

Sugar & Gur Weekly Research Report

Contents

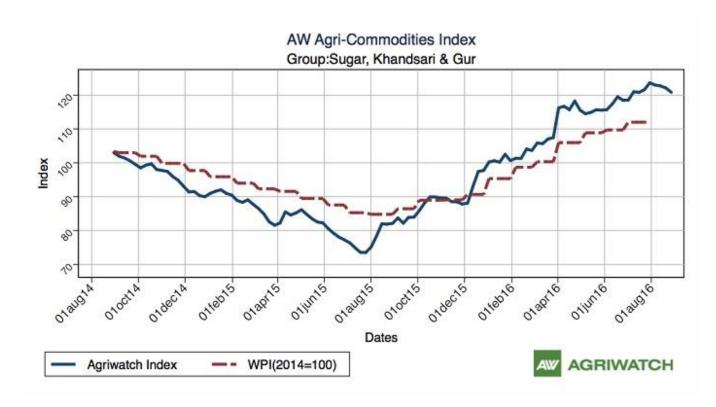
- Domestic Sugar Market Summary
- Agriwatch Sweetners Index
- Price Projection
- International Sugar Market Summary
- Domestic Market Fundamentals
- Sugar Export/Import Opportunity
- Sugar Export/Import Scenario
- Domestic Sugar Market Technical Analysis (Future Market)
- Domestic Sugar Market Technical Analysis (Spot Market)
- International Market Fundamentals
- International Market Technical Analysis (Future Market)
- Gur Market Scenario/ Technical Analysis (Spot Market)
- Annexure



Domestic Sugar Market Summary

Spot sugar prices went down this week amidst muted domestic demand and adequate stock availability in the spot market. Also, as per the Agriwatch estimate sugar prices are expected to trade steady to weak in the weeks ahead.

Agriwatch Sweeteners (Sugar, Gur & Khandsari) Index– August 27, 2016



"Agriwatch has recently launched its AW Agri Commodity Indices to enable organizations access independent Indices to track and use to benchmark their purchases and sales. The Indices are based on the daily prices in the key benchmark markets for each commodity that AW has been covering for the past decade. The indices include an Aggregate Index, Category Indices and individual commodity indices. The weekly indices are free to access on our website www agriwatch.com. The daily indices are available on subscription. Please contact for more details."

According to Agriwatch, Sweeteners (Sugar, Gur & Khandsari) Index fell by 1.06% to 120.82 during the week ending on August 27, 2016. Notably, the base for the Index is 2014 (= 100).



Price Projection for the Next Week

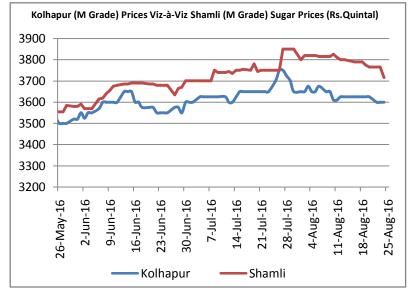
As per the Agriwatch estimate, spot sugar prices (M grade) in benchmark Kolhapur market are likely to range between Rs 3550 - 3650 per quintal next week.

International Sugar Market Summary

A brisk cane harvesting in Brazil's main centre south region pressurized international sugar prices this week and the situation is expected to prevail for some more weeks as the country is undergoing its peak harvesting period.

Domestic Market Fundamentals

- Indian sugar export fell by 22% as the country exported 39.8 thousand tons of sugar this week (ending on 21st August, 2016) compared to 50.8 thousand tons of exports last week.
- As per the weekly planting report by Ministry of Agriculture, the total sown area under sugarcane cultivation in India had reached 45.55 lakh hectares in 2016-17 (till 19th Aug, 2016) compared to 49.60 lakh hectares in 2015-16 (till 19th Aug, 2015).
- In order to check soaring sugar prices and to avoid speculation in future trade market, the Indian govt. had asked SEBI to ban sugar future trading.
- For the current marketing season 2015-16 (October – September); sugar mills in India owed around Rs 5,368 crore as the pending



cane arrears till 31st July, 2016. Amongst the outstanding amount, U.P owes Rs 2,877 crore while Tamil Nadu, Maharashtra, Punjab, Uttarakhand, Gujarat, Haryana and Karnataka owes Rs 1,030 crore, Rs 411 crore, Rs 226 crore, Rs 209 crore, Rs 203 crore, Rs 126 crore and Rs 108 crore respectively.

- The Indian govt. extended the subsidy benefit to the sugar millers in the country even if they export 50% of their sugar export quota. Notably, the govt. had earlier announced to pay a direct cane subsidy of Rs 4.50/quintal to the farmers provided the millers exports 80% of their export quota sugar.
- In order to curb a surge in sugar prices the Indian government is planning to levy monthly release quota on the sugar millers in the country.

AGRIWATCH

- Indian sugar exports fell by 32% as the country exported 51.4 thousand tons of sugar this week (ending on 31st July, 2016) compared to 75.7 thousand tons of exports last week.
- The Indian govt. had cut down its export duty exemption on organic sugar to 2,500 tons for MY 2015-16. Notably, the govt. had earlier exempted export duty on 10,000 ton of organic sugar in March, 2011.
- ISMA predicted India's sugar production to decline to 23.26 MT in 2016-17 amid falling cane acreage (due to draught) in major growing areas of Maharashtra and Karnataka. Notably, ISMA predicted Maharashtra and Karnataka to produce 6.15 MT and 3.22 MT of sugar in 2016-17 compared to 8.40 MT and 4.07 MT of production respectively in 2015-16.
- With adequate rainfall this season and an improvement in expected yield; ISMA projected Uttar Pradesh and Tamil Nadu to produce 7.54 MT and 1.56 MT of sugar in 2016-17which is 10.5% and 11.9% higher than the sugar produced last year by these two States.

Sugar Import/Export Opportunity

Indian indicative raw sugar CIF prices from Brazil quoted at \$674.63 per ton (including 40% import duty) and Indian domestic Kolhapur based refined sugar FOB prices quoted at \$544.53 per ton.

On International front, Brazil sugar FOB prices quoted at \$538.7/ Ton.

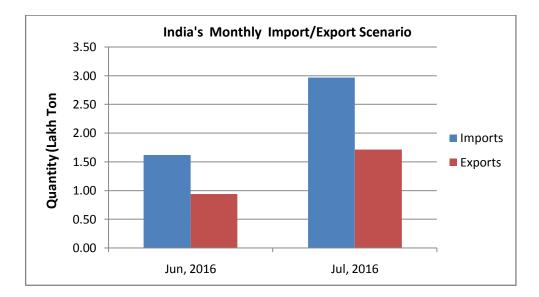
Comparative sugar FOB prices from various sugar sourcing countries to India are mentioned in the table below:

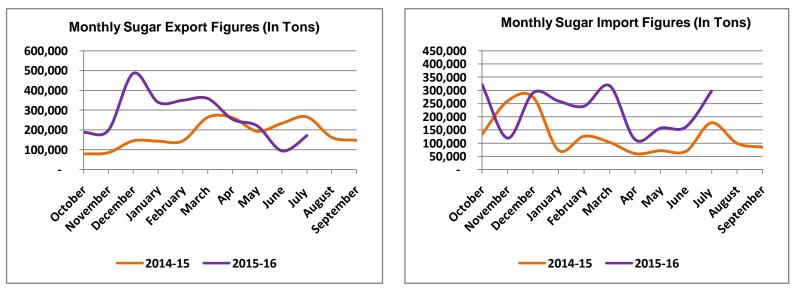
Indicative Sugar FOB Prices (USD/MT) (\$=Rs.67.03) as on 26 Aug, 2016							
	Brazil	Thailand (100 Icumsa Oct Contract/45 Icumsa Spot)	India (100 Icumsa)				
Comparative Sugar FOB Prices \$538.7 \$582.20/538.70 \$544.53							



Sugar Import and Export Scenario

India exported 1.71 lakh tons of sugar while imported 2.97 lakh tons of sugar in July, 2016. However, the country exported 0.94 lakh tons of sugar in June, 2016 and imported 1.62 lakh ton of sugar during the corresponding period last month.

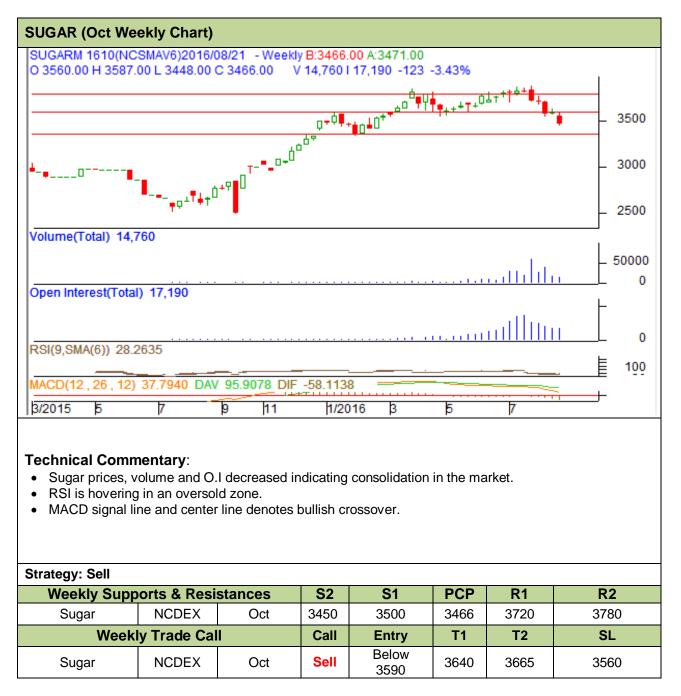




Whilst, a y-o-y comparison shows that the country's sugar export rose by 83% from 0.93 lakh tons last year in July, 2015. Notably, Djibouti, Myanmar and Sudan were amongst the top sugar importing nations from India, who imported 45.6 thousand tons, 39.3 thousand tons and 25.5 thousand tons of sugar respectively in the month of July.



Domestic Sugar Market Technical Analysis (Future Market)





Technical Analysis - Sugar (M grade) Spot Market at Kolhapur market



- > Sugar spot prices at benchmark Kolhapur market closed at Rs 3610/quintal this week.
- > Next resistance and support level for the coming week has been seen at Rs 3700 and Rs 3570 per quintal.

AGRIWATCH

International Market Fundamentals

- Favorable dry weather supported cane crushing in Brazil's C.S region resulting in a sugar production of 3.1 MT in the second half of July, 2016 which was 9.68% higher than the sugar produced during the first half of the month.
- Brazil's raw sugar export rose by 5.49% as the country exported 2.45 MT of sugar in July, 2016 compared to 2.32 MT of exports in June, 2016.
- Datagro lowers its 2016-17 sugar production forecast (34.7 MT) for Brazil's C.S region amidst a drier than average weather condition (prevailed during March to June) that could have affected cane crop yield in the region. However, as per the Agriwatch estimate, Brazil's C.S is expected to produce 34 MT of sugar in 2016-17 (April- March).
- Platts Kingsman reduced its global sugar deficit forecast (2016-17) from 7.3 MT to 6.28 MT on back of lower consumption demand from Iran. However, as per the Agriwatch estimate global sugar supply deficit is expected to be around 5.3 MT in 2016-17 (October September).
- Thailand's sugar production fell by 5.83% in 2015-16 (November June) and the country produced only 9.7 MT of sugar this season as drought hit cane production and productivity within the country.
- > Sucden predicted a global sugar supply deficit of 3 MT in 2016-17 compared to a deficit of 5 MT in 2015-16.
- Czarnikow predicted global sugar supply deficit of 12.5 MT in 2015-16 while a deficit of 9.8 MT in 2016-17.
- Market player, Agroconsult predicted a higher cane crop of 640 MT in Brazil's C.S region for 2017-18 (against 628 MT for 2016-17) on back of an expanded planting and crop care next year in the region.
- The Indonesian govt. issued import permit for shipment of one lakh ton of white sugar between June October, 2016.
- Rabobank increased its global sugar supply deficit forecast (from 6.8 MT to 8.5 MT) for 2015-16 amid lower than expected production figures received in major Asian countries such as India, Thailand and China.
- The Indonesian govt. had decided to increase its raw sugar import quota by 3.81 lakh tons this year, which was in addition to a previous quota of 1.92 lakh tons. The decision has been taken particularly to stabilize the domestic sugar market which is facing a sugar supply shortage this year.
- Green Pool predicted a global sugar supply deficit of 8.51 MT in 2015-16 (October September) and a deficit of 6.5 MT in 2016-17 (October September) following a drop in sugarcane crop in India and Thailand due to the adverse El Nino effect.
- FCStone raised its global sugar supply deficit forecast from 7 MT to 9.3 MT in 2015-16 (October, 2015 September, 2016). However, the organization reduced the deficit forecast for 2016-17 (7.8 MT) on back of higher sugar production estimate next year in top producer Brazil.



LIFFE Future Market Sugar Scenario (Oct'16 Contract)



Technical Commentary

- LIFE future market trends upward for the week.
- The last candlestick depicts bullishness in the market. Strategy: Buy at 540.10 with a target of 554.22

International Sugar Futures Price Projection					
Contract Month Present Quote Expected Price level for next week					
LIFFE Sugar (US \$/MT)	Oct'16	540.10	554.22		



ICE Raw Sugar Future Market Scenario (Oct'16 Contract)



Technical Commentary:

- ICE raw sugar futures trend upward for the week.
- Last candlestick depicts bullishness in the market. Strategy: Buy at 20.65 with a target of 20.80

International Sugar Futures Price Projection					
Contract Month Present Quote Expected Price level for next we					
ICE Sugar #11 (US Cent/lb)	Oct'16	20.65	20.80		



Gur Market Scenario

Mixed sentiments were recorded in spot gur market with price rising in some market while declining in others. Price of Mudde (Average) variety from Bangalore rose by Rs 210/quintal from Rs 4400/quintal to Rs 4610/quintal. Similarly, prices of same variety of gur from Belgaum rose by Rs 117/quintal to Rs 3567/quintal this week.

However, prices of Achhu (Medium) variety of gur from Mandya fell by Rs 225/quintal from Rs 3725/quintal to Rs 3500/quintal this week. Similarly, prices of Yellow (Medium) and Penti (Average) variety of gur from Mandya and Mahalingapura fell by Rs 167 and Rs 139 per quintal to Rs 3500 and Rs 3731 per quintal respectively.



Technical Analysis - Gur (Chaku) at Spot (Muzaffarnagar) market

- > Prices of chaku variety of gur in key Muzaffarnagar market closed at Rs 3450/quintal this week.
- > Next resistance and support level for the coming week has been seen at Rs 3535 and Rs 3350 per quintal.



Spot Jaggery (Gur) Prices Scenario (Weekly)

Spot Jaggery(Gur) Prices Scen	ario (Weekly) (Average)			
Commodity		Variety	Prices		
Jaggery(Gur)	Centre		20th to 26th Aug 2016	12th to 19th Aug 2016	Change
	Muzaffarnagar	ChakuSukha(Cold)	3285	3444	-159
	Muzaffarnagar	Chaku(Arrival)(40kg Bag)	NA	NA	-
	Muzaffarnagar	Khurpa (Fresh)	NA	NA	-
Uttar Pradesh	Muzaffarnagar	Laddoo (Fresh)	NA	NA	-
	Muzaffarnagar	Rascut (Fresh)	NA	NA	-
	Hapur	Chaursa	NA	NA	-
	Hapur	Balti	NA	NA	-
Maharashtra	Latur	Lal Variety	NA	NA	-
	Bangalore	Mudde (Average)	4610	4400	210
	Belgaum	Mudde (Average)	3567	3450	117
	Belthangadi	Yellow (Average)	NA	NA	-
	Bijapur	Achhu	NA	NA	-
	Gulbarga	Other (Average)	3713	3649	63
Karnataka	Mahalingapura	Penti (Average)	3731	3870	-139
	Mandya	Achhu (Medium)	3500	3725	-225
	Mandya	Kurikatu (Medium)	3320	3400	-80
	Mandya	Other (Medium)	3220	3267	-47
	Mandya	Yellow (Medium)	3500	3667	-167
	Shimoga	Achhu (Average)	4550	4600	-50

Spot Jaggery(Spot Jaggery(Gur) Prices Scenario (Weekly)							
Commodity			Today	Week Ago	Month Ago	Year Ago		
Jaggery(Gur)	Centre	Variety	26-Aug- 16	19-Aug-16	26-Jul-16	26-Aug- 15		
	Muzaffarnagar	ChakuSukha(Cold)	3375	3475	3588	2460		
	Muzaffarnagar	Chaku(Arrival)(40kg Bag)	NA	NA	NA	NA		
	Muzaffarnagar	Khurpa (Fresh)	NA	NA	NA	2300		
Uttar Pradesh	Muzaffarnagar	Laddoo (Fresh)	NA	NA	NA	NA		
	Muzaffarnagar	Rascut (Fresh)	NA	NA	NA	2613		
	Hapur	Chaursa	NA	NA	3250	NA		
	Hapur	Balti	NA	NA	3250	NA		
Maharashtra	Latur	Lal Variety	NR	NR	NA	NA		
	Bangalore	Mudde (Average)	4750	4400	4400	3300		
	Belgaum	Mudde (Average)	3500	3400	NA	2200		
	Belthangadi	Yellow (Average)	NA	NA	NA	NA		
	Bijapur	Achhu	NA	NA	NA	NA		
	Gulbarga	Other (Average)	3850	NA	3650	2550		
Karnataka	Mahalingapura	Penti (Average)	3691	3796	3791	2276		
	Mandya	Achhu (Medium)	3500	3600	3400	2350		
	Mandya	Kurikatu (Medium)	3300	3400	3300	2200		
	Mandya	Other (Medium)	3250	3250	3200	2100		
	Mandya	Yellow (Medium)	3500	3600	3500	2300		
	Shimoga	Achhu (Average)	4550	4500	NA	3100		



Spot Sugar Prices Scenario (Weekly)

Commodity Sugar		Variety	Average Pri		
	Centre		20th to 26th Aug 2016	12th to 19th Aug 2016	Change
Delhi	Delhi	M-Grade	3769	3818	-49
Deini	Delhi	S-Grade	3749	3795	-46
	Khatauli	M-Grade	3802	3867	-65
	Ramala	M-Grade	NA	NA	-
Uttar Pradesh	Dhampur	M-Grade Ex-Mill	3733	3792	-59
	Dhampur	S-Grade Ex-Mill	3713	3772	-59
	Dhampur	L-Grade Ex-Mill	3783	3842	-59
	Mumbai	M-Grade	3849	3880	-31
	Mumbai	S-Grade	3687	3721	-34
Mahanaahina	Nagpur	M-Grade	3725	3766	-41
Maharashtra	Nagpur	S-Grade	3625	3666	-41
	Kolhapur	M-Grade	3600	3641	-41
	Kolhapur	S-Grade	3500	3541	-41
Assam	Guhawati	S-Grade	3816	3858	-41
Meghalaya	Shillong	S-Grade	3820	3861	-41
An allone Due de als	Vijayawada	M-Grade	4008	4080	-72
Andhra Pradesh	Vijayawada	S-Grade	3900	3940	-40
West Bengal	Kolkata	M-Grade	3921	3886	35
Tamil Nadu	Chennai	S-Grade	3510	3525	-15
Chattianarh	Ambikapur	M-Grade (Without Duty)	2935	2935	Unch
Chattisgarh	Ambikapur	S-Grade (Without Duty)	2935	2935	Unch

Commodity			Today	Week Ago	Month Ago	Year Ago
Sugar	Centre	Variety	26-Aug- 16	19-Aug-16	26-Jul-16	26-Aug-15
Delhi	Delhi	M-Grade	3750	3815	3820	2580
Deim	Delhi	S-Grade	3730	3795	3800	2500
	Khatauli	M-Grade	3800	3820	3890	2650
	Ramala	M-Grade	NA	NA	NA	NA
Uttar Pradesh	Dhampur	M-Grade Ex-Mill	3685	3760	3815	2500
	Dhampur	S-Grade Ex-Mill	3665	3740	3795	2480
	Dhampur	L-Grade Ex-Mill	3735	3810	3865	2550
	Mumbai	M-Grade	3836	3862	3866	2600
	Mumbai	S-Grade	3646	3710	3722	2450
Maharashtra	Nagpur	M-Grade	3700	3750	3875	2650
Manarashira	Nagpur	S-Grade	3600	3650	3775	2550
	Kolhapur	M-Grade	3575	3625	3750	2400
	Kolhapur	S-Grade	3475	3525	3650	2300
Assam	Guhawati	S-Grade	3791	3842	3969	2598
Meghalaya	Shillong	S-Grade	3795	3845	3970	2620
Andhra Pradesh	Vijayawada	M-Grade	4000	4040	4040	2760
Anunra Pradesn	Vijayawada	S-Grade	3900	3900	3900	2640
West Bengal	Kolkata	M-Grade	3920	3910	3980	2620
Tamil Nadu	Chennai	S-Grade	3500	3525	3525	2600
Chatticacth	Ambikapur	M-Grade (Without Duty)	2935	2935	3035	2835
Chattisgarh	Ambikapur	S-Grade (Without Duty)	2935	2935	3035	2835
	•	•	Sugar Pri	ces are in INR	/Quintal. (1 Qui	ntal=100 kg)



International Sugar Prices (Weekly)						
	Contract Month	25-Aug-16	18-Aug-16	Change		
ICE Sugar #11 (US Cent/lb)	Oct-16	20.55	19.98	0.57		
	Mar-17	21.02	20.46	0.56		
	May-17	20.41	19.93	0.48		
	Oct-16	542.1	535.6	6.50		
LIFFE Sugar (US \$/MT)	Dec-16	549.6	541.4	8.20		
	Mar-17	554.4	545.1	9.30		

Disclaimer

The information and opinions contained in the document have been compiled from sources believed to be reliable. The company does not warrant its accuracy, completeness and correctness. Use of data and information contained in this report is at your own risk. This document is not, and should not be construed as, an offer to sell or solicitation to buy any commodities. This document may not be reproduced, distributed or published, in whole or in part, by any recipient hereof for any purpose without prior permission from the Company. IASL and its affiliates and/or their officers, directors and employees may have positions in any commodities mentioned in this document (or in any related investment) and may from time to time add to or dispose of any such commodities (or investment). Please see the detailed disclaimer at http://www.agriwatch.com/Disclaimer.asp© 2016 Indian Agribusiness Systems Pvt Ltd.