

Executive Summary

Wheat cash market continued to trade steady in the first half of the month due to export demand, active buying from private trade and decreasing arrivals in major markets. However, bearish tone in the global market and CBOT futures acted as price limiting factors in domestic market. Importers turned to Black Sea Region as Russia/Ukraine offered wheat at \$275 per tonne for August /Sept delivery against Indian Quotes of \$282 to \$284 per tonne. In the Second half wheat cash market decreased around Rs 50 to Rs 60 per quintal as buyers/importers remained sidelined on bearish inner tone. The domestic market have been also pressurized by private exports now liquidating there's sock in Gujarat, A.P. in the local market. Demand from south Indian millers too have decreased and with changed fundamentals supply increased in comparison to current demand.

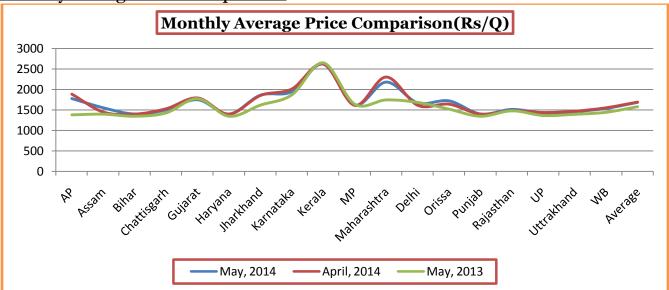
Wheat stock in central pool is registered 34.40 million tonne as on 1st May, 2014. The govt. agencies including FCI procured 26.67 million tonne wheat till the last week of May against the set target of 31 million tonne. It is higher by 7.63 percent (24.77 million tonne) procured last year till date. The govt. agencies had procured 25.09 million tonne wheat last year throughout the season. Total procurement may end up at around 27 to 27.5 million tonne this year given the fast depleting arrivals in markets.

Wheat export from India increased considerably from April (4.27 lakh tonne) to 7.7 lakh tonne in May. However, it is lower than May, 2013 by 0.96 thousand tonne. The export volume is expected to decline considerably in June-July as importers have opted to turn to Black SEA Region. Average FOB quote has increased month on month basis from \$278.33 to \$283.85 in May. As per local source private trade has struck 20,000 tonne wheat deal at \$302 per tonne for Bangladesh, to be delivered in Mid June. Currently, buyers are out of the market as Russia, Ukraine offer wheat at attractive price(\$275 per tonne on FOB basis) for August –Sept. delivery. CBOT average quote too has decreased from \$250.82(April) to \$230.45 per tonne in May, 2014.

Supply side in domestic market is expected to be in comfort zone. Market may continue to trade steady to slightly firm in the month of June. We expect market to recover slightly from current level as market has already observed the negative impact of lower export demand.



Monthly Average Price Comparison:



State wise average monthly wheat price almost moved in tandem with April price. Average price in May has decreased slightly in the second half of May. However, average price in Bihar and Odisha has been ruling higher. The reason behind it is fresh demand from local and interstate traders in local markets. However, prices in these markets too are likely to decrease to some extent as bulk buyers may stop buying in June due to decreased demand.

Wheat Monthly Research Report, June

2014

India's Wheat Balance Sheet:

| in Thousand MT | | | | | | | | Estimates | | Estimates | | Forecast | | Forecast |
|------------------------------|-----|------------------|----------|-----------|---------|----------|-----|-----------|-----|------------|-----|-----------|-----|-----------|
| | | | 2010-11 | 2011-12 | 2012-13 | 2013-14 | | Apr -June | | July -Sept | | Oct -Dec | | Jan -Mar |
| Opening Stock | | | 16125 | 18935 | 24185 | 31100 | | 31100 | | 99318.699 | | 78491.397 | | 47745.796 |
| FCI opening stock | | | 16125 | 15364 | 19952 | 24207 | | | | | | | | |
| Production | | | 80800 | 86810 | 94800 | 92460 | | 92460 | | 0 | | 0 | | 0 |
| Stock Position | | | | | | | | | | | | | | |
| Procurement | | | | | | | | 25092 | | | | | | |
| Govt. | | FCI figures | 22513 | 28334 | 38148 | 25092 | | 49299 | | 43677.417 | | 38055.833 | | 32434.25 |
| Private trade | | Plug in figure | 30007 | 28092.5 | 23472 | 35007 | | 41900 | | 32274 | | 24356 | | 16332 |
| Farm | 35% | | 28280 | 30383.5 | 33180 | 32361 | 35% | 32361 | | 25888.8 | | 19416.6 | | 3236 |
| Imports | | | 218 | 272 | 17 | 0 | | 0 | | | | | | |
| Total Supply | | | 97143 | 106017 | 119002 | 123560 | | 123560 | | 99318.699 | | 78491.397 | | 47745.796 |
| Consumption | | | | | | | | | | | | | | |
| Exports | | | 58 | 72 | 6496 | 6257 | | 2522 | | 815 | | 920 | | 2000 |
| Domestic consumption | | | | | | | | | | | | | | |
| Govt releases | | from fci website | 23067 | 24168 | 20224 | 22486 | | 5622 | | 5622 | | 5622 | | 5622 |
| Private trade | 5% | | 28506.65 | 26687.875 | 22298.4 | 28414 | | 7104 | | 7104 | | 7104 | | 7104 |
| Farm (seed plus releases) | 0% | | 28280 | 30383.5 | 33180 | 32361 | 20% | 6472.2 | 20% | 6472.2 | 50% | 16180.5 | 10% | 3236.1 |
| Total Consumption | | | 78150 | 81760 | 81406 | 89518 | | 21719.301 | | 20012.301 | | 29825.601 | | 17961.201 |
| Closing Stock | | | 18935 | 24185 | 31100 | 27784.59 | | 99318.70 | | 78491.40 | | 47745.80 | | 27784.59 |
| | | | | | | | | 30-Jun-12 | | 30-Sep-12 | | 31-Dec-12 | | 31-Mar-13 |
| | | | | | | | | As on | | As on | | As on | | As on |



Balance sheet highlights:

- Despite slightly lower production than expectation in 2012-13 the supply side is expected to remain comfortable and export will continue further provided parity remains favourable. We expect carry out to remain at 27.78 million tonnes including private trade stock and farmers combined stock of 5-6 million tonnes.
- Exports are expected at 6.2 million tonnes as compared to previous estimate of 5.5 million tonnes owing to reduction in export floor price by \$40/T to \$260/T and good response to recent tenders issued by PSU's.
- Consumption is expected to increase substantially owing to implementation of Food Security Bill and fast growing feed and confectionary industry.

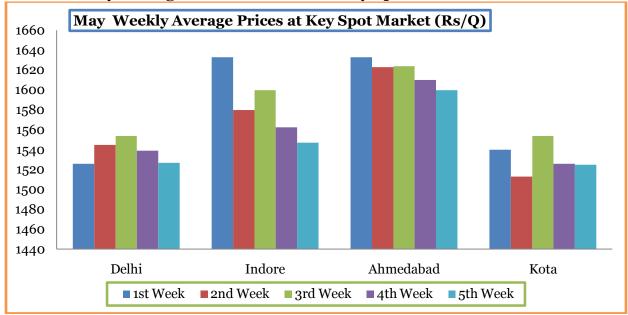
Wheat Production estimate 2012-13 crop:

| Production('000 Tonnes) Area('000 Hectares) Yield('Kg/Hectare) | | | | | | | | | |
|--|----------------------------|-------------------|----------------------------|-------------------|----------------------------|-------------------|--|--|--|
| | | | - | | | | | | |
| a | 2012-13 | 2011-12 | 2012-13 | 2011-12 | 2012-13 | 2011-12 | | | |
| State | 4th Advance Estimate | Final Estimate | 4th Advance Estimate | Final Estimate | 4th Advance Estimate | Final Estimate | | | |
| Andhra Pradesh | 7 | 11 | 8 | 8 | 875 | 1375 | | | |
| Assam | 57 | 60.3 | 48 | 52.6 | 1188 | 1147 | | | |
| Bihar | 5375.1 | 4725 | 2215.1 | 2141.9 | 2427 | 2206 | | | |
| Chhattisgarh | 141.3 | 133.1 | 101.2 | 108.5 | 1396 | 1227 | | | |
| Gujarat | 3135 | 4072 | 1050 | 1351 | 2986 | 3014 | | | |
| Haryana | 11117 | 12685.7 | 2497 | 2522 | 4452 | 5030 | | | |
| Himachal Pradesh | 543.5 | 595.8 | 325.9 | 356.6 | 1514 | 1671 | | | |
| Jammu & Kashmir | 415.8 | 500.3 | 296.2 | 296.2 | 1404 | 1689 | | | |
| Jharkhand | 267.4 | 302.6 | 155.8 | 158.6 | 1716 | 1908 | | | |
| Karnataka | 172 | 193 | 234 | 225 | 735 | 858 | | | |
| Madhya Pradesh | 13133.4 | 11538.5 | 5300 | 4889.2 | 2478 | 2360 | | | |
| Maharashtra | 875 | 1313 | 594 | 843 | 1473 | 1558 | | | |
| Orissa | 2.1 | 2.4 | 1.3 | 1.5 | 1672 | 1644 | | | |
| Punjab | 16106.1 | 17280.1 | 3522 | 3528 | 4573 | 4898 | | | |
| Rajasthan | 8953.5 | 9319.6 | 2820 | 2935.3 | 3175 | 3175 | | | |
| Uttar Pradesh | 30301.9 | 30292.6 | 9734 | 9731 | 3113 | 3113 | | | |
| Uttrakhand | 838 | 878 | 358 | 369 | 2341 | 2379 | | | |
| West Bengal | 907 | 872.9 | 322 | 315.7 | 2817 | 2765 | | | |
| Others | 110 | 106.1 | 31.3 | 31.8 | 3514 | 3337 | | | |
| All India | 92458.2 | 94882.1 | 29646.7 | 29864.8 | 3119.0 | 3177.0 | | | |

Note: All figures are as per Ministry data.

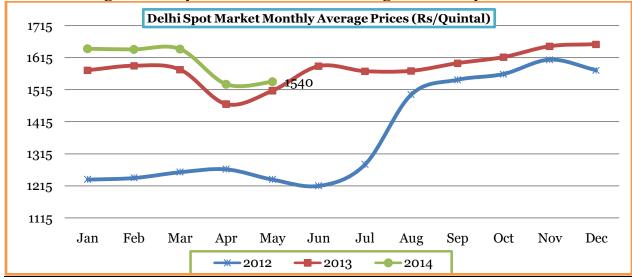






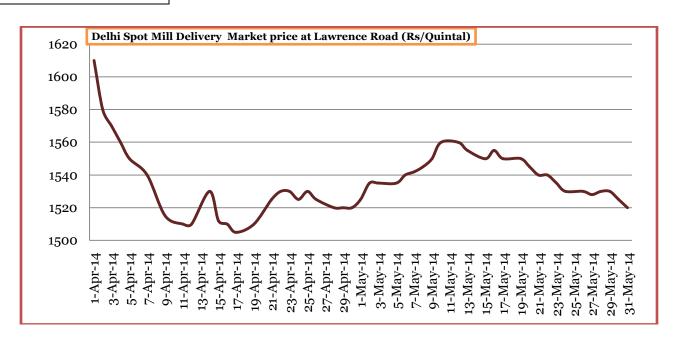
The above given chart shows that wheat prices ruled higher in the first half of May and decreased thereafter in major bench mark markets. As market has absorbed the impact of lower export demand, prices are expected to stay steady and slight recovery might be seen at this point of time. However, anybounce at this point of time is unlikely.

Wheat Average Monthly Prices movement during last three years



Wheat cash market (Delhi) in the month of May moved in tandem with the trend of 2013 above given chart shows. However, a gap in 2013 and 2014 price is mainly attributed to higher MSP. The gap has narrowed by the end of May as demand (export) from bulk buyers decreased sharply. Agriwatch expects minor decline in monthly average price in June.





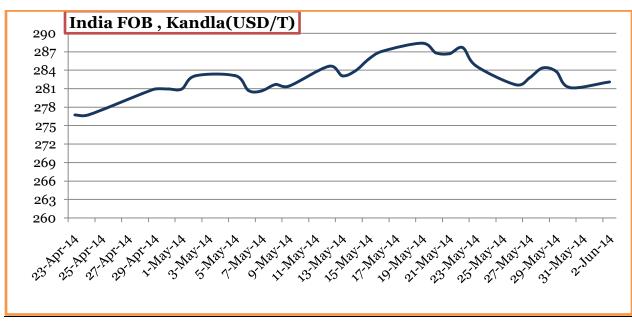
Wheat Exports from India

| | Wheat Export(Lakh T) | Average FOB Quotes(USD/MT) | CBOT Average Quotes (USD/MT) |
|-----------------|----------------------|-------------------------------|------------------------------|
| Sept 11- Mar 12 | 7.38 | 232.12 | 237.46 |
| Apr 12 - Mar 13 | 64.96 | 298.18 | 286.71 |
| Apr 13 - Mar 14 | 55.54 | 282.82 | 241.6 |
| 4/1/2014* | 4.27 | 278.33 | 250.82 |
| May-14 | 7.7 | 283.85 | 230.45 |
| Total 14-15 | 11.97 | 281.09 | 240.63 |

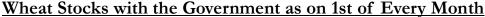
(Source: DGCIS, *Provisional data from IBIS)

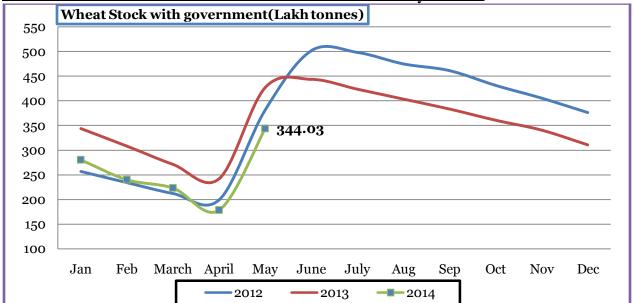
Wheat export from India increased from 4.27 to 7.7 lakh tonne in May. Average Fob quote increased from \$278.33 in April to \$283.85 per tonne in May. However, during the review period CBOT average quote decreased from \$250.82 to \$230.45 per tonne. Export from India is bound to dip due to current disparity. US and Black Sea Region crops are cheaper and it would continue to hamper Indian export opportunity in the months ahead.





Indian Fob quote rules higher in comparison to April despite considerable decline in cash market price mid May onward. Export demand throughout April remained supportive to wheat market fundamentals and prices in domestic market continued to rule above MSP in central India. At the beginning of procurement season quote hovered at \$276/77 and reached at \$288 per tonne on 19th May. However, in lack of export demand FOB quote decreased to \$282/83 per tonne.



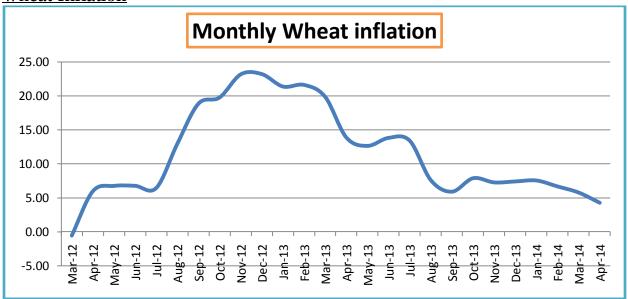


Wheat stock in government's ware houses in the beginning of May was registered at 344.03 lakh tonne. Stock is lower than 2012, 2013 due to lower procurement. Cash market prices ruled higher and private traders offered higher prices than MSP to the farmers, so procurement quantity decreased. Procurement target of 31 million tonne for



2014-15 is unlikely to materializedHowever, stock in govt.'s ware houses is considered to be enough to take care of the requirements under PDS,OMSS and export too..

Wheat Inflation

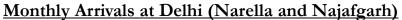


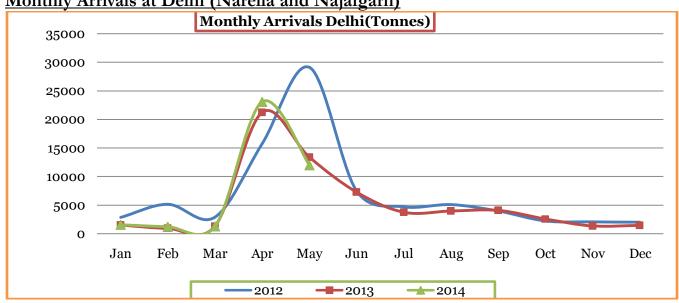
| Monthly Average Prices at Various Spot Market | | | | | | | | |
|---|---------|---------|---------|---------|---------|--|--|--|
| | Delhi | Indore | Kota | Rajkot | Chennai | | | |
| May 2013 | 1512.77 | 1584.60 | 1611.91 | 1521.11 | 1866.95 | | | |
| June 2013 | 1589.20 | 1606.66 | 1606.73 | 1565.20 | 1896.30 | | | |
| July 2013 | 1572.96 | 1603.84 | 1597.96 | 1549.03 | 1843.34 | | | |
| August 2013 | 1573.78 | 1619.72 | 1584.35 | 1550.62 | 1855.29 | | | |
| September 2013 | 1597.60 | 1645.71 | 1588.88 | 1566.73 | 1846.66 | | | |
| October 2013 | 1616.79 | 1698.00 | 1620.04 | 1572.94 | 1883.09 | | | |
| November 2013 | 1651.04 | 1698.75 | 1634.16 | 1631.17 | 2008.05 | | | |
| December 2013 | 1657.47 | 1674.56 | 1610.73 | 1609.31 | 2035.00 | | | |
| January 2014 | 1642.56 | 1693.26 | 1617.61 | 1650.40 | 1957.61 | | | |
| February 2014 | 1640.60 | 1692.82 | 1673.08 | 1584.47 | 1980.00 | | | |
| March 2014 | 1642.08 | 1593.33 | 1655.00 | 1530.30 | 1987.14 | | | |
| April 2014 | 1532.00 | 1527.50 | 1521.70 | 1511.20 | 1866.10 | | | |
| May 2014 | 1540.00 | 1575.65 | 1531.42 | 1518.40 | 1845.47 | | | |



Monthly Price Comparison of Spot Markets:

| Centre | Market | Variety | Prices | Prices (Rs/Qtl) | | |
|-------------|---------------|--------------------|------------|-----------------|------|--|
| | | | 31/05/2014 | 30/04/2014 | | |
| Delhi | Lawrence Road | Mill Delivery | 1520 | 1520 | 0 | |
| Deini | Nazafgarh | Mill Quality Loose | 1475 | 1470 | 5 | |
| | Narella | Mill Quality Loose | 1485 | 1480 | 5 | |
| | Rajkot | Mill Delivery | 1600 | 1625 | -25 | |
| Gujarat | Ahmedabad | Mill Delivery | 1650 | 1650 | 0 | |
| | Surat | Mill Delivery | 1665 | 1670 | -5 | |
| M.P. | Bhopal | Lokwan | 1600 | 1760 | -160 | |
| WI.P. | Indore | Mill Delivery | 1525 | 1650 | -125 | |
| Dojostkov | Kota | Mill Quality | 1435 | 1500 | -65 | |
| Rajasthan — | Kota | Mill Delivery | 1525 | 1535 | -10 | |
| | Kanpur | Mill Delivery | 1515 | 1510 | 5 | |
| U.P. | Mathura | Mill Quality Loose | 1450 | 1400 | 50 | |
| | Kosi | Mill Delivery | 1450 | 1400 | 50 | |
| Duniah | Khanna | Mill Quality Loose | 1410 | 1405 | 5 | |
| Punjab — | Jagraon | Mill Delivery | 1500 | 1460 | 40 | |
| Howsons | Sirsa | Mill Quality loose | 1405 | 1400 | 5 | |
| Haryana | Hodal | Mill Delivery | 1520 | 1535 | -15 | |
| | Chennai | Mill Quality | 1825 | 1875 | -50 | |
| Tamil Nadu | Madurai | Mill Quality | 1882 | 1932 | -50 | |
| | Coimbatore | Mill Quality | 1882 | 1932 | -50 | |







Domestic Outlook:

Wheat cash market may trade steady to slightly firm in the rest of the June despite diminished export demand. Cash market has absorbed the negative impact of decreased demand from global markets for Indian wheat. However, any major spike in local market is unlikely at this point of time. Importers for Indian wheat have now turned to Black Sea Region as Russia/Ukraine offer cheaper wheat. Black Sea Region crop is due in July and wheat from these regions are being offered at \$275 per tonne for long months (August-Sept). Lower price at CBOT too remains unsupportive for Indian wheat export.

Wheat price in domestic market starts firming up July onward as usual on seasonal factors like end of procurement, stock holding and higher demand for wheat products as festive season starts. All these factors would impact wheat export from India. Overall outlook remains steady to slightly firm for the mont of June.

SWOT Analysis of Wheat Strength

- Comfortable stock position despite lower procurement.
- Record production.
- Higher availability of quality wheat in Rajasthan, Gujarat and MP.

Weakness

- Strong INR.
- Disparity at current level
- Weak Infrastructure.
- Lack of branded wheat quality wise.

Opportunity

- Tension between Russia and Ukraine continues.
- Improving political relationship from neighbouring countries
- Higher demand for premium grade like Lokwan, sharbati and tukda.

Threat

- Harvesting of Russian and USA crop.
- Growing disparity.
- Stronger INR.
- Aggressive selling strategy by major exporter like Russia & Ukraine .
- Higher marketable surplus in major exporting countries.



International Market Dynamics:

Global wheat markets traded steady to weak in May owing to plenty wheat supply in market. Lower wheat import demand in global market too has pushed prices down. Increased production estimate for Russia and Australia too has put bearish pressure on international market.

IGC sees global wheat production at 694million tonnes as compared to 697 million tonnes in previous month estimate as crop yield is decreased in U.S. .Trade is expected to increase by 5 million tonneover year and Consumptions is expected to increase to 698 million tonnes over previous forecast. Carryover stocks are expected to increase to 187 million tonnes from 172 million tonnes over previous year owing to rise in production.

IGC Wheat Balance Sheet(Quantity in MMT)

| | 2009-10 | 2010-11 | 2011-12 | 2012- | 2013-14 | Projection for 2013-14 | |
|------------------|---------|---------|---------|---------|----------|------------------------|------------|
| | 200910 | 2010 11 | | 13 Est. | Forecast | 25.04.2014 | 29.05.2014 |
| Production | 679 | 653 | 695 | 655 | 709 | 697 | 694 |
| Trade | 128 | 126 | 145 | 140 | 151 | 144 | 145 |
| Consumptions | 652 | 657 | 698 | 675 | 690 | 701 | 698 |
| Carryover stocks | 199 | 194 | 192 | 172 | 191 | 187 | 187 |
| Y-O-Y change | 27 | -4 | -3 | -21 | 19 | | -4 |
| Major Export | 79 | 73 | 68 | 48 | 55 | 53 | 52 |

IGC Balance Sheet Highlight

- The IGC GOI wheat sub-Index fell by 4% m/m, pressured by prospects for ample global supplies in 2014/15.
- World production is projected to fall by 2% to 694m t in 2014/15 with average yields retreating from last season's unusually high levels.
- Gains in food and feed use are forecast to lift consumption by 1% and the world carryover is likely to decline slightly, led by the major exporters.
- Trade is seen lower y/y, at 145m t as, assuming a better quality domestic harvest, China's purchases are expected to fall.



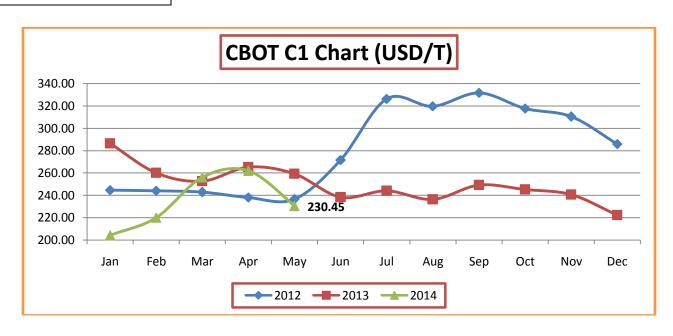
| | USDA Global Wheat Balance Sheet Fig.in MMT | | | | | | | |
|----------------|--|-----------------------------------|--------------------------------|-----------------|-----------------|---------------------------|-------------------------|--|
| Country | Opening stock 2013- 14 | Production projected 13- 14 | Domestic consumption (2013-14) | Import 13-14 | Export 13-14 | Ending stock 13- 14 | Production last year | |
| USA | 19.53 | 57.96 | 34.14 | 4.7 | 31.5 | 15.87 | 61.67 | |
| Canada | 5.05 | 37.50 | 10.4 | 0.465 | 22 | 10.11 | 27.2 | |
| Australia | 4.24 | 27.00 | 6.95 | 0.13 | 18 | 5.42 | 22.46 | |
| Argentina | 0.29 | 10.50 | 6.05 | 0.005 | 2 | 1.74 | 9.3 | |
| Russia | 4.95 | 50.09 | 34.5 | 1.2 | 17.5 | 6.24 | 37.72 | |
| China | 53.96 | 121.72 | 123.5 | 7 | 1 | 58.18 | 121.02 | |
| EU | 10.57 | 142.88 | 117 | 3.8 | 29 | 11.26 | 133.87 | |
| Ukraine | 2.57 | 22.27 | 11.5 | 0.1 | 9.5 | 3.95 | 15.76 | |
| Pakistan | 2.62 | 24.00 | 24.1 | 0.5 | 0.7 | 2.32 | 23.3 | |
| India | 24.2 | 93.51 | 92.73 | 0.02 | 5 | 19 | 94.88 | |
| Others | 48.61 | 124.37 | 233.99 | 136.09 | 20.55 | 52.58 | 109.31 | |
| World total | 176.59 | 712.52 | 694.9 | 154 | 156.8 | 186.7 | 656.5 | |

CBOT July 14Monthly Future Chart:



CBOT May 14monthly chart shows the downtrend due to expectation of good crop production globally. We expect prices to trade slightly steady to weak in the month of June, within the range of USD 220-250/MT.





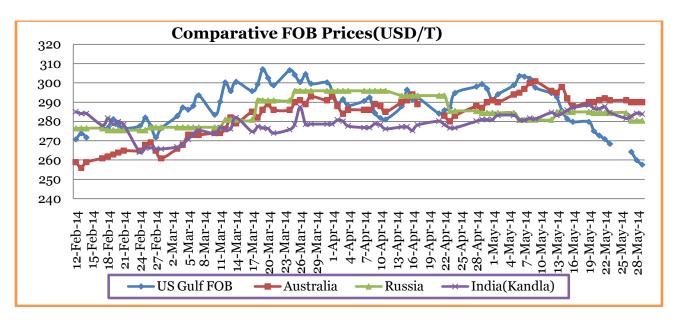
CBOT comparison over period of time:

| | CBOT Futures Prices: Date: 30.05.14 (USD/T) | | | | | | | | | |
|-------------------|---|--------------------------------|------------------------------|------------------------------|---------------------------------|---------------------------------|--------------------------------------|--|--|--|
| CONTRACT MONTH | 30May 14 | Week ago (23May 2014) | 1 Month ago(01 May 14) | 3 Month ago(03 Mar 14) | 6 Month ago(02 Dec 13) | 1 Year ago(03 June 13) | % Change over previous year | | | |
| 14-Jul | 230.45 | 239.73 | 259.84 | 233.57 | 243.77 | 280.97 | -17.98 | | | |
| 14-Sept | 235.04 | 243.86 | 263.06 | 236.33 | 246.53 | 283.54 | -17.10 | | | |
| 14-Dec | 242.67 | 250.66 | 268.11 | 240.74 | 250.20 | 286.02 | -15.16 | | | |
| 15-Mar | 248.82 | 256.90 | 2844.32 | 243.40 | 252.40 | 288.32 | -13.70 | | | |
| 15-May | 252.04 | 259.94 | 274.54 | 244.23 | 252.13 | 289.24 | -12.86 | | | |
| 15-July | 253.87 | 261.04 | 270.13 | 241.29 | 256.17 | 279.32 | -9.11 | | | |

Comparative Month on Month FOB quotes: (Fig in \$ /MT)

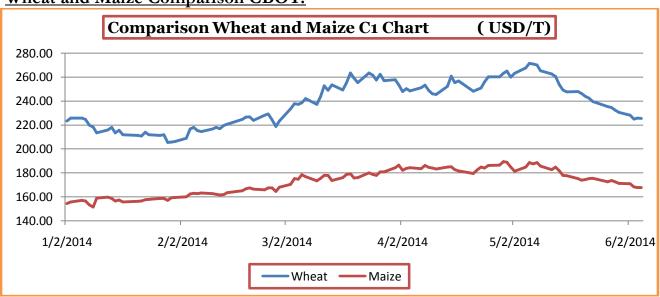
| All prices are for SRW /milling grade, comparable to Indian quality | 1 st Feb 14 | 1 st Mar 14 | 1 st Apr 14 | 5 th May 14 |
|--|------------------------|------------------------|------------------------|------------------------|
| USA | 261.72 | 282.86 | 295.80 | 298.90 |
| France | 256.54 | 279.02 | 280.57 | 281.11 |
| United Kingdom | NA | NA | NA | NA |
| Australia | 246.00 | 266.00 | 293.00 | 294.00 |
| Russia | 278.00 | 277.00 | 296.00 | 284.50 |
| India | 280.13 | 266.73 | 278.75 | 283.14 |





International FOB has been trading steady to slightly weakdue to expectation of bumper production globally.





It can be seen from above chart that Wheat and Corn prices follow each other as both are the ingredientsof feed. This year corn production is expected to rise; this means more corn is available at cheaper price to substitute it with feed wheat. This may decrease feed wheat demand globally.





International Outlook:

Global wheat market is likely trade steady to slightly weak in the month of June. Major importers like Egypt, Japan, Algeria and Indonesia may wait before starting any bulk buying as global market continues to move down on higher crop prospects in Black Sea Region, higher marketable surplus in US. However, weather condition in next two months would be crucial and might decide the future course of price trend. Overall, outlook remains bearish given the normal weather condition.

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