# COFFEE WEEKLY RESEARCH REPORT 4th January, 2016

### **Executive Summary**

#### Domestic Coffee Market Summary

Firm tone witnessed in Karnataka physical market, as on 2nd January 2016 on improved demand mainly from exporters. As of now, domestic demand is mainly for last season's crops, whereas international demand has just started with offers as low as \$180 over for Robusta cherry AB grades, whereas traders are expecting for the price of \$220 or above. Arabica grade demand seems little as compare to last year, however, its demand may accelerate since next month.

Now a days, weather is bright and sunny, which is supporting coffee harvesting. Overall 90% of Arabica coffee picking is completed. Picking of Robusta have been started in most irrigated areas and crops progress is in good condition. Arabica coffee harvesting is almost finished as of now in some of the southern part of India. New crop demand will be offered at less prices since the overall world crop seems good.

As per the Coffee Board of India, provisional Indian green coffee exports from 1st January 2015 to 30th December 2015 is registered significantly down by 0.26% at 240715 metric tons as compared to 241352 metric tons exported during the corresponding period of previous year. India re-exports maximum Instant type of coffee which is recorded down by 37.05% to 28452 metric tons in this year during 1st January 2015 to 30th December 2015 from preceding year instant coffee volume i.e.45201 metric tons. Total provisional exports of Arabica parchment, Arabica cherry is placed down by 26.71% to 32726, 25.42% to 11142 metric tons respectively against last year exports volume i.e. 44653 metric tons, 14940 metric tons respectively in the same period of time due to lower demand.

#### Recommendation:

Weekly Call - : Market participants are advised to go long above 8400 levels for a target of 8712 and 8913 with a stop loss at 7911 on closing basis.

#### International Coffee Market Summary

Robusta coffee future prices declined by 20.1% on the year followed by a huge carry over stocks from the previous crop in top grower Vietnam where low prices had encouraged producers to resist selling. Whereas, Arabica coffee future slumped by 27% for 2015 due to higher exports volume by the top producer Brazil and a weakening Brazilian real currency which boosted incentives for exports. The London market remained on holiday as on 1st January 2015 and taking and extended Christmas long weekend holiday, while the New York market had a shortened day late start and attracting little in the way of volume once it opened.

Brazilian real has fallen 10 and a half cents lower against the dollar. Whereas, the crop position for 2015-16 is as follows. Brazil's coffee crop size is estimated at 49.40 million bags for 2015/16 which is 9% down from previous season because below average yields and smaller size of the beans in some growing areas. While, Vietnam is placed at 29.30 million bags Indonesia is placed at 10.605 million bags. Brazil's coffee production is reduced by 6.100 million bags. However, crop size in Indonesia is raised by 2.20 million bags. The moisture now passing over São Paulo's Northern border with Minas Gerais state, where roughly 50 percent of Brazil's coffee is grown, will help to push a bumper harvest expected in mid 2016 closer to reality after two years of drought. As per traders, U.S. traders may come forward as main buyers of the Conillon stocks when the accrued penalties become persuasive. Carry-over stocks from crops prior to 2014 also supported the steady flow of exports. Carry-over stocks for MY 2015/16 are projected down at 5.2 million bags.

298

55

100736

296893



Below table shows coffee exports details of India:-

|   | Export update: From 01 <sup>st</sup> January 2015 to 30th December 2015(in metric tonnes) |         |         |          |          |                  |          |         |        |
|---|---|---------|---------|----------|----------|------------------|----------|---------|--------|
|   | INDIAN COFFEE   | Ar. Pmt | Ar. Chy | Rob. Pmt | Rob. Chy | Roasted<br>seeds | R &<br>G | Instant | Total  |
| 1 | Provisional exports<br>(Indian coffee)  | 32726   | 11142   | 35118    | 132940   | 42               | 295      | 28452   | 240715 |
| 2 | Provisional exports corresponding period last year  | 44653   | 14940   | 22304    | 113906   | 54               | 294      | 45201   | 241352 |
| 3 | Provisional re-<br>exports  | 0       | 0       | 0        | 0        | 119              | 274      | 66200   | 66593  |
| 4 | Provisional re-<br>exports<br>corresponding period<br>last year                           | 0       | 0       | 0        | 0        | 2                | 4        | 55535   | 55541  |
| 5 | Total provisional exports (1+3)   | 32726   | 11142   | 35118    | 132940   | 161              | 569      | 94652   | 307308 |

22304

14940

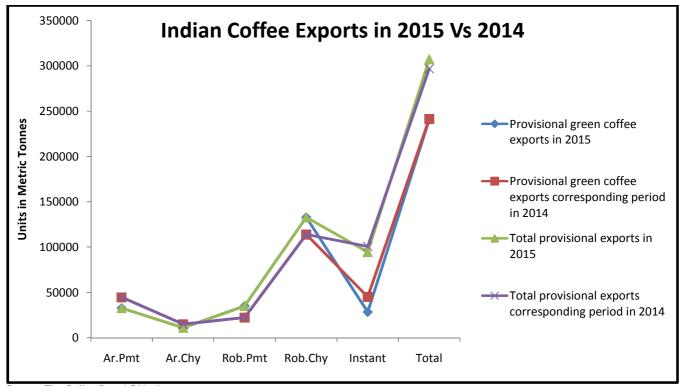
113906

Source: The Coffee Board Of India

Total provisional exports

corresponding period last year (2+4)

44653



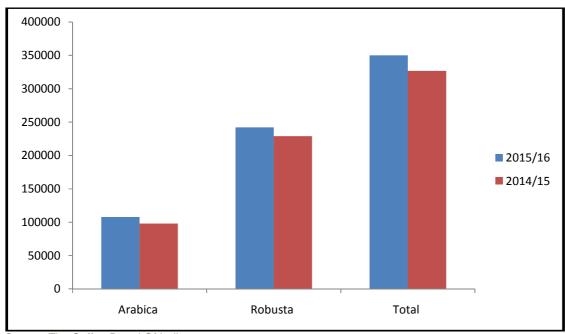
Source: The Coffee Board Of India



## **Domestic Coffee Crop Situation:**

Below chart shows USDA projection for Indian coffee from 2014-15 to 2015-16:-

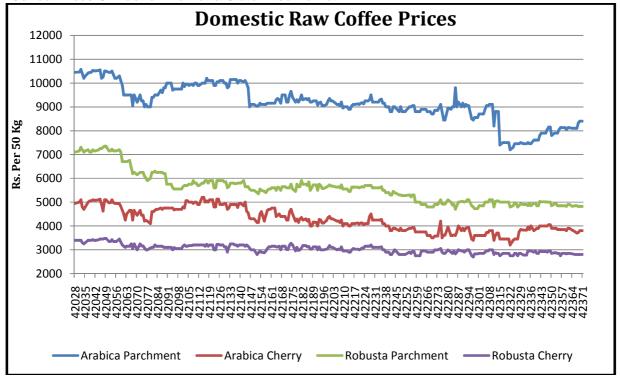
| 2015/16 | 2014/15                               |
|---------|---------------------------------------|
| 107800  | 98000                                 |
|         | 229000                                |
|         | 327000                                |
|         | 2015/16<br>107800<br>242200<br>350000 |

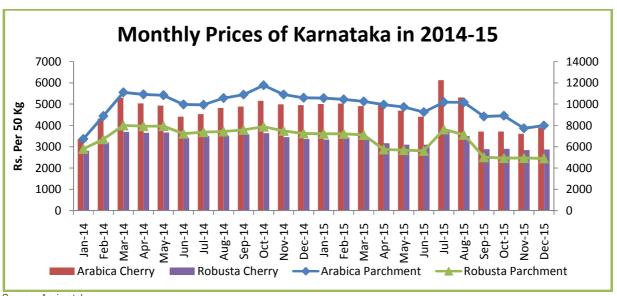


Source: The Coffee Board Of India



Coffee Prices Of Auction Market & State Wise Market





Source: Agriwatch



# Domestic Raw Coffee Prices (Karnataka):-

| Variety           | 02.12.2015 | 26.12.2015 | Change    |
|-------------------|------------|------------|-----------|
| Arabica Parchment | 8400       | 8100       | 300       |
| Arabica Cherry    | 3800       | 3825       | -25       |
| Robusta Parchment | 4825       | 4825       | Unchanged |
| Robusta Cherry    | 2800       | 2825       | -25       |

<sup>\*</sup> Values in Rs. per 50 Kg

# ICTA Auction Prices (Bangalore)(New Season(2014-2015) Crop

|       | 17.12.2015            | 10.12.2015         |        | 17.12.2015        | 10.12.2015     |               |
|-------|-----------------------|--------------------|--------|-------------------|----------------|---------------|
| Grade | Arabica<br>Plantation | Arabica Plantation | Change | Arabica Cherry    | Arabica Cherry | Change        |
| MNEB  |                       |                    |        |                   |                | -             |
| AA    | 244                   |                    |        |                   | 160            | -             |
| РВ    |                       | 173                | -4     | 142.5             | 155            | -12.5         |
| Α     |                       |                    |        |                   |                | -             |
| AB    |                       |                    |        |                   | -              | -             |
| В     |                       | 180.36             | -      |                   |                | -             |
| С     |                       | 132                | -5.8   |                   |                | -             |
| BBB   | 105                   |                    | -0.26  |                   | -              | •             |
| Grade | Robusta<br>Parchment  | Robusta Parchment  |        | Robusta<br>Cherry | Robusta Cherry |               |
| RKR   |                       |                    | •      |                   |                | -             |
| A     |                       |                    | -      |                   |                | -             |
| PB    | 116                   |                    | -      | 112.5             | 115            | 2.5           |
| AA    |                       |                    | -      | 121               | 121            | Unchan<br>ged |
| AB    |                       |                    | -      | 114.26            | 116            | -1.74         |
| В     |                       |                    | -      |                   |                |               |
| С     | 107                   |                    | -      | 108.5             | 112            | -3.5          |
| BBB   |                       |                    | -      | 105               |                | -             |

Values in Rs. per kg



# Technical Analysis(Domestic Arabica Parchment Coffee At Karnataka Market)



Outlook -Prices show upside momentum during the week. We expect prices to trade higher zone in next week.

- > Technical chart shows upside momentum of the market.
- > RSI is also moving up in neutral region at 47.87 in this week against 43.20, hinting further upward momentum in the next week.
- ➤ However 18 days exponential moving average supports uptrend of the market.
- > We expect further uptrend in the market in coming days.

Strategy: Market participants are advised to go long for the short period of time.

Arabica Parchment (Karnataka Spot Market Price)

| Support and Resistance |      |      |      |      |  |  |
|------------------------|------|------|------|------|--|--|
| S2                     | S1   | PCP  | R1   | R2   |  |  |
| 7783                   | 7911 | 8400 | 8712 | 8913 |  |  |

Units in Rs./50 kg.



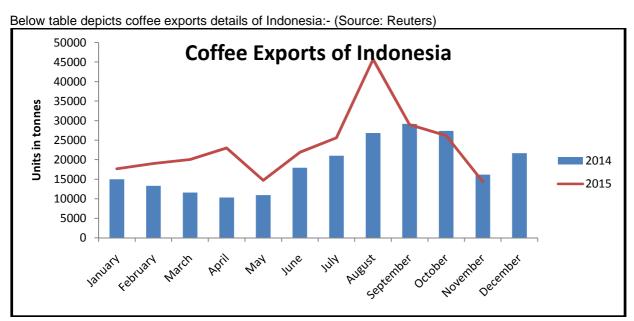
#### International Market Updates

ICE coffee future prices closed up by 1.18 to 119.70 cents/lb against 117.80 cents/lb during this week end. The London market remained on holiday yesterday and taking and extended Christmas long weekend holiday, while the New York market had a shortened day late start and attracting little in the way of volume once it opened. As per RTRS, ICE certified stocks declined by 93 to 1727703 bags as on 31st Dec 2015 against 1727796 bags as on Dec 30, 2015.

| COUNTRIES     | ANTWERP | BARCELONA | HAMBURG/BREMEN | HOUSTON | MIAMI | NEW<br>ORLEANS | NEW<br>YORK | Total   |
|---------------|---------|-----------|----------------|---------|-------|----------------|-------------|---------|
| Brazil        | 1007    | 0         | 1600           | 1960    | 0     | 0              | 13960       | 18527   |
| Burundi       | 60976   | 0         | 51913          | 0       | 0     | 0              | 2137        | 115026  |
| Colombia      | 111869  | 0         | 50244          | 8752    | 41528 | 825            | 205513      | 418731  |
| Coasta Rica   | 250     | 0         | 0              | 0       | 0     | 0              | 0           | 250     |
| El Salvador   | 675     | 0         | 25             | 0       | 0     | 0              | 1895        | 2595    |
| Guatemala     | 1472    | 0         | 200            | 25      | 0     | 2200           | 6024        | 9921    |
| Honduras      | 320042  | 0         | 16585          | 6230    | 7314  | 0              | 54648       | 404819  |
| India         | 25176   | 0         | 1994           | 0       | 0     | 0              | 0           | 27170   |
| Mexico        | 172343  | 0         | 3161           | 24459   | 0     | 0              | 49864       | 249827  |
| Nicaragua     | 54974   | 0         | 0              | 550     | 0     | 550            | 3450        | 59524   |
| Peru          | 153273  | 0         | 54793          | 2848    | 0     | 25             | 77525       | 288464  |
| Rwanda        | 58542   | 0         | 16313          | 0       | 0     | 0              | 296         | 75151   |
| Tanzania      | 70      | 0         | 227            | 0       | 0     | 0              | 578         | 875     |
| Uganda        | 24444   | 295       | 31804          | 0       | 0     | 0              | 280         | 56823   |
| Total in Bags | 985113  | 295       | 228859         | 44824   | 48842 | 3600           | 416170      | 1727703 |

Source: Reuters

**Indonesia:-** According to the government data, Robusta coffee bean exports from Indonesia's main growing area in Sumatra declined by 11 percent to 14,351.84 tonnes in November 2015 against previous year. Indonesia shipped total 16,197.71 tonnes of Robusta in the same month a year earlier and 26,155.9 tonnes in October 2015.





## Coffee Consumption Details Of The World:-

# Below table shows Coffee consumption details of the World :-

| European Union | 45,250 | 43,275 | 41,475 | 43,630 | 43,900 | 43,850 |
|----------------|--------|--------|--------|--------|--------|--------|
| United States  | 22,946 | 23,027 | 23,811 | 23,577 | 23,700 | 24,067 |
| Brazil         | 20,025 | 20,110 | 20,210 | 20,330 | 20,580 | 20,330 |
| Japan          | 7,050  | 7,505  | 7,750  | 7,825  | 7,790  | 8,125  |
| Canada         | 4,170  | 4,230  | 4,605  | 4,505  | 4,975  | 4,800  |
| Philippines    | 3,660  | 4,405  | 3,630  | 4,265  | 3,900  | 4,600  |
| Russia         | 3,865  | 4,130  | 4,230  | 4,050  | 4,940  | 4,075  |
| Indonesia      | 2,380  | 2,670  | 2,790  | 3,050  | 3,150  | 3,090  |
| Ethiopia       | 3,050  | 3,000  | 3,120  | 2,985  | 2,972  | 2,972  |
| Korea, South   | 1,785  | 1,825  | 2,160  | 2,305  | 2,350  | 2,350  |
| Vietnam        | 1,665  | 1,825  | 2,008  | 2,217  | 2,160  | 2,600  |
| Algeria        | 2,270  | 1,945  | 2,300  | 2,155  | 2,280  | 2,280  |
| China          | 1,060  | 1,560  | 1,705  | 1,940  | 1,765  | 1,925  |
| Mexico         | 2,212  | 2,030  | 2,331  | 1,776  | 2,273  | 2,173  |
| Australia      | 1,600  | 1,660  | 1,615  | 1,775  | 1,680  | 1,800  |
| Thailand       | 1,060  | 1,130  | 1,260  | 1,700  | 1,450  | 1,550  |
| Colombia       | 1,260  | 1,200  | 1,300  | 1,515  | 1,300  | 1,350  |
| Switzerland    | 1,460  | 1,500  | 1,410  | 1,445  | 1,400  | 1,450  |
| India          | 1,168  | 1,100  | 1,200  | 1,200  | 1,250  | 1,250  |
| Venezuela      | 1,305  | 1,290  | 1,170  | 1,155  | 1,155  | 1,155  |
| Ukraine        | 1,425  | 1,255  | 1,155  | 1,005  | 1,110  | 1,000  |
| Norway         | 760    | 740    | 775    | 775    | 765    | 775    |
| Argentina      | 750    | 835    | 685    | 740    | 675    | 700    |
| Turkey         | 375    | 490    | 505    | 670    | 615    | 615    |
| Morocco        | 715    | 705    | 620    | 630    | 665    | 640    |
| Other          | 8,954  | 8,774  | 8,933  | 8,301  | 8,884  | 8,745  |

Source: The Coffee Board Of India



## International Coffee Price Trend:-

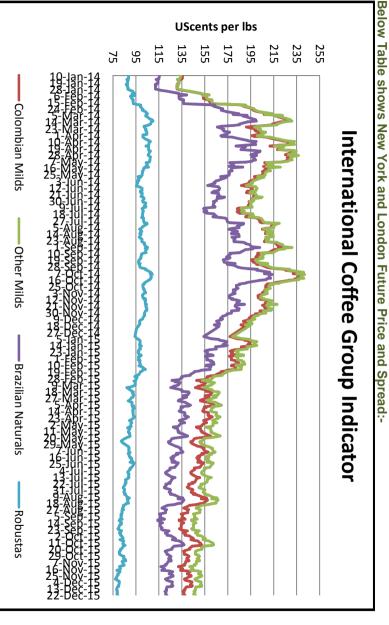
# Germany Market – Hamburg and Bremen, France Market – (Le Havere and Marseilles) \* Values

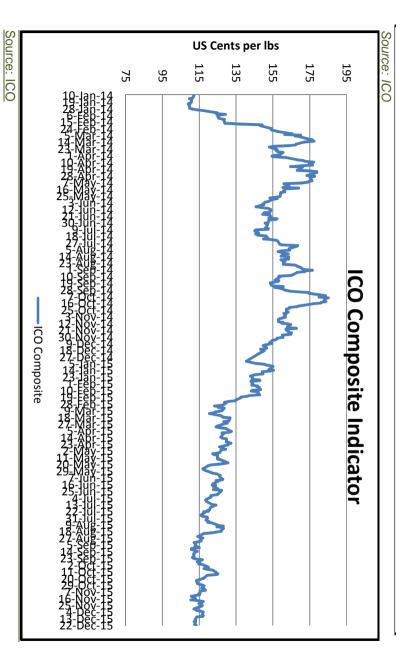
|                             | As on      | Week Ago   | Month Ago  | Year Ago   |
|-----------------------------|------------|------------|------------|------------|
| International Coffee Prices | 22.12.2015 | 17.12.2015 | 22.11.2015 | 22.12.2014 |
| ICO Composite Indicator     | 113.45     | 112.27     | 114.90     | 147.99     |
| Colombian Milds             |            |            |            |            |
| US                          |            | 136.25     | 139.50     | 186.75     |
| Europe                      |            | 135.82     | 140.03     | 190.87     |
| Group Indicator             | 137.72     | 136.05     | 139.74     | 187.22     |
| Other Milds                 |            |            |            |            |
| US                          |            | 146.69     | 150.19     | 195.69     |
| Europe                      | 146.02     | 144.87     | 148.97     | 188.70     |
| Group Indicator             | 146.77     | 145.62     | 149.47     | 190.32     |
| Brazilian Naturals          |            |            |            |            |
| US                          |            | 106.25     | 112.50     | 154.75     |
| Europe                      | 126.99     | 125.34     | 128.13     | 169.03     |
| Group Indicator             | 121.96     | 120.37     | 124.06     | 164.71     |
| Robusta                     |            |            |            |            |
| US                          |            | 85.83      | 86.42      | 100.50     |
| Europe                      | 77.79      | 77.06      | 77.79      | 94.92      |
| Group Indicator             | 79.28      | 78.55      | 79.26      | 95.56      |

US cents/lb



International Coffee Indicators Charts:-







## International Future Market Prices :-

|                    | ICE Arabica Coffee Futures Prices |                                |                                 |                      |  |  |  |
|--------------------|-----------------------------------|--------------------------------|---------------------------------|----------------------|--|--|--|
| Contract<br>Months | Today(31-December-<br>2015)       | Week Ago(24-<br>December-2015) | Month Ago(30-<br>November-2015) | Weekly<br>Change (%) |  |  |  |
| 16-Mar             | 126.70                            | 119.70                         | 119.65                          | 5.85                 |  |  |  |
| 16-May             | 128.80                            | 121.95                         | 121.80                          | 5.62                 |  |  |  |
| 16-Jul             | 130.75                            | 123.95                         | 123.90                          | 5.49                 |  |  |  |

US cents/lb

|                    | Liffe Robusta Coffee Futures Prices |                                |                                 |                      |  |  |  |  |
|--------------------|-------------------------------------|--------------------------------|---------------------------------|----------------------|--|--|--|--|
| Contract<br>Months | Today(31-December-<br>2015)         | Week Ago(24-<br>December-2015) | Month Ago(30-<br>November-2015) | Weekly<br>Change (%) |  |  |  |  |
| 16-Jan             | 1491                                | 1485                           | 1478                            | 0.40                 |  |  |  |  |
| 16-Mar             | 1530                                | 1525                           | 1507                            | 0.32                 |  |  |  |  |
| 16-May             | 1557                                | 1552                           | 1532                            | 0.32                 |  |  |  |  |

USD/T

## International Coffee Prices

|  | 29.12.2015 | 22.12.2015 | 29.11.2015 | 29.12.2014 |
|--|------------|------------|------------|------------|
| Vietnam (Robusta Beans<br>Spot) (Dong/Kg)      | 33550      | 33150      | 34150      | 38950      |
| Vietnam FOB (2-5 pct)*<br>(Saigon port)        | 1557       | 1555       | 1560       | 1560       |
| Indonesian FOB (4-80 defects)** (Lampung Port) | 1640       | 1610       | 1590       | 1890       |

<sup>\*</sup>FOB Values are in USD/T

## **Weekly Auction Prices Of Kenya**

| Kenya Auction Prices |  |                   |  |  |  |  |
|----------------------|--|-------------------|--|--|--|--|
| Coffee Grade         | Prices This Auction In<br>(15/12/2015) | Average Prices In | Prices Last Auction In<br>(08/12/2015) |  |  |  |
| Arabica AA           | 180-446                                | 293.59            | 184-479                                |  |  |  |
| Arabica AB           | 139-362                                | 250.51            | 143-399                                |  |  |  |
| Arabica C            | 71-241                                 | 166.48            | 85-262                                 |  |  |  |
| Arabica PB           | 179-291                                | 251.5             | 228-419                                |  |  |  |
| Arabica T            | 27-150                                 | 97.72             | 51-161                                 |  |  |  |
| Arabica TT           | 130-224                                | 161.65            | 111-271                                |  |  |  |

Units in \$ per 50 kg bags



Technical Analysis Of Coffee Future Market (Dec'2015 Contract At ICE Future Market)(Units in USC/Ib)



Outlook -Prices show up side of the market during the week. We expect prices to trade sideways to up trend in the market.

- > Candlestick chart depicts uptrend in the market.
- > 14 days EMI hints slight down momentum at 121.70 against 119.70 in the market.
- ➤ Higher volume and prices indicates further long build up phase of the market.
- > RSI is also up at 51.83 compared to 46.06 of last week momentum indicating steady to strong tone in the next week.

**Strategy:** Market participants are advised to go long for the short period of time.

Coffee Future Market(ICE Market)

| Support and Resistance |            |        |        |        |  |  |  |
|------------------------|------------|--------|--------|--------|--|--|--|
| S2                     | <b>S</b> 1 | PCP    | R1     | R2     |  |  |  |
| 110.63                 | 115.27     | 126.70 | 131.40 | 138.02 |  |  |  |



#### Outlook -Prices show upside momentum during the week. We expect prices to trade upside in next week.

- Candlestick chart shows upward momentum in the market on buying interests.
- ➤ Relatively, 14-days EMI is moving down at 1502 against last week records i.e. 1506, indicating further steady to weak tone in the market.
- ➤ On the other hand, RSI is slight up at 39.71 in neutral region against 39.05 of last week hinting a further upward momentum of the market in upcoming week.

Strategy: Market participants are advised to buy in the short period of time.

Coffee Future Market(ICE Market)

| Support and Resistance |            |      |      |      |  |  |
|------------------------|------------|------|------|------|--|--|
| S2                     | <b>S</b> 1 | PCP  | R1   | R2   |  |  |
| 1420                   | 1460       | 1491 | 1525 | 1546 |  |  |

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