

Castor Seed & Oil Monthly Research Report

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Outlook and Review: Domestic Front

Castor seed all India average price decreased by 10.04 % from Rs 3351.56(Jan-2016) to Rs 3015 per qtl. in February-2016. Major decrease was seen in Gujarat, followed by Rajasthan where average price decreased by 11.34 and 9.85 percent in one month after the suspension of futures contracts in January-2016. Arrivals from newly harvested crop started increasing and overall outlook seems bearish as crop size is higher this year. In absence of futures contract, price recovery is fully dependent now on physical market force. The NCDEX would try to relaunch futures contract in castor seed soon after making sure that mal-practices at broker's level would not happen again.

Agriwatch expects the season to start with 4.54 lakh tonne carryout and with estimated 15.12 lakh tonne production total availability would cross 19.50 lakh tonne against the actual seed requirement of 14 lakh tonne. This means the season would end with higher carryout once again. Seed supply throughout the year would be at comfortable level.

At price front, market may decrease by Rs 100 to Rs 150 per qtl from current level as pressure is building up from new crop. However, any unexpected dip is unlikely as farmers would not prefer to sell seed below Rs 2700/2750 per qtl. In case of lower price farmers would wait for improvement in price. As oil export is continuously increasing from last three months, any major dip in seed price seems a remote possibility. Seed Buyers/Stockiest may start buying around Rs 2750/2800.It would restrict market to decrease below rs 2700/2750 level in March-2016.

At oil export front, volume was seen increasing in comparison to Jan-2016. India exported 43500 tonne castor oil in Feb-16, higher by 8.14 % from Jan 2016. China, EU and US were active buyers throughout the year as seed and oil prices continue to rule lower in comparison to previous year. India exported castor oil at an average FoB of \$1151.47 per tonne in Feb-2016, lower by 0.96 % from previous month. More dip in average FoB quote is unlikely as Agriwatch expects market to stabilize around \$1125 to \$1150 per tonne. For common grade commercial grade it may hover between \$875 to \$925 per tonne during next two months.

In Global Castor Conference, held in **Ahmadabad on 13th Feb-2016 experts estimated production at 14 lakh** tonne. Total area coverage has been considered at 11.36lakh ha. Average yield has been calculated @1229 kg /Ha. However, Panal's members' views differed. Gujarat production may touch11.50 lakh tonne, Rajasthan may end up with 1.44 lakh tonne while AP/ Telangana may produce79 thousand tones, contribution of other States has been pegged at 24 thousand tones.

Production estimates in castor conference held on **24 Jan-2016 in Palanpur (Gujarat) range from 15.50 to 16 lakh** tonne for new incoming crops. In Bhuj area production is likely to double due to higher acreage and good yield. In Patan production would increase by 10 to 15 % from last year while in other area slightly lower production is expected as last year. Rajasthan too would produce around two lakh tonne seed this year. However, private trade differs on area coverage.

Agricultural Statistics Division, Directorate of Economics & Statistics, India has published its second adv estimate for foodgrains on 15th Feb-2016 and estimated 17.27 lakh tonne castor seed production for 2015-16 crop year, to be marketed in MY 2016-17. The production target for the year had been fixed at 20.34 lakh tonne. India had produced 18.70 lakh tonne castor seed last year as per final estimate by DES.. Against this private estimates hinges in the range of 14 to 15 lakh tonne for this year.

Recommendation:

Agriwatch advises to buy seed around Rs 2800 to Rs 2850 per qtl for stock purpose.

Seed Supply & Demand:

MY 2015-16 is likely to end with higher carryout stock from 4.54 lakh tonne to 5.66 lakh tonne. Consumption of seed is expected to increase by 0.50 lakh tonne from 13.5 lakh tonne to 14.0 lakh tonne.

Quarterly S/D table shows consumption in third and fourth quarter would decrease continuously. In third quarter it is expected to be around 2.8 lakh ton, which will decrease to 2.1 lakh tonne in fourth quarter as usual.

Higher seed availability would lower seed price during Jan-March-2016 and it may decrease to Rs 3000 to 3200 per qtl. during peak arrival time.

However, private trades expect lower carryout (around 4.75 to 5.0 lakh tonne) for 2015-16 season. Seed consumption is almost steady and it hinges between 13.5 to 14 lakh tonne per year as per traders view. Overall scenario for current quarter is bearish upto March-2016.

| Castor Seed Quarterly Supply & Demand Projection For 2015-16 | | | | | | | |
|---|-------------|-------------|-------------|--------------|-------------|-------------|--|
| All units in lakh tonnes | 2014- 15 | 2015- 16 | Apr- Jun | July- Sep | Oct- Dec | Jan- Mar | |
| Carry in | 6.04 | 4.54 | 5.66 | 14.76 | 10.56 | 7.76 | |
| Production | 12 | 15.12 | 15.12 | 0 | 0 | 0 | |
| Imports | 0 | 0 | 0 | 0 | 0 | 0 | |
| Total Availability | 18.04 | 19.66 | 19.66 | 14.76 | 10.56 | 7.76 | |
| Consumption | 13.5 | 14 | 4.9 | 4.2 | 2.8 | 2.1 | |
| Exports | 0 | 0 | 0 | 0 | 0 | 0 | |
| Total Usage | 13.5 | 14 | 4.9 | 4.2 | 2.8 | 2.1 | |
| Carry out | 4.54 | 5.66 | 14.76 | 10.56 | 7.76 | 5.66 | |
| Av Monthly Cons. | 1.13 | 1.17 | 1.63 | 1.40 | 0.93 | 0.70 | |
| Stock to Month Use | 4.04 | 4.85 | 9.04 | 7.54 | 8.31 | 8.09 | |
| Stock to Cons. Ratio | 0.34 | 0.40 | 3.01 | 2.51 | 2.77 | 2.70 | |

Castor Oil Demand & Supply:

Season 2016-17 would start with 0.5 lakh tonne oil as carryin stock.Agriwatch has estimated 7 lakh tonne oil production form 2015-16 crop to be marketed in 2016-17 including derivatives use.

This brings total availability to 7.5 lakh tonne.Export has been pegged at 5.5 lakh tonne slightly higher than 2015-16 as supply is higher and price is lower.

Carryout for next year would be at higher side(around 1lakh tonne) despite higher export volume.

| Castor Oil Supply & Demand Projection For 2016-17 | | | | | | | |
|---|---------|---------|------------|--|--|--|--|
| Unit in lakh tonne | 2014-15 | 2015-16 | 2016-17(E) | | | | |
| Carry in | 0.15 | 0.25 | 0.5 | | | | |
| Production | 6 | 6.5 | 7 | | | | |
| Imports | 0 | 0 | 0 | | | | |
| Total Availability | 6.15 | 6.75 | 7.5 | | | | |
| Consumption (domestic) | 0.9 | 1 | 1 | | | | |
| · · · · · · · · · · · · · · · · · · · | | | | | | | |
| Exports | 5 | 5.25 | 5.5 | | | | |
| Total Usage | 5.9 | 6.25 | 6.5 | | | | |
| Carry out | 0.25 | 0.5 | 1 | | | | |

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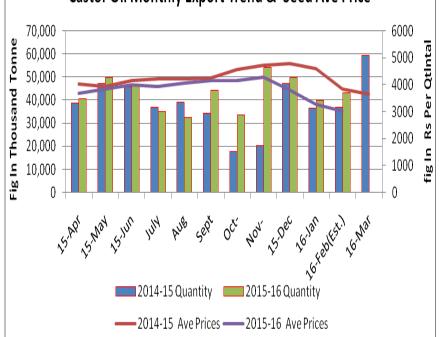
Castor Oil Monthly Export Trend & Seed Ave Price:

Castor Oil export has been on rise due to renewed buying interest at lower level amid ample supply side and higher incoming crop size this year.

February is likely to end with 8 percent higher oil export in comparison to january-2016.India had exported 39878 tonne oil in January,while it may touch 43124.63 tonne in Feb-2016.

Against it, seed price too has been ruling lower by 9 percent from last year in Feb.Wider gap between average price is likely to continue as arrival from new crop would continue to increase and seed price may hover in the range of rs 2800 to Rs 3000 per qtl.

Castor Oil Monthly Export Trend & Seed Ave Price

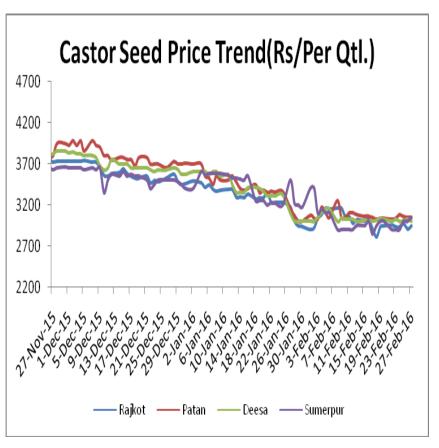


Castor Seed Price Trend:

After a month of suspension of castor futures contract, cash market price stayed steady after some dip in past weeks. Market has recovered last week as sellers restricted selling at lower price despite increasing arrivals in the markets.. However, any smart recovery is unlikely in the first week of Mar-2016 as inner tone remains weak. Agriwatch expects market to stay steady to slightly weak this week as supply demand side is balanced and buyers are unwilling to buy in bulk volume. Market may trade in the range of Rs 2850 to 2950 In cash markets.

Medium term (Feb-March) outlook remains firm as farmers may retain stock. Pressure may be felt in April when prices are expected to rule around Rs2700/2800 per qtl.

Higher area coverage and normal demand for oil from overseas market may continue to restrict one way uptrend. Production prospect is good and stock is ample. Expectation of higher arrival too may weigh on market fundamentals.



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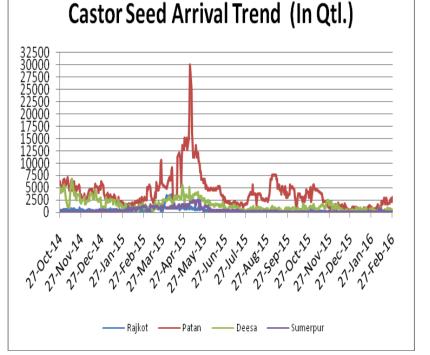
Castor Seed Arrival Trend:

Arrivals of seed have started increasing in all major markets despite lower price. Pressure would continue to rise as higher arrival is expected in the weeks ahead.

Stake holders would prefer to wait for stabilization in the cash market. Market participants say that arrival pace would increase as small farmers need money for various activities and they will continue to sell.

Arrivals have increased in Patan, Deesa and Sumerpur. It is expected to touch its peak around mid April.

Overall arrival pace is lower than last year as prices of seed is ruling lower by 17 % from last year at this point of time ..



Comparative Monthly Oilmeal Export

Jul M

AUBUST

Mar

Castor Oil Meal Export Trend:

Castor meal export volume increased by 1.47 percent Till Feb third week in comparison to Feb-2015 and is likely to increase in the weeks ahead as seed arrivals have increased and decreased seed price.

FOB quotes for meal too has decreased slightly this week from \$97 to \$95 per tonne. France bought 2208.9 tonne meal last week at an ave price of \$124.65 per tonne. Whole Feb Month Data is awaited .

Variation In Production Estimates & Forecast For 2015-16:

| Comparat | Comparable Production Estimates(Fig. In Lakh Tonne) | | | | | | |
|----------|---|-----------|----------------|---------------|------------------|-------|--|
| | Govt.Fig | Oil world | Private Trades | Agriwatch | Nelson/Area govt | COOIT | |
| 2011-12 | 22.95 | 15.8 | 18.8 | Not available | 15.73 | 14.8 | |
| 2012-13 | 19.64 | 11 | 13.2 | Not available | 13.8 | 11.43 | |
| 2013-14 | 16.89 | 10.5 | 11.8 | 11.7 | 11.6 | 11.3 | |
| 2014-15 | 17.33 | 15.06 | 11 to 13 | 12 | 12.78 | 12.95 | |
| 2015-16* | 17.2 | - | 14.50 | 15.12 | 13.97- | - | |
| *2nd Adv | *2nd AdvEstimate for 2015-16 | | | | | | |

100000

80000

60000

40000

20000

0

In Metric Tonne

Figures

Agriwatch preliminary estimate is 15.12 lakh tonne



Castor Area With % Change In 2015 as on 28 th Sep-2015:

| Progressive Castor Seed Area In Lakh Ha.Till 8th Oct, ,2015 | | | | | |
|---|-------|-------|--------|--|--|
| | 2015 | 2014 | % Ch | | |
| Andhra Pradesh | 0.48 | 0.45 | 6.67 | | |
| Telangana | 0.4 | 0.5 | -20.00 | | |
| Arunachal Pradesh | | | | | |
| Assam | | | | | |
| Bihar | 0.01 | 0 | | | |
| Chhattisgarh | | | | | |
| Gujarat | 7.81 | 7.34 | 6.40 | | |
| Haryana | 0.02 | 0.01 | 100.00 | | |
| Himachal Pradesh | | | | | |
| Jammu & Kashmir | | | | | |
| Jharkhand | | | | | |
| Karnataka | 0.1 | 0.12 | -16.67 | | |
| Kerala | | | | | |
| Madhya Pradesh | | | | | |
| Maharashtra | 0.12 | 0.17 | -29.41 | | |
| Odisha | 0.07 | 0.07 | 0.00 | | |
| Punjab | | | | | |
| Rajasthan | 1.98 | 1.49 | 32.89 | | |
| Tamil Nadu | 0.03 | 0.04 | -25.00 | | |
| Uttar Pradesh | | | | | |
| Uttarakhand | | | | | |
| West Bengal | | | | | |
| Others | | | | | |
| Total – All India | 11.02 | 10.19 | 8.15 | | |

Overall castor area coverage is higher by 8.15 percent from last year.Gujarat and Rajasthan-the leading producing states- have covered higher area.

Oil Export Monthly Volume:

| Castor Oil Export(Monthly) | Quantity MT | Ave FOB Kandla(\$/T) | % Ch Over Previuos Year | 2014(export)MT |
|----------------------------|-------------|----------------------|----------------------------|----------------|
| 2015-April | 40533 | 1391.3 | 4.84 | 38661 |
| 2015-May | 49863 | 1365.76 | 5.70 | 47176 |
| 2015-June | 46573 | 1379.28 | 1.63 | 45824 |
| 2015-July | 34835 | 1338.19 | -5.25 | 36766 |
| 2015-August | 32335 | 1335.3 | -17.00 | 38960 |
| 2015-September | 44075 | 1361.1 | 28.55 | 34285 |
| 2015-October | 33599 | 1359.77 | 90.90 | 17600 |
| 2015-November | 33464 | 1361.48 | 65.75 | 20189 |
| 2015-December | 49819.7 | 1330.93 | 5.77 | 47104 |
| 2015-January | 39878.08 | 1298.8 | 9.25 | 36501 |
| 2015-February | 43124.63 | 1169.25 | 16.5 | 37018 |
| 2015-March | | | | 59294 |
| Total | 448099.41 | 1335.56 | | 569378 |

Source: Agriwatch, IBIS & Sopa



| Comparative Prices Of Castor Products Including Seed | | | | | | |
|---|-----------------|-----------------|-----------------|-----------------|-------------|--|
| | 26th Feb '16 | 19th Feb '16 | 26th Jan '16 | 26th Feb '15 | Change % | |
| Castorseed (Gujarat)((Rs./M.T) Ex-Mandi | 31500 | 32000 | 34500 | 38522 | -22.29 | |
| Castor Meal Export (FAS) (US\$ / MT),Ex Kandla | 75 | 74 | 87 | 130 | -73.33 | |
| EXPORT (FOR) Ports (Rs./MT)Castor meal bulk Kandla | 5050 | 5050 | 5600 | 7439 | -47.31 | |
| Castor Oil (First Grade) FOB Kandla (Export)\$/Tonne | 935 | 940 | 1010 | 1298 | -38.82 | |
| Local rates for oil in domestic market(Rs./M.T.) for comm. | 65300 | 65500 | 73000 | 80609 | -23.44 | |

Cash Market (Deesa)Expected Price Range For March-2016:-

| Expected Range | Rs/Qtl.(Low) | Rs /Qtl.(High) |
|-----------------------|--------------|----------------|
| Short term (15 days) | 2800-2850 | 2850-2900 |
| Medium Term (30 days) | 2800-2900 | 2750-2800 |

Outlook For March-2016:

Castor seed cash market is likely to trade steady to slightly weak as seed supply in domestic market would continue to increase with higher crop estimate. Market may trade in the range of Rs 2800 to Rs 2900 per qtl in March. Below this level farmers may restrict selling seed. Oil demand from overseas market is high and it would continue to support cash market around 2800/2850 level. Overall outlook is bearish.

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International Market Updates:

Global Castor Seed production is expected to touch 17.0 7lakh Tonne in 2015-16 against 1691 last year excluding opening stock around 6.5 lakh tonne. Thus total availability for seed comes to 23.57 lakh tonne against 22.41 lakh tonne last year.

It is a preliminary estimate and will be revised in April-2016 once again .India dominates global market in seed production with 90 percent contribution. .The below given diagram shows production contribution of various countries.

As production in India has increased, availability for seed would be ample throughout the year. India may crush 14 lakh tonne seed in 2016 as oil demand is good at lower price.

If China and EU decide to accumulate stock at current price, crushing may exceed this year. Major buyers may prefer to stock oil taking advantage of current price.

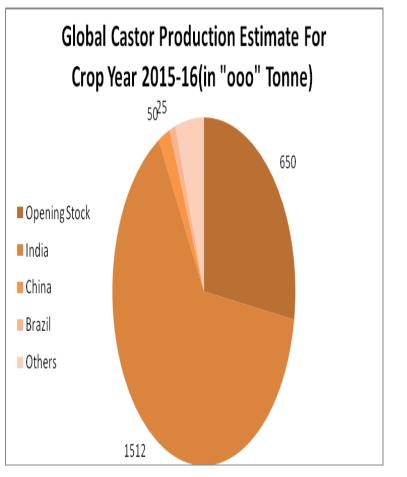
Country wise Demand For Oil:

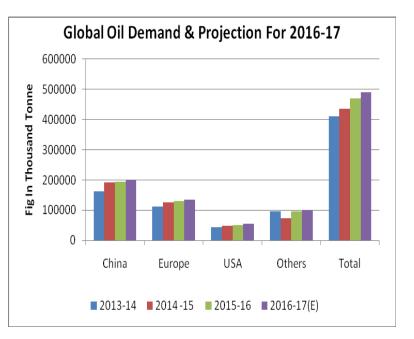
Castor oil export in 2016-17(new season) may increase by 4.26 % from 4.70 lakh tonne to 4.9 lakh tonne in 2016-17. The projection is for oil. It does not include derivatives.

China, Europe and USA may buy around 2.00,1.35 & 0.55 lakh tonne respectively in the new season.

Other countries too would buy higher oil in 2016-17 as paints and adhesive industries have grown with good pace in all developing countries.

Others countries' contribution may increase from 0.95 lakh tonne to 1.00 lakh tonne this year.





Outlook For March-2016:

Higher production and ample availability would continue to encourage oil buyers to accumulate stock at current price. As arrival pace would increase, seed price may decrease by Rs 100 per qtl. from current level. The best buying level for global stockiest is \$900 to \$925 per Tonne .In second half of the year price may firm up once again. For March, outlook remains bearish.

Price Table:

| Commodity | Monthly Aver | Change | | |
|-----------|--------------------|-----------|-----------|----------|
| Center | Market | Feb. 2016 | Jan. 2016 | - Change |
| | Patan | 3066 | 3407 | -341 |
| | Harij | 3042 | 3390 | -348 |
| | Rajkot | 2999 | 3287 | -288 |
| | Gondal | 3081 | 3319 | -238 |
| | Deesa | 3025 | 3392 | -367 |
| | Bhabar | 3036 | 3374 | -338 |
| Cuionat | Mehsana | 3006 | 3343 | -337 |
| Gujarat | Kadi | 3025 | 3371 | -346 |
| | Sabarkatha | 3045 | 3367 | -322 |
| | Gandhi Nagar | 3070 | 3401 | -331 |
| | Ahmedabad (Sanand) | 2941 | 3304 | -363 |
| | Halvad | 3026 | 3322 | -296 |
| | Junagadh | 3059 | 3336 | -277 |
| | Dhrol | 2849 | 3278 | -429 |
| Dejecthen | Jodhpur | 3038 | 3488 | -450 |
| Rajasthan | Sumerpur | 2932 | 3246 | -314 |

| Center | Market | Monthly Arr | Monthly Arrivals (Quintal) | | |
|---------|--------------------|-------------|----------------------------|--------|--|
| Center | | Feb. 2016 | Jan. 2016 | Change | |
| | Patan | 42918 | 19422 | 23496 | |
| | Harij | 18825 | 7801 | 11025 | |
| | Rajkot | 5750 | 4940 | 810 | |
| | Gondal | 4030 | 2943 | 1087 | |
| | Deesa | 11424 | 10158 | 1266 | |
| | Bhabar | 32816 | 18272 | 14545 | |
| Gujarat | Mehsana | 3400 | 1428 | 1972 | |
| | Kadi | 33299 | 28748 | 4551 | |
| | Sabarkatha | 4950 | 2067 | 2883 | |
| | Gandhi Nagar | 6428 | 3055 | 3374 | |
| | Ahmedabad (Sanand) | 714 | 390 | 324 | |
| | Halvad | 5235 | 2903 | 2333 | |
| | Junagadh | 708 | 717 | -9 | |



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| | Dhrol | 258 | 105 | 153 |
|------------------------------|----------|--------|--------|-------|
| Deiesther | Jodhpur | 522 | 996 | -474 |
| Rajasthan | Sumerpur | 6080 | 2400 | 3680 |
| Total Arrivals/Above Markets | | 177357 | 106343 | 71014 |

Note: We have incorporated traded quantity of seed in particular mandis. It does not signify the total arrivals.

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