

Sugar & Gur Weekly Research Report

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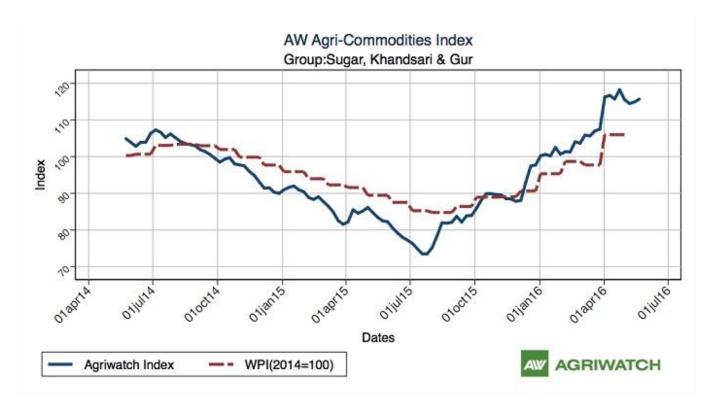
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Domestic Sugar Market Summary

Spot sugar prices traded steady to firm amid summer seasonal demand for the product; however, the recent imposition of stock limit on sugar kept bulk buyers away from huge buying thus maintaining price at a steady level. However, according to Agriwatch, long term aspect of the sugar industry seems to be bullish with price expected to rise in future.

Agriwatch Sweeteners (Sugar, Gur & Khandsari) Index– May 21, 2016



"Agriwatch has recently launched its AW Agri Commodity Indices to enable organizations access independent Indices to track and use to benchmark their purchases and sales. The Indices are based on the daily prices in the key benchmark markets for each commodity that AW has been covering for the past decade. The indices include an Aggregate Index, Category Indices and individual commodity indices. The weekly indices are free to access on our website www agriwatch.com. The daily indices are available on subscription. Please contact for more details."

According to Agriwatch, Sweeteners (Sugar, Gur & Khandsari) Index, sweeteners price rose by 0.67% to 115.66 during the week ending on May 21, 2016. Notably, the base for the Index is 2014 (= 100).



Price Projection For The Next Week

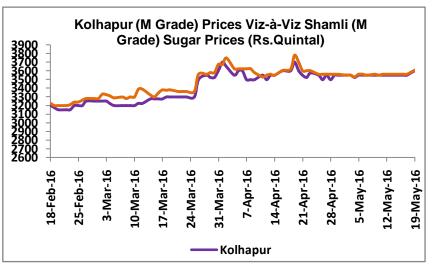
As per the Agriwatch estimate, spot sugar prices (M grade) in benchmark Kolhapur market are likely to range between Rs 3500 - 3650 per quintal next week.

International Sugar Market Summary

International sugar prices climbed this week amid rain forecast in main centre south Brazil this month which could temporarily slow down the pace of cane harvesting in the region.

Domestic Market Fundamentals

- Indian sugar export rose by 80% this week (ending on 15th May, 2016) as the country exported 69.4 thousand tons of sugar during the week compared to 38.6 thousand tons of exports made the previous week
- Sugar mills in Maharashtra owed around Rs 2900 crore as the outstanding amount to the Maharashtra State Cooperative Bank (MSCB) by the end of the season.
- India is soon expected to scrap its mandatory sugar export promotion scheme which made it mandatory for mills to export 3.2 MT of sugar during



the year 2015-16. Lower sugar production estimate this year as well as next year could be cited responsible for the decision made. If implemented, the move is expected to bring down domestic sugar prices by increasing the domestic stock availability.

- With a view to control soaring sugar prices, the govt. of India had allowed States to levy stock limit on sugar. Owing to this limit imposed, sugar stock at NCDEX warehouses have reduced to 61 thousand tons by 02nd May, 2016.
- As per the Agriwatch estimate, India is expected to produce 250 lakh tons of sugar in 2015-16 (01st Oct, 2015 30th Sep, 2016) and India's sugar import is expected to rise to 24.79 lakh tons during the same period
- India produced 246 lakh tons of sugar in 2015-16 (01st Oct, 2015 30th Apr, 2016) which was 10.87% lower than the sugar produced during the corresponding period last year. However, as per the Agriwatch estimates India is expected to produce 250 lakh tons of sugar during MY 2015-16.

AGRIWATCH

- India produced 246 lakh tons of sugar in 2015-16 (01st Oct, 2015 30th Apr, 2016) which was 10.87% lower than the sugar produced during the corresponding period last year. However, as per Agriwatch estimates, India is expected to produce 250 lakh tons of sugar during MY 2015-16.
- India's largest sugar producing State, Maharashtra produced 83.75 lakh tons of sugar in 2015-16 (01st Oct, 2015 30th Apr, 2016) compared to 103.47 lakh tons of sugar produced during the corresponding period of last year.
- A lower cane crushing in U.P this year led the State to produce only 68 lakh tons of sugar (though achieved a higher recovery rate of 10.60%) in 2015-16(01st Oct, 2015 30th Apr, 2016) compared to 70.42 lakh tons of production made last year during the same interval.
- Sugar production in Karnataka fell by 16% as the State produced 40.37 lakh tons of sugar in 2015-16 (01st Oct, 2015 30th Apr, 2016) compared to 48.06 lakh tons of production made during the corresponding period of last year.
- 35 sugar mills in Tamil Nadu had produced 10.50 lakh tons of sugar in 2015-16 (01st Oct, 2015 30th Apr, 2016) which was 10.76% higher than the sugar produced during the corresponding interval last year.
- Gujarat, Uttarakhand, Bihar, Punjab, Haryana, M.P and Andhra Pradesh produced 11.60 lakh tons, 2.68 lakh tons, 5.01 lakh tons, 6.35 lakh tons, 5.40 lakh tons, 3.67 lakh tons and 8.10 lakh tons of sugar in 2015-16 (01st Oct, 2015 30th Apr, 2016).

Sugar Import/Export Opportunity

Indian indicative raw sugar CIF prices from Brazil quoted at \$570.54 per ton (including 40% import duty) and Indian domestic Kolhapur based refined sugar FOB prices quoted at \$534.34 per ton.

On International front, Brazil sugar FOB prices quoted at \$525.42/ Ton.

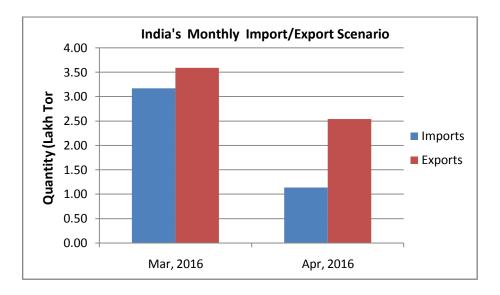
Comparative sugar FOB prices from various sugar sourcing countries to India are mentioned in the table below:

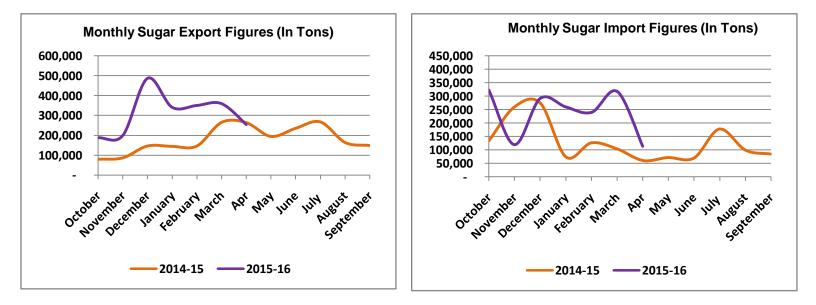
| Indicative Sugar FOB Prices (USD/MT) (\$=Rs.67.42) as on 20 May, 2016 | | | | | |
|---|--|-----------------|----------|--|--|
| | Brazil Thailand (100 Icumsa Aug Contract/45 Icumsa Spot) India (100 Icu | | | | |
| | | | | | |
| Comparative Sugar FOB Prices | \$525.42 | \$528.20/476.80 | \$534.34 | | |



Sugar Import and Export Scenario

India exported 2.54 lakh tons of sugar while imported 1.14 lakh tons of sugar in April, 2016. However, the country exported 3.59 lakh tons of sugar in March, 2016 relative to 3.17 lakh ton of imports during the same period.





Indian sugar imports rose by 88% (when compared with the sugar imported last year in April, 2016) amidst reports of domestic production deficit forecast for the year 2015-16. While, the mandatory sugar export promotion scheme compelled the Indian traders to export more of their sugar to the international market.



Domestic Sugar Market Technical Analysis (Future Market)



Technical Analysis - Sugar (M grade) Spot Market at Kolhapur market



- Sugar spot prices at benchmark Kolhapur market closes at Rs 3600/quintal this week.
- > Next resistance and support level for the coming week has been seen at Rs 3645 and Rs 3500 per quintal.

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International Market Fundamentals

- According to the latest data released by UNICA, Brazil's C.S region had crushed 1.81 MT of sugar in the second half of April, 2016 which was 71% higher than the sugar produced last year during the same interval. Relatively drier weather condition and larger participation of mills this year could be cited responsible for the surge made.
- FCStone raised its global sugar supply deficit forecast from 7 MT to 9.3 MT in 2015-16 (October, 2015 September, 2016). However, the organization reduced the deficit forecast for 2016-17 (7.8 MT) on back of higher sugar production estimate next year in top producer Brazil.
- Kingsman predicted Brazil's C.S region to produce 36.4 MT of sugar next MY i.e. 2016 -17 (October- March) on back of a higher expected cane production during the year.
- Datagro predicted a global sugar supply deficit of 6.49 MT and 6.09 MT respectively in successive marketing year 2015-16 and 2016-17.
- The Thailand govt. had sold 72,000 tons of raw sugar to Bunge BG.N at a premium of 137 points over global futures via a tender.
- Favorable dry weather condition and a good harvest this year led Brazil to export 1.23 MT of raw sugar in April, 2016 compared to 0.62 MT of exports made last year in April, 2015.
- Indonesia's sugar production is expected to decline to 2.5 MT owing to El Nino related weather factors prevailing during the year 2016
- Indonesia is expected to impose import permit of 9.68 lakh tons of raw sugar in the second quarter (April June) of 2016 which was same as that imposed for the first quarter (January March) of year.
- The white sugar refining premium remained buoyant amid rising Chinese demand for the white sugar and restricted world supply of the commodity. In addition, the pre- Ramdan demand for the commodity too played an active role in raising the premium.
- F.O Licht raised its global sugar supply deficit forecast (from 6.5 MT to 7.2 MT) for 2015-16 on back of damage to the Chinese cane crop (due to frost).
- An expected fall in sugar production in India and Thailand caused Rabobank to raise its global sugar supply deficit forecast to 6.8 MT in 2015-16.
- Many Brazilian States are making tax changes in the price of gasoline and ethanol; in which the tax changes are moving in favor of latter while opposing the former. The changes had been primarily made to increase ethanol competitiveness (over gasoline) in the market so that more cane could be diverted towards ethanol production in the country.
- Australian sugar production is projected to increase by 6.25% in 2016-17 (from 4.8 MT in 2015-16) owing to an expected increase in cane plantings and an improvement in yields.



LIFFE Future Market Sugar Scenario (Aug'16 Contract)



Technical Commentary

- LIFE future market trends downward for the week.
- The last candlestick depicts bearishness in the market. Strategy: Sell at 470.2 with a target of 457.2

| International Sugar Futures Price Projection | | | | | |
|--|---|--|--|--|--|
| | Contract Present Quote Expected Price level for next week | | | | |
| LIFFE Sugar (US \$/MT) | yar (US \$/MT) Aug'16 470.2 457.2 | | | | |



ICE Raw Sugar Future Market Scenario (Jul'16 Contract)



Technical Commentary:

- ICE raw sugar futures trend downwards for the week.
- Last candlestick depicts bullishness in the market. Strategy: Buy at 16.75 with target of 17.20

| International Sugar Futures Price Projection | | | | |
|--|--|-------|-------|--|
| | Contract Month Present Quote Expected Price level for next week | | | |
| ICE Sugar #11 (US Cent/lb) | Jul'16 | 16.75 | 17.20 | |



Gur Market Scenario

Mixed sentiments were recorded in spot gur market with price rising in some markets while declining in others. Prices of Yellow (Medium) variety of gur from Mandya rose by Rs 170/quintal from Rs 3000/quintal to Rs 3170/quintal. Similarly, prices of Mudde (Average) variety of gur from Belgaum rose by Rs 167/quintal from Rs 2633/quintal to Rs 2800/quintal this week.

However, prices of Penti (Average) variety of gur from Mahalingapura fell by Rs 59/quintal from Rs 3351/quintal to Rs 3292/quintal this week. Similarly, prices of Rascut (Fresh) variety from Muzaffarnagar fell by Rs 44/quintal from Rs 2560/quintal to Rs 2516/quintal this week.



Technical Analysis - Gur (Chaku) at Spot (Muzaffarnagar) market

- > Prices of chaku variety of gur in key Muzaffarnagar market closed at Rs 3130/quintal this week.
- > Next resistance and support level for the coming week has been seen at Rs 3190 and Rs 2930 per quintal.



Spot Jaggery (Gur) Prices Scenario (Weekly)

| Spot Jaggery(Gur) Prices Scenario (Weekly) (Average) | | | | | | | |
|--|---------------|--------------------------|---------------------------------|------------------------------|--------|--|--|
| Commodity | | | Price | s (Rs/Qtl) | | | |
| Jaggery(Gur) | Centre | Variety | 13th May to 19th May 2016 | 06th May to 12th May 2016 | Change | | |
| | Muzaffarnagar | Chaku Sukha(Cold) | 2981 | 2934 | 47 | | |
| | Muzaffarnagar | Chaku(Arrival)(40kg Bag) | 6900 | 13500 | -6600 | | |
| | Muzaffarnagar | Khurpa (Fresh) | 2769 | 2783 | -14 | | |
| Uttar Pradesh | Muzaffarnagar | Laddoo (Fresh) | 3001 | 2965 | 36 | | |
| | Muzaffarnagar | Rascut (Fresh) | 2516 | 2560 | -44 | | |
| | Hapur | Chaursa | 2875 | 2875 | Unch | | |
| | Hapur | Balti | 2819 | 2822 | -3 | | |
| Maharashtra | Latur | Lal Variety | NA | NA | - | | |
| | Bangalore | Mudde (Average) | 4000 | 4000 | Unch | | |
| | Belgaum | Mudde (Average) | 2800 | 2633 | 167 | | |
| | Belthangadi | Yellow (Average) | NA | 2800 | - | | |
| | Bijapur | Achhu | NA | NA | - | | |
| | Gulbarga | Other (Average) | 3583 | 3565 | 18 | | |
| Karnataka | Mahalingapura | Penti (Average) | 3292 | 3351 | -59 | | |
| | Mandya | Achhu (Medium) | 3200 | 3100 | 100 | | |
| | Mandya | Kurikatu (Medium) | 2900 | 2900 | Unch | | |
| | Mandya | Other (Medium) | 2830 | 2800 | 30 | | |
| | Mandya | Yellow (Medium) | 3170 | 3000 | 170 | | |
| | Shimoga | Achhu (Average) | 4050 | 3900 | 150 | | |



| Spot Jaggery(| Gur) Prices Sce | enario (Weekly) | | | | |
|------------------|-------------------|-----------------------------|-------------------|---------------|--------------|---------------|
| Commodity | | | Toda y | Week Ago | Month Ago | Year Ago |
| Jaggery(Gur) | Centre | Variety | 19- May- 16 | 12-May- 16 | 19-Apr-16 | 19-May- 15 |
| | Muzaffarnaga r | Chaku Sukha(Cold) | 3130 | 2930 | 3063 | NA |
| | Muzaffarnaga r | Chaku(Arrival)(40kg Bag) | 1200 | 2500 | 4000 | NA |
| Uttar | Muzaffarnaga r | Khurpa (Fresh) | 2930 | 2763 | 2575 | 2338 |
| Pradesh | Muzaffarnaga r | Laddoo (Fresh) | 3075 | 2988 | 3038 | 2525 |
| | Muzaffarnaga r | Rascut (Fresh) | 2538 | 2550 | 2525 | NA |
| | Hapur | Chaursa | 2875 | 2875 | 2750 | NA |
| | Hapur | Balti | 2813 | 2825 | 2725 | NA |
| Maharashtra | Latur | Lal Variety | NR | NR | NR | NA |
| | Bangalore | Mudde (Average) | 4000 | 4000 | NA | 4075 |
| | Belgaum | Mudde (Average) | 2900 | 2700 | NA | NA |
| | Belthangadi | Yellow (Average) | NA | NA | NA | NA |
| | Bijapur | Achhu | NA | NA | NA | NA |
| | Gulbarga | Other (Average) | 3700 | 3480 | NA | 2450 |
| Karnataka | Mahalingapur a | Penti (Average) | 3277 | 3401 | NA | 2423 |
| | Mandya | Achhu (Medium) | 3100 | 3100 | NA | 2500 |
| | Mandya | Kurikatu (Medium) | 2850 | 2900 | NA | 2300 |
| | Mandya | Other (Medium) | 2750 | 2800 | NA | 2400 |
| | Mandya | Yellow (Medium) | 2900 | 3000 | NA | 2500 |
| | Shimoga | Achhu (Average) | NA | 4050 | NA | 2650 |



Spot Sugar Prices Scenario (Weekly)

| Spot Sugar Prices Scenario (Weekly) (Average) | | | | | | |
|---|------------|------------------------|---------------------------------|------------------------------|-----------|--|
| Commodity | | | Average I | Prices (Rs/Qtl) | | |
| Sugar | Centre | Variety | 13th May to 19th May 2016 | 06th May to 12th May 2016 | Change | |
| Delhi | Delhi | M-Grade | 3576 | 3537 | 39 | |
| Deim | Delhi | S-Grade | 3556 | 3517 | 39 | |
| | Khatauli | M-Grade | 3608 | 3603 | 5 | |
| | Ramala | M-Grade | NA | NA | - | |
| Uttar Pradesh | Dhampur | M-Grade Ex-Mill | 3553 | 3544 | 9 | |
| | Dhampur | S-Grade Ex-Mill | 3533 | 3524 | 9 | |
| | Dhampur | L-Grade Ex-Mill | 3603 | 3594 | 9 | |
| | Mumbai | M-Grade | 3757 | 3752 | 4 | |
| | Mumbai | S-Grade | 3649 | 3634 | 15 | |
| Maharashtra | Nagpur | M-Grade | 3680 | 3675 | 5 | |
| wanarashtra | Nagpur | S-Grade | 3580 | 3575 | 5 | |
| | Kolhapur | M-Grade | 3555 | 3550 | 5 | |
| | Kolhapur | S-Grade | 3455 | 3450 | 5 | |
| Assam | Guhawati | S-Grade | 3771 | 3766 | 5 | |
| Meghalaya | Shillong | S-Grade | 3775 | 3770 | 5 | |
| Andhra Pradesh | Vijayawada | M-Grade | 3900 | 3916 | -16 | |
| Andhra Pradesh | Vijayawada | S-Grade | 3760 | 3776 | -16 | |
| West Bengal | Kolkata | M-Grade | 3748 | 3750 | -3 | |
| Tamil Nadu | Chennai | S-Grade | 3475 | 3500 | -25 | |
| Chattiagark | Ambikapur | M-Grade (Without Duty) | 3035 | 3035 | Unch | |
| Chattisgarh | Ambikapur | S-Grade (Without Duty) | 3035 | 3035 | Unch | |
| | | Sugar | r Prices are in IN | NR/Quintal. (1 Quinta | l=100 kg) | |



| Spot Sugar Prices Scenario (Weekly) | | | | | | |
|-------------------------------------|------------|-----------------------------|---------------|---------------|-----------|---------------|
| Commodity | Centre | Variety | Today | Week Ago | Month Ago | Year Ago |
| Sugar | Centre | Variety | 19- May-16 | 12-May- 16 | 19-Apr-16 | 19-May- 15 |
| Delhi | Delhi | M-Grade | 3595 | 3540 | 3700 | 2650 |
| Denn | Delhi | S-Grade | 3575 | 3520 | 3680 | 2600 |
| | Khatauli | M-Grade | 3635 | 3610 | 3720 | 2690 |
| | Ramala | M-Grade | NA | NA | NA | NA |
| Uttar Pradesh | Dhampur | M-Grade Ex-Mill | NA | 3565 | 3580 | 2590 |
| | Dhampur | S-Grade Ex-Mill | NA | 3545 | 3560 | 2570 |
| | Dhampur | L-Grade Ex-Mill | NA | 3615 | 3630 | 2640 |
| | Mumbai | M-Grade | 3760 | 3756 | 3800 | 2760 |
| | Mumbai | S-Grade | 3660 | 3630 | 3720 | 2580 |
| Mahayaahiya | Nagpur | M-Grade | 3725 | 3675 | NR | NA |
| Maharashtra | Nagpur | S-Grade | 3625 | 3575 | NR | 2600 |
| | Kolhapur | M-Grade | 3600 | 3550 | 3700 | 2400 |
| | Kolhapur | S-Grade | 3500 | 3450 | 3600 | 2300 |
| Assam | Guhawati | S-Grade | 3816 | 3766 | 3918 | 2598 |
| Meghalaya | Shillong | S-Grade | 3820 | 3770 | 3920 | 2620 |
| Andhra Pradesh | Vijayawada | M-Grade | 3900 | 3900 | 3980 | 2900 |
| Anunra Pradesn | Vijayawada | S-Grade | 3760 | 3760 | 3820 | 2800 |
| West Bengal | Kolkata | M-Grade | 3765 | 3690 | 3920 | 2740 |
| Tamil Nadu | Chennai | S-Grade | 3500 | 3450 | 3600 | 2475 |
| Chatticgark | Ambikapur | M-Grade (Without Duty) | 3035 | 3035 | 3035 | 2835 |
| Chattisgarh | Ambikapur | S-Grade (Without Duty) | 3035 | 3035 | 3035 | 2835 |
| | Suga | ar Prices are in INR/Quinta | I. (1 Quinta | al=100 kg) | | |



| International Sugar Prices (Weekly) | | | | | | |
|-------------------------------------|----------------|-----------|-----------|--------|--|--|
| | Contract Month | 18-May-16 | 11-May-16 | Change | | |
| | 16-Jul | 16.81 | 16.77 | 0.04 | | |
| ICE Sugar #11 (US Cent/Ib) | 16-Oct | 17.08 | 17.08 | Unch | | |
| | 17-Mar | 17.52 | 17.53 | -0.01 | | |
| | 16-Aug | 476.80 | 479.80 | -3.00 | | |
| LIFFE Sugar (US \$/MT) | 16-Oct | 475.60 | 475.60 | Unch | | |
| | 16-Dec | 475.30 | 475.50 | -0.20 | | |

Indian Sugar Production Scenario Up to 30th April, 2016

| States | Sugar Produce | d (Lakh Tons) |
|----------------|---------------|---------------|
| | 2015-16 | 2014-15 |
| Maharashtra | 83.75 | 103.47 |
| Uttar Pradesh | 68.00 | 70.42 |
| Karnataka | 40.37 | 48.06 |
| Gujarat | 11.60 | 11.35 |
| A.P +Telangana | 8.10 | 8.80 |
| Tamil Nadu | 10.50 | 9.48 |
| Bihar | 5.01 | 5.23 |
| All India | 246.03 | 276.04 |



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