

Executive Summary

Domestic Veg. Oil Market Summary

Most of the edible oils witnessed steady to firm tone during the week under review due to easing Malaysian palm oil stocks and firmness in domestic meals support the market sentiments. However, average demand for edible oils in the physical market limit upside risk in the prices.

Refined soybean oil (Indore Based) was the top gainer among the edible oil pack due to dwindling soybean supplies and firm trend in meals. On the other side, refined sunflower oil was the top loser in the edible oils complex on subdued demand in premium edible oils and weak international market. However, mustard and palm oil quoted higher owing to bullish MPOB's report.

Refined soybean oil (Indore Based) prices rose by 4.38 percent to Rs 729 per 10 Kg on weekly average basis and refined sunflower oil (Chennai basis) prices quoted lower to Rs 766 per 10 Kg weekly averages, down 1.00 percent compared to the last week average.

Sown area for Rabi oilseed stood at 91.98 lakh hectares as on 28 March 2013 up 0.18 % compared to corresponding period last year - Ministry of Agriculture.

On the currency front, Indian rupee against USD closed at 54.51, down 0.54 percent as compared to the previous week. We expect edible oil complex to trade sideways to slightly firm tone in the coming days on renewed demand from stockists ahead of Hindu's festivities and wedding season in April. However, higher Rabi oilseed arrivals and bearishness in the international soybean market may caps excessive gains.

International Veg. Oil Market Summary

CBOT soy oil (May) is expected to stay in the range 48.50 cents/lb to 50.50 cents/lb. CPO at BMD (May) is likely to trade in the range of 2270-2400 ringgits per tons. Focus during the coming days will be on the Malaysian palm oil export figures, Argentina soybean-harvesting pace, and port congestion situation in Brazil.

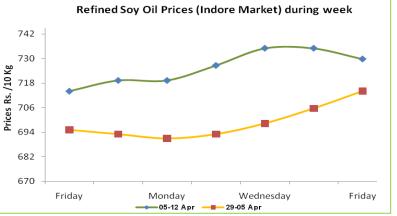
Tight US soybean supply, logistical bottlenecks in Brazil amid slow pace of soybean harvesting in Argentina due to weather concern may support the mild gains in the international soybean market for the short term. However, upcoming new soybean crop from South American countries and bird flu has reported in China, may limit excessive gains. Medium term outlook (1-2 months) support the mild bears.

Easing palm oil ending stocks following by better Malaysian export figures support palm oil fundamentals for short term. However, palm oil inventories still at the higher level compared to the March's 3-year average, which is 1.74 million tons. Medium term outlook (2 months) support the sideways to slightly weak tone due to higher palm oil production imminent to gain by the mid April. However, better buying from Indian and Chinese buyers may limit excessive gains.

AGRIWATCH

<u>Soy oil:</u> Domestic Fundamentals-:

- Soybean oil featured steady to firm tone on improved buying due to dwindling soybean supplies and slow selling by farmers in the cash market.
- Indian buyers imported 850,906 metric tons of dibble oils in March, up 21 percent compared to the previous year. However, on m-o-m basis lags 10.9 percent. Total stock, both at ports and in pipelines to 2,100,000 tons comprises of 8.5 lakh tons at ports and 12.5 lakh tons in the pipeline which is higher than the monthly consumption.
- As per India's Meteorological Department, India is likely to get normal monsoon rains



- this year. Moreover, there is no signal of El Nino. (Source Dow Jones)
- Average demand for soybean oil in the cash market and soy meal is offered at premium compared to the international market might weigh on the market sentiment for short term. However, dwindling soybean supplies and good demand from oil millers may limit excessive losses.
- We expect soy oil may trade range bound in the coming week on normal buying and sideways trend in the international market. However, upcoming marriage season may limit downside.

International Fundamentals-:

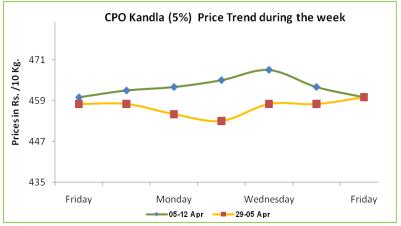
- Brazilian farmers have harvested 76% of the estimated soybean acreage as of April 5, up 4 percent from previous week. However, soybean harvesting lags on y-o-y basis by 3 percent by April 5, 2013. The average percentage for this time of the year is 70% Safras e Mercado. While, Buenos Aires Grains Exchange reported 24 percent soy harvesting has been done in Argentina.
- China imported 3.84 million tons of soybeans in March, down 20.5% from a year earlier and down 13.4 percent in the first three months of the year compared to the same period last year. However, we expect soybean demand from China is expected to surge in the coming months with an advent of new supplies from Latin American countries. However, if rising bird flu cases continue in China that could hurts global soy meal demand in the coming days.
- Tight US soybean supply, logistical bottlenecks in Brazil amid slow pace of soybean harvesting in Argentina due to weather concern may support the mild gains in the international soybean market for the short term. However, upcoming new soybean crop from South American countries and bird flu has reported in China, which may limit excessive gains. Medium term outlook (1-2 months) support the bears.

Price Outlook:

We expect refined soy oil at Indore (with VAT) to stay in the range of 700-720 per 10 Kg in the near term.

<u>Palm Oil:</u> Domestic Fundamentals-:

- CPO Kandla 5% featured sideways to firm tone on bullish cues from international palm oil market and easing palm oil stocks in the South East Asian countries.
- At the import front, SEA of India has reported, crude palm oil imports were up during Nov 12-Mar 13 by 50.72 percent to 3,120,450 tons compared to the same period last year. While, RBD palmolein imports fell by 25 percent in the current oil year 2012/13 till march to 620,698 tons against same period of the 2012.
- Ready to use palm oil quoted higher during the week owing to normal demand and persistent falling in Malaysian palm oil



inventories since the beginning of the year, which is likely to support palm oil prices in the near term. At the tender front, PEC has issued an international tender to import 6,300 tons of RBD palmolein from Indonesia/ or Malaysia and shipment to be required in between April 15-25.

- USDA raised the India's palm oil imports forecast to 8.5 million tons; up 500,000 tons compared to its previous estimate owing to cheaper palm oil boost demand prospects.
- We expect domestic palm oil prices may trade range bound to slightly firm tone persistent easing palm oil stock in top palm producing countries and ongoing Hindu's festivities.

International Fundamentals-:

Malaysian palm oil products exports for March wherein cargo surveyor Societe Generale de Surveillance figures depicts a surge of 5.5% m-o-m basis to 1.29 lakh tons. India imported 81,142 tons, down 48.7 percent compared to 158,250 tons during the same period of last month.

| Palm Products | Mar | Feb | % Change | Top Palm Products Importers | Mar | War Feb |
|-----------------------|---------|---------|-------------|--------------------------------|------------------------|--------------------------------|
| Crude palm oil | 143,382 | 386,294 | -62.88 | European Union | European Union 206,113 | European Union 206,113 272,805 |
| RBD palm oil | 144,412 | 101,260 | 42.62 | China | China 401,120 | China 401,120 246,829 |
| RBD palm olein | 700,753 | 463,478 | 51.19 | Pakistan | Pakistan 83,500 | Pakistan 83,500 102,900 |
| RBD palm stearin | 116,408 | 137,774 | -15.51 | United States | United States 94,437 | United States 94,437 148,603 |
| Crude palm kernel oil | 27,190 | 16,890 | 60.98 | India | India 81,142 | India 81,142 158,250 |
| Oleochemicals | 61.090 | 33,438 | 82.70 | | | |

Breakdown of SGS palm export figures for March compared to a month ago (in tons):

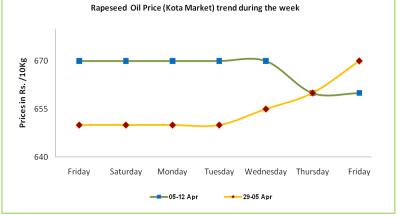
- Malaysian Palm Oil Board (MPOB) has reported that Malaysia's March palm oil stocks fell by 10.9 per cent to 2.17 million tons from 2.44 million tons in February 2013 but were higher as compared with 1.96 million tons of stock in March last year. In addition, palm oil production in March 2013 at 1.32 million tons was up 2.3 per cent from Feb 2013.
- Easing palm oil ending stocks following by better Malaysian export figures support palm oil fundamentals for short term. However, palm oil inventories still at the higher level compared to the March's 3-year average, which is 1.74 million tons. Medium term outlook (2 months) support the sideways to slightly weak tone due to higher palm oil production imminent to gain with the commencement of mid April. However, better buying from Indian and Chinese buyers may limit excessive gains.

Price Outlook:

We expect CPO Kandla 5% (without VAT) to stay in the range of 440-467 per 10 Kg in the near term.

<u>Rapeseed oil:</u> Domestic Market Fundamentals

- Rapeseed oil featured steady to slightly firm tone at Kota market during the by gone week tracking gains in soy oil. While, higher RM seed arrivals limit excessive losses in RM seed oil prices.
- As per sources, firm trend in soybean oil and good demand from millers amid slow mustard seed selling by farmers may support mustard oil in the coming days. However, good palm oil supply and on an estimated rise in the mustard seed production may limit upside.
- As per SEA of India, Rapeseed production is estimated at 7.3 million tons against 6 million tons last year. Meanwhile, mustard



oil output seen at 23.43 lakh tons in 2012/13 oil year. As per Agriwatch estimates, mustard oil output seen at 29.2 lakh tons, up 22 percent from the previous oil year.

We expect RM seed oil prices may trade range bound to slightly firm tone in the coming days. However, higher mustard arrivals may negate the excessive gains

International Fundamentals-:

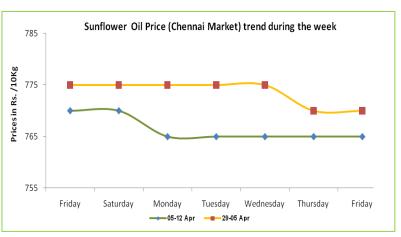
According to the Informa Economics, global rapeseed production for 2013/14 (Jun/May) seen at 65.4 Mln. T, unchanged from the previous estimate. Value in parenthesis are previous rapeseed production estimates wherein Canadian RM seed production estimate pegged at 15.8 (16.5) Mln. T, EU-27 at 20.7 (20.7) Mln. T, in China at 13.8 (12.8) Mln. T and in India at 7.0 (7.0) Mln. T.

Price Outlook:

Rapeseed oil in Kota market is likely to trade in the price band of Rs 652-680 per 10 Kg.

<u>Sunflower Oil:</u> Domestic Fundamentals-:

- Sunflower oil featured steady to weak tone at its benchmark market Chennai during the week on limited buying.
- The SEA of India reports that crude sunflower oil imports by India reached 421,750 tons in the current oil year 2012/13 until March and was thus lower than the 477,583 t imports against same period last year. Moreover, imports were lower on m-o-m basis in March by 12.9 percent to 90,655 tons.
- Sown area for Rabi Sunflower stood at 5.34 lakh hectares as on 28 Mar. 2013 up 13.6 % compared to corresponding period last year. Higher planting witnessed in



- Karnataka, while lower sowing witnessed in A.P and Maharashtra Ministry of Agriculture.
- > We expect sunflower oil prices may trade range bound to weak tone in the near term.

International Fundamentals-:

Ukraine is likely to increase sunflower seed production by 11 percent in 2013 to 9.51 million tons due to higher yields. Higher sunflower seed yields would be offset a decrease in the sowing area and farmers were likely to sow 5.3 million hectares of sunflower this year against 5.7 million hectares in 2012 - UkrAgroConsult.

Price Outlook: Sunflower oil prices in Chennai may stay in the range of Rs 755-775 per 10 Kg.

Landed Cost at the Indian Ports - Crude soy oil

| Landed Cost Calculation as on 12/4/2013 | CSO Argentina | CSO Brazil | CSO US |
|--|---------------|------------|------------|
| FOB USD per ton | 1035.5 | 1031.1 | 1086.2 |
| Freight (USD/MT) | 75 | 55 | 50 |
| C & F | 1110.5 | 1086.1 | 1136.2 |
| Weight loss (0.25% of FOB) | 2.59 | 2.58 | 2.72 |
| Finance charges (0.4% on CNF) | 4.14 | 4.12 | 4.34 |
| Insurance (0.3% of C&F) | 3 | 3 | 3 |
| CIF (Indian Port - Kandla) | 1121 | 1096 | 1147 |
| CVD | 0 | 0 | 0 |
| Duty USD per ton | 27.325 | 27.325 | 27.325 |
| CVD value USD per ton | 0 | 0 | 0 |
| Cess (2% on duty) USD per ton | 0.5465 | 0.5465 | 0.5465 |
| Exchange rate | 54.44 | 54.44 | 54.44 |
| Landed cost without customs duty in INR per ton | 61005 | 59670 | 62425 |
| Customs duty % | 2.5% | 2.5% | 2.5% |
| Base import price | 1093 | 1093 | 1093 |
| Fixed exchange rate by customs department | 55.15 | 55.15 | 55.15 |
| Duty component in INR per ton | 1506.97375 | 1506.97375 | 1506.97375 |
| Clearing charges INR per ton | 353 | 353 | 353 |
| Brokerage INR per ton | 83 | 83 | 83 |
| Total landed cost INR per ton | 62947 | 61613 | 64368 |
| Domestic Market price INR per ton Soy Degum Kandla | 68000 | 68000 | 68000 |
| Total landed cost USD per ton | 1156 | 1132 | 1182 |
| Domestic Market price USD per ton Soy Degum Kandla | 1249 | 1249 | 1249 |
| Parity INR/MT (Domestic - Landed) | 5053 | 6387 | 3632 |
| Parity USD/MT (Domestic - Landed) | 92.81 | 117.33 | 66.71 |
| Source: Agriwatch/ Reuters | | | |

Outlook-:

Import parity for crude soy oil from Argentina is hovering in positive territory due to higher international prices as compared to the domestic prices. We expect import parity to be in the positive side in the coming week due to higher soybean supplies from South American countries.



Technical Analysis (Refined soy oil Weekly Charts)

Outlook – Prices are likely to trade with a steady to firm tone in the days ahead. Investors are advised to buy refined soy oil (May. contract) between 691-695 levels.

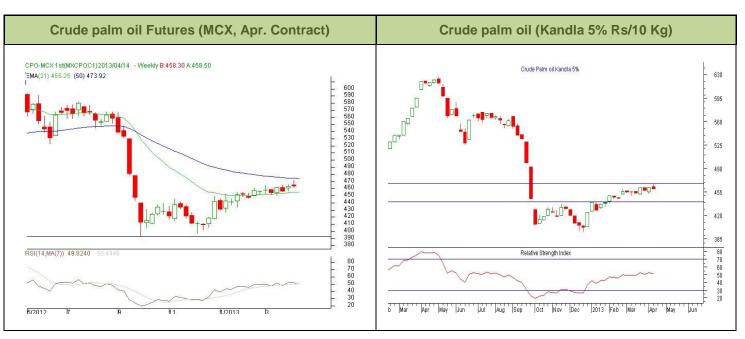
- Weekly chart of refined soy oil at NCDEX featured firm movement. However, primary trend depicts consolidation in the market.
- Any close below 686.50 in weekly chart shall change the sentiments and might take the prices to a bearish phase.
- Expected price band for next week is 691-710 level in near to medium term. RSI is in neutral zone and shows no evidence of divergence with the ref. soy oil prices.

Strategy: Market participants are advised to go long in RSO at 691-695 levels for a target of 706 and 710 with a stop loss at 686.50 on closing basis.

RSO NCDEX

| Support and Resistance | | | | | |
|------------------------|--------|--------|--------|--------|--|
| S2 | S1 | PCP | R1 | R2 | |
| 672.00 | 678.00 | 708.55 | 718.00 | 721.00 | |

Spot Market outlook: Refined soy oil Indore is likely to stay in the range of 700-720 per 10 Kg.



Technical Analysis (Crude Palm oil Weekly Charts)

Outlook - Prices may trade with a steady to firm tone in the coming days. Investors are advised to buy MCX CPO May. contract.

- Candlestick Weekly chart of crude palm oil at MCX depicts sideways movement in the prices. We expect prices may trade with a steady note in the near term.
- Any close below 445.50 in weekly chart shall change the sentiments and might bring the prices to a bearish phase.
- Expected price band for next week is 450-465 level in near to medium term. RSI is in neutral zone and shows no evidence of divergence in line with the CPO prices.

Strategy: Market participants are advised to go long in CPO 450-452 for a target of 462 and 465 with a stop loss at 445.50 on closing basis.

СРО МСХ

| Support and Resistance | | | | | |
|------------------------|--------|--------|--------|--------|--|
| S2 | S1 | PCP | R1 | R2 | |
| 452.00 | 455.00 | 463.10 | 480.00 | 486.00 | |

Spot Market outlook: Crude palm oil 5% is likely to trade sideways in the coming week. The prices are likely to stay in the range of 440-467 per 10 Kg.



Veg. Oil Prices at Key Spot Markets

| 0 | | Prices(Per 10 Kg) | | | |
|-----------------------|---------------------------------------|-------------------|----------|--------|--|
| Commodity | Centre | 4/12/2013 | 4/5/2013 | Change | |
| | Kota(Loose) | 695 | 700 | -5 | |
| | Rajkot (Loose) | 690 | 680 | 10 | |
| | Jaipur (Loose) | - | - | - | |
| | Hyderabad+ VAT | - | - | - | |
| | Delhi (Loose) | 730 | 720 | 10 | |
| | Kakinada | - | - | - | |
| | Mumbai +VAT | 685 | 680 | 5 | |
| Refined Soybean Oil | Indore | 695 | 680 | 15 | |
| | Soy Degum Mumbai+VAT | 648 | 650 | -2 | |
| | SoyDegum Kandla/Mundra+VAT | 680 | 660 | 20 | |
| | Haldiya Port (Loose) | - | 688 | - | |
| | Akola (Loose) | 721 | 701 | 20 | |
| | Amrawati (Loose) | 721 | 701 | 20 | |
| | Jalna | 719 | 706 | 13 | |
| | Nagpur | 721 | 701 | 20 | |
| | · · · · · · | | | | |
| | Chennai.RBD.Palmolein.(Loose) | 510 | 505 | 5 | |
| | Hyd. RBD Palmolein VAT | 510 | 500 | 10 | |
| | Delhi RBD Palmolein (Loose) | 565 | 553 | 12 | |
| Palm Oil | Kandla CPO (5%FFA) | 460 | 460 | Unch | |
| | Kakinada.RBD.Palmolein(Loose) | 506 | 501 | 5 | |
| | Mumbai RBD Pamolein+ VAT | 518 | 515 | 3 | |
| | Kandla RBD Palmolein +VAT | 520 | 510 | 10 | |
| | · · · · · · · · · · · · · · · · · · · | | | | |
| | Mumbai + VAT | 785 | 775 | 10 | |
| | Kandla/Mundra | 690 | 685 | 5 | |
| | Erode (Exp. Oil)+VAT | 755 | 750 | 5 | |
| Refined Sunflower Oil | Hyderabad Exp +VAT | 741 | 721 | 20 | |
| Renned Sunnower On | Chennai (Loose) | 765 | 770 | -5 | |
| | Bellary (Exp. Oil)+VAT | 639 | 633 | 6 | |
| | Latur (Exp. Oil)+VAT | 716 | 711 | 5 | |
| | Chellakere (Exp. Oil)+VAT | - | 681 | - | |
| | | | | | |
| | Rajkot (Loose) | 1240 | 1250 | -10 | |
| Croundaut Oil | Chennai (Loose) | 1080 | 1050 | 30 | |
| Groundnut Oil | Delhi (Loose) | 1050 | 1000 | 50 | |
| | Hyderabad Exp +VAT | 1156 | 1104 | 52 | |



| | Mumbai + VAT | 1230 | 1230 | Unch |
|-----------------------------|-------------------------------|----------|--------|------|
| | Gondal+VAT | 1240 | 1250 | -10 |
| | Jamnagar +VAT | 1230 | 1260 | -30 |
| | Narsarropeth+VAT | 1121 | 1101 | 20 |
| | Prodattour+VAT | 1081 | 1121 | -40 |
| | | | | |
| | Mumbai (Exp. Oil) +VAT | 685 | 673 | 12 |
| | Alwar (Expeller Oil)(Loose) | 666 | 661 | 5 |
| | Kota (Expeller Oil) (Loose) | 660 | 670 | -10 |
| | Jaipur (Expeller Oil) (Loose) | 666 | 663 | 3 |
| Rapeseed Oil | Delhi (Exp. Oil) (Loose) | 685 | 690 | -5 |
| - | SriGangaNagar(ExpOil-Loose) | 661 | 668 | -7 |
| | Hapur+VAT | 762 | 768 | -6 |
| | Kolkata | - | - | - |
| | Agra (Kacchi Ghani Oil) +VAT | 725 | 720 | 5 |
| | | | | |
| | Mumbai +VAT | 655 | 638 | 17 |
| | Rajkot (Loose) | 632 | 620 | 12 |
| Refined Cottonseed Oil | Delhi (Loose) | 630 | 620 | 10 |
| | Hyderabad (Loose) | 620 | 590 | 30 |
| | • | | • | |
| | Kangayan (Crude) | 630 | 655 | -25 |
| Coconut Oil | Cochin | 640 | 635 | 5 |
| | Trissur | 620 | 640 | -20 |
| | • | | • | |
| Secome Oil | Delhi | 1300 | 1300 | Unch |
| Sesame Oil | Mumbai | 1370 | 1360 | 10 |
| Kardi | Mumbai | 1250 | 1250 | Unch |
| Rice Bran Oil (40%) | Delhi | 490 | 500 | -10 |
| Rice Bran Oil (4%) | Punjab | 480 | 480 | Unch |
| | | | | |
| Malayeia Balmoloin USD/MT | FOB (April Shipment) | 813 | 805 | 8 |
| Malaysia Palmolein USD/MT | CNF (April) India | 840 | 835 | 5 |
| Indonesia/Malaysia CPO | FOB (April Shipment) | 780 | 765 | 15 |
| USD/MT | CNF (April) India | 815 | 805 | 10 |
| | | | | |
| Argentina FOB (\$/MT) | 4/11/2013 | 4/4/2013 | Change | |
| Crude Soybean Oil Ship | 1024 | 990 | 34 | |
| Refined Soy Oil (Bulk) Ship | 1059 | 1024 | 35 | |
| Sunflower Oil Ship | - | 1115 | - | |
| Cottonseed Oil Ship | 1004 | 970 | 34 | |



VEGOIL WEEKLY RESEARCH REPORT

15 April, 2013

Refined Linseed Oil (Bulk) Ship

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