

Contents:

- Summary
- Trend Raw Material, Feed
- ❖ Outlook
- **❖** Spreads
- **Annexure Prices**

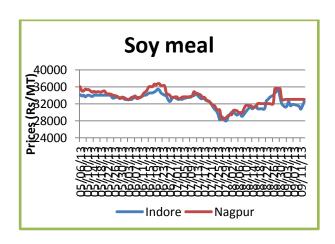


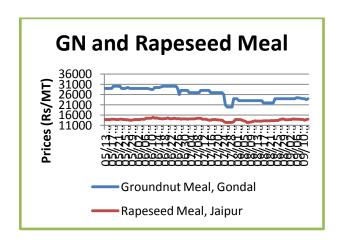
Summary

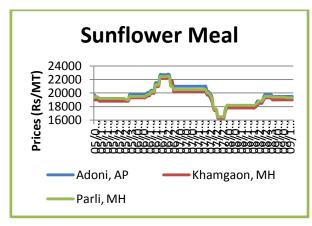
The key feed ingredients prices witnessed mixed sentiments during the week in review.

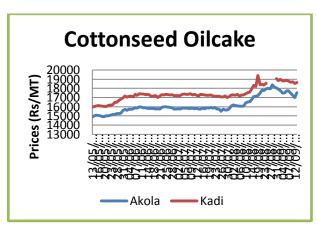
Soybean prices extended losses during the week after depicting strong gains during the month of August. Reportedly, new crop arrivals have commenced in the mandis of Madhya Pradesh and Maharashtra. Soy meal prices depicted a slight recovery in prices during the past week, in contrast to the domestic soybean prices during the week in review on good overseas export demand and steady international markets. Soy meal prices witnessed pressure on higher supplies of beans in the local markets and appreciation in the Indian rupee during the week. Mixed sentiments witnessed in most of the major spot markets of maize during last week

Trend - Raw Material, Feed









Source: AgriWatch

Oilseed prices across major markets of India featured a weak tone during the week in review. Soy meal prices, on the other hand, featured a slightly firm tone during the week.



Soybean prices extended losses during the week after depicting strong gains during the month of August. Reportedly, new crop arrivals have commenced in the mandis of Madhya Pradesh and Maharashtra. In Madhya Pradesh arrivals have started in Indore mandi as well but moisture level of the crop is seen on the higher side at 18-20 percent. Arrivals are likely to pick up in the coming days putting pressure on the market. Reportedly, key areas of Madhya Pradesh are receiving good sunlight which is essential for the crop during this stage. Also, no rainfall forecasts for the coming week support the current sentiment. Estimates of higher oilseed acreage and higher soybean production in the current season are likely to weigh on the market in the near term.

Internationally, as per the latest WASDE report for September 2013, US oilseed production for 2013-14 is projected at 93.2 million tons, down 3 million tons from last month due to lower soybean, cottonseed, and peanut production. Soybean production is projected at 3.149 billion bushels, down 106 million due to lower yield prospects. The soybean yield is forecast at 41.2 bushels per acre, down 1.4 from last month. Soybean exports are reduced 15 million bushels to 1.37 billion, but ending stocks remain unchanged at 125 million bushels.

As per USDA, global soybean production is projected almost unchanged at a record 281.7 million tons as larger crop forecasts for Brazil and Paraguay mostly offset reductions for the United States, Canada, China, and Russia. Soybean production for Brazil is forecast at a record 88 million tons, up 3 million on increased area.

In Brazil, little rain is expected in the top soybean-growing state of Mato Grosso, just before the official start of the planting season. Brazilian farmers have reportedly purchased enough fertilizer and seeds to plant an area large enough to surpass last season's record 81.5 million tons of soybeans, if the weather cooperates. However, lower than average rains could cause the early forecasts to be revised downward.

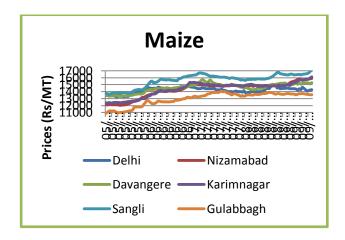
Rapeseed/mustard seed markets of Rajasthan and Gujarat featured a steady to slightly weak trend during the week under consideration. Prices felt slight pressure as arrivals in the domestic markets surged leading to higher inventory of rapeseed. However, the approaching season end and seasonal demand for oils led to some support in the market. Further, weak cues from BMD CPO and overall global bearishness restricted any upward movement.

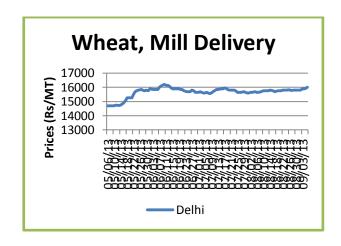
Internationally, global supplies of rapeseed are widely believed to rise which will put pressure on the rapeseed prices in the coming weeks. Rapeseed production forecasts are also raised for China and Ukraine. The Canadian canola crop is expected to reach a record 15.0 million tons as per Oil World. Global rapeseed production has been reported up in the latest WASDE report released by USDA during the past week.

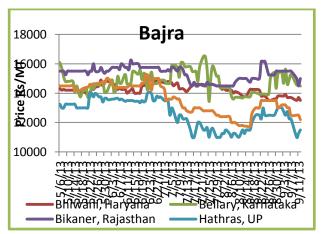
Soy meal prices depicted a slight recovery in prices during the past week, in contrast to the domestic soybean prices during the week in review on good overseas export demand and steady international markets. Soy meal prices witnessed pressure on higher supplies of beans in the local markets and appreciation in the Indian rupee during the week. However, steady tone in the meal prices on CBOT and a bullish WASDE report for the month supported the market. The pressure is likely to persist in



the coming days on soybean new crop arrival pressure in the domestic market and mostly favorable weather prospects in the coming week.







Source: Agriwatch (Prices: Maize-Industrial/Feed Grade. Wheat-Mill Delivery: Lawrence Road, Delhi)

Mixed sentiments witnessed in most of the major spot markets of maize during last week.

In Ahmadabad region of Gujarat, poultry feed makers demand reported steady for corn in a range of Rs. 1520-1700 per quintal. However, starch feed makers demand reported down by Rs. 25 per quintal in a range of Rs.1480-1525 per quintal as compared to last week, sourced from Bihar and U.P.

During the week, on daily basis, around 9 motors of maize moved towards Khanna market of Punjab in the range of Rs. 1300-1350 per quintal, sourced from Bihar.

As per sowing report by Ministry of agriculture, maize sowing has increased from last year owing to good rainfall in the maize growing regions. Farmers have planted maize in 8.19 million hectares as of



12th September, 2013 against 7.4 million hectares sown in 2012-13. Agriwatch forecast above 15.5 million tons maize production for the kharif crop of this season.

As per IBIS data, During the month of Aug'13, 0.216 million tons corn exports reported to Malaysia, Taiwan, Nepal, UAE and Bangladesh mainly through Tondiarpet JNPT, Raxul LCS, Chennai Sea, and Kolkata port.

During the week, Kolkata feed millers demand reported steady at Rs.1500 per quintal.

As per trade sources, maize crop could be damaged around 10-15% due to rain and new crop arrivals are expected after 10-15 days in the market. Maize stock could be around 30,000 bags in the Nizamabad market and 6-7 lakh bags in the A.P. market.

During the week, hybrid maize traded steady in a range of Rs.1400-1450 per quintal, sourced from U.P. Sources revealed that maize could trade steady till the new crop arrives in the higher quantities as higher domestic demand is supporting the maize prices

As per USDA, U.S. accumulated corn export figures reached to 18,044,211 metric tons for the 2012-13 marketing year which is lowered by ~52.4% from the last marketing year during the same period. Exports of 64,700 MT were reported for August 31. The primary destinations were Japan (46,500 MT) and Mexico (11,100 MT). Exports for September 1-5 of 171,200 MT were primarily for Japan (77,700 MT), Mexico (54,800 MT), Guatemala (12,200 MT), and Venezuela (10,000 MT).

As per Reuter news, Argentina's government on Wednesday has approved an additional 3 million tons of 2012/13 corn exports, bringing the season's total exportable surplus to 20.5 million tons.

As per Reuter news, Conab increased its corn production forecast to 81.3 million tons in its final report on the 2012/13 crops, up from 80.3 million tons.

As per Reuter news, China's big private feed mills are increasingly turning to alternative cheap-sorghum from the United States after using up their annual import allocations for preferred animal feed grain corn.

As per Reuter News, The U.S. Grains Council said that Taiwan has signed a letter of intent on Tuesday to buy 5 million tons of U.S. corn over the next two years and 500,000 tons of distillers dried grains.

Indian government is trying to sell 20 lakh tonnes of wheat from its central pool stock through PSU's but the USD 300/MT floor price remains intact which may hinder the success of tender as Russia, Ukraine and Romania are offering wheat at USD 55-60/MT less than Indian price.

According to traders local millers are buying wheat at Rs 1400-1425/Q in Khanna region. Wheat is reaching Pune at Rs 1800-1825/Q, delivered basis from Kanpur region. Traders in Rajkot are sourcing wheat from Kota region at Rs 1800-1850/Q, delivered basis.



As on 1st September, wheat stock in central pool was 38.36 million tonnes which is lower than previous year 46.16 million tonne on the same date. Punjab and Haryana hold the maximum wheat stock at 14.48 million tonnes and 9.34 million tonnes respectively.

As per IBIS data, India exported 1.31 lakh tonnes of wheat in month of August, which is lower than 4.79 lakh tonnes exported in the same month last year. Around 42000 MT was exported to Sudan and 22, 685 MT was exported to UAE.

Indian firm LMJ lost the bid for 50,000 MT to Ismail food products for Bangladesh government wheat tenders. LMJ bid was USD 286/MT, CIF which lost to Ismail food product's USD 282.66/MT, CIF. Ukraine is the expected origin of wheat.

Indian wheat can become competitive in South East Asian countries due to weak rupee. Traders feel that if government reduces OMSS prices than they can compete with Black sea region. South East Asian countries have shifted to Black sea region from India due to cheaper wheat availability.

Traders in Kanpur and Kosi region has revealed that thin trading activities are taking place and panic selling of wheat activities were reported as traders anticipate bearish price sentiments. Wheat is reaching Delhi Rs 1570-1580/Q from Kosi region.

International market is likely to trade steady to weak on increased global output by USDA by 3 million tonnes to 708.89 million tonnes. Increased demand from China, Iran and Brazil might support prices in near term however in medium term market is expected to remain steady to weak.

Outlook

Feed prices are expected to trade steady in the coming days due to range bound movement in the prices of key feed ingredients.

Spreads

Maize Average Weekly spread with Bajra

| Week | Oct | Nov | Dec | Jan'13 | Feb'13 | Mar'13 | Apr'13 | May'13 | Jun'13 | Juľ13 | Aug'13 | Sep'13 |
|------|-------|-------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 1 | 177.0 | 187.5 | 213.0 | 115.0 | 113.0 | 86.0 | 106.0 | 71.00 | -5.0 | 2.50 | 137.00 | 145.00 |
| 2 | 219.0 | 213.0 | 210.0 | 131.0 | 82.50 | 112.5 | 145.0 | 33.00 | -9.0 | 29.00 | 200.00 | 204.00 |
| 3 | 270.0 | 214.0 | 158.0 | 170.0 | 93.75 | 110.0 | 154.0 | -100.0 | -38.0 | 57.00 | 212.00 | |
| 4 | 264.0 | 238.0 | 147.0 | 153.0 | 102.0 | 110.0 | 86.0 | -104.0 | -49.0 | 120.00 | 124.00 | |
| 5 | | | | 135.0 | | | | -72.0 | | | 132.00 | |

*Market Center: Delhi. Maize – loose price. Maize prices less Bajra



As the table depicts, In Delhi spot market, maize spread with bajra increased as compared to last week as bajra traded down vs maize. Both commodities traded down as new crop arrivals has started in the market but due to proper demand and limited new crop arrivals, we expect that both commodities could trade steady and could keep maize spread with bajra intact.

Maize Average Weekly spread with Jowar

| Week | Oct | Nov | Dec | Jan'13 | Feb'13 | Mar'13 | Apr'13 | May'13 | Jun'13 | Juľ13 | Aug'13 | Sep'13 |
|------|-------|-------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 1 | 150.0 | 137.0 | 192.0 | 205.0 | 107.0 | 142.0 | 265.0 | 171.0 | 88.0 | 175.00 | 230.00 | 321.66 |
| 2 | 180.0 | 183.0 | 218.0 | 190.0 | 80.0 | 172.5 | 322.0 | 133.0 | 146 | 175.00 | 295.00 | 402.00 |
| 3 | 177.0 | 204.0 | 169.0 | 182.5 | 147.5 | 178.0 | 320.0 | -23.0 | 243 | 197.00 | 305.00 | |
| 4 | 140.0 | 142.0 | 172.0 | 153.0 | 170.0 | 244.0 | 205.0 | 0.83 | 229 | 250.00 | 334.00 | |
| 5 | | | | 132.5 | | | | 53.0 | | | 372.00 | |

^{*}Market Center: Delhi. Maize – loose price. Maize prices less Jowar

As the table depicts, maize spread with jowar increased as jowar traded down vs. maize during last week. We expect that both commodities could trade steady in the near term and keep maize spread with jowar unchanged as compared to last week.

Maize Average Weekly spread with Wheat

| Week | Oct | Nov | Dec | Jan'13 | Feb'13 | Mar'13 | Apr'13 | May'13 | Jun'13 | Jul'13 | Aug'13 | Sep'13 |
|------|------|------|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 1 | -123 | -139 | -21 | -48.0 | -90.8 | -59.0 | -97 | 67 | -132 | -112.5 | -107.5 | -104.0 |
| 2 | -188 | -170 | 0.0 | -44.0 | -143 | -14.0 | -220 | 32 | -133 | -134.0 | -125.0 | -122.0 |
| 3 | -193 | -101 | -5.0 | 4.0 | -81.25 | -2.50 | -179 | -140 | -87.50 | -182.5 | -121.0 | |
| | -127 | -27 | -8.0 | -31.0 | -47.5 | 29.0 | 76.0 | -174 | -82.50 | - | -75.0 | |
| 4 | | | | | | | | | | 105.00 | | |
| 5 | | | | -62.0 | | | | -137 | | | -66.0 | |

^{*}Market Center: Delhi. Maize – loose price. Maize prices less Wheat

As the table depicts, maize spread with wheat decreased as wheat traded slightly higher during last week. We expect that both commodities could trade steady in the near term and keep maize spread with wheat intact for the coming week.

Maize Average Weekly spread with Barley

| Week | Oct | Nov | Dec | Jan'13 | Feb'13 | Mar'13 | Apr'13 | May'13 | Jun'13 | Juľ13 | Aug'13 | Sep'13 |
|------|-------|-------|-------|--------|--------|--------|--------|--------|--------|-------|--------|--------|
| 1 | 160.0 | 213.0 | 242.0 | 135.0 | 71.67 | 152.0 | 327.5 | 290.0 | 213.0 | 133.0 | 165.0 | 244.0 |
| 2 | 226.0 | 150.0 | 268.0 | 140.0 | 62.50 | 189.0 | 369.0 | 283.0 | 185.0 | 115.0 | 199.0 | 220.0 |
| 3 | 206.0 | 157.0 | 168.0 | 174.0 | 122.5 | 239.0 | 383.0 | 122.5 | 143.0 | 140.0 | 224.0 | |
| 4 | 226.0 | 215.0 | 172.0 | 139.0 | 167.0 | 294.0 | 314.0 | 151.0 | 147.5 | 185.0 | 270.0 | |
| 5 | | | | 97.50 | | | | 196.0 | | | 272.0 | |

*Market Center: Delhi. Maize – loose price. Maize prices less Bajra



As the table depicts, In Delhi spot market, maize spread with barley decreased as barley traded slightly up during last week. We expect that both commodities could trade steady in the near term and keep maize spread with barley unchanged for the next week.

Annexure

Oil Meal Prices at Key Spot Markets:

Soy DOC Rates at Different Centres

| 0 | | Ex-fa | ctory rates (Rs/ton) |
|----------------|-------------|-------------|--|
| Centers | 13.9.2013 | 06.9.2013 | Parity To |
| Indore (MP) | 31500-32500 | 31500-31800 | Gujarat, MP |
| Kota | 31500 | 31500 | Rajasthan, Del, Punjab, Haryana |
| Akola | - | - | Andhra, Chattisgarh, Orissa, Jharkhand, WB |
| Hingoli | - | - | Andhra, Chattisgarh, Orissa, Jharkhand, WB |
| Nanded/Latur | 34200 | 34000 | Andhra, AP, Kar ,TN |
| Dhulia/Jalna | 33000 | 32500 | Mumbai, Maharashtra |
| Nagpur (42/46) | - | - | Chattisgarh, Orissa, Bihar, Bangladesh, AP, Kar, TN |
| Sangli | 34000 | 33800 | Local and South |
| Solapur | 33300 | 33500 | Local and South |
| Bundi | 30500 | 32000 | - |

Soy DOC at Port

| 0 | Port Price | | | | |
|-----------------------|------------|----------|--|--|--|
| Centers | 13.9.2013 | 6.9.2013 | | | |
| Kandla (FOR) (INR/MT) | 33200 | 33000 | | | |
| Kandla (FAS) (USD/MT) | 521 | 500 | | | |

International Soy DOC

| Argentina FOB \$/MT | 12.9.2013 | 5.9.2013 | Change |
|---------------------|-----------|----------|--------|
| Soybean Pellets | 537 | 527 | +10 |
| Soybean Cake Meal | 537 | 537 527 | |
| Soybean Meal | 545 | 535 | +10 |
| Soy Expellers | 545 | 535 | +10 |



Sunflower Meal Rates

| Contors | Ex-factory rates (Rs/ton) | | | | | |
|----------|---------------------------|----------|--------|--|--|--|
| Centers | 13.9.2013 | 6.9.2013 | Change | | | |
| Adoni | 19500 | 19500 | Unch | | | |
| Khamgaon | 19000 | 19000 | Unch | | | |
| Parli | 19300 | 19400 | -100 | | | |
| Latur | 19000 | 19100 | Unch | | | |

Groundnut Meal

| Groundnut Meal | 13.9.2013 | 6.9.2013 | Change |
|---------------------------|-----------|----------|--------|
| Basis 45% O&A, Saurashtra | 24300 | 25500 | -1200 |
| Basis 40% O&A, Saurashtra | 21500 | 22500 | -1000 |
| GN Cake, Gondal | 24000 | 24500 | -500 |

Mustard DOC/Meal

| Mustard DOC/Meal | 13.9.2013 | 6.9.2013 | Change |
|-------------------------|-----------|----------|--------|
| Jaipur (Plant Delivery) | 14000 | Unch | |
| Kandla (FOR) | 15000 | 14800 | +200 |

Maize Spot Market Prices (Rs. /Quintal)

| Market | Grade | 13 Sep, 2013 | Week Ago | Month Ago | 2 Month Ago | Year Ago |
|---------------|--------|--------------|----------|--------------|----------------|----------|
| Delhi | Hybrid | 1450 | 1440 | 1400 | 1430 | 1330 |
| Davangere | Bilty | 1530 | 1505 | 1449 | 1523 | 1500 |
| Naugachia | Bilty | - | - | 1300 | 1275 | 1300 |
| Nizamabad | Bilty | 1600 | 1585 | 1470 | - | - |
| A based a bad | Feed | 1700 | 1650 | 1600 | 1600 | 1480 |
| Ahmedabad | Starch | 1525 | 1525 | 1500 | 1575 | 1490 |

FOB, C&F – Maize at Various Destinations (USD/ton)

| | Argentina | Brazil | US | India (Bihar Origin) |
|-----------------------------|-----------|--------|--------|----------------------|
| FOB | 214.17 | 189.55 | 223.73 | 266 |
| Cost and Freight (Thailand) | 264.17 | 244.55 | 283.73 | 301 |



Soy Meal Exports (In MT):

| <u>Month</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> |
|--------------|-------------|-------------|-------------|-------------|-------------|
| Jan | 521243 | 240318 | 574996 | 474993 | 620133 |
| Feb | 375098 | 220552 | 540360 | 344240 | 577589 |
| Mar | 224639 | 163666 | 410537 | 460464 | 320265 |
| Apr | 100106 | 60264 | 305033 | 313832 | 100311 |
| May | 77018 | 60575 | 176819 | 142588 | 97546 |
| Jun | 109923 | 98400 | 117600 | 180987 | 213564 |
| Jul | 58268 | 166632 | 139547 | 168341 | 107038 |
| Aug | 127299 | 176138 | 165510 | 10005 | |
| Sep | 171955 | 290868 | 225921 | 6525 | |
| Oct | 219721 | 404960 | 223594 | 49840 | |
| Nov | 297340 | 443488 | 397659 | 517103 | |
| Dec | 328225 | 611157 | 798041 | 510698 | |
| Total | 2610835 | 2937018 | 4075617 | 2668918 | |

Feed Ingredient Prices at a Glance

| <u>Commodity</u> | <u>State</u> | <u>Variety</u> | <u>Centre</u> | <u>13.9.2013</u> | <u>6.9.2013</u> | <u>Change</u> |
|------------------|----------------|----------------|---------------|------------------|-----------------|---------------|
| Bajra | Karnataka | Hybrid | Bellary | 1510 | 1492 | 18 |
| | | Hybrid | Bangalore | 1700 | 1700 | Unch |
| Jowar | Karnataka | White | Bangalore | 1800 | 1800 | Unch |
| | | White | Bellary | 1389 | 1411 | -22 |
| Maize | Karnataka | Yellow | Davangere | 1530 | 1505 | 25 |
| | Andhra Pradesh | Yellow | Nizamabad | 1600 | 1550 | 50 |
| Rice | Haryana | IR8 | Karnal | 2000 | 2000 | Unch |
| | | Parmal Raw | Karnal | 2350 | 2350 | Unch |
| Soy meal | Madhya Pradesh | DOC | Indore | 31500 | 31500 | Unch |
| | Maharashtra | DOC | Sangli | 34000 | 33800 | 200 |
| Sunflower Meal | Andhra Pradesh | Ex-factory | Adoni | 19500 | 19500 | Unch |
| | Maharashtra | Ex-factory | Latur | 19000 | 19100 | -100 |
| Mustard | Rajasthan | Plant delivery | Jaipur | 14000 | 14000 | Unch |
| Groundnut Meal | Gujarat | GN Cake | Gondal | 24000 | 24500 | -500 |

Disclaimer

The information and opinions contained in the document have been compiled from sources believed to be reliable. The company does not warrant its accuracy, completeness and correctness. Use of data and information contained in this report is at your own risk. This document is not, and should not be construed as, an offer to sell or solicitation to buy any commodities. This document may not be reproduced, distributed or published, in whole or in part, by any recipient hereof for any purpose without prior permission from the Company. IASL and its affiliates and/or their officers, directors and employees may have positions in any commodities mentioned in this document (or in any related investment) and may from time to time add to or dispose of any such commodities (or investment). Please see the detailed disclaimer at http://www.agriwatch.com/Disclaimer.php © 2013 Indian Agribusiness Systems Pvt Ltd.