

#### Contents:

- Summary
- Trend Raw Material, Feed
- ❖ Outlook
- ❖ Spreads
- ❖ Annexure Prices



### **Summary**

Soybean and soy meal posted gains on improved buying but rapeseed-mustard fell ahead new marketing season during the week under review.

Currently, the soybean supplies are higher compared to the corresponding period last year and improved production in the same remained limiting factor for the bean prices in recent months.

Better overseas meal demand remained slightly supportive for the domestic meal prices.

The soybean harvesting is gaining momentum in Brazil and the crop is under quality concern after heavy rains in some parts of Argentina as it is under development phase.

The rapeseed-mustard is under pressure after rise in the planted area under the seed which could eventually increase the seed production.

The crop is under flowering stage and there are no reports of crop damage at a large scale.

Further, the rapeseed-mustard is expected to feature range bound movement with weak bias ahead new marketing season, higher acreage this season coupled with higher *kharif* oilseeds production.

Overall maize cash markets traded steady to firm during the week and are expected to trade steady to slightly firm in the near term as stockiest are keen to buy at this time. In Ahmadabad region of Gujarat, poultry feed makers quoted maize steady at Rs. 1530 per quintal while starch feed makers quoted it firm by Rs. 15 per quintal to Rs. 1565 per quintal compared to last week.

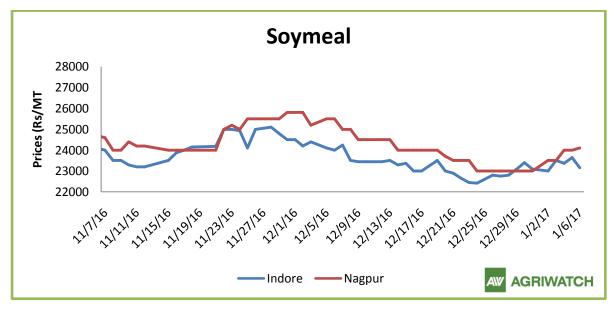
In India, maize has been sown in around 13.95 lakh hectares as on 6<sup>th</sup> January'17 which is higher than 12.87 lakh hectare covered during corresponding period last year. In Maharashtra, it has been sown in around 2.28 lakh hectares which are higher than 2.03 lakh hectare covered during corresponding period last year. However, in Tamil Nadu, it has been sown in around 1.66 lakh hectares which are lower than 1.89 lakh hectare covered during corresponding period last year. In Bihar also, it has been sown in around 4.27 lakh hectares which is lower than 4.29 lakh hectare covered during corresponding period last year.

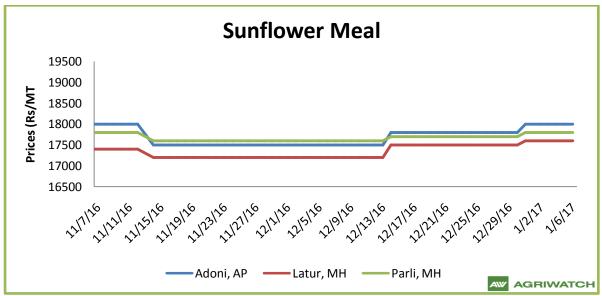
As per trade sources, in A.P and Telengana region, maize crop area is likely to increase by 20% while in Bihar, it could be more or less same compared to last year. Agriwatch expect total maize crop area could be around 15 lakh hectares for the Rabi season during 2016/17.

All India weekly average prices decreased by 0.86 percent to Rs. 1997.45 per quintal during the week ended 08<sup>th</sup> January 2017. Wheat average price were ruling at Rs 2014.77 per quintal during 24-31<sup>st</sup> December 2016. As compared to prices in the week 01-08<sup>th</sup> January 2016, the prices are firm by 15.59 percent. Prices are expected to remain range bound to slightly weak in coming days.

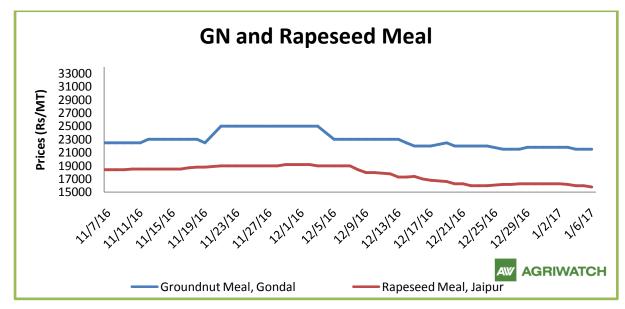


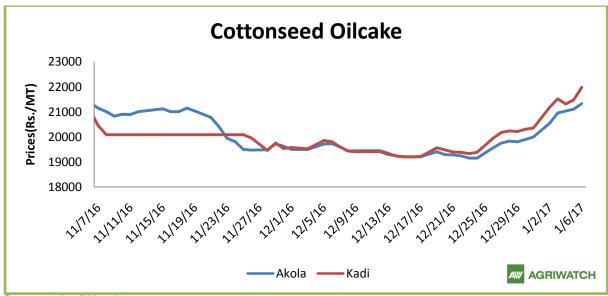
# Trend - Raw Material, Feed











Source: AgriWatch

### Soybean

The domestic soybean edged-up on better overseas meal demand and the soybean processors ready to quote slightly higher price to meet their demand from crushing and meet the exports commitment.

Besides, concern over planting, crop development in Argentina and harvesting in Brazil due to heavy rains over key soy growing belt in previous weeks remained supportive for the domestic bean market.

Need based buying is featured in the soybean by the solvent extractors, as the international exports price of soy meal and soy oil are still at the lower levels considering global oversupply.

The soy meal exporters continued to offer the meal at competitive price to the foreign buyers on bearish medium-term outlook. Hence to keep the meal prices lower the soybean prices are still quoted lower from the normal price by the solvent extractors.



The soybean supplies at the cash market are still strong compared to the the corresponding period last year.

Currently, about 0.80 - 1.7 lakh bags of soybean are arriving in cash markets of Madhya Pradesh against 0.45 - 0.55 lakh bags during the corresponding period last year.

Higher soybean supplies mean increase in crushing and eventually availability of more soy meal, which if not exported in time will lead to huge disparity in crushing.

India's domestic soy meal consumption is around 5 million tonnes and the production is expected to be 8 million tonnes, the surplus 3 million needs to be exported for the good crush market during the season.

The lower soy meal prices have increased the exports prospects which is expected to recover this season, after 3-years of weak soy meal exports of Indian origin.

The oilseeds processors want the meal prices to be lower so that the soy meal exports window remains open for some more time, especially when India has produced higher soybean this season.

The soybean supplies continued to be higher not only in Madhya Pradesh but also in the key cash markets of Maharashtra and Rajasthan.

The major buyers in Madhya Pradesh who resumed the trade during the week are as follows: Amrit Mandsaur, Ambika Joara, Agrawal Neemuch, Adani, Agro Sol. Datia, Avi Agro, Bansal, Bajrang, Betul Oil, Dhanuka, Divya Jyoti, G. Ambuja, Itarsi, Indian Soya, Khandwa, Khyati, Kriti, K.P. Newari, Mahakali, M.S. Neemuch, Prakash, Oyster Exim, Prestige, Ruchi, Rama, RH Solvex, SSA Mandideep, Shanti, Sawariya Itarsi, Sitashri, Vippy (10-2-2 specification) for Dewas and Mandsaur delivery during the week.

The domestic soybean prices are likely to feature range-bound movement with firm bias on fresh buying by the solvent extractors and stockists. However, higher soybean production this season, weak soy meal export sales will limit the gains in soybean in near-term.

#### International:

The CBOT soybean fell on profit taking, cooling down of the US soybean demand, sufficient stocks in hand with the exporters and the processors.

The CBOT soybean declined, January contract soybean prices witnessed high at US \$ 10.06/bushel and finally settled at US \$ 9.86/bushel compared to US \$ 9.96/bushel last week.

However, the losses were limited after heavy rains over the key soybean growing belt of Argentina which has hit the planting as well as the recently planted soybean which is under early crop development phase.

Rains in some parts of Brazil has hampered the soybean harvesting of 2016/17 crop and raised the quality concerns, logistics, deteriorate the quality of the bean just before harvesting leading to weakness in remained bullish for the international soybean.

But rains in Brazil's key soybean growing region have proved beneficial to the 2016/17 soybean crop in Rio Grande do Sul.



Buenos Aires Grain Exchange has lowered its Argentina's 2016/17 soybean planting estimate to 19.3 million hectares from 19.6 million its previous forecast.

Fall in the area is attributed to the dry weather in Southeast Buenos Aires province.

Argentina's 2015/16 area under soybean was reported at 20.1 million hectares

European Union's 2016/17 soybean imports have fallen by 3% to 6.6 million tonnes from 6.85 million tonnes registered at the corresponding period last year.

Besides, the EU 2016/17 soy meal imports are down by 15% at 9.3 million tonnes from 10.9 million previous year.

#### Soy meal

The domestic soy meal rebound, after consecutive 4-weeks of fall, on improved overseas meal demand during the week under review.

However, the gains were limited due to the weak domestic meal demand in recent weeks.

However, the exporters are offering the soy meal at attractive prices to the foreign buyers to compete with the South American meal prices and keep the exports window open for some more time to utilize the expected higher meal supplies this season.

India is expected to produce 8 million tonnes of soy meal this season. Out of which 5 million tonnes will be consumed domestically but another 3 million needs to be shipped to overseas, failing which will increase the disparity on crushing soybean.

India's forward booking for soy meal are better than the corresponding period last year, further sharp fall in the export prices in recent weeks in soy meal have made the imports from India lucrative.

The meal prices are unlikely to post sharp gains to keep the exports window open at least for the period when India's soybean crushing is at a higher pace for first 4 - 5 months (Oct-Feb) of the new marketing season.

Higher domestic soybean production in 2016/17 will eventually increase the soybean crushing which will further increase the availability in soy meal this season.

We expect India's soy meal exports to recover slightly in the new season with higher 2016/17 soybean production leading to higher crushing eventually increasing the meal supplies.

India's 2016/17 soy meal exports are expected to witnesses 3 year high and expected to jump 2 million tonnes from 2,61,051 exported last year, stated industry officials.

The exporters have contracted to ship around 500,000 tonnes soy meal for December-March delivery.

However, currently the domestic soy meal demand is sluggish due to weak demand from poultry owing to fall in poultry demand after demonetization.

Soy meal witnessed losses in the international market and January CBOT soy meal settled at US \$ 307.5 per short ton compared to US \$ 312.9 per short ton last week.



The domestic soy meal prices at Indore, improved and were quoted at Rs 23,000 - 23,650/MT compared to Rs 22,425 - 23,400/MT compared to previous week.

At Latur and Nanded, Maharashtra, soy meal witnessed steady to weak tone and were quoted at Rs 23,900/MT and 23,600/MT respectively compared to Rs 23,150/MT in Indore and Rs 23,900/MT in Kota.

India's soy meal exports and its other value added products (HS Code 2304) during November 2016 is 61,003 tons compared to 29,801 tons in November 2015 showing an increase of 104% over the corresponding period of last year.

On a financial year basis, the export during April'2016 to November'2016 is 1,55,874 tons as compared to 2,73,433 tons in the corresponding period of previous year showing a decrease of 43%.

During current Oil year, (October – September), total exports during October 2016 to November, 2016 is 80,142 tons as against 71,905 tons last year, showing an increase by 11.45%, as reported by SOPA.

Japan (14542.5 MT), Myanmar (8083.546 MT), Sri Lanka (7435.076 MT), Thailand (6744.31 MT) and Kuwait (3262.56 MT) were the key buyers of Indian origin meal in November.

Recovery in exports is primarily due to drastic fall in the Indian soy meal prices making it price competitive to South America.

Indian meal prices need to be highly competitive against the South American and China's meal prices to regain the lost markets it lost in previous seasons.

Preference of the soy meal of Indian origin mainly by the South-East countries due to logistic and freight advantage and demand for non-GMO meal has lost the ground owing to much higher soy meal price of Indian origin compared to the South American meal. Iran, Japan, Europe, Thailand, Vietnam, Indonesia and South Korea were the major destinations for Indian soy meal exports, whose demand shifted to South America.

India's Y-o-Y soy meal prices, Indore, are currently lower. Soy meal Indore was quoted lower between Rs 23,000 - 23,650/MT during the week compared to Rs 32,800 - 33,300/MT during the corresponding period last year.

The soy meal prices are likely to feature range-bound movement with firm-bias on likely fresh buying by the poultry and feed manufacturing industry. However, higher domestic and international soybean production will limit the gains market, in near-term.

### Rapeseed - Mustard Seed

The domestic rapeseed-mustard continued downward movement on higher coverage area under the seed this season.

Improved area coverage will eventually increase in the production in the seed, if weather remains favourable during the crop development phase.



The RM seed crop is in the flowering stage in most of the key growing belts and the crop is considered to be in good health. There are no reports of crop loss or damage in any key growing belt.

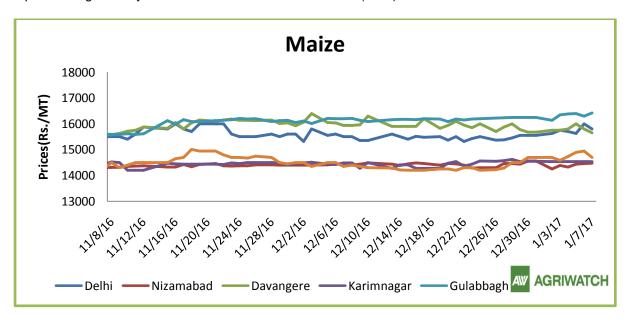
With exception in the district of Baran, Rajasthan, where there are incidence of pest attack in some pockets which may negatively affect the yield potential in the crop.

In the recent government update on rabi crop planting, India's rapeseed-mustard sowing is reported up by 11% at 69.53 lha compared to 62.76 lha during the corresponding period of last year.

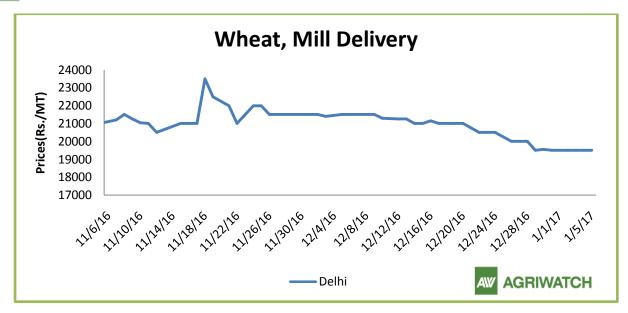
The seed prices, during the week, at benchmark, Jaipur was quoted lower between Rs. 4,425 - 4,520 per quintal compared to Rs. 4,715 - 4,750 per quintal witnessed in the corresponding periods last year.

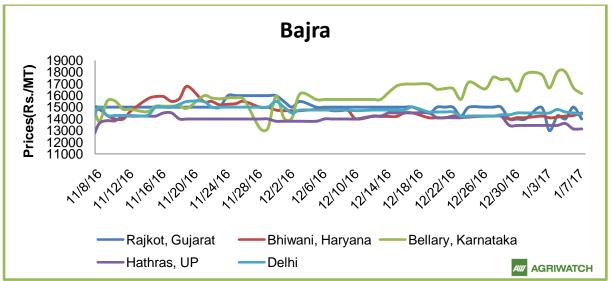
The all India daily arrivals of the seed continued to ease and were reported between 0.5 - 0.60 lake bags and are lower compared to 1.05 - 1.15 lake bags during the corresponding period last year.

Malaysia's December palm oil exports fell 1.8 percent to 1,109,606 tons compared to 1,130,172 tons in the corresponding period last month. Top buyers were European Union at 257,808 tons (215,995 tons), China at 176,477 tons (215,655 tons), India at 154,525 tons (118,010 tons), Pakistan at 46,150 tons (22,000 tons) and United States at 43,620 tons (55,556 tons). Values in brackets are figures of corresponding period last month, Values in brackets are figures of corresponding period last month, reported cargo surveyor Societe Generale de Surveillance (SGS).









Source: Agriwatch (Prices: Maize-Industrial/Feed Grade. Wheat-Mill Delivery: Narela Market, Delhi)

In Nizamabad, maize is likely to trade steady in the near term. As per trade sources, in A.P, paddy and soybean crop area is likely to shift towards maize.

Maize sourced from Davangere moved towards Bangalore and Nammakal at Rs. 1570 per quintal, 1640 per quintal respectively. It is likely to trade steady to slightly firm on the expectation of stockiest demand.

As per USDA, U.S corn exports reached 16.31 MMT in the 2016-17 marketing year. At 0.60 MMT (for the period 23rd December –29th December, 2016) exports were down 39 percent from the previous week and from the prior 4-week average. The primary destinations were Mexico (147,900 MT), South Korea (126,700 MT), Peru (113,500 MT), Japan (98,400 MT), and Guatemala (40,900 MT).

Outlook: Feed prices are expected to trade steady as feed ingredients prices traded mixed during last week.



#### **Annexure**

## Oil Meal Prices at Key Spot Markets:

## **Soy DOC Rates at Different Centres**

Centres	Ex-factory rates (Rs/ton)				
Centres	6-Jan-17	30-Dec-16	Parity To		
Indore (MP)	23150	23400	Gujarat, MP		
Kota	23900	24500	Rajasthan, Del, Punjab, Haryana		
Dhulia/Jalna	23800	23800	Mumbai, Maharashtra		
Nagpur (42/46)	24100	23000	Chattisgarh, Orissa, Bihar, Bangladesh, AP, Kar, TN		
Nanded	23600	23500	Andhra, AP, Kar ,TN		
Latur	23900	23400	-		
Sangli	24500	25000	Local and South		
Sholapur	23800	23600	Local and South		
Akola	23800	22700	Andhra, Chattisgarh, Orrisa,Jharkhand, WB		
Hingoli	23500	23500	Andhra, Chattisgarh, Orrisa,Jharkhand, WB		
Bundi	23900	23500	-		

# **Soy DOC at Port:**

	Po	ort Price
Centers	5-Jan-17	29-Dec-16
Kandla (FOR) (INR/MT)	25000	25000
Kandla (FAS) (USD/MT)	369	367

International Soy DOC				
Argentina FOB USD/MT	5-Jan-17	29-Dec-16	Change	
Soybean Pellets	339	337	2	
Soybean Cake Flour	339 337		2	
Soya Meal	347	345	2	
Soy Expellers	347	345	2	
Sunflower (DOC) Rates	Ex-factory rates (Rs/ton)			
Centers	6-Jan-17	30-Dec-16	Change	
Adoni	18000	17800	200	
Khamgaon	NA	NA	-	
Parli	17800	17700	100	
Latur	17600	17500	100	



Groundnut Meal (Rs/MT)	6-Jan-17	30-Dec-16	Change
Basis 45%, Saurashtra	21300	21300	Unch
Basis 40%, Saurashtra	19800	19800	Unch
GN Cake, Gondal	21500	21800	-300
Mustard DOC/Meal	6-Jan-17	30-Dec-16	Change
Jaipur (Plant delivery)	15800	16300	-500
Kandla (FOR Rs/MT)	16100	16300	-200
Sri Ganganagar	2010	2055	-45

### Maize Spot Market Prices (Rs. /Quintal)

Market	Grade	5-Jan-17	29-Dec-16	6-Dec-16	5-Jan-16	5-Jan-15
Delhi	Red	1580	1575	1575	NA	1430
Davangere	Loose	1470	1470	1450	1420	1080
Nizamabad	Bilty	1450	1470	1450	1520	NA
Ahmadahad	Feed	1530	1530	1410	1585	1400
Ahmadabad	Starch	1565	1550	1525	1600	1380

# FOB, C&F - Maize at Various Destinations (USD/ton)

	Argentina	Brazil	US	India (Bihar Origin)
FOB	188.19	182.75	163.40	249.79
Cost and Freight	238.19	237.75	223.4	284.79

## **Soy Meal Exports (In MT):**

<u>Month</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
Jan	474993	620133	364444	103934	7707
Feb	344240	577589	183551	64515	1127
Mar	460464	320265	232176	46670	430.1
Apr	313832	100311	75884	18017	1442
May	142588	97546	8226	14046	1015
Jun	180987	213564	2636	2098	2672
Jul	168341	107038	6682	928	3290
Aug	10005	183555	2778	768	1726
Sep	6525	173381	868	6886	3343
Oct	49840	182724	29071	4237	3177



Total	2668918	3512217	1210954	276674	25929.1
Dec	510698	451314	193832	5667	
Nov	517103	503269	110806	8909	

Feed Ingredient Price	ces at a Glance					
<b>3</b>				5-Jan-	29-Dec-	Chang
<u>Commodity</u>	<u>State</u>	<u>Variety</u>	<u>Centre</u>	<u>17</u>	<u>16</u>	<u>e</u>
Bajra	Karnataka	Hybrid	Bellary	1803	1736	67
Бајга	Namataka	Hybrid	Bangalore	1900	2075	-175
Jowar	Karnataka	White	Bangalore	2500	2450	50
Jowai	Namataka	White	Bellary	1446	2181	-735
Maize	Karnataka	Yellow	Davanger e	1470	1470	Unch
iviaize	Andhra Pradesh	Yellow	Nizamaba d	1370	1360	10
Rice	Llowione	IR8	Karnal	3000	2900	100
Nice	Haryana	Parmal Raw	Karnal	3000	2900	100
Soy meal	Madhya Pradesh	DOC	Indore	2315	2340	-25
	Maharashtra	DOC	Sangli	2450	2500	-50
Sunflower Meal	Andhra Pradesh	Ex-factory	Adoni	1800	1780	20
Surmower wear	Maharashtra	Ex-factory	Latur	1760	1750	10
Mustard	Rajasthan	Plant delivery	Jaipur	1580	1630	-50
Groundnut Meal	Gujarat	GN Cake	Gondal	2150	2180	-30
Cottonseed Oil Cake	Gujarat	Ex- Mandi	Kadi	2197	2030	167
Cottonseed Oil Cake	Maharashtra	Ex- Mandi	Akola	2132	1989	143
Note: Prices Rs./Qtl						

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