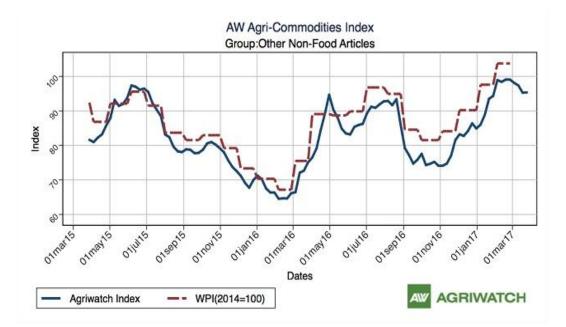


# **Guar Monthly Research Report**

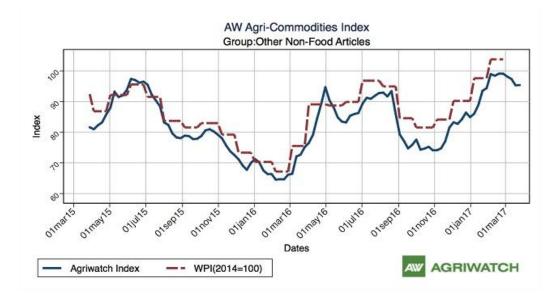
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AGRIWATCH



The Agriwatch Agri Commodities Index rose 0.74% to 110.34 during the week ended March 25, 2017 from 109.53 during the previous week led by higher cereals and pulses. The base for the Index and all sub-Indices is 2014 (= 100).



# The Agriwatch Agri commodity other non-food articles Index increased by 0.08% to 95.34 during the week ended March 25, 2017.

Agriwatch has recently launched its AW Agri Commodity Indices to enable organizations access independent Indices to track and use to benchmark their purchases and sales. The Indices are based on the daily prices in the key benchmark markets for each commodity that AW has been covering for the past decade. The indices include an Aggregate Index, Category Indices and individual commodity indices. The weekly indices are free to access on our website www agriwatch.com. The daily indices are available on subscription. Please contact for more details.

#### **Executive Summary**

#### **Domestic Guar Seed Market Summary**

All India average monthly prices for guar seed decreased by 9.08 percent from Rs 3315.71 in May to Rs 3014.58 per qtl in June-2017. Average price (June) is higher by 7.33 percent compared to price (Rs 2808.70 per qtl.) registered in June -2016. Guar prices are expected to remain range bound to weak in coming month.

Government has imposed 5 percent GST on guar meal making it less competitive compared to other cattle feeds available in the market. Furthermore, a 5 percent GST on guar gum has also upset export demand for the commodity. Trading activities are sluggish as traders are still unclear regarding various aspects of GST.

In the first month (June) of southwest monsoon, India witnessed 4 percent excess rains. A surplus of 5 percent and 50 percent was recorded in Central/South India and Northwest India respectively in terms of rain. However, a deficiency of around 17 percent was seen in East and Northeast region. As of now southwest monsoon has hit Delhi-NCR and western disturbance persists over Jammu & Kashmir. Furthermore, a cyclonic circulation is building over East Uttar Pradesh, Bihar, Northwest Bengal and coast of Odhisa. Many sources argue that southwest monsoon is likely to reduce after first week of July and the month is likely to end with a deficit in terms of rain.

As per data released by baker hughes the number of oil rigs in USA has increased to 940 until 30th June 2017 down by 1 compared to last week and up by 509 compared to 23rd June 2016. Guar gum is used in hydraulic fracturing for extracting oil and gas; therefore, as the number of oilrigs increases or decreases the demand for guar gum is also affected.

The wholesale price index of guar seed has decreased from 90.3 in April 2017 to 84.9 in May 2017. The WPI for May 2017 is higher by 11.6 compared to last year for the same month and lower by 20.5 compared to May 2015.

As per market sources, in the month of May 2017 India has exported around 53066 tonnes of guar gum in May compared to around 54392 tonnes in April 2017. For financial year 2016-17, India exported around 4.23 lakh tonnes of guar gum have been exported compared to 3.25 lakh tonnes in financial year 2015-16 for the same period. The highest share was of USA followed by Norway and China.

As per latest update by Rajasthan agriculture department, guar seed has been 601.4 thousand hectares until 27th June 2017 against a target of 3800 thousand hectares for current Kharif season. As compared to last year for the same date, area is up 491.7 thousand hectares. Last Kharif season guar was sown in 3530 thousand hectares. The last five year average area ending 2011-15 for guar seed in Rajasthan is 4424 thousand hectares.

On the currency front, Indian rupee against USD (Average) closed at 64.44, appreciating by Rs. 0.02 compared to the previous month. Overall strengthening of Rupee in terms of dollar encourages export of guar gum and powder.

As far as Arrivals are concerned, Adampur (Haryana) market (biggest market of guar in North) reported lower arrivals (~9475 quintals) during June 2017 compared to previous month ~16650 quintals.

Similarly, In Bikaner market, arrivals have decreased during June 2017 to 4360 quintals compared to prior month arrivals data i.e.7570 quintals.

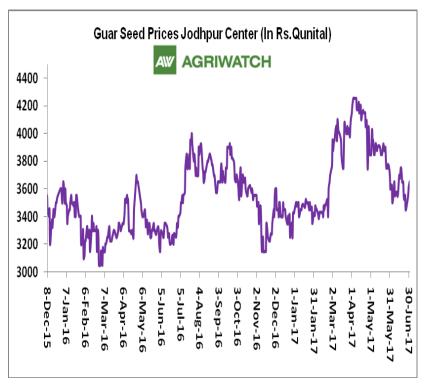
#### **Recommendation:**

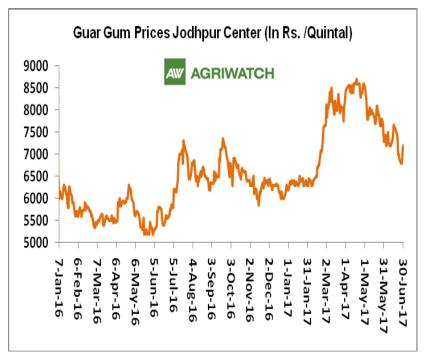
Monthly Call - : Market participants advised to go short in Guar seed at current levels for a target of 3050 with a stop loss at 3602 on closing basis.

#### **Guar Seed Fundamental Analysis and Outlook-:**

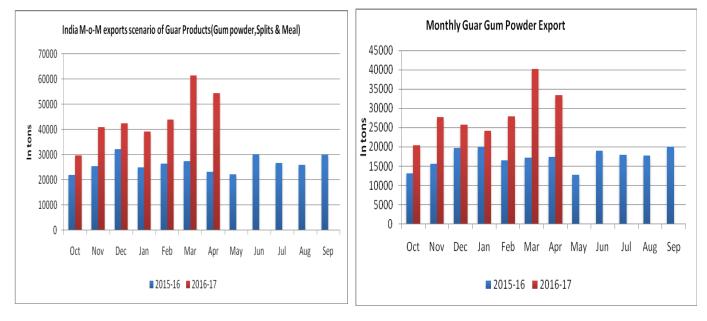
#### **Domestic Front**

- Average Guar seed prices remained weak during June 2017. All major spot markets witnessed decrease in prices. Overall arrivals were lower in June compared to last month. Highest fall in arrivals was noticed in Sri Ganganagar and Hanumangarh.
- In the month of June 2017, Guar seed monthly average prices decreased by 252.59 compared to prior month and settled at Rs. 3602.22 per quintal. Sluggish trading activities in guar seed in key markets kept the prices down during last month.
- However, Guar gum monthly average prices in June 2017 decreased by 606.33 and settled at Rs 7277 per quintal.
- > According to third advance estimate issued by Gujarat's department of agriculture for guar seed the area, production and yield are 352000 hectares, 242000 tonnes and 687 kg/hectare respectively compared to final advance estimate issued in December the area, production and yield has been increased by 43000 hectares. 85000 tonnes and 56 kg/hectare.
- According to third advance estimate for 2016-17 issued by Rajasthan's Department of Agriculture for Guar seed the area, production and yield are 3530007 hectares, 1404819 tonnes and 398 kg/hectare respectively. As compared to first advance estimate for 2016-17, the area, production and yield have decreased by 46932 hectares, 557605 tonnes and 151 kg/hectare respectively.





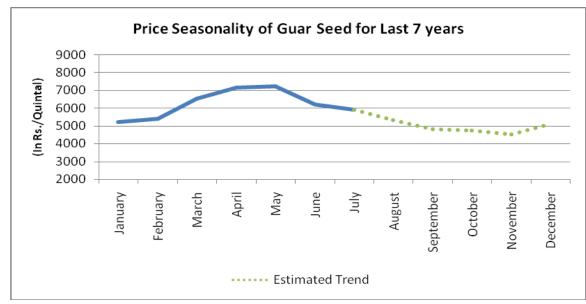
### **Export Scenario**



On export front, guar products export demand has decreased compared to prior month. India has exported 54389 tons of guar seed products (Gum powder, Splits & Meal) in the month of April 2017 down by 11.50 % compared to last year for the same month and up by 134.24% compared to last year for the same month.

In addition, recent month guar gum powder export increased by 93.27 % compared to previous year for the same month due to firm domestic as well as export demand.

India exported 33487 tons of guar gum powder in the month of June 2017, which is lower compared to guar gum powder exported last month by 16.67 %.



#### Price Seasonality of Guar Seed

As per the price seasonality chart of guar seed for last 7 years, guar seed prices started to fall from June and continued its downfall until November and then rebounded from lower levels in the month of November and continued its rally until April.



#### **Domestic Guar Seed Supply & Demand Position**

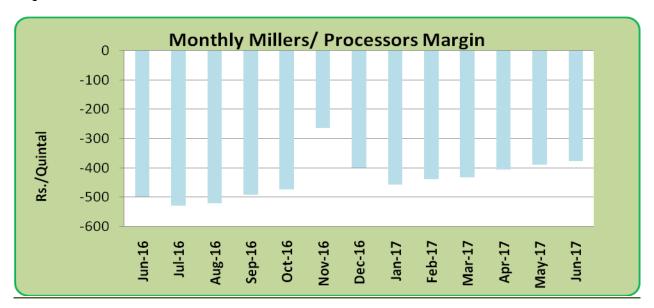
| Domestic Guar Seed Supply & Demand Situation (Figures In Lakh Metric Tonnes) |         |         |         |         |          |           |  |  |
|--|---------|---------|---------|---------|----------|-----------|--|--|
| Item   | 2015-16 | 2016-17 | 2016-17 | 2016-17 | 2016-17  | 2016-17   |  |  |
| Supply   |         |         | Oct-Dec | Jan-Mar | Apr-June | July-Sept |  |  |
| Opening Stock  | 6.46    | 8.33    | 8.33    | 7.71    | 9.03     | 8.18      |  |  |
| Production   | 15.18   | 11.07   | 10.44   | 0.00    | 0.00     | 0.00      |  |  |
| Arrivals   | 15.18   | 11.07   | 2.21    | 4.54    | 2.77     | 1.55      |  |  |
| Import   | 0.00    | 0.00    | 0.00    | 0.00    | 0.00     | 0.00      |  |  |
| Total Availability   | 21.64   | 19.40   | 10.54   | 12.25   | 11.80    | 9.73      |  |  |
| Demand   |         |         |         |         |          |           |  |  |
| Total Crushing   | 12.71   | 13.61   | 2.84    | 3.22    | 3.62     | 3.94      |  |  |
| Domestic Consumption (Textile, Food &  |         |         |         |         |          |           |  |  |
| Pharma Industry)   | 3.50    | 3.31    | 0.83    | 0.83    | 0.83     | 0.83      |  |  |
| Guar Exports   | 2.80    | 2.94    | 0.57    | 0.68    | 0.80     | 0.89      |  |  |
| Exports (Guar seed Equivalent)   | 9.81    | 10.3    | 2.01    | 2.39    | 2.79     | 3.11      |  |  |
|  |         |         |         |         |          |           |  |  |
| Carry Forward (Farmers and Traders   |         |         |         |         |          |           |  |  |
| Holdings)  | 8.33    | 5.79    | 7.71    | 9.03    | 8.18     | 5.79      |  |  |
| Av Monthly Consumption   | 1.06    | 1.13    | 0.95    | 1.07    | 1.21     | 1.31      |  |  |
| Stock to Month Use   | 8.43    | 5.11    | 8.15    | 8.42    | 6.78     | 4.41      |  |  |
| Stock to Consumption Ratio   | 0.70    | 0.43    | 2.72    | 2.81    | 2.26     | 1.47      |  |  |

- Guar seed opening stock for the marketing year 2016-17 is likely to settle at 8.33 lac tons, which is higher compared to last year.
- As far as production is concerned, we expect 11.07 lakh tons of guar seed production in 2016-17, due to lower acreage as well as yield compared to last year.
- Exports are expected to be around 2.94 lakh tonnes slightly higher compared to last year mainly because of recovery in crude oil.

#### Millers/Processors Margin

As seen in the chart, the average crush margin of guar seed has increased compared to previous month. In the month of June 2017, average crush margin increased to Rs. -378.3/Quintal compared to Rs. -389.2/quintal last month.

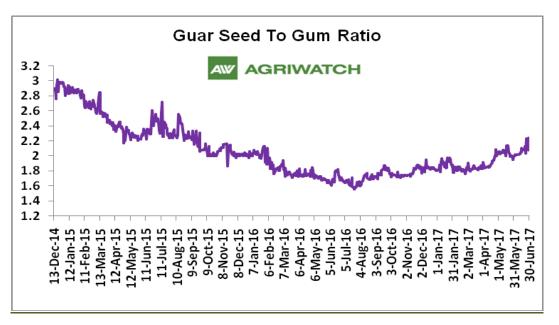
Increase in prices of Churi and Korma have increased the total return and reduced the total cost, which has caused the margin to rise.



#### **Guar Seed To Gum Ratio:**

Ratio of guar seed to gum decreased to 2.02, which in the earlier month was 2.04. Higher degree of Increase in guar seed prices and decrease in guar gum prices decreased the ratio.

Overall, lackluster demand of gum from overseas and good demand of seed from millers due to higher churi and korma prices decreased the overall ratio.

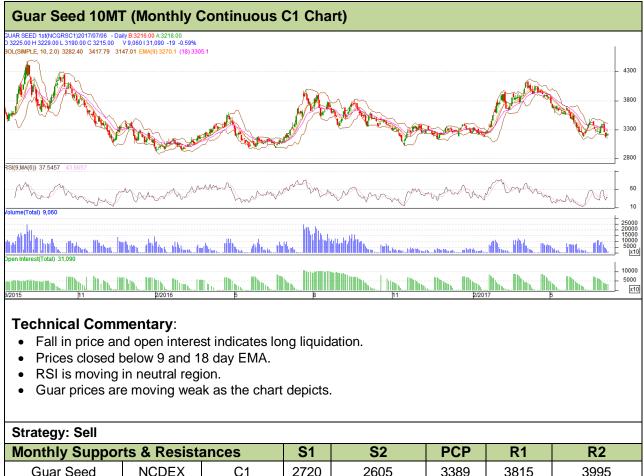




# Technical Analysis (Guar Seed)

#### Commodity: Guar Seed 10MT

**Exchange: NCDEX** 



| Monthly Supports & Resistances |              | 51 | 52   | FUF        | <b>K</b> I | RZ   |      |
|--------------------------------|--------------|----|------|------------|------------|------|------|
| Guar Seed                      | NCDEX        | C1 | 2720 | 2605       | 3389       | 3815 | 3995 |
| Month                          | ly Trade Cal | l  | Call | Entry      | T1         | T2   | SL   |
| Guar Seed                      | NCDEX        | C1 | Sell | Below 3395 | 3050       | 2875 | 3602 |



# Technical Analysis (Guar Gum)

# **Commodity: Guar Gum**

# Exchange: NCDEX

| Guar Gum (Monthly Continuous C1 Chart)  |  |  |                   |                         |                    |                  |  |  |
|---|--|--|-------------------|-------------------------|--------------------|------------------|--|--|
|   | aily B:6676.00 A:6680.00<br>1,350   13,385 -30 -0.45%<br>3.77 EMA(9) 6847.6 (18) 697                     | 4.5  |                   |                         |                    |                  |  |  |
|   |  |  |                   |                         |                    | ~~~~             | - 10500<br>- 10000<br>- 9500<br>- 9000<br>- 8500 |  |
| Mar Mar Part  | <b>P</b>   |  | 12 min            | An                      | - M                |                  | 8000<br>7500<br>7000                             |  |
| and the second se | Margare -  |  | l) væ             | A State State           |                    |                  | 6500<br>6000<br>5500<br>5000                     |  |
| SI(9,MA(6)) 35.1293 40.7178   |  |  |                   |                         |                    |                  | 4500   |  |
| and have been and have  | Maranand   | and the Are                                | alter             | Jan Martin              | mary Start         | how the stand    | 60   |  |
| olume(Total) 1,350  | har to nata second   |  |                   |                         |                    |                  | 30000  |  |
|   |  |  |                   |                         |                    |                  |  |  |
|   |  |  |                   |                         |                    |                  |  |  |
| 2015 [10  | 1/2016   | 4  | 7                 |                         | 1/2017             | <u> </u>         | 50000  |  |
| Technical Comme<br>Fall in price and<br>RSI is moving in<br>Prices closed be<br>Guar gum prices   | <b>entary</b> :<br>l open interes<br>n neutral regio<br>elow 9 and 18                                    | on.<br>3 day EMA.                          | p liquidatio      |                         | <u>IIIIII</u>      | <u></u> <u>4</u> | ha Iba   |  |
| Technical Common<br>Fall in price and<br>RSI is moving in<br>Prices closed be<br>Guar gum prices<br>Strategy: Sell  | entary:<br>l open interes<br>n neutral regio<br>elow 9 and 18<br>s are trading                           | on.<br>3 day EMA.<br>weak.                 |                   | n.                      |                    | <u>4</u>         |  |  |
| Technical Comme<br>Fall in price and<br>RSI is moving in<br>Prices closed be<br>Guar gum prices<br>Strategy: Sell<br>Monthly Supports   | entary:<br>I open interest<br>in neutral regio<br>elow 9 and 18<br>s are trading<br>s & Resista          | on.<br>3 day EMA.<br>weak.<br><b>Inces</b> | S1                | n.<br><b>S2</b>         | PCP                | R1               | R2   |  |
| Technical Comme<br>Fall in price and<br>RSI is moving in<br>Prices closed be<br>Guar gum prices<br>Strategy: Sell<br>Monthly Supports<br>Guar Gum   | entary:<br>I open interest<br>in neutral regio<br>elow 9 and 18<br>s are trading<br>s & Resista<br>NCDEX | on.<br>3 day EMA.<br>weak.                 | <b>S1</b><br>5740 | n.<br><b>S2</b><br>5575 | <b>PCP</b><br>7137 | 7910             | <b>R2</b><br>8175                                |  |
| Technical Comme<br>Fall in price and<br>RSI is moving in<br>Prices closed be<br>Guar gum prices<br>Strategy: Sell<br>Monthly Supports   | entary:<br>I open interest<br>in neutral regio<br>elow 9 and 18<br>s are trading<br>s & Resista<br>NCDEX | on.<br>3 day EMA.<br>weak.<br><b>Inces</b> | S1                | n.<br><b>S2</b>         | PCP                |                  | R2   |  |

# Guar Seed & Gum Prices at Key Spot Markets

| Guar by – Products Monthly Average Prices: |                |           |          |        |  |  |  |
|--|----------------|-----------|----------|--------|--|--|--|
| Commodity                                  | Centre         | June,2017 | May,2017 | Change |  |  |  |
| Churi                                      | Jodhpur        | 1436      | 1508     | -72    |  |  |  |
| Korma                                      | Jodhpur        | 1791      | 1920     | -129   |  |  |  |
| Churi                                      | Sri-Ganganagar | 1282      | 1335     | -53    |  |  |  |
| Korma                                      | Sri-Ganganagar | 1568      | 1767     | -199   |  |  |  |
| Prices in Rs/75kg                          | ]              |           |          |        |  |  |  |

| Guar Export Monthly Average Prices: |                   |           |          |        |  |  |  |
|-------------------------------------|-------------------|-----------|----------|--------|--|--|--|
| Commodity                           | Variety           | June,2017 | May,2017 | Change |  |  |  |
| Guargum Split                       |                   | 1135      | 1221     | -86    |  |  |  |
| Guargum Powder                      | 200 Mesh 5000 CPS | 1445      | 1531     | -86    |  |  |  |
|                                     | 200 Mesh 3500 CPS | 1368      | 1453     | -86    |  |  |  |
| Guargum Meal                        | 40%               | 313       | 324      | -11    |  |  |  |
|                                     | 50%               | 377       | 401      | -24    |  |  |  |
| Prices in \$/MT                     |                   |           | -        |        |  |  |  |

| Guar Seed Monthly Average Prices: |                |                           |                                     |          |        |  |  |
|-----------------------------------|----------------|---------------------------|-------------------------------------|----------|--------|--|--|
| Commodity                         | District       | Centre                    | Monthly Prices<br>(Average)(Rs/Qtl) |          | Change |  |  |
| Guar Seed                         |                |                           | June,2017                           | May,2017 |        |  |  |
|                                   | Jodhpur        | Jodhpur (Loose)           | 3448                                | 3705     | -256   |  |  |
|                                   | Joanpui        | Jodhpur(Delivery)         | 3598                                | 3855     | -256   |  |  |
|                                   |                | Sri-Ganganagar(Loose)     | 3272                                | 3560     | -288   |  |  |
|                                   |                | Sri-Ganganagar (Delivery) | 3412                                | 3703     | -291   |  |  |
|                                   | Sri-Ganganagar | Rawla (Loose)             | 3260                                | 3503     | -243   |  |  |
|                                   |                | Gharsana (Loose)          | 3240                                | 3478     | -238   |  |  |
| Deieethen                         |                | Raisinghnagar (Loose)     | 3241                                | 3505     | -264   |  |  |
| Rajasthan                         |                | Bikaner (Loose)           | 3284                                | 3507     | -223   |  |  |
|                                   |                | Bikaner (Delivery)        | 3434                                | 3657     | -223   |  |  |
|                                   |                | Nokha(Loose)              | 3253                                | 3486     | -233   |  |  |
|                                   | Bikaner        | Nokha (Delivery)          | 3370                                | 3612     | -241   |  |  |
|                                   |                | Khajuwala (Loose)         | 3275                                | 3546     | -271   |  |  |
|                                   |                | Khajuwala (Delivery)      | 3406                                | 3688     | -282   |  |  |
|                                   |                | Lunkaransar (Loose)       | 3237                                | 3502     | -265   |  |  |



**GUAR MONTHLY RESEARCH REPORT** 

July, 2017

|                |             | Hanumangarh (Loose)    | 3303 | 3565 | -263 |
|----------------|-------------|------------------------|------|------|------|
|                | Hanumangarh | Hanumangarh (Delivery) | 3453 | 3715 | -263 |
|                |             | Nohar (Loose)          | 3316 | 3542 | -225 |
|                |             | Pilibanga (Loose)      | 3277 | 3544 | -267 |
|                | Nagaur      | Nagaur (Loose)         | 3263 | 3385 | -123 |
|                | Churu       | Churu (Delivery)       | 3382 | 3635 | -253 |
|                | Alwar       | Alwar (Loose)          | 3176 | 3387 | -211 |
|                | llieer      | Adampur (Loose)        | 3307 | 3544 | -237 |
|                | Hisar       | Adampur (Delivery)     | 3457 | 3694 | -237 |
|                | Dhimoni     | Bhiwani (Delivery)     | 3403 | 3654 | -251 |
|                | Bhiwani     | Siwani (Loose)         | 3366 | 3629 | -263 |
| Haryana        |             | Sirsa (Loose)          | 3306 | 3547 | -241 |
|                | Sirsa       | Dhabwali (Loose)       | 3266 | 3488 | -222 |
|                |             | Dhabwali (Delivery)    | 3416 | 3638 | -222 |
|                |             | Ellanabad (Loose)      | 3229 | 3496 | -267 |
|                | Fatehabad   | Fatehabad (Loose)      | NA   | 3500 | -    |
|                | Banaskantha | Deesa (Loose)          | 3172 | 3334 | -162 |
| Outeret        | Patan       | Patan (Loose)          | 3195 | 3402 | -207 |
| Gujarat        | Rajkot      | Rajkot (Loose)         | 3131 | 3387 | -257 |
|                | Jamnagar    | Dhrol (Loose)          | 2953 | 3209 | -257 |
| Madhya Pradesh | Gwalior     | Dabra (Loose)          | NA   | NA   | -    |
| Guar Gum       |             |                        |      |      |      |
|                | Jodhpur     | Jodhpur                | 7277 | 7883 | -606 |
| Rajasthan      | Alwar       | Alwar                  | 7288 | 7872 | -584 |
|                | Hanumangarh | Nohar                  | 7413 | 7944 | -532 |
|                | Bhiwani     | Bhiwani                | 7265 | 7915 | -650 |
|                |             | Sirsa                  | 7300 | 7872 | -572 |
| Haryana        | Sirsa       | Dhabwali               | 7284 | 7870 | -586 |
|                |             | Ellanabad              | 7269 | 7885 | -616 |
|                | Fatehabad   | Fatehabad              | NA   | 7400 | -    |



| Guar Cumulative Arrivals in Key Centers: |                |                  |               |                 |        |  |  |
|--|----------------|------------------|---------------|-----------------|--------|--|--|
| Commodity                                | District       | <b>O</b> and the | Monthly Arriv | vals (Quintals) | 01     |  |  |
| Guar Seed                                | District       | Centre           | June,2017     | May,2017        | Change |  |  |
|  | Jodhpur        | Jodhpur          | 2094          | 3710            | -1616  |  |  |
|  | Sri-Ganganagar | Sri-Ganganagar   | 8293          | 18285           | -9992  |  |  |
|  |                | Rawla            | 1530          | 4120            | -2590  |  |  |
|  |                | Gharsana         | 1450          | 1920            | -470   |  |  |
|  |                | Raisinghnagar    | 3900          | 5440            | -1540  |  |  |
|  |                | Bikaner          | 4360          | 7570            | -3210  |  |  |
|  | Bikaner        | Nokha            | 6500          | 10600           | -4100  |  |  |
| Rajasthan                                | Dikallel       | Khajuwala        | 5300          | 7150            | -1850  |  |  |
|  |                | Lunkaransar      | 5560          | 7850            | -2290  |  |  |
|  |                | Hanumangarh      | 1817          | 1908            | -91    |  |  |
|  | Hanumangarh    | Nohar            | 16300         | 24600           | -8300  |  |  |
|  |                | Pilibanga        | 2990          | 5990            | -3000  |  |  |
|  | Nagaur         | Nagaur           | 3200          | 4705            | -1505  |  |  |
|  | Churu          | Churu            | 14900         | 14950           | -50    |  |  |
|  | Alwar          | Alwar            | 5800          | 5730            | 70     |  |  |
|  | Hisar          | Adampur          | 9475          | 16650           | -7175  |  |  |
|  | Bhiwani        | Bhiwani          | 27500         | 42400           | -14900 |  |  |
|  | Bniwani        | Siwani           | 14000         | 15400           | -1400  |  |  |
| Haryana                                  |                | Sirsa            | 11200         | 15150           | -3950  |  |  |
|  | Sirsa          | Dhabwali         | 2580          | 2970            | -390   |  |  |
|  |                | Ellanabad        | 2280          | 3478            | -1198  |  |  |
|  | Fatehabad      | Fatehabad        | NA            | 135             | -      |  |  |
|  | Banaskantha    | Deesa            | 6720          | 2536            | 4184   |  |  |
| Gujarat                                  | Patan          | Patan            | 893           | 1591            | -698   |  |  |
| Gujarat                                  | Rajkot         | Rajkot           | 1745          | 3312            | -1567  |  |  |
|  | Jamnagar       | Dhrol            | 76            | 123             | -48    |  |  |
| Madhya Pradesh                           | Gwalior        | Dabra            | NA            | NA              | -      |  |  |
| Total Arrivals/Abc                       | ove Markets    |                  | 160463        | 228273          | -67811 |  |  |

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