

Sugar & Gur Weekly Research Report

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Domestic Sugar Market Summary

Notably, the average price for sugar 'M' grade in key Kolhapur market settled at Rs 3100 per quintal last week unchanged from the previous week; while spot sugar prices for the same grade in Shamli district is 3272 per quintal at the end of last week, gaining 45 rupees per quintal against previous week's average price.



Price Outlook:

Sugar prices in most of the markets were noticed firm last week. Sugar stocks gained from this move and Sugar prices have risen up to Rs 20-50 per quintal at the wholesale market due to aggressive offtake by stockists and bulk consumers after the hike in ethanol price. Marketmen said frantic buying by bulk consumers such as soft uch as soft-drink, ice-cream and confectioners coupled with thin supplies lifted sweetener prices notably high. And After announcement of the export incentives for sugar millers in the country, sugar prices in most of the markets were noticed firm last week.

Price Projection for the Next Month

• As per the Agriwatch estimate, spot sugar prices (M grade) in benchmark Kolhapur market are likely to range between Rs 3000–Rs 3500 per quintal for next week.

Fundamental summary:

| Price Drivers | Impact |
|--|---------|
| After announcement of the export incentives for sugar millers in the country &Festive demand | Bearish |
| Higher cane acreage for 2018-19 & Agriwatch production estimated to | Bearish |



| rise 35.5 mn tonnes in 2018-19 | |
|--|---------|
| Tightening of restriction on monthly sales | Bullish |
| MSP at MilL gate fixed at Rs 2900/ Qtl for refined Sugar | Bullish |
| Announcement for creation of 3 mn tonnes of buffer stock | Bullish |

Domestic Market Highlights

Recent Updates:

- The cabinet has approved more incentives to encourage cash-strapped mills to export sugar in the 2018/19 season to trim bulging domestic stockpiles. However, the Indian sugar mills may be able to export only 3 million tonnes (mt) of sugar and not 5 mt as stipulated by the government, since the international prices of the sweetener is expected to remain weak during the season that has just commenced on account of expected bumper production in Thailand and the European Union. The price on the domestic National Commodity Exchange (NCDEX) is significantly higher at Rs 3,100/quintal. Thus sugar-mills are unlikely to find the export option attractive even after the newly announced incentive.
- Drought-like conditions delayed sugarcane planting in Maharashtra and other parts of peninsular India that will substantially reduce 2019-20 sugar production of India and help ease pressure on global sugar prices as India begins export of surplus in a couple of years. World sugar prices are under pressure as India will begin export of its surplus sugar production. For 2018-19 sugar year from October to September, Maharashtra government has already reduced the production estimate from 10.5 million tonnes to 10 million tonnes.
- Ample stocks amidst reduced offtake is keeping the sugar prices in India at a decade low. ISMA has pegged India's 2018-19 sugar production at a record 35-35.5 mn tonnes, against the 2017-18 production estimate of 32.25 mn tonnes & 20.3 mn tonnes in 2016-17. The closing stock at the of 2017-18 sugar season is likely to be 10 mn tonnes, more than double the stock of 3.87 mn tonnes last year.

Previous Updates

- The 1st advance estimate of production of sugarcane for 2018-19 have been released by the Department of Agriculture, Cooperation and Farmers Welfare on 26th September, 2018. The Production of Sugarcane is estimated at 383.89 million tonnes which is higher by 6.99 million tonnes than the last years production of 376.90 million tonnes. Further, it is higher by 41.85 million tonnes than the average production of last five years.
- The Union government on last week announced a Rs 5,500 crore package for the sugar industry, including over two-fold jump in production aid to cane growers and transport subsidy to mills for exports. The Centre will provide assistance to mills by compensating expenditure towards internal transport, freight, handling and other charges to facilitate 5 million tonnes (MT) export during the 2018-19 (October-September).



- A transport subsidy of Rs 1,000 per tonne will be given for mills located within 100 kms from the ports, Rs 2,500 per tonne for mills located beyond 100 kms from the port in the coastal states and Rs 3,000 per tonne for mills located in other than coastal states or actual expenditure, whichever is lower.
- Uttar Pradesh's (UP) chief minister Yogi Adityanath set November 30 as the deadline for private sugar millers to settle cane dues of INR86.83 billion for the 2017/18 crushing season, according to local press reports

Technical Analysis - Sugar (M grade) Spot Market at Kolhapur market

- Sugar spot prices at benchmark Kolhapur market closed at Rs 3100 quintal this week.
- Next resistance and support level for the coming month has been seen at Rs 3300 and Rs 3000per quintal respectively.
- Relative Strengths Indicator is indicating upward movement.



Technical Analysis - Chaku Sukha-gur(Cold))at Spot (Muzaffarnagar) market. Gur Market Scenario

- Prices of Chaku variety of gur in key Muzaffarnagar market closed at Rs 3400/quintal this week
- Next resistance and support level for the coming month has been seen at Rs 3600 and Rs 3100 per quintal





Domestic Sugar Market Technical Analysis (Future Market)

Commodity: Sugar Exchange: NCDEX

Contract: Sugar 1 M Cont



| Strategy: Wait | | | | | | | |
|---------------------------------|-------|------|-------|-----------|------|------|------|
| Intraday Supports & Resistances | | | S2 | S1 | PCP | R1 | R2 |
| Sugar | NCDEX | Oct | 2900 | 3100 | 3140 | 3200 | 3250 |
| Intraday Trade Call | | Call | Entry | T1 | T2 | SL | |
| Sugar | NCDEX | Oct | Wait | | | | |

^{*} Do not carry-forward the position next day.

Technical Commentary:

- There is no trade volume in near month future contract. Market participants are advised to wait until trade in volume starts.
- In the daily chart the prices has gained but there is no bullish reversal pattern has evolved.
- Seems that the prices are to consolidate in the range with good probability of touching the recent lows again.
- RSI showing some strength with prices remaining below 9 and 18 days EMA.



Sugar Domestic Balance Sheet

| | | 2016-17 | 2017-18 | 2018-19 | Oct-Dec | Jan-Mar | Apr-Jun | Jul-Sep |
|---|---|---------|---------|---------|---------|---------|---------|---------|
| | Community at a sla | 77 | 38.24 | 98.09 | 98.09 | 122.95 | 256.03 | 223.81 |
| Α | Carry in stock | | | | | | | |
| | | 202.85 | 320 | 355 | 100.66 | 187.78 | 46.48 | 20.08 |
| В | Estimated sugar production | | | | | | | |
| | | 4.46 | 2.85 | 0 | 0 | 0 | 0 | 0 |
| С | Imports | | | | | | | |
| | | 284.31 | 361.09 | 453.09 | 198.75 | 310.73 | 302.51 | 243.89 |
| D | Estimated sugar availability (A + B + C) | | | | | | | |
| | | 0.46 | 3 | 3 | 0 | 1 | 1 | 1 |
| Ε | Exports | | | | | | | |
| | | 283.85 | 358.09 | 450.09 | 198.75 | 309.73 | 301.51 | 242.89 |
| F | Availability for domestic consumption (D - E) | | | | | | | |
| | | 245.61 | 260 | 263 | 75.8 | 53.7 | 77.7 | 55.8 |
| G | Estimates sugar consumption | | | | | | | |
| | | 38.24 | 98.09 | 187.09 | 122.95 | 256.03 | 223.81 | 187.09 |
| Н | Carry out stock (F - H) | | | | | | | |

Source: Agriwatch and ISMA

Note: Indian sugar marketing year begins from October – September.

As per the Agriwatch estimate, India's sugar production is expected to rise to 355 LT in 2018/19 as the country is expecting a good cane crop this marketing year particularly from the state of Uttar Pradesh & Maharashtra. Agriwatch is expecting Maharashtra to produce 10-15% of more sugar in 2018-19 (01st October, 2018 -30th September, 2019)

In addition, Uttar Pradesh is also expected to produce a large quantity of sugar this year too due to a surge in cane area, yield and sugar recovery. Agriwatch is expecting U.P to produce 125 LT of sugar in 2018-19 (01st October, 2017 -30th September, 2018); while Karnataka is expected to produce 40 to 45 LT of sugar during the same duration.

On the other hand, sugar domestic consumption is expected to rise to 263 lakh tonnes in 2018-19 (01st October, 2018 – 30th September, 2019).

At the same time, with a higher domestic sugar production and an urge to earn more foreign exchange, the country's exports are expected to rise from 200 LT in 2018-19.

International Market Highlights

Recent Updates

• World Sugarcane production is forecast to decline 4% to 130 million tonnes in 2018-19, due to reduced average yields after less rain fell than expected in major growing areas, according to an attache report published in the USDA. Sugar production for the same period is expected to decrease 6% from a record 14.7 million tonnes in 2017-18 to 13.8 million tonnes. The USDA attache in Thailand said in the Sept 27 report that during the first half of 2018, sugar consumption was at 1.3 million tonnes, 6% lower than the same period last year. As the third-largest producer of sugar after Brazil and India, Thailand joined the growing list of regions implementing taxes on sweetened beverages in 2017, in an effort to reduce



consumption of sugary drinks, for 2017-18, sugar exports are forecast to reach a record 10.5 million tonnes after stronger-than-expected sugarcane production led to lower raw sugar prices.

World sugar futures continued to climb higher but at a slower pace. Firmer raw and white sugar
markets this week challenged ideas that prices might be about to embark on yet another downturn under
pressure from an influx of subsidised Indian supplies.

Previous Updates

- Russia's sugar beet crop begins to approach its halfway mark of completion, while Belarus reaches its quarter mark, local ministries indicate. Russian farmers harvested sugar beet from 467,900 ha as of September 27, or 42.2% of the area sown, according to the Ministry of Agriculture.
- Global sugar prices hit a 56-year low after more than a decade of steady rise, fuelled in part by the ethanol boom in Brazil. Bumper crops in Thailand (50% up from 2016-17) and expected 20-year record production of 21 million tonnes in EU is expected to keep global prices under pressure.
- **Brazilian and Australian sugar industry groups are working** together with their respective governments to prepare a formal complaint to the World Trade Organization (WTO) over any possible sugar export subsidy by India.
- Brazil's ethanol output is seasonal and typically peaks during the fourth quarter (October–December) of each year. The peak coincides with the harvest of sugarcane, the primary feedstock used in Brazil's ethanol production. This seasonal fuel ethanol production can lead to significant monthly variations in Brazil's total petroleum and other liquids production.
- UNICA, the Brazilian sugarcane industry association, has announced sales of hydrous ethanol set a new biweekly record during the second half of August, reaching 1.05 billion liters (277.38 million gallons).
- U.S. beet sugar production for 2018/19 is projected up 235,923 short tons, raw value STRV) to 5.343 million. The increase is based on sugarbeet area and yield forecasts made by NASS in Crop Production, on improved sugar extraction based on processor -reported field conditions heading into the harvest campaign, and on a lower projected beet pile shrink. Based on NASS sugarcane yield and area harvested and processors' forecast area for seed, 2018/19 cane sugar production in Louisiana is increased by 4,021 STRV to 1.785 million. Projected imports from Mexico are reduced to 842,150 STRV and projected high-tier tariff imports are increased to 45,000 STRV. There are no changes to 2018/19 sugar use. Ending stocks for 2018/19 are projected at 1.687 million STRV for a stocks-to-use ratio of 13.5 percent.
- Sugar mills in Brazil's Centre/South crushed 43.306 mln tonnes of cane in the second half of August, up from 33.562 mln in the rain-affected first half of the month and also above 39.076 mln in the same period a year ago, Unica data showed.
- Brazilian and Australian sugar industry groups have joined forces and are working together with their respective governments to prepare a formal complaint to the World Trade Organization (WTO) over



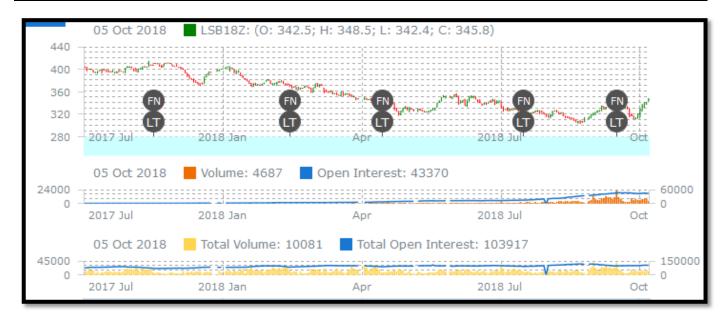
any possible sugar export subsidy by India, Reuters reported. Brazil and Australia view any subsidy by India, set to take over as the world's largest sugar producer this year, as a grave threat to a recent price recovery.

International Sugar Futures Price Projection

LIFFE (White Sugar Exchange) Future Market Sugar Scenario (Dec'18 Contract) Technical Commentary

- LIFFE future market trends firm for the week.
- Last candlestick depicts bullishness in the market.
- Strategy: sell below 351,T1 355

| International Sugar Futures Price Projection | | | | | | | |
|--|-------------------|---------------|-------------------------------------|--|--|--|--|
| | Contract Month | Present Quote | Expected Price level for next month | | | | |
| LIFFE Sugar (US \$/MT) | Dec'18 | 345 | 340-355 | | | | |



ICE (Raw Sugar Exchange) Future Market Scenario (Oct'18 Contract) Technical Commentary:

- ICE raw sugar futures trend Upward for the week.
- Last candlestick depicts bullishness in the market. Strategy: sell at 12.70 Targeting 14.

| International Sugar Futures Price Projection | | | | | | |
|---|--------|-------|-------|--|--|--|
| Contract Month Present Quote Expected Price level for next we | | | | | | |
| ICE Sugar #11 (US Cent/lb) | Oct'18 | 12.63 | 12-14 | | | |





| Commodity | | | Today | Week Ago | Month Ago | Year Ago |
|----------------|------------|------------------------|---------------|-----------|-----------|-----------|
| Sugar | Centre | Variety | 04-Oct- 18 | 27-Sep-18 | 04-Sep-18 | 04-Oct-17 |
| Delhi | Delhi | M-Grade | 3163 | 3040 | 3165 | 3781 |
| Deini | Delhi | S-Grade | 3143 | 3020 | 3145 | 3761 |
| | Khatauli | M-Grade | 3450 | 3400 | 3250 | 3820 |
| | Ramala | M-Grade | NA | 0 | 0 | 0 |
| Uttar Pradesh | Dhampur | M-Grade Ex-Mill | 3270 | 3200 | 3150 | 3700 |
| | Dhampur | S-Grade Ex-Mill | 3250 | 3180 | 3130 | 3680 |
| | Dhampur | L-Grade Ex-Mill | 3320 | 3250 | 3200 | 3750 |
| | Mumbai | M-Grade | 3360 | 3316 | 3416 | 3900 |
| | Mumbai | S-Grade | 3220 | 3216 | 3186 | 3746 |
| | Nagpur | M-Grade | 3225 | 3225 | 3150 | 3775 |
| Maharashtra | Nagpur | S-Grade | 3125 | 3125 | 3050 | 3655 |
| | Kolhapur | M-Grade | 3100 | 3100 | 3025 | 3650 |
| | Kolhapur | S-Grade | 3000 | 3000 | 2925 | 3530 |
| Assam | Guhawati | S-Grade | 3309 | 3309 | 3233 | 3847 |
| Meghalaya | Shillong | S-Grade | 3320 | 3320 | 3245 | 3850 |
| Andhus Duadach | Vijayawada | M-Grade | 3600 | 3600 | 3600 | 3993 |
| Andhra Pradesh | Vijayawada | S-Grade | 3540 | 3540 | 3540 | 3933 |
| West Bengal | Kolkata | M-Grade | 3560 | 3640 | 3550 | NA |
| Tamil Nadu | Chennai | S-Grade | 3325 | 3225 | 3300 | 3800 |
| | Dindigul | M-Grade | 3530 | 3520 | 3610 | 0 |
| | Coimbatore | M-Grade | 3620 | 3620 | 3680 | 0 |
| Chattisgarh | Ambikapur | M-Grade (Without Duty) | 3450 | 3450 | 3450 | 0 |



Sugar Prices are in INR/Quintal. (1 Quintal=100 kg)

| Commodity | | | Today | Week Ago | Month Ago | Year Ago |
|---------------------|---------------|--------------------------|---------------|-----------|-----------|-----------|
| Jaggery(Gur) Centre | | Variety | 04-Oct- 18 | 27-Sep-18 | 04-Sep-18 | 04-Oct-17 |
| | Muzaffarnagar | Chaku Sukha | 3425 | 3375 | 0 | 3600 |
| | Muzaffarnagar | Chaku(Arrival)(40kg Bag) | NA | 0 | 0 | 0 |
| | Muzaffarnagar | Khurpa | NA | 0 | 0 | 3413 |
| Uttar Pradesh | Muzaffarnagar | Laddoo | NA | 0 | 0 | 3778 |
| | Muzaffarnagar | Rascut | NA | 0 | 2825 | 2850 |
| | Hapur | Chaursa | NA | 0 | 0 | 3150 |
| | Hapur | Balti | NA | 0 | 0 | 3200 |
| Andhra Pradesh | | Gold | 3850 | 4050 | 4100 | 0 |
| | Chittur | White | 3100 | 4000 | 3950 | 0 |
| | | Black | 2500 | 2900 | 2550 | 0 |
| Maharashtra | Latur | Lal Variety | NR | 0 | 0 | 0 |
| | Bangalore | Mudde (Average) | 4250 | 4450 | 4150 | 5200 |
| | Belgaum | Mudde (Average) | 2800 | 3100 | NA | 3700 |
| | Belthangadi | Yellow (Average) | NA | 0 | 0 | 0 |
| | Bijapur | Achhu | 3000 | 3000 | 3100 | NA |
| | Gulbarga | Other (Average) | 3050 | 3150 | 3400 | 3650 |
| Karnataka | Mahalingapura | Penti (Average) | 3107 | 3039 | 3168 | 3650 |
| | Mandya | Achhu (Medium) | 3050 | 3050 | 3150 | 4000 |
| | Mandya | Kurikatu (Medium) | 3000 | 3000 | 3000 | 3700 |
| | Mandya | Other (Medium) | 2900 | 2950 | 2950 | 3550 |
| | Mandya | Yellow (Medium) | 3100 | 3000 | 3200 | 4000 |
| | Shimoga | Achhu (Average) | 3450 | 3550 | 4000 | 4450 |

| International Sugar Prices (Weekly) | | | | | | |
|-------------------------------------|----------------|-----------|-----------|--------|--|--|
| | Contract Month | 04-Oct-18 | 23-Aug-18 | Change | | |
| ICE Sugar #11 (US Cent/lb) | 18-Oct | 13.10 | 10.05 | 3.05 | | |
| | 19-Mar | 12.63 | 10.91 | 1.72 | | |
| | 19-May | 12.75 | 11.02 | 1.73 | | |
| | 18-Oct | 362.00 | 325 | 37.00 | | |
| LIFFE Sugar (US \$/MT) | 18-Dec | 345.80 | 313 | 32.80 | | |
| | 19-Mar | 349.50 | 314.3 | 35.20 | | |





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