

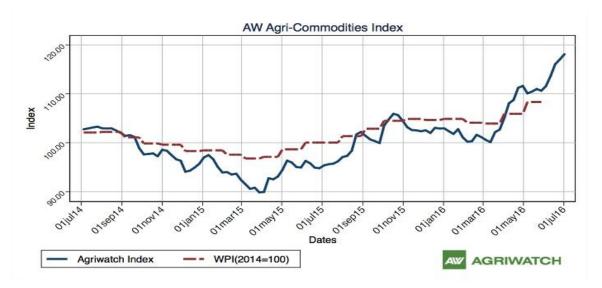
# Guar Weekly Research Report

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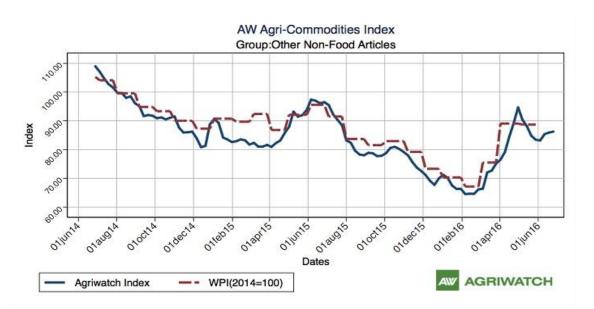
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# **Agriwatch Agri Commodity Index**



The Agriwatch Agri Commodities Index rose 0.91% to 118.11 during the week ended July 2, 2016, its 5<sup>th</sup> straight weekly gain, led by higher price of pulses. The base for the Index and all sub-Indices is 2014 (= 100).



The Agriwatch Agri commodity other non-food articles Index increased by 3.55 % to 89.32 during the week ended July 2, 2016.

Agriwatch has recently launched its AW Agri Commodity Indices to enable organizations access independent Indices to track and use to benchmark their purchases and sales. The Indices are based on the daily prices in the key benchmark markets for each commodity that AW has been covering for the past decade. The indices include an Aggregate Index, Category Indices and individual commodity indices. The weekly indices are free to access on our website www agriwatch.com. The daily indices are available on subscription. Please contact for more details.



# **Executive Summary**

## **Domestic Guar Seed Market Summary**

Farmers in Sri Ganganagar are shifting their guar area to other remunerative crops like Arhar, Moong as their cost of cultivation for guar in one acre is around Rs 5000, and they are able to get a return of around Rs 3000 only. Therefore, guar acreage is likely to fall by 50% compared to last year in Sri Ganganagar. Last year total area in Rajasthan was around 47.86 Lakh hectare and we expect that approx 43 lakh hectare will be sown under Guar in 2016-17.

According to IBIS (provisional data) for 20-26 June'16, Export of guar meal has increased whereas guar gum powder and guar split has decreased compared to last week. India has exported 4759 metric tonnes of guar gum powder at an average fob of \$1264/tonne, 900 metric tonnes of guar split at an average fob of \$851.27/tonne and 1722 metric tonnes of guar meal at an average fob of \$526.1/tonne.

According to IBIS (provisional data), export of guar seed products (Guar Powder, Split and Meal) in the week (20-26 June) was around 7381 metric tonnes compared to 7761 in the week (13-19 June). The exports of guar meal are up by 1.06%, whereas exports of guar split and guar gum powder are down by 4.26% and 7% respectively compared to last week.

Sowing of guar has been delayed by two weeks due to late monsoon. Furthermore sowing is yet to start in Gujarat and Rajasthan. According to forecast by IMD monsoon will arrive next week in Gujarat as well as Rajasthan, which will facilitate guar sowing. Crop shifting from guar as well as increase or decrease in area will depend upon rainfall in next ten days.

The wholesale price index of guar seed has fallen marginally from 237.2 in April 2016 to 236.2 in May 2016. The WPI for May 2016 is down by 103.2 compared to corresponding month of last year and by 129.6 compared to May 2014.

According to IBIS (provisional data) for May, Export of guar seed products i.e. powder, Split and meal has fallen by 1140.25 metric tonnes compared to last month. In the month of May, India has exported 12815.2 metric tonnes of guar gum powder, 3811 metric tonnes of guar split and 5452.79 metric tonnes of guar meal.

As far as Arrivals are concerned, Adampur (Haryana) market (biggest market of guar in North) reported higher arrivals (5300 quintals) compared to previous week 4250 quintals.

As far as arrivals are concerned in Bikaner market, reported higher arrivals (4000 quintals) compared to previous week 3700 quintals

#### **Recommendation:**

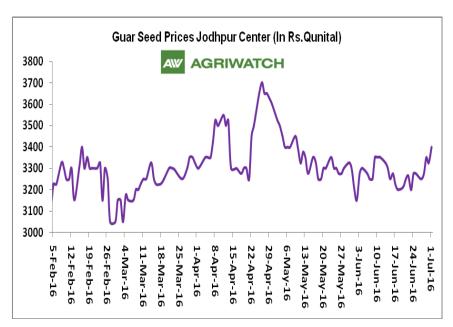
Weekly Call -: Market participants are advised to BUY Guar seed at 3160 levels for a target of 3245 with a stop loss at 3109 on closing basis.

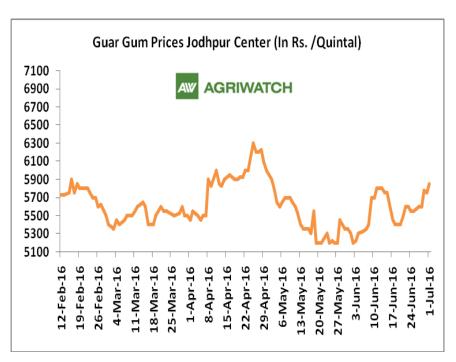


# **Guar Seed Fundamental Analysis and Outlook-:**

## **Domestic Front**

- In the week ended 1 July'16, Guar seed weekly average prices increased by Rs79.17/-qtl during the week compared to prior week and settled at Rs. 3312.5 per quintal.
- ➢ In addition, Guar gum weekly average prices were up by Rs. 179.17/- qtl and settled at Rs. 5687.5 per quintal. Firm demand for guar gum from domestic as well as overseas market led the prices up this week.
- Monsoon will play a vital role in the guar seed prices. Good amount of monsoon showers likely to pressurize the prices of guar seed down to Rs 2800-2950 per quintal in the coming days.
- Sources revealed that guar seed area in Rajasthan, Haryana and Gujarat might decrease by 20 – 25% considering lower prices compared to other crops like Pulses and cotton, which are more remunerative for farmers as compared to guar.
- According to third advance estimate issued by Rajasthan's Department of Agriculture for Guar seed the area, production and yield are 4786781 hectares, 2223474 tonnes and 465 kg/hectare respectively. As compared to final advance estimate, the area has increased by 161575 hectares whereas the production and yield have decreased by 520484 tonnes and 128kg/hectare respectively.



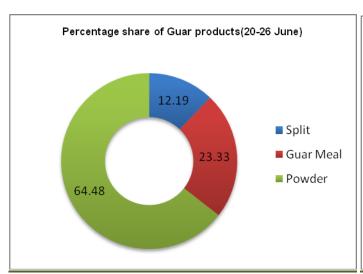


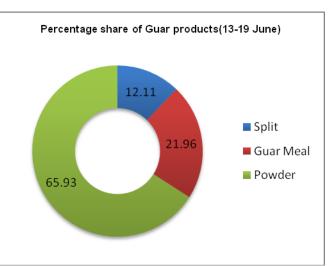


## **Export Scenario**

# Export Scenario (20th June to 26th June 2016)

During this week 7381 tonnes of guar was exported out of which 4759 tonnes was guar gum powder, 1722 tonnes was guar meal and 900 tonnes guar gum splits. As compared to last week, the export of guar meal has increased whereas exports of guar split and guar gum powder have decreased.

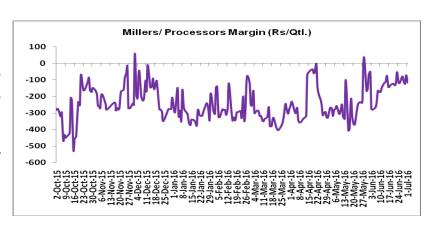




#### Millers/Processors Margin

In the week ended 1 July'16, average crush margin is Rs. -101.81/Quintal, compared to last week's -112.29/ Quintal. Therefore crushing is not favorable for Millers/Processors

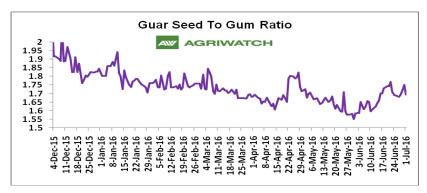
Higher degree of increase in guar gum prices compared to guar seed prices led the margin up this week.



## **Guar Seed to Gum Ratio:**

Ratio of guar seed to guar gum for week ended 1 July'16 is 1.72, which is higher compared to last week's 1.70

Overall, buoyant demand of gum from overseas and good demand of seed from millers has increased the overall ratio.





# **Technical Analysis (Guar Seed)**

Commodity: Guar Seed 10MT Exchange: NCDEX Contract: July Expiry: July 20, 2016



# Technical Commentary:

- Rise in prices and fall in Open interest indicates short covering.
- RSI is moving up in neutral region.
- Last candlestick depicts bullishness in market.

Strategy: Buy

| Weekly Supports & Resistances |                   | S1   | S2   | PCP        | R1   | R2   |      |
|-------------------------------|-------------------|------|------|------------|------|------|------|
| Guar Seed 10MT                | NCDEX             | July | 3070 | 3040       | 3172 | 3340 | 3375 |
| Weekly <sup>-</sup>           | Weekly Trade Call |      | Call | Entry      | T1   | T2   | SL   |
| Guar Seed 10MT                | NCDEX             | July | Buy  | Above 3160 | 3245 | 3285 | 3109 |



# **Technical Analysis (Guar Gum)**

Commodity: Guar Gum Exchange: NCDEX Contract: July Expiry: July 20, 2016



# Technical Commentary:

- Rise in prices and fall in Open interest indicates short covering.
- Guar gum prices are moving from range bound to firm as chart depicts
- · Last candlestick depicts bullishness in the market

Strategy: Buy

| Weekly Supports & Resistances |       |      | S1    | S2         | PCP  | R1   | R2   |
|-------------------------------|-------|------|-------|------------|------|------|------|
| Guar Gum                      | NCDEX | July | 5430  | 5365       | 5640 | 5925 | 5960 |
| Weekly Trade Call             |       | Call | Entry | T1         | T2   | SL   |      |
| Guar Gum                      | NCDEX | July | Buy   | Above 5615 | 5750 | 5840 | 5534 |



# **Guar Seed & Gum Prices at Key Spot Markets**

| Guar by – Products Weekly Average Prices: |                |   |  |        |  |  |  |
|---|----------------|---|--|--------|--|--|--|
| Commodity                                 | Centre         | 25 <sup>th</sup> June to 01 <sup>st</sup> July.16 | 18 <sup>th</sup> to 24 <sup>th</sup> June.16 | Change |  |  |  |
| Churi                                     | Jodhpur        | 1550  | 1508   | 42     |  |  |  |
| Korma                                     | Jodhpur        | 2033  | 1992   | 42     |  |  |  |
| Churi                                     | Sri-Ganganagar | 1388  | 1469   | -81    |  |  |  |
| Korma                                     | Sri-Ganganagar | 1975  | 1957   | 19     |  |  |  |
| Prices in Rs/75kg                         |                |   |  |        |  |  |  |

| Guar Export Weekly Average Prices: |                   |   |  |        |  |  |  |
|------------------------------------|-------------------|---|--|--------|--|--|--|
| Commodity                          | Variety           | 25 <sup>th</sup> June to 01 <sup>st</sup> July.16 | 18 <sup>th</sup> to 24 <sup>th</sup> June.16 | Change |  |  |  |
| Guargum Split                      |                   | 839   | 835  | 4      |  |  |  |
| Guargum Powder                     | 200 Mesh 5000 CPS | 1134  | 1131   | 3      |  |  |  |
|                                    | 200 Mesh 3500 CPS | 1058  | 1050   | 8      |  |  |  |
| Guargum Meal                       | 40%               | 315   | 333  | -19    |  |  |  |
|                                    | 50%               | 416   | 422  | -7     |  |  |  |
| Prices in \$/MT                    | Prices in \$/MT   |   |  |        |  |  |  |

| Guar Seed Weekly Average Prices: |             |                              |  |   |        |  |  |  |
|----------------------------------|-------------|------------------------------|--|---|--------|--|--|--|
| Commodity                        |             |                              | Weekly Prices (Av                                    | verage ) (Rs/QtI)                               |        |  |  |  |
| Guar Seed                        | District    | Centre                       | 25 <sup>th</sup> June to 01 <sup>st</sup><br>July.16 | 18 <sup>th</sup> to 24 <sup>th</sup><br>June.16 | Change |  |  |  |
|                                  | Jodhpur     | Jodhpur (Loose)              | 3163   | 3083  | 79     |  |  |  |
|                                  | Journal     | Jodhpur(Delivery)            | 3313   | 3233  | 79     |  |  |  |
|                                  |             | Sri-<br>Ganganagar(Loose)    | 3002   | 2960  | 42     |  |  |  |
|                                  | Sri-        | Sri-Ganganagar<br>(Delivery) | 3158   | 3117  | 42     |  |  |  |
|                                  | Ganganagar  | Rawla (Loose)                | 2993   | 2942  | 51     |  |  |  |
|                                  |             | Gharsana (Loose)             | 2993   | 2941  | 53     |  |  |  |
|                                  |             | Raisinghnagar<br>(Loose)     | 3030   | 2948  | 83     |  |  |  |
| Rajasthan                        |             | Bikaner (Loose)              | 3008   | 2958  | 50     |  |  |  |
|                                  |             | Bikaner (Delivery)           | 3158   | 3108  | 50     |  |  |  |
|                                  |             | Nokha(Loose)                 | 3003   | 2953  | 50     |  |  |  |
|                                  | Bikaner     | Nokha (Delivery)             | 3111   | 3060  | 52     |  |  |  |
|                                  |             | Khajuwala (Loose)            | 3013   | 2957  | 57     |  |  |  |
|                                  |             | Khajuwala (Delivery)         | 3134   | 3075  | 59     |  |  |  |
|                                  |             | Lunkaransar (Loose)          | 2977   | 2915  | 62     |  |  |  |
|                                  |             | Hanumangarh (Loose)          | 2922   | 2905  | 17     |  |  |  |
|                                  | Hanumangarh | Hanumangarh<br>(Delivery)    | 3064   | 3055  | 9      |  |  |  |



|                   |             | Nohar (Loose)       | 3025 | 2942 | 83  |
|-------------------|-------------|---------------------|------|------|-----|
|                   |             | Pilibanga (Loose)   | 2982 | 2905 | 77  |
|                   | Nagaur      | Nagaur (Loose)      | 2917 | 2908 | 8   |
|                   | Churu       | Churu (Delivery)    | 3167 | 3067 | 100 |
|                   | Alwar       | Alwar (Loose)       | 3000 | 2908 | 92  |
|                   |             | Adampur (Loose)     | 3021 | 2975 | 46  |
|                   | Hisar       | Adampur (Delivery)  | 3156 | 3125 | 31  |
|                   | Dhimari     | Bhiwani (Delivery)  | 3183 | 3092 | 92  |
|                   | Bhiwani     | Siwani (Loose)      | 3116 | 3047 | 69  |
| Haryana           |             | Sirsa (Loose)       | 2963 | 2935 | 28  |
|                   | Sinas       | Dhabwali (Loose)    | 2988 | 2898 | 89  |
|                   | Sirsa       | Dhabwali (Delivery) | 3129 | 3048 | 81  |
|                   |             | Ellanabad (Loose)   | 2992 | 2939 | 53  |
|                   | Fatehabad   | Fatehabad (Loose)   | 2973 | 2967 | 6   |
|                   | Banaskantha | Deesa (Loose)       | 2838 | NA   | -   |
| Cuioret           | Patan       | Patan (Loose)       | 2973 | 2887 | 86  |
| Gujarat           | Rajkot      | Rajkot (Loose)      | 3004 | 2996 | 8   |
|                   | Jamnagar    | Dhrol (Loose)       | 2857 | 2870 | -13 |
| Madhya<br>pradesh | Gwalior     | Dabra (Loose)       | NA   | NA   | -   |
| Guar Gum          |             |                     |      |      |     |
|                   | Jodhpur     | Jodhpur             | 5688 | 5508 | 179 |
| Rajasthan         | Alwar       | Alwar               | 5650 | 5450 | 200 |
|                   | Hanumangarh | Nohar               | 5617 | 5467 | 150 |
|                   | Bhiwani     | Bhiwani             | 5583 | 5358 | 225 |
|                   |             | Sirsa               | 5658 | 5442 | 217 |
| Haryana           | Sirsa       | Dhabwali            | 5650 | 5479 | 171 |
|                   |             | Ellanabad           | 5625 | 5442 | 183 |
|                   | Fatehabad   | Fatehabad           | 5575 | 5550 | 25  |

| Week on Week Price: Scenario of Guarseed and Guargum: |                |                           |          |             |              |             |  |  |  |
|---|----------------|---------------------------|----------|-------------|--------------|-------------|--|--|--|
| Commodity   | District       | Centre                    | Today    | Week<br>Ago | Month<br>Ago | Year<br>Ago |  |  |  |
| Guar Seed   |                |                           | 1-Jul-16 | 24-Jun-16   | 1-Jun-16     | 1-Jul-15    |  |  |  |
|   | Jodhpur        | Jodhpur (Loose)           | 3250     | 3125        | 3050         | 4450        |  |  |  |
|   |                | Jodhpur(Delivery)         | 3400     | 3275        | 3200         | 4650        |  |  |  |
| Rajasthan   | Sri-Ganganagar | Sri-Ganganagar(Loose)     | 3100     | 2925        | 3050         | 4450        |  |  |  |
| Kajasinan   |                | Sri-Ganganagar (Delivery) | 3250     | 3100        | 3200         | 4650        |  |  |  |
|   |                | Rawla (Loose)             | 3050     | 2940        | 2950         | 3808        |  |  |  |
|   |                | Gharsana (Loose)          | 3080     | 2930        | 2980         | 4192        |  |  |  |



|                |             | Raisinghnagar (Loose)  | 3130 | 2950 | 3025 | 4241  |
|----------------|-------------|------------------------|------|------|------|-------|
|                |             | Bikaner (Loose)        | 3050 | 2990 | 3025 | 4200  |
|                |             | Bikaner (Delivery)     | 3200 | 3140 | 3175 | 4350  |
|                |             | Nokha(Loose)           | 3080 | 2940 | 3020 | 4200  |
|                | Bikaner     | Nokha (Delivery)       | 3191 | 3046 | 3129 | 4351  |
|                |             | Khajuwala (Loose)      | 3100 | 2970 | 3020 | 4270  |
|                |             | Khajuwala (Delivery)   | 3224 | 3089 | 3141 | 4441  |
|                |             | Lunkaransar (Loose)    | 3060 | 2900 | 2950 | 4330  |
|                |             | Hanumangarh (Loose)    | 3050 | 2860 | 2925 | 4300  |
|                | Hanumangarh | Hanumangarh (Delivery) | 3200 | 3010 | 3075 | 4500  |
|                | Hanumangarh | Nohar (Loose)          | 3100 | 2950 | 3000 | NA    |
|                |             | Pilibanga (Loose)      | 3050 | 2925 | 2950 | 4150  |
|                | Nagaur      | Nagaur (Loose)         | 3050 | 2850 | 3000 | 4000  |
|                | Churu       | Churu (Delivery)       | 3200 | 3100 | 3150 | 4400  |
|                | Alwar       | Alwar (Loose)          | 3000 | 2950 | 3000 | 4200  |
|                | Hisar       | Adampur (Loose)        | 3100 | 3000 | 3000 | 4350  |
|                |             | Adampur (Delivery)     | 3250 | 3150 | 3150 | 4550  |
|                | Bhiwani     | Bhiwani (Delivery)     | 3250 | 3125 | 3200 | 4450  |
|                |             | Siwani (Loose)         | 3160 | 3070 | 3125 | 4400  |
| Haryana        | Sirsa       | Sirsa (Loose)          | 3000 | 2980 | 2990 | 4260  |
|                |             | Dhabwali (Loose)       | 3100 | 2925 | 3000 | 4350  |
|                |             | Dhabwali (Delivery)    | 3250 | 3075 | 3150 | 4550  |
|                |             | Ellanabad (Loose)      | 3070 | 2935 | NA   | 4400  |
|                | Fatehabad   | Fatehabad (Loose)      | 3000 | 2950 | 2970 | 4300  |
|                | Banaskantha | Deesa (Loose)          | NA   | NA   | NA   | NA    |
| Gujarat        | Patan       | Patan (Loose)          | 3030 | 2945 | 2950 | NA    |
| Gujarat        | Rajkot      | Rajkot (Loose)         | 3115 | 2945 | 2945 | 4325  |
|                | Jamnagar    | Dhrol (Loose)          | 3005 | 2990 | 2850 | NA    |
| Madhya pradesh | Gwalior     | Dabra (Loose)          | NA   | NA   | NA   | NA    |
| Guar Gum       |             |                        |      |      |      |       |
|                | Jodhpur     | Jodhpur                | 5850 | 5550 | 5300 | 10500 |
| Rajasthan      | Alwar       | Alwar                  | 5700 | 5500 | 5300 | 10500 |
|                | Hanumangarh | Nohar                  | 5800 | 5500 | 5250 | NA    |
|                | Bhiwani     | Bhiwani                | 5750 | 5350 | 5300 | 10600 |
|                |             | Sirsa                  | 5800 | 5500 | 5300 | 10500 |
| Haryana        | Sirsa       | Dhabwali               | 5750 | 5550 | 5200 | 10600 |
|                |             | Ellanabad              | 5750 | 5500 | NA   | NA    |
|                | Fatehabad   | Fatehabad              | 5700 | 5500 | 5300 | 10600 |



| Guar Cumulativ    | ve Arrivals in Key Ce | enters:            |  |  |        |
|-------------------|-----------------------|--------------------|--|--|--------|
| Commodity         |                       |                    | Weekly Arrivals                                      |  |        |
| Guar Seed         | District              | Centre             | 25 <sup>th</sup> June to 01 <sup>st</sup><br>July.16 | 18 <sup>th</sup> to 24 <sup>th</sup> June.16 | Change |
|                   | Jodhpur               | Jodhpur            | 586  | 516  | 70     |
|                   |                       | Sri-<br>Ganganagar | 2700   | 2600   | 100    |
|                   | Sri-                  | Rawla              | 1500   | 1100   | 400    |
|                   | Ganganagar            | Gharsana           | 1350   | 1150   | 200    |
|                   |                       | Raisinghnagar      | 3600   | 3200   | 400    |
|                   |                       | Bikaner            | 4000   | 3700   | 300    |
|                   | Bikaner               | Nokha              | 1550   | 1550   | Unch   |
| Rajasthan         | Dikallel              | Khajuwala          | 3500   | 3800   | -300   |
|                   |                       | Lunkaransar        | 3650   | 1745   | 1905   |
|                   |                       | Hanumangarh        | 736  | 863  | -127   |
|                   | Hanumangarh           | Nohar              | 4700   | 3100   | 1600   |
|                   |                       | Pilibanga          | 785  | 780  | 5      |
|                   | Nagaur                | Nagaur             | 600  | 650  | -50    |
|                   | Churu                 | Churu              | 6000   | 4600   | 1400   |
|                   | Alwar                 | Alwar              | 2950   | 2400   | 550    |
|                   | Hisar                 | Adampur            | 5300   | 4250   | 1050   |
|                   | Bhiwani               | Bhiwani            | 17000  | 10500  | 6500   |
|                   | Diliwani              | Siwani             | 5700   | 4700   | 1000   |
| Haryana           |                       | Sirsa              | 2600   | 3300   | -700   |
|                   | Sirsa                 | Dhabwali           | 1050   | 710  | 340    |
|                   |                       | Ellanabad          | 850  | 800  | 50     |
|                   | Fatehabad             | Fatehabad          | 40   | 75   | -35    |
|                   | Banaskantha           | Deesa              | 25   | NA   | -      |
| Guiarat           | Patan                 | Patan              | 292  | 370  | -78    |
| Gujarat           | Rajkot                | Rajkot             | 2075   | 2200   | -125   |
|                   | Jamnagar              | Dhrol              | 15   | 18   | -3     |
| Madhya<br>pradesh | Gwalior               | Dabra              | NA   | NA   | -      |
| Total Arrivals/A  | Above Markets         |                    | 73154  | 58677  | 14477  |

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