

News Highlights.

- Output of Indian tea declined by 19 percent in March to 43.69 million kg amid lower output in the north—eastern region of the country compared to same period previous year. Output in Assam, the largest tea producing state in India declined by 25% to 11.87 million kg. compared to previous year amid dry weather in the tea producing regions.
- Tea Research Association and London –based Commonwealth Agricultural Bureau
 International have together taken up a project towards ecological approach to tea
 production in order to reduce application of pesticide. The project will enhance the
 development of a package of practices in relation to pest management and leading to the
 adoption of non –pesticide control methods of tea production.
- Tea prices at the recent Kenya tea auction increased to a more than two -year high and
 might increase further amid hailstorms damaging the crop. The average price increased to
 \$2.77 a kilogram at last week's sale which is the highest since March 2013. According to
 industry sources, rains are forecast in May, but it will not be sufficient to improve
 production significantly.
- Tea estates in West Bengal are acting on the state government's tea tourism policy, which allows one acre of estate to be used up for tourism purposes. The state tourism department is working on developing two new eco-tourism hubs at Sylee and Kunjanagar in the Dooars (North Bengal) with a focus on tea tourism. On the other hand, The Lalit Great Eastern hotel has tied up with the 140-year-old Goomtee Tea Estate in Kurseong.
- Tea Output in Nilgiris has increased by 37% in the month of April 2015 to 1.93 million kg compared with the same period previous year. The seasonal showers received in the month of April helped in the production of the crop. The increase is sharper compared to the five –year average production of 1.31 million kg in April.



Domestic Trade Scenario:

Indian Tea Auctions

Kolkata Tea Auction: Sale No: 19 (Price in Rs./kg)

Variety	Avg. Price	Avg. Price Total Offerings	
		(Kgs)	(Kgs)
CTC	153.33	7,18,247	5,38,364
ORTHODOX	191.59	2,81,902	2,13,579
DARJEELING	459.88	35,952	26,821
DUST	154.30	2,34,875	1,51,624

(Source: CTTA, Parcon)

Prices noticed firm tone during the week except slight weak tone in Orthodox and Darjeeling variety. Quantity offered on sale declined during the week compared to previous week. The Better Dooars noticed firm tone and Good/Best Assams noticed steady tone. There was good demand from Western India buyers and the local buyers. Enquiry from the exporters added to the firm tone of the market. In the orthodox variety, Well Made Tippy Whole Leaf noticed steady tone and other varieties noticed weak tone. Prices are likely to notice firm tone in the near –term.

Guwahati Tea Auction: Sale No: 19 (Price in Rs./kg)

Guwahati	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC	143.15	16,66,801	11,08,666
Dust	144.84	7,44,394	4,24,083

(Source: CTTA, Parcon)

Prices noticed weak tone during the week. Quantity offered on sale increased during the week compared to previous week. Arrivals are expected to increase in the coming days amid good rains in the tea growing regions during the last few days. There was demand for Good Sorts and other varieties declined in line with quality. There was not much demand from the exporters in the market and selective demand from Hindustan Unilever Limited and Tata Global. Prices are likely to notice range —bound to weak tone in the near —term.

Siliguri Tea Auction: Sale No: 19 (Price in Rs./kg)

Variety	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC Dust	117.87	2,20,756	1,47,944
CTC Leaf	132.58	14,57,550	10,49,931

(Source: Associated Brokers)



Prices noticed weak tone at the auction centre during the week. Quantity offered on sale increased during the week compared to previous week. There was good demand for Leaf variety and fair demand for Dust variety. Other varieties moved in line with quality. Buying interest was noticed from Hindustan Unilever Limited. There was selective demand from exporters and Tata Global. Prices are likely to notice weak tone in the coming days.

Jalpaiguri Tea Auction: Sale No: 19 (Price in Rs./kg)

Variety	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC Dust	-	-	-
CTC Leaf	-	-	-

(Source: Jalpaiguri Tea Auction Committee)

There was no auction at Jalpaiguri during the week.

Cochin Tea Auction: Sale No: 20 (Price in Rs./kg)

Cochin	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC Dust	91.81	1418895.00	1131923.30
CTC Leaf	68.96	79064.50	49658.00
Orthodox Dust	63.60	17444.00	3806.00
Orthodox Leaf	136.17	133751.00	105940.00

(Source: Paramount Marketing, Coimbatore)

Prices noticed weak tone during the week. Quantity offered on sale increased during the week compared to previous week. Select Best HighGrown Brokens, Whole Leaf and Fannings noticed steady tone. There was good demand from upcountry and local buyers. There was not much demand from exporters. Prices are likely to continue weak tone in the near –term.

Coimbatore Tea Auction: Sale No. 20 (Price in Rs./kg)

Coimbatore	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC Dust	75.20	318443.00	197004.00
CTC Leaf	69.61	152811.00	66736.00
Orthodox Dust	63.23	21864.00	4822.00
Orthodox Leaf	73.92	7734.00	5644.00

(Source: Paramount Marketing, Coimbatore)

Prices noticed weak tone during the week. Quantity offered on sale increased during the week compared to previous week. Arrivals have increased during the last few days amid rains in the tea growing regions. Good demand for Nilgiris tea lent some support to the market. Lack of demand



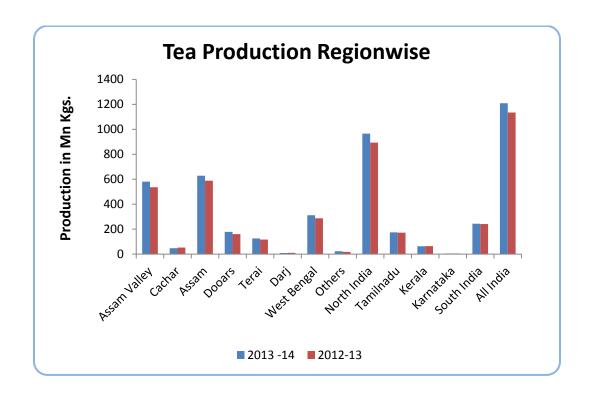
from blenders and local tea buyers weighed on the market. Prices are likely to notice steady to weak tone in the coming days.

Coonoor Tea Auction: Sale No: 20 (Price in Rs./kg)

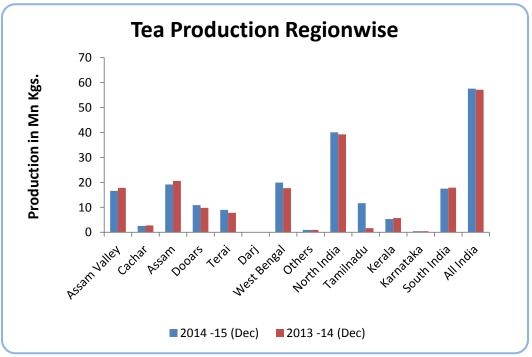
Coonoor	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC Dust	68.01	561944.00	397617.00
CTC Leaf	67.47	1267002.00	806963.00
Orthodox Dust	85.83	51568.00	37141.00
Orthodox Leaf	93.57	59862.50	57080.50

(Source: Paramount Marketing, Coimbatore)

Prices noticed weak tone during the week. Quantity offered on sale increased during the week compared to previous week. There is not much demand from the local buyers around current levels. Arrivals are increasing and are likely to be more in the coming days. Prices are likely to notice weak tone in the near —term.







(Source: Tea Board)

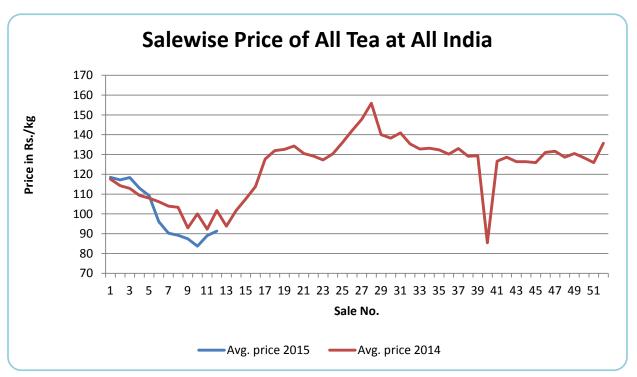
The above graph shows production comparison region wise during the last two years and in the month of May in comparison with previous year. In the year 2014 (Apr –Mar), production increased by 6.5% to 1208.78 million kgs mainly on account of increase in production in Assam. In the current year in the month of May, production of tea in India declined by 11.8% to 91.41 million kgs. in comparison with the same period last year following lack of suitable temperature and rainfall in north India.

REGIONWISE OUARTERLY EXPORTS (IN MILLION KGS.)

		North India			South India		All India		
	Qty	Value	Unit Price	Qty	Value	Unit Price	Qty	Value	Unit Price
Apr-Dec 2014	Qty	Value	11166	Qty	Value	11100	Qty	Value	11166
(P)	80.42	1996.9	248.3	61.41	835.17	136	141.83	2832.02	199.68
Apr-Dec 2013	97.41	2424.9	248.93	68.95	987.32	143.19	166.36	3412.17	205.11
Inc/Dec in %	-17.44	-17.65	-0.25	-10.94	-15.41	-5.02	-14.75	-17	-2.65
Jan-Dec 2014									
(P)	116.29	2777.31	238.83	84.94	1151.63	135.58	201.23	3928.94	195.25
Jan-Dec 2013	128.08	3075.87	240.15	90.98	1279.36	140.62	219.06	4355.23	198.81
Inc/Dec in %	-9.21	-9.71	-0.55	-6.64	-9.98	-3.58	-8.14	-9.79	-1.79

Source: Tea Board Of India





The above graph shows the price comparison of All Tea at All India in 2014 and 2015. Currently the average prices of all tea are slightly lower compared to previous year amid lack of availability of good quality tea in the market. Prices have increased during the week compared to previous week.



Weekly Average Prices at Indian Auction Centers for week ending 2014-05-09

Varie ty	Kolkata	Guwahati	Siliguri	Jalpaiguri	Cochin	Coonoor	Coimbatore	Tea Serve
CTC All	148.11(16 1.06)	148.38(165. 04)	130.77(1 40.12)	NS(NS)	92.88(10 8.17)	71.37(82.3 8)	78.31(92.06)	57.96(63.3 1)
Dust								
Total Tea	164.59(17 3.37)	149.15(164. 90)	130.77(1 40.12)	NS(NS)	96.47(10 9.55)	72.33(82.7 2)	78.41(92.07)	57.96(63.3 1)

(Figure in brackets denote prices during the same corresponding period in the previous year)

Variety	North India	South India	All India
CTC	142.21(153.12)	78.01(91.72)	113.27(129.06)
All Dust			
Total	148.33(157.57)	80.51(92.80)	118.13(132.58)
Tea			

(Source: Tea Board)



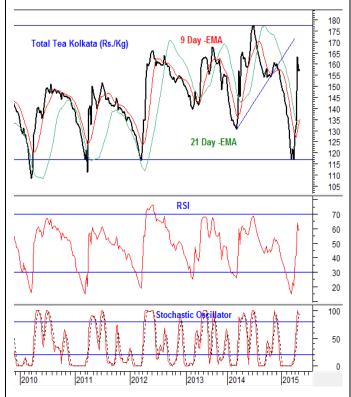
Tea - Technical Outlook

Total Tea -Kolkata

Technical Commentary:

Tea prices noticed slight recovery during the week. MACD is moving towards the positive territory supporting some recovery in the coming days. Stochastic oscillator is declining in the oversold territory denoting some recovery in the near – term.

The tea prices are likely to notice recovery towards 200 levels in the coming days. Buyers can purchase on any weakness for their near -term requirement.



Strategy: Buy On Near -Term Weakness

Weekly Supports & Resistances		S1	S2	PCP	R1	R2
Total Tea	Kolkata	150.00	130.00	164.59	200.00	225.00



International Trade Scenario:

Srilanka Tea Auction (Colombo): Sale No: 18 (Price in Srilankan Rs./kg)

	ВОР	BOPF
Good Westerns	390 - 460	410 - 530
Average Westerns	365 - 385	360 - 400
Plainer Westerns	345 - 360	340 - 355
Western Mediums	510 - 600	350 - 380
Uva Teas	380 - 435	380 - 425
Nuwara Eliya Teas	460 - 550	350 - 390
Udapussellawa Teas	310 - 335	300 - 325
CTC (BP1 and PF1)	290 - 420	320 - 510

In this week's auction, 8.08 million kgs of tea was offered for sale compared to 7.61 million kgs of tea during the previous week. There was fair demand for Select Best teas during the week. Better western BOP's noticed mixed tone and BOPF's noticed firm tone during the week. High Grown and Mid Grown CTC's noticed easy tone and Low Grown CTC's noticed weak tone during the week. There was fair demand for liquoring leafy teas.

In the leaf category, Better PEK/PEK1's and a few bolder types noticed firm tone. In the Tippy catalogues, better made FBOP and FF1's noticed firm tone during the week. The below best and plainer variety noticed firm tone during the week. There was less demand from Iran. There was good demand from Dubai, Turkey, Iraq, Libya, Saudi Arabia and CIS countries.



DETAILS OF TEAS AWAITING SALE

DETAILS OF TEAS AWAITING SALE

SALE NO: 19 SCHEDULED FOR 19TH/20TH MAY 2015

	LOT	QUANTITY kgs	LOW GROWN CA	ATALOGUES		
Ex Estate	1,327	1,624,914	Leafy	Closed on	30/04/2015	Violations Excluded
High & Medium	1,540	959,171	Tippy	Closed on	30/04/2015	Violations Excluded
Low Grown: Leafy	3,994	2,053,920				
Low Grown: Tippy	2,539	1,642,987	OTHER MAIN SA	LE CATALO	GUES	
Premium Flowery	431	116,879	High & Medium	Closed on	30/04/2015	Violations Excluded
Off Grades	2,184	1,364,521	Dust	Closed on	30/04/2015	Violations Excluded
	· · · · · · · · · · · · · · · · · · ·	, ,	Premium Flowery	Closed on	30/04/2015	Violations Excluded
Dust	655	696,938	Off Grades	Closed on	30/04/2015	Violations Excluded
TOTAL	12,670	8,459,330	BOP1A	Closed on	30/04/2015	Violations Excluded
Re-print	1,250	878,908	Ex Estate	Closed on	30/04/2015	Violations Excluded

: 205,292 No of Pkgs

CTC : 10,744 Pkgs - 598,726 kgs

SALE NO. 19 - SALE OF 20TH/21ST MAY 2014 BUYERS' PROMPT : 26/05/2015 **Re-print Lots** : 453 SELLERS' PROMPT : 27/05/2015 Lots : 12,250

: 7,949,845 kgs Re-print Quantity : 294,754 kgs Quantity

SALE NO: 20 SCHEDULED FOR 26TH/27TH MAY 2015

	LOT	QUANTITY kgs	LOW GROWN CAT	TALOGUES		
Ex Estate	1,170	1,385,072	Leafy	Closed on	08/05/2015	Violations Excluded
High & Medium	1,602	1,000,122	Tippy	Closed on	08/05/2015	Violations Excluded
Low Grown: Leafy	3,595	1,786,904				
Low Grown: Tippy	2,214	1.381.676	OTHER MAIN SAL	E CATALOG	<u>SUES</u>	
Premium Flowery	416	105,757	High & Medium	Closed on	08/05/2015	Violations Excluded
Off Grades	2,163	1,348,797	Dust	Closed on	08/05/2015	Violations Excluded
Dust	617		Premium Flowery	Closed on	08/05/2015	Violations Excluded
		640,270	Off Grades	Closed on	08/05/2015	Violations Excluded
TOTAL	11,777	7,648,598	BOP1A	Closed on	08/05/2015	Violations Excluded
Re-print	907	621,191	Ex Estate	Closed on	07/05/2015	Violations Excluded

No of Pkgs : 186,143

: 9,720 Pkgs - 543,019 kgs

SALE NO. 20 - SALE OF 27TH/28TH MAY 2014 BUYERS' PROMPT : 03/06/2015 : 414 SELLERS' PROMPT : 04/06/2015

Lots: 12,160Re-print LotsQuantity: 7,766,617 kgsRe-print Quantity **Re-print Quantity** : 261,221 kgs

(Source: Forbes And Walker Tea Brokers)



Kenya Tea Auction (Mombasa): Sale No: 19

CTC QUOTATIONS	BP1 - USC	PF1 - USC	PD - USC	D1 - USC
Best	304 - 392	335 - 352	310 - 358	287 - 328
Good	289 - 324	330 - 353	315 - 330	284 - 294
Good Medium	292 - 311	335 - 346	306 - 332	272 - 298
Medium	394 - 458	320 - 342	292 - 320	270 - 298
Lower Medium	110 - 290	145 - 258	105 - 298	235 - 299
Plainer	112 - 254	095 - 222	096 - 290	085 - 220

During the week good demand noticed for 6,325,414 kilos of tea on offer. Brighter DUST1s were USC6 to UCS14 higher, with mediums USC6 to USC16 higher and prices of lower mediums were USC25 higher and easier up to USC20 during the week. Prices of Brighter BP1's noticed higher tone up to USC30, prices of mediums were up to USC18 higher and prices of lower mediums were USC12 higher and easier up to USC16. Other varieties like Brighter Pdusts, Lower Medium PF1's noticed easy tone during the week.

In the secondary catalogues, BP's and PF's noticed firm tone during the week. Well sorted clean coloury Fannings and Dusts noticed steady to firm tone during the week. Other Fannings and BMF's noticed good demand around lower levels. There was good buying interest from Pakistan packers, Yemen, Egyptian packers, UK, Kazakhstan and Sudan. There was some demand from Afghanistan, Yemen, other Middle –eastern countries and Bazaar. There was less demand from Iran and Russia. There was some buying support from Somalia around lower levels.

(Source: Africa Tea Brokers)



Indonesia Tea Auction (Jakarta): Sale No: 19

Orthodox	OFFERI	ED	SOL	\mathbf{D}	%
PTPN ESTATE	8.400	441.980 Kg	6.160	320.340 Kg	72.48
PRIVATE ESTATE		Kg		Kg	,
TOTAL	8.400	441.980 Kg	6.160	320.340 Kg	72.48
C.T.C	OFFERI	E D	SOL	\mathbf{D}	%
PTPN ESTATE	1.820	103.880 Kg	1.600	91.060 Kg	87.66
PRIVATE		Kg		Kg	,
ESTATE					
TOTAL	1.820	103.880 Kg	1.600	91.060Kg	87.66
TOTAL	10.220	545.860 Kg	7.760	411.400 Kg	75.37

(Prices in US cents/kg)

Orthodox First Grades						
BOP.I	BOP	BOPF	PF	DUST	BT	BP
156-220	134-187	112-195	111-191	110-187	100-132	282

Orthodox Secondary Grades						
PF.II	DUST.II	BT.II	BP.II	DUST.III		
112-188	110-119	107-115	-	109-118		

CTC First and Secondary Grades						
BP.1	PF.1	PD	D.1	FANN	D.2	D.3
129-176	166-204	157-208	159-227	118-208	149-186	

Market offerings declined to 10,220 paper sacks from 12,740 paper sacks. There was good demand in the market. Average price increased to USDcts 142.39 instead of USDcts 140.72 during last week's auction. Average price of Orthodox variety declined to USDcts 136.11 and average price of CTC increased to USDcts 163.61. Secondary variety and Fannings noticed easy tone. Quantity sold increased to 75.37% during the period compared to 70.06% during last auction.



OFFERING FOR THE NEXT AUCTION

PRODUCER	Orthod	lox	C.T.C		
FRODUCER	20/05/15	27/05/15	20/05/15	27/05/15	
PTPN. IV	1.160 S	1.060 S	-	-	
PTPN. VI	440 S	220 S	700 S	620 S	
PTPN. VII	1.140 S	1.160 S	300 S	360 S	
PTPN. VIII	3.680 S	4.500 S	240 S	1.200 S	
PTPN. IX	360 S	360 S	-	-	
PTPN. XII	- S	- S	520 S	500 S	
Total Estate	6.780 S	7.300 S	1.760 S	2.680 S	
Pagilaran	- S	- S	- S	- S	
Total Private	- S	- S	- S	- S	
Grand Total	6.780 S	7.300 S	1.760 S	2.680 S	

(Source: TEH)



Bangladesh Tea Auction (Chittagong): Sale No: 02

(In Taka/kg)

BROKENS	QUOTATIONS	FANNINGS	QUOTATIONS
Large/Bold	2.68-2.79	Best	2.68-2.76
Medium	2.66-2.75	Good	2.62-2.66
Small	2.46-2.59	Medium	2.53-2.59
Plain	2.14-2.27	Plain	2.27-2.40

Tea prices at Bangladesh tea auction increased during the week amid arrival pf fresh leaf of the new marketing season. The average price of tea during this week's auction was around USD 2.60/kg. Around 845,750 kgs of tea was offered for sale and nearly 3 percent remained unsold.

There was good demand from loose tea buyers and blenders. 12,453 packages and 308 packages of CTC Leaf of old season noticed good demand. 2,536 packages and 136 packages of old season on offer of CTC Dust noticed fair buying interest. In CTC Dust, good liquoring varieties were firm and medium levels noticed steady tone. Good liquoring Broken varieties noticed demand around lower levels. Good liquoring varieties in fannings noticed firm tone during the week. Good liquoring Dusts noticed firm tone during the week.

(Source: National Brokers Limited)



WORLD CROP STATISTICS IN (Mn/kgs)

					Todate	Todate	Todate	Differe	nce +/-
		2013	2014	2015	2013	2014	2015	2013 vs 2014	2014 vs 2015
Sri Lanka	Mar	32.7	25.7	30.2	81.6	73.8	79.08	-7.8	5.28
Malawi	Mar	6.6	7.4	6.9	17.7	21.8	18.5	4.1	-3.3
Kenya	Mar	33.3	33.3	15.7	117.2	112.1	81.6	-5.1	-30.5
Bangladesh	Mar	0.45	0.56	0.36	0.79	0.84	0.53	0.05	-0.31
North India	Mar	32.1	36.1	27.1	36.5	42.8	33.2	6.3	-9.6
South India	Mar	15.2	17.5	16.6	46.7	48.6	47.4	1.9	-1.2
					Todate	Todate	Todate	Differe	nce +/-
		2012	2013	2014	2012	2013	2014	2012 vs 2013	2013 vs 2014
Indonesia	May	-	5.3	5.2	-	24.1	24.8	-	0.7

(Source: Forbes And Walker Tea Brokers)

World tea production has been increasing over the years. With more medicinal value of tea being highlighted, the consumption is set to increase in the coming years. However in the previous year, global black tea output declined to 2019.13 mkg compared to 2027.5 mkg in 2013. India's production declined by 16.06 mkg to 1127.21 mkg. According to Indian Tea Association, consumption of tea is increasing at an annual rate of 3 per cent. In the current financial year in India, production of tea is likely to be more in the coming months following good rains in the tea growing regions in the months of April and May.

Currency	16-05-2015	09-05-2015
USD	63.44	63.72
Srilankan		
Rupee	0.4756	0.4781
Indonesian		
Rupiah	0.0049	0.0049
Kenyan		
Shilling	0.6622	0.6729
Bangladeshi		
Taka	0.8157	0.8191





Overall Outlook and Recommendation:

In the domestic market, prices noticed weak tone during the week except slight firmness at Kolkata tea auction. Quantity offered on sale increased during the week compared to previous week. The second flush of tea is expected in the market by the last week of this month and the production is expected to be good. Prices are likely to notice range —bound to weak tone in the near —term.

In the global market prices noticed mostly firm tone. There was good demand for Kenyan tea in the market around current levels. Lower production of tea this year in Kenya is supporting prices. Future offering of tea is likely to increase in Srilanka and decline in Indonesia in the coming week. Prices are likely to notice firm tone amid expected good demand in the market.

Disclaimer

The information and opinions contained in the document have been compiled from sources believed to be reliable. The company does not warrant its accuracy, completeness and correctness. Use of data and information contained in this report is at your own risk. This document is not, and should not be construed as, an offer to sell or solicitation to buy any commodities. This document may not be reproduced, distributed or published, in whole or in part, by any recipient hereof for any purpose without prior permission from the Company. IASL and its affiliates and/or their officers, directors and employees may have positions in any commodities mentioned in this document (or in any related investment) and may from time to time add to or dispose of any such commodities (or investment). Please see the detailed disclaimer at http://www.agriwatch.com/Disclaimer.asp

© 2014 Indian Agribusiness Systems Pvt Ltd.