

Executive Summary

Domestic Coffee Market Summary

Coffee prices closed on higher side in Karnataka physical market during week ended 22nd December 2016 on improved demand. Picking of Arabica has started last week and will take a week more for arrivals to the markets, Robusta by Jan 15th 2017. 6% stocks are remaining in the hand of farmers. Cyclone Vardha created a panic among the Arabica growers and has affected 10% damage to the crops, presently it is bright and sunny. Plucking of Arabica is underway and also Robusta in all irrigated areas. As of now, it is red in Arabica and Greenish in Robusta. Exporters are less active since the differentials are low and the news of crop being less in Vietnam has the fear of the market moving up hence not much ordered being place. Prices in the domestic markets are likely to move up.

According to the recent report of the Coffee Board Of India, Coffee production in India may stand down by 1% to 316,700 tonnes from its earlier estimates on account of poor monsoon rains as a result Arabica coffee production is estimated lower side at 96200 tonnes for the season 2016/17. The estimate of Robusta crop is placed at 220500 tonnes for 2016/17 season. India exports three-quarters of its production. Italy, Germany and Belgium are the main buyers of India's crop.

As per the Coffee Board of India, provisional Indian green coffee exports to 1st January 2016 to 22nd December 2016 is registered higher by 17.6216.43% at 276309 metric tons compared to 237312 metric tons in the corresponding period of previous year. India re-exports maximum Instant type of coffee. Instant Coffee exports from 1st January 2016 to 22nd December 2016 this year, recorded down by 11.36% at 24674 metric tons from preceding year volume of 27837 metric tons. Total provisional exports of Arabica parchment, Arabica Cherry and Robusta Cherry is placed higher by 20.41 at 38316, 14.85% to 12753 metric tonnes and 30.49% at 171680 metric tons respectively from 1st January to 22nd December against exports volume of 31820 metric ton, 11104 metric tonnes and 131562 metric tons respectively in the corresponding period of last year. However, Robusta parchment is registered lower for 28601 metric tonnes with a decline of 17.48%.

Recommendation:

Weekly Call -: Market participants are advised to go long for the short period of time.

International Coffee Market Summary

As per UCDA, Uganda shipped 64% higher coffee beans at 408027 60 kg bags in November 2016 against 248921 bags in November 2016 during the corresponding period of time in 2015. Positive weather condition supported to higher crop size.

Conab, Brazil's crop supply agency expects coffee production of Brazil at 51.39 million 60 kg bags for 2016 which is higher from its earlier forecast i.e. 49.6 million bags.

According to traders, The pace of coffee picking will accelerate in Vietnam supported by better weather condition and firmness in coffee prices. Central Highland, one of the coffee belts of Vietnam, started early harvest last month but the main cherry-picking period is expected to begin mid-November in the world's top Robusta producer. However, rainfall in the last week delayed the harvesting pace and affected quality of beans. As of now, there is no rainfall and it is sunny days. This may help coffee cherries ripen faster. Pace of picking may increase if sunlight continues for 10 days.

According to USDA report, Global coffee exports of production is expected to go up by 2.4% for the season 2016/17 against previous year record after a record Arabica crop in top grower Brazil more than offsetting smaller Robusta harvests. For the season 2015/16, the production was placed at 156.60 million 60 kg bags higher from the USDA's June estimate of 155.7 and up from 2015/16 at 152.90 million bags.

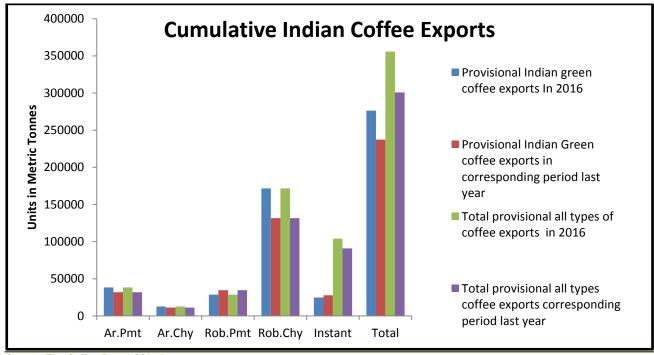


Domestic Coffee Exports of India -:

Below table shows coffee exports details of India:-

	Export update: From 01 st January 2016 to 22nd December 2016(in metric tonnes)									
	INDIAN COFFEE	Ar.Pmt	Ar.Chy	Rob.Pmt	Rob.Chy	Roasted seeds	R & G	Instant	Total	
1	Provisional exports (Indian green coffee)	38316	12753	28601	171680	58	227	24674	276309	
2	Provisional green coffee exports corresponding period last year	31820	11104	34661	131562	39	293	27837	237317	
3	Provisional re- exports	0	0	0	0	1	157	79354	79512	
4	Provisional re- exports corresponding period last year	0	0	0	0	119	274	63069	63462	
5	Total provisional exports (1+3)	38316	12753	28601	171680	59	384	104028	355821	
6	Total provisional exports corresponding period last year (2+4)	31820	11104	34661	131562	158	567	90906	300779	

Source: The Coffee Board Of India



Source: The Coffee Board Of India



Coffee Crop Situation In India:-

State/District	anted Area o	2015-16			(_000, 0.				
State/District		2015-16							
					2014-15			2013-14	
	Arabica	Robusta	Total	Arabica	Robusta	Total	Arabica	Robusta	Total
Karnataka									
Chikmagalur	58175	32196	90371	56913	31974	88886	56900	31968	88868
Kodagu	28104	78423	106527	27969	76953	104922	27963	76927	104890
Hassan	24946	13594	38540	24150	12475	36625	24140	12435	36575
Sub total	111225	124213	235438	109032	121402	230434	109003	121330	230333
Kerala	0								
Wyanad	0	67436	67436	0	67396	67396	0	67364	67364
Travancore	2132	10998	13130	2094	11007	13102	2090	10970	13060
Nelliampathies	2085	2850	4935	2109	2850	4959	2085	2850	4935
Sub total	4217	81284	85501	4203	81253	85456	4175	81184	85359
Tamilnadu									
Pulneys	12597	839	13436	10949	949	11898	10946	949	11895
Nilgiris	3780	4550	8330	3615	4183	7798	3610	4175	7785
Shevroys (Salem)	7495	4593	10358	9019	143	9162	8913	143	9056
Anamalais (Coimbatore)	2470	338	2808	2475	338	2813	2470	338	2808
Sub Total	29062	5870	34932	26058	5613	31671	25939	5605	31544
Total for Traditional Areas	144504	211367	355871	139293	208268	347561	139117	208119	347236
Non Traditional Areas									
Andhra Pradesh	67089	267	67356	64689	267	64956	61075	268	61343
Odisha	4191	0	4191	4140		4140	4066	0	4066
Sub Total	71280	267	71547	68828	267	69096	65141	268	65409
North Eastern Region	5595	1423	7018	5340	1273	6613	5127	1203	6330
Grand Total	221379	213057	434436	213462	209808	423270	209385	209590	418975
	Hassan Gub total Kerala Myanad Fravancore Nelliampathies Gub total Familnadu Pulneys Nilgiris Shevroys (Salem) Anamalais (Coimbatore) Gub Total Fotal for Traditional Areas Andhra Pradesh Odisha Sub Total North Eastern Region	Sub total 111225	Sub total 111225 124213	Alassan 24946 13594 38540 Sub total 111225 124213 235438 Gerala 0 Myanad 0 67436 67436 Fravancore 2132 10998 13130 Melliampathies 2085 2850 4935 Sub total 4217 81284 85501 Familinadu Pulneys 12597 839 13436 Milgiris 3780 4550 8330 Shevroys (Salem) 7495 4593 10358 Anamalais (Coimbatore) 2470 338 2808 Sub Total 29062 5870 34932 Fotal for Traditional Areas Andhra Pradesh 67089 267 67356 Odisha 4191 0 4191 Sub Total 71280 267 71547 North Eastern Region 5595 1423 7018	Sub total 111225 124213 235438 109032	Alassan 24946 13594 38540 24150 12475 Sub total 111225 124213 235438 109032 121402 Gerala 0	Hassan	Alassan 24946 13594 38540 24150 12475 36625 24140	Hassan 24946 13594 38540 24150 12475 36625 24140 12435 36bb total 111225 124213 235438 109032 121402 230434 109003 121330

Source: The Coffee Board Of India



Domestic Raw Coffee Prices (Karnataka):-

Variety	23.12.2016	16.11.2016	Change
Arabica Parchment	8900	8850	50
Arabica Cherry	4200	4100	100
Robusta Parchment	6900	6700	200
Robusta Cherry	3500	3500	Unchanged

^{*} Values in Rs. per 50 Kg

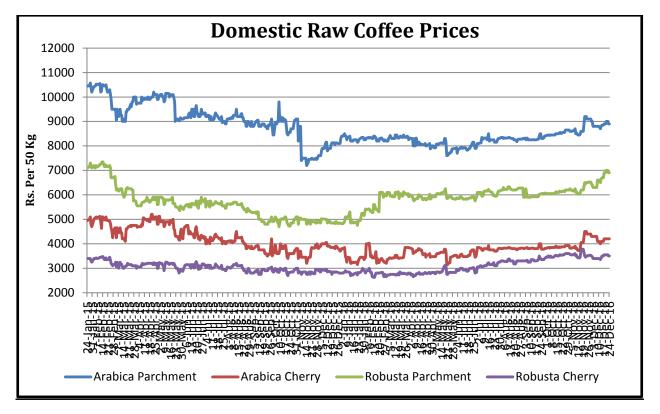
ICTA Auction Prices (Bangalore)(New Season(2015-2016) Crop

	15.12.2016	12.08.2016		15.12.2016	12.08.2016	
Grade	Arabica Plantation	Arabica Plantation	Change	Arabica Cherry	Arabica Cherry	Change
MNEB		233				
AA	233.8			216		
PB				190	184	6
Α				214.7		
AB	210			212		
В						
С				150.5		
BBB				134	127	
Grade	Robusta Parchment	Robusta Parchment		Robusta Cherry	Robusta Cherry	
RKR						
Α						
РВ				139	139	Unchag ed
AA				145.2	140	5.5
AB				142.50	137	5.5
В						
С				135	135	Unchag ed
BBB	125	125	Unchag ed	122	124	-2

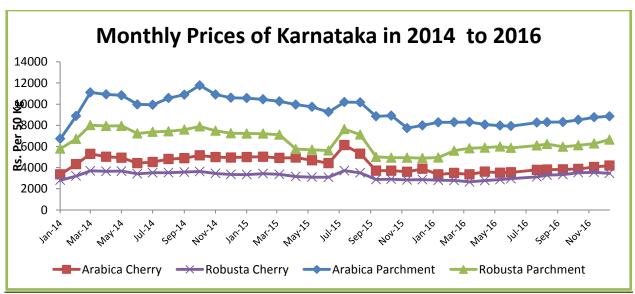
Values in Rs. per kg



Coffee Prices Of Auction Market & State Wise Market



Source: The Coffee Board Of India



Source: The Coffee Board Of India



International Market Updates

ICE coffee future prices slipped by -3% to 136.15 cents/lb in this week, as on 22nd of December 2016 against 138.20 cents/lb of the last week due to lackluster trading activities.

Vietnam:- According to USDA, Vietnam, the world's biggest robusta grower, was likely to harvest 26.7 million bags in 2016-17, down from a June estimate of 27.3 million and down from the 2015-16 crop at 28.9 million bags, due to high temperatures and dry growing conditions in early 2016.

Brazil:- The USDA pegged output in top grower Brazil at 56.1 million bags, up from the prior year, with the arabica harvest seen at 45.6 million bags and robusta at 10.5 million bags. Arabica production is likely to increase by 9.5 million bags to a record 45.6 million as yields improve. Good blossoming between September and November 2015 was followed by ideal weather during the fruit-set and fruit development period in Minas Gerais and Sao Paulo, two regions that account for about 80 percent of output. Following last year's sharp decline, Robusta production is expected to drop an additional 2.8 million bags to a 10-year low of 10.5 million due to above-average temperatures and prolonged dry spells in Espirito Santo, where the vast majority is grown. Water Coffee: World Markets and Trade Ending Stocks in Producing Countries Continue Tightening - 10 20 30 40 50 12/13 13/14 14/15 15/16 16/17 Million 60 Kilogram Bags Consuming Countries Producing Countries Brazil's Arabica Production at Record, Robusta Continues Sharp Decline - 5 10 15 20 25 30 35 40 45 50 55 60 14/15 15/16 16/17 Million 60 Kilogram Bags Robusta Arabica Colombia's Production to Continue Rising - 5 10 15 10/11 11/12 12/13 13/14 14/15 15/16 16/17 Million 60 Kilogram Bags shortages continue to limit irrigation, a common practice in the state. Although the combined Arabica and Robusta harvest is forecast to expand 6.7 million bags to 56.1 million, total supply is expected nearly unchanged due to the previous year's drawdown in stocks. Consumption is expected unchanged at 20.5 million bags. With bean exports expected to slip 900,000 bags to 31.0 million, ending stocks are forecast to rise slightly

Colombia:- Colombia, the world's biggest washed-arabica producer, was forecast to harvest 14.5 million bags, up from the June estimate at 13.3 million bags and from 2015-16 at 14 million bags, due to a replanting program and favorable weather. Labor shortages, however, were noted.

Kenya:-The maximum price of Kenya's benchmark grade AA coffee slightly fell at this week's auction from the last sale two weeks ago. Kenya produces high-quality coffee sought by roasters from other countries to blend with their beans.

El Salvador:- El Salvador exported lower coffee beans by 17.3% to 485046 60 kg bags during the 2015/16 harvest against 586661 bags in the last season harvest on account of a prolonged drought which has affected the production of the country. The coffee season in Mexico and Central America, which together produce a fifth of the world's Arabica coffee beans, begins in October and ends in September.

Kenya:- Kenya is likely to produce higher coffee beans at 47,000 metric tonnes in 2016 against 45,000 metric tons in 2015 due to higher coffee planted area. The country covered higher coffee beans from 109000 hectares to 114,000 hectares in this season. Kenyean coffee is used to blend coffee from other countries due to its high quality. Kenya ships coffee beans in 30 countries around the world including Germany, the United States, Belgium, Canada and Nordic countries.

Coasta Rica:-As per sources, Costa Rica shipped total 1.24 million 60 kg bags of coffee beans during the 2015/16 harvesting season with an increase of 7% against last year record i.e. 1.16 million bags. Total exports volume stood up by 31.2% at 49,679 bags against previous year record in the corresponding period of time. The coffee season in Central America and Mexico, which together produce about a fifth of the world's Arabica beans, runs from October through September.



USDA Updates :-

Below table shows Robusta and Arabica coffee details:-

	C	Coffee Summary	Thousands 60 k	gs		
					June	Dec
	2012/13	2013/14	2014/15	2015/16	2016/17	2016/17
		Arabica I	Production			
Brazil	42,100	41,800	37,300	36,100	43,850	45,600
Colombia	9,927	12,075	13,300	14,000	13,300	14,500
Ethiopia	6,500	6,345	6,475	6,500	6,500	6,500
Honduras	4,725	4,400	5,100	5,300	6,100	5,500
Peru	4,300	4,250	2,900	3,500	3,800	3,800
Guatemala	4,000	3,500	3,125	3,275	3,300	3,300
China	1,535	1,947	2,200	2,300	2,300	2,500
Nicaragua	1,925	2,000	2,100	2,100	2,100	2,200
Mexico	4,450	3,750	2,980	1,800	2,100	2,000
India	1,643	1,703	1,630	1,725	1,420	1,420
Costa Rica	1,675	1,450	1,400	1,400	1,400	1,400
Indonesia	2,000	1,900	1,270	1,500	1,300	1,400
Vietnam	900	1,175	1,050	1,100	1,050	1,100
Kenya	660	850	750	750	700	800
Papua New Guinea	775	815	760	700	700	700
Other	5,757	4,630	4,498	4,401	4,146	4,165
Total	92,872	92,590	86,838	86,451	94,066	96,885
	<u>l</u>	Robusta	Production			
Vietnam	25,600	28,658	26,350	27,830	26,225	25,600
Brazil	15,500	15,400	17,000	13,300	12,100	10,500
Indonesia	9,900	10,000	9,200	10,600	8,700	8,600
India	3,660	3,372	3,810	4,075	3,750	3,750
Uganda	2,800	3,000	2,800	2,900	3,000	3,000
Malaysia	1,400	1,500	2,100	2,200	1,500	2,000
Cote d'Ivoire	1,750	1,675	1,400	1,600	1,700	1,800
Thailand	1,000	1,000	1,000	700	1,000	1,000
Cameroon	485	375	525	525	575	575
Laos	460	475	475	475	550	500
Other	2,591	2,133	2,547	2,290	2,531	2,426
Total	65,146	67,588	67,207	66,495	61,631	59,751

Source: USDA



International Coffee Price Trend:-

Germany Market – Hamburg and Bremen, France Market – (Le Havere and Marseilles) * Values

	As on	Week Ago	Month Ago	Year Ago
International Coffee Prices	21.12.2016	14.12.2016	21.11.2016	21.12.2015
ICO Composite Indicator	135.04	133.31	144.93	112.47
Colombian Milds				
US	160.50	160.25	178.25	n.q
qEurope	160.81	158.69	176.50	136.48
Group Indicator	160.64	159.66	177.45	136.64
Other Milds				
US	163.94	164.44	184.16	n.q
Europe	166.11	165.21	182.96	144.60
Group Indicator	165.22	164.85	183.44	145.34
Brazilian Naturals				
US	130.50	129.25	144.25	n.q
Europe	145.25	143.31	160.69	125.94
Group Indicator	141.41	139.66	156.42	120.95
Robusta				
US	106.75	103.33	104.83	n.q
Europe	103.66	101.03	102.50	77.15
Group Indicator	104.19	101.42	102.89	78.63

US cents/lb



International Future Market Prices :-

	ICE Arabica Coffee Futures Prices								
Contract Months	Today(23-Dec- 2016)	Week Ago(16-Dec- 2016)	Month Ago(21-Nov- 2016)	Weekly Change (%)					
16-Dec	136.15	138.20	158.65	-3					
16-Mar	138.40	142.45	163.30	-4					
16-May	140.70	144.80	165.60	-2.83					

US cents/lb

	Liffe Robusta Coffee Futures Prices								
Contract Months	Today(23-Dec- 2016)	Week Ago(16-Dec- 2016)	Month Ago(21-Nov- 2016)	Weekly Change (%)					
16-Jan	2103	2097	2083	0.28					
16-Mar	2089	2083	2076	0.28					
16-May	2095	2088	2083	0.33					

USD/T

International Coffee Prices

	22.12.2016	08.12.2016	22.11.2016	22.12.2015
Vietnam (Robusta Beans Spot) (Dong/Kg)	44550	42650	43250	33150
Vietnam FOB (2-5 pct)* (Saigon port)	2048	1970	2018	1560
Indonesian FOB (4-80 defects)** (Lampung Port)	2060		2040	1610

^{*}FOB Values are in USD/T

Weekly Auction Prices Of Kenya

Kenya Auction Prices								
Prices This Auction In Coffee Grade (15/12/2016) Average Prices In (08/12/2016								
Arabica AA	102-343	268.17	94-350					
Arabica AB	92-302	262.12	109-323					
Arabica C	85-273	233.62	107-284					
Arabica PB	102-302	255.67	161-301					
Arabica T	33-244	134.02	65-226					
Arabica TT	75-275	231.63	168-274					

Units-\$/50 kg bags

Technical Analysis Of Coffee Future Market (Dec'2016 Contract At ICE Future Market)(Units in USC/Ib)



Outlook -Prices show downside zone of the market during the week. We expect prices to trade steady to upperside in the market.

- Candlestick chart depicts upper trend in the market.
- > However,14 days EMI stood slight down at 142.50 against 146.55 in the market hints downward momentum in the market.
- > Lower volume and prices indicates further short build up phase of the market.
- > On the other hand, RSI is lower at 42.89 compared to 44.20 of last week record indicating week tone in the next week.

Strategy: Market participants are advised to go short for the short period of time.

Coffee Future Market(ICE Market)

Support and Resistance								
S2 S1 PCP R1 R2								
126.03	132.40	136.50	143.60	151.45				



Technical Analysis Of Coffee Future Market (Jan'2016 Contract At LIFFE Future Market)



Outlook -Prices show downside momentum during the week. We expect prices to trade steady to downside in next week.

- > Candlestick chart shows downward momentum in the market.
- > Relatively, 14-days EMI is moving lower at 2100 against last week records i.e.2090, indicating further strong tone in the market.
- ➤ On the other hand, RSI is lower at 60.50 in neutral region against 58.50 of last week hinting a further upward momentum of the market in upcoming week.

Strategy: Market participants are advised to go long in the short period.

Coffee Future Market(ICE Market)

Support and Resistance								
S2 S1 PCP R1 R2								
1900 1950 2103 2200 2250								

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