

### **Domestic Market Recap:**

- Prices of guar seed and gum are continuously moving upside due to intact demand. Also, higher degree of increase in guar gum prices compared to guar seed also increases the processing margins for millers.
- Arrivals have increased in key markets despite of increase in arrivals. However, the volume of arrivals
  is still not much which indicates prices to rise further in the coming weeks.
- Arrivals in Ganganagar market declined in March 2015 to 47350 bags which was 59500 bags at same period last year. Lower production of guar seed becomes the major factor which declined the arrivals this year. In addition to it, lower prices and uneven rainfall also restrict farmers not to bring their produce in the APMC mandis.
- Margin from guar seed for making guar gum improving continuously owing to good demand of gum at lower levels. Also gum prices increases higher in comparison to guar seed last week.
- India has exported 30786 tons of Guar Products (Gum, Splits & Meal) in the month of March 2015 which is lower export figures in last 18 months. Out of the total guar exports, 20798 tons of Guar gum, 3764 tons of Splits and 6224 tons of Guar splits exported in March 2015. Notably, recent month guar exports fell by 45% compared to last year same period guar exports. Weak demand of guar gum overseas mainly due to falling crude oil prices led the gum exports down in the last couple of months. Falling rig count and new shale gas explorations also become the major influencing factor for recent decline in guar gum exports.

### **Current Market Dynamics**

Guar seed average prices improved last week due to moderate demand at lower levels and weak arrivals in Ganganagar region. We expect prices to improve in the coming week.

In the major Jodhpur market, arrivals were reported around 850 bags of guar seed last week which was around 50 bags prior week.

Also in Adampur (Haryana) market which is the biggest market of guar in North reported lower arrivals (4400 bags) compared to prior week i.e. 7900 bags.



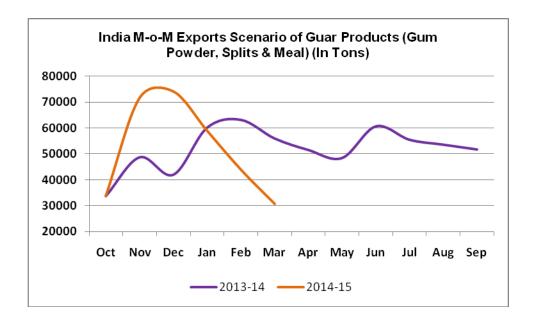
### **Export and Import Scenario**

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### **Demand Side of Guar and Guar Gum:**

On export front, demands of guar products have decreased in March. Also, demand of guar products among major importers has decreased. Major energy firms decreased their drilling operations in rigs as reported.

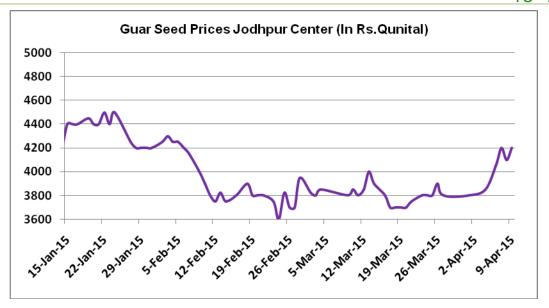
Below are the Rupee Monthly movement and its impact on monthly guar products export figures.

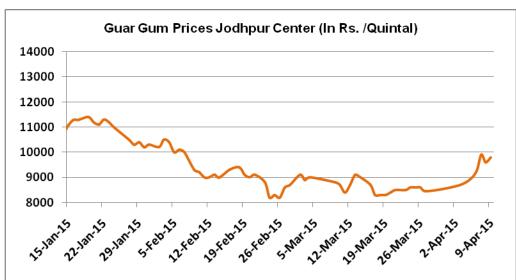


### **Price Scenario**

In the second week of Apr, the average price of guar seed improved sharply by 8% to Rs.4137/Qtl compared to prior week. Also, guar gum prices increased last week by 11% to Rs.9625/Qtl compared to previous week. The graph below illustrates the weekly average price movement of guar seed and guar gum in Jodhpur market.

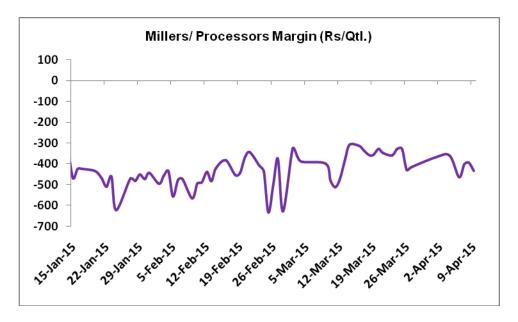








### Millers/Processors Margin



As seen in the chart above, the average crushing margin of guar seed decreased compared to previous week. In the second week of April 2015, average crush margin stood at Rs. -424/Quintal which were -364 per quintal last week. Decrease in churi and korma prices led the margin down last week.

**Guar by - Products Weekly Average Prices:** 

| Commodity            | Centre         | 4th to 10nd Apr15 | 28th to 02nd Apr15 | Change |
|----------------------|----------------|-------------------|--------------------|--------|
| Churi                | Jodhpur        | 1490              | 1550               | -60    |
| Korma                | Jodhpur        | 1710              | 1725               | -15    |
| Churi                | Sri-Ganganagar | 1380              | 1300               | 80     |
| Korma                | Sri-Ganganagar | 1754              | 1530               | 224    |
| Prices in<br>Rs/75kg |                |                   |                    |        |

**Guar Export Weekly Average Prices:** 

| Commodity       | Variety           | 4th to 10nd Apr15 | 28th to 02nd Apr15 | Change |
|-----------------|-------------------|-------------------|--------------------|--------|
| Guargum Split   |                   | 1532              | 1380               | 152    |
| Guargum         | 200 Mesh 5000 CPS | 1853              | 1701               | 152    |
| Powder          | 200 Mesh 3500 CPS | 1773              | 1621               | 152    |
| Cuaraum Maal    | 40%               | 335               | 336                | -1     |
| Guargum Meal    | 50%               | 383               | 381                | 2      |
| Prices in \$/MT |                   |                   |                    |        |

| Commodity | Centre          | Weekly Price      | Change             |     |
|-----------|-----------------|-------------------|--------------------|-----|
|           | Guar Seeds      | 4th to 10th Apr15 | 28th to 02nd Apr15 |     |
| Rajasthan | Jodhpur (Loose) | 3880              | 3600               | 280 |



|                | Jodhpur(Delivery)          | 4080 | 3800 | 280  |
|----------------|----------------------------|------|------|------|
|                | Sri-Ganganagar(Loose)      | 3920 | 3619 | 301  |
|                | Sri-Ganganagar (Delivery)  | 4110 | 3800 | 310  |
|                | Nagaur (Loose)             | 3933 | NA   | -    |
|                | Alwar (loose)              | 3940 | 3560 | 380  |
|                | Churu (Delivery)           | 4140 | 3738 | 402  |
|                | Bikaner (Loose)            | 3983 | 3635 | 348  |
|                | Bikaner (Delivery)         | 4179 | 3815 | 364  |
|                | Khajuwala Bikaner (Loose)  | 4055 | 3609 | 446  |
|                | Khajuwala Bikane(Delivery) | 4217 | 3753 | 464  |
|                | Nokha(Loose)               | 3998 | 3625 | 373  |
|                | Nokha (Delivery)           | 4141 | 3756 | 385  |
|                | Hanumangarh (Loose)        | 3930 | 3615 | 315  |
|                | Hanumangarh (Delivery)     | 4120 | 3765 | 355  |
|                | Adampur (Loose)            | 4040 | 3628 | 412  |
|                | Adampur (Delivery)         | 4216 | 3798 | 418  |
|                | Sirsa (Loose)              | 3941 | 3585 | 356  |
| Haryana        | Bhiwani (Delivery)         | 4110 | 3740 | 370  |
| i lai yaila    | Dhabwali (Loose)           | 3882 | 3638 | 244  |
|                | Dhabwali (Delivery)        | 4070 | 3744 | 326  |
|                | Siwani (Loose)             | 4066 | 3781 | 285  |
|                | Ellanabad (Loose)          | 3995 | 3646 | 349  |
|                | Deesa (Loose)              | NA   | 3550 | -    |
| Gujarat        | Patan (Loose)              | NA   | NA   | -    |
| Gujarat        | Rajkot (Loose)             | 4019 | 3605 | 414  |
|                | Dhrol(loose)               | 3653 | NA   | -    |
| Madhya pradesh | Dabra (Loose)              | NA   | NA   |      |
|                | Guar Gum                   |      |      |      |
| Rajasthan      | Jodhpur                    | 9460 | 8600 | 860  |
| rajasinan      | Alwar                      | 9600 | 8525 | 1075 |
|                | Sirsa                      | 9408 | 8490 | 918  |
| Haryana        | Bhiwani                    | 9380 | 8590 | 790  |
| i iai yaiia    | Dhabwali                   | 9075 | 8550 | 525  |
|                | Ellanabad                  | 9425 | 8560 | 865  |

| Week on Week Price: Scenario of Guarseed and Guargum: |   |           |          |           |                   |  |  |
|---|---|-----------|----------|-----------|-------------------|--|--|
| Commodity   | Commodity Centre Today Week ago Month ago |           |          |           |                   |  |  |
|   | Guar Seeds                                | 10-Apr-15 | 2-Apr-15 | 10-Mar-15 | 10-<br>Apr-<br>14 |  |  |



|                | Jodhpur (Loose)            | NR    | Closed | 3650 | 4250  |
|----------------|----------------------------|-------|--------|------|-------|
|                | Jodhpur(Delivery)          | NR    | Closed | 3850 | 4450  |
|                | Sri-Ganganagar(Loose)      | 4150  | 3700   | 3680 | 4300  |
|                | Sri-Ganganagar (Delivery)  | 4250  | 3850   | 3880 | 4400  |
| Pajaethan      | Nagaur (Loose)             | 4100  | Closed | 3650 | 4200  |
|                | Alwar (loose)              | 4100  | 3650   | NA   | 4000  |
|                | Churu (Delivery)           | 4300  | NR     | NA   | 4500  |
| Rajasthan      | Bikaner (Loose)            | 4200  | 3700   | 3625 | 4350  |
| ·              | Bikaner (Delivery)         | 4400  | 3850   | 3825 | 4500  |
|                | Khajuwala Bikaner (Loose)  | 4180  | Closed | 3650 | 4270  |
|                | Khajuwala Bikane(Delivery) | 4347  | Closed | 3796 | 4441  |
|                | Nokha(Loose)               | 4200  | 3650   | 3650 | 4300  |
|                | Nokha (Delivery)           | 4351  | 3781   | 3781 | 4455  |
|                | Hanumangarh (Loose)        | 4100  | 3700   | NA   | 4250  |
|                | Hanumangarh (Delivery)     | 4300  | 3850   | NA   | 4500  |
|                | Adampur (Loose)            | 4100  | 3700   | 3700 | 4300  |
|                | Adampur (Delivery)         | 4300  | 3850   | 3900 | 4500  |
|                | Sirsa (Loose)              | 4100  | 3675   | 3625 | 4600  |
| Hamiana        | Bhiwani (Delivery)         | 4400  | 3800   | 3700 | 4450  |
| Haryana        | Dhabwali (Loose)           | NR    | 3650   | NA   | 4280  |
|                | Dhabwali (Delivery)        | NR    | 3750   | NA   | 4451  |
|                | Siwani (Loose)             | 4200  | 3800   | 3750 | 4375  |
|                | Ellanabad (Loose)          | 4200  | 3700   | NA   | 4340  |
|                | Deesa (Loose)              | NA    | Closed | NA   | 4000  |
| Culoret        | Patan (Loose)              | NA    | Closed | NA   | NA    |
| Gujarat        | Rajkot (Loose)             | 4100  | 3605   | 3555 | 4000  |
|                | Dhrol(loose)               | 3875  | Closed | NA   | NA    |
| Madhya pradesh | Dabra (Loose)              | NA    | Closed | NA   | 3800  |
| Guar Gum       |                            |       |        |      |       |
| Paiasthan      | Jodhpur                    | NR    | Closed | 8700 | 12200 |
| Rajasthan      | Alwar                      | 10000 | Closed | NA   | 12500 |
|                | Sirsa                      | 9800  | 8800   | 8800 | 12500 |
| lla mara       | Bhiwani                    | 10200 | 8650   | 9000 | 12750 |
| Haryana        | Dhabwali                   | NR    | 8700   | NA   | 12100 |
|                | Ellanabad                  | 10000 | 8700   | NA   | 12400 |

**Guar Cumulative Arrivals in Key Centers** 

| Centre | Weekly Arrivals (Quintals) |                    |  |
|--------|----------------------------|--------------------|--|
|        | 4th to 10nd Apr15          | 28th to 02nd Apr15 |  |



|                | Jodhpur           | 850   | 50    | 800   |
|----------------|-------------------|-------|-------|-------|
|                | Sri-Ganganagar    | 5300  | 12000 | -6700 |
|                | Nagaur            | 450   | NA    | -     |
|                | Alwar             | 900   | 670   | 230   |
| Rajasthan      | Churu             | 2500  | 1800  | 700   |
|                | Bikaner           | 3300  | 2100  | 1200  |
|                | Khajuwala Bikaner | 3500  | 2000  | 1500  |
|                | Nokha             | 1200  | 400   | 800   |
|                | Hanumangarh       | 750   | 550   | 200   |
|                | Adampur           | 4400  | 7900  | -3500 |
|                | Sirsa             | 4600  | 3500  | 1100  |
| Hanyana        | Bhiwani           | 3000  | 6000  | -3000 |
| Haryana        | Dhabwali          | 670   | 525   | 145   |
|                | Siwani            | 3600  | 2100  | 1500  |
|                | Ellanabad         | 1910  | 1500  | 410   |
|                | Dees a            | NA    | 20    | -     |
| Gujarat        | Patan (Loose)     | NA    | NA    | -     |
| Gujarat        | Rajkot            | 465   | 60    | 405   |
|                | Dhrol(loose)      | 2.83  | NA    | -     |
| Madhya pradesh | Dabra             | NA    | NA    | -     |
| Total Arrival  |                   | 37398 | 41175 | -3777 |



**Commodity: Guar Seed 10MT** 

**Exchange: NCDEX Contract: May** Expiry: May 20, 2015



### Technical Commentary:

- Guar prices are moving upside as chart depicts.
- However, prices have just gave a upper breakout signal
- However, RSI is hovering at neutral region.
- Last candlestick depicts bullishness.

| Strategy: Buy from support levels. |       |      |       |               |      |      |      |
|------------------------------------|-------|------|-------|---------------|------|------|------|
| Weekly Supports & Resistances      |       | S2   | S1    | PCP           | R1   | R2   |      |
| Guar Seed 10MT                     | NCDEX | May  | 3880  | 4104          | 4412 | 4903 | 5396 |
| Weekly Trade Call                  |       | Call | Entry | T1            | T2   | SL   |      |
| Guar Seed 10MT                     | NCDEX | May  | Buy   | Above<br>4400 | 4700 | 4850 | 4220 |

Commodity: Guar Gum Exchange: NCDEX Contract: May Expiry: May 20, 2015



### Technical Commentary:

- Guar gum prices showed upside movement from last couple of weeks.
- However, RSI is hovering at neutral region
- Last candlestick depicts bullishness.

| Strategy: | <b>Buy on</b> | dips. |
|-----------|---------------|-------|
|-----------|---------------|-------|

| Weekly Supports & Resistances |       | S2   | <b>S1</b> | PCP         | R1    | R2    |       |
|-------------------------------|-------|------|-----------|-------------|-------|-------|-------|
| Guar Gum                      | NCDEX | May  | 9090      | 9370        | 10000 | 11180 | 11904 |
| Weekly Trade Call``           |       | Call | Entry     | T1          | T2    | SL    |       |
| Guar Gum                      | NCDEX | May  | Buy       | Above 10100 | 10600 | 10850 | 9800  |



### Spot Market Outlook:

Guar prices showed little upside direction due to moderate demand from stockists and improving processing margin from guar seed to gum. Also, lower arrivals decrease the supply pressure of guar seed in the market.

In addition to it, most of the traders and farmers are bearish in guar seed which give speculators an opportunity to collect guar seed stock at lower quotes which ultimately gives signs of improvement in guar seed prices for medium term (2-3 months).

### Discla i mer

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