

Guar Monthly Research Report

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GUAR MONTHLY RESEARCH REPORT November, 2018

Executive Summary

Domestic Guar Seed Market Summary

All India average monthly prices for guar seed increased by 8.70 percent from Rs 3641.62 in September to Rs 3958.26 per qtl in October-2018. Average price in October -18 is higher by 20.89 percent compared to Rs 3274.20 per qtl (October-2017). Guar prices are expected to remain steady to weak in upcoming weeks.

As per trade sources, export of guar gum has decreased in the month of September by 24.72 percent compared to previous month. India exported around 18406 tonnes of guar gum in the month of September at an average FoB of \$ 1765.31 per tonne compared to 23771 tonnes in August at an average FoB of \$ 1772.92 per tonne. Exports are expected to remain low in October-18 as well.

As per trade sources, export of guar split has decreased in the month of September. Exports in the month of September are down by around 28.62% compared to previous month. India exported around 4299 tonnes of guar split in the month of September at an average FoB of \$ 1446.82 per tonne. Of the total quantity, around 2660 tonnes and 1280 tonnes have been exported to China and Unites States respectively.

The wholesale price index of guar seed has decreased from 98.6 in August 2018 to 97.0 in September 2018. The WPI for September 2018 is up by 13.19 compared to last year for the same month and by 19.02 compared to September 2016. WPI is expected to stay week in coming month.

As per data released by Baker Hughes the number of oil rigs in USA has decreased to 1067 as on 02 November 2018 down by 1 compared to 26th October 2018 and up by 169 compared to 03rd November 2017. The total number of oilrigs was recorded at 2258 worldwide in September'18 compared to 2081 in the same month last year. Slick water is expensive compared to guar gum. However, U.S. is still importing slick water due to fear of unexpected surge in price of guar gum. Therefore, exports are being slightly affected.

Guar seed future November contract touched a low of Rs 4495.00 per quintal before closing at Rs 4645.50 per quintal in last week. As per trade sources, guar is likely to be bearish with small technical recoveries in coming weeks and touch Rs 4400-4450.00 per quintal. Export demand is normal as of now.

As far as Arrivals are concerned, Adampur (Haryana) market (biggest market of guar in North) reported higher arrivals (56300 quintals) during October 2018 compared to previous month 27700 quintals.

Similarly, In Bikaner market, arrivals have increased during October 2018 to 36600 quintals compared to previous month arrivals data i.e. 4900 quintals.

Recommendation:

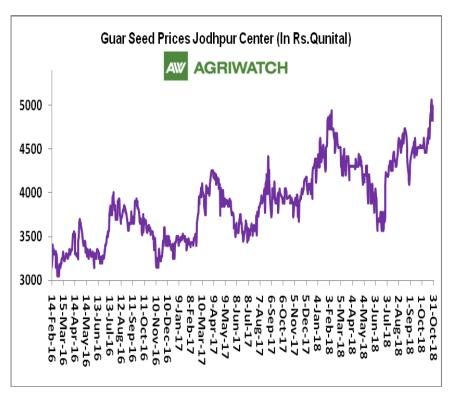
Monthly Call -: Market participants advised to sell Guar seed at current levels for a target of 4450 with a stop loss at 4850 on closing basis.

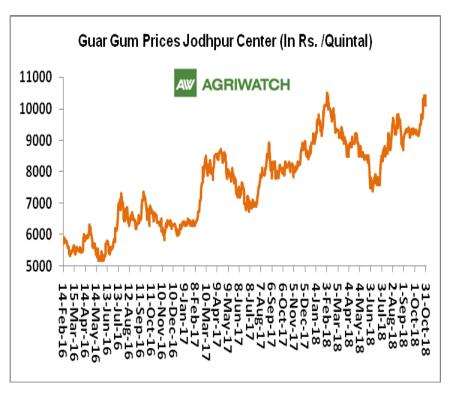


Guar Seed Fundamental Analysis and Outlook-:

Domestic Front

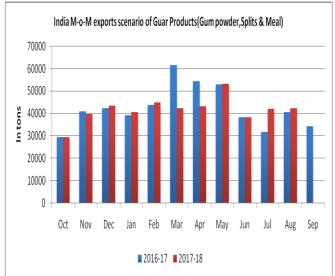
- Average Guar seed prices remained firm during October 2018. All major spot markets witnessed firm sentiments. Overall arrivals were higher in October compared to last month. Highest increase in arrivals was noticed in Sri-Ganganagar, Sirsa, Adampur and Bikaner.
- ➢ In the month of October 2018, Guar seed monthly average prices decreased by Rs 174.91 per quintal compared to previous month and settled at Rs. 4683.88 per quintal. Active trading activities in guar seed, in key markets kept the prices bullish during last month.
- Guar gum monthly average prices in October 2018 decreased by Rs 476.25 per quintal and settled at Rs 9772.50 per quintal.
- According to fourth advance estimate for 2017-18, issued by Gujarat's Department of Agriculture for Guar seed, the area, production and yield are 205000 hectares, 140000 tonnes and 682 kg/hectare respectively. As per final estimate for 2016-17 issued by Gujarat's Department of Agriculture for Guar seed the area, production and yield are 223000 hectares, 167000 tonnes and 749 kg/hectare.
- According to fourth advance estimate for 2017-18. issued Raiasthan's bv Department of Agriculture for Guar seed, the area, production and yield are 3432293 hectares, 1244830 tonnes and 363 kg/hectare respectively. As per final estimate for 2016-17 issued Rajasthan's Department of Agriculture for Guar seed the area, production and yield are 3530007 hectares, 1404819 tonnes and 398 kg/hectare.







Export Scenario



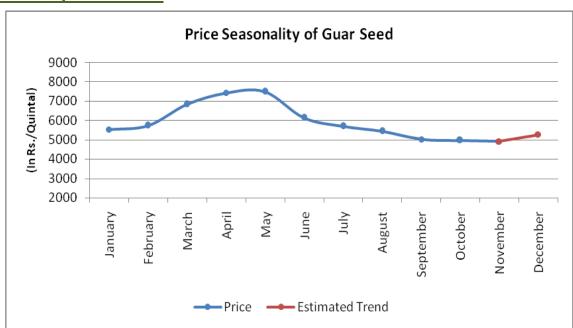


On export front, guar products export demand has increased compared to previous month. India has exported 42338 tons of guar seed products (Gum powder, Splits & Meal) in the month of August 2018 up by 0.39 % compared to last month and by 4.14% compared to corresponding month of last year.

In addition, during September 2018 guar gum powder export decreased by 24.72 % compared to corresponding month of previous year.

India exported 18406 tons of guar gum powder in the month of September 2018, which is lower compared to guar gum powder exported last month by 22.57 %.

Price Seasonality of Guar Seed



As per the price seasonality chart of guar seed for last 9 years, guar seed prices started to fall from June and continued its downfall until November and then rebounded from lower levels in the month of November and continued its rally until April.



Domestic Guar Seed Supply & Demand Position

| Domestic Guar Seed Supply & Demand Situation (Figures In Lakh Metric Tonnes) | | | | | | | | |
|--|---------|---------|---------|---------|---------|---------|--|--|
| Item | 2017-18 | 2018-19 | 2018-19 | 2018-19 | 2018-19 | 2018-19 | | |
| | | | Oct-Dec | Jan-Mar | Apr- | July- | | |
| Supply | | | | | June | Sept | | |
| Opening Stock | 13.73 | 9.84 | 9.84 | 8.82 | 9.04 | 7.73 | | |
| Production | 10.51 | 9.68 | 9.68 | 0.00 | 0.00 | 0.00 | | |
| Arrivals | 10.51 | 9.68 | 1.94 | 3.97 | 2.42 | 1.36 | | |
| Import | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| Total Availability | 24.24 | 19.52 | 11.78 | 12.79 | 11.46 | 9.09 | | |
| Demand | | | | | | | | |
| Total Crushing | 14.40 | 14.52 | 2.96 | 3.75 | 3.73 | 4.09 | | |
| Domestic Consumption (Textile, Food & Pharma Industry) | 2.71 | 2.11 | 0.53 | 0.53 | 0.53 | 0.53 | | |
| Guar Exports | 3.49 | 3.26 | 0.73 | 0.82 | 0.81 | 0.90 | | |
| Exports (Guar seed Equivalent) | 11.69 | 12.41 | 2.43 | 3.22 | 3.20 | 3.56 | | |
| | | | | | | | | |
| Carry Forward (Farmers and Traders Holdings) | 9.84 | 5.00 | 8.82 | 9.04 | 7.73 | 5.00 | | |
| Av Monthly Consumption | 1.20 | 1.21 | 0.25 | 0.31 | 0.31 | 0.34 | | |
| Stock to Month Use | 8.20 | 4.13 | 35.78 | 28.95 | 24.89 | 14.68 | | |
| Stock to Consumption Ratio | 0.68 | 0.34 | 2.98 | 2.41 | 2.07 | 1.22 | | |

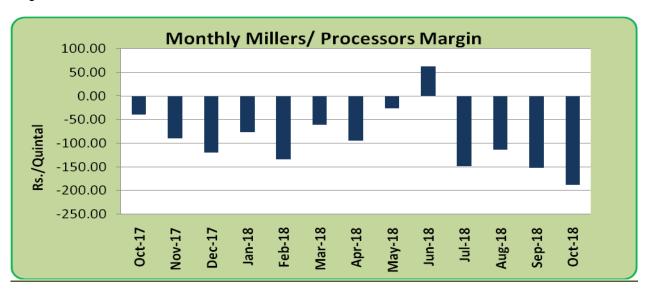
- ➤ Guar seed opening stock for the marketing year 2018-19 is likely to settle at 9.84 lac tons, which is lower compared to last year.
- As far as production is concerned, we expect 9.68 lakh tons of guar seed production in 2018-19, due to lower acreage compared to last year.
- ➤ Guar Exports are expected to be around 3.26 lakh tonnes compared to 3.49 lakh tonnes compared to last year.



Millers/Processors Margin:

As seen in the chart, the average crush margin of guar seed has decreased compared to previous month. In the month of October, 2018, average crush margin decreased to Rs. -188.30/Quintal compared to Rs. -153.10/quintal last month.

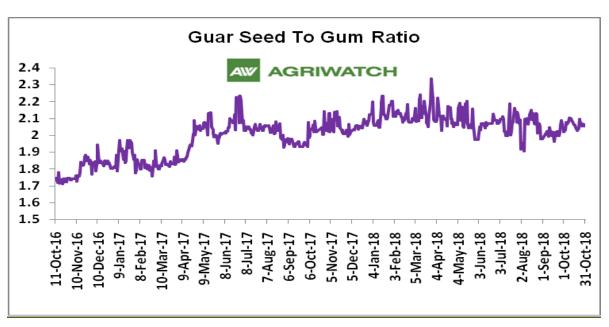
Higher prices of guar seed compared to prices of churi and korma, has reduced the total return which has caused the margin to fall further.



Guar Seed To Gum Ratio:

Ratio of guar seed to gum increased to 2.07, which in the earlier month was 2.06. Higher degree of Increase in guar gum prices and decrease in guar seed prices increased the ratio.

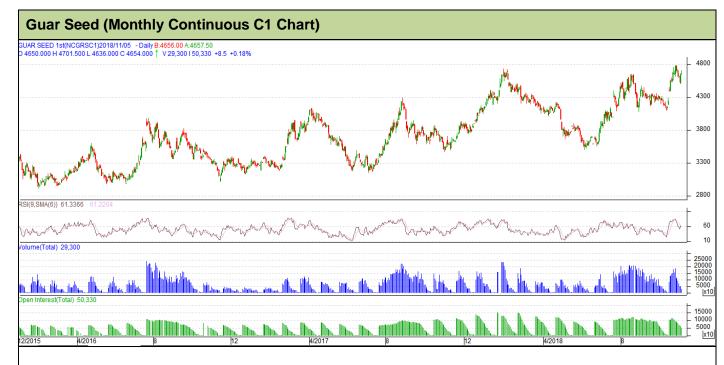
Overall, good demand of gum from overseas and weak demand of seed from millers due to lower churi and korma prices increased the overall ratio.





Technical Analysis (Guar Seed)

Commodity: Guar Seed Exchange: NCDEX



Technical Commentary:

- Fall in price and open interest indicates long liquidation.
- Prices closed above 9 and 18 day EMA.
- RSI is moving in neutral region.

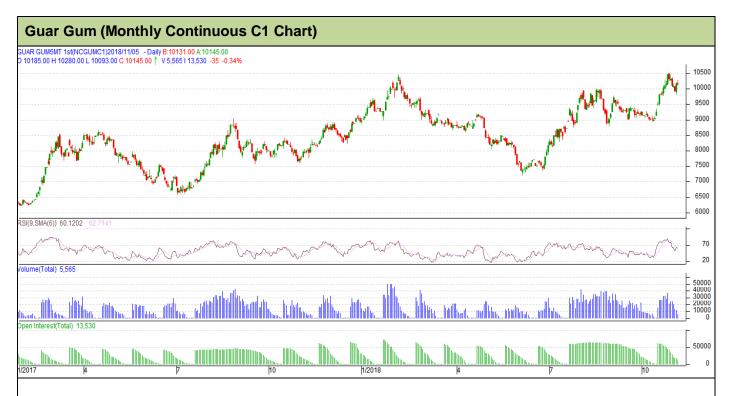
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| Monthly Supports & Resistances | | S1 | S2 | PCP | R1 | R2 | |
|--------------------------------|-------|------|-------|------|--------|------|------|
| Guar Seed | NCDEX | C1 | 4105 | 4030 | 4645.5 | 4910 | 4995 |
| Monthly Trade Call | | Call | Entry | T1 | T2 | SL | |
| | | | | | | | |



Technical Analysis (Guar Gum)

Commodity: Guar Gum Exchange: NCDEX



Technical Commentary:

- Fall in price and open interest indicates long liquidation.
- Prices closed above 9 and 18 day EMA.
- RSI is moving in neutral region.

Strategy: Sell

| Monthly Supports & Resistances | | S1 | S2 | PCP | R1 | R2 | |
|--------------------------------|-------|------|-------|-------------|-------|-------|-------|
| Guar Gum | NCDEX | C1 | 9150 | 9005 | 10180 | 10855 | 11050 |
| Monthly Trade Call | | Call | Entry | T1 | T2 | SL | |
| Guar Gum | NCDEX | C1 | Sell | Below 10280 | 9690 | 9365 | 10634 |



Guar Seed & Gum Prices at Key Spot Markets

| Guar by – Products Monthly Average Prices: | | | | | | | |
|--|----------------|--------------|----------------|--------|--|--|--|
| Commodity | Centre | October,2018 | September,2018 | Change | | | |
| Churi | Jodhpur | 1524 | 1599 | -74 | | | |
| Korma | Jodhpur | 2252 | 2190 | 63 | | | |
| Churi | Sri-Ganganagar | 1338 | 1437 | -99 | | | |
| Korma | Sri-Ganganagar | 2081 | 2230 | -149 | | | |
| Prices in Rs/75 Kg | | | | | | | |

| Guar Export Monthly Average Prices: | | | | | | | | |
|-------------------------------------|-------------------|--|------|----|--|--|--|--|
| Commodity | Variety | Variety October,2018 September,2018 Change | | | | | | |
| Guargum Split | | 1309 | 1296 | 13 | | | | |
| Outanion Bassalan | 200 Mesh 5000 CPS | 1567 | 1573 | -6 | | | | |
| Guargum Powder | 200 Mesh 3500 CPS | 1499 | 1504 | -4 | | | | |
| Guargum Maal | 40% | 289 | 291 | -2 | | | | |
| Guargum Meal | 50% | 418 | 414 | 4 | | | | |
| Prices in \$/MT | | | | | | | | |

| Guar Seed Monthly Average Prices: | | | | | | | |
|-----------------------------------|----------------|---------------------------|------------------|----------------|-----|--|--|
| Commodity | District | Centre | Month (Averag | Change | | | |
| Guar Seed | | | October,2018 | September,2018 | | | |
| | Jodhpur | Jodhpur (Loose) | 4452 | 4294 | 158 | | |
| | Journal | Jodhpur(Delivery) | 4675 | 4509 | 166 | | |
| | | Sri-Ganganagar(Loose) | 4279 | 4103 | 176 | | |
| | | Sri-Ganganagar (Delivery) | 4437 | 4253 | 184 | | |
| | Sri-Ganganagar | Rawla (Loose) | 4229 | 4070 | 160 | | |
| | | Gharsana (Loose) | 4253 | 4047 | 206 | | |
| | | Raisinghnagar (Loose) | 4279 | 4086 | 194 | | |
| Rajasthan | | Bikaner (Loose) | 4275 | 4084 | 191 | | |
| | | Bikaner (Delivery) | 4489 | 4288 | 201 | | |
| | | Nokha(Loose) | 4268 | 4052 | 216 | | |
| | Bikaner | Nokha (Delivery) | 4482 | 4254 | 227 | | |
| | | Khajuwala (Loose) | 4235 | 4089 | 145 | | |
| | | Khajuwala (Delivery) | 4446 | 4294 | 153 | | |
| | | Lunkaransar (Loose) | 4250 | 4097 | 153 | | |
| | Hanumangarh | Hanumangarh (Loose) | 4240 | 4054 | 186 | | |



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| | | Hanumangarh (Delivery) | 4452 | 4256 | 196 |
|----------------|-------------|------------------------|------|------|-----|
| | | Nohar (Loose) | 4239 | 4106 | 132 |
| | | Pilibanga (Loose) | 4335 | NA | - |
| | Nagaur | Nagaur (Loose) | 4154 | 4061 | 93 |
| | Churu | Churu (Delivery) | 4385 | 4275 | 110 |
| | Alwar | Alwar (Loose) | 4178 | 3983 | 195 |
| | Hisar | Adampur (Loose) | 4159 | 4082 | 78 |
| | пізаг | Adampur (Delivery) | 4367 | 4286 | 81 |
| | Bhiwani | Bhiwani (Delivery) | 4388 | 4269 | 118 |
| | Bniwani | Siwani (Loose) | 4360 | 4228 | 132 |
| Haryana | | Sirsa (Loose) | 4172 | 4115 | 57 |
| | Siros | Dhabwali (Loose) | 4122 | 4064 | 58 |
| | Sirsa | Dhabwali (Delivery) | 4328 | 4116 | 213 |
| | | Ellanabad (Loose) | 4165 | 4090 | 74 |
| | Fatehabad | Fatehabad (Loose) | 4060 | 4024 | 36 |
| | Banaskantha | Deesa (Loose) | 4213 | 3994 | 219 |
| Cuionet | Patan | Patan (Loose) | 4141 | 3915 | 226 |
| Gujarat | Rajkot | Rajkot (Loose) | 4199 | 3975 | 224 |
| | Jamnagar | Dhrol (Loose) | 4093 | 3858 | 236 |
| Madhya Pradesh | Gwalior | Dabra (Loose) | NA | NA | - |
| Guar Gum | | | | | |
| | Jodhpur | Jodhpur | 9668 | 9296 | 372 |
| Rajasthan | Alwar | Alwar | 9644 | 9261 | 383 |
| | Hanumangarh | Nohar | 9668 | 9332 | 336 |
| | Bhiwani | Bhiwani | 9646 | 9461 | 184 |
| | | Sirsa | 9627 | 9283 | 345 |
| Haryana | Sirsa | Dhabwali | 9326 | 9210 | 116 |
| | | Ellanabad | 9702 | 9280 | 422 |
| | Fatehabad | Fatehabad | 9586 | 9276 | 309 |

| Guar Cumulative Arrivals in Key Centers: | | | | | | | |
|--|----------------|----------------|--------------|----------------|--------|--|--|
| Commodity | District | Centre | Monthly Arr | Change | | | |
| Guar Seed | District | Centre | October,2018 | September,2018 | Change | | |
| Rajasthan | Jodhpur | Jodhpur | 2890 | 1935 | 955 | | |
| | Sri Congonogor | Sri-Ganganagar | 130000 | 14300 | 115700 | | |
| | Sri-Ganganagar | Rawla | 6370 | 1920 | 4450 | | |



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| | | Gharsana | 7700 | 1580 | 6120 |
|--------------------|-------------|---------------|--------|--------|--------|
| | | Raisinghnagar | 40100 | 6750 | 33350 |
| | | Bikaner | 36600 | 4900 | 31700 |
| | Dilaman | Nokha | 26000 | 7650 | 18350 |
| | Bikaner | Khajuwala | 9500 | 3450 | 6050 |
| | | Lunkaransar | 8810 | 1720 | 7090 |
| | | Hanumangarh | 24850 | 4661 | 20189 |
| | Hanumangarh | Nohar | 19600 | 7211 | 12389 |
| | | Pilibanga | 11900 | NA | - |
| | Nagaur | Nagaur | 5750 | 1675 | 4075 |
| | Churu | Churu | 32600 | 11700 | 20900 |
| | Alwar | Alwar | 8650 | 4150 | 4500 |
| | Hisar | Adampur | 56300 | 27700 | 28600 |
| | Bhiwani | Bhiwani | 18050 | 40500 | -22450 |
| | Sirsa | Siwani | 31350 | 19400 | 11950 |
| Haryana | | Sirsa | 142100 | 31000 | 111100 |
| | | Dhabwali | 25400 | 22950 | 2450 |
| | | Ellanabad | 18700 | 3045 | 15655 |
| | Fatehabad | Fatehabad | 15250 | 2330 | 12920 |
| | Banaskantha | Deesa | 2685 | 80 | 2605 |
| Gujarat | Patan | Patan | 1442 | 279 | 1163 |
| Gujarat | Rajkot | Rajkot | 4975 | 2484 | 2491 |
| | Jamnagar | Dhrol | 89 | 18 | 71 |
| Madhya Pradesh | Gwalior | Dabra | NA | NA | - |
| Total Arrivals/Abo | ve Markets | | 687661 | 223388 | 464273 |
| | | | | | |

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