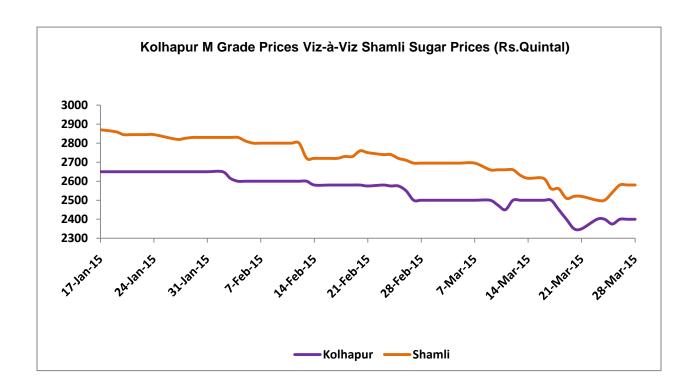


#### **Sugar Price Trend and Outlook:**

Sugar prices deteriorated further in key Kolhapur market where the average prices hovered somewhat around Rs 2396 per quintal for the week. This was mainly due to an excess supply in the domestic sugar market accompanied by the mounting pressure of paying pending cane arrears to the farmers. In addition, a weak Brazilian real and record production in Brazil this year further made exports unviable for the country.

Notably, the average price for sugar 'M' grade in key Kolhapur market settled at Rs 2396 per quintal this week compared to Rs 2425 per quintal the previous week. Similarly, sugar prices for the same variety/grade in Shamli district fell down marginally to reach at Rs 2547 per quintal this week.



#### **Price Outlook:**

Sugar prices are expected to improve, as India will finish its crushing operation soon that could reduce sugar surplus in the market



### **News Highlights:**

- With an increase in sugarcane area, especially under the high yielding cane variety; the sugar commissionerate of Maharashtra predicted the state to crush 875 lakh tons of sugarcane this season to generate approximately 100 lakh tons of sugar in 2014-15.
- With a view to reduce sugar production cost in Maharashtra, the state govt. Is planning to raise the subsidy rate on sugarcane harvesters from 25 per cent at present to 40 per cent.
- India produced 221.8 lakh tons of sugar in 2014-15 (1st Oct, 2014- 15th Mar, 2015) which was 14.4% higher than the production made last year during the same period.
- 170 sugar mills in Maharashtra continued their crushing operation so far and had churned around 84.07 lakh tons of sugar till 15th Mar, 2015 as against 64.1 lakh tons sugar last year during the corresponding period.
- Sugar production rose 10.9% this season in Uttar Pradesh, which produced 56.25 lakh tons of sugar in 2014-15 (1st Oct, 2014- 15th Mar, 2015) compared to 50.7 lakh tons in 2013-14 (1st Oct, 2013- 15th Mar, 2014).
- Sugar production surged up by 3.5 lakh tons in Karnataka which produced 38 lakh tons of sugar in 2014-15 (1st Oct, 2014- 15th Mar, 2015) as against 34.5 lakh tons sugar during the same interval last year.
- The southern states of Tamil Nadu & Andhra Pradesh (including Telengana) had churned around 6.2 & 8.1 lakh tons of sugar respectively in 2014-15 (1st Oct, 2014- 15th Mar, 2015).
- The combined sugar production in Madhya Pradesh and Chhattisgarh lies at 3.1 lakh tons this season, 2014-15 (1st Oct, 2014- 15th Mar, 2015).
- Bihar churned around 5.2 lakh tons of sugar in 2014-15 (1st Oct, 2014- 15th Mar, 2015). While
  the northern states of Punjab & Haryana crushed around 4.25 & 4.00 lakh tons of sugar
  respectively in 2014-15 (1st Oct, 2014- 15th Mar, 2015).
- The westernmost state of India, Gujarat produced 9.5 lakh tons of sugar in 2014-15 (1st Oct, 2014- 15th Mar, 2015) while Uttarakhand crushed 2.6 lakh tons of sugar during the same period.
- NCDEX launched future contract trading for sugar 'S' grade in the country with Kolhapur as the main delivery centre and Belgaum, Solapur, Sangli, Pune, Kolkata and Delhi representing the additional one.



# Indian Sugar Production Scenario Up to 15<sup>th</sup> March, 2015:

States	Sugar Produced (Lakh Tons)	
	2014-15	2013-14
Maharashtra	84.1	64.1
Uttar Pradesh	56.3	50.7
Karnataka	38.0	34.5
Tamil Nadu	6.2	-
Bihar	5.2	-
Andhra Pradesh + Telengana	8.1	-
All India	221.8	193.8

# **Raw Sugar Import/Export Opportunity:**

Indian indicative raw sugar CIF prices from Brazil quoted at \$430.44 per ton (including 25% import duty) and Indian domestic refined sugar FOB prices quoted at \$389.01 per ton Kolhapur based.

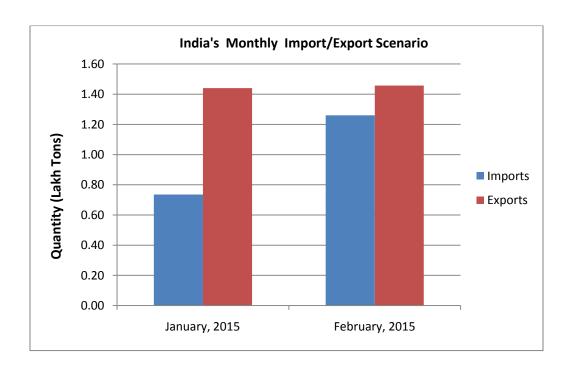
On International front, Brazil sugar FOB prices quoted at \$336.50/ Ton. Comparative sugar FOB prices from various sugar sourcing countries to India are mentioned in the table below:

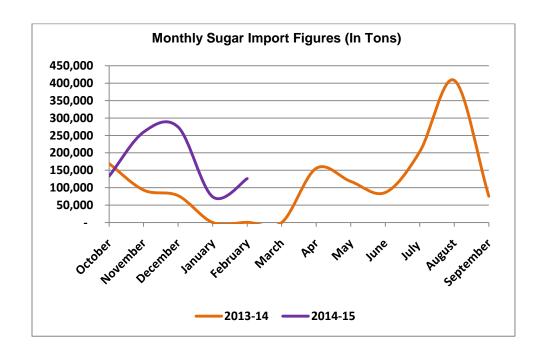
Indicative Sugar FOB Prices (USD/MT) (\$=Rs.62.62) till 30 <sup>th</sup> Mar, 2015				
	Brazil	Thailand (100 Icumsa Oct Contract/45 Icumsa Spot)	India (100 Icumsa)	
Comparative Sugar FOB Prices	\$336.50	\$380.35/363.20	\$389.01	



## **Sugar Import and Export Scenario:**

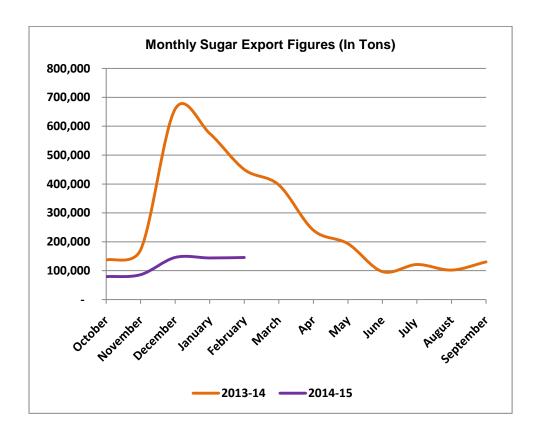
Indian sugar trade scenario improved this month as the country exported more sugar in comparison to the imports made during the period. Notably, the country exported 1.46 lakh tons of sugar in February, 2015 as against 1.26 lakh tons of import during the same period.







With the pending export subsidy on raw sugar and cheaper availability of Brazilian raw sugar, the Indian millers opted to import sugar from abroad and thus imported 1.26 lakh tons of sugar in February, 2015 which was 71.4% higher than the quantity imported last month in January.



While, making optimum utilization of its refinery capacity, Indian sugar mills exported 1.46 lakh tons of sugar in February, 2015 which was marginally higher (1.2%) than the sugar exported in January, 2015. Also, the bunch of exports made had been to Sudan, Sri Lanka and Somalia which imported 49.0, 40.8 and 17.3 thousand tons of sugar respectively in February, 2015.



# **Spot Sugar Prices Scenario (Weekly)**

	Spot Sugar	Prices Scenario (Weekly)	(Average)	
Commodity	Centre	21th March 2015 to 27th March 2015	14th March 2015 to 20th March 2015	Change
	Delhi - Grade M	2590	2644	-54
	Delhi - Grade S	2543	2613	-70
	Delhi - Grade L	NA	NA	-
	UP- Khatauli Grade M	2700	2665	35
	UP- Ramala Grade M	NA	2610	-
	UP- Dhampur Grade M Ex- Mill	2550	2578	-28
	UP- Dhampur Grade S Ex- Mill	2530	2558	-28
	UP- Dhampur Grade L Ex- Mill	2600	2628	-28
	Mumbai –Grade M	2713	2776	-63
	Mumbai –Grade S	2509	2575	-66
Sugar	Kolhapur – Grade M	2395	2450	-55
<b>J</b>	Kolhapur – Grade S	2295	2350	-55
	Guhawati - Grade S	2593	2649	-56
	Shillong - Grade S	2615	2670	-55
	Vijayawada – Grade M	2966	3000	-34
	Vijayawada- Grade S	2866	2900	-34
	Nagpur – Grade M	2700	2767	-67
	Nagpur – Grade S	2550	2600	-50
	Kolkata – Grade M	2646	2707	-61
	Chennai - Grade S	2493	2503	-10
	Ambikapur (Chattisgarh)- Grade M (Without Duty)	3035	3035	Unch
	Ambikapur (Chattisgarh)- Grade S (Without Duty)	3035	3035	Unch



	Spot Sugar Prices Scenario (Weekly)					
Commodity	Centre	Today	Week Ago	Month Ago	Year Ago	
		27-Mar-15	20-Mar-15	27-Feb-15	27-Mar-14	
	Delhi - Grade M	2635	2700	2780	3310	
	Delhi - Grade S	2570	2670	2740	3160	
	Delhi - Grade L	NA	NA	NA	3390	
	UP- Khatauli Grade M	NA	2695	NR	NA	
	UP- Ramala Grade M	NA	2660	2770	NA	
	UP- Dhampur Grade M Ex-Mill	2600	2630	2750	3200	
	UP- Dhampur Grade S Ex-Mill	2580	2610	2730	3180	
	UP- Dhampur Grade L Ex-Mill	2650	2680	2800	3250	
	Mumbai –Grade M	2696	2812	2870	3180	
	Mumbai –Grade S	2486	2602	2670	3046	
Cumor	Kolhapur – Grade M	2400	2500	2500	3000	
Sugar	Kolhapur – Grade S	2300	2400	2400	2900	
	Guhawati - Grade S		2700	2700	3207	
	Shillong - Grade S	2620	2720	2720	3220	
	Vijayawada – Grade M	2960	3000	3070	3470	
	Vijayawada- Grade S	2860	2900	2970	3270	
	Nagpur – Grade M	2700	2850	3000	3200	
	Nagpur – Grade S	2550	2600	2650	3050	
	Kolkata – Grade M	2690	2730	2830	3270	
	Chennai - Grade S	3035	2525	2580	3000	
	Ambikapur (Chattisgarh)- Grade M (Without Duty)	3035	3035	3035	2925	
	Ambikapur (Chattisgarh)- Grade S (Without Duty)	2500	3035	3035	2915	



#### **Gur Market Scenario and Outlook**

Mixed sentiments were recorded in gur spot market this week with price rising in some markets while declining in others.

Owing to a higher arrival for the week, the Chaku variety of gur in key Muzaffar Nagar market settled at Rs 2175 per quintal this week, which was Rs 30 less than the price quoted last week for the same variety. Similarly, Khurpa and Laddoo variety of gur fell down by Rs 26 & Rs 46 per quintal this week and were sold at a rate of Rs 2037 and Rs 2144 per quintal respectively.

However, Mudde variety of gur in Bangalore market rose by Rs 100 per quintal settling at Rs 4120/quintal for the week Similarly, Achhu (Medium) variety of gur in Mandya district rose by Rs 90/quintal from Rs 2720/quintal to Rs 2810/quintal this week.

### Spot Jaggery (Gur) Prices Scenario (Weekly)

Spot Jaggery(Gur) Prices Scenario (Weekly) (Average)						
Markets	Variety	21th March 2015 to 27th March 2015	14th March 2015 to 20th March 2015	Change		
	Chaku	2175	2205	-30		
	Chaku (Arrival)	47000	44000	3000		
Muzaffar Nagar	Khurpa	2037	2063	-26		
	Laddoo	2144	2190	-46		
	Rascut	NA	NA	-		
110	Chaursa	2043	2060	-17		
Hapur	Balti	1975	2043	-68		
Maharashtra	Latur(Lal Variety)	2200	2258	-58		
Bangalore	Mudde	4120	4020	100		
Belgaum	Mudde	2400	2340	60		
Belthangadi	Yellow (Average)	NA	NA	-		
Bijapur	Achhu	NA	NA	-		
Gulbarga	Other (Average)	2558	2595	-37		
Mahalingapura	Penti (Average)	2506		-29		
Mandya	Achhu (Medium)	2810	2720	90		
Mandya	Kurikatu (Medium)	2350	2300	50		



	Other (Medium)	2500	2470	30
	Yellow (Medium)	2480	2680	-200
Shimoga	Achhu (Average)	2950	2917	33

	Spot Jaggery(Gur) Prices Scenario (Weekly)						
Markets	Variety	Today	Week Ago	Month Ago	Year Ago		
	·	27-Mar-15	20-Mar-15	27-Feb-15	27-Mar-14		
	Chaku	2200	2125	2350	NA		
Muzaffar Nagar	Khurpa	2038	2025	2125	NA		
Wiuzaiiai Nagai	Laddu	2038	2150	2250	NA		
	Rascut	NA	NA	NA	NA		
Цориг	Chaursa	2080	2000	2113	2350		
Hapur	Balti	2015	2000	2038	2450		
Maharashtra	Latur(Lal Variety)	2300	2150	2250	3000		
Bangalore	Mudde	4100	4200	4000	NA		
Belgaum	Mudde	2400	2300	2600	2700		
Belthangadi	Yellow (Average)	2480	NA	3150	3300		
Bijapur	Achhu	NA	NA	NA	3000		
Gulbarga	Other (Average)	2560	NA	2625	2750		
Mahalingapura	Penti (Average)	2597	NA	2583	3940		
	Achhu (Medium)	2810	2700	2450	2600		
Mandya	Kurikatu (Medium)	2350	2300	2200	2300		
Mandya	Other (Medium)	2500	2450	2300	2550		
	Yellow (Medium)	2480	2700	2450	2550		
Shimoga	Achhu (Average)	2950	2900	2900	2900		



Commodity: Sugar Exchange: NCDEX Contract: May Expiry: May 20, 2015



### **Technical Commentary:**

- Sugar prices are rising while volume and O.I fell down for the week.
- RSI is hovering into a neutral zone.
- Last candlestick depicts bullishness in the market.

Strategy:	Buv
-----------	-----

Weekly Supp	orts & Resi	stances	S2	S1	PCP	R1	R2
Sugar	NCDEX	May	2200	2270	2379	2500	2580
Weekly Trade Call		Call	Entry	T1	T2	SL	
Sugar	NCDEX	May	Buy	Above 2380	2400	2405	2368



#### **International Scenario**

International sugar prices remained subdued amid ample supplies and higher current stock availability worldwide.

#### **International Market News Highlights:**

- The Thailand govt. is planning to seek policy change in Cane and Sugar Act, which confined only
  one sugar factory to be located within 80kms of range within the country. Thus, the step is
  expected to enhance sugar production capacity of Thailand by facilitating more sugar mills within
  the nation.
- The Indonesian govt. had raised raw sugar import permit from 6.7 lakh tons (in first quarter of 2015) to 9.5 lakh tons for the second quarter of the year. Notably, the step has been initiated to meet huge domestic demand arising in the month of June and July due to the festivities like Ramadhan and Idul Fitr.
- Brazilian sugar mills had started their cane crushing early this season (1st Apr, 2015- 31st Mar., 2016) and had crushed around 1.24 million tons of cane (thereby churning 23.2 thousand tons of sugar) by 15th March, 2015. Reportedly, 20 Brazilian mills had participated in the crushing operation so far.
- The International Sugar Organization (ISO) expects global sugar deficit of two million tons in 2015-16 (1st Oct- 30th Sep) as against a less than one million tons sugar surplus forecast for current season, 2014-15 (1st Oct- 30th Sep).
- Market expert, F.O.Licht, predicted Brazilian Centre South region to crush 580 million tons of sugarcane in 2015-16 (1<sup>st</sup> Apr, 2015 – 31<sup>st</sup> Mar, 2016) to produce around 31.8 million tons of sugar by the season end.
- As per the UNICA report, Brazil's centre south region had churned around 4.7 thousand tons of sugar (from 464 thousand tons of sugarcane) in first two weeks of February compared to 13.5 thousand tons (from 821 thousand tons) in the second half of January, 2015.
- The Australian govt. predicted the country's total sugar production at 4.6 million tons for this
  marketing year 2014-15. However, the production is projected to decline next year in 2015-16
  amidst rising prospects of El Nino weather event during the period.
- Brazilian agency, CONAB forecasted central south cane production to 582.9 million tons (2014-15) which is 2.8% less than the previous estimate made by it. Notably, the agency attributed the severe draught weather condition in the country for the estimation cut.



International Sugar Prices (Weekly)					
Con	Contract Month				
ICE Sugar #11 (US Cent/lb)	15-May	12.34	12.56	-0.22	
	15-Jul	12.53	12.75	-0.22	
	15-Oct	13.17	13.32	-0.15	
	15-May	363.20	363.7	-0.50	
LIFFE Sugar (US	15-Aug	359.30	360.4	-1.10	
<del></del>	15-Oct	359.50	362.2	-2.70	

## **LIFFE Future Market Sugar Scenario (May'15 Contract):**





# **Technical Commentary:**

- LIFE future market trends downward for the week.
- The last candlestick depicts bearishness in the market.
   Strategy: Sell at 355 with a target of 345.2

International Sugar Futures Price Projection					
	Contract Month Present Quote Expected Price level for next v				
LIFFE Sugar (US \$/MT)	May'15	355	345.2		

### ICE Raw Sugar Future Market Scenario (May'15 Contract):





# **Technical Commentary:**

- ICE raw sugar futures are trending upwards.
- Last candlestick depicts bearishness in the market.
   Strategy: Sell at 12.00 with target of 11.83

International Sugar Futures Price Projection				
Contract Month  Present Quote Expected Price level for next				
ICE Sugar #11 (US Cent/lb)	May'15	12.00	11.83	

#### Disclaimer

The information and opinions contained in the document have been compiled from sources believed to be reliable. The company does not warrant its accuracy, completeness and correctness. Use of data and information contained in this report is at your own risk. This document is not, and should not be construed as, an offer to sell or solicitation to buy any commodities. This document may not be reproduced, distributed or published, in whole or in part, by any recipient hereof for any purpose without prior permission from the Company. IASL and its affiliates and/or their officers, directors and employees may have positions in any commodities mentioned in this document (or in any related investment) and may from time to time add to or dispose of any such commodities (or investment). Please see the detailed disclaimer at http://www.agriwatch.com/Disclaimer.php © 2014 Indian Agribusiness Systems Pvt Ltd.