

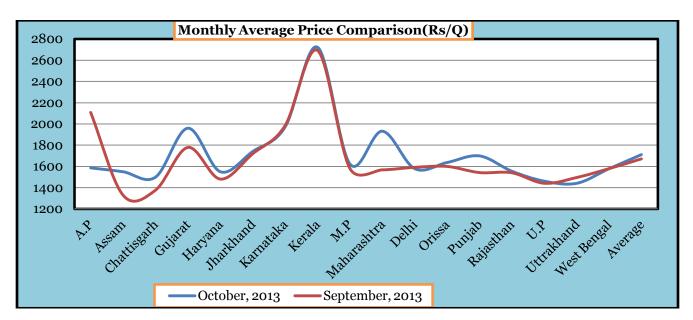
Executive Summary

Backed up by seasonal factors like festive demand for wheat products and improved demand for seed wheat cash market traded firm in the first half of October. However, uptrend could not sustain in the second half of the review month due to ample supply side from private trade and government's end. Prices are expected to consolidate at upper level in domestic market. Wheat export floor price (as of now USD 300/T) has been revised down to USD 260/T as per market reports. It will help to increase almost halted export. Government warehouses are bulging with massive wheat stock (35.18 million T as on 16.10.2013 against the required norms of 14 million tonne till 1st of October). It includes 11 million T buffer norms and 3 million T strategic reserves.

Wheat MSP for 2013-14 crop years has been increased by Rs 50 per quintal to Rs 1400 per quintal. It is the lowest increase in recent years. Agriculture Ministry had suggested an increase of Rs 100 per quintal over last year's MSP. However, cabinet accepted the recommendation of Commission for Agriculture Costs and Prices. Two state owned undertaking firms out of three- STC and PEC- will soon issue tenders for exporting 2.8 lakh T wheat. State Trading Corporation of India (STC) will issue global tender to export 1.2 lakh T from the east coast.PEC will invite tenders for exporting 1.6lakh T from both east and west coast. The deadline for submission of bids for both the tenders is Nov. 15

Indian private trade has clinched a fresh export deal of 30,000 tonnes of milling wheat to the United Arab Emirates (UAE), its first private deal since late August. Indian wheat with 12% protein was sold by private traders at USD 285/T FOB, and with up to 13% protein was traded at USD 315/T. The cargo is scheduled to be shipped in November.

Monthly Average Price Comparison:



Comparative price trend in various states shows that wheat traded marginally higher in October as compared to September. Prices have firmed in month of October due to festive demand and lower arrivals in Mandis.

Wheat Monthly Research Report, October

2013

India's Wheat Balance Sheet:

| in Thousand MT | | | | | | | | | Estimate | es | Forecast | | Forecast |
|---------------------------|-----------|----------|----------|---------|---------|-----|-------------|-----|------------|-----|-----------|-----|-------------|
| | Retention | 2010-11 | 2011-12 | 2012-13 | 2013-14 | | Apr -June | | July -Sept | | Oct -Dec | | Jan -Mar |
| Opening Stock | | 16125 | 18935 | 24185 | 31100 | | 31100 | | 99318.69 | | 78863.4 | | 49457.79 |
| FCI opening stock | | 16125 | 15364 | 19952 | 24207 | | | | | | | | |
| Production | | 80800 | 86810 | 94800 | 92460 | | 92460 | | 0 | | 0 | | 0 |
| Stock Position | | | | | | | | | | | | | |
| Procurement | | | | | | | 25092 | | | | | | |
| Govt. | | 22513 | 28334 | 38148 | 25092 | | 49299 | | 43677.42 | | 38055.83 | | 32434.25 |
| Private trade | | 30007 | 28092.5 | 23472 | 35007 | | 41900 | | 32274 | | 24542 | | 17188 |
| Farm | 35% | 28280 | 30383.5 | 33180 | 32361 | 35% | 32361 | | 25888.8 | | 19416.6 | | 3236 |
| Imports | | 218 | 272 | 17 | 25 | | 0 | | | | | | |
| Total Supply | | 97143 | 106017 | 119002 | 123585 | | 123560 | | 99318.7 | | 78863.4 | | 49457-79 |
| Consumption | | | | | | | | | | | | | |
| Exports | | 58 | 72 | 6496 | 5501 | | 2522 | | 629 | | 250 | | 2100 |
| Domestic consum | ption | | | | | | | | | | | | |
| Govt releases | | 23067 | 24168 | 20224 | 22486 | | 5622 | | 5622 | | 5622 | | 5622 |
| Private trade | 5% | 28506.65 | 26687.87 | 22298.4 | 28414 | | 7104 | | 7104 | | 7104 | | 7104 |
| Farm (seed plus releases) | 0% | 28280 | 30383.5 | 33180 | 32361 | 20% | 6472.2 | 20% | 6472.2 | 50% | 16180.5 | 10% | 3236.1 |
| Total Consumption | | 78150 | 81760 | 81406 | 88762 | | 21719.30146 | | 19826.3 | | 29155.6 | | 18061.20146 |
| Closing Stock | | 18935 | 24185 | 31100 | 29322 | | 99318.69 | | 78863.4 | | 49457.79 | | 29296.59 |
| | | | | | | | 30-Jun-12 | | 30-Sep-12 | | 31-Dec-12 | | 31-Mar-13 |
| | | | | | | | As on | | As on | | As on | | As on |



Balance sheet highlights:

- Despite slightly lower production than expectation in 2012-13 the supply side is expected to remain comfortable and export will continue further provided parity remains favourable. We expect carry out to remain at 29.29 million tonnes including private trade stock and farmers combined stock of 6-7 million tonnes.
- We expect 1 million tonnes lower export at 5.5 million tonnes, this year due to better production and cheaper wheat availability in international market. India has 5 month left in current marketing season. Due to higher export price India couldn't export much quantity in past 3 months however recent revision in export price is likely to increase export volume.
- Consumption is expected to increase substantially owing to implementation of Food Security Bill and fast growing feed and confectionary industry.

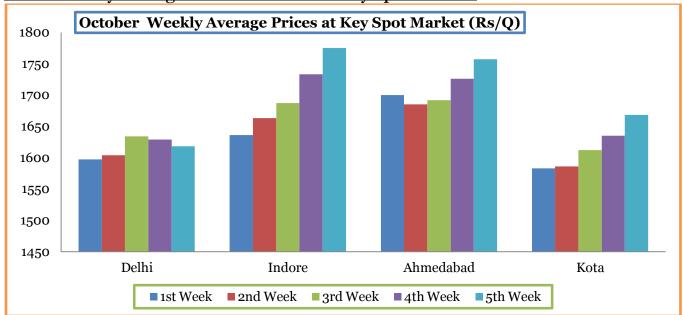
Wheat Production estimate 2012-13 crop:

| | Production | ('000 Tonnes) | Area('ooo | Hectares) | Yield('Kg | g/Hectare) |
|------------------|----------------------------|-------------------|----------------------------|-------------------|----------------------------|-------------------|
| | 2012-13 | 2011-12 | 2012-13 | 2011-12 | 2012-13 | 2011-12 |
| State | 4th Advance Estimate | Final Estimate | 4th Advance Estimate | Final Estimate | 4th Advance Estimate | Final Estimate |
| Andhra Pradesh | 7 | 11 | 8 | 8 | 875 | 1375 |
| Assam | 57 | 60.3 | 48 | 52.6 | 1188 | 1147 |
| Bihar | 5375.1 | 4725 | 2215.1 | 2141.9 | 2427 | 2206 |
| Chhattisgarh | 141.3 | 133.1 | 101.2 | 108.5 | 1396 | 1227 |
| Gujarat | 3135 | 4072 | 1050 | 1351 | 2986 | 3014 |
| Haryana | 11117 | 12685.7 | 2497 | 2522 | 4452 | 5030 |
| Himachal Pradesh | 543.5 | 595.8 | 325.9 | 356.6 | 1514 | 1671 |
| Jammu & Kashmir | 415.8 | 500.3 | 296.2 | 296.2 | 1404 | 1689 |
| Jharkhand | 267.4 | 302.6 | 155.8 | 158.6 | 1716 | 1908 |
| Karnataka | 172 | 193 | 234 | 225 | 735 | 858 |
| Madhya Pradesh | 13133.4 | 11538.5 | 5300 | 4889.2 | 2478 | 2360 |
| Maharashtra | 875 | 1313 | 594 | 843 | 1473 | 1558 |
| Orissa | 2.1 | 2.4 | 1.3 | 1.5 | 1672 | 1644 |
| Punjab | 16106.1 | 17280.1 | 3522 | 3528 | 4573 | 4898 |
| Rajasthan | 8953.5 | 9319.6 | 2820 | 2935.3 | 3175 | 3175 |
| Uttar Pradesh | 30301.9 | 30292.6 | 9734 | 9731 | 3113 | 3113 |
| Uttrakhand | 838 | 878 | 358 | 369 | 2341 | 2379 |
| West Bengal | 907 | 872.9 | 322 | 315.7 | 2817 | 2765 |
| Others | 110 | 106.1 | 31.3 | 31.8 | 3514 | 3337 |
| All India | 92458.2 | 94882.1 | 29646.7 | 29864.8 | 3119.0 | 3177.0 |

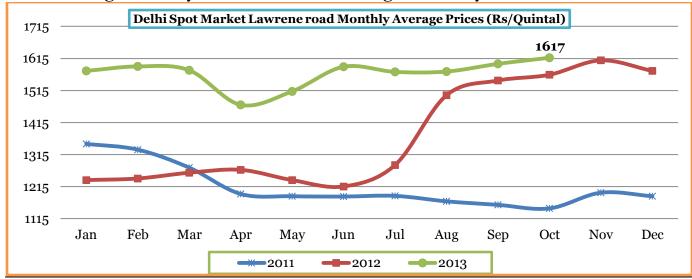
Note: All figures are as per Ministry data.



Wheat Weekly Average Price Movement at key Spot Market:



Wheat Average Monthly Prices movement during last three years



During the month of October prices has traded firm due to higher demand and increase in OMSS prices over previous month. Prices may remain on higher side in next demand as wheat sowing may keep farmers preoccupied and this may result in lower arrivals and subsequently higher prices.

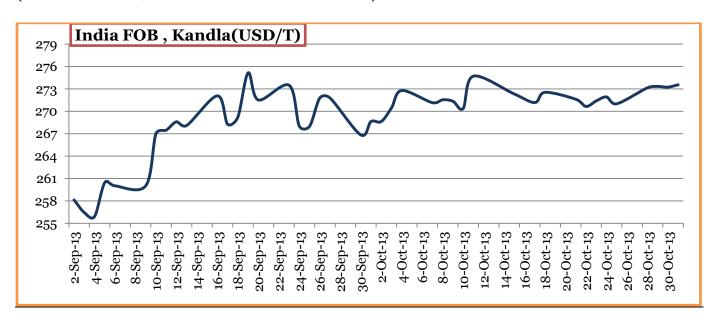




Wheat Exports from India

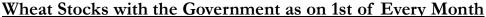
| | Wheat Export(Lakh T) | Average FOB Quotes(USD/MT) | CBOT Average Quotes (USD/MT) |
|-----------------|----------------------|-------------------------------|---------------------------------|
| Sept 11- Mar 12 | 7.38 | 232.12 | 237.46 |
| Apr 12 -Mar13 | 64.96 | 298.18 | 286.71 |
| Apr-13 | 8.32 | 303.06 | 256.85 |
| May-13 | 8.66 | 309.11 | 258.13 |
| June-13 | 8.24 | 291.51 | 252.70 |
| July-13 | 4.46 | 282.82 | 243.62 |
| Aug-13* | 1.31 | 265.67 | 240.16 |
| Sept-13* | 0.52 | 267.21 | 240.05 |
| Total 13-14 | 31.51 | 286.56 | 248.59 |

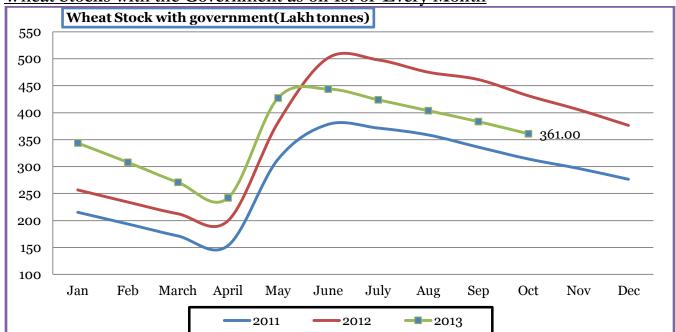
(Source: DGCIS, *Provisional data from IBIS)



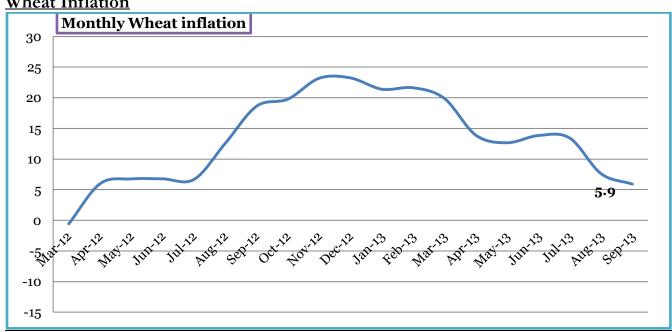


Indian wheat FOB has consolidated this month on higher levels and traded steady. Indian exports have fallen drastically due to cheaper availability from Black Sea region. Recent downward price revision may help India to capture international market owing to recent rise in prices as a result of adverse weather condition in Southern America and Black Sea region.











| Monthly Average Prices at Various Spot Market | | | | | | | | | |
|---|---------|---------|---------|---------|---------|--|--|--|--|
| | Delhi | Indore | Kota | Rajkot | Chennai | | | | |
| October | 1563.80 | 1558.00 | 1574.60 | 1552.60 | 1807.20 | | | | |
| November | 1607.00 | 1605.50 | 1589.90 | 1654.70 | 1928.90 | | | | |
| December | 1576.00 | 1581.00 | 1606.00 | 1680.00 | 1928.30 | | | | |
| January 2013 | 1577.00 | 1593.15 | 1615.66 | 1655.20 | 1896.45 | | | | |
| February 2013 | 1589.58 | 1607.61 | 1614.47 | 1646.81 | 1865.78 | | | | |
| March 2013 | 1578.12 | 1525.80 | 1504.47 | 1571.66 | 1816.05 | | | | |
| April 2013 | 1469.80 | 1503.33 | 1515.62 | 1549.58 | 1776.25 | | | | |
| May 2013 | 1512.77 | 1584.60 | 1611.91 | 1630.92 | 1866.95 | | | | |
| June 2013 | 1589.20 | 1606.66 | 1606.73 | 1660.80 | 1896.30 | | | | |
| July 2013 | 1572.96 | 1603.84 | 1597.96 | 1617.30 | 1843.34 | | | | |
| August 2013 | 1573.78 | 1619.72 | 1584.35 | 1634.37 | 1855.29 | | | | |
| September 2013 | 1597.60 | 1645.71 | 1588.88 | 1654.35 | 1846.66 | | | | |
| October 2013 | 1616.79 | 1698.00 | 1620.04 | 1695.31 | 1883.09 | | | | |

Wheat inflation has marginally decreased in September to 5.90% year on year basis from 7.60% in August 2013. WPI has increased substantially to 210.10 in September 2013 from 205.3 in August 2013. Inflation has increased by 2.28% month on month basis.

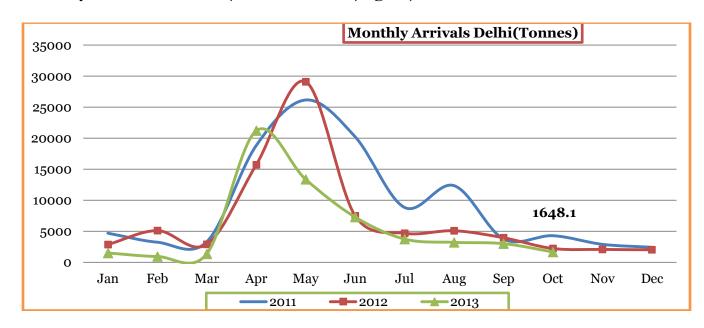
Monthly Price Comparison of Spot Markets:

| Centre | Market | Variety | Prices (| Rs/Qtl) | Change |
|-------------|---------------|-----------------------|------------|-----------|-----------|
| | | | 31/10/2013 | 1/10/2013 | |
| | Lawrence Road | Mill Delivery | 1615 | 1600 | 15 |
| Delhi | Nazafgarh | Mill Quality Loose | 1575 | 1550 | 25 |
| | Narella | Mill Quality Loose | 1560 | 1545 | 15 |
| | Rajkot | Mill Delivery | 1760 | 1630 | 130 |
| Gujarat | Ahmadabad | Mill Delivery | 1760 | 1700 | 60 |
| | Surat | Mill Delivery | 1810 | 1735 | 75 |
| M.P. | Bhopal | Lokwan | 1750 | 1800 | -50 |
| M.P. | Indore | Mill Delivery | 1800 | 1600 | 200 |
| Doi oath oa | Kota | Mill Quality | 1575 | 1500 | 75 |
| Rajasthan | Kota | Mill Delivery | 1670 | 1585 | 85 |
| *** 5 | Kanpur | Mill Delivery | 1590 | 1560 | 30 |
| U.P. | Mathura | Mill Quality | 1500 | 1465 | 35 |



| | | Loose | | | |
|------------|------------|------------------------|------|------|----|
| | Kosi | Mill Delivery | 1600 | 1510 | 90 |
| Punjab | Khanna | Mill Quality Loose | 1450 | 1425 | 25 |
| | Jagraon | Mill Delivery | 1510 | 1500 | 10 |
| Haryana | Sirsa | Mill Delivery loose | 1520 | 1505 | 15 |
| | Hodal | Mill Delivery | 1660 | 1600 | 60 |
| | Chennai | Mill Quality | 1905 | 1865 | 40 |
| Tamil Nadu | Madurai | Mill Quality | 1962 | 1922 | 40 |
| | Coimbatore | Mill Quality | 1962 | 1922 | 40 |

Monthly Arrivals at Delhi (Narella and Najafgarh)



<u>Domestic Outlook:</u> Spot and Future markets are expected to trade steady to slightly firm owing to upcoming festive demand and declining stock with farmers/Private traders. Harvesting of Rabi crop and Sowing of wheat may result in lower arrivals hence resulting in price rise.



International Market Dynamics:

Global wheat markets have improved slightly on the back of increasing possibility of crop loss in Argentina and Brazil due to frost. Import demand from China, Brazil and Iran along with lower production estimate in 2014-15 in Ukraine due to excess rain may push Spot and Future prices north. However nearing harvest in Australia and Canada can restrict prices as supply will increase.

IGC sees global wheat production at 696 million tonnes as compared to 693 million tonnes in previous month estimate as crop prospects has improved in black sea region. Trade is expected to increase by 1 million tonne and Consumptions is expected to rise by 3 million tonnes to 690 million tonnes. Carryover stocks are expected to increase to 182 million tonnes from 180 million tonnes in previous forecast owing to rise in production.

IGC Wheat Balance Sheet

(Quantity in MMT)

| | 2009-10 | 009-10 2010-11 | | 2012-13 | Projection for 2013-14 | | |
|------------------------|---------|----------------|---------|---------|------------------------|------------|--|
| | 2009 10 | 2010 11 | 2011-12 | est | 26.09.2013 | 31.10.2013 | |
| Production | 679 | 653 | 695 | 655 | 693 | 696 | |
| Trade | 128 | 126 | 145 | 141 | 141 | 142 | |
| Consumptions | 652 | 657 | 696 | 673 | 687 | 690 | |
| Carryover stocks | 199 | 194 | 194 | 175 | 180 | 182 | |
| Y-O-Y change | 27 | -4 | 0 | -19 | 5 | 7 | |
| Major Exporters | 79 | 74 | 69 | 50 | 53 | 53 | |

IGC Balance Sheet Highlight

- The IGC GOI wheat sub-Index increased by 3% month on month basis, led by concerns about crop prospects in Argentina and the Black Sea region.
- The forecast for world wheat production in 2013-14 is 4 million tonnes higher than last month, at 696 million tonnes, and up 6% year on year with a substantial recovery seen in the CIS.
- Higher food and feed use is expected to lift world consumption by 2% to 690 million tonnes, and end-season stocks are put at 182 million tonnes, up by 7 million year on year.
- The world trade forecast for 2013-14 is raised by 1 million tonnes to 142 million tonnes; a small increase year on year as demand from China and Egypt outweighs declines elsewhere.



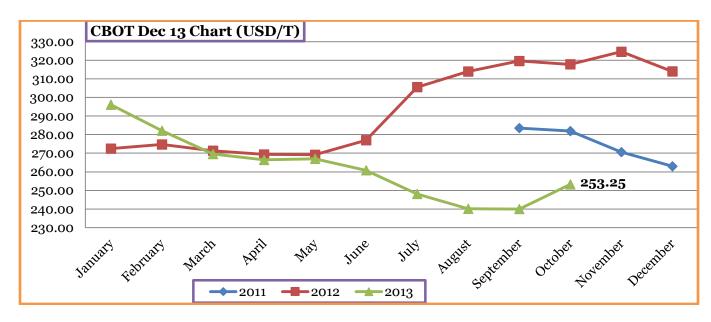
| | USDA Global Wheat Balance Sheet Fig.in MMT | | | | | | | | |
|----------------|--|-----------------------------------|--------------------------------|-----------------|-----------------|---------------------------|-------------------------|--|--|
| Country | Opening stock 2013- 14 | Production projected 13- 14 | Domestic consumption (2013-14) | Import 13-14 | Export 13-14 | Ending stock 13- 14 | Production last year | | |
| USA | 19.55 | 57.53 | 35.68 | 3.58 | 29.93 | 15.07 | 61.75 | | |
| Canada | 4.90 | 29.5 | 9.70 | .49 | 20 | 5.19 | 27.20 | | |
| Australia | 3.70 | 25.5 | 7.05 | .12 | 19 | 3.27 | 22.08 | | |
| Argentina | . 74 | 12 | 6.05 | .005 | 6 | .69 | 10.00 | | |
| Russia | 5.18 | 54 | 36.50 | · 5 | 17 | 6.18 | 37.72 | | |
| China | 53.93 | 121 | 126.5 | 9.5 | 1 | 56.93 | 121.00 | | |
| EU | 9.36 | 141.73 | 122.7 | 5 | 22 | 11.03 | 133.20 | | |
| Ukraine | 2.22 | 21.5 | 11.50 | .1 | 10 | 2.32 | 15.76 | | |
| Pakistan | 3.06 | 24 | 24 | .4 | ·5 | 3.40 | 23.30 | | |
| India | 24.2 | 92.46 | 90.97 | .01 | 5.5 | 20.20 | 94.88 | | |
| Others | 47.60 | 126.50 | 229.83 | 129.07 | 23.07 | 48.72 | 130.57 | | |
| World total | 174.43 | 705.38 | 702.04 | 149.23 | 154.07 | 172.98 | 655.27 | | |

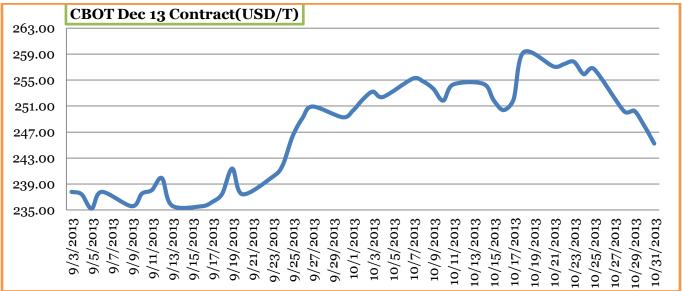
CBOT Dec 13 Monthly Future Chart:



CBOT December 13 monthly chart shows the uptrend due to import demand from China, Iran and Brazil. We expect prices to trade steady to firm in the month of November, within the range of USD 245-265/MT.







CBOT Dec 2013 contract traded in uptrend during the first half of month of October as fresh buying and concern over wheat crop in Argentina and Black sea region however improved weather condition in Australia and reduction in Minimum Export Price from India has pushed the market down. Market is expected to trade steady to slightly firm in November in the range of USD 245-265/T.

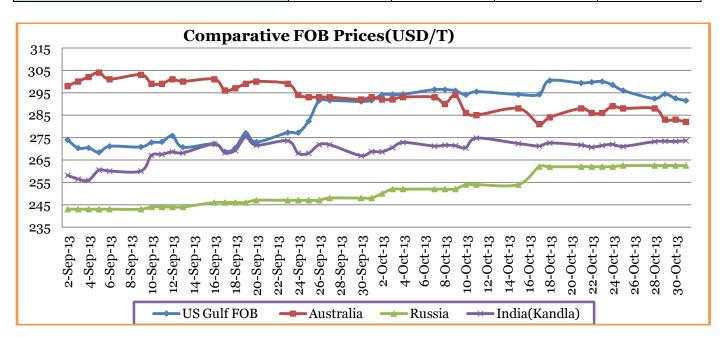


CBOT comparison over period of time:

| | CBOT Futures Prices: Date: 31.10.13 (USD/T) | | | | | | | | | |
|-------------------|---|---------------------------------|-------------------------------|-------------------------------|---------------------------------|-----------------------------|--------------------------------------|--|--|--|
| CONTRACT MONTH | 31 Oct 13 | Week ago (24 Oct 2013) | 1 Month ago(30 Sept 13) | 3 Month ago(31 July 13) | 6 Month ago(30 Apr 13) | 1 Year ago(31 Oct 12) | % Change over previous year | | | |
| 13-Dec | 245.24 | 255.89 | 249.28 | 248.73 | 276.93 | 326.53 | -24.89 | | | |
| 14-Mar | 249.65 | 259.75 | 252.40 | 252.68 | 281.70 | 328.27 | -23.95 | | | |
| 14-May | 251.67 | 261.68 | 253.41 | 254.61 | 282.90 | 318.35 | -20.95 | | | |
| 14-Jul | 251.12 | 258.65 | 248.73 | 253.14 | 283.36 | 308.80 | -18.68 | | | |
| 14-Sept | 254.24 | 260.67 | 250.38 | 255.43 | 284.37 | 309.44 | -17.84 | | | |
| 14-Dec | 258.01 | 264.25 | 253.41 | 258.10 | 288.41 | 314.40 | -17.94 | | | |

Comparative Month on Month FOB quotes: (Fig in \$ /MT)

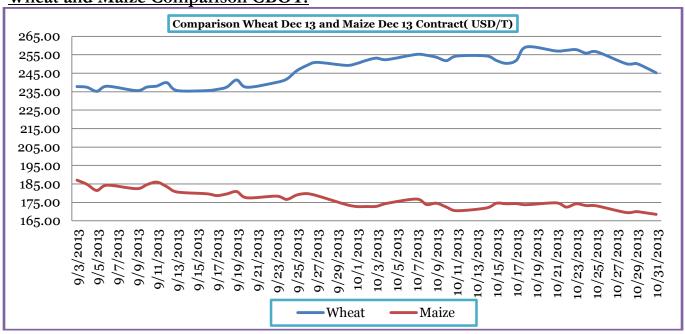
| All prices are for SRW /milling grade, comparable to Indian quality | 1 st August | 1 st September | 1 st October | 1 st November |
|--|------------------------|---------------------------|-------------------------|--------------------------|
| USA | 270.70 | 274.00 | 291.60 | 292.00 |
| France | 248.70 | 249.50 | 256.70 | NA |
| United Kingdom | 247.10 | 245.40 | 251.20 | NA |
| Australia | 364.77 | 300.00 | 293.00 | 282.00 |
| Russia | 242.00 | 243.00 | 248.00 | 262.50 |
| India | 277.41 | 258.12 | 268.64 | 273.57 |





International FOB has been trading steady to slightly firm due to demand from China owing to paucity of higher quality wheat, Brazil due to frost damaging the crop and demand from Iran has also firmed the market. Australian prices has fallen due to nearing harvest and improved crop situation.

Wheat and Maize Comparison CBOT:



It can be seen from above chart that Wheat and Corn prices follow each other as both are the ingredients of feed. This year corn production is expected to rise; this means more corn is available at cheaper price to substitute it with feed wheat. This may further decrease feed wheat demand globally.

<u>International Outlook</u>: International Spot and Futures Market is expected to trade steady to slightly firm owing to fresh demand from Brazil, China and Egypt might support markets at lower levels.

Disclaimer: The information and opinions contained in the document have been compiled from sources believed to be reliable. The company does not warrant its accuracy, completeness and correctness. Use of data and information contained in this report is at your own risk. This document is not, and should not be construed as, an offer to sell or solicitation to buy any commodities. This document may not be reproduced, distributed or published, in whole or in part, by any recipient hereof for any purpose without prior permission from the Company. IASL and its affiliates and/or their officers, directors and employees may have positions in any commodities mentioned in this document (or in any related investment) and may from time to time add to or of any commodities investment). Please detailed disclaimer dispose such (or see the http://www.agriwatch.com/Disclaimer.php@ 2013 Indian Agribusiness Systems Pvt Ltd.