News Highlights.

- According to Tea Board Of India, India's tea production increased by 3% to 901.67 mkg during January –September 2016 compared to the same corresponding period previous year. Production of tea in North India increased to 742.51 mkg during the period compared to 699.33 million kg during previous year. In South India, production of tea declined to 159.16 mkg compared to 177.83 mkg during the same period previous year.

- According to the data released by the Tea Board of India, India's exports declined by 5% to 101.04 mkg during April –September 2016 compared to the corresponding period previous year. During the period, exports to Pakistan declined by 48% to 4.34 mkg compared to the same period previous year.

- The Tea Board Of India has delayed the implementation of the pan-India post –auction module by another eight weeks effective November 17, 2016 or until further orders. Problems in the post –auction module software have not been resolved. Majority of the buyers, were not getting delivery orders for the payment being made at the auction or refund for an unsuccessful transaction.

- Indian tea exports are likely to decline in 2016 amid devaluation of pound and the impact of weaker crude oil prices on the Middle East economy. Prices have declined by around 8 -10% amid lower demand from the global markets. India exports around 20 million kg of tea to the UK every year and in the first eight months of the current calendar year exports have declined by 12.64%. The tea industry is looking at new markets like Chile and Canada to increase its coverage. Exports in the current year could decline by around 5 -6% compared to previous year.

- According to an expert, new locations have been found in the eastern foothills area of Arunachal Pradesh. The new tea gardens at Namsai in Arunachal Pradesh had good production rate with quality leaves. A 24-member team of the Korean International Tea Research Institute and Federation of Korean Tea Masters, including five guides, would visit the State's tea gardens at Namsai to exchange views on the taste of Korean and Arunachal tea.

- Indian tea exports declined 4.87% in August to USD 68.38 million amid decline in the prices of tea according to as per the data released by commerce ministry. The main export destinations of Indian tea are Russia, the United Kingdom, the Netherlands, Germany, Poland, the UAE, Iran, Egypt, Iraq and Bangladesh. India is the world's second-biggest tea producer and also one of its largest consumers.

- According to the Tea Board Of India, output of tea during January -August 2016 declined by 4.63 mkg to 717.07 mkg compared to 721.70 mkg during the same corresponding period previous year. Production has declined amid unfavourableunfavorable weather in the growing regions. In August 2016, production declined by 2.68 mkg to 154.56 mkg.

- As perAccording to the state-run Tea Board, output of tea in Sri Lanka declined by 15.2 per cent in the first ten months of the calendar year 2016 amid severe drought, poor application of fetilisers and a government ban on pesticides. Total production this year is likely to be 275 -280 mkg according to sources.

Domestic Trade Scenario:

Indian Tea Auctions

Kolkata Tea Auction: Sale No: 46 (Price in Rs./kg)

Variety	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC	-	-	-
ORTHODOX	205.89	6,50,000	5,76,000
DARJEELING	-	-	-
DUST	-	-	-

(Source: Parcon)

Prices noticed firm tone during the week. Quantity offered on sale declined during the week compared to previous week. Good/Best Assams noticed firm tone. There was good demand for Dust variety. The Orthodox variety, Whole Leaf and Fannings noticed firm tone. There was good demand from Middle –East and CIS countries. Prices are likely to witness positive tone in the coming days.

Guwahati Tea Auction: Sale No: 46 (Price in Rs./kg)

Guwahati	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC	134.83	35,10,000	20,97,000
Dust	141.99	10,86,000	8,86,000

(Source: Associated Brokers)

Prices witnessed easy tone during the week. Quantity offered on sale increased during the week compared to previous week. Select Best Sorts noticed firm tone in the market. Withdrawal was noticed in Leaf variety tea. There was some demand from the exporters and blenders. Prices are likely to notice weak tone in the coming week.

Prices noticed firm tone during the week. Quantity offered on sale declined during the week compared to

Siliguri Tea Auction: Sale No: 44 (Price in Rs./kg)

Variety	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC Leaf	130.98	43,78,000	32,11,000
CTC Dust	123.96	4,66,000	3,59,000

(Source: Associated Brokers)

Prices witnessed positive tone during the week. Quantity offered on sale declined during the week compared to previous week. Good Quality tea noticed firm tone and Common varieties noticed steady tone. There was some export enquiry around current level. There was good demand from internal buyers and blenders. Prices are likely to notice firm tone in the near –term.

Jalpaiguri Tea Auction: Sale No: 46 (Price in Rs./kg)

Variety	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC Dust	-	-	-
CTC Leaf	-	-	-

(Source: Jalpaiguri Tea Auction Committee)

There was no auction at Jalpaiguri during the week.

Cochin Tea Auction: Sale No: 46 (Price in Rs./kg)

Cochin	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC Dust	112.21	794936.40	645267.40
CTC Leaf	96.79	44394.00	40387.00
Orthodox Dust	95.05	8736.00	8736.00
Orthodox Leaf	140.14	161182.00	116531.00

(Source: Paramount Marketing, Coimbatore)

Prices witnessed easy tone during the week. Quantity offered on sale increased during the week compared to previous week. There was some demand from the loose tea buyers. Prices are likely to notice weak tone in the coming week.

Coimbatore Tea Auction: Sale No: 46 (Price in Rs./kg)

Coimbatore	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC Dust	104.71	279181.00	227003.00
CTC Leaf	96.41	153090.00	129167.00
Orthodox Dust	93.97	5704.00	5704.00
Orthodox Leaf	109.89	7382.00	5601.00

(Source: Paramount Marketing, Coimbatore)

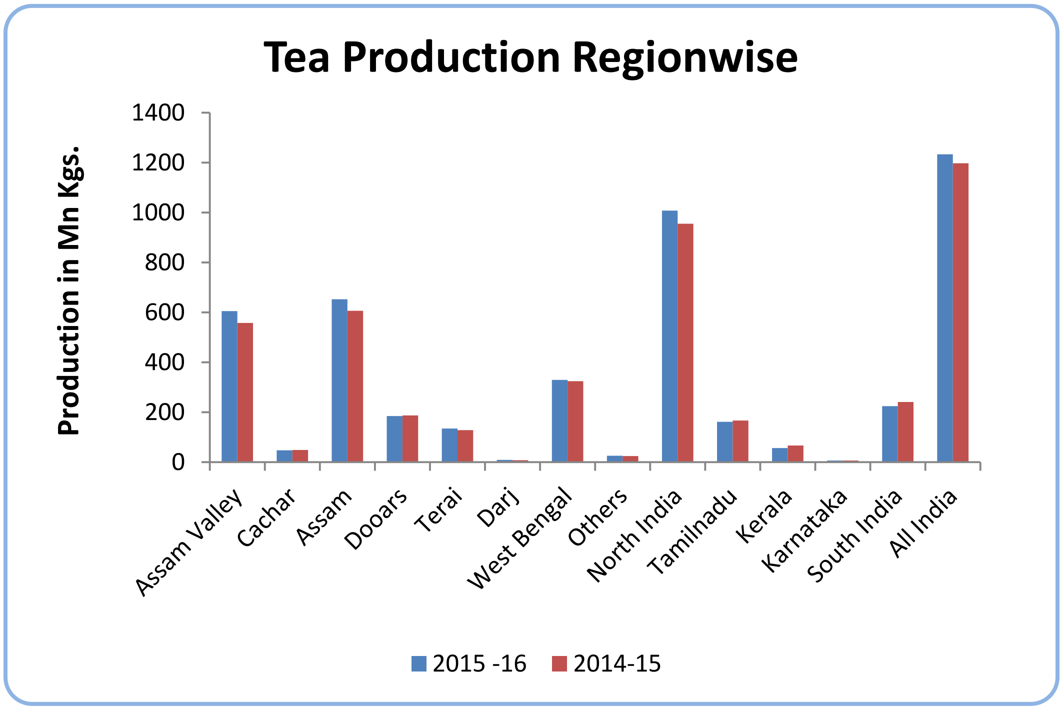
Prices noticed weak tone during the week. Quantity offered on sale increased during the week compared to previous week. Demand from the blenders and packeteers lent some support to the market. Prices are likely to notice easy tone in the near –term.

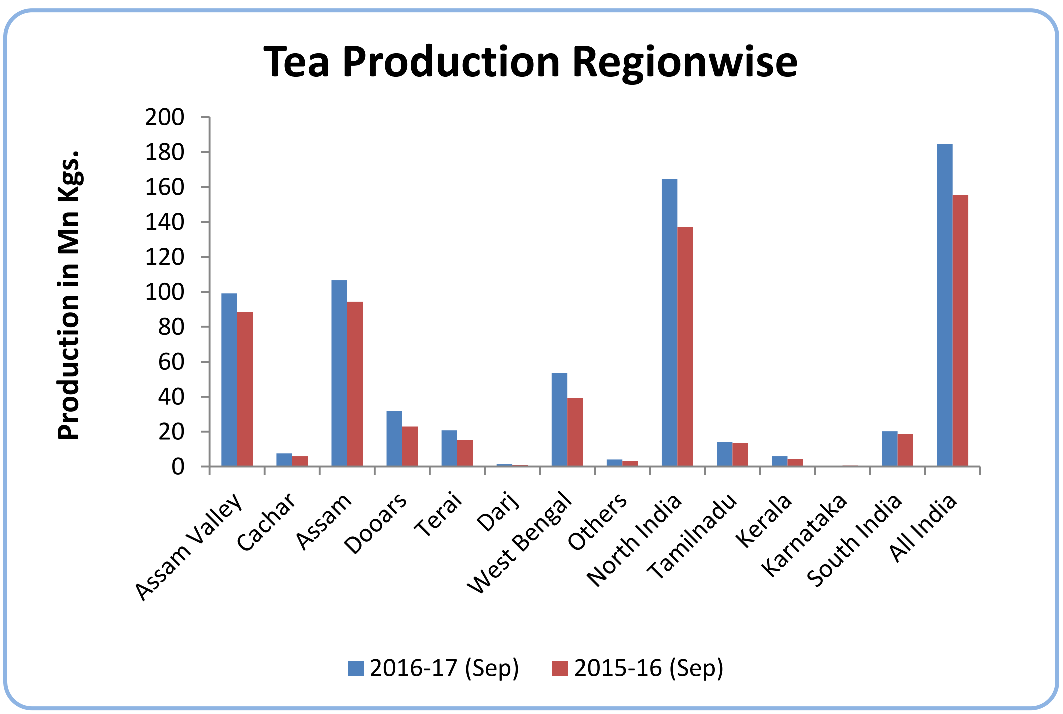
Coonoor Tea Auction: Sale No: 46 (Price in Rs./kg)

Coonoor	Avg. Price	Total Offerings (Kgs)	Total Sold (Kgs)
CTC Dust	101.01	294331.00	268413.00
CTC Leaf	96.83	659077.00	550737.00
Orthodox Dust	106.68	44848.00	34758.00
Orthodox Leaf	117.04	57453.00	39857.20

(Source: Paramount Marketing, Coimbatore)

Prices noticed weak tone during the week. Quantity offered on sale declined during the week compared to previous week. Buying interest was noticed from Kerala State Civil Supplies and loose tea buyers. Prices are likely to witness easy tone in the coming days.





(Source: Tea Board)

The above graph shows region wise production comparison, between 2014-15 and 2013-14 during the last two years and in the month of January in comparison with to previous year. In the year 2015 (Jan –Dec), production declined by 1.3% to 1191.10 million kg mainly on account of lower in production in Assam. In the current year in the month of February, production of tea in India increased by 5% to 17.02 million kg in comparison to the same corresponding period last year following owing to good plucking in the southern states.

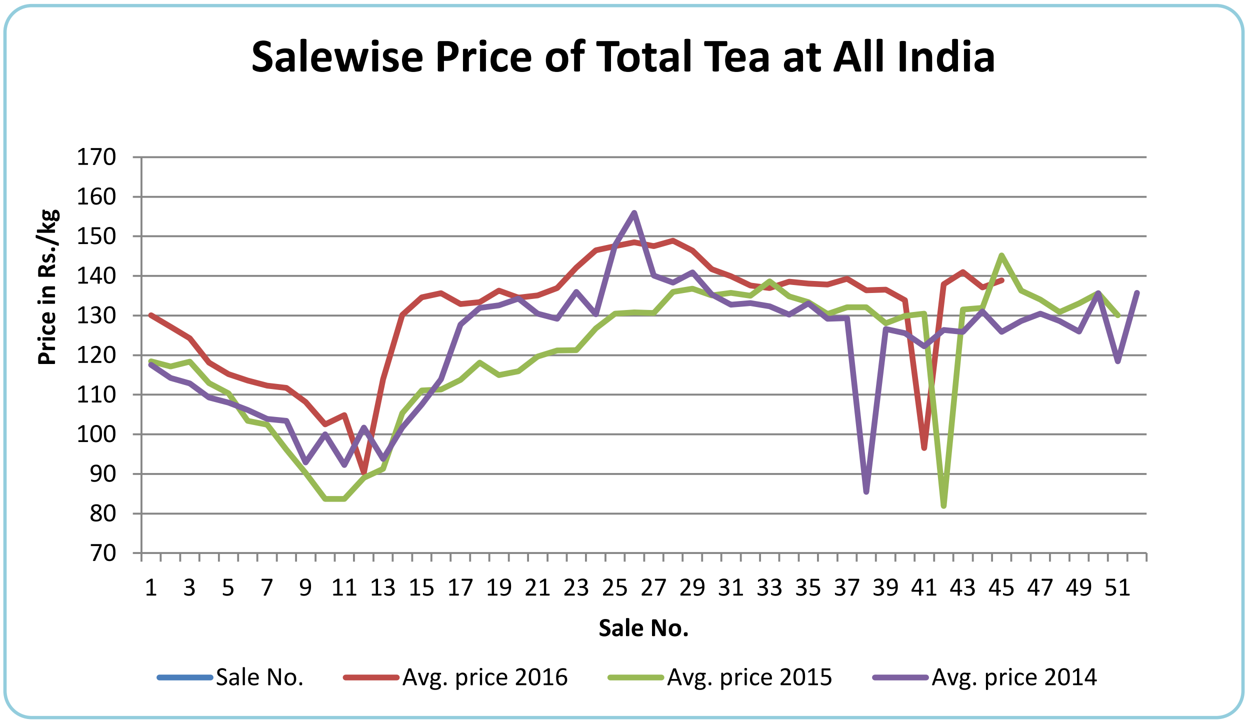
REGIONWISE QUARTERLY EXPORTS:

(Qty In M.Kgs, Value in Rs. Crs, Unit Price in Rs./kg)

		North India			South India		All India		
	Qty	**Value**	**Unit Price**	**Qty**	**Value**	**Unit Price**	**Qty**	**Value**	**Unit Price**
2016 (Jan to Sep)*	90.66	2057.7	226.97	65.76	1032	156.93	156.42	3089.70	197.53
2015 (Jan to Sep)	86.15	2026.24	235.20	71.33	966.59	135.51	157.48	2992.83	190.05
Inc/Dec in %	5.24	1.55	-3.50	-7.81	6.77	15.81	-0.67	3.24	3.94
2016-17 (Apr-Sep)*	58.10	1376.10	236.85	42.94	707.96	164.87	101.04	2084.06	206.26
2015-16 (Apr-Sep)	58.38	1456.93	249.56	47.98	668.04	139.23	106.36	2124.97	199.79
Inc/Dec in %	-0.48	-5.55	-5.09	-10.50	5.98	18.41	-5.00	-1.93	3.24

*Provisional, subject to revision.

Source: Tea Board Of India



The above graph shows the All India price comparison of All Teas at All India in 2014, 2015 and 2016. Currently the average prices of all tea are higher compared to previous year amid lack of availability in the domestic market. Prices have increased during the week compared to previous week good demand in the domestic and export market.

Weekly Average Prices at Indian Auction Centers for week ending 2016-11-12

Variety	Kolkata	Guwahati	Siliguri	Jalpaiguri	Cochin	Coonoor	Coimbatore	Tea Serve
CTC All Dust	152.38(154.15)	138.84(147.66)	130.27(NS)	NS(NS)	114.73(93.67)	98.66(NS)	101.07(NS)	90.99(60.51)
Total Tea	163.55(166.10)	139.22(147.77)	130.27(NS)	NS(NS)	120.24(98.62)	100.22(NS)	101.42(NS)	90.99(60.78)

(Figure in brackets denote prices during the same corresponding period in the previous year)

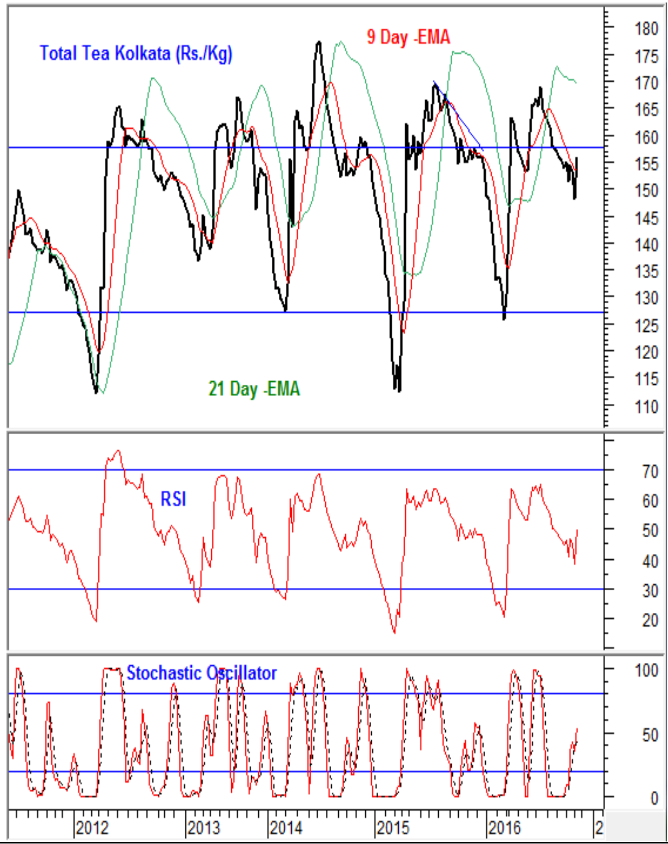
Variety	North India	South India	All India
CTC All Dust	141.47(151.57)	103.05(84.64)	133.61(137.68)
Total Tea	147.44(159.75)	106.05(89.58)	138.90(145.15)

(Source: Tea Board)

Tea – Technical Outlook | Total Tea -Kolkata

Technical Commentary:
Tea prices noticed firm tone during the week. Prices are holding between 9 –Day and 21 –Day EMA supporting range –bound movement in the coming days. RSI is increasing in the neutral region supporting recovery in the coming days.

The tea prices are likely to decline towards 150 levels in the coming days. Traders can wait for better buying levels for their medium –term requirement.



Strategy: Buy On Near –Term Weakness

Weekly Supports & Resistances		**S1**	**S2**	**PCP**	**R1**	**R2**
Total Tea	Kolkata	130.00	120.00	163.55	200.00	230.00

International Trade Scenario:

Srilanka Tea Auction (Colombo): Sale No: 45 (Price in Srilankan Rs./kg)

	BOP	BOPF
Good Westerns	580 - 720	600 - 700
Average Westerns	550 - 570	570 - 590
Plainer Westerns	520 - 540	530 - 560
Western Mediums	490 - 820	470 - 590
Uva Teas	520 - 680	470 - 650
Nuwara Eliya Teas	435 - 460	435 - 445
Udapussellawa Teas	540 - 550	470 - 590
CTC (BP1 and PF1)	430 - 530	430 - 640

In this week's auction, 4.84 million kgs of tea was offered for sale compared to 4.35 million kgs of tea during the previous week. There was some demand for Select Best teas during the week. Better western BOP's noticed weak tone and BOPF's witnessed easy tone. High Grown and Mid Grown CTC's noticed mixed tone and Low Grown CTC's witnessed positive tone during the week. There was good demand for liquoring leafy teas.

In the leaf category, Better PEK/PEK1's and a few bolder types noticed firm tone. In the Tippy catalogues, better made FBOP and FF1's noticed positive tone during the week. The below best and plainer variety noticed firm tone during the week. There was some demand from Russia, Syria,Turkey, Saudi Arabia and Iran.

DETAILS OF TEAS AWAITING SALE

AUCTION NO.	47		46		45	
Dates	29th / 30th November 2016 No. of Lots	No. of Kgs	22nd /23rd November 2016 No. of Lots	No. of Kgs	15th/16th November 2016 No. of Lots	No. of Kgs
Ex Estate	719	743,836 kg	610	607,118 kg	681	687,716 kg
Main Sale Total	8,638	4,284,818 kg	7,911	3,803,731 kg	8,312	4,148,212 kg
High & Medium	754	360,353 kg	590	289,119 kg	733	357,095 kg
Low Growns Leafy Tippy	3,294 2,045	1,447,237 kg 1,133,446 kg	3,138 1,859	1,343,566 kg 1,000,951 kg	3,132 1,898	1,353,823 kg 1,039,659 kg
Premium/Flowery	544	105,687 kg	467	84,562 kg	439	77,896 kg
Off Grades	1,513	821,293 kg	1,529	800,563 kg	1,675	911,878 kg
Dust	488	416,802 kg	328	284,970 kg	435	407,861 kg
Grand Total	9,357	5,028,654 kg	8,521	4,410,849 kg	8,993	4,835,928 kg
Reprints	183	79,156 kg	229	108,367 kg	213	110,707 kg
Scheduled to Close (Ex) Dates (Ms)		10.11.16 11.11.16		03.11.16 04.11.16		27.10.16 28.10.16

Scheduled Closing Dates

Auction No. 46 : 22nd/23rd Nov. 2016

Ex Estate : 03.11.2016

Main Sale : 04.11.2016

Auction No. 47 : 29th/30th Nov. 2016

Ex Estate : 10.11.2016

Main Sale : 11.11.2016

Auction No. 48 : 05th/06th Dec. 2016

Ex Estate : 17.11.2016

Main Sale : 18.11.2016

Auction No. 49 : 14th Dec. 2016

Ex Estate : 24.11.2016

Main Sale : 25.11.2016

(Source: John Keells Tea Brokers)

Kenya Tea Auction (Mombasa): Sale No: 46

AUCTION AVERAGE PRICE

AUCTION	KENYA 2015	KENYA 2016	TOTAL 2015	TOTAL 2016
44	$ 3.10	$ 2.60	$ 2.89	$ 2.40
45	$ 3.02	$ 2.60	$ 2.85	$ 2.45
46	$ 3.10	$ 2.65	$ 2.92	$ 2.50

QUOTATIONS	BROKENS	FANNINGS
Best	502 – 635	483 – 561
Good	486 – 555	488 – 540
Good Medium	467 – 552	455 – 537
Medium	400 – 444	359 - 464
Lower Medium	229 – 397	233 – 318
Plain	225 – 274	197 - 289 (SL RUPEES)

During the week good demand was noticed for 7,716,618 kilos of tea on offer. Brighter DUST1s were firm to USC12 lower with mediums were firm to USC17 lower. Lower Mediums were firm to USC8 lower. Prices of Brighter BP1's were firm to USC14 lower. Other varieties like Brighter Pdusts, Lower Medium PF1's noticed mixed tone during the week.

In the secondary catalogues, BP's and PF's noticed firm tone during the week. Well sorted clean coloury Fannings and Dusts noticed firm tone during the week. Other Fannings and BMF's noticed steady to firm tone. There was good demand from Pakistan packers, Afghanistan, Yemen, Bazaar, U.K., Kazakhstan and other Middle –East countries. There was some demand from Russia, Sudan, Iran and Egyptian packers. Somalia was active around lower levels of the market.

(Source: Africa Tea Brokers)

Indonesia Tea Auction (Jakarta): Sale No: 45

ORTHODOX		**OFFERED**	**SOLD**	**%**	
PTPN ESTATE	9.620	518.680 Kg	6.440	345.780 Kg	66.66
PRIVATE ESTATE	---	--- Kg	---	--- Kg	---,--
TOTAL	9.620	518.680 Kg	6.440	345.780 Kg	66.66
C.T.C		**OFFERED**	**SOLD**	**%**	
PTPN ESTATE	2.240	146.140 Kg	2.300	127.080 Kg	86.95
PRIVATE ESTATE	---	---- Kg	---	--- Kg	--,--
TOTAL	2.240	146.140 Kg	2.300	127.080 Kg	86.95
GRAND TOTAL	12.260	664.820 Kg	8.740	472.860 Kg	71.12

(Prices in US cents/kg)

Orthodox First Grades						
BOP.I	BOP	BOPF	PF	DUST	BT	BP
188-222	145-200	140-165	120-173	125-158	106-121	316

Orthodox Secondary Grades				
PF.II	DUST.II	BT.II	BP.II	DUST.III
109-132	118-140	105-115	291	116-131

CTC First and Secondary Grades						
BP.1	PF.1	PD	D.1	FANN	D.2	FNGS2
156-170	135-181	147-200	154-232	110-139	133-165	91-101

Market offerings increased to 12,260 paper sacks from 9,940 paper sacks. There was good demand in the market. Average price declined to USDcts 138.12 instead of USDcts 140.35 during last week's auction. Average price of Orthodox variety declined to USDcts 133.61 and average price of CTC increased to USDcts 149.31. Secondary variety and Fannings noticed mixed tone. Quantity sold declined to 71.12% during the period compared to 87.84% during last auction.

OFFERING FOR THE NEXT AUCTION

PRODUCER	Orthodox		C.T.C	
	23/11/16	30/11/16	23/11/16	30/11/16
PTPN. IV	520 S	520 S	-	-
PTPN. VI	200 S	200 S	420 S	300 S
PTPN. VII	880 S	700 S	300 S	200 S
PTPN. VIII	7.600 S	6.380 S	1.040 S	1.240 S
PTPN. IX	340 S	480 S	-	-
PTPN. XII	- S	- S	440 S	540 S
Total Estate	9.540 S	8.280 S	2.200 S	2.280 S
PP. London Sumatera	- S	- S	- S	- S
Total Private	- S	- S	- S	- S
Grand Total	9.540 S	8.280 S	2.200 S	2.280 S

(Source: TEH)

Bangladesh Tea Auction (Chittagong): Sale No: 28
(In Taka/kg)

BROKENS	QUOTATIONS	FANNINGS	QUOTATIONS
Large/Bold	180-185	Best	194-200
Medium	182-187	Good	188-193
Small	185-192	Medium	178-183
Plain	130-145	Plain	130-145

Tea prices at Bangladesh tea auction noticed weak tone amid less demand for lower quality tea on offer. The average price of tea during this week's auction was around USD 2.50/kg. Around 2.39 million kg of tea was offered for sale and nearly 29.4 percent remained unsold.

There was some demand from blenders and loose buyers. 40,510 packages of CTC Leaf of previous season noticed less demand amid withdrawals in the market. 6,373 packages of CTC Dust noticed fair demand. In CTC Dust, good liquoring varieties noticed steady tone and medium levels witnessed easy tone. Good liquoring Broken varieties noticed weak tone in the market. Good liquoring varieties in fannings noticed weak tone during the week. Good liquoring Dusts noticed weak tone during the week.

(Source: National Brokers Limited)

WORLD CROP STATISTICS IN (Mn/kgs)

Country	MONTH	2016	2015	CUMULATIVE	2016	2015	CUMULATIVE + INC./-DEC.
Sri Lanka	September	19.80	27.21	Up to September	218.62	252.94	- 34.31
North India	September	164.44	136.96	Up to September	742.51	699.33	+ 43.18
South India	September	20.16	18.50	Up to September	159.16	177.83	- 18.67
Kenya	August	29.46	28.41	Up to August	308.10	234.62	+ 73.48
Bangladesh	September	13.4	10.0	Up to September	58.4	44.4	+ 14.0
Malawi	September	2.8	1.3	Up to September	35.4	33.9	+ 1.5

(Source: John Keells Tea Brokers)

Global tea output declined by 4.2% in the calendar year 2015, following unfavourable weather in the producing countries. Global black tea production declined to 2089.89 million kg in 2015 compared to 2186.63 million kg in the previous year. The biggest decline of 45.90 million kg was recorded by Kenya at 399.20 million kg followed by India with production declining by 16.21 million kg to 1191.10. Production also declined in other countries like Malawi, Uganda, Tanzania etc. In Sri Lanka, production of tea has declined by 34.31 million kgs. to 218.62 million kgs. till September 2016 compared to same corresponding period in 2015. In North India, production has increased by nearly 6.17% and in South India, production has declined by 10.50% respectively till September 2016. Lack of sufficient rainfall has affected production in South India.

Currency	18-11-2016	11-11-2016
USD	68.10	67.01
Srilankan Rupee	0.4586	0.4535
Indonesian Rupiah	0.0051	0.0050
Kenyan Shilling	0.6677	0.6587
Bangladeshi Taka	0.8627	0.8540

Overall Outlook and Recommendation:

In the domestic market, prices noticed range –bound to weak tone in the coming week. Quantity offered on sale increased during the week compared to previous week. Demand from the blenders and loose tea buyers lent some support to the market. Demand is expected to be good in the coming days. Arrivals are expected to increase in South India in the coming week. Prices are likely to notice range –bound to weak tone in the near –term.

In the global market, prices noticed range –bound to weak tone during the week. Quantity offered on sale increased during the week compared to previous week. There was some export demand around current levels. Weather is conducive in the growing regions. The future offering of tea is likely to decline at Sri Lankan and Indonesian auctions in the coming week. Prices are likely to notice range –bound to firm tone in the coming week.