

Guar Daily Fundamental Report

17th July, 2012

Domestic Fundamentals:

- Guar seed and guar gum prices noticed mixed tone on Monday.
- Buying interest in the spot market supported prices.
- Arrivals improved slightly in the mandis.
- Demand for seed following rains in the growing regions added to the positive tone of the market.
- According to IMD, rain is expected over few places in Rajasthan, Haryana and Gujarat in the coming days.
- · Sowing activities will pick up in the coming days.
- According to trade sources, sowing will be completed in Haryana by this month.
- Farmers are diverting from bajra, moth and moong towards guar seed in Rajasthan following delay in rainfall.
- According to trade sources, output of guar seed in the current year is estimated at 1.8 million metric tonnes compared to 1.25 million metric tonnes in 2011-12.
- Guar gum is used in the extraction of shale gas during last one year in U.S. Till date there is
 no confirmation of alternatives to gum for shale gas extraction.
- Cheaper alternatives to guar gum for application in food industry has been launched.
- Premier Ingredients has launched Premigum XPJ -12008 and Premium XPJ -12017, as substitute to guar gum to be used in the making of apple juice, mayonnaise and ketchup etc. These substitutes were tested in a standard model system. The application of the substitutes will vary depending on customer's requirement.

Outlook: Prices are likely to trade steady to lower in the near –term.

Futures Market:

Guar seed March 2012 Contract and Guar gum March 2012 Contract:

FMC has stopped trading in all guar seed and guar gum futures contracts effective March 28, 2012. Trading will start on further notification by FMC.

| NCDEX | Demat | In-Process | Total |
|---------|-----------|------------|-----------|
| Stocks | 14.7.2012 | 14.7.2012 | 14.7.2012 |
| Bikaner | 13348 | 0 | 13348 |
| Deesa | 3410 | 0 | 3410 |
| Jodhpur | 1907 | 0 | 1907 |
| Nokha | 1499 | 0 | 1499 |

| NCDEX | Demat | In-Process | Total |
|--------------|-----------|------------|-----------|
| Stocks | 14.7.2012 | 14.7.2012 | 14.7.2012 |
| Bikaner | - | - | - |
| Jodhpur | 3477 | 0 | 3477 |
| Nokha | 598 | 0 | 598 |
| Linit in NAT | | | |

Unit in MT

Unit in MT

NCDEX FED Stocks Position as of July 9, 2012 (Qty in MT)

| NODEX 1 ED Glocks 1 Osition as of July 3, 2012 (Qty in in) | | | | | |
|---|-----------|----------|----------|----------|----------|
| | FED | Quantity | | FED | Quantity |
| Bikaner | 5-Aug-12 | 198 | Jodhpur | 5-Aug-12 | 70 |
| Dikanei | 5-Oct-12 | 1260 | Journpur | 5-Oct-12 | 218 |
| Deesa | 5-Aug-12 | 70 | Nokha | 5-Oct-12 | 349 |
| | 5-Sept-12 | 957 | INUNIIA | 5-Dec-12 | 703 |

NCDEX FED Stocks Position as of July 9, 2012 (in MT) Guar Gum

| 1 | | FED | Quantity | | FED | Quantity |
|---|----------|------------|----------|---------|----------|----------|
| | Bikaner | 5-Mar-12 | - | Jodhpur | 5-Aug-12 | 174 |
| | Dikalibi | 5-May-12 - | 5-Sep-12 | 691 | | |
| | Deesa | 5-Feb-12 | - | Nokha | 5-Dec-12 | 25 |
| 1 | | 5-Aug-12 | - | INONIIA | 5-Jan-13 | 384 |



Guar Prices at Key Spot Markets

| Commodity | Centre | Prices (Rs/QtI) | | Change |
|------------|---------------------------|-----------------|-----------|--------|
| | | 16-7-2012 | 14-7-2012 | |
| | Jodhpur (Delivery) | 16200 | 16000 | +200 |
| | Jodhpur (Loose) | 15400 | 15400 | Unch |
| | Bikaner (Loose) | 16000 | 16000 | Unch |
| | Bikaner (Delivery) | 16500 | 17000 | -500 |
| | Nokha (Loose) | 15000 | 17500 | -1500 |
| | Hanumangarh (Loose) | - | - | - |
| Guar Seeds | Sri-Ganganagar (Delivery) | 16000 | 13500 | +2500 |
| | Adampur (Loose) | 15000 | - | - |
| | Sirsa (Loose) | - | 17500 | - |
| | Bhiwani (Delivery) | 17000 | 18000 | -1000 |
| | Deesa (Loose) | 17250 | 17650 | -400 |
| | Nagaur (Loose) | - | - | - |
| | Dhabwali (Loose) | - | - | - |
| | Jodhpur | 48000 | 47000 | +1000 |
| Guar Gum | Bhiwani | 47000 | 51000 | -4000 |
| | Dhabwali | - | - | - |

Guar Seed Arrivals in Key Centers

| Centre | Arrivals (Quintals) | | Change |
|----------------|---------------------|-----------|--------|
| | 16-7-2012 | 14-7-2012 | |
| Jodhpur | 1500 | 1000 | +500 |
| Bikaner | 60 | 150 | -90 |
| Nokha | - | 20 | - |
| Hanumangarh | - | - | - |
| Sri-Ganganagar | - | - | - |
| Adampur | 200 | - | - |
| Sirsa | - | - | - |
| Bhiwani | - | - | - |
| Deesa | 72 | 72 | +5 |
| Nagaur | - | - | - |
| Dhabwali | - | - | - |
| All India | 1832 | 1242 | +590 |

Guar by - Products Prices: As of July 16, 2012 Churi and Korma Prices:

| Commodity | Center | Rs/75kg |
|-----------|---------|---------|
| Churi | Jodhpur | 850 |
| Korma | Jodhpur | 1300 |
| | | |



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Guar Export Prices: As of July 16, 2012

| Commodity | Variety | Value (\$/MT) |
|----------------|-------------------|---------------|
| Guargum Split | | - |
| Cuargum Bawdar | 200 Mesh 5000 CPS | - |
| Guargum Powder | 200 Mesh 3500 CPS | - |
| Guargum Meal | | - |

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