

Sugar & Gur Weekly Research Report

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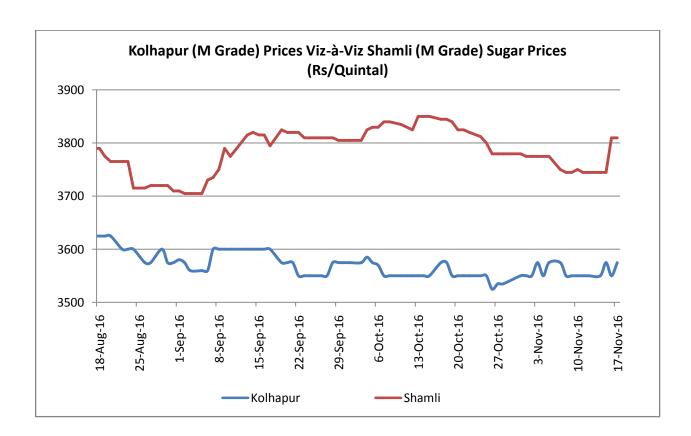
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Domestic Sugar Market Summary

Spot sugar prices at benchmark Kolhapur market traded steady to firm amidst routine demand from stockiest and bulk consumers.

Notably, the average price for sugar 'M' grade in key Kolhapur market remained unchanged at Rs 3558 per quintal this week. However, spot sugar prices for the same variety/grade in Shamli district rose by 0.27% from Rs 3757per quintal last week to Rs 3767 per quintal this week.



Price Outlook:

Agriwatch predicts spot sugar prices to trade steady to firm in the weeks ahead with the possibility of a price fall when crushing operation will be in its full swing.

Price Projection for the Next Week

As per the Agriwatch estimate, spot sugar prices (M grade) in benchmark Kolhapur market are likely to range between Rs 3500 - 3650 per quintal next week.



Domestic Market Highlights

Recent Updates

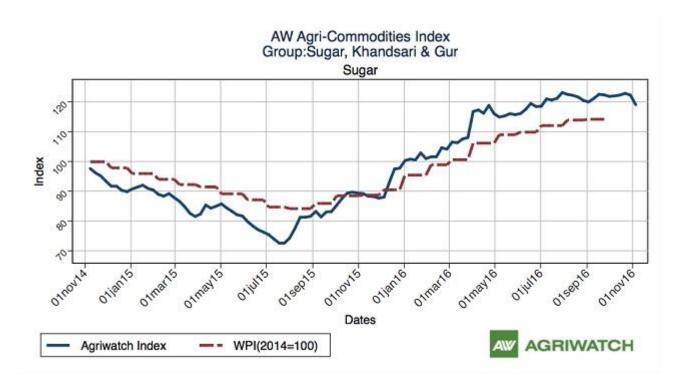
- ➤ The Karnataka govt. had fixed a cane SAP ranging from Rs 2,300 to Rs 3050 per ton for MY 2016-17 (01st October, 2016 30th September, 2017). Notably, the SAP has been fixed as Rs 2300/ton for 9.5% recovery, Rs 2550/ton for 10.5% recovery, Rs 2800/ton for 11.5% recovery and Rs 3050/ton for 12.5% recovery rate of cane.
- India exported 26.3 thousand tonnes of sugar for the week ending on 13th November, 2016 which was 20% higher than the sugar exported by the country the previous week. On the other hand, India imported 94.4 thousand tonnes of sugar during the same period compared to 18.9 thousand tonnes of imports a week before.
- ➤ The Indian govt. predicted a total sugar production of 22.52 million tonnes in 2016-17 (01st October, 2016 30th September, 2017); down from 25.1 million tonnes in 2015-16 (01st October, 2015 30th September, 2016).

Previous Updates

- ➤ As per the ISMA report, India produced 1.04 lakh tonnes of sugar in the new marketing season of 2016 -17 (01st October, 2016 31st October, 2016) compared to 1.87 lakh tonnes of sugar produced during the corresponding period last year.
- ➤ 19 sugar mills in Karnataka had produced 0.69 lakh tonnes of sugar in 2016 -17 (01st October, 2016 31st October, 2016) compared to a production of 0.81 lakh tonnes of sugar last year during the same interval.
- ➤ Sugar mills in Uttar Pradesh produced 0.12 lakh tonnes of sugar in 2016 -17 (01st October, 2016 31st October, 2016); while the combined production of Andhra Pradesh and Madhya Pradesh stood at 0.03 lakh tonnes during the same period.
- Sugar production in Tamil Nadu fell by 35.48% as the state produced 0.2 lakh tonnes of sugar in 2016 -17 (01st October, 2016 31st October, 2016) compared to 0.31 lakh tonnes in 2015-16 2016 -17 (01st October, 2015 31st October, 2015).
- ➤ Indian sugar exports fell by 25.8% as the country exported 0.60 lakh tonnes of sugar in October, 2016 compared to 0.81 lakh tonnes of exports made in September, 2016. On the other hand, the country imported 3.77 lakh tonnes of sugar (mainly raw) in October compared to 2.37 lakh tonnes of imports in September, 2016.
- The govt. of India has decided to extend the present sugar stock holding limit of the Indian states, by another six months, which is likely to end on 28th April, 2017. Notably, in a meeting held in April, 2016, the centre had decided to impose a sugar stock holding limit (1,000 tonnes for West Bengal and 500 tonnes for others) on all the Indian states for a period of six months starting from April to October, 2016. The decision has been taken in a move to control sugar hoarding within the country and to keep sugar prices under check.
- The sugarcane grower association in Karnataka had asked the central govt. to increase the cess rate on sugar imported into the state, which could probably reduce excess dumping of the sweetener from the nearby states. Notably, at present, the cess rate on imported sugar has been charged at 40% which the association is asking to increase to 60%.
- ➤ The Cabinet Committee on Economic Affairs (CACP) approved the proposal for lowering prices of ethanol meant for purchase by Oil Marketing Companies (OMCs) under the Ethanol Blended Petrol (EBP) Programme. Notably, till now, OMCs purchase ethanol at a price of Rs 48.50 49.50 per litre for the EBP Programme which will now be available at a price of Rs 39 per litre for 2016 -17 (01st December, 2016 30th November, 2017).



Agriwatch Sweeteners (Sugar, Gur & Khandsari) Index- November 05, 2016



"Agriwatch has recently launched its AW Agri Commodity Indices to enable organizations access independent Indices to track and use to benchmark their purchases and sales. The Indices are based on the daily prices in the key benchmark markets for each commodity that AW has been covering for the past decade. The indices include an Aggregate Index, Category Indices and individual commodity indices. The weekly indices are free to access on our website www agriwatch.com. The daily indices are available on subscription. Please contact for more details."

According to Agriwatch, Sweeteners (Sugar, Gur & Khandsari) Index fell by 2.77% to 118.44during the week ending on November05, 2016. Notably, the base for the Index is 2014 (= 100).

Sugar Import/Export Opportunity

Indian indicative raw sugar CIF prices sourced from Brazil to JNPT (India) was quoted at \$734.94 per ton (including 40% import duty) and Indian domestic refined sugar FOB at JNPT port sourced from Kolhapur was quoted at \$527.88 per ton.

On International front, Brazil sugar FOB prices quoted at \$585.4/ Ton.

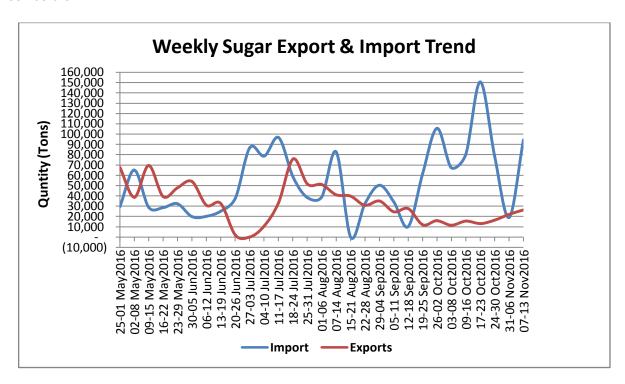
Comparative sugar FOB prices from various sugar sourcing countries to India are mentioned in the table below:

| Indicative Sugar FOB Prices (USD/MT) (\$=Rs.68.16) as on 19 Nov, 2016 | | | | | | | |
|---|---------|--|--------------------|--|--|--|--|
| | Brazil | Thailand (100 Icumsa Dec Contract/45 Icumsa Spot) | India (100 Icumsa) | | | | |
| | | | | | | | |
| Comparative Sugar FOB Prices | \$585.4 | \$615.55/537.9 | \$527.88 | | | | |

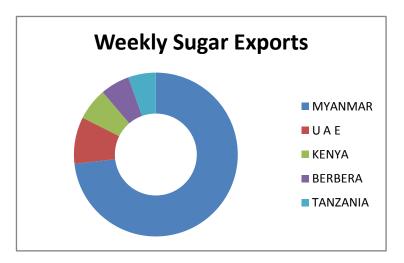


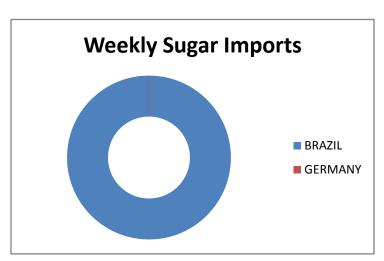
Sugar Import and Export Scenario

India exported 26.3 thousand tonnes of sugar last week (07 -13 November, 2016), which was 21.9 thousand tonnes during the week before (31 -06 November, 2016), as per the data released by IBIS and compiled by Agriwatch. Imports on the other hand stood at94.4 thousand tonnes last week, which was 18.9 thousand tonnes the week before.



Major importer of Indian sugar during the week (07 -13 November, 2016) was Myanmar which imported 17.1 thousand tonnes of sugar from the country. Other major importers were UAE, Kenya, Berbera and Tanzania which imported 2.1 thousand tonnes, 1.4 thousand tonnes, 1.3 thousand tonnes and 1.2 thousand tonnes of sugar respectively during the week. On the other hand, India primarily imported around 94.4 thousand tonnes of sugar (mostly raw) from Brazil during the same period.







Domestic Sugar Market Technical Analysis (Future Market)



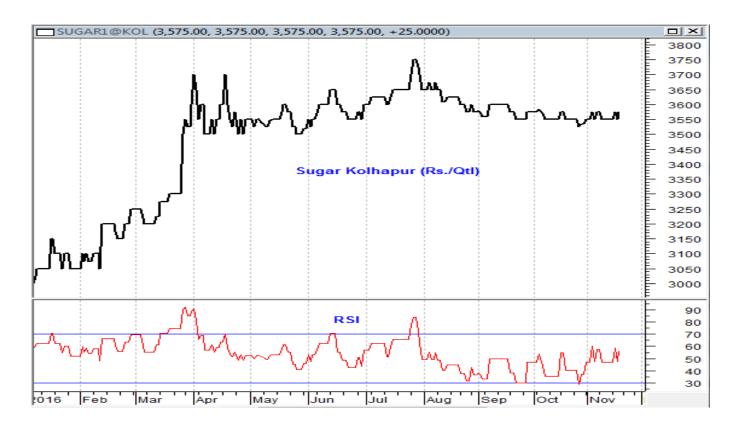
Technical Commentary:

- Sugar prices, volume and O.I increased indicating firm tone in the market.
- RSI is increasing in the oversold region.
- MACD signal line and center line denotes bearish crossover.

| Strategy:Sell | | | | | | | |
|-------------------------------|-------|------|-------|---------------|------|------|------|
| Weekly Supports & Resistances | | | S2 | S1 | PCP | R1 | R2 |
| Sugar | NCDEX | Dec | 3400 | 3450 | 3520 | 3600 | 3650 |
| Weekly Trade Call | | Call | Entry | T1 | T2 | SL | |
| Sugar | NCDEX | Dec | Sell | Below 3500 | 3450 | 3425 | 3530 |



Technical Analysis - Sugar (M grade) Spot Market at Kolhapur market



- > Sugar spot prices at benchmark Kolhapur market closed at Rs 3558/quintal this week.
- ➤ Next resistance and support level for the coming week has been seen at Rs 3628 and Rs 3506 per quintal.



International Sugar Market Summary

International sugar prices rose slightly this week as cane harvesting in top producer Brazil gets slower indicating closure of crushing season in the country.

International Market Highlights

Recent Updates

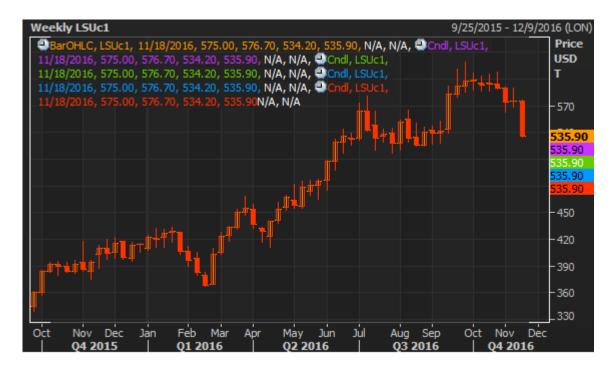
➤ Brazil's C.S region churned around 31.74 million tonnes of sugarcane in the second half of October, 2016 which was 0.76% lower than the cane crushed in the first half of the month.

Previous Updates

- ➤ Brazil's raw sugar export fell by 31.06% as the country exported 1.86 million tonnes of raw sugar in October, 2016 compared to 2.70 million tonnes of exports last month. A y-o-y comparison also shows a decline of 10.2% where the country exported 2.07 million tonnes of raw sugar in October, 2015.
- ▶ Datagro predicted Brazil's C.S region to crush 597 million tonnes of cane this year in 2016 17 (01st October, 2016 30th September, 2017) to produce 34.1 million tonnes of sugar there on. However, the region's 2017 18 cane crop is expected to decline (580 -610 million tonnes) even under good weather condition due to the lower investment and upkeep done in field during the recent years. Meanwhile, sugar production in the region could rise to 36.1 36.4 million tonnes in 2017 18 owing to a greater diversion of cane towards sugar production during the period.
- Following the tender for shipment of high polarization sugar, the Thai Cane and Sugar Corp (TCSC) had sold approximately 1.08 lakh tonnes of sugar meant for delivery in 2017 and 2018.
- As per the USDA report, Australia, the third largest sugar exporter in the world, is projected to churn around 35 million tonnes of sugarcane in 2016-17 to produce 5.1 million tonnes of sugar thereon.
- As per the government officials of Thailand, sugarcane output in the country is expected to fall to 91 million tonnes in 2016 -17 compared to 94.05 million tonnes in 2015-16. At the same time, sugar production is also projected to fall during the year (from 9.7 million tonnes to 9.3 million tonnes) as the severe drought not only lowered the cane production in the country but also adversely affected the sugar recovery rate.
- ➤ Platts Kingsman predicted a global sugar supply deficit of 6.45 MT in 2016-17 (October, 2016 September, 2017) amidst a lower cane production estimate in top producer, Brazil.
- ➤ The Indonesia Sugar Association projected Indonesia's white sugar production at 2.2 2.3 MT for 2016 (compared to 2.5 MT of production in 2015) amidst not so favorable rainy wet weather in 2016 which could affect the cane crop adversely.
- ➤ Rabobank projected a global sugar supply deficit of 5.5 MT in 2016-17 (01st October, 2016 30th September, 2017). However, the organization projected an Asian deficit of 2 MT for this marketing season, 2015-16.
- ➤ The International Sugar Organization (ISO) predicted a global sugar supply deficit of 7.05 MT in 2016-17 (01st October, 2016 30th September, 2017).
- ➤ China imported 4.2 lakh tons of sugar in the month of July, 2016 which was 13.6% lower than the imports made in July, 2015.
- Sucden predicted a global sugar supply deficit of 3 MT in 2016-17 compared to a deficit of 5 MT in 2015-16.
- Czarnikow predicted global sugar supply deficit of 12.5 MT in 2015-16 while a deficit of 9.8 MT in 2016-17.



LIFFE Future Market Sugar Scenario (Dec'16 Contract)



Technical Commentary

- LIFE future market trends downward for the week.
- The last candlestick depicts bearishness in the market. Strategy: Sell at 535.40with a target of 528.82

| International Sugar Futures Price Projection | | | | | | |
|---|--------|--------|--------|--|--|--|
| Contract Month Present Quote Expected Price level for next v | | | | | | |
| LIFFE Sugar (US \$/MT) | Dec'16 | 535.40 | 528.82 | | | |



ICE Raw Sugar Future Market Scenario (Mar'17 Contract)



Technical Commentary:

- ICE raw sugar futures trend downward for the week.
- Last candlestick depicts bearishness in the market.
 Strategy: Sell at 20.10with a target of 19.74

| International Sugar Futures Price Projection | | | | | | |
|---|--------|-------|-------|--|--|--|
| Contract Month Present Quote Expected Price level for next w | | | | | | |
| ICE Sugar #11 (US Cent/lb) | Mar'17 | 20.10 | 19.74 | | | |



Gur Market Scenario

Mixed sentiments were observed in spot gur market with price rising in some markets while declining in others. Prices of Khurpa (Fresh) and ChakuSukha(Cold) variety of gur from key Muzaffarnagar market declined by Rs 52 and Rs 60 per quintal to Rs 2920 and Rs 2761 per quintal this week. However, prices of Achhu (Average) variety of gur from Shimoga fell by Rs 70/quintal from Rs 3870/quintal to Rs 3800/quintal this week.

Technical Analysis - Gur (Chaku) at Spot (Muzaffarnagar) market



- > Prices of chaku variety of gur in key Muzaffarnagar market closed at Rs 2920/quintal this week.
- > Next resistance and support level for the coming week has been seen at Rs 3298 and Rs 2708 per quintal.



Spot Jaggery (Gur) Prices Scenario (Weekly)

| | our) Prices Scena | ario (Weekly) (Average) | Prices | (D = (O41) | |
|---------------|-------------------|--------------------------|------------------------------|------------------------------|--------|
| Commodity | Centre Variety | | Prices | ١., | |
| Jaggery(Gur) | | variety | 11th Nov to 17th Nov 2016 | 04th Nov to 10th Nov 2016 | Change |
| | Muzaffarnagar | ChakuSukha(Cold) | 2920 | 2972 | -52 |
| | Muzaffarnagar | Chaku(Arrival)(40kg Bag) | 34000 | 41000 | -7000 |
| | Muzaffarnagar | Khurpa (Fresh) | 2761 | 2821 | -60 |
| Uttar Pradesh | Muzaffarnagar | Laddoo (Fresh) | 2935 | 3084 | -149 |
| | Muzaffarnagar | Rascut (Fresh) | 2560 | 2521 | 40 |
| | Hapur | Chaursa | 2581 | 2605 | -24 |
| | Hapur | Balti | 2585 | 2600 | -15 |
| Maharashtra | Latur | Lal Variety | NA | NA | - |
| | Bangalore | Mudde (Average) | 4650 | 4650 | Unch |
| | Belgaum | Mudde (Average) | 3450 | 3400 | 50 |
| | Belthangadi | Yellow (Average) | NA | NA | - |
| | Bijapur | Achhu | NA | NA | - |
| | Gulbarga | Other (Average) | 3600 | 3677 | -77 |
| Karnataka | Mahalingapura | Penti (Average) | 3542 | 3489 | 53 |
| | Mandya | Achhu (Medium) | 3400 | 3467 | -67 |
| | Mandya | Kurikatu (Medium) | 3300 | 3300 | Unch |
| | Mandya | Other (Medium) | 3238 | 3233 | 4 |
| | Mandya | Yellow (Medium) | 3300 | 3317 | -17 |
| | Shimoga | Achhu (Average) | 3800 | 3870 | -70 |



| Commodity | | | Today | Week Ago | Month Ago | Year Ago |
|---------------|---------------|--------------------------|---------------|-----------|-----------|-----------|
| Jaggery(Gur) | Centre | Variety | 17-Nov- 16 | 10-Nov-16 | 17-Oct-16 | 17-Nov-15 |
| | Muzaffarnagar | ChakuSukha | 2900 | 3028 | 3553 | NA |
| | Muzaffarnagar | Chaku(Arrival)(40kg Bag) | 5000 | 10000 | 7000 | NA |
| | Muzaffarnagar | Khurpa | 2763 | 2850 | 2813 | 2420 |
| Uttar Pradesh | Muzaffarnagar | Laddoo | 2875 | 3078 | 3063 | 2605 |
| | Muzaffarnagar | Rascut | 2600 | 2528 | 2575 | 2350 |
| | Hapur | Chaursa | 2555 | 2575 | Closed | 2138 |
| | Hapur | Balti | 2575 | 2600 | Closed | NA |
| Maharashtra | Latur | Lal Variety | NR | NR | NR | NA |
| | Bangalore | Mudde (Average) | NA | 4650 | 4650 | 3600 |
| | Belgaum | Mudde (Average) | NA | 3500 | 3600 | NA |
| | Belthangadi | Yellow (Average) | NA | NA | NA | NA |
| | Bijapur | Achhu | NA | NA | NA | NA |
| | Gulbarga | Other (Average) | NA | 3680 | 3825 | 2640 |
| Karnataka | Mahalingapura | Penti (Average) | NA | 3552 | 3673 | 2378 |
| | Mandya | Achhu (Medium) | NA | 3450 | 3600 | 2500 |
| | Mandya | Kurikatu (Medium) | NA | 3300 | 3400 | 2200 |
| | Mandya | Other (Medium) | NA | 3300 | 3300 | 2300 |
| | Mandya | Yellow (Medium) | NA | 3300 | 3600 | 2500 |
| | Shimoga | Achhu (Average) | NA | 3800 | 4100 | 3000 |



Spot Sugar Prices Scenario (Weekly)

| Commodity | | Centre Variety | Average Pri | | |
|----------------|------------|------------------------|------------------------------|------------------------------|--------|
| Sugar | Centre | | 11th Nov to 17th Nov 2016 | 04th Nov to 10th Nov 2016 | Change |
| Delhi | Delhi | M-Grade | 3767 | 3790 | -23 |
| Dellii | Delhi | S-Grade | 3747 | 3770 | -23 |
| | Khatauli | M-Grade | 3873 | 3886 | -13 |
| | Ramala | M-Grade | NA | NA | - |
| Uttar Pradesh | Dhampur | M-Grade Ex-Mill | 3727 | 3745 | -19 |
| | Dhampur | S-Grade Ex-Mill | 3707 | 3725 | -19 |
| | Dhampur | L-Grade Ex-Mill | 3777 | 3795 | -19 |
| | Mumbai | M-Grade | 3942 | 3896 | 46 |
| | Mumbai | S-Grade | 3624 | 3629 | -5 |
| Maharashtra | Nagpur | M-Grade | 3683 | 3685 | -2 |
| Wanarashtra | Nagpur | S-Grade | 3583 | 3585 | -2 |
| | Kolhapur | M-Grade | 3558 | 3560 | -2 |
| | Kolhapur | S-Grade | 3458 | 3460 | -2 |
| Assam | Guhawati | S-Grade | 3774 | 3776 | -2 |
| Meghalaya | Shillong | S-Grade | 3778 | 3780 | -2 |
| Andhra Pradesh | Vijayawada | M-Grade | 3920 | 3960 | -40 |
| Andhra Pradesh | Vijayawada | S-Grade | 3820 | 3847 | -27 |
| West Bengal | Kolkata | M-Grade | 3869 | 3873 | -5 |
| Tamil Nadu | Chennai | S-Grade | 3492 | 3500 | -8 |
| Chatticgarh | Ambikapur | M-Grade (Without Duty) | NA | NA | - |
| Chattisgarh | Ambikapur | S-Grade (Without Duty) | NA | NA | - |



| Commodity | | | Today | Week Ago | Month Ago | Year Ago |
|----------------|------------|------------------------|---------------|----------------|------------------|--------------|
| Sugar | Centre | Variety | 17-Nov- 16 | 10-Nov-16 | 17-Oct-16 | 17-Nov-15 |
| Delhi | Delhi | M-Grade | 3775 | 3780 | 3890 | 2790 |
| Delili | Delhi | S-Grade | 3755 | 3760 | 3870 | NA |
| | Khatauli | M-Grade | 3880 | 3882 | 4000 | 2941 |
| | Ramala | M-Grade | NA | NA | NA | NA |
| Uttar Pradesh | Dhampur | M-Grade Ex-Mill | 3718 | 3740 | 3840 | 2735 |
| | Dhampur | S-Grade Ex-Mill | 3698 | 3720 | 3820 | 2715 |
| | Dhampur | L-Grade Ex-Mill | 3768 | 3790 | 3890 | 2785 |
| | Mumbai | M-Grade | 3960 | 3896 | 3916 | 2850 |
| | Mumbai | S-Grade | 3640 | 3630 | 3656 | 2746 |
| Maharashtra | Nagpur | M-Grade | 3700 | 3675 | 3700 | 2850 |
| ManaraSinra | Nagpur | S-Grade | 3600 | 3575 | 3600 | 2750 |
| | Kolhapur | M-Grade | 3575 | 3550 | 3575 | 2650 |
| | Kolhapur | S-Grade | 3475 | 3450 | 3475 | 2550 |
| Assam | Guhawati | S-Grade | 3791 | 3766 | 3791 | 2852 |
| Meghalaya | Shillong | S-Grade | 3795 | 3770 | 3795 | 2870 |
| Andhra Pradesh | Vijayawada | M-Grade | 3920 | 3920 | 3980 | 2960 |
| Andhra Pradesh | Vijayawada | S-Grade | 3820 | 3820 | 3860 | 2800 |
| West Bengal | Kolkata | M-Grade | 3875 | 3860 | 3940 | 2850 |
| Tamil Nadu | Chennai | S-Grade | 3475 | 3500 | 3475 | 2750 |
| Chattiagarh | Ambikapur | M-Grade (Without Duty) | NR | NR | NR | 2835 |
| Chattisgarh | Ambikapur | S-Grade (Without Duty) | NR | NR | NR | 2835 |
| | | | Sugar Pri | ces are in INR | /Quintal. (1 Qui | ntal=100 kg) |



| International Sugar Prices (Weekly) | | | | | | | | |
|-------------------------------------|----------------|-----------|----------|--------|--|--|--|--|
| | Contract Month | 16-Nov-16 | 9-Nov-16 | Change | | | | |
| ICE Sugar #11 (US Cent/lb) | Mar-17 | 20.36 | 22.11 | -1.75 | | | | |
| | May-17 | 19.87 | 21.55 | -1.68 | | | | |
| | Jul-17 | 19.24 | 20.85 | -1.61 | | | | |
| | Mar-17 | 541.20 | 582.30 | -41.10 | | | | |
| LIFFE Sugar (US \$/MT) | May-17 | 535.80 | 577.70 | -41.90 | | | | |
| | Aug-17 | 522.70 | 570.50 | -47.80 | | | | |

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