

Executive Summary:

Sugar prices surged in the month of August amid speculation of government's decision to export surplus Indian sugar to other countries through barter trade. In addition, the market also saw a surge in domestic demand due to the arrival of festivities such as Ganesh Chaturthi and Rakshabandhan.

Price projection for the next month:

Sugar prices (M grade) in benchmark Kolhapur market are likely to range in between Rs 2370 - 2520 per quintal next month.

Major Happenings in Domestic Sugar Industry:

- The Maharashtra govt. had announced a soft- loan worth Rs 187.76 crore to the 22 cooperative sugar mills in the state who were found non-eligible for the central government soft- loan scheme.
- As per the govt. officials, 48.84 lakh hectares of sugarcane area in India had been sown so far for this marketing year (till 21st Aug, 2015) compared to 47.17 lakh hectares area a year before.
- As per the preliminary estimates made by ISMA, India is expected to produce 280 lakh tons of sugar for the year 2015-16 (1st Oct, 2015 – 30th Sep, 2016); wherein Maharashtra, U.P, Karnataka and Tamil Nadu are expected to produce 97 lakh tons, 73.5 lakh tons, 49.8 lakh tons and 12.7 lakh tons of sugar respectively.
- Cabinet panel on economic affairs sanctioned soft loan worth Rs 6,000 crore to the Indian sugar millers who had been struggling hard to make their pending cane arrears to the farmers.
- With a view to help the cash starved sugar industry; the Indian govt. is planning to make it compulsory for 10% ethanol blending with petrol. Notably, the country is currently obliged to blend only 5% ethanol with petrol out of which also around 2% of ethanol blending actually took place.
- The Indian govt. proposed barter export trade of four million tons of sugar from the country, which is expected to support domestic sugar prices by reducing excessive sugar surplus within the country.

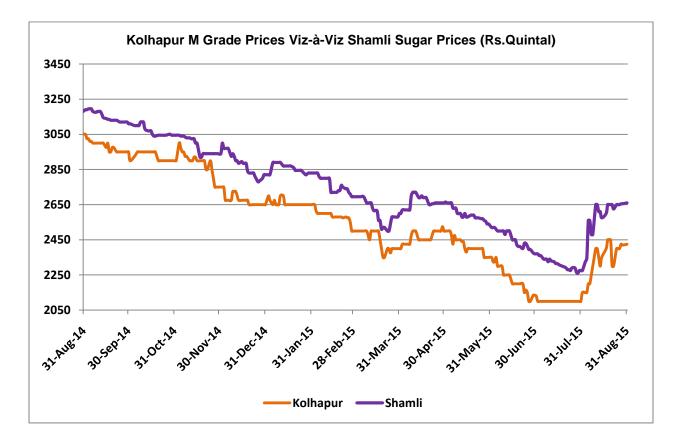


- Late monsoon arrival in Maharashtra had adversely affected sugarcane sowing area in the region where only 644 lakh out of hectares of area has been sowed so far out of 8861 lakh hectares of total area under cultivation
- The Karnataka govt. had put forth a proposal to the centre asking for a subsidy of Rs 900 crore which could be utilized for meeting up the pending cane arrears by local sugar millers in the state.
- The Telengana govt. is expected to impose entry tax on sugar import as the neighboring states such as Karnataka, Maharashtra and Tamil Nadu are dumping their excessive sugar onto the state leading to a further fall in local sugar prices.

Domestic Price Comparison:

As visible from the chart below, sugar prices soared up this month both in the benchmark markets of Kolhapur (Maharashtra) and Shamli (Uttar Pradesh).

Notably, the average price for sugar 'M' grade in key Kolhapur market settled at Rs 2334 per quintal this month compared to Rs 2101 per quintal in the month of July. Similarly, sugar prices for the same variety/grade in Shamli district rose by 11.48% from Rs 2312 per quintal in July to Rs 2578 per quintal in the month of August.



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| State | 2009-10 | 2010-11 | 2011-12 | 2012-13 | 2013-14 | 2014-15 |
|----------------|---------|---------------|---------------|---------------|---------|---------|
| India (FRP) | 1298 | 1391 | 1450 | 1700 | 2100 | 2200 |
| UP | 2300 | 2050 | 2400 | 2800 | 2800 | 2800 |
| Maharashtra | 2264 | 2000 | 1800- 2050 | 2100- 2500 | - | - |
| Punjab | 2080 | 2120 | 2200 | 2400 | 2800 | 2850 |
| Haryana | 2450 | 2150 | 2210 | 2710 | 2950 | 3050 |
| Gujarat | 2450 | 1500- 1700 | - | 2500 | - | - |
| Andhra Pradesh | 1885 | 1800- 2000 | 2000 | 2500 | 2600 | - |
| Karnataka | 2400 | 1740 | 2000 | 2400 | 2500 | 2500 |
| Tamil Nadu | 1663 | 1948 | 2100 | 2350 | 2650 | 2650 |

Total India & State wise Sugarcane Price (Rs/Ton):

Raw Sugar Import/Export Opportunity:

Indian indicative raw sugar CIF prices from Brazil quoted at \$390.72 per ton (including 40% import duty) and Indian domestic refined sugar FOB prices quoted at \$362.79 per ton Kolhapur based.

On International front, Brazil sugar FOB prices quoted at \$334.50/ Ton.

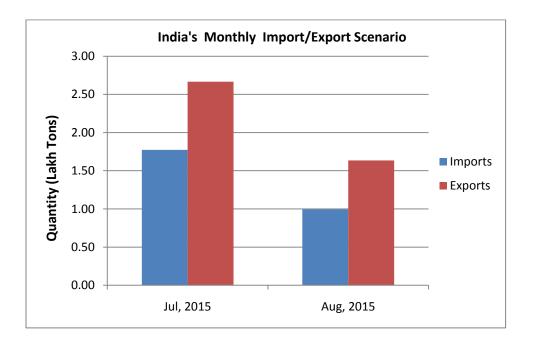
Comparative sugar FOB prices from various sugar sourcing countries to India are mentioned in the table below:

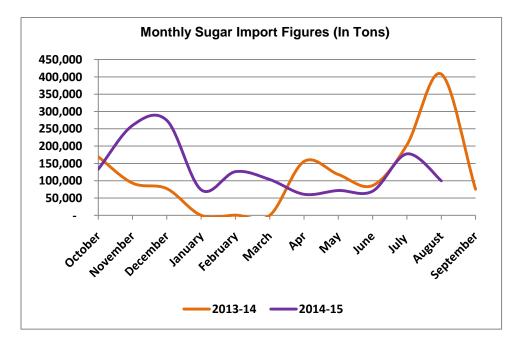
| Indicative Sugar FOB Prices (USD/MT) (\$=Rs.66.43) till 01 st Sep, 2015 | | | | | |
|------------------------------------------------------------------------------------|----------|------------------------------------------------------------|----------|--|--|
| | Brazil | Thailand (100 Icumsa Aug Contract/45 Icumsa Spot) | | | |
| | | | | | |
| Comparative Sugar FOB Prices | \$334.50 | \$365.50/343.90 | \$362.79 | | |



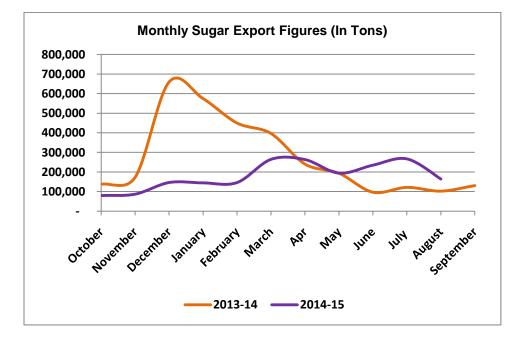
Sugar Import and Export Scenario:

Indian sugar trade scenario remained lackluster this month amid prevailing sugar surplus worldwide and a slack in demand. Notably, the country exported/imported 1.64/0.99 lakh tons of sugar in the month of August compared to 2.67/1.77 lakh tons sugar in the month of July.





Massive sugar production in India this year caused domestic sugar prices to fall to a six year low making it hardly viable for the country to import from Brazil. Thus, Indian sugar imports fell by 76% in August, 2015 compared to 4.07 lakh tons imports last year in August, 2014.



On the other hand, lower sugar demand overseas and a depreciating Brazilian currency, Real outpaced India's exporting competitiveness in the world market, leading to a fall in exports this month. Notably, the country's sugar exports fell by 39% this month compared to 2.66 lakh tons in July, 2015. While, a y-o-comparison showed Indian sugar export to rise by 60% this year compared to 1.02 lakh tons in August, 2014.



Sugar Domestic Balance Sheet:

| | | Estimated B | alance Sheet |
|------------------------------------------------|---------|-------------|--------------|
| | | | |
| | | | |
| Qty in lakh Ton | 2013-14 | 2014-15 | 2015-16 |
| | | | |
| Opening Sugar stock | 58.89 | 39.94 | 63.48 |
| | | | |
| | | | |
| Estimated sugar production | 245.00 | 280.30 | 277.00 |
| | | | |
| Imports(IBIS) | 13.86 | 14.56 | 13.00 |
| | | | |
| | | | |
| Estimated sugar availability | 317.75 | 334.80 | 353.48 |
| | | | |
| Total Export (IBIS) | 32.81 | 21.32 | 28.00 |
| | | | |
| | | | |
| Total Available for domestic consumption (D-E) | 284.94 | 313.48 | 325.48 |
| | | | |
| Estimates sugar consumption | 245.00 | 250.00 | 255.50 |
| | | | |
| | | | |
| Ending Stock | 39.94 | 63.48 | 69.98 |

Spot Sugar Prices Scenario (Monthly):

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| Spot Sugar Prices Scenario Monthly | | | | | | |
|------------------------------------|-------------------------------------------------|---------------|-----------|--------|--|--|
| Commodity | | Prices | | | | |
| | Centre | 31-Aug- 15 | 31-Jul-15 | Change | | |
| - | Delhi - Grade M | 2546 | 2384 | 161 | | |
| | Delhi - Grade S | 2474 | 2328 | 146 | | |
| | Delhi - Grade L | NA | NA | - | | |
| | UP- Khatauli Grade M | 2641 | 2395 | 246 | | |
| | UP- Ramala Grade M | 2300 | 2281 | 19 | | |
| | UP- Dhampur Grade M Ex-Mill | 2538 | 2320 | 219 | | |
| | UP- Dhampur Grade S Ex-Mill | 2518 | 2300 | 219 | | |
| | UP- Dhampur Grade L Ex-Mill | 2588 | 2370 | 219 | | |
| | Mumbai –Grade M | 2546 | 2507 | 39 | | |
| | Mumbai –Grade S | 2401 | 2216 | 185 | | |
| Sugar – | Kolhapur – Grade M | 2329 | 2101 | 228 | | |
| | Kolhapur – Grade S | 2228 | 2001 | 227 | | |
| | Guhawati – Grade S | 2525 | 2295 | 230 | | |
| | Shillong – Grade S | 2548 | 2321 | 227 | | |
| | Vijayawada – Grade M | 2679 | 2559 | 120 | | |
| | Vijayawada- Grade S | 2583 | 2519 | 64 | | |
| | Nagpur – Grade M | 2617 | 2392 | 224 | | |
| | Nagpur – Grade S | 2510 | 2300 | 210 | | |
| | Kolkata – Grade M | 2605 | 2409 | 196 | | |
| | Chennai - Grade S | 2480 | 2174 | 306 | | |
| | Ambikapur (Chattisgarh)- Grade M (Without Duty) | 2835 | 2835 | Unch | | |
| | Ambikapur (Chattisgarh)- Grade S (Without Duty) | 2835 | 2835 | Unch | | |



Gur Market Scenario and Outlook:

Mixed sentiments were recorded in spot gur market this month with price rising in some markets while declining in others.

Gur prices of Achhu (Medium), Yellow (Medium), Kurikatu (Medium) and Other (Medium) variety from Mandya district rose by Rs 208, Rs 165, Rs 114 and Rs 120 per quintal this month from Rs 2104, Rs 2080, Rs 1900 and Rs 1963 in the month of July. Similarly, price of Achhu (Average0 variety from Shimoga increased by Rs 122/quintal this month from Rs 2843/quintal the previous month.

On the other hand, prices of Mudde variety of gur from Bangalore fell by Rs 278/quintal this month from Rs 3524/quintal in July, 2015 to Rs 3245/quintal in August, 2015. Similarly, prices of Khurpa and Laddu variety of gur from key Muzaffarnagar market too declined by Rs 98 and Rs 25 per quintal respectively to Rs 2349 and Rs 2573 per quintal this month.

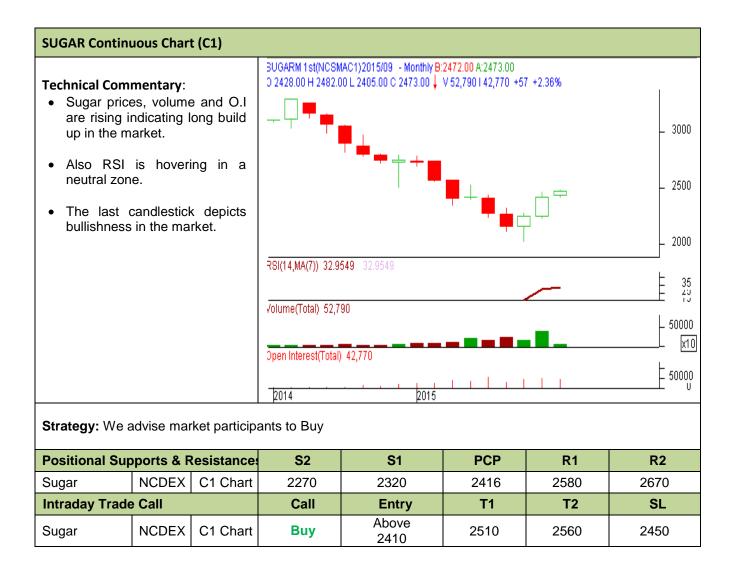
| Gur Spot Prices Scenario (Monthly-Average) | | | | | | |
|--------------------------------------------|---------------------|-----------|-----------|--------|--|--|
| Markets | Variety | 31-Aug-15 | 31-Jul-15 | Change | | |
| | Chaku | 2506 | 2451 | 55 | | |
| | Chaku (Arrival-Sum) | NA | NA | - | | |
| Muzaffar Nagar | Khurpa | 2349 | 2447 | -98 | | |
| | Laddu | 2573 | 2598 | -25 | | |
| | Rascut | 2655 | 2557 | 98 | | |
| Церци | Chaursa | NA | NA | - | | |
| Hapur | Balti | NA | NA | - | | |
| Maharashtra | Latur(Lal Variety) | NA | NA | - | | |
| Bangalore | Mudde | 3245 | 3524 | -278 | | |
| Belgaum | Mudde | 2194 | 2262 | -67 | | |
| Belthangadi | Yellow (Average) | NA | 3165 | - | | |
| Bijapur | Achhu | NA | NA | - | | |
| Gulbarga | Other (Average) | 2588 | 2574 | 14 | | |
| Mahalingapura | Penti (Average) | 2231 | 2119 | 112 | | |
| | Achhu (Medium) | 2312 | 2104 | 208 | | |
| Mandua | Kurikatu (Medium) | 2014 | 1900 | 114 | | |
| Mandya | Other (Medium) | 2083 | 1963 | 120 | | |
| | Yellow (Medium) | 2245 | 2080 | 165 | | |
| Shimoga | Achhu (Average) | 2965 | 2843 | 122 | | |

Spot Jaggery (Gur) Prices Scenario (Monthly):



Commodity: Sugar Contract: Continuous Chart

Exchange: NCDEX





International Scenario

International sugar prices remained subdued amid ample supplies and higher stock availability worldwide. However, medium term prices looks bullish due to overall sugar deficit globally for 2014-15.

International Market News Highlights:

- Sugar and ethanol consultancy, Datagro, forecasted a total cane production of 604.6 MT in Brazil's main centre south region for 2015-16. Also, the organization expects the region to produce 31.4 MT of sugar during the same period.
- Drier weather condition continued to support sugarcane harvesting in Brazil thereby helping the main centre south region to produce 2.86 MT of sugar (from 47.41 MT of sugarcane) in the first half of August, 2015.
- The International Sugar Organization (ISO) projected a global sugar deficit of 2.49 MT in 2015-16. Meanwhile, the organization also raised its sugar surplus forecast from 2.22 MT to 3.37 MT for 2014-15.
- Thai Cane and Sugar Corp (TCSC) announced opening of a tender for sale of 144,000 tons of high polarization (hpol) sugar for shipment between March and September, 2016. Notably, the opening date for tender was fixed at 25th Aug, 2015.
- Market participant, Conab, projected a total sugarcane production of 655.1 MT in Brazil this year (1st Apr, 2015 – 31st Mar, 2015) wherein the main centre south region is expected to produce 593.96 MT of cane.
- Market player, Archer revised its Brazilian C.S sugar production estimate from 32.6 MT to 29.8 MT for 2015-16. However, the consultancy maintained the cane sugar production estimate at the previous level (581 MT) and attributed the decline in sugar production estimate to a fall in recoverable sugar levels (ATR) and greater diversion towards ethanol production.
- World's largest cane refiner, ASR Group predicted a global sugar supply deficit of 2.7 MT in 2015-16 compared to a 3.7 MT sugar surplus in 2014-15.
- Brazilian raw sugar export rose by 30.34% this month from 1.50 MT in June, 2015 to 1.95 MT in July, 2015. However, a y-o-y comparison shows that the country's raw sugar export fell by 4.13% from 2.04 MT in July, 2014.



- Indonesia had issued 596 thousand tons of raw sugar import license for 3Q15, which was much below the market expectation of 630 thousand tons of import license.
- Brazilian agency, Copersucar forecasted a global sugar deficit of 1.50 MT in marketing year 2015-16.
- The U.S Department of Agriculture forecasted Australia's sugarcane production at 6.48 million tons in 2015-16, led by surge in production area and yield per hectare.



Impact of Rainfall on Sugarcane Crop in Major Growing Areas:

| | | | | Production ('000 tons) | | |
|---------------|-------------------------|-------------------------|-----------------------------------------------------------------|---------------------------------|-----------------------------------------------|-------------------------------------------------------------------------------|
| States | Normal Yield (Kg/Ha) | Normal Area('000 ha) | Rainfall status as on 02 nd Sep, 2015 | 5 year Average production | 2015-16 (Normal Expected Production) | Sugar production below normal rain (less than 5% or 5- 10%) |
| Andhra | | | | | | |
| Pradesh | 79352 | 1.40 | 1% | 15263 | 14580 | 14700 |
| Bihar | 50980 | 2.56 | -20% | 12583 | 13642 | 13171 |
| Gujarat | 69735 | 1.83 | -16% | 12872 | 13178 | 13221 |
| Haryana | 73197 | 0.87 | -35% | 7271 | 6479 | 6484 |
| Karnataka | 89716 | 3.55 | -27% | 38362 | 36600 | 36481 |
| Maharashtra | 81280 | 8.71 | -32% | 78668 | 94896 | 88697 |
| Punjab | 70467 | 0.77 | -35% | 5923 | 4970 | 4906 |
| Tamil Nadu | 105207 | 2.73 | -8% | 33951 | 35777 | 35458 |
| Uttar Pradesh | 59417 | 18.18 | -36% | 130234 | 133728 | 133561 |
| Uttarakhand | 59637 | 0.74 | -20% | 6334 | 5872 | 5846 |
| Others | 877870 | 1.28 | | 9341 | 10193 | 10049 |
| Grand Total | 70111 | 42.61 | -12% | 350564 | 364382 | 362356 |



ICE Raw Sugar Future Market Scenario (Oct'15 Contract):



Source: Reuters Eikon

As of <u>01st Sep 2015,</u> ICE Raw sugar prices settled at 10.69 cents per lbs. On monthly chart, 10.45 cents per lbs is the immediate support level, breach of the mentioned level would take the prices down to 9.47 cent per lbs.

On the upper side, 11.75 and 12.56 cents per lbs are the resistance levels.



LIFFE Future Market Sugar Scenario (Oct'15 Contract):



Source: Reuters Eikon

As of <u>**01**st Sep, 2015,</u> Prices of Refined Sugar London exchange traded at \$341.4 per ton. Here, prices gained support at \$324.3 per ton. A breach could test \$303.5 per ton. On the northward direction, \$375.4 & \$398.1 per ton are the next resistance levels.

| International Sugar Prices (Monthly) | | | | | | |
|--------------------------------------|----------------|-----------|-----------|--------|--|--|
| | Contract Month | 28-Aug-15 | 30-Jul-15 | Change | | |
| ICE Sugar #11 (US Cent/lb) | 15-Jul | 10.97 | 11.27 | -0.30 | | |
| | 15-Oct | 11.96 | 12.52 | -0.56 | | |
| | 15-Mar | 12.08 | 12.60 | -0.52 | | |
| LIFFE Sugar (US \$/MT) | 15-Aug | 341.40 | 353.50 | -12.10 | | |
| | 15-Oct | 340.80 | 348.30 | -7.50 | | |
| | 15-Dec | 339.80 | 347.90 | -8.10 | | |

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