

Guar Daily Fundamental Report

12th March, 2013

Domestic Fundamentals:

- Guar seed and gum prices declined today despite of lower arrivals compared to prior day.
- Guar prices likely to stay in a range as expected as impact of weak demand would be offset by lower arrivals in the markets.
- Some big millers are trying to urge farmers to release their stocks in this month. However, demand from exporters is increasing M-o-M basis as reported which might led the prices up couple of weeks time.
- In the month of February 2013, exports of guar gum (split, powder and meal) were reported to be 38819.67 metric tons which is higher compared to 28949 metric tonnes exported in January 2013, according to IBIS.
- We expect prices to move up from current level due to fresh demand from exporter's end and
 is likely to increase from 15th March. Market sources confirmed that bargaining of the price
 continue and we expect some deals for export in the third and fourth week of this month. One
 two major deals for export would support seed price once again as guar seed is ruling at
 lower level.
- Guar seed stock based in Khajuwala is heading towards Jodhpur and some regions of Haryana as reported.
- Arrivals in the country are reported to be around 60000 Quintal for guar seed today. Buyers too are offering lower prices.
- The USA, the major buyer for guar gum, is not buying aggressively at this point of time as it
 has ample stock of gum to take care of its near months needs. In addition to it, US have
 slowed down drilling activities and there is no urgency to buy gum in bulk quantity. Fresh
 Chinese and US buying is expected from April Onward.
- Reportedly, Out of total 3.25 lac bags of guar production, farmers are still holding around 2 lac bags of guar in Khajuwala (Bikaner district).

Outlook:

Guar seed and gum prices are likely to trade range bound in the coming days. Farmers are holding stock in anticipation of better levels. Meanwhile, domestic demand is not encouraging. On export front, guar split and powder export increase M-o-M basis. Demand from overseas would be a key factor for the prices in future.

Futures Market:

Guar seed March 2012 Contract and Guar gum March 2012 Contract:

FMC has stopped trading in all guar seed and guar gum futures contracts effective March 28, 2012.



Guar by - Products Prices: As of March 11, 2013 Churi and Korma Prices:

| Commodity | Center | Rs/75kg |
|-----------|----------------|---------|
| Churi | Jodhpur | 1250 |
| Korma | Jodhpur | 1725 |
| Churi | Sri-Ganganagar | 1200 |
| Korma | Sri-Ganganagar | 1675 |

Guar Export Prices: As of March 11, 2013

| | Variety | Value (\$/MT) |
|----------------|-------------------|---------------|
| Guargum Split | | 5525 |
| Cuargum Dawdar | 200 Mesh 5000 CPS | 6262 |
| Guargum Powder | 200 Mesh 3500 CPS | 6077 |
| Cuarrium Maal | Meal 40% | 340 |
| Guargum Meal | Meal 50% | 440 |

Guar Prices at Key Spot Markets

| Guar Prices at Ke | Centre | Prices (Rs/QtI) | | Change |
|-------------------|---------------------------|-----------------|----------|--------|
| | | 3/11/2013 | 3/9/2013 | |
| | Jodhpur(Delivery) | 10250 | 10500 | -250 |
| | Jodhpur (Loose) | 9900 | 10000 | -100 |
| | Sri-Ganganagar (Delivery) | 10300 | 11200 | -900 |
| | Sri-Ganganagar(Loose) | 10000 | 10800 | -800 |
| | Alwar (loose) | 9400 | 9400 | Unch |
| | Churu (Delivery) | 10000 | 10000 | Unch |
| | Nagaur (Loose) | 9900 | 9800 | 100 |
| | Adampur (Loose) | 10100 | 10000 | 100 |
| | Sirsa (Loose) | 10200 | 10300 | -100 |
| | Bhiwani (Delivery) | 10200 | 10100 | 100 |
| Guar Seeds | Patan (Loose) | 10750 | 10040 | 710 |
| Guar Seeds | Deesa (Loose) | 9930 | 9765 | 165 |
| | Rajkot (Loose) | 9850 | 9850 | Unch |
| | Nokha (Delivery) | 10300 | 10360 | -60 |
| | Nokha(Loose) | 9900 | 10000 | -100 |
| | Hanumangarh (Delivery) | 10000 | 10100 | -100 |
| | Hanumangarh (Loose) | 9900 | 9900 | Unch |
| | Dhabwali (Delivery) | - | - | - |
| | Dhabwali (Loose) | 10000 | 9900 | 100 |
| | Bikaner (Delivery) | 10300 | 10100 | 200 |
| | Bikaner (Loose) | 9950 | 9850 | 100 |
| | Dabra | 9400 | 9700 | -300 |



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| Guar Gum | Jodhpur | 30200 | 30000 | 200 |
|----------|----------|-------|-------|------|
| | Sirsa | 38000 | 38000 | Unch |
| | Alwar | 30500 | 30500 | Unch |
| | Bhiwani | 30200 | 30000 | 200 |
| | Dhabwali | 30100 | 29800 | 300 |

Guar Seed Arrivals in Key Centers

| Centre | Arrivals (Quintals) Change | | |
|--------------------|----------------------------|----------|--------|
| | 3/11/2013 | 3/9/2013 | |
| Jodhpur | 15000 | 20000 | -5000 |
| Sri-Ganganagar | 1500 | 1800 | -300 |
| Alwar | 300 | 300 | Unch |
| Churu | 500 | 500 | Unch |
| Nagaur | 10 | 30 | -20 |
| Adampur | 6000 | 4000 | 2000 |
| Sirsa | 100 | 150 | -50 |
| Bhiwani | 1100 | 1500 | -400 |
| Patan | 513 | 109 | 404 |
| Deesa | 209 | 50 | 159 |
| Rajkot | 700 | 500 | 200 |
| Nokha | 1500 | 2000 | -500 |
| Hanumangarh | 100 | 500 | -400 |
| Dhabwali | 150 | 800 | -650 |
| Bikaner | 1000 | 1200 | -200 |
| Dabra | 1000 | 500 | 500 |
| All India arrivals | 35400 | 60000 | -24600 |

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