unhindered rice exports in the next two years, at least. Now is the time to sort out the infrastructure bottlenecks, particularly relating to cargo handling at ports that rice exporters have experienced this year.

	MY 2010-11 (During	MY 2011-12 (As on	MY 2010-11(As on
States	Oct-Sept.)	18.05.12)	18.05.12)
Andhra Pradesh	96.1	63.07	57.26
Chhattisgarh	37.39	41.13	35.33
Haryana	16.87	19.81	16.59
Kerala	2.63	3.41	2.31
Maharashtra	3.08	1.52	2.03
Orissa	24.76	21.36	18.37
Punjab	86.35	77.31	86.34
Tamil Nadu	15.83	15.77	12.52
Uttar Pradesh	24.66	32.95	23.34
Uttaranchal	4.22	3.36	3.65
West Bengal	13.1	14.51	8.44
All-India	340.94	322.52	278.70

# Progressive Procurement of Rice as on 18.05.2012 (lakh tonnes)

Rice procurement is smooth and we expect the procurement target of 35 million T very much within reach despite lower rabi crop this season. Punjab remains the highest contributor followed by A.P., Chhattisgarh and Uttar Pradesh. However, arrivals have come down in mandies and paddy procurement may get slower in the weeks ahead.

### State wise Wholesale Prices Weekly Analysis for Rice Second Fourth May, 2012 Prices in Rs/Quintal:

State	Prices 24-31 May 2012	Prices 16-23 May 2012	Prices 09-15 May 2012	Prices 24-31 May 2011	% Change(Over Previous Week)	% Change(Over Previous to Previous Week)	% Change(Over Previous Year)
A.P.	2461.43	2094.73	2167.96	1674.92	17.51	13.54	46.96
Assam	2281.24	2264.06	2273.95	2804.22	0.76	0.32	-18.65
Gujarat	2153.66	2158.16	2161.33	2026.3	-0.21	-0.35	6.29
J & K	4741.67	4495.14	4721.39	5700	5.48	0.43	-16.81
Jharkhand	2052.36	2185.92	2151.43	2135.36	-6.11	-4.6	-3.89
Karnataka	2401.08	2334.07	2341.98	2046.96	2.87	2.52	17.3
Kerala	2727.34	2673.61	2654.55	3862.38	2.01	2.74	-29.39
M.P.		1425	1742.03				



Maharashtra	4178.45	4205.96	4215.66	4395.58	-0.65	-0.88	-4.94
Manipur				2500			
Meghalaya	3100	3036.84	3011.76	2800	2.08	2.93	10.71
Delhi			1600	1500			
Orissa	1941.44	2091.43	2102.4	1848.41	-7.17	-7.66	5.03
Uttar							
Pradesh	1559.26	1545.8	1521.96	1508.76	0.87	2.45	3.35
West Bengal	1880.15	1859.71	1877.94	1944.01	1.1	0.12	-3.28
Average	2623.17	2490.03	2467.25	2624.23			

Prices of rice have decreased in Maharashtra, Orissa, Gujarat and Jharkhand. However, average prices of rice have increased in comparison to last week. Prices of rice were ruling at same level in May 2011. Average prices of rice increased due to higher prices for aromatic rice. We expect prices to come down from current level as demand has subdued in recent weeks. Buyers including exporters are buying only to fulfill their immediate needs. The overall sentiments remains weak in short term.

# Availability of Wheat and Rice stock in central pool as on 1<sup>st</sup> May:

Wheat and rice stock touched 711.17 lakh tonnes as on 1st May,2012. The below given table shows the foodgrains status in central pool as on 1st May,2012. Rice stock was registered at 329.23 lakh tonnes in the beginning of current month against the actual requirement of 118 lakh tonnes in 1st July under buffer norm. The govt.'s granary continues to overflow and situation may be even more grave in July when total wheat and rice stock may touch near 84 million T mark in normal condition. Storage space will continue to pose greater challenge for the procurement agencies despite enhanced capacity in recent months.

### Quantity in lakh tonne: As on 1<sup>st</sup> May,2012

	In storage	In transit	Total
Rice	326.81	2.42	329.23
Wheat	299.67	2.37	302.04
Wheat lying in mandies	79.90	00	79.90
Total	706.38	4.79	711.17
Coarse cereals	0.94	00	0.94
Sugar	0.26	0.03	0.29
Grand Total	707.58	4.82	712.4



Year	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec
2010	24.35	25.65	26.95	26.71	23.26	25.26	24.26	22.87	20.48	18.44	23.17	24.52
2011	25.58	27.80	28.70	28.82	27.76	27.64	26.86	25.27	22.7	20.5	26.83	27.63
2012	29.71	31.8	33.17	33.35	32.92	33.00						

# Month-wise Rice Stock in Central Pool (As on 1st day of the month) Values in MMT

Rice stocks in Central Pool as on 1<sup>st</sup> May, 2012 stood at 32.92 MMT which is higher by around three times from an actual requirement for buffer norm (11.8 MMT) as on 1st May 2012. Rice stock is continuously increasing and is likely to touch the highest levels in June end with smooth procurement and bumper harvest. Going by present procurement trend set target of 35 million tonnes(paddy) is easily achievable. Rice stock in June may increase slightly from32.92 MMT to 33.00 MMT as offtake is expected to remain at negligible level due to higher supply side as usual.

# **Buffer Norms And Strategic Reserve:**

As on	Buffer Norms			Strate	Grand Total	
	Rice	Wheat	Total	Rice	Wheat	
1st April	122	40	162	20	30	212
1st July	98	171	269	20	30	319
1st October	52	110	162	20	30	212
1st January	118	82	200	20	30	250

# Price Projection for the 3<sup>rd</sup> week of May in domestic market:

Duration	Trend	Average Price Range
Short Term( 5 to 10 days	Steady to weak	2600-2625
June (1 <sup>st</sup> week of June )	Steady (Negative)	2575-2600

# International Market updates:

# IGC Raises Global Rice Production Forecast to 462 Million T:

• The International Grains Council (IGC) has raised its forecast for rice production in 2012 to about 462 million tons, up about 15 million tons from last year's production of 447 million tons. In January, the IGC had estimated 2012 rice production to reach 459 million tons. The IGC said that production is likely to increase to 462 million tons this year as Asian countries have reported higher output.



**Rice trade this year will be about 33.1 million tons, about 1.9** million tons or 6% lower than the 35 million tons estimate for 2010-11 due to reduced demand by Far East Asian countries. However, this is an improvement on IGC's January forecast, which said that rice trade in 2012 will be about 31.5 million tons. Global rice consumption will increase to 458 million tons in 2012, while global rice inventories will increase to a nine-year high of 99.6 million tons-IGC

The world rice harvest for 2012 is expected to surpass the strong sowing of 2011 as the erratic climate conditions caused by the La Nina weather phenomenon dissipate and farmers increase their plantings, according to an initial forecast by the Food and Agriculture Organization of the United Nations (FAO) in its Rice Market Monitor released last week.FAO is predicting world paddy production of 732.3 million tonnes (488.2 million tonnes on a milled basis) for 2012, a 1.7 percent or 12.3 million tonne increase over its estimate for total production in 2011.

**Countries such as Australia, Cambodia, India, Pakistan and Viet Nam** should capture larger shares of the market as they offer more affordable rice prices.FAO revised its estimate of world paddy output in 2011 downward by 1.4 million tonnes to a total of 720 million tonnes (480.1 million tonnes of milled rice). Nonetheless, the new figures still represent a 2.5 percent, or 17.7 million tonne, increase over world output for 2010. (FAO).

**Chicago rough rice futures for July delivery were trading** 0.39 cents per cwt lower at \$14.51 per cwt in early session. Rice futures are coming under pressure from a slightly stronger dollar and concerns about the global economy while the grain complex is adding support to rice prices with July Wheat leading the way.

IGC estimate released on 24.05.12	2007-08	2008-09	2009-10	2010-11 est.	2011-12 forecast 26.04.12	2011-12 forecast 24.05.12
Rice						
Production	431	447	440	447	462	462
Trade	29	29	31	35	33	33
Consumption	427	435	437	447	459	458
Carry over St.	81	92	95	95	99	100
Year change	+3	+11	+4	-	-	+5
Major exporters	19	27	28	29	34	34

### IGC Balance Sheet: Updated on 24.05.2012

Note: Major exporters are India, Pakistan, Thailand, Vietnam, United States

#### **IGC Balance Sheet High Lights:**

- World rice production in 2011/12 is forecast to expand by some 15m. tons, to an all-time high of 462m., underpinned by bigger outturns in Asia.
- Owing to larger availabilities, global use is also seen increasing to a record, of 458m. tons (447m.), while the world 2011/12 carryover will increase to a nineyear peak of 99.6m.
- World trade in 2012 is expected to decline by 6%, to 33.1m. tons, on smaller deliveries to Far East Asian markets.



### > Rice FOB Prices – America and Asia (as on 25.05.2012)

(USD/MT)

Grade/Variety	Thailand	Vietnam	India	Pakistan
100%B - 5%DWP	570-575	430-440	430-440	470-480
10%	555-560	510-515	-	-
15%	585	560	-	-
25%	520-525	380-390	380-390	410-420
Parboiled	600-610	-	415-425	470-480

All prices basis long grain per mt bagged FOB vessel. All prices basis per mt, bagged FOB vessel except Brown and Paddy -- Bulk FOB vessel .California -Bagged 30 KG preslung FOB vessel .

### **CBOT Rough Rice Chart: July contract**



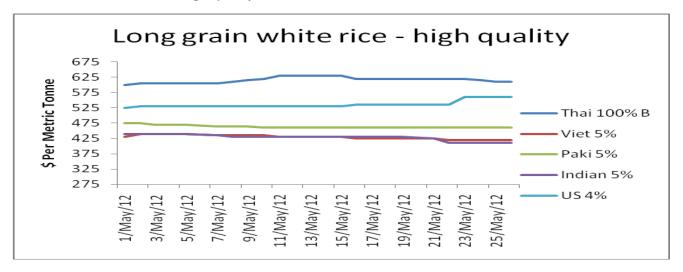
CBOT rice closed lower and continued its southward journey on 4<sup>th</sup> consecutive days. We expect strong support at 14.40 and 14.20 and market may test 14.20 with higher production estimates world over. Ample supply will continue to weigh on market fundamentals. We expect weakness to continue even in the current week as the above given chart depicts. However, weather may play a crucial role in driving market in any direction in the months ahead.



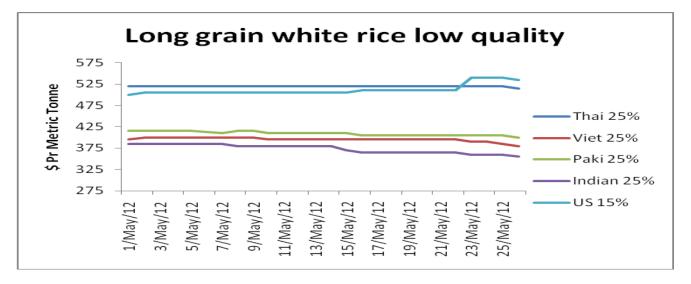
# **Price Projection (International-CBOT)**

	Trend	Price Range
Short Term (5-10 days)	Range bound to weak	14.20-14.40
1 <sup>st</sup> week of June, 2012	Steady to firm	14.40-14.60

Indicative FOB Quotes for high quality white rice:



### FOB Quotes For lower quality:



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