

Soy Meal Fundamentals: Steady to firm tone are seen in Soymeal markets today, Thursday. Soymeal (Indore) prices closed higher at Rs.29800/T against 29700/T.

- The provisional data of SOPA reveals India's August 2020 soymeal exports are down by 41% Y-o-Y at 45,000 metric tonnes compared to 76,000 metric tonnes. *Figures may change later, if revised by the Association.
- The soybean crush margins continued to remain negative due to the weak factors and we expect them to recover if
 the demand in meal picks up and the soyoil imports fall which surged by 52% in July'20. Given the bearish global
 soybean supply outlook for the season, both demand in meal and reduction in soyoil import are unlikely in in shortto-medium-term.
- Indian soymeal exports is already facing stiff competition from meal of South American origin due to their price
 competitiveness. The suspension of MEIS benefit/incentive of 5% by the Indian government have further made it
 challenging. India has lost the traditional South East Asian markets to South America in recent years. It is unable to
 market soymeal as non-GM which was an advantage few years back; Japan was the big buyer of non-GM soymeal
 of Indian origin earlier.
- In a major blow to the domestic soymeal market, which was already reeling under pressure, DGFT has blocked the online registration of Merchandise Export from India Scheme Claims (MEIS), this week, on its portal from exports undertaken 01.04.2020 onwards. This will result in further decline in soymeal exports from India, as MEIS benefit of 5% is a significant incentive to compete in the world market. SOPA has made a representation to the government to revoke the suspension of the MEIS benefit immediately. The revenue department have argued against continuing the MEIS, calling it wasteful and inefficient.
- Vietnam, Indonesia, Philippines, Thailand, S. Korea and Japan combined together is forecast to import 19.75 Mn T of soymeal in 2020/21 mainly from Argentina, Brazil and US.
- The export of oilmeals from India during July 2020 is provisionally reported at 262,085 tons compared to 233,042 tons in July, 2019 i.e. up by 12%. The main reason in increased of oilmeals in July 2020 is sharped increased in export of rapeseed meal to 148,170 tons from 122,573 tons in July 2019. The overall export of oilmeals during April to July 2020 is provisionally reported at 841,195 tons compared to 917,811 tons during the same period of previous year i.e. down by 8.34% SEA.
- India's soymeal shipments may fall to around 500,000 tonnes in 2019-20 (Oct-Sep), less than one fourth of the year-ago figure of 2.1 million tonnes due to slack in demand from traditional overseas buyers amid ongoing lockdowns, said, Soybean Processors Association of India Chairman Davish Jain.
- India's soymeal production of the country is likely to stand at 62.78 lakh tonnes. Carry over stock of Soymeal is estimated at 1.59 lakh tonnes and 1.37 lakh tons of carry forward stocks. While export sea and land may stand at 10 lakh tonnes lower output and non-competitive prices in world market. India had exported total 22 lakh tonnes in last year in 2018-19 season. Domestic consumption of Soymeal (Food) is estimated at 5.50 lakh tonnes and 47.50 lakh tonnes for Feed. In October month, India has exported total 0.50 lakh tonnes of Soymeal lower against 1.31 in Oct 2018 on lower overseas demand.
- During the week (September 18 to September 24, 2020) US Net sales of 13,600 MT for 2019/2020 were down 53 percent from the previous week and 15 percent from the prior 4-week average. Increases primarily for Vietnam

Oct 3, 2020

(7,000 MT), Burma (5,700 MT), Malaysia (2,000 MT), Canada (1,700 MT, including decreases of 800 MT), and Colombia (1,500 MT), were offset by reductions primarily for Mexico (4,900 MT), unknown destinations (800 MT), and the Philippines (200 MT). For 2020/2021, net sales of 523,100 MT primarily for Colombia (110,600 MT), unknown destinations (100,800 MT), Spain (60,000 MT), Denmark (45,000 MT), and the Philippines (44,000 MT), were offset by reductions primarily for Burma (2,000 MT). Exports of 135,800 MT were down 2 percent from the previous week and 23 percent from the prior 4-week average. The destinations were to the Philippines (52,900 MT), Mexico (21,500 MT), Colombia (20,000 MT), Canada (19,500 MT), and Jamaica (6,400 MT).

• In the July 20 report, USDA has kept India's soymeal production at 6.64 million tonnes for 2019/20 in lower from 7.68 million tonnes in 2018/19 season. Domestic consumption is also placed unchanged at 5.49 million tonnes for this season which was estimated at 5.28 million tonnes last season.

Soy DOC Rates at Different Centers				
Comtrac	Ex-factory rates (Rs/ton)			
Centres	1-Oct-20	30-Sep-20	Parity To	
Indore - 45%, Jute Bag	29800	29700	Gujarat, MP	
Kota - 45%, PP Bag	32000	31800	Rajasthan, Del, Punjab, Haryana	
Dhulia/Jalna - 45%, PP Bag	33500	33000	Mumbai, Maharashtra	
Nagpur - 45%, PP Bag	32500	33000	Chattisgarh, Orissa, Bihar, Bangladesh, AP, Kar, TN	
Nanded	33000	33000	Andhra, AP, Kar ,TN	
Latur	33000	32500	-	
Sangli	31300	31500	Local and South	
Solapur	31200	30600	Local and South	
Akola – 45%, PP Bag	31300	31000	Andhra, Chattisgarh, Orrisa, Jharkhand, WB	
Hingoli	33000	33000	Andhra, Chattisgarh, Orrisa, Jharkhand, WB	
Bundi	31800	31600	-	

Soy DOC at Ports				
Centers	Port Price			
Centers	30-Sep-20	29-Sep-20	Change	
Kandla (FOR) (INR/MT)	35000	35000	Unch	
Kandla (FAS) (USD/MT)	425	475	-50	
CNF Indonesia – Yellow SBM (USD/MT)	450	450	Unch	

Rapeseed Meal	30-Sep-20	29-Sep-20	Change
FAS Kandla (USD/MT)	247	248	-1
FOR Kandla (Rs/MT)	17750	17700	50
FOR Mundra (Rs/MT)	18100	18000	100
CNF Indonesia (USD/MT)	275	273	2



International Soy DOC				
Argentina FOB USD/MT	30-Sep-20	29-Sep-20	Change	
Soybean Pellets	397	386	11	
Soybean Cake Flour	397	386	11	
Soya Meal	391	391	Unch	
Soy Expellers	391	391	Unch	

Sunflower (DOC) Rates	Ex-factory rates (Rs/ton)		
Centers	1-Oct-20	30-Sep-20	Change
Adoni	23500	23500	Unch
Khamgaon	NA	NA	-
Parli	NA	NA	-
Latur	22800	22800	Unch

Groundnut Meal (Rs/MT)	1-Oct-20	30-Sep-20	Change
Basis 45%, Saurashtra	25000	25000	Unch
Basis 40%, Saurashtra	23000	23000	Unch
GN Cake, Gondal	26500	26500	Unch

Mustard DOC	1-Oct-20	30-Sep-20	Change
Jaipur (Plant delivery)	17000	17000	Unch
Kandla (FOR Rs/MT)	17700	17700	Unch

Mumbai Oil Meal Quotes:			
Rs/M.T.	1-Oct-20	30-Sep-20	Change
G.N. Extr (45%)	26000	26000	Unch
Kardi Extr	NA	NA	-
Undec Cottonseed Exp	22500	22500	Unch
Rice Bran Extr.	NA	NA	-
Sunflower Extr.	18000	18000	Unch
Rapeseed Extr.	NA	NA	-
Soymeal 48%	30783	30783	Unch
Castor Extr.	5500	5475	25

Outlook: The soy meal prices (Indore) are likely to feature downside movement between Rs. 29000–29500 /MT amid declining demand from poultry sector, in near to medium-term.

Disclaimer

The information and opinions contained in the document have been compiled from sources believed to be reliable. The company does not warrant its accuracy, completeness and correctness. Use of data and information contained in this report is at your own risk. This document is not, and should not be construed as, an offer to sell or solicitation to buy any commodities. This document may not be reproduced, distributed or published, in whole or in part, by any recipient hereof for any purpose without prior permission from the Company. IASL and its affiliates and/or their officers, directors and employees may have positions in any commodities mentioned in this document (or in any related investment) and may from time to time add to or dispose of any such commodities.