

SUGAR AND GUR WEEKLY RESEARCH REPORT 02 November, 2015

Executive Summary

Domestic Sugar Market Summary

Spot sugar prices traded steady to weak ashigher supplies from mills kept pressure on prices; however, rising festive demand during the period avertedthe loss.

Price Projection For The Next Week

Spot sugar prices (M grade) in benchmark Kolhapur market are likely to range between Rs 2670 - 2750 per quintal next week.

International Sugar Market Summary

Global sugar prices traded steady to firm as the crushing operation halted in Brazil's main centre south region due to heavy rainfall in the area.

Domestic News Highlights

- ▶ India exported 49.6 thousand tons of sugar in the week ending on 25th Oct, 2015 while imported 33.5 thousand tons of sugar during the same interval.
- ➤ The Indian government forecasted a total sugar production of 26 MT in India during marketing year 2015-16 (01st Oct, 2015 30th Sep, 2016), wherein Maharashtra, Uttar Pradesh and Karnataka are expected to produce 8.6 MT, 7.2 MT and 4.0 MT of sugar respectively.
- ➤ ISMA has revised its sugar production estimate from 280 lakh tons to 270 lakh tons in marketing year 2015-16 (1st Oct, 2015 30th Sep, 2016).
- For Maharashtra, ISMA is predicting that the state could produce 90 lakh tons of sugar in 2015-16, which was 14.33%, less than the actual sugar produced during marketing year 2014-15.
- ➤ Led by favorable weather condition, improved cane variety and surge in area under better cane variety ISMA revisited its sugar production estimate in Uttar Pradesh from 73.51 lakh tons to 75 lakh tons in 2015-16.



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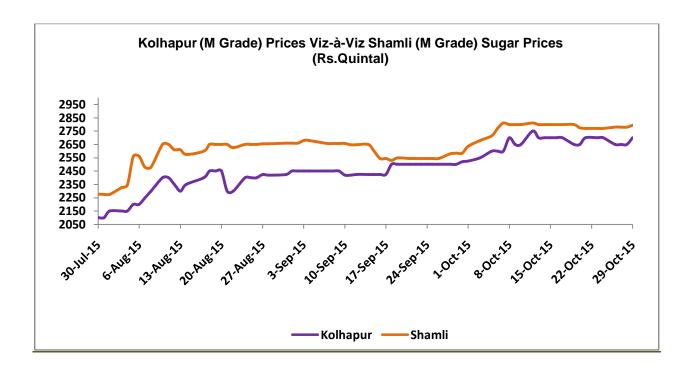
- ➤ ISMA also projected Karnataka and Tamil Nadu to produce 46 lakh and 13.5 lakh tons of sugar respectively in MY 2015-16
- ➤ With a view to reduce the expected sugar accumulation within the country, the Indian govt. had made it compulsory to export minimumfour million tons of sugar in MY 2015-16 (1st Oct, 2015 30th Sep, 2016).
- ➤ GovernmentOfficials stated that 48.84 lakh hectares of sugarcane area in India had been sown for this marketing year, 2015-16 compared to 48.74 lakh hectares area in 2014-15.
- Cane sown area has increased by 0.29% in the highest producing state of Uttar Pradesh this year compared to 21 lakh hectare in 2014-15.
- About 10 lakh hectares of sugarcane area has been sown in Maharashtra this year, which is 11.82% less than the area sowed a year before.
- In Karnataka 3.96 lakh hectares of cane area had been sown in 2015-16 compared to 3.2 lakh hectares of area last year in 2014-15
- An absolute fall of 0.08 lakh hectares of cane-sown area was seen in Andhra Pradesh where 1.17 lakh hectares of area had been sown this year compared to an area of 1.25 lakh hectareslast year.
- ➤ Cane sown area has increased by 17.13% in Tamil Nadu this year where 2.94 lakh hectares of area hasbeen sown compared to 2.51 lakh hectares of area the previous year.
- ➤ In a bid to promote sugar exports from the country, the Indian govt. has done away with the mandatory requirement of obtaining Registration Certificate (RCs) by the Indian exporters. Notably, till now the exporters were required to obtain RCs (up to a maximum quantity of 50,000 tons) from Director General of Foreign Trade (DGFT) for making any export deal.
- > The Uttar Pradesh government had recently announced financial aid worth Rs 2070 crore as cane SOP to the sugar millers in the State. Notably, the govt. had earlier made promise to pay up to Rs 40/100 kg of cane SOP, of which only Rs11.40/100kg of cane SOP had been actually approved, while the remaining amount of Rs 28.60/kg was recently announced.
- > Czarnikow predicted India's sugar production to rise marginally (1.05%) from 28.6 MT in 2014 -15 (1st Oct, 2014 30th Sep, 2015) to 28.9 MT in 2015 -16 (1st Oct, 2015 30th Sep, 2016).



Domestic Price Comparison

As shown in the chart below, the spread between the two-benchmarksnarrowed downthis week indicating a lower price differential between the two markets.

Notably, the average sugar price for M' grade in key Kolhapur market settled at Rs 2675 per quintal this week, which was only 0.31% less than the price reported last week. Similarly, sugar prices for the same variety/grade in Shamli district fell by 0.42% from Rs 2791per quintal last week to Rs 2779 per quintal this week.





Raw Sugar Import/Export Opportunity

Indian indicative raw sugar CIF prices from Brazil quoted at \$478.41 per ton (including 40% import duty) and Indian domestic Kolhapur based refined sugar FOB prices quoted at \$416.92 per ton.

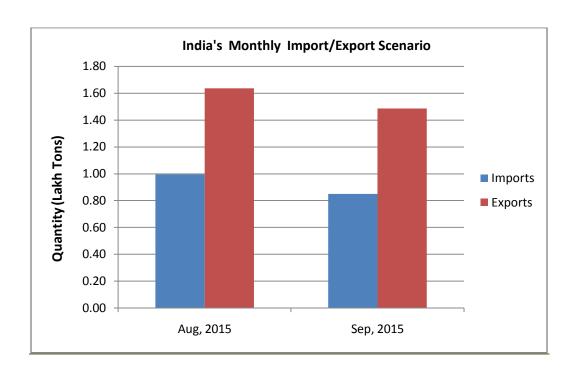
On International front, Brazil sugar FOB prices quoted at \$393.75/ Ton. Comparative sugar FOB prices from various sugar sourcing countries to India are mentioned in the table below:

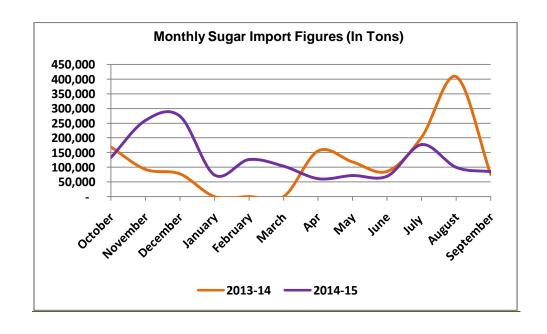
Indicative Sugar FOB Prices (USD/MT) (\$=Rs.65.12) till 30 th Oct, 2015					
	Brazil	Thailand (100 Icumsa Dec Contract/45 Icumsa Spot)	India (100 Icumsa)		
Comparative Sugar FOB Prices	\$393.75	\$423.70/393.60	\$416.92		



Sugar Import and Export Scenario

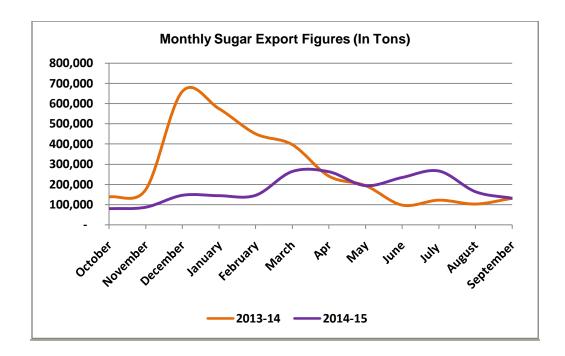
Indian sugar trade scenario remained lackluster this month amid prevailing sugar surplus worldwide and a slack in demand. Notably, the country exported/imported 1.49/0.85 lakh tons of sugar in the month of September compared to 1.64/0.99 lakh tons sugar in the month of August.







Massive sugar production in India this year caused domestic sugar prices to fall to a six year low making it hardly viable for the country to import from Brazil. Indian sugar imports fell by 13% in September, 2015 compared to 0.75 lakh tons imports last year in September, 2014.



On the other hand, lower sugar demand overseas and a depreciating Brazilian currency, Real outpaced India's exporting competitiveness in the world market, leading to a fall in exports this month. Notably, the country's sugar exports fell by 9% this month compared to 1.63 lakh tons in August, 2015. While, a y-o- comparison shows that the Indian sugar export had increased by 14% this year compared to 1.30 lakh tons in September, 2014.



Spot Sugar Prices Scenario (Weekly)

Spot Sugar Prices Scenario (Weekly) (Average)							
Commodity	Centre	22nd to 29th Oct 2015	16th to 21st Oct 2015	Change			
	Delhi - Grade M	2868	2859	9			
	Delhi - Grade S	NA	NA	-			
	UP- Khatauli Grade M	2991	2990	1			
	UP- Ramala Grade M	NA	NA	-			
	UP- Dhampur Grade M Ex-Mill	2802	2780	22			
	UP- Dhampur Grade S Ex-Mill	2782	2760	22			
	UP- Dhampur Grade L Ex-Mill	2852	2830	22			
	Mumbai –Grade M	2902	2914	-13			
	Mumbai –Grade S	2780	2775	6			
Sugar	Kolhapur – Grade M	2670	2680	-10			
	Kolhapur – Grade S	2570	2580	-10			
	Guhawati - Grade S	2872	2883	-10			
Ī	Shillong - Grade S	2890	2900	-10			
	Vijayawada – Grade M	3060	3060	Unch			
	Vijayawada- Grade S	2900	2900	Unch			
	Nagpur – Grade M	2900	2900	Unch			
	Nagpur – Grade S	2800	2820	-20			
	Kolkata – Grade M	2975	2893	83			
	Chennai - Grade S	2775	2775	Unch			
	Ambikapur (Chattisgarh)- Grade M (Without Duty)	2835	2835	Unch			
	Ambikapur (Chattisgarh)- Grade S (Without Duty)	2835	2835	Unch			



Spot Sugar Prices Scenario (Weekly)							
Commodity	Contro	Today	Week Ago	Month Ago	Year Ago		
Commodity	Centre	29-Oct-15	21-Oct-15	29-Sep-15	29-Oct-14		
	Delhi - Grade M	2870	2860	2660	3095		
	Delhi - Grade S	NA	NA	2630	3070		
	Today Week Ago Month Ago Y	3180					
	UP- Ramala Grade M	NA	NA	Veek Ago Month Ago 21-Oct-15 29-Sep-15 2860 2660 NA 2630 2980 2730 NA NA 2750 2600 2730 2580 2800 2650 2896 2742 2760 2596 2700 2500 2600 2400 2903 2700 2920 2720 3060 2880 2900 2700 2800 2600 Closed 2740	3005		
	UP- Dhampur Grade M Ex-Mill	2800	2750	2600	NA		
	UP- Dhampur Grade S Ex-Mill	2780	2730	2580	NA		
	UP- Dhampur Grade L Ex-Mill	2850	2800	2650	NA		
	Mumbai –Grade M	2902	2896	2742	3172		
	Mumbai –Grade S	2786	2760	2596	3026		
	Kolhapur – Grade M	2700	2700	2500	2900		
Sugar –	Kolhapur – Grade S	2600	2600	2400	2800		
Ougai	Guhawati - Grade S	2903	2903	NA 2600 2580 2650 2742 2596 2500 2400 2700 2720 2880 2720	3106		
	Shillong - Grade S	2920	2920	2720	3120		
	Vijayawada – Grade M	3060	3060	2880	3480		
	Vijayawada- Grade S	2900	2900	2720	3380		
	Nagpur – Grade M	2900	2900	2700	3250		
	Nagpur – Grade S	2800	2800	2600	3100		
	Kolkata – Grade M	2980	Closed	2740	3180		
	Chennai - Grade S	2775	Closed	2600	2950		
	Ambikapur (Chattisgarh)- Grade M (Without Duty)	2835	2835	2835	3161		
	Ambikapur (Chattisgarh)- Grade S (Without Duty)	2835	2835	2835	3135		



Commodity: Sugar Exchange: NCDEX Contract: Dec Expiry: Dec 18, 2015



Technical Commentary:

- Sugar prices are rising while volume and O.I fell down for the week.
- RSI is hovering into a neutral zone.
- Last candlestick depicts bullishness in the market.

Strategy:Sell							
Weekly Supports & Resistances		S2	S 1	PCP	R1	R2	
Sugar	NCDEX	Dec	2640	2670	2769	2840	2870
Weekly Trade Call		Call	Entry	T1	T2	SL	
Sugar	NCDEX	Dec	Sell	Below 2780	2730	2705	2810



Gur Market Scenario and Outlook

Spot gur market remained dormant this week with price falling in almost all the major markets.

Price of Laddoo, Rascut and Khurpa variety of gur from key Muzaffar Nagar market fell by Rs 203, Rs 130 and Rs 34 per quintal this week from Rs 2776, Rs 2458 and Rs 2513 per quintal the previous week. Similarly price of Chaursa variety of gur from Hapur fell by Rs 169/quintal from Rs 2463/quintal to Rs 2294/quintal this week.

Prices of Mudde variety of gur from Belgaum district of Karnataka toodeclined by Rs 167/quintal from Rs 2200/quintal last week to Rs 2033/quintal this week.

Spot Jaggery (Gur) Prices Scenario (Weekly)

Spot Jaggery(Gur) Prices Scenario (Weekly) (Average)						
Markets	Variety	22nd to 29th Oct 2015	16th to 21st Oct 2015	Change		
	Chaku	2685	2680	5		
	Chaku (Arrival)	4800	NA	-		
Muzaffar Nagar	Khurpa	2479	2513	-34		
	Laddoo	2573	2776	-203		
	Rascut	2328	2458	-130		
Цения	Chaursa	2294	2463	-169		
Hapur —	Balti	NA	NA	-		
Maharashtra	Latur(Lal Variety)	NA	NA	-		
Bangalore	Mudde	3600	3660	-60		
Belgaum	Mudde	2033	2200	-167		
Belthangadi	Yellow (Average)	NA	NA	-		
Bijapur	Achhu	NA	NA	-		
Gulbarga	Other (Average)	2578	2633	-54		
Mahalingapura	Penti (Average)	2475	2540	-66		
	Achhu (Medium)	2333	2450	-117		
Mandus	Kurikatu (Medium)	2200	2250	-50		
Mandya —	Other (Medium)	2233	2280	-47		
	Yellow (Medium)	2333	2450	-117		
Shimoga	Achhu (Average)	2875	2983	-108		



Spot Jaggery(Gur) Prices Scenario (Weekly)							
Marilanta	Mantaga	Today	Week Ago	Month Ago	Year Ago		
Markets	Variety	29-Oct-15	21-Oct-15	29-Sep-15	29-Oct-14		
	Chaku	2790	2450	2500	2625		
Muzaffar	Khurpa	2450	2450	NA	2500		
Nagar	Laddu	2600	2803	NA	2675		
	Rascut	2325	2375	2700	NA		
Henry	Chaursa	2275	2450	NA	2425		
Hapur —	Balti	NA	NA	NA	2425		
Maharashtra	Latur(Lal Variety)	NA	NA	NA	Closed		
Bangalore	Mudde	3600	3600	3500	4225		
Belgaum	Mudde	2000	NA	NA	2800		
Belthangadi	Yellow (Average)	NA	NA	NA	3250		
Bijapur	Achhu	NA	NA	NA	NA		
Gulbarga	Other (Average)	2545	NA	2640	3000		
Mahalingapura	Penti (Average)	NA	2456	NA	2940		
	Achhu (Medium)	2350	2400	2250	3150		
Mondyo	Kurikatu (Medium)	2200	2250	2100	2550		
Mandya —	Other (Medium)	2250	2250	2100	2750		
	Yellow (Medium)	2350	2400	2250	3050		
Shimoga	Achhu (Average)	NA	2900	2850	3200		



International Market News Highlights:

- Brazil's CS region had churned around 2.09 MT of sugar in the first half of October, 2015 compared to 2.39 MT of sugar in the second half of September, 2015.
- As per the Indonesian Sugar Association, the country is expected to import 100,000 tons of white sugar in 2015 due to the negative El-Nino effect on their cane crop.
- ➤ Brazil's raw sugar export declined by 4.3% this month as the country exported 1.41 MT of sugar in September, 2015 compared to 1.48 MT of sugar last month in August, 2015.
- ➤ USDA made a downward revision of Thailand sugar production forecast for MY 2014/15 and MY 2015/16 to 10.8 MMT. Higher amount of sugarcane and sugar is to be used for ethanol due to lower world sugar prices.
- Australia sugar production is expected to rise to 5.0 MT in 2015-16, which was earlier estimated at 4.8 MT in April this year.
- Rabobank had predicted a global sugar supply deficit of 4.8 MT in 2015-16 compared to 3.7 MT of surplus in 2014-15.
- Czarnikow and Platts Kingsman projected a global sugar deficit of 4.1 MT and 3.2 MT in 2015-16 as against a surplus of 3.8 MT and 3.7 MT in 2014-15.
- ➤ Green Pool widened 2015/16 sugar deficit forecast to 5.6 MMT from 4.6 MMT in previous estimate. It revised down India and China output forecast and raised centre-south Brazil.
- International Sugar Organization (ISO) projected a global sugar deficit of 6.2 MT in 2016-17 compared to 2.5 MT deficit in 2015-16.
- ➤ INTL FCStone forecasted global sugar supply deficit of 3.8 MT in 2015-16 as against a supply surplus of 0.5 MT in 2014-15.
- World's largest cane refiner, ASR Group predicted a global sugar supply deficit of 2.7 MT in 2015-16 compared to a 3.7 MT sugar surplus in 2014-15.
- > Brazilian agency, Copersucar forecasted a global sugar deficit of 1.50 MT in marketing year 2015-16.



LIFFE Future Market Sugar Scenario (Dec'15 Contract)



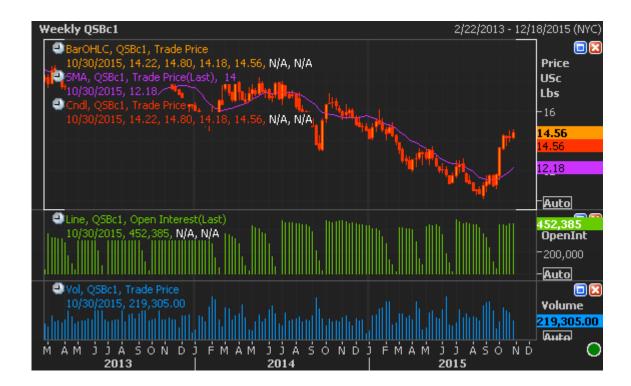
Technical Commentary

- LIFE future market trends upward for the week.
- The last candlestick depicts bullishness in the market. Strategy: Buy at 392.00 with a target of 408.4

International Sugar Futures Price Projection					
	Expected Price level for next week				
LIFFE Sugar (US \$/MT)	Dec'15	392.00	408.4		



ICE Raw Sugar Future Market Scenario (Mar'16 Contract)



Technical Commentary:

- ICE raw sugar futures are trending upwards for the week.
- Last candlestick depicts bullishness in the market.
 Strategy: Buy at 14.60 with target of 14.93

International Sugar Futures Price Projection					
Contract Month Present Quote Expected Price level for next week					
ICE Sugar #11 (US Cent/lb)	Mar'16	14.60	14.93		



International Sugar Prices (Weekly)							
	Contract Month	28-Oct-15	20-Oct-15	Change			
ICE Sugar #11 (US Cent/lb)	16-Mar	14.65	13.94	0.71			
	16-May	14.27	13.76	0.51			
	16-Jul	14.06	13.63	0.43			
	15-Dec	393.60	384.40	9.20			
LIFFE Sugar (US \$/MT)	16-Mar	397.20	387.00	10.20			
4/)	16-May	398.30	388.70	9.60			

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