

### News Highlights.

- According to the Tea Board Of India, tea output declined by 5.42% to 148.81 million kgs. in the month of September 2015 compared to the same corresponding period previous year. Unfavourable weather condition in the North –eastern tea growing regions have affected production. Production in west Bengal declined by 13.5% to 39.24 million kg and production in South India declined by 7.33% to 18.34 million kgs. in September compared to the same corresponding period previous year.
- Shares of tea companies are in focus and are trading higher by up to 18% on the BSE on expectation that tea prices are likely to surge amid likely decline in production. Warren Tea (up 18% at Rs 158), Rossell India (13% at Rs 137), Williamson Magor & Company (7% at Rs 62.70), Mcleod Russel India (6% at Rs 178), Jay Shree Tea (5% at Rs 78.75), Tata Global Beverages (4% at Rs 133) and Bombay Burmah Trading Corporation (3% at Rs 496) were trading higher by more than 3% on the BSE early this week.
- The cumulative turnover at Coonoor Tea Trade Association (CTTA) auctions till last month has declined compared to the same corresponding period previous year. The volume sold till October has increased by 17 per cent compared to previous year amid lowering prices by around Rs.3/kg. The overall turnover declined by 0.92 per cent to Rs.363.02 crore till October 2015 compared to Rs.366.39 crore during the same corresponding period previous year.
- Recently the labour strike that affected the tea, rubber, coffee and cardamom plantations in Kerala for 17 days in September –October period has resulted in a loss of 140 crore to the plantation section and with the 30 per cent hike in the wages, the loss in this financial year is likely to be more according to the Chairman of the Association of Planters of Kerala. The prices of the commodities are declining on one hand and the cost of production is increasing on the other hand.
- According to sources at McLeod Russel, loss in tea crops were was to the tune of 25 to 30 million this year. Tea prices are expected to increase by Rs 15-20 per kg before the year-end. However, the price rise will not bring any change in profitability in the current fiscal.
- The Assam state government and the development minister have designed a web portal to compile comprehensive data on Assam's tea gardens. The aim of the portal will be to present a true picture of the tea gardens and the condition of the children growing up there. The web portal, devised by the office of the labour commissioner with technical support from Unicef, will focus on key performance indicators of the gardens.
- Farmers in Bomet County, Kenya are unhappy with the fluctuating tea prices and have appealed to the national government to devolve the sector, which they say is under threat from the stranglehold of middlemen. The farmers lamented that the low prices were making causing them contemplate switching to more lucrative crops. The farmers said that the current tea prices, which stand at Sh18 per kilo, can hardly sustain their operation costs, in addition to earning them a profit.

## Domestic Trade Scenario:

### Indian Tea Auctions

#### Kolkata Tea Auction: Sale No: 46 (Price in Rs./kg)

Variety	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC	152.53	32,84,000	25,29,000
ORTHODOX	207.23	7,39,000	6,44,000
DARJEELING	-	-	-
DUST	152.84	13,41,000	10,52,000

(Source: Parcon)

Prices noticed weak tone during the week. Quantity offered on sale increased during the week compared to previous week. There was fair demand in the market. Good/Best Assams noticed steady tone and Medium Assams noticed mixed tone following quality. Steady tone was witnessed in Dooars and Cachars. Buying interest was noticed from Tata Global, Hindustan Unilever Limited and internal buyers. Enquiry from exporters lent some support to the market. In the Orthodox category, the Bolder Whole Leaf noticed firm tone and the Whole Leaf, Broken and Fannings noticed steady to weak tone. Demand was noticed from the Middle –East and other CIS countries. Prices are likely to notice range –bound to firm tone in the near –term.

#### Guwahati Tea Auction: Sale No: 46 (Price in Rs./kg)

Guwahati	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC	138.78	40,91,000	33,96,000
Dust	149.07	20,13,000	15,45,000

(Source: Associated Brokers)

Prices noticed weak tone during the week. Quantity offered on increased during the week compared to previous week. Lack of availability of good quality leaf added to the weak tone of the market. Plainer and secondary Dusts noticed withdrawals in the market. There was some demand for Leaf variety around lower levels of the market. Prices are likely to notice weak tone in the coming week.

#### Siliguri Tea Auction: Sale No: 46 (Price in Rs./kg)

Variety	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC Dust	123.21	5,65,000	4,76,000
CTC Leaf	125.42	42,23,000	36,05,000

(Source: Associated Brokers)

Prices noticed firm tone during the week. Quantity offered on sale increased during the week compared to previous week. All sorts of tea noticed firm tone during the week. Clean and Bright Liquors noticed positive tone amid good demand. Dusts continued positive tone in the market. Blenders and Domestic buyers lent support to the market. Prices are likely to notice firm tone in the coming days.

**Jalpaiguri Tea Auction: Sale No: 46 (Price in Rs./kg)**

Variety	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC Dust	-	-	-
CTC Leaf	-	-	-

(Source: Jalpaiguri Tea Auction Committee)

There was no auction at Jalpaiguri during the week.

**Cochin Tea Auction: Sale No: 47 (Price in Rs./kg)**

Cochin	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC Dust	96.53	1110946.20	1016643.30
CTC Leaf	71.36	82195.00	66738.00
Orthodox Dust	81.34	18355.00	13818.00
Orthodox Leaf	127.53	188340.00	176512.00

(Source: Paramount Marketing, Coimbatore)

Prices noticed firm tone during the week. Quantity offered on sale declined during the week compared to previous week. Export enquiry added to the positive tone of the market. Arrivals were lower amid rains in the tea growing regions. Buying interest was noticed from local buyers. Prices are likely to notice firm tone in the near –term.

**Coimbatore Tea Auction: Sale No: 47 (Price in Rs./kg)**

Coimbatore	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC Dust	83.99	314183.00	261906.00
CTC Leaf	72.36	156023.00	150023.00
Orthodox Dust	68.96	8948.00	8083.00
Orthodox Leaf	89.65	11616.00	11616.00

(Source: Paramount Marketing, Coimbatore)

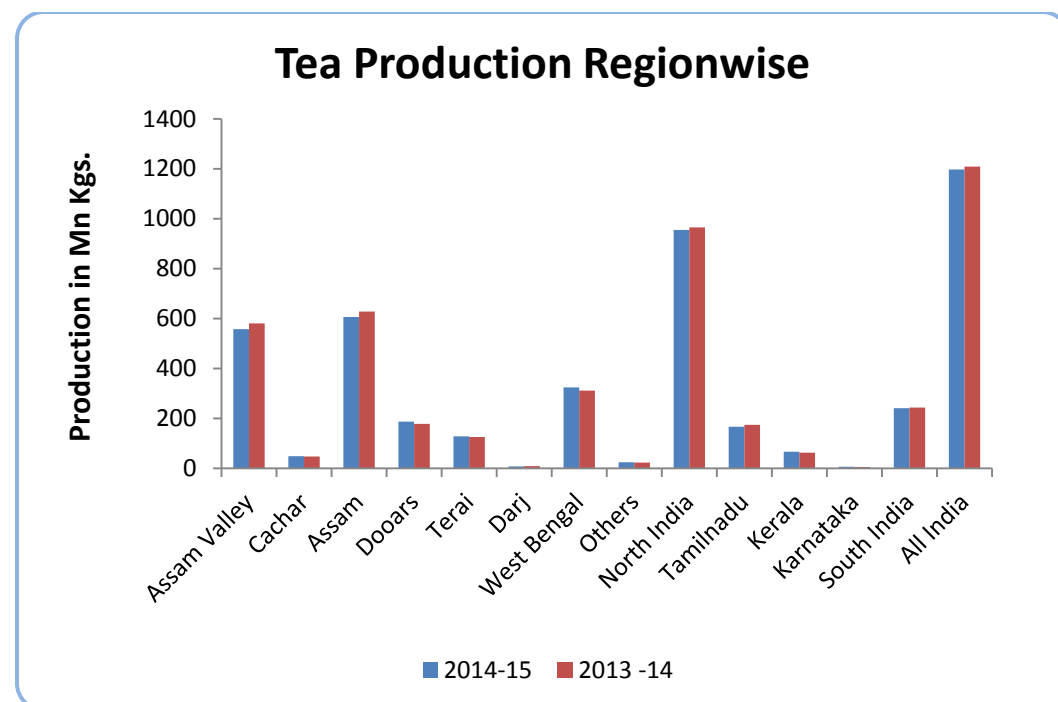
Prices noticed positive tone during the week except slight weakness in CTC Dust variety. Quantity offered on sale increased during the week compared to previous week. Good demand from blenders for CTC Leaf and Dust variety lent support to the market. Prices are likely to notice range –bound to firm tone in the coming week.

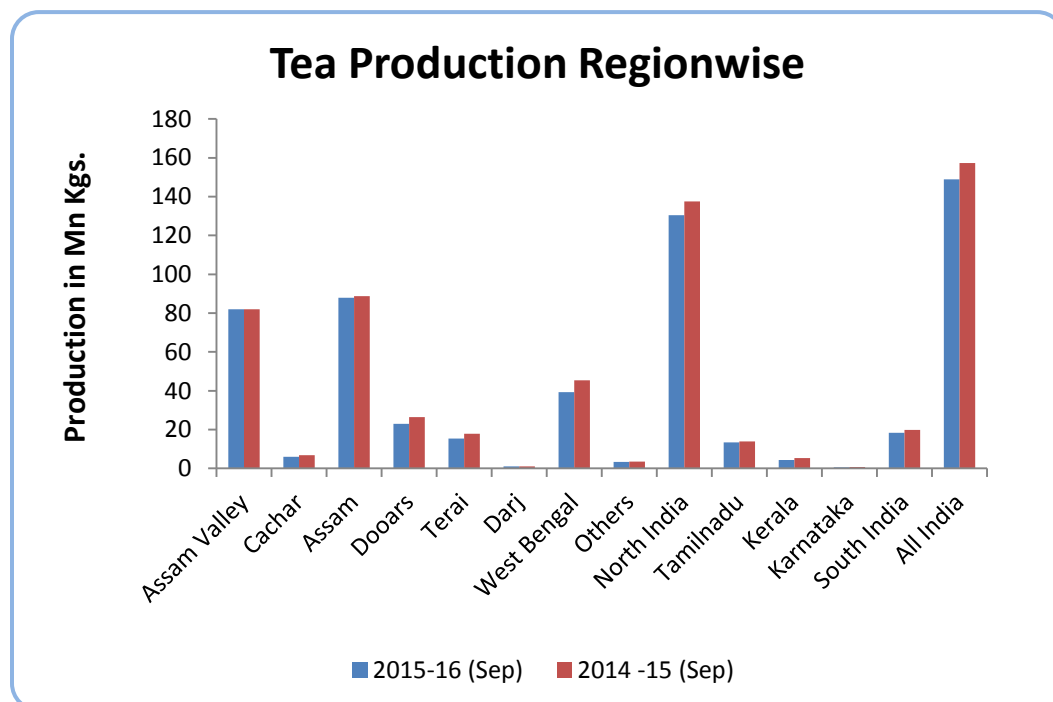
**Coonoor Tea Auction: Sale No: 47 (Price in Rs./kg)**

Coonoor	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC Dust	80.09	433256.80	372242.30
CTC Leaf	69.87	1021564.10	944379.10
Orthodox Dust	86.62	60628.00	55511.00
Orthodox Leaf	105.18	67814.50	58590.50

(Source: Paramount Marketing, Coimbatore)

Prices noticed mixed tone during the week. Quantity offered on sale increased during the week compared to previous week. Buying interest was noticed from Kerala State Civil Supplies and loose tea buyers. Prices are likely to notice positive tone in the coming days.





(Source: Tea Board)

The above graph shows region wise production comparison, during the last two years and in the month of September in comparison with to previous year. In the year 2014 (Apr –Mar), production increased by 6.5% to 1208.78 million kgs mainly on account of increased in production in Assam. In the current year in the month of September, production of tea in India declined by 5.42% to 148.81 million kgs. in comparison to the same corresponding period last year following owing to lack of suitable temperature and rainfall mainly in north India.

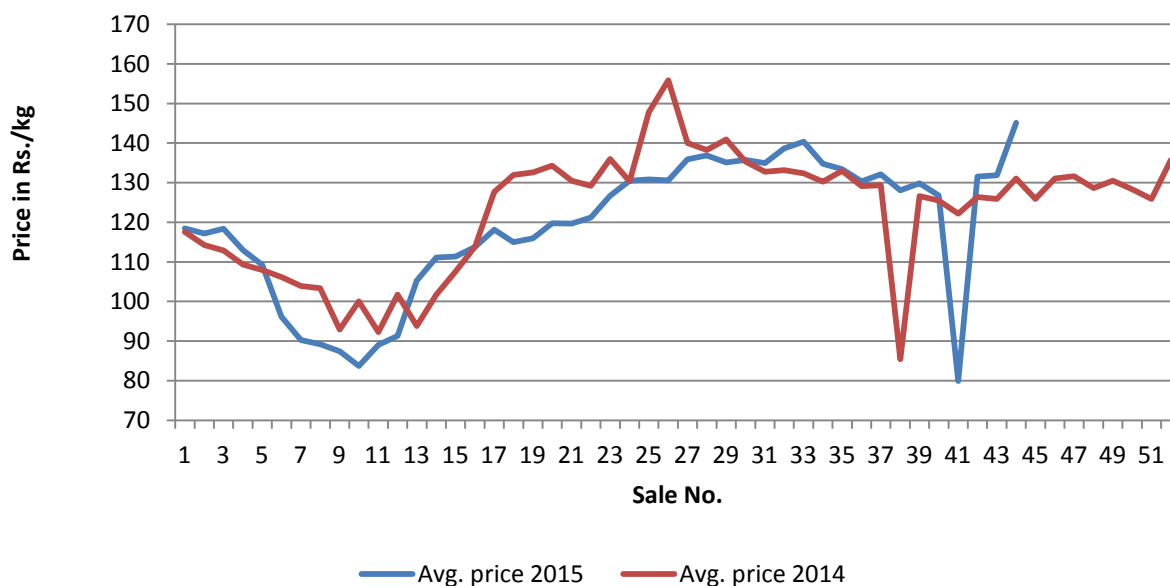
#### REGIONWISE QUARTERLY EXPORTS:

(Qty In M.Kgs, Value in Rs. Crs, Unit Price in Rs./kg)

	North India			South India			All India		
	Qty	Value	Unit Price	Qty	Value	Unit Price	Qty	Value	Unit Price
Jan-Sep 2015 (P)	81.04	1906.33	235.23	68.76	907.39	131.96	149.80	2813.72	187.83
Jan-Sep 2014	81.68	2044.99	238.68	66.86	917.83	137.28	152.54	2962.82	194.23
Inc/Dec in %	-5.42	-6.78	-1.44	2.84	-1.14	-3.87	-1.80	-5.03	-3.30
Jan-Dec 2014 (P)	116.29	2777.31	238.83	84.94	1151.63	135.58	201.23	3928.94	195.25
Jan-Dec 2013	128.08	3075.87	240.15	90.98	1279.36	140.62	219.06	4355.23	198.81
Inc/Dec in %	-9.21	-9.71	-0.55	-6.64	-9.98	-3.58	-8.14	-9.79	-1.79

Source: Tea Board Of India

### Salewise Price of All Tea at All India



The above graph shows the All India price comparison of All Teas at All India in 2014 and 2015. Currently the average prices of all tea are higher compared to previous year amid lower arrivals in the domestic market. Prices have increased during the week compared to previous week.

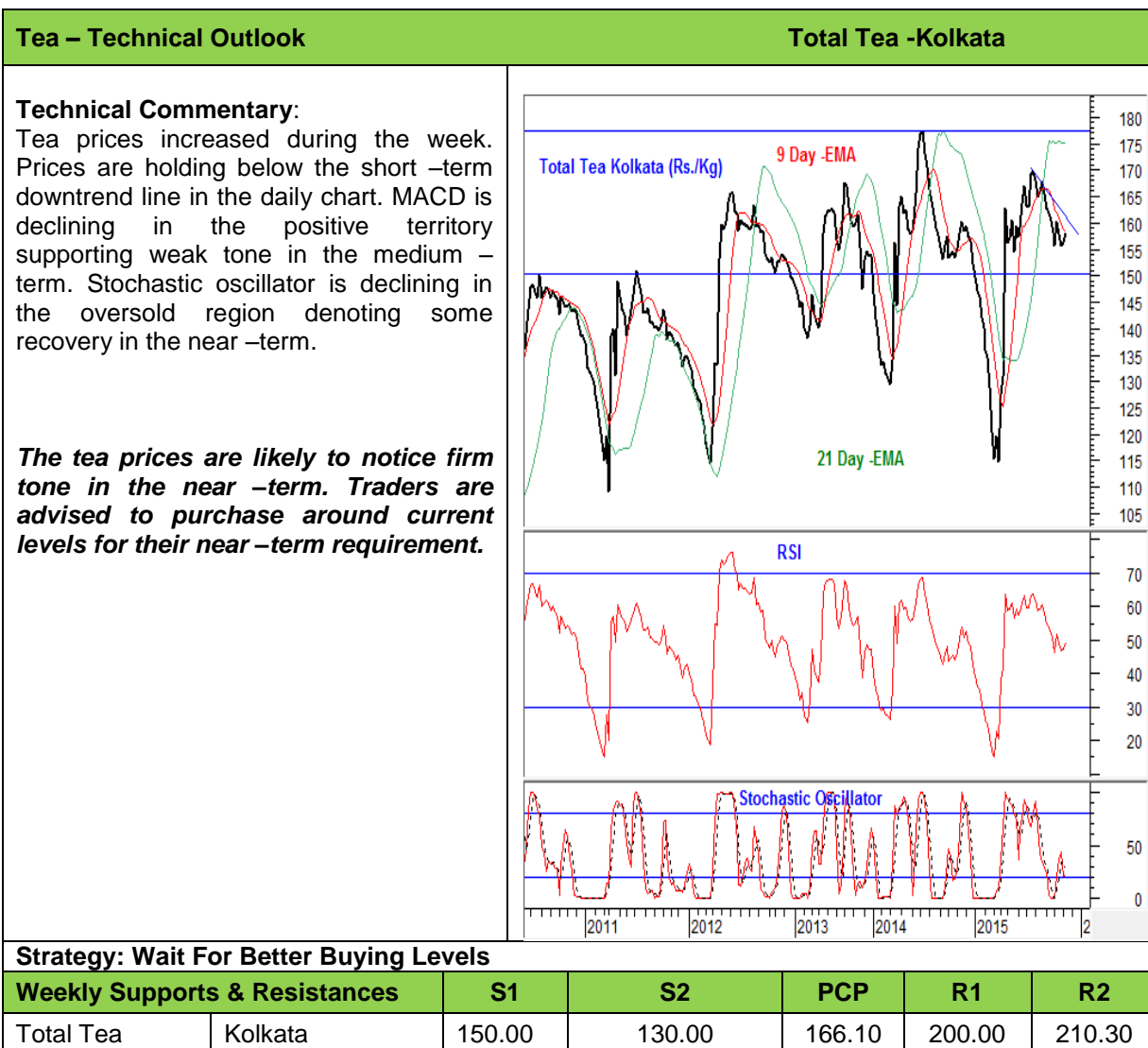
**Weekly Average Prices at Indian Auction Centers for week ending 2015-11-14**

Variety	Kolkata	Guwahati	Siliguri	Jalpaiguri	Cochin	Coonoor	Coimbatore	Tea Serve
<b>CTC All Dust</b>	154.15(161.67)	147.65(140.05)	NS(128.50)	NS(NS)	93.67(87.08)	NS(60.91)	NS(72.73)	60.51(49.50)
<b>Total Tea</b>	166.10(166.21)	147.75(140.02)	NS(128.50)	NS(NS)	98.62(90.37)	NS(61.37)	NS(72.73)	60.78(49.50)

(Figure in brackets denote prices during the same corresponding period in the previous year)

Variety	North India	South India	All India
<b>CTC All Dust</b>	151.57 (142.74)	84.64 (70.54)	137.68 (128.66)
<b>Total Tea</b>	159.74 (145.24)	89.58 (72.59)	145.15 (131.04)

(Source: Tea Board)





### International Trade Scenario:

#### Srilanka Tea Auction (Colombo): Sale No: 45 (Price in Srilankan Rs./kg)

	BOP	BOPF
<b>Good Westerns</b>	450 - 510	470 - 510
<b>Average Westerns</b>	410 - 440	430 - 460
<b>Plainer Westerns</b>	380 - 400	390 - 420
<b>Western Mediums</b>	360 - 540	320 - 455
<b>Uva Teas</b>	300 - 470	310 - 460
<b>Nuwara Eliya Teas</b>	335 - 395	260 - 310
<b>Udapussellawa Teas</b>	350 - 445	360 - 460
<b>CTC (BP1 and PF1)</b>	310 - 375	320 - 480

In this week's auction, 6.22 million kgs of tea was offered for sale compared to 6.60 million kgs of tea during the previous week. There was good demand for Select Best teas during the week. Better western BOP's noticed weak tone and BOPF's noticed easy tone during the week. High Grown and Mid Grown CTC's noticed easy tone and Low Grown CTC's noticed weak tone during the week. There was less demand for liquoring leafy teas.

In the leaf category, Better PEK/PEK1's and a few bolder types noticed firm tone. In the Tippy catalogues, better made FBOP and FF1's noticed steady to firm tone during the week. The below best and plainer variety noticed firm tone during the week amid good demand. There was good demand from Russia, Iran and other Middle –Eastern countries.

DETAILS OF TEAS AWAITING SALE

AUCTION NO.	47		46		45	
Dates	01 <sup>st</sup> /02 <sup>nd</sup> December 2015		23 <sup>rd</sup> / 24 <sup>th</sup> November 2015		17 <sup>th</sup> /18 <sup>th</sup> November 2015	
	No. of Lots	No. of Kgs	No. of Lots	No. of Kgs	No. of Lots	No. of Kgs
Ex Estate	720	834,048 kg	873	1,026,700 kg	942	1,091,253 kg
Main Sale Total	8,703	4,487,522 kg	9,606	5,080,174 kg	9,671	5,127,064 kg
High & Medium	822	419,135 kg	916	455,648 kg	907	461,868 kg
Low Grown Leafy	3,369	1,537,012 kg	3,773	1,784,362 kg	3,678	1,719,643 kg
	1,749	973,085 kg	1,969	1,115,018 kg	2,002	1,124,981 kg
Tippy						
Premium/Flowery	463	94,901 kg	634	133,654 kg	533	120,074 kg
Off Grades	1,796	976,379 kg	1,722	992,813 kg	1,899	1,047,022 kg
Dust	504	487,010 kg	592	598,679 kg	652	653,476 kg
Grand Total	9,423	5,321,570 kg	10,479	6,106,874 kg	10,613	6,218,317 kg
Reprints	466	307,124 kg	287	214,995 kg	399	260,337 kg
Scheduled to Close (Ex)		12.11.15		05.11.15		29.10.15
Dates (Ms)		13.11.15		06.11.15		30.10.15

**Scheduled Closing Dates**

Auction No. 46 : 23<sup>rd</sup>/24<sup>th</sup> November 2015

Ex Estate : 05.11.2015

Main Sale : 06.11.2015

Auction No. 47 : 01<sup>st</sup>/02<sup>nd</sup> December 2015

Ex Estate : 12.11.2015

Main Sale : 13.11.2015

Auction No. 48 : 08<sup>th</sup>/ 09<sup>th</sup> December 2015

Ex Estate : 19.11.2015

Main Sale : 20.11.2015

Auction No. 49 : 15<sup>th</sup>/16<sup>th</sup> December 2015

Ex Estate : 26.11.2015

Main Sale : 27.11.2015

(Source: John Keells Tea Brokers)

**Kenya Tea Auction (Mombasa): Sale No: 46**

**AUCTION AVERAGE PRICE**

AUCTION	KENYA	KENYA	TOTAL	TOTAL
	2014	2015	2014	2015
44	\$2.01	\$3.10	\$1.90	\$2.89
45	\$2.03	\$3.02	\$1.91	\$2.85
46	\$2.03	\$3.10	\$1.91	\$2.92

QUOTATIONS	BROKENS	FANNINGS
Best	459 - 615	517 - 571
Good	445 – 496	498 - 529
Good Medium	442 – 494	474 - 526
Medium	419 – 461	419 - 487
Lower Medium	209 – 377	268 - 349
Plain	190 – 419	170 - 349 ( SL RUPEES)

During the week good demand was noticed for 9,690,340 kilos of tea on offer. Brighter DUST1s were firm to USC20 lower, with mediums were firm to USC10 lower and Lower Mediums were USC4 to USC16 lower. Prices of Brighter BP1's were USC2 to USC16 lower. Other varieties like Brighter Pdusts, Lower Medium PF1's noticed mixed tone during the week.

In the secondary catalogues, BP's noticed steady tone and PF's noticed easy tone during the week. Well sorted clean coloury Fannings noticed steady tone and Dusts noticed firm tone during the week. Other Fannings and BMF's noticed easy tone. There was good demand from Pakistan packers, Yemen, other Middle –Eastern countries, Iran, Afghanistan and Russia. Buying interest was noticed from Bazaar, Kazakhstan, other CIS countries and Sudan. There was some enquiry from U.K. and Egyptian packers. Somalia was active around lower levels of the market.

(Source: Africa Tea Brokers)

**Indonesia Tea Auction (Jakarta): Sale No: 46**

<b>ORTHODOX</b>	<b>OFFERED</b>		<b>SOLD</b>		<b>%</b>
<b>PTPN ESTATE</b>	3.780	199.560 Kg	3.620	190.480 Kg	95.45
<b>PRIVATE ESTATE</b>	---	--- Kg	---	--- Kg	---,--
<b>TOTAL</b>	3.780	199.560 Kg	3.620	190.480 Kg	95.45

<b>C.T.C</b>	<b>OFFERED</b>		<b>SOLD</b>		<b>%</b>
<b>PTPN ESTATE</b>	800	45.700 Kg	800	45.700 Kg	100
<b>PRIVATE ESTATE</b>	---	--- Kg	---	--- Kg	---,--
<b>TOTAL</b>	800	45.700 Kg	800	45.700Kg	100

<b>GRAND TOTAL</b>	4.580	245.260 Kg	4.420	236.180Kg	96.30
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(Prices in US cents/kg)

<b>Orthodox First Grades</b>						
<b>BOP.I</b>	<b>BOP</b>	<b>BOPF</b>	<b>PF</b>	<b>DUST</b>	<b>BT</b>	<b>BP</b>
<b>202</b>	<b>176-209</b>	<b>167-180</b>	<b>171-266</b>	<b>168-184</b>	<b>153-167</b>	<b>347</b>

<b>Orthodox Secondary Grades</b>				
<b>PF.II</b>	<b>DUST.II</b>	<b>BT.II</b>	<b>BP.II</b>	<b>DUST.III</b>
<b>160-195</b>	<b>149-175</b>	<b>148-161</b>	<b>314</b>	<b>141-147</b>

<b>CTC First and Secondary Grades</b>						
<b>BP.1</b>	<b>PF.1</b>	<b>PD</b>	<b>D.1</b>	<b>FANN</b>	<b>D.2</b>	<b>D.3</b>
<b>164-220</b>	<b>171-232</b>	<b>180-222</b>	<b>222-260</b>	<b>156-175</b>	<b>177-183</b>	<b>---</b>

Market offerings declined to 4,580 paper sacks from 4,960 paper sacks. There was good demand in the market. Average price increased to USDcts 176.12 instead of USDcts 175.52 during last week's auction. Average price of Orthodox variety increased to USDcts 173.97 and average price of CTC increased to USDcts 184.58. Secondary variety and Fannings noticed mixed tone. Quantity sold declined to 96.30% during the period compared to 97.45% during last auction.

**OFFERING FOR THE NEXT AUCTION**

PRODUCER	Orthodox		C.T.C	
	25/11/15	2/12/15	25/11/15	2/12/15
PTPN. IV	1.520 S	2.220 S	-	-
PTPN. VI	340 S	320 S	460 S	460 S
PTPN. VII	500 S	580 S	100 S	100 S
PTPN. VIII	1.320 S	1.300 S	140 S	160 S
PTPN. IX	40 S	60 S	-	-
PTPN. XII	- S	- S	220 S	180 S
Total Estate	3.720 S	4.480 S	920 S	900 S
Pagilaran	- S	- S	- S	- S
Total Private	- S	- S	- S	- S
Grand Total	3.720 S	4.480 S	920 S	900 S

(Source: TEH)

**Bangladesh Tea Auction (Chittagong): Sale No: 27**

(In Taka/kg)

<b>BROKENS</b>	<b>QUOTATIONS</b>	<b>FANNINGS</b>	<b>QUOTATIONS</b>
Large/Bold	185-188	Best	195-197
Medium	187-192	Good	192-194
Small	190-194	Medium	186-188
Plain	165-175	Plain	165-175

Tea prices at Bangladesh tea auction noticed firm tone during the week. There was good demand in the market ahead of the winter season. The average price of tea during this week's auction was around USD 2.44/kg. Around 2.03 million kgs of tea was offered for sale and nearly 13.76 percent remained unsold.

There was good demand from blenders for bright liquoring varieties and fair demand from loose tea buyers. 31,407 packages and 55 packages of Old season CTC Leaf noticed good demand. 5,619 and 30 packages of Old season CTC Dust noticed good buying interest. In CTC Dust, good liquoring varieties noticed firm tone and medium levels noticed steady tone. Good liquoring Broken varieties noticed easy tone. Good liquoring varieties in fannings noticed firm tone during the week. Good liquoring Dusts noticed firm tone during the week.

(Source: National Brokers Limited)

**WORLD CROP STATISTICS IN (Mn/kgs)**

<u>Country</u>	<u>MONTH</u>	<u>2015</u>	<u>2014</u>	<u>CUMULATIVE</u>	<u>2015</u>	<u>2014</u>	<u>CUMULATIVE</u> <u>+ INC./-DEC.</u>
Sri Lanka	September	26.88	29.08	Up to September	252.69	255.55	- 2.86
North India	September	130.47(E)	137.54	Up to September	677.10 (E)	696.03	- 18.93
South India	September	18.34(E)	19.79	Up to September	177.63 (E)	178.92	- 1.29
Kenya	September	36.48	33.32	Up to September	271.10	316.05	- 44.95
Bangladesh	September	10.04	8.76	Up to September	44.28	43.09	+ 1.19
Malawi	September	1.3	2.7	Up to September	33.9	40.7	- 6.8

(Source: John Keells Tea Brokers)

In the current year, global output of tea is likely to decline following output reduction in output in Kenya. Global tea production till date has declined dropped to 566.55 million kg compared to 586.63 million kgs during the previous year. Output has declined dropped following production decline in production in Kenya, the largest producer of black tea in the world. It's production had declined to 271.10 million kg till September 2015 compared to 316.10 million kg during the previous year. Production had also declined in other African countries like Malawi and Uganda. In North India, production has declined by nearly 2.8% and in South India, production has declined by 0.79% respectively till September 2015. Plucking has been lower in North India amid lack of favourable weather in the growing regions.

<b>Currency</b>	<b>20-11-2015</b>	<b>13-11-2015</b>
<b>USD</b>	66.17	66.08
<b>Srilankan Rupee</b>	0.4652	0.4669
<b>Indonesian Rupiah</b>	0.0048	0.0048
<b>Kenyan Shilling</b>	0.6474	0.6454
<b>Bangladeshi Taka</b>	0.8548	0.8467



### Overall Outlook and Recommendation:

In the domestic market, prices noticed range –bound to weak tone. Quantity offered on sale increased during the week compared to previous week. In North India, lack of availability of good quality leaf weighed on prices. Rains were observed in parts of tea growing regions of South India. Arrivals were lower amid rain at South Indian auction centers. Prices are likely to notice range –bound to firm tone in the coming week.

In the global market, prices noticed firm tone except slight weakness at Sri Lankan tea auction. Quantity offered on sale declined during the week compared to previous week. Good demand ahead of the winter season and lower supply in the market supported prices. In India and Vietnam, plucking was lower during the week. Weather continued to be hot and dry in Vietnam and first rain was noticed in Java. Rains were seen in parts of tea growing regions in South India. The future offering of tea is likely to decline at Sri Lankan and Indonesian tea auctions. Prices are likely to notice positive tone in the near –term.

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