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## **Domestic Market Recap:**

- Guar seed as well as gum prices declined during the week. It seems that speculators are releasing their guar stocks in the market. We expect prices in future market would also come down in the coming days as expected.
- Guar seed futures prices should test its next support level i.e. 6700 in the coming days.
- Some scattered rainfall has been reported in Bikaner region as reported. It is notable that standing guar crop needs rainfall at this point of time. Some 15-20% crop has already damage due to lack of rainfall in Rajasthan state as reported.
- Around 37000 tons of guar gum (Splits and powder) exported to various countries in August month 2013 as reported. It is notable that India has exported 45000 tons of guar gum (Splits and Powder) in July month 2013.

## **Current Market Dynamics**

Guar seed and gum prices come down after having quick rally in prices. Prices of guar likely to remain weak in the coming week considering weak domestic as well as international demand followed by increasing supply pressure of guar seed in the market.

Meanwhile, Cumulative arrivals in the country of guar seed are reported to be around 58000 bags.

#### Export and Import Scenario

Presently, export demand from US and China remained consistent but not going to increase by huge volume as US has already huge stocks in Houston as reported.

Around 37000 tons of guar gum (Splits and powder) exported to various countries in August month 2013 as reported. It is notable that India has exported 45000 tons of guar gum (Splits and Powder) in July month 2013.

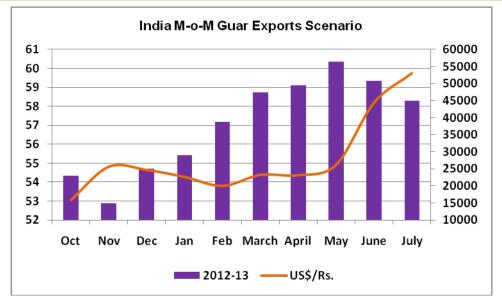
#### Demand Side of Guar and Guar Gum:

It is notable that guar prices are falling owing to weak domestic demand. Higher crop expectations of Summer crop led the prices downwards.

As far as exports are concerned, around 30% of the total guar production has been exported towards China and US. It is notable that US Houstan are offering FOB at \$7500 per ton as reported.

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16<sup>th</sup> September, 2013

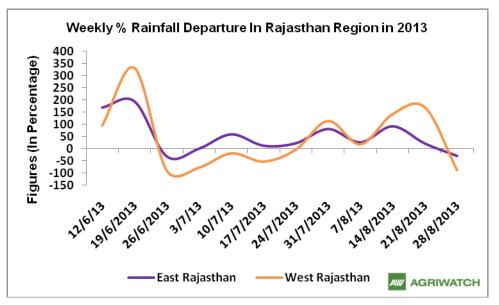


# **Crop Outlook**

Haryana and Rajasthan are expected to cover higher area. As monsoon remains favorable bumper production is once again on the card. Sowing is over in Gujarat and it is under way in Rajasthan and Haryana. Crop condition in Gujarat is satisfactory so far. Farmers from Bikaner and Ganga Nagar would grow more guar this year as per feedback received from farmers so far.

However, decline in precipitation in main guar belt i.e. Rajasthan is a worrying factor and farmers are waiting for rainfall as soon as possible. It is notable that around 15-20% crop has been damaged in Rajasthan, according to trade sources and if rains doesn't occur within next 10 days then around 40% crop would be damage as expected.

Meanwhile, weather forecasters expect rainfall would occur in the next week.

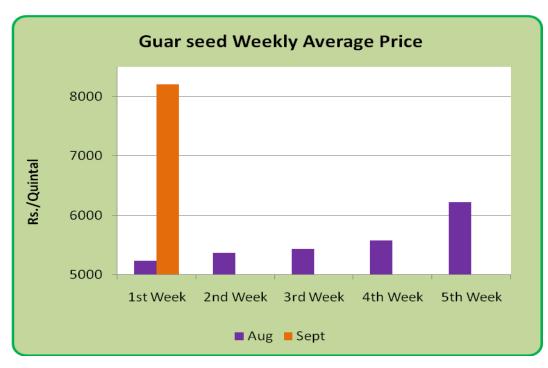


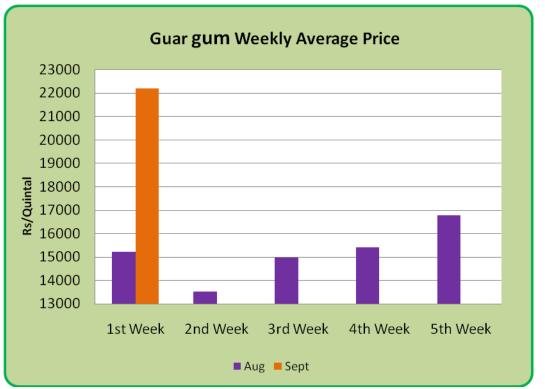
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### **Price Scenario**

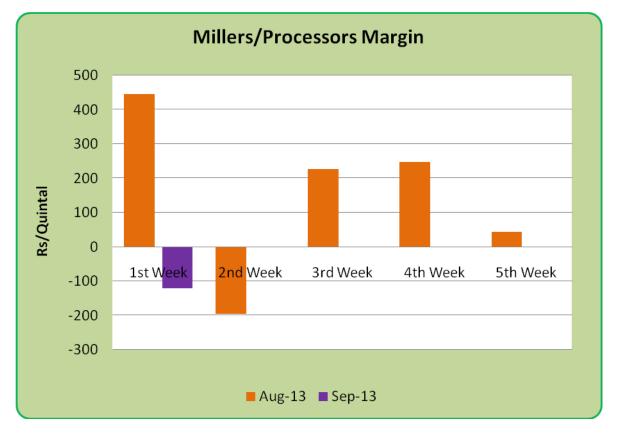
Guar seed weekly average prices improved during the week. In the fifth week of August, the average price of guar seed improved by 32% to Rs.8200/Qtl compared to prior week. Also, guar gum prices improved last week by 32.2% to Rs.22183/Qtl compared to previous week. The graph below illustrates the weekly average price movement of guar seed and guar gum in Jodhpur market.







## Millers/Processors Margin



As seen in the chart above, the average crushing margin of guar seed declined compared to previous week. In the first week of September 2013, average crush margin stood at Rs. -119.9 /Quintal. Higher degree of increase in guar seed prices compared to guar gum prices led the margin decline.

#### **Guar by – Products Prices:**

| Commodity         | Centre         | 13.9.2013 | 6.9.2013 | Change |
|-------------------|----------------|-----------|----------|--------|
| Churi             | Jodhpur        | 1125      | 1125     | Unch   |
| Korma             | Jodhpur        | 1850      | 1875     | -25    |
| Churi             | Sri-Ganganagar | 1075      | 1075     | Unch   |
| Korma             | Sri-Ganganagar | 1800      | 1825     | -25    |
| Prices in Rs/75kg |                |           |          |        |

#### **Guar Export Prices:**

| Commodity      | Variety           | 13.9.2013 | 6.9.2013 | Change |
|----------------|-------------------|-----------|----------|--------|
| Guargum Split  |                   | 3606      | 3184     | 422    |
| Guargum Powder | 200 Mesh 5000 CPS | 4077      | 3790     | 287    |
|                | 200 Mesh 3500 CPS | 3920      | 3639     | 281    |
| Guargum Meal   | 40%               | 300       | 320      | -20    |
|                | 50%               | 500       | 540      | -40    |

## Prices in \$/MT

# Guar Prices at Key Spot Markets

| Commodity      | Centre                     | Prices (  | Prices (Rs/Qtl) |       |
|----------------|----------------------------|-----------|-----------------|-------|
|                | Guar Seeds                 | 13.9.2013 | 6.9.2013        |       |
|                | Jodhpur (Loose)            | 7550      | 7500            | 50    |
|                | Jodhpur(Delivery)          | 8000      | 8000            | Unch  |
|                | Sri-Ganganagar(Loose)      | 8000      | 8000            | Unch  |
|                | Sri-Ganganagar (Delivery)  | 8300      | 8200            | 100   |
|                | Nagaur (Loose)             | 8200      | 8000            | 200   |
|                | Alwar (loose)              | -         | 8000            | -     |
|                | Churu (Delivery)           | -         | 8500            | -     |
| Rajasthan      | Bikaner (Loose)            | 8000      | 8400            | -400  |
|                | Bikaner (Delivery)         | 8300      | 8500            | -200  |
|                | Khajuwala Bikaner (Loose)  | 8250      | 8650            | -400  |
|                | Khajuwala Bikane(Delivery) | 8580      | 8996            | -416  |
|                | Nokha(Loose)               | 7800      | 8600            | -800  |
|                | Nokha (Delivery)           | 8080      | 8900            | -820  |
|                | Hanumangarh (Loose)        | 7800      | 8000            | -200  |
|                | Hanumangarh (Delivery)     | 8100      | 8200            | -100  |
|                | Adampur (Loose)            | 8200      | 7000            | 1200  |
|                | Adampur (Delivery)         | 8500      | 8600            | -100  |
|                | Sirsa (Loose)              | 8500      | 8600            | -100  |
| Haryana        | Sirsa (Delivery)           | 8700      | 9000            | -300  |
| пагуапа        | Bhiwani (Loose)            | 8000      | 8200            | -200  |
|                | Bhiwani (Delivery)         | 8200      | 8300            | -100  |
|                | Dhabwali (Loose)           | 8200      | 8000            | 200   |
|                | Dhabwali (Delivery)        | 8500      | 8200            | 300   |
|                | Deesa (Loose)              | 7500      | -               | -     |
| Gujarat        | Patan (Loose)              | 7700      | 7700            | Unch  |
|                | Rajkot (Loose)             | 7855      | 7575            | 280   |
| Madhya pradesh | Dabra (Loose)              | 7800      | 8000            | -200  |
| Guar Gum       |                            |           |                 |       |
| Rajasthan      | Jodhpur                    | 23000     | 22600           | 400   |
|                | Alwar                      | -         | 23000           | -     |
|                | Sirsa                      | 21000     | 20000           | 1000  |
| Haryana        | Bhiwani                    | 20000     | 23800           | -3800 |
|                | Dhabwali                   | 24000     | 22500           | 1500  |



## **Guar Cumulative Arrivals in Key Centers**

| Centre         |                   | Arrivals (Quintals) |          | Change |
|----------------|-------------------|---------------------|----------|--------|
|                |                   | 13.9.2013           | 6.9.2013 |        |
| Rajasthan      | Jodhpur           | 12000               | 15500    | -3500  |
|                | Sri-Ganganagar    | 10000               | 8300     | 1700   |
|                | Nagaur            | 345                 | 250      | 95     |
|                | Alwar             | 1300                | 2600     | -1300  |
|                | Churu             | 1900                | 3500     | -1600  |
|                | Bikaner           | 1100                | 1150     | -50    |
|                | Khajuwala Bikaner | 2500                | 2100     | 400    |
|                | Nokha             | 1400                | 900      | 500    |
|                | Hanumangarh       | 3500                | 1650     | 1850   |
| Hanvana        | Adampur           | 27000               | 22000    | 5000   |
|                | Sirsa             | 1850                | 2200     | -350   |
| Haryana        | Bhiwani           | 2400                | 2550     | -150   |
|                | Dhabwali          | 1075                | 595      | 480    |
| Gujarat        | Deesa             | 2000                | 300      | 1700   |
|                | Patan (Loose)     | 1469                | 1051     | 418    |
|                | Rajkot            | 8640                | 5790     | 2850   |
| Madhya pradesh | Dabra             | 130                 | 520      | -390   |
| Total Arrival  |                   | 78609               | 70956    | 7653   |

# Spot Market Technical Analysis of Guar seed & Guar gum



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#### Fig-1 – Guar Seed Weekly Spot Prices (Jodhpur)

Guar seed prices are moving in a range with firm tone as chart depicts. Guar seed prices recently tested its trend line resistance level and it is heading towards its next resistance level i.e. Rs 7100 per quintal.



#### Fig-2 – Guar Gum Weekly Spot Prices (Jodhpur)

Guar gum prices are moving in downward channel as chart depicts. Prices tested its upward resistance that lies over Rs 18000 per quintal and now Prices are heading towards Rs. 19500. Last candlestick depicts bullishness which also supports the statement.

Prices are likely to move towards Rs.19500/Qtl levels in the short -term.

#### Spot Market Outlook:

Guar Seed prices continue its upward rally from past 10 days. Rumors of damage of standing guar crop in Rajasthan due to lack of timely rainfall led the prices upwards.

However, Punter manipulation in this recent rally cannot be denied.

However, considering higher guar sowing estimates for next year and ample previous year crop holding by farmers is likely to restrain the market bull run. We expect guar prices should not sustain above 8200-8500 level as expected.

One should keep a close eye over precipitation in Rajasthan guar growing region mainly in Western part which will be the key price driving factor of guar seed.

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