

Domestic Market Summary:

- Guar seed and gum prices continue its downward trend considering weak overseas demand for gum.
- Demand of guar gum is not coming from overseas. Typically, December and January month showed peak demand of guar. However, this year very minimal demand witnessed according to recent export data.
- Western Rajasthan reported only 30-40% guar arrivals in all major markets till date. However, North Rajasthan and Haryana reported 75-80% crop arrivals in key markets.
- Daily around 35000-40000 bags of guar seed arrived in All India markets this week which was similar daily average arrivals last week.

Next Week Price Projections:

For the next week, prices are likely to move down to Rs 100-150 per quintal. In the Jodhpur market, delivery prices are trading at Rs 3471 and are likely to trade down to Rs 3400 per quintal.

In Ganganagar region, prices are trading at Rs 3208 per quintal which is likely to move down to Rs 3100 quintal as expected.

Current Market Dynamics

Prices of guar seed and gum declined sharply last week due to weak demand and speculation from big punters. Also, crude oil fall to \$31 became the major influencing factor for decline in guar seed and gum prices.

Overall fundamentals are still not very good for guar seed and gum due to lack of real demand from fracking industry from overseas.

As far as Arrivals are concerned, Adampur (Haryana) market (biggest market of guar in North) reported lower arrivals (~4000 bags) compared to previous week ~4100 bags.

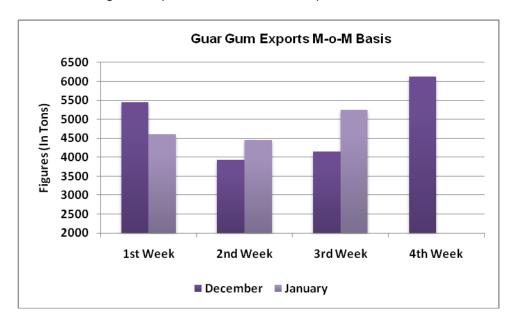
Similarly, In Ganganagar market, arrivals have improved slightly last week to 3500 bags compared to prior week arrivals data i.e.3400 bags.



Export and Import Scenario

As far as weekly guar gum exports are concerned, In the third week of January 2015, India has exported 5247 tons of guar gum powder, 740 tons of guar splits and 803.3 tons of guar meal.

Recent week guar gum export figures takes the overall guar gum export figures to 14315 tons till 17th January in this month which is 5.8% higher compared to last month same period.



Demand Side of Guar and Guar Gum:

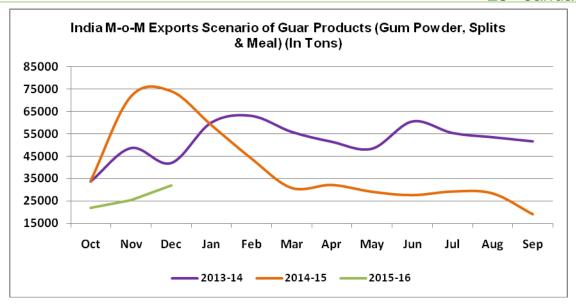
On export front, demands of guar products increased in December.

Foreign buyers have guar gum stocks upto February and may start new buying in March and April month.

Reportedly, the quantity of unsold gum stored in US has decreased as stockists are selling it at lower quotes as unsold gum will expire soon.

Below are the monthly guar products exports and its comparison to month wise exports of guar products last year.

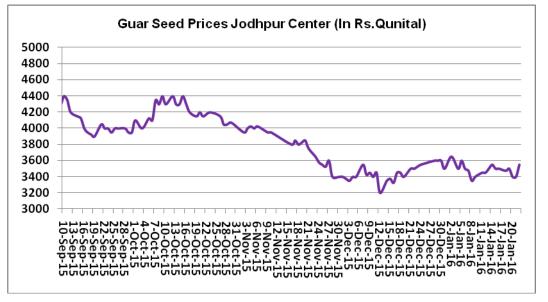


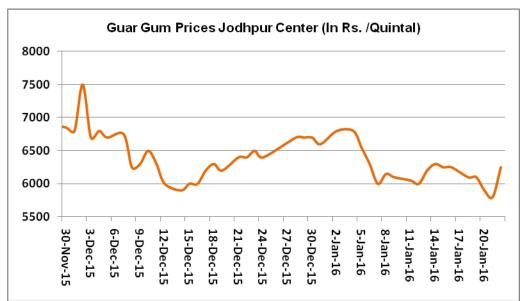


Price Scenario

In the third week of January, the average price of guar seed decreased marginally by 0.1% and was at Rs.3470/Qtl compared to previous week. Also, guar gum prices declined last week by 1.4% at Rs.6066/Qtl compared to previous week. The graph below illustrates the weekly average price movement of guar seed and guar gum in Jodhpur market.

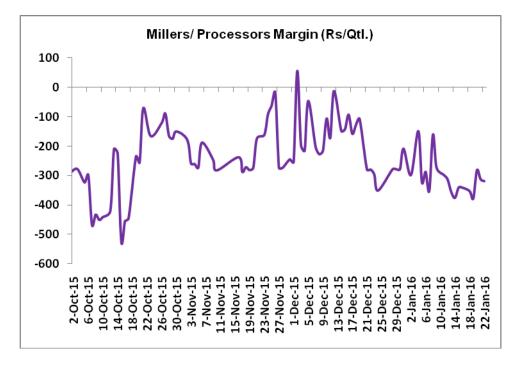








Millers/Processors Margin



As seen in the chart above, the average crushing margin of guar seed has increased compared to previous week. In the third week of January 2015, average crush margin decreased to Rs. -329.75/Quintal which were - 325 per quintal last week. Higher degree of decrease in guar gum prices compared to guar seed prices led the margin down last week.

Guar Seed To Gum Ratio:

Ratio of guar seed to gum declined this week to 1.74 which in the earlier week was 1.77. Higher decline in guar gum prices compared to guar seed decreased the ratio.

Sluggish demand of gum from overseas and good demand of seed from millers due to higher, churi and korma prices lowered the overall ratio. It is notable that current ratio is the lowest ratio in 6.6 years. By and large, ratio stood at 2.5 in past years.

| Guar by – Products Weekly Average Prices: | | | | | | | |
|---|----------------|------------------------|--------------------|--------|--|--|--|
| Commodity | Centre | 16th to 22nd Jan 16 | 9th to 15th Jan 16 | Change | | | |
| Churi | Jodhpur | 1583 | 1525 | 58 | | | |
| Korma | Jodhpur | 1892 | 1917 | -25 | | | |
| Churi | Sri-Ganganagar | 1600 | 1617 | -17 | | | |
| Korma | Sri-Ganganagar | 1800 | 1863 | -63 | | | |



Prices in Rs/75kg

| Guar Export Weekly Average Prices: | | | | | | | |
|------------------------------------|-------------------|------------------------|--------------------|--------|--|--|--|
| Commodity | Variety | 16th to 22nd Jan 16 | 9th to 15th Jan 16 | Change | | | |
| Guargum Split | | 905 | 928 | -23 | | | |
| Guargum | 200 Mesh 5000 CPS | 1200 | 1227 | -27 | | | |
| Powder | 200 Mesh 3500 CPS | 1126 | 1152 | -26 | | | |
| Guargum Maal | 40% | 339 | 333 | 6 | | | |
| Guargum Meal | 50% | 379 | 381 | -2 | | | |
| Prices in \$/MT | | | | | | | |

| Guar Seed Wee | ekly Average Prices: | | | | |
|---------------|---------------------------|------------------------|--------------------|--------|--|
| Commodity | | Weekly Pric | | | |
| Guar Seed | Centre | 16th to 22nd Jan 16 | 9th to 15th Jan 16 | Change | |
| | Jodhpur (Loose) | 3271 | 3275 | -4 | |
| | Jodhpur(Delivery) | 3471 | 3475 | -4 | |
| | Sri-Ganganagar(Loose) | 3065 | 3120 | -55 | |
| | Sri-Ganganagar (Delivery) | 3208 | 3271 | -63 | |
| | Nagaur (Loose) | 2954 | 2979 | -25 | |
| | Churu (Delivery) | 3238 | 3210 | 28 | |
| | Alwar (Loose) | 3038 | 3010 | 28 | |
| Rajasthan | Bikaner (Loose) | 3083 | 3130 | -47 | |
| | Bikaner (Delivery) | 3283 | 3250 | 33 | |
| | Nokha(Loose) | 3060 | 3125 | -65 | |
| | Nokha (Delivery) | 3170 | 3238 | -67 | |
| | Khajuwala (Loose) | 3055 | 3131 | -76 | |
| | Khajuwala (Delivery) | 3177 | 3133 | 45 | |
| | Hanumangarh (Loose) | 3046 | 3122 | -76 | |
| | Hanumangarh (Delivery) | 3246 | 3322 | -76 | |
| | Adampur (Loose) | 3087 | 3183 | -97 | |
| | Adampur (Delivery) | 3287 | 3383 | -97 | |
| Haryana | Sirsa (Loose) | 3052 | 3136 | -84 | |
| | Bhiwani (Delivery) | 3160 | 3250 | -90 | |
| | Dhabwali (Loose) | 3060 | 3099 | -39 | |



| · · | · | | | _ |
|----------------|---------------------|------|------|------|
| | Dhabwali (Delivery) | 3243 | 3199 | 44 |
| | Siwani (Loose) | 3180 | 3267 | -87 |
| | Ellanabad (Loose) | 3068 | 3159 | -91 |
| | Fatehabad (Loose) | 3017 | 3117 | -100 |
| | Deesa (Loose) | 3078 | 3160 | -82 |
| Cuiorot | Patan (Loose) | 3124 | 3219 | -95 |
| Gujarat | Rajkot (Loose) | 3156 | 3246 | -90 |
| | Dhrol (Loose) | 3120 | 3190 | -70 |
| Madhya pradesh | Dabra (Loose) | 3208 | 3200 | 8 |
| Guar Gum | | | | |
| Dojasthan | Jodhpur | 6067 | 6150 | -83 |
| Rajasthan | Alwar | 6088 | 6100 | -13 |
| | Sirsa | 5967 | 6058 | -92 |
| Haryana | Bhiwani | 5710 | 6500 | -790 |
| | Dhabwali | 5975 | 6133 | -158 |
| | Ellanabad | 6058 | 6190 | -132 |
| | Fatehabad | 5950 | 6125 | -175 |

| Week on Week Price: Scenario of Guarseed and Guargum: | | | | | | |
|---|---------------------------|---------------|-----------|-----------|---------------|--|
| Commodity | Centre | Today | Week ago | Month ago | Year ago | |
| Guar Seed | | 22-Jan- 16 | 15-Jan-16 | 22-Dec-15 | 22-Jan- 15 | |
| | Jodhpur (Loose) | 3350 | 3300 | 3300 | 4300 | |
| | Jodhpur(Delivery) | 3550 | 3500 | 3500 | 4500 | |
| | Sri-Ganganagar(Loose) | 3125 | 3140 | 3150 | 4200 | |
| | Sri-Ganganagar (Delivery) | 3250 | 3250 | 3350 | 4400 | |
| | Nagaur (Loose) | 2925 | 2950 | 3050 | 4150 | |
| | Churu (Delivery) | 3300 | 3250 | 3400 | 4300 | |
| Rajasthan | Alwar (Loose) | 3100 | 3050 | 3200 | 4100 | |
| Kajasillali | Bikaner (Loose) | 3150 | Closed | 3225 | 4250 | |
| | Bikaner (Delivery) | 3350 | Closed | 3425 | 4450 | |
| | Nokha(Loose) | 3050 | 3100 | 3050 | 4150 | |
| | Nokha (Delivery) | 3160 | 3212 | 3160 | 4299 | |
| | Khajuwala (Loose) | 3130 | 3160 | 3150 | 4180 | |
| | Khajuwala (Delivery) | 3130 | 3160 | 3150 | 4180 | |
| | Hanumangarh (Loose) | 3100 | 3058 | 3175 | 4250 | |



| | Hanumangarh (Delivery) | 3300 | 3258 | 3375 | 4450 |
|----------------|------------------------|------|------|------|-------|
| | Adampur (Loose) | 3100 | 3200 | 3250 | 4200 |
| | Adampur (Delivery) | 3300 | 3400 | 3450 | 4400 |
| | Sirsa (Loose) | 3100 | 3125 | 3325 | 4200 |
| | Bhiwani (Delivery) | 3250 | NR | 3300 | 4350 |
| Haryana | Dhabwali (Loose) | 3125 | 3125 | 3150 | 4225 |
| | Dhabwali (Delivery) | 3325 | 3225 | 3350 | 4425 |
| | Siwani (Loose) | 3250 | 3275 | 3300 | 4300 |
| | Ellanabad (Loose) | 3150 | NR | NR | NR |
| | Fatehabad (Loose) | 2950 | 3100 | NR | NR |
| | Deesa (Loose) | 3080 | NA | 3110 | 4295 |
| Gujarat | Patan (Loose) | 3080 | 3210 | 3325 | 4330 |
| Gujarat | Rajkot (Loose) | 3205 | 3185 | 3320 | 4505 |
| | Dhrol (Loose) | NA | 3150 | 3190 | NR |
| Madhya pradesh | Dabra (Loose) | 3200 | 3200 | NA | 4300 |
| Guar Gum | | | | | |
| Rajasthan | Jodhpur | 6250 | 6250 | 6400 | 11300 |
| Najasillali | Alwar | 6250 | 6200 | 6400 | 11000 |
| | Sirsa | 6150 | 6150 | 6400 | 11100 |
| | Bhiwani | 5900 | NR | 6250 | 11400 |
| Haryana | Dhabwali | 6250 | 6350 | 6400 | 11050 |
| | Ellanabad | 6200 | NR | NR | NR |
| | Fatehabad | 5950 | 6150 | NR | NR |

| Guar Cumulative Arrivals in Key Centers: | | | | | | | |
|--|----------------|----------------------------|-------|--------|--|--|--|
| Commodity | | Weekly Arrivals (Quintals) | | | | | |
| Guar Seed | Centre | e 16th to 22nd Jan 16 | | Change | | | |
| | Jodhpur | 300 | 200 | 100 | | | |
| | Sri-Ganganagar | 3500 | 3400 | 100 | | | |
| | Nagaur | 800 | 1000 | -200 | | | |
| Rajasthan | Churu | 2500 | 3800 | -1300 | | | |
| Kajasillali | Alwar | 1200 | 1700 | -500 | | | |
| | Bikaner | 7000 | 7500 | -500 | | | |
| | Nokha | 1600 | 2100 | -500 | | | |
| | Khajuwala | 13500 | 15700 | -2200 | | | |



| | Hanumangarh | 1550 | 1100 | 450 |
|----------------|-------------|-------|-------|-------|
| | Adampur | 4000 | 4100 | -100 |
| | Sirsa | 1800 | 1500 | 300 |
| | Bhiwani | 535 | 200 | 335 |
| Haryana | Dhabwali | 660 | 1050 | -390 |
| | Siwani | 2000 | 2500 | -500 |
| | Ellanabad | 2600 | 2400 | 200 |
| | Fatehabad | 220 | 280 | -60 |
| | Deesa | 18 | 78 | -60 |
| Gujarat | Patan | 825 | 760 | 65 |
| Gujarat | Rajkot | 1470 | 1280 | 190 |
| | Dhrol | 68 | 18 | 50 |
| Madhya pradesh | Dabra | 1700 | 200 | 1500 |
| Total Arrivals | | 47846 | 50866 | -3020 |



Commodity: Guar Seed 10MT Exchange: NCDEX
Contract: Feb Expiry: Feb 20, 2016



Technical Commentary:

- Guar prices are trading in downward trend.
- Currently, guar is trading at 5th Elliot Wave and likely to end at Rs 2900-2950.
- However, RSI is hovering near to oversold region
- Prices likely to trade between Rs 2900-3300 per quintal in the coming weeks.

| Strategy: Sell | | | | | | | |
|-------------------|-------------|---------|-------|---------------|------|------|------|
| Weekly Supp | orts & Resi | stances | S2 | S 1 | PCP | R1 | R2 |
| Guar Seed 10MT | NCDEX | Feb | 2700 | 2900 | 3237 | 3600 | 3880 |
| Weekly Trade Call | | Call | Entry | T1 | T2 | SL | |
| Guar Seed 10MT | NCDEX | Feb | Sell | Below 3250 | 3050 | 2950 | 3370 |

Commodity: Guar Gum Exchange: NCDEX Contract: Feb Expiry: Feb 20, 2016



Technical Commentary:

- Guar gum prices are trading in a falling wedge.
- RSI is hovering at oversold region
- Last candlestick depicts bearishness in the market.
- Prices likely to trade between Rs 5200-6200 per quintal in the coming weeks.

Strategy: Sell **Weekly Supports & Resistances S2 S1 PCP** R1 R2 Guar Gum **NCDEX** Feb 5170 5410 6624 6100 6300 **Weekly Trade Call** Call **T1 T2** SL **Entry NCDEX** Guar Gum Feb Sell Below 6100 5800 5650 6280

Spot Market Outlook:

Guar seed prices are likely to trade in a range with weak bias. We estimate prices to trade in between Rs 3300-2900 per quintal in the coming weeks ahead.



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