

# Sugar & Gur Weekly Research Report

## Contents

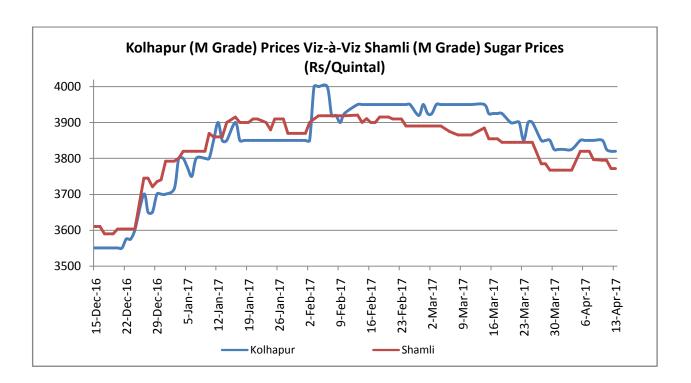
- Domestic Sugar Market Summary
- Price Projection
- Domestic Market Highlights
- Agriwatch Sweetners Index
- ❖ Sugar Export/Import Scenario
- Sugar Export/Import Opportunity
- Domestic Sugar Market Technical Analysis (Future Market)
- Domestic Sugar Market Technical Analysis (Spot Market)
- International Sugar Market Summary
- International Market Highlight
- International Market Technical Analysis (Future Market)
- Gur Market Scenario/ Technical Analysis (Spot Market)
- Annexure



## **Domestic Sugar Market Summary**

Spot sugar prices traded steady to weak amidst adequate supply and muted demand in the domestic spot market. In addition, the recent announcement made by the govt. to allow duty free import of 5 lakh tonnes of raw sugar further landed support to the fall in prices.

Notably, the average price for sugar 'M' grade in key Kolhapur market settled at Rs 3836 per quintal this week compared to Rs 3835 per quintal the previous week. Similarly, spot sugar prices for the same variety/grade in Shamli district fell by 0.10% to Rs 3792 per quintal this week.



#### **Price Outlook:**

Agriwatch predicts spot sugar prices to trade steady to weak as market is loaded with ample stock at this period of time.

## **Price Projection for the Next Week**

As per the Agriwatch estimate, spot sugar prices (M grade) in benchmark Kolhapur market are likely to range between Rs 3750 - 3900 per quintal next week.



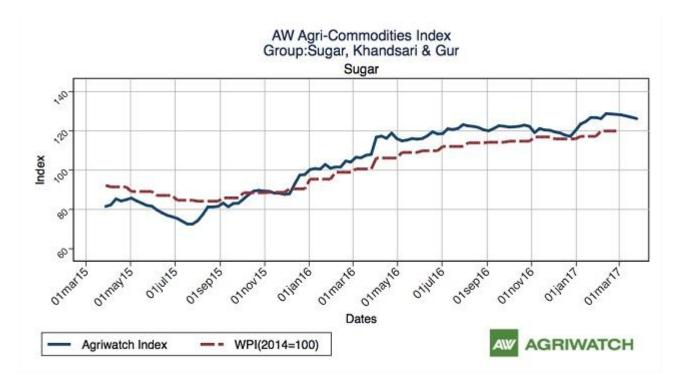
## **Domestic Market Highlights**

#### **Previous Updates**

- ➤ To balance the mismatch between the country's sugar production and consumption level, the Indian govt. allowed duty free import of 5 lakh tonnes of raw sugar till 12<sup>th</sup> of June, 2017.Notably, the govt. estimates India to produce 22.5 MT of sugar this marketing year i.e. 2016-17 (01<sup>st</sup> October, 2016 30<sup>th</sup> September, 2017) while AW predicts sugar production of 19.5 MT during the same period.
- According to the latest government report, sugar mills in India owes a total of Rs 12,270 crore (for the year 2016-17, 2015-16, 2014-15 and earlier sugar seasons) pending cane arrears to the Indian farmers till 28<sup>th</sup> February, 2017.
- ➤ Rating agency, ICRA projected India to produce 20.3 MT of sugar in 2016-17 (01<sup>st</sup> October, 2016 30<sup>th</sup> September, 2017) while domestic sugar consumption is expected to lie at 24 MT in 2016-17.
- Agriwatch predicts India to produce 19.5 MT of sugar in 2016-17 (01<sup>st</sup> October, 2016 30<sup>th</sup> September, 2017) due to a lower cane output in drought hit areas of Maharashtra & Karnataka along with a greater diversion of cane for 2017/18 planting in these areas. AW projects Maharashtra, U.P and Karnataka to produce 43 LT, 85 LT and 22 LT of sugar in 2016-17 (01<sup>st</sup> October, 2016 30<sup>th</sup> September, 2017)
- ➤ However, as per the latest ISMA estimate, India is expected to produce 20.3 MT of sugar in MY 2016-17 (01<sup>st</sup> October, 2016 30<sup>th</sup> September, 2017).
- ▶ India produced 162.45 LT of sugar in 2016-17 (01<sup>st</sup> October, 2016 28<sup>th</sup> February, 2017) which was 18.54% lower than the sugar produced last year during the corresponding period.
- ➤ Sugar production in Maharashtra fell down by 41.70% as the state produced 41.15 LT of sugar in 2016-17 (01<sup>st</sup> October, 2016 28<sup>th</sup> February, 2017) compared to 70.58 LT of production made in 2015-16 (01<sup>st</sup> October, 2015 28<sup>th</sup> February, 2016).
- > 107 sugar mills in U.P had produced 62.46 LT of sugar in 2016-17 (01<sup>st</sup> October, 2016 28<sup>th</sup> February, 2017) which was 8.95 LT higher than the sugar produced last year in 2015-16 (01<sup>st</sup> October, 2015 28<sup>th</sup> February, 2016).
- ➤ Karnataka sugar production fell by 43.29% as the state produced 20.50 LT of sugar in 2016-17 (01<sup>st</sup> October, 2016 28<sup>th</sup> February, 2017) compared to 36.15 LT of production made last year during the corresponding period.
- ≥ 38 sugar mills in Tamil Nadu produced 6.90 LT of sugar in 2016-17 (01<sup>st</sup> October, 2016 28<sup>th</sup> February, 2017) which was 30.68% higher than the sugar produced by the same number of mills last year (till 28<sup>th</sup> February, 2016).
- ➤ The combined sugar production of Andhra Pradesh & Telangana fell by 2.21 LT as the states produced 4.30 LT of sugar in 2016-17 (till 28<sup>th</sup> February, 2017) compared to a sugar production of 6.51 LT made in 2015-16 (till 28<sup>th</sup> February, 2016).
- Sugar production in Gujarat fell by 12.95% as the state produced 8 LT of sugar in 2016-17 (01<sup>st</sup> October, 2016 28<sup>th</sup> February, 2017) compared to 9.19 LT of production made in 2015-16 (01<sup>st</sup> October, 2015 28<sup>th</sup> February, 2016).
- ▶ Bihar produced 4.30 LT of sugar in 2016-17 (01<sup>st</sup> October, 2016 28<sup>th</sup> February, 2017) which was 4.23% lower than the sugar produced last year in in 2015-16 (01<sup>st</sup> October, 2015 28<sup>th</sup> February, 2016).



## Agriwatch Sweeteners (Sugar, Gur &Khandsari) Index- March 25, 2017



"Agriwatch has recently launched its AW Agri Commodity Indices to enable organizations access independent Indices to track and use to benchmark their purchases and sales. The Indices are based on the daily prices in the key benchmark markets for each commodity that AW has been covering for the past decade. The indices include an Aggregate Index, Category Indices and individual commodity indices. The weekly indices are free to access on our website www agriwatch.com. The daily indices are available on subscription. Please contact for more details."

According to Agriwatch, Sweeteners (Sugar, Gur & Khandsari) Index fell by 0.44% to 125.31 during the week ending on March 25, 2017. Notably, the base for the Index is 2014 (= 100).

## **Sugar Import/Export Opportunity**

Indian indicative raw sugar CIF prices sourced from Brazil to JNPT (India) was quoted at \$552.45 per ton (including 40% import duty) and Indian domestic refined sugar FOB at JNPT port sourced from Kolhapur was quoted at \$612.56 per ton.

On International front, Brazil sugar FOB prices quoted at \$476.8 Ton.

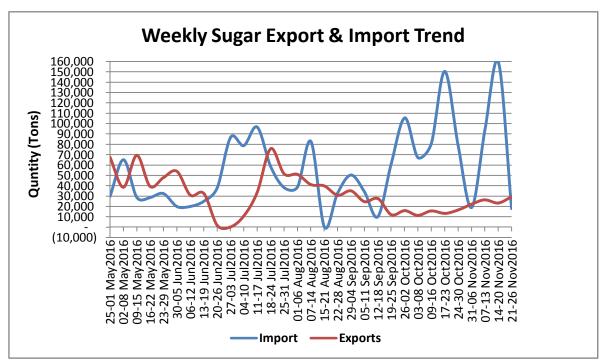
Comparative sugar FOB prices from various sugar sourcing countries to India are mentioned in the table below:

| Indicative Sugar FOB Prices (USD/MT) (\$=Rs. 64.32) as on 14 Apr, 2017 |         |  |                    |  |  |
|--|---------|--|--------------------|--|--|
|  | Brazil  | Thailand (100<br>Icumsa Dec<br>Contract/45 Icumsa<br>Spot) | India (100 Icumsa) |  |  |
|  |         |  |                    |  |  |
| Comparative Sugar FOB Prices   | \$476.8 | NA/470.30  | \$612.56           |  |  |

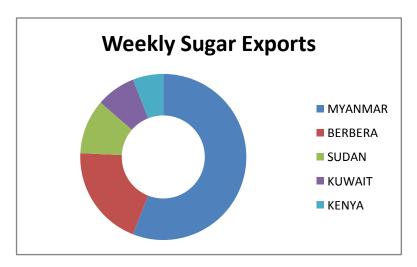


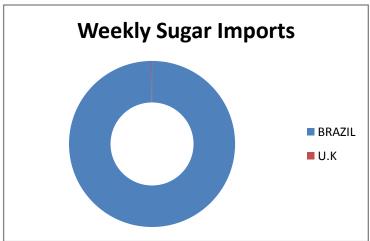
## **Sugar Import and Export Scenario**

India exported 29.1 thousand tonnes of sugar during the week (21 -26 November, 2016), which was 23.3 thousand tonnes during the week before (14 -20 November, 2016), as per the data released by IBIS and compiled by Agriwatch. Imports on the other hand stood at 17.7 thousand tonnes last week, which was 159.2 thousand tonnes the week before.



Major importer of Indian sugar during the week (21 -26 November, 2016) was Myanmar which imported 12.7 thousand tonnes of sugar from the country. Other major importers were Berbera, Sudan, Kuwait and Kenya which imported 4.5 thousand tonnes, 2.4 thousand tonnes, 1.7 thousand tonnes and 1.3 thousand tonnes of sugar respectively during the week. On the other hand, India primarily imported around 17.7 thousand tonnes of sugar (mostly raw) from Brazil during the same period.







**Domestic Sugar Market Technical Analysis (Future Market)** 





## Technical Analysis - Sugar (M grade) Spot Market at Kolhapur market



- > Sugar spot prices at benchmark Kolhapur market closed at Rs 3836/quintal this week.
- Next resistance and support level for the coming week has been seen at Rs 3905 and Rs 3793 per quintal.



## **International Sugar Market Summary**

International sugar prices noticed firm tone during the week as cane harvesting in Brazil's main C.S (centre-south) region winded up early during the season.

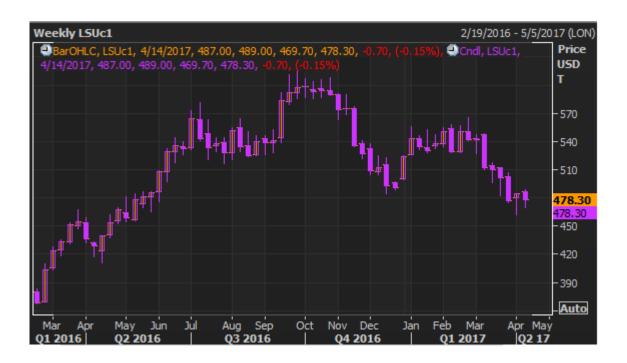
#### **International Market Highlights**

## **Previous Updates**

- ➤ Brazil raw sugar exports fell by 25.7% as the country exported 1.14 MT of raw sugar in March, 2017 compared to 1.54 MT of exports made in February, 2017.
- As per the latest UNICA report, Brazil's main C.S region crushed 3.26 MT of sugarcane in the first half of March, 2017 in order to obtain 0.07 MT of sugar thereon.
- Market player FCStone, reduced it sugarcane production forecast for Brazil's main centre south region (from 590.8 MT to 588.8 MT) citing an expected lower yield from the old cane fields in MY 2017-18(April March).
- > The International Sugar Organization (ISO) predicted a global sugar deficit of 5.87 MT in 2016-17 (October September).
- ➤ Platts predicted Brazil's main centre south region to produce 597.3 MT of sugarcane in 2016-17 while the region is expected to produce 582 MT of cane in 2017-18.
- Agroconsult, Archer Consulting and FCStone projected Brazil's main centre south region to produce 595 MT, 586 MT and 597.4 MT of sugarcane respectively in 2017 -18 (01<sup>st</sup> April, 2017 31<sup>st</sup> March, 2018).
- ➤ Market player, Licht predicted a global sugar supply surplus of 2 MT in 2017-18 (October September) following a bumper cane production in world's largest producer Brazil and favorable weather condition in other Asian countries.
- ➤ Datagro predicted Brazil's main C.S region to churn 612 MT of sugarcane in 2017-18 (01<sup>st</sup> April, 2017 31<sup>st</sup> March, 2018) to produce 36.8 MT of sugar there on. However, for 2016-1718 (01<sup>st</sup> April, 2017 31<sup>st</sup> March, 2018) the organization predicted a cane crop and sugar production of 605.5 MT and 35.62 MT respectively.
- ➤ Brazil exported 1.78 million tonnes of raw sugar in January, 2017 which was 14.73% lower than the sugar exported the previous month in December, 2016.
- According to the Agriculture Ministry officials, sugar output in Iran is estimated to exceed 1.52 million tons by the end of the current fiscal year. Domestic demand for sugar is around 2.2 million tons and another 700,000 tons needs to be imported.
- ➤ The Indonesian govt. allowed import permit for 1.5 MT of raw sugar in the first half of MY 2017 i.e. 01<sup>st</sup> January, 2017- 30<sup>th</sup> June, 2017.
- ➤ According to IKAR agriculture consultancy, Russia may produce 5.82 million tonnes of sugar in the 2016-17 marketing year which started on 1 August 2016. It produced 5.2 million tonnes of sugar during the previous season.



LIFFE (White Sugar Exchange) Future Market Sugar Scenario (Aug'17 Contract)



## **Technical Commentary**

- LIFE future market trends downward for the week.
- The last candlestick depicts bearishness in the market. Strategy: Sell at 478.0 with a target of 466.25

| International Sugar Futures Price Projection                    |        |       |        |  |  |
|---|--------|-------|--------|--|--|
| Contract Month  Present Quote Expected Price level for next wee |        |       |        |  |  |
| LIFFE Sugar (US \$/MT)  | May'17 | 478.0 | 466.25 |  |  |



ICE (Raw Sugar Exchange) Future Market Scenario (May'17 Contract)



## **Technical Commentary:**

- ICE raw sugar futures trend downward for the week.
- Last candlestick depicts bearishness in the market.
   Strategy: Sell at 16.60 with a target of 16.20

| International Sugar Futures Price Projection                    |        |       |       |  |  |
|---|--------|-------|-------|--|--|
| Contract Month  Present Quote Expected Price level for next wee |        |       |       |  |  |
| ICE Sugar #11 (US Cent/lb)                                      | Mar'17 | 16.60 | 16.20 |  |  |



## **Gur Market Scenario**

Mixed sentiments were recorded in spot gur market where prices rises in some market while declined in others. Prices of Achhu (Average) variety of gur from Shimoga rose by Rs 133/quintal from Rs 4750/quintal to Rs 4883/quintal. Similarly, prices of Achhu (Medium)variety of gur from Mandya rose by Rs 75/quintal to Rs 4225/quintal this week. However, prices of Khurpa (Fresh) and Laddoo (Fresh) variety of gur from Muzaffarnagar fell by Rs 58 and Rs 81 per quintal to Rs 2608 and Rs 2903 per quintal respectively.

## Technical Analysis - Gur (Chaku) at Spot (Muzaffarnagar) market



- > Prices of Chaku variety of gur in key Muzaffarnagar market closed at Rs 3021/quintal this week.
- Next resistance and support level for the coming week has been seen at Rs 3057 and Rs 3000 per quintal.



| Commodity     |               | Variety                  | Prices                    | Prices (Rs/Qtl)          |        |  |
|---------------|---------------|--------------------------|---------------------------|--------------------------|--------|--|
| Jaggery(Gur)  | Centre        |                          | 07th to 13th<br>Apr .2017 | 31th to 6th<br>Apr .2017 | Change |  |
|               | Muzaffarnagar | ChakuSukha(Cold)         | 3022                      | 3021                     | 1      |  |
|               | Muzaffarnagar | Chaku(Arrival)(40kg Bag) | 32500                     | 31000                    | 1500   |  |
|               | Muzaffarnagar | Khurpa (Fresh)           | 2608                      | 2665                     | -58    |  |
| Uttar Pradesh | Muzaffarnagar | Laddoo (Fresh)           | 2903                      | 2984                     | -81    |  |
|               | Muzaffarnagar | Rascut (Fresh)           | 2304                      | 2380                     | -76    |  |
|               | Hapur         | Chaursa                  | 2585                      | 2613                     | -28    |  |
|               | Hapur         | Balti                    | 2603                      | 2656                     | -54    |  |
| Maharashtra   | Latur         | Lal Variety              | NA                        | NA                       | -      |  |
|               | Bangalore     | Mudde (Average)          | 4550                      | 4688                     | -138   |  |
|               | Belgaum       | Mudde (Average)          | 3525                      | 3533                     | -8     |  |
|               | Belthangadi   | Yellow (Average)         | NA                        | NA                       | -      |  |
|               | Bijapur       | Achhu                    | 3475                      | 3500                     | -25    |  |
|               | Gulbarga      | Other (Average)          | 3420                      | 3578                     | -158   |  |
| Karnataka     | Mahalingapura | Penti (Average)          | 3750                      | 3730                     | 20     |  |
|               | Mandya        | Achhu (Medium)           | 4225                      | 4150                     | 75     |  |
|               | Mandya        | Kurikatu (Medium)        | 3900                      | 3900                     | Unch   |  |
|               | Mandya        | Other (Medium)           | 3913                      | 3900                     | 13     |  |
|               | Mandya        | Yellow (Medium)          | 4088                      | 4100                     | -13    |  |
|               | Shimoga       | Achhu (Average)          | 4883                      | 4750                     | 133    |  |



| Spot Jaggery(C | Gur) Prices Scen | ario (Weekly)            |               |          |           |           |
|----------------|------------------|--------------------------|---------------|----------|-----------|-----------|
| Commodity      |                  |                          | Today         | Week Ago | Month Ago | Year Ago  |
| Jaggery(Gur)   | Centre           | Variety                  | 13-Apr-<br>17 | 6-Apr-17 | 13-Mar-17 | 13-Apr-16 |
|                | Muzaffarnagar    | ChakuSukha               | 3038          | 3025     | 2918      | NA        |
|                | Muzaffarnagar    | Chaku(Arrival)(40kg Bag) | 3500          | 4000     | 6000      | NA        |
|                | Muzaffarnagar    | Khurpa                   | 2700          | 2600     | 2663      | 2813      |
| Uttar Pradesh  | Muzaffarnagar    | Laddoo                   | 2950          | 2900     | 2893      | 2950      |
|                | Muzaffarnagar    | Rascut                   | 2300          | 2313     | 2343      | 2525      |
|                | Hapur            | Chaursa                  | 2700          | 2563     | 2650      | 2650      |
| Hapur          |                  | Balti                    | 2663          | 2600     | 2625      | 2675      |
| Maharashtra    | Latur            | Lal Variety              | NR            | NR       | NA        | NA        |
|                | Bangalore        | Mudde (Average)          | NA            | 4550     | 4900      | 3750      |
|                | Belgaum          | Mudde (Average)          | 3500          | 3500     | 3600      | 2600      |
|                | Belthangadi      | Yellow (Average)         | NA            | NA       | NA        | 3000      |
|                | Bijapur          | Achhu                    | NA            | 3535     | 3500      | NA        |
|                | Gulbarga         | Other (Average)          | 3350          | 3855     | 3470      | 3820      |
| Karnataka      | Mahalingapura    | Penti (Average)          | NA            | 3771     | 3760      | 3428      |
|                | Mandya           | Achhu (Medium)           | 4200          | NA       | 3950      | 3200      |
|                | Mandya           | Kurikatu (Medium)        | 3900          | NA       | 3500      | 2750      |
|                | Mandya           | Other (Medium)           | 3950          | NA       | 3600      | 2850      |
|                | Mandya           | Yellow (Medium)          | 3950          | NA       | 3900      | 3000      |
|                | Shimoga          | Achhu (Average)          | NA            | 4850     | 4500      | 3200      |



## **Spot Sugar Prices Scenario (Weekly)**

| Commodity           |            |                        | Average Pri               | Average Prices (Rs/Qtl)  |        |  |
|---------------------|------------|------------------------|---------------------------|--------------------------|--------|--|
| Sugar               | Centre     | Variety                | 07th to 13th<br>Apr .2017 | 31th to 6th<br>Apr .2017 | Change |  |
| Dalh:               | Delhi      | M-Grade                | 3843                      | 3835                     | 8      |  |
| Delhi               | Delhi      | S-Grade                | 3823                      | 3815                     | 8      |  |
|                     | Khatauli   | M-Grade                | 3817                      | 3826                     | -9     |  |
|                     | Ramala     | M-Grade                | NA                        | NA                       | -      |  |
| Uttar Pradesh       | Dhampur    | M-Grade Ex-Mill        | 3729                      | 3748                     | -19    |  |
|                     | Dhampur    | S-Grade Ex-Mill        | 3709                      | 3728                     | -19    |  |
|                     | Dhampur    | L-Grade Ex-Mill        | 3779                      | 3798                     | -19    |  |
|                     | Mumbai     | M-Grade                | 4279                      | 4277                     | 3      |  |
|                     | Mumbai     | S-Grade                | 4007                      | 4006                     | 1      |  |
|                     | Nagpur     | M-Grade                | 3961                      | 3960                     | 1      |  |
| Maharashtra         | Nagpur     | S-Grade                | 3925                      | 3905                     | 20     |  |
|                     | Kolhapur   | M-Grade                | 3836                      | 3835                     | 1      |  |
|                     | Kolhapur   | S-Grade                | 3800                      | 3780                     | 20     |  |
| Assam               | Guhawati   | S-Grade                | 4121                      | 4101                     | 20     |  |
| Meghalaya           | Shillong   | S-Grade                | 4120                      | 4100                     | 20     |  |
| And the Designation | Vijayawada | M-Grade                | 4180                      | 4180                     | Unch   |  |
| Andhra Pradesh      | Vijayawada | S-Grade                | 4160                      | 4160                     | Unch   |  |
| West Bengal         | Kolkata    | M-Grade                | 3978                      | 4021                     | -44    |  |
| Tamil Nadu          | Chennai    | S-Grade                | 3758                      | 3775                     | -17    |  |
| Ob attia ward       | Ambikapur  | M-Grade (Without Duty) | NA                        | NA                       | -      |  |
| Chattisgarh         | Ambikapur  | S-Grade (Without Duty) | NA                        | NA                       | -      |  |



| Commodity       |            |                        | Today         | Week Ago | Month Ago | Year Ago  |
|-----------------|------------|------------------------|---------------|----------|-----------|-----------|
| Sugar           | Centre     | Variety                | 13-Apr-<br>17 | 6-Apr-17 | 13-Mar-17 | 13-Apr-16 |
| Delhi           | Delhi      | M-Grade                | 3820          | 3850     | 3910      | 3580      |
| Deini           | Delhi      | S-Grade                | 3800          | 3830     | 3890      | 3560      |
|                 | Khatauli   | M-Grade                | 3802          | 3850     | 3910      | 3625      |
|                 | Ramala     | M-Grade                | NA            | NA       | NA        | NA        |
| Uttar Pradesh   | Dhampur    | M-Grade Ex-Mill        | 3720          | 3737     | 3835      | 3575      |
|                 | Dhampur    | S-Grade Ex-Mill        | 3700          | 3717     | 3815      | 3555      |
|                 | Dhampur    | L-Grade Ex-Mill        | 3770          | 3787     | 3885      | 3625      |
| Maharashtra     | Mumbai     | M-Grade                | 4276          | 4286     | 4272      | 3736      |
|                 | Mumbai     | S-Grade                | 3996          | 4012     | 4016      | 3660      |
|                 | Nagpur     | M-Grade                | 3945          | 3975     | 4075      | NA        |
|                 | Nagpur     | S-Grade                | 3925          | 3925     | 3975      | NA        |
|                 | Kolhapur   | M-Grade                | 3820          | 3850     | 3950      | 3550      |
|                 | Kolhapur   | S-Grade                | 3800          | 3800     | 3850      | 3400      |
| Assam           | Guhawati   | S-Grade                | 4121          | 4121     | 4172      | 3715      |
| Meghalaya       | Shillong   | S-Grade                | 4120          | 4120     | 4170      | 3720      |
| Anadhua Duadach | Vijayawada | M-Grade                | 4180          | 4180     | 4200      | 4000      |
| Andhra Pradesh  | Vijayawada | S-Grade                | 4160          | 4160     | 4100      | 3840      |
| West Bengal     | Kolkata    | M-Grade                | 3980          | 4025     | 4050      | 3710      |
| Tamil Nadu      | Chennai    | S-Grade                | 3750          | 3775     | 3825      | 3600      |
| Ob attia mank   | Ambikapur  | M-Grade (Without Duty) | NR            | NR       | NR        | 3030      |
| Chattisgarh     | Ambikapur  | S-Grade (Without Duty) | NR            | NR       | NR        | 3030      |



| International Sugar Prices (Weekly) |                       |           |          |        |  |  |  |
|-------------------------------------|-----------------------|-----------|----------|--------|--|--|--|
|                                     | <b>Contract Month</b> | 12-Apr-17 | 5-Apr-17 | Change |  |  |  |
|                                     | May-17                | 16.70     | 16.10    | 0.60   |  |  |  |
| ICE Sugar #11 (US Cent/lb)          | Jul-17                | 16.74     | 16.24    | 0.50   |  |  |  |
|                                     | Oct-17                | 16.87     | 16.52    | 0.35   |  |  |  |
| LIFFE Sugar (US \$/MT)              | 17-Aug                | 472.6     | 459.70   | 12.90  |  |  |  |
|                                     | 17-Oct                | 458.7     | 450.20   | 8.50   |  |  |  |
|                                     | 17-Dec                | 454.4     | 447.60   | 6.80   |  |  |  |

\*\*\*\*

## Disclaimer

The information and opinions contained in the document have been compiled from sources believed to be reliable. The company does not warrant its accuracy, completeness and correctness. Use of data and information contained in this report is at your own risk. This document is not, and should not be construed as, an offer to sell or solicitation to buy any commodities. This document may not be reproduced, distributed or published, in whole or in part, by any recipient hereof for any purpose without prior permission from the Company. IASL and its affiliates and/or their officers, directors and employees may have positions in any commodities mentioned in this document (or in any related investment) and may from time to time add to or dispose of any such commodities (or investment). Please see the detailed disclaimer at http://www.agriwatch.com/Disclaimer.asp© 2017 Indian Agribusiness Systems Pvt Ltd.