

# Wheat Monthly Research Report

#### **Contents**

- Wheat Market Dynamics
- \* AW Cereal Index
- Wheat Quarterly Balance Sheet
- Supply Demand & Domestic Market Highlights
- Acreage and Procurement
- Wheat Price Trend
- Export & Import
- Monthly Stock & Inflation
- Monthly Average Price
- Spot Prices
- Monthly Arrival/MSP Vs Mill Delivery
- Technical Analysis
- International Wheat Market Summary
- Global Wheat Average FoB
- Indicative Freight Quotes
- Global Policy Developments & Spot/Forward Prices
- ❖ IGC & USDA Balance Sheet
- CBOT: Futures/Comparison/Trend



#### **Market Dynamics:**

<u>Price Trend:</u> All India average monthly prices for wheat increased by 3.89 percent from Rs 1715.75 (in June) to Rs 1782.49 per qtl in July-2017. Average price (July) is lower by 0.03 percent compared to price (Rs 1782.99 per qtl.) registered in July-2016. Demand from south Indian millers is weak and government has no intention of increasing import duty as of now. With the beginning of festive season prices may get some support and are likely to move from steady to firm.

<u>Production Estimate:</u> Agriwatch has given its production estimate of 93.5 MMT for 2017-18. Carryout is expected to be around 13.98 MMT. Availability would be 108.48 MMT, higher compared to last year on account of increased production. Consumption is likely to be around 94 MMT. Directorate of Economics & Statistics has maintained production figure at 93.50 MMT in fourth Adv estimate released on 2<sup>nd</sup> Aug-2016 against target of 94.75 for the year. Final figure is likely to be revised down as per market expectation.

<u>Export-:</u> At export front prevailing market conditions are not in favour of Indian exporters due to huge price gap. The difference is around \$89-92 per tonne from Black Sea Region. Russia/Ukraine is offering wheat at \$183.50/184.50 per tonne on FoB basis while Indian FoB at Kandla port comes to \$275.52 per tonne. India exported 41.15 thousand tonne wheat in May. Total export in MY 2016-17 was registered around 96.27 thousand tonne from 1<sup>st</sup> April'16. There is no hope for recovery at export front this year.

<u>Import</u>: At import front, government has imposed 10 percent import duty in order to reduce flow of imports and provide domestic crop favourable grounds. In May India imported 0.33 lakh tonne wheat compared to 1.85 lakh tonnes in the month of April. Import will continue but volume is likely to decrease. India is expected to import 2 to 3 million tonnes in MY 2017-18.

<u>FoB/CiF Quotes:</u> Indian FoB quote is hovering around \$264.62-275.96 per tonne. Against it Russia, Ukraine, France, US and Australia are offering wheat at \$183.5, \$184.5, Euro 168.75, \$193.98 and \$221.2 per tonne respectively. The latest consignments from Australia landed at Tuticorin (28901 T), Cochin port (1000 T) and Mangalore (4000 T) at CiF of \$239.42, \$243.6 and \$226.02 per tonne respectively. Around 1500 tonne and 94665 tonne of wheat have been imported from France and Ukraine respectively.

<u>Supply-Demand:</u> supply side for FAQ is likely to be normal as ample stock is available in the market on account of good crop. Government procured intensively to replenish their stock and is likely to sell lower quantity in OMSS compared to last year. Demand from south Indian millers is low as even after application of 10% import duty, imported wheat is cheaper compared to domestic wheat. Stocks in port silos are decreasing but continuous imports are still keeping demand for central and north Indian wheat at lower levels.

<u>Procurement Target:</u> Government has fixed wheat procurement target at 33 MMT for 2017-18. Of the total target around 11.5 MMT will be procured from Punjab, 8.5 MMT from Madhya Pradesh, 7.5 MMT from Haryana, 3MMT from Uttar Pradesh and 1.7 MMT from Rajasthan.

Outlook & Recommendation: Wheat cash market is expected to trade steady to firm in the short to medium term.

<u>Trade Call:</u> Stake holders should trade taking care of lower and upper price band of Rs 1544 & 1768 respectively.

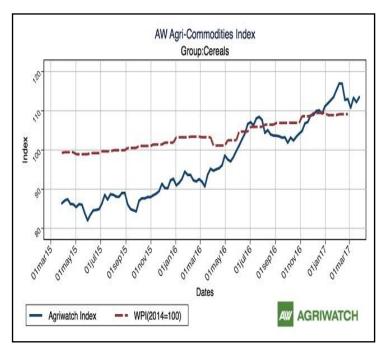
<u>Weather Update:</u> As per IMD, since the beginning of south-west monsoon the rains have been well distributed all over India except few areas in the south. The cumulative rainfall until Sunday (30th July) in the country has been around 102 percent of the LPA and it is expected to be 99% of LPA in August which has 29 percent share in the overall monsoon rains. Until 28th July around 75 percent of Kharif sowing is done and because of normal rainfall this year better crop can be expected under normal conditions.



#### AW Cereals Index:

The Agriwatch Agri Commodities Index rose 0.74% to 110.34 during the week ended March 25, 2017 from 109.53 during the previous week led by higher cereals and pulses. The base for the Index and all sub-Indices is 2014 (= 100).

Seven of the 9 commodity group sub-Indices and 15 of the 29 individual commodity sub-Indices that constitute the main Index gained during the week. Spices and Sweeteners were the only declining groups this week. The commodity group sub-Index values and their weekly changes are as follows: Cereals: 113.47 (+1.16%), Pulses: 137.35 (+3.20%), Vegetables: 41.18 (+0.41%), Edible Oils: 104.47 (+0.60%), Oilseeds: 90.01 (+0.80%), Spices: 97.92 (-3.29%), Sweeteners: 125.31 (-0.44%), Fibres: 115.44 (+1.72%) and Other Non-Food Articles: 95.34 (+0.08%).



<sup>&</sup>quot;Agriwatch has recently launched its AW Agri Commodity Indices to enable organizations access independent Indices to track and use to benchmark their purchases and sales. The Indices are based on the daily prices in the key benchmark markets for each commodity that AW has been covering for the past decade. The indices include an Aggregate Index, Category Indices and individual commodity indices. The weekly indices are free to access on our website www agriwatch.com. The daily indices are available on subscription. Please contact for more details."

#### India's Wheat Quarterly Balance Sheet For 2017-18:

| Wheat MY Runs From April To<br>March | 2016-17 | 2017-18 | Apr-Jun | July-Sep | Oct-Dec | Jan-Mar |
|--------------------------------------|---------|---------|---------|----------|---------|---------|
| Carry in                             | 15.38   | 11.98   | 11.98   | 82.43    | 59.63   | 36.88   |
| Production                           | 85.1    | 93.5    | 93.5    | 0        | 0       | 0       |
| Imports                              | 6       | 3       | 0.55    | 0.9      | 0.85    | 0.7     |
| Total Availability (A+B+C)           | 106.48  | 108.48  | 106.03  | 83.33    | 60.48   | 37.58   |
| Consumption                          | 94      | 94      | 23.5    | 23.5     | 23.5    | 23.5    |
| Exports                              | 0.5     | 0.5     | 0.1     | 0.2      | 0.1     | 0.1     |
| Total Usage (E+F)                    | 94.5    | 94.5    | 23.6    | 23.7     | 23.6    | 23.6    |
| Carry out (D-G)                      | 11.98   | 13.98   | 82.43   | 59.63    | 36.88   | 13.98   |
| Av Monthly Consumption               | 7.83    | 7.83    | 1.96    | 1.96     | 1.96    | 1.96    |
| Stock to Month Use                   | 1.53    | 1.78    | 42.09   | 30.45    | 18.83   | 7.14    |
| Stock to Consumption Ratio           | 0.02    | 0.02    | 1.79    | 1.30     | 0.80    | 0.30    |

<sup>\*</sup>Agriwatch Estimate



#### Supply-Demand Highlights:

Wheat production in India for 2016-17 crop year (to be marketed in 2017-18) is expected to be around 93.5 MMT given normal condition in February- March, 2017. Carryout is expected to be around 13.98 MMT. Availability would be 108.48 MMT, higher compared to last year on account of increased production.

As per latest update, wheat stock in central pool as on 1st July'17 stood at 32.27 MMT down by 3.48% compared to last month. This quantity is higher by around 20.94% compared to last year for the same month. For the year 2017-18, FCI has decided to sell around 40 lakh tonnes of wheat. As per third advance estimate for 2016-17 wheat production is likely to be around 97.4 MMT which is higher compared to second advance estimate of 96.6 MMT issued in February 2017.

This season will start with a carryout of 11.98 MMT. Higher production this year will increase carry out for 2017-18 to 13.98 MMT

At export front, there is not much scope for Indian wheat exporters due to cheaper price in Russia, Australia, US, Argentina and France. Russia, Argentina and Ukraine are offering wheat at \$77-92 per tonne lower than India. So, there is no export window available for bulk export from India. India was able to export only 96.27 thousand tonnes in 2016-17 that too in neighbouring countries. Import window is still open and India is expected to import 2 to 3 million tonnes in 2017-18 Marketing year.

#### **Domestic Market Highlights:**

As per market sources around 2-2.5 lakh tonnes of wheat have been contracted from Ukraine by south Indian millers for August-September delivery at \$216-220 per tonne CiF whereas Australia is also ready to provide wheat for \$275-280 per tonne CiF. The only fear importers are facing is an increase in import duty or abrupt change in phytosanitary measures. Furthermore wheat stocks at Indian port silos have also decreased. Imports are likely to affect off take from central pool as south Indian millers will prefer imported wheat over domestic wheat due to lower prices.

As per latest update, India has exported 41.15 thousand tonnes of wheat in the month of May'17 compared to 31.07 thousand tonnes in previous month. On import front India has imported 33 thousand tonnes of wheat in the month of May'17 compared to 185.17 thousand tonnes in the previous month. India is likely to import 3-4 million tonnes of wheat whereas exports are likely to be low as prices in India are ruling at higher side compared to other countries.

Government agencies have started procurement since 15th March'17. For Rabi marketing season 2017-18 government has procured 308 lakh tonnes. Of the total quantity procured, around 67.24 lakh tonnes has been procured from Madhya Pradesh, 74.11 lakh tonnes from Haryana, 117.05 lakh tonnes from Punjab, 36.99 lakh tonnes from Uttar Pradesh, 12.45 lakh tonnes from Rajasthan, 0.02 lakh tonnes from Uttrakhand, 0.08 lakh tonnes from Chandigarh and 0.06 lakh tonnes from Gujarat. In Rabi marketing season 2017-18 government has set procurement target of 330 LMT. Last year government was able to procure only 229 lakh tonnes due to lower production.

Wheat WPI has decreased from 137.5 in May to 136.1 in June-2017. Monthly wheat inflation has decreased by 1.02 percent in June-17 compared to May-17. As compared to May-16, wheat WPI has decreased by around 0.29%.

As per latest update under GST, loose and unbranded wheat will not attract any duty whereas a duty of 5% will be applicable on packed wheat sold under a brand name. Same is the case with flour and maida.



## Area Coverage under Wheat Till 03rd February-2017:

| State Wise Progressive Wheat Sowing Till 03.02.2017 |             |           |           |          |  |  |  |  |
|---|-------------|-----------|-----------|----------|--|--|--|--|
| State   | Normal area | This Year | Last Year | % Change |  |  |  |  |
| Assam   | 0.34        | 0.12      | 0.00      | 0.00     |  |  |  |  |
| Bihar   | 21.34       | 22.95     | 22.73     | 0.97     |  |  |  |  |
| Chhattisgarh  | 1.04        | 1.736     | 1.58      | 9.87     |  |  |  |  |
| Gujarat   | 11.56       | 9.96      | 9.01      | 10.54    |  |  |  |  |
| Haryana   | 25.39       | 25.38     | 25.11     | 1.08     |  |  |  |  |
| H.P.  | 3.51        | 3.59      | 3.60      | -0.28    |  |  |  |  |
| J&K(J)  | 3.04        | 2.31      | 2.45      | -5.71    |  |  |  |  |
| Manipur   | 0.00        | 0.00      | 0.00      | 0.00     |  |  |  |  |
| Meghalaya   | 0.00        | 0.00      | 0.00      | 0.00     |  |  |  |  |
| Jharkhand   | 1.66        | 2.08      | 1.60      | 30.00    |  |  |  |  |
| Karnataka   | 2.06        | 1.57      | 1.74      | -9.77    |  |  |  |  |
| M.P.  | 54.96       | 64.22     | 56.34     | 13.99    |  |  |  |  |
| Maharashtra   | 8.82        | 10.52     | 6.29      | 67.25    |  |  |  |  |
| Punjab  | 35.11       | 35        | 34.97     | 0.09     |  |  |  |  |
| Tamil Nadu  | 0.00        | 0.00      | 0.00      | 0.00     |  |  |  |  |
| Telengana   | 0.00        | 0.00      | 0.00      | 0.00     |  |  |  |  |
| Tripura   | 0.00        | 0.00      | 0.00      | 0.00     |  |  |  |  |
| Rajasthan   | 30.47       | 30.677    | 29.66     | 3.43     |  |  |  |  |
| Uttar Pradesh                                       | 97.59       | 100.52    | 94.99     | 5.82     |  |  |  |  |
| Uttarakhand   | 3.53        | 3.59      | 3.58      | 0.28     |  |  |  |  |
| West Bengal   | 3.29        | 3.39      | 3.45      | -1.74    |  |  |  |  |
| Others  | 0.35        | 0.21      | 0.16      | 31.25    |  |  |  |  |
| All India   | 304.05      | 317.81    | 297.25    | 6.92     |  |  |  |  |

# Wheat Procurement Status Till 21st July-2017 (Source: FCI)

| State          | Target for Procurement In<br>Marketing Season 2017- | Progressive Procurement As on 21.07.2017(Fig In Tonne) |        |                                |  |  |
|----------------|---|--|--------|--------------------------------|--|--|
|                | 18(April To March)                                  | In Marketing<br>Season 2017-18                         |        | In Marketing<br>Season 2017-18 |  |  |
| Haryana        | 75.00   | 74.11  | 67.52  | 9.76%                          |  |  |
| Madhya Pradesh | 85.00   | 67.24  | 39.92  | 68.44%                         |  |  |
| Punjab         | 115.00  | 117.05   | 106.49 | 9.92%                          |  |  |
| Rajasthan      | 17.50   | 12.45  | 7.62   | 63.12%                         |  |  |
| Uttar Pradesh  | 30.00   | 36.99  | 7.97   | 364.12%                        |  |  |
| All-India      | 330.00  | 308.01   | 229.62 | 34.13%                         |  |  |

Total wheat procurement was registered at 229.62 lakh tonnes till 28<sup>th</sup> June -2016. Against set target of 33 MMT Government has procured 308.01 lakh tonnes until 21<sup>st</sup> July-17.



#### Monthly Average Price Comparison:

All India average monthly prices for wheat increased by 3.89 percent from Rs 1715.75 (in June) to Rs 1782.49 per qtl in July-2017. Average prices moved up in all states except Chhattisgarh, Jharkhand, Madhya Pradesh, Orissa, Telangana and West Bengal.

Prices are likely to move from steady to firm due to upcoming festive season which is likely to provide support to prices. Market is witnessing normal demand and there is sufficient quantity available at supply side. Domestic prices are not able to get any support from exports this year as global export quotes are lower compared to India. Furthermore government has procured intensively and has sufficient stocks to meet any further demands.

#### <u>Mill Delivery Wheat Weekly Average</u> Price Movement at key Spot Market:

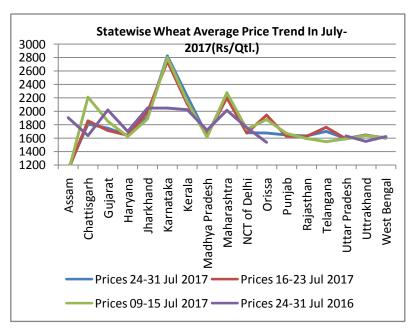
Wheat average mill delivery prices traded firm in Indore, Kota and Ahmedabad during 21<sup>st</sup>-27<sup>th</sup> July. Prices are expected to remain steady to firm.

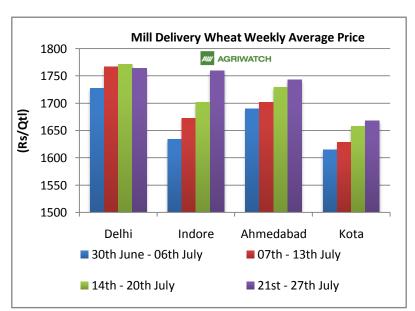
Import is likely to continue in 2017-18 as imported wheat in south India is still cheaper compared to transporting it from north and central states. As of now government has no intention of increasing import duty. Trade activities are still at lower side as traders are still trying to understand various aspects of GST. Furthermore government has applied 5% GST on wheat that has been packed and branded.

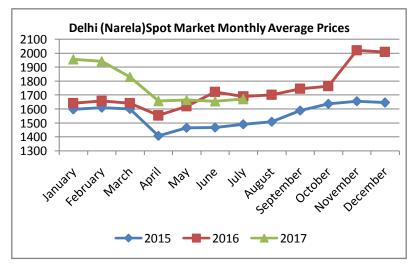
#### Wheat Delhi Average Monthly Price:

Wheat spot market Delhi (Narela) average price increased from Rs 1655.00 in June-17 to Rs 1670.00 per quintal in July-2017.

The prices are firm by 0.91 percent compared to last month and weak by 1.16 percent compared to last year for the same month.









#### Wheat Exports:

According to latest update, India exported around 41.15 thousand tonne wheat in the month of May-2017.

It is around 10.08 thousand tonnes higher compared to exported quantity (31.07 thousand tonne) in April-2017. Overall condition for Indian wheat export is not favourable and export volume would remain low in March too.

Export volume would not increase much as prices in domestic market still rule higher and other exporting countries are offering wheat at cheaper price (\$56 to \$92 per tonne lower from domestic price) with assured quality and delivery schedule. Huge gap between prices continue to affect wheat export from India.

Source: DGCIS, \*Provisional data from IBIS

#### Wheat Import:

India imported around 5.02 lakh tonne wheat during MY 2015-16. In 2017-18 MY import volume is likely to be around 2-3 MMT compared to 6 MMT in last MY 2016-17. In the month of May-2017 India imported around 0.33 lakh tonne wheat from Russia, Ukraine and Australia compared to 1.85 lakh tonnes in April-17.

FoB quote in Black Sea region are hovering around \$183.50 per tonne in Russia and \$184.50 per tonne in Ukraine. Australia and France are also providing wheat at \$219.91 per tonne and Euro 167.50 per tonne. Added capacity at Ukrainian ports has reduced export cost further. Government has decided to keep import duty unchanged at 10% for now.

Source: DGCIS, \*Provisional data from IBIS

| Year/Month      | Wheat Export(000 T) | CBOT Average Quotes<br>(USD/MT) |
|-----------------|---------------------|---------------------------------|
| Apr 12 - Mar 13 | 6514                | 286.71                          |
| Apr 13 - Mar 14 | 5559                | 241.60                          |
| Apr-14-Mar-15   | 2750                | 230.37                          |
| Apr-15-Mar-16   | 201                 | 179.90                          |
| Apr-16-Mar-17   | 96.27               | 157.04                          |
| 17-Apr          | 31.07               | 154.20                          |
| 17-May          | 41.15               | 159.75                          |
| 17-Jun          |                     |                                 |
| 17-Jul          |                     |                                 |
| 17-Aug          |                     |                                 |
| 17-Sep          |                     |                                 |
| 17-Oct          |                     |                                 |
| 17-Nov          |                     |                                 |
| 17-Dec          |                     |                                 |
| 18-Jan          |                     |                                 |
| 18-Feb          |                     |                                 |
| 18-Mar          |                     |                                 |
| Total 2017-18   | 72.22               | 156.98                          |

| Year/Month           | Wheat Import(In<br>Thousand Tonne) | CBOT Average Quotes<br>(USD/MT) |
|----------------------|------------------------------------|---------------------------------|
| Apr-16 To Mar-<br>17 | 5957.79                            | 157.03                          |
| 17-Apr               | 185.17                             | 154.20                          |
| 17-May               | 33.00                              | 159.75                          |
| 17-Jun               |                                    |                                 |
| 17-Jul               |                                    |                                 |
| 17-Aug               |                                    |                                 |
| 17-Sep               |                                    |                                 |
| 17-Oct               |                                    |                                 |
| 17-Nov               |                                    |                                 |
| 17-Dec               |                                    |                                 |
| 18-Jan               |                                    |                                 |
| 18-Feb               |                                    |                                 |
| 18-Mar               |                                    |                                 |
| Total 2017-18        | 218.17                             | 156.98                          |

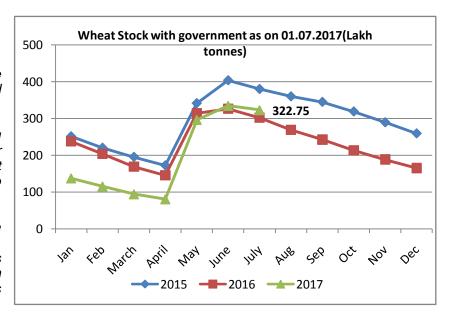


# Wheat Stocks with the Government as on 1st of Every Month

Wheat stock in government's ware houses on 01.07.2017 was registered at 322.75 lakh tonne.

It is lower by 3.48 % from June - 2017. Central pool stock has been declining from 2013 owing to export and lower production/procurement. Government has procured intensively in order to replenish its stock.

Available stock in central pool is above the revised stocking norms as of now. Government has increased its procurement target to 33 MMT from last year's 30 MMT. Government has procured 30.82 MMT in RMS 2017-18.



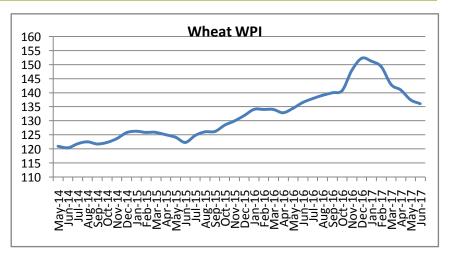
#### Wheat Inflation:

| Month/Year | 2013  | 2014  | 2015  | 2016  | 2017  |
|------------|-------|-------|-------|-------|-------|
| Jan        | 121.6 | 130   | 126.3 | 134.1 | 151.3 |
| Feb        | 123.6 | 128.8 | 125.9 | 134.1 | 149.3 |
| Mar        | 122.8 | 127.5 | 125.9 | 134.1 | 142.9 |
| Apr        | 120.1 | 123.5 | 125.1 | 132.9 | 141.0 |
| May        | 118.9 | 120.9 | 124.1 | 134.5 | 137.5 |
| Jun        | 121.9 | 120.4 | 122.3 | 136.5 | 136.1 |
| Jul        | 122.3 | 121.9 | 124.8 | 137.9 |       |
| Aug        | 123.1 | 122.5 | 126.1 | 139.1 |       |
| Sep        | 124.6 | 121.8 | 126.2 | 140   |       |
| Oct        | 125.7 | 122.3 | 128.5 | 140.8 |       |
| Nov        | 127.6 | 123.7 | 129.9 | 147.9 |       |
| Dec        | 128.6 | 125.8 | 131.9 | 152.3 |       |

Wheat WPI has decreased from 137.5 in May to 136.1 in June-2017. Monthly wheat inflation has decreased by 1.02 percent in June-17 compared to May-17.

As compared to June-16, wheat WPI has decreased by around 0.29% whereas it is higher by 11.28% compared to June -2015.

Weight: 1.02823, base year-2011-12=100





| Monthly Average Prices At Various Market(Rs/Quintal) |         |         |         |         |         |  |  |
|--|---------|---------|---------|---------|---------|--|--|
|  | Delhi   | Indore  | Kota    | Rajkot  | Chennai |  |  |
| 15-Jan   | 1669.60 | 1682.95 | 1666.36 | 1713.48 | 1843.18 |  |  |
| 15-Feb   | 1672.73 | 1563.86 | 1590.68 | 1565.43 | 1802.27 |  |  |
| 15-Mar   | 1652.48 | 1449.00 | 1487.63 | 1459.67 | 1720.26 |  |  |
| 15-Apr   | 1499.58 | 1434.52 | 1442.00 | 1402.05 | 1683.00 |  |  |
| 15-May   | 1506.92 | 1492.83 | 1468.60 | 1410.20 | 1700.00 |  |  |
| 15-Jun   | 1537.88 | 1518.40 | 1478.54 | 1442.71 | 1708.33 |  |  |
| 15-Jul   | 1548.08 | 1572.40 | 1546.80 | 1508.41 | 1738.00 |  |  |
| 15-Aug   | 1579.46 | 1580.68 | 1512.50 | 1520.00 | 1740.22 |  |  |
| 15-Sep   | 1652.80 | 1590.87 | 1546.59 | 1554.77 | 1768.86 |  |  |
| 15-Oct   | 1690.00 | 1689.77 | 1611.59 | 1617.92 | 1855.45 |  |  |
| 15-Nov   | 1687.73 | 1660.68 | 1604.71 | 1595.00 | 1868.24 |  |  |
| 15-Dec   | 1688.08 | 1662.20 | 1639.00 | 1593.53 | 1877.80 |  |  |
| 16-Jan   | 1698.18 | 1658.91 | 1693.18 | 1689.00 | 1852.27 |  |  |
| 16-Feb   | 1707.00 | 1613.48 | 1636.36 | 1660.63 | 1840.91 |  |  |
| 16-Mar   | 1698.40 | 1619.29 | 1581.52 | 1601.94 | 1831.52 |  |  |
| 16-Apr   | 1621.60 | 1665.79 | 1620.21 | 1632.38 | 1876.25 |  |  |
| 16-May   | 1677.69 | 1715.43 | 1660.00 | 1633.27 | 1913.04 |  |  |
| 16-Jun   | 1791.54 | 1825.40 | 1745.00 | 1773.20 | 2036.73 |  |  |
| 16-Jul   | 1778.27 | 1856.80 | 1765.42 | 1817.71 | 2089.58 |  |  |
| 16-Aug   | 1793.75 | 1877.39 | 1762.39 | 1796.75 | 2055.68 |  |  |
| 16-Sep   | 1810.40 | 1865.48 | 1749.00 | 1809.40 | 2061.00 |  |  |
| 16-Oct   | 1882.17 | 1871.43 | 1742.75 | 1831.09 | 2103.75 |  |  |
| 16-Nov   | 2150.00 | 2098.91 | 1997.37 | 2063.18 | 2310.53 |  |  |
| 16-Dec   | 2083.88 | 2018.69 | 1930.71 | 1949.63 | 2340.47 |  |  |
| 17-Jan   | 2061.60 | 1955.42 | 1936.88 | 1903.40 | 2312.50 |  |  |
| 17-Feb   | 1968.18 | 1824.77 | 1811.36 | 1779.29 | 2213.64 |  |  |
| 17-Mar   | 1899.81 | 1673.00 | 1669.23 | 1634.42 | 2053.84 |  |  |
| 17-Apr   | 1744.37 | 1649.32 | 1632.14 | 1627.37 | 1992.86 |  |  |
| 17-May   | 1735.74 | 1649.81 | 1606.15 | 1575.68 | 1988.08 |  |  |
| 17-Jun   | 1742.80 | 1650.45 | 1597.71 | 1594.79 | 1956.25 |  |  |
| 17-Jul   | 1760.58 | 1702.50 | 1645.87 | 1675.21 | 1950.00 |  |  |

Source: Agriwatch



# Monthly Price Comparison of Spot Markets

| Spot Market Price: |                    |                     |                 |           |           |           |          |  |  |
|--------------------|--------------------|---------------------|-----------------|-----------|-----------|-----------|----------|--|--|
|                    |                    |                     | Prices (Rs/Qtl) |           |           |           |          |  |  |
| Centre             | Market             | Variety             | Today           | Yesterday | Week Ago  | Month Ago | Year Ago |  |  |
|                    |                    |                     | 1-Aug-17        | 31-Jul-17 | 25-Jul-17 | 1-Jul-17  | 1-Aug-16 |  |  |
|                    | Lawrence Road      | Mill Delivery       | 1770            | 1775      | 1765      | 1720      | 1760     |  |  |
| Delhi              | Narella            | Mill Quality Loose  | 1670            | 1670      | 1680      | 1590      | 1650     |  |  |
|                    | Nazafgarh          | Mill Quality Loose  | 1670            | 1675      | 1655      | 1625      | NR       |  |  |
|                    | Rajkot             | Mill Delivery       | 1600            | 1600      | 1590      | NA        | 1720     |  |  |
| Cuionet            | Ahmedabad          | Mill Delivery       | 1755            | 1750      | 1745      | NA        | 1860     |  |  |
| Gujarat            | Surat              | Mill Quality Loose  | 1790            | 1780      | 1780      | NA        | 1890     |  |  |
|                    | Dhrol              | Mill Delivery       | 1610            | 1655      | 1590      | NA        | 1905     |  |  |
| M.P.               | Indore             | Mill Quality Loose  | 1650            | 1650      | 1650      | 1600      | 1740     |  |  |
| MI.P.              | Bhopal             | Mill Delivery       | 1650            | 1650      | 1625      | 1625      | 1700     |  |  |
| Daioathan          | Kota               | Mill Quality Loose  | 1570            | 1570      | 1575      | NA        | 1660     |  |  |
| Rajasthan          | Kota               | Mill Delivery       | 1650            | 1650      | 1650      | NA        | 1750     |  |  |
|                    | Kanpur             | Mill Delivery       | 1725            | 1715      | 1740      | 1740      | NR       |  |  |
|                    | Mathura            | Mill Quality Loose  | Closed          | Closed    | 1590      | Closed    | NA       |  |  |
| U.P.               | Kosi               | Mill Quality Loose  | 1585            | 1585      | 1585      | 1525      | 1600     |  |  |
|                    | Hathras            | Mill Quality Loose  | 1560            | 1560      | 1630      | 1520      | NA       |  |  |
|                    | Aligarh            | Mill Quality Loose  | 1600            | 1600      | 1580      | 1520      | 1600     |  |  |
| Punjab             | Khanna             | Mill Quality Loose  | 1650            | NA        | 1650      | 1615      | 1605     |  |  |
| Pulljab            | Ludhiana (Jagraon) | Mill Delivery       | NA              | NA        | NA        | NA        | NA       |  |  |
|                    | Sirsa              | Mill Delivery loose | 1690            | 1700      | 1710      | 1625      | 1650     |  |  |
|                    | Hodal              | Mill Delivery       | 1740            | 1740      | 1740      | 1685      | 1750     |  |  |
| Haryana            | Bhiwani            | Mill Quality Loose  | 1680            | 1680      | 1660      | 1590      | 1660     |  |  |
|                    | Karnal             | Mill Quality Loose  | 1655            | 1660      | 1670      | 1640      | 1655     |  |  |
|                    | Panipat            | Mill Quality Loose  | 1625            | 1625      | NR        | 1625      | NA       |  |  |
|                    | Chennai            | Mill Quality        | 1950            | 1950      | 1950      | NA        | 2050     |  |  |
| Tamil<br>Nadu      | Madurai            | Mill Quality        | 2007            | 2007      | 2007      | NA        | 2107     |  |  |
| 11444              | Coimbatore         | Mill Quality        | 2007            | 2007      | 2007      | NA        | 2107     |  |  |
| Bihar              | Khagariya          | Mill Delivery       | 1700            | 1700      | 1750      | 1650      | 1725     |  |  |
| Dillar             | Muzaffarpur        | Mill Delivery       | 1600            | 1550      | 1550      | 1550      | 1745     |  |  |

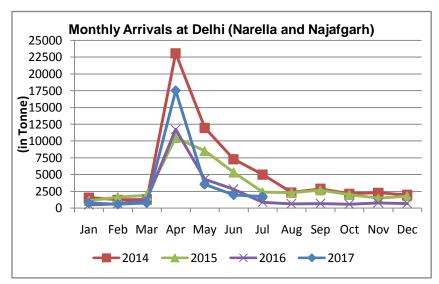


#### Monthly Arrivals at Delhi

Arrivals in Delhi region (Narela and Najafgarh) decreased in July-2017, from 1950 tonnes in June to 1700 tonnes in July-2017. Currently wheat is being traded around Rs 1670 per qtl in Narela.

#### **Domestic Outlook:**

Wheat cash market is expected to trade steady to firm in August-2017 under normal conditions.

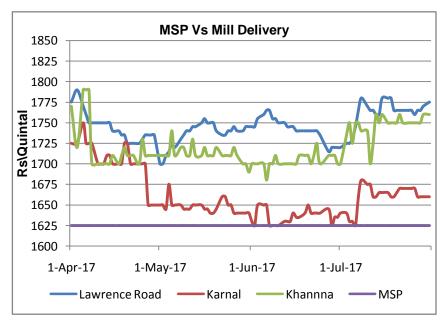


#### MSP Vs Mill Delivery Prices

Government increased minimum support price (MSP) of wheat from Rs1525 per quintal in 2016-17 to Rs 1625 per quintal in 2017-18. This increase in MSP also motivated farmers to sow more area.

In the beginning of marketing season prices were ruling above MSP but as season progressed due to ample availability in domestic market prices started moving down.

As of now prices are moving above MSP and are likely to move steady to firm in near future with the beginning of festive demand.





#### Wheat Technical Analysis:



<sup>\*</sup> Do not carry-forward the position next month.



#### **International Market Dynamics**

As per latest update, Japan's ministry of agriculture bought 132925 MMT of food quality wheat from United States, Australia and Canada. Around 50080 MMT with minimum protein content of 14 percent has been bought from United States to be loaded between September 21 - October 20, 49665 MMT has been bought from Canada with minimum protein content of 13.5 percent to be loaded between September 21 - October 20 and 33180 MMT of standard white has been bought from west Australia to be loaded between October 1-October 31.

GASC has purchased 420000 tonnes of wheat through tender. Of the total quantity 300000 tonnes is of Russian origin, 60000 tonnes is of Romanian origin and 60000 tonnes is of Ukrainian origin. ADM offered 60000 tonnes of Russian wheat at FoB \$202.35 per tonne, Cofco offered 60000 tonnes of Romanian wheat at FoB \$204.99 per tonne, Louis Dreyfus offered 60000 tonnes of Ukrainian wheat at FoB \$203.90 per tonne, GTCS offered 120000 tonnes of Russian wheat at FoB \$204.65 per tonne, Louis Dreyfus offered 60000 tonnes of Russian wheat at FoB \$204.65 per tonne and AOS offered 60000 tonnes of Russian wheat at FoB \$204.40 per tonne.

Algeria state grains agency OAIC has bought around 500000 tonnes of milling wheat in a tender that closed on Tuesday. The prices paid were in the range of \$214.0 - \$216.0 per tonne (Cost and Freight). The quantity to be shipped between 01st-31st October. Major part of the quantity is likely to be sourced from France but some quantity can come from Argentina as well.

As on 28th July Russia has harvested 31.7 million tonnes of wheat compared to 33.0 million tonnes a year ago for the same date. Around 7.2 million hectares of area has been harvested with an average yield of 4.44 tonnes per hectare compared to 8.1 million hectares with an average yield of 4.09 tonnes per hectare a year ago for same date.

Egypt saw a decline in local supply in the current season to 3.4 million tonnes compared to previous season's 5.2 million tonnes. Egypt has been buying intensively in the international market and GASC has booked around 1.25 million tonnes of wheat in July. As of now Egypt's strategic reserve stand at 4.6 million tonnes and are sufficient to last for six months.

**As per latest update, china has sold 4074 tonnes of imported** wheat for average price of 2523 yuan (\$375.66) per tonne at an auction of state reserves. The quantity sold represents around 2.94 percent of 138265 tonnes of wheat available at auction.

France is expected to harvest 36.2 million tonnes of what in 2017 compared to 28.47 million tonnes in 2016. Wheat crop condition in France improved slightly as showers provided relief after a dry June. Ministry has estimated an average yield of 7.04 tonnes per hectare compared to 5.37 tonnes per hectare in 2016 whereas the area has been pegged at 5.15 million hectares.

Australia has given its production forecast for 2017-18 at 24.19 MMT compared to last year's record crop of 35.1 MMT. The area has been decreased by around 1.2 percent to 12689 thousand hectares compared to 2016-17. Last year exceptional yields have led to a record crop, however this year yields have returned to normal levels.

The Saudi Arabia Grain Organization has purchased 805000 tonnes wheat through tender. The said quantity will arrive at three different ports. Around 440000 tonnes will arrive at Jeddah port, 255000 tonnes at Dammam and the remaining 110000 tonnes at Jazan port. In its last tender on 13th March'17 SAGO purchased 735000 tonnes of wheat. Saudi Arabia abandoned plans of self sufficiency in 2008 as farming in desert reduced scarce water resources and became a major importer of hard and soft wheat.



## Global Wheat Average FoB

| Month    | US<br>SRW2* | US<br>HRW2* | Argentina<br>P1* | Ukraine<br>12.5%* | Russia<br>12.5%* | Rouen<br>11%** | Australia<br>ASW1*** | Australia<br>APW2*** |
|----------|-------------|-------------|------------------|-------------------|------------------|----------------|----------------------|----------------------|
| Mar-16   | 193.09      | 207.18      | 192.00           | NA                | NA               | 142.20         | 267.07               | 269.33               |
| April-16 | 194.13      | 200.91      | 196.90           | NA                | NA               | 142.76         | 267.10               | 270.05               |
| May-16   | 195.99      | 197.10      | 208.00           | NA                | NA               | 145.96         | 275.77               | 278.82               |
| June-16  | 193.28      | 199.04      | 207.25           | NA                | NA               | 154.45         | 274.65               | 277.55               |
| July-16  | 179.02      | 191.04      | 200.28           | NA                | NA               | 164.22         | 252.48               | 253.00               |
| Aug-16   | 167.55      | 185.90      | 190.68           | NA                | NA               | 166.00         | 241.43               | 242.00               |
| Sept-16  | 184.86      | 196.43      | 175.73           | 167.17            | NA               | 161.40         | 230.32               | 232.09               |
| Oct-16   | 185.01      | 200.12      | 168.25           | 171.58            | NA               | 164.55         | 223.00               | 232.00               |
| Nov-16   | 181.98      | 195.65      | 168.81           | 180.00            | 181.50           | 168.25         | 227.41               | 240.07               |
| Dec-16   | 173.85      | 191.06      | 169.59           | 181.00            | 181.00           | 166.63         | 225.24               | 238.43               |
| Jan-17   | 184.09      | 209.36      | 176.35           | 181.29            | 182.24           | 172.00         | 222.56               | 232.97               |
| Feb-17   | 190.42      | 221.59      | 187.54           | 185.15            | 188.40           | 173.03         | 229.53               | 238.40               |
| Mar-17   | 184.38      | 208.66      | 185.53           | 188.70            | 190.52           | 169.12         | 233.57               | 240.05               |
| April-17 | 179.76      | 196.86      | 190.56           | 184.82            | 186.55           | 161.57         | 234.79               | 239.16               |
| May-17   | 177.40      | 208.15      | 191.10           | 182.13            | 183.87           | 159.34         | 252.21               | 254.12               |
| June-17  | 186.20      | 236.90      | 190.42           | 181.53            | 184.38           | 162.19         | 270.11               | 272.91               |
| July-17  | 203.60      | 248.63      | 196.55           | 188.48            | 191.95           | 170.54         | 299.85               | 303.94               |

Source: Reuters

#### **Indicative Freight Quotes**

| Date                     | Freight(\$/T)                       | Freight(\$/T)                     | Freight(\$/T)              | Freight(\$/T)                   |
|--------------------------|-------------------------------------|-----------------------------------|----------------------------|---------------------------------|
| 02.06.2017               | 6.72                                | 16.31                             | 35.26                      | 30.65                           |
| 09.06.2017               | 6.98                                | 16.43                             | 34.34                      | 29.83                           |
| 16.06.2017               | 7.71                                | 17.28                             | 34.43                      | 29.95                           |
| 23.06.2017               | 8.44                                | 18.47                             | 34.43                      | 29.99                           |
| 29.06.2017               | 8.39                                | 18.40                             | 34.82                      | 30.29                           |
| 07.07.2017               | 8.04                                | 17.92                             | 35.15                      | 30.57                           |
| 14.07.2017               | 8.68                                | 18.54                             | 35.67                      | 31.07                           |
| 21.07.2017               | 9.21                                | 19.20                             | 39.02                      | 34.10                           |
| 28.07.2017               | 8.64                                | 18.39                             | 40.17                      | 35.11                           |
| Vessel Class:<br>Panamax | PoL: Novorossiysk,<br>PoD: Damietta | PoL: Novorossiysk,<br>PoD: Jeddah | PoL: Odessa, PoD:<br>Japan | PoL: Odessa, PoD:<br>Chittagong |

Source: Reuters

<sup>\*</sup>Figures in \$/Tonne

<sup>\*\*</sup> Figures in Euro/Tonne

<sup>\*\*\*</sup> Figures in AUD/Tonne



#### Global Policy Developments

<u>Australia:</u> On 28 June, CME launched the Australian wheat FOB (Platts) futures contract which will begin trading on July 24 pending all relevant regulatory review periods

<u>Turkey:</u> On 1 June, Turkey lifted all restrictions on Russia wheat imports, after having limited last month's import volumes to 20-25 percent of the amount specified in import licenses.

<u>Japan:</u> On 19 June, Japan extended its Simultaneous Buy-and-Sell import scheme to cover all wheat classes as of October 2017. Japanese flour millers will be able to import up to 200000 tonnes of wheat per year.

**Egypt:** on 21 May, the Ministry of Supply in Egypt announced it will grant wheat farmers EGP 15 (USD 0.83) per tonne for wheat in jute bags, and EGP 10 (USD 0.55) per tonne of wheat to encourage storage in silos that are far from production areas and with significant remaining storage capacity. On 18 May, the General Authority for Supply Commodities in Egypt announced that the required level of protein will be raised by 0.5 percentage points in all wheat imports.

<u>India:</u> on 28<sup>th</sup> March 2017, Government has imposed 10 percent import duty on wheat in order to restrict imports and provide favourable grounds for domestic crops. In the current MY 2016-17, more than 5 MMT of wheat has already been imported. India is expecting a good crop this year and government has set a procurement target of 33 MMT higher by 10% compared to last year.

Source: AMIS

#### Spot Prices Black Sea Region

| Date                   | 29.06.2017  | 05.07.2017  | 12.07.2017  | 19.07.2017  | 26.07.2017  |  |  |  |  |
|------------------------|-------------|-------------|-------------|-------------|-------------|--|--|--|--|
| Odessa, FOB(\$/tonnes) |             |             |             |             |             |  |  |  |  |
| Milling wheat 12.5%    | 180.0-183.0 | 183.0-187.0 | 187.0-191.0 | 188.0-192.0 | 188.0-193.0 |  |  |  |  |
| Milling wheat 11.5%    | 174.0-177.0 | 179.0-183.0 | 184.0-187.0 | 185.0-188.0 | 183.0-186.0 |  |  |  |  |
| Feed wheat             | 166.0-168.0 | 168.0-171.0 | 172.0-174.0 | 173.0-177.0 | 172.0-176.0 |  |  |  |  |
| Novorossiysk, FOB(\$   | /tonnes)    |             |             |             |             |  |  |  |  |
| Milling wheat 12.5%    | 183.0-185.0 | 186.0-188.0 | 192.0-194.0 | 192.0-194.0 | 193.0-196.0 |  |  |  |  |
| Milling wheat 11.5%    | 176.0-180.0 | 178.0-182.0 | 182.0-186.0 | 183.0-188.0 | 183.0-186.0 |  |  |  |  |
| Feed wheat             | 165.0-167.0 | 167.0-170.0 | 170.0-172.0 | 173.0-175.0 | 172.0-175.0 |  |  |  |  |

Source: Reuters

#### Forward Prices for 2017 Crop Black Sea Region

| Origin         | Commodity            | Delivery period | Price (USD/MT) |          |
|----------------|----------------------|-----------------|----------------|----------|
|                |                      |                 | 19.07.17       | 26.07.17 |
| Russia         | Wheat, 12.5% protein | Oct-Nov         | 195-205        | 200-205  |
| Ukraine        | Wheat, 11.5% protein | Oct-Nov         | -              | -        |
| Ukraine/Russia | Feed wheat           | Sept-Oct        | -              | 175-180  |

Source: Reuters



#### IGC Wheat Balance Sheet (Quantity in MMT)

| ICC Ferencet/ Fig. In MMT) | 2014-15 | 2015/16 | 2016/2017  | 2017-18 (Forecast) |            |  |
|----------------------------|---------|---------|------------|--------------------|------------|--|
| IGC Forecast( Fig-In MMT)  | 2014-15 | 2015/16 | (Estimate) | 29.06.2017         | 27.07.2017 |  |
| Production                 | 730     | 738     | 754        | 735                | 732        |  |
| Trade                      | 153     | 166     | 173        | 170                | 170        |  |
| Consumptions               | 715     | 718     | 738        | 735                | 735        |  |
| Carryover stocks           | 206     | 225     | 242        | 241                | 241        |  |
| Y-O-Y change               | 15      | 19      | 16         | -                  | -3         |  |
| Major Export               | 66      | 68      | 78         | 67                 | 65         |  |

#### IGC Balance Sheet Highlight:

- IGC has reduced its forecast for wheat by 3 MMT to 732 MMT as on 27<sup>th</sup> July-2017 for 2017-18. According to estimate by IGC for 2016-17 global wheat production was around 754 MMT against 738 MMT for 2015-16. The difference is around 16 MMT from previous estimate. Higher projection for wheat may pressurize global wheat market at current level and any major recovery from current level is unlikely.
- Trade forecast has been increased to 170 MMT. It is 3MMT lower compared to estimate for last year and higher by 4 MMT compared to 2015-16.
- Consumption has been kept unchanged at 735 MMT for 2017-18. The forecast is higher by 17 MMT compared to 2015-16.
- Carryout has been kept unchanged at 241 MMT for 2017-18. It is lower by around 3 MMT compared to 2016-17.

| USDA Global Wheat Balance Sheet: 2017-18 Fig. In Thousand Tonne (As on 01.08.2017) |                             |                                     |                                    |                   |                |                            |                       |  |
|--|-----------------------------|-------------------------------------|------------------------------------|-------------------|----------------|----------------------------|-----------------------|--|
| Country  | Opening<br>Stock<br>2017-18 | Production<br>projected 2017-<br>18 | Domestic<br>Consumption<br>2017-18 | Import<br>2017-18 | Export 2017-18 | Ending<br>Stock<br>2017-18 | Production<br>2016-17 |  |
| Argentina  | 521                         | 17,500                              | 6,000                              | 10                | 11,500         | 531                        | 17,000                |  |
| Australia  | 8,938                       | 23,500                              | 8,000                              | 150               | 22,000         | 5,588                      | 35,109                |  |
| Canada   | 7,163                       | 28,350                              | 8,800                              | 450               | 22,000         | 5,163                      | 31,700                |  |
| China  | 110,992                     | 130,000                             | 116,000                            | 3,000             | 800            | 127,192                    | 128,850               |  |
| EU   | 10,828                      | 150,000                             | 127,250                            | 6,500             | 30,000         | 10,078                     | 145,471               |  |
| India  | 9,536                       | 96,000                              | 99,000                             | 4,000             | 500            | 10,036                     | 87,000                |  |
| Pakistan   | 4,354                       | 26,200                              | 25,400                             | 30                | 600            | 4,584                      | 25,600                |  |
| Russia   | 10,836                      | 72,000                              | 41,000                             | 500               | 30,500         | 11,836                     | 72,529                |  |
| Ukraine  | 1,883                       | 24,000                              | 10,200                             | 25                | 14,000         | 1,708                      | 26,800                |  |
| US   | 32,234                      | 47,892                              | 31,869                             | 3,300             | 26,000         | 25,532                     | 62,859                |  |
| Others   | 60,764                      | 122,385                             | 261,358                            | 160,046           | 22,939         | 58,348                     | 121,394               |  |
| World total  | 258,049                     | 737,827                             | 734,877                            | 178,011           | 180,839        | 260,596                    | 754,312               |  |

Source: USDA



#### **CBOT Futures Sept-17 Chart:**

1<sup>st</sup> Support; 158.00 2<sup>nd</sup> Support: 156.00 1st Resistant: 204.00 2<sup>nd</sup> Resistant: 206.00

(\$ per tonne)

CBOT is falling continuously as ample supplies are available in the market. Furthermore weaker export sales in US and forecast for rains in wheat growing regions is keeping the prices under pressure. On the other hand due to unfavourable weather wheat crop is not in good condition.



#### CBOT comparison over period of time:

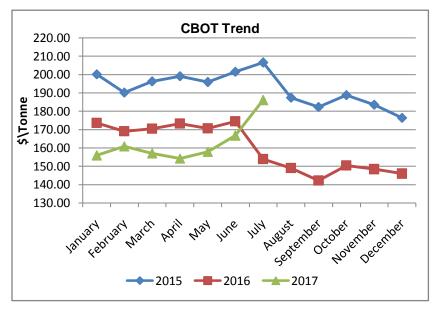
| CBOT Futures Prices:(USD/T) |          |               |              |                |                |          |                     |  |
|-----------------------------|----------|---------------|--------------|----------------|----------------|----------|---------------------|--|
| CONTRACT<br>MONTH           | Today    | Week<br>Ago   | Month<br>Ago | 3 Month<br>Ago | 6 Month<br>Ago | Year Ago | %<br>Change<br>over |  |
|                             | 1-Aug-17 | 25-Jul-<br>17 | 1-Jul-17     | 1-May-17       | 1-Feb-17       | 1-Aug-16 | prev.<br>year       |  |
| Sep-17                      | 169.46   | 174.15        | 203.91       | 172.22         | 174.61         | 180.58   | -6.15               |  |
| Dec-17                      | 179.20   | 183.33        | 210.89       | 180.03         | 180.94         | 187.10   | -4.22               |  |
| Mar-18                      | 187.19   | 191.78        | 215.85       | 186.27         | 185.17         | 192.33   | <b>-2.6</b> 7       |  |
| May-18                      | 191.97   | 196.01        | 218.42       | 189.58         | 187.74         | 193.71   | -0.90               |  |
| Jul-18                      | 195.09   | 198.76        | 218.97       | 189.76         | 188.11         | 190.96   | +2.16               |  |
| Sep-18                      | 199.77   | 202.99        | 220.72       | 192.70         | 191.69         | 190.96   | +4.62               |  |

#### **CBOT Trend**

CBOT moves within a range from January to June under normal conditions as shown in the chart.

However this year CBOT is not following the trend due to very low crop size and unfavourable weather conditions which are posing a threat to winter as well as summer crop.

As per latest update on 30th July by USDA around 31% of spring wheat is in good or excellent condition compared to 33% a week ago. Furthermore around 88% of winter wheat and 9% of spring wheat has been harvested.





#### Comparative Month on Month FOB quotes: (Fig in USD/MT)

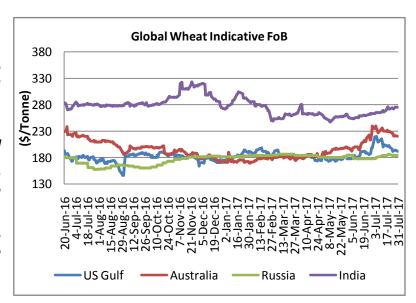
| All prices are for SRW/milling grade | 1st<br>Feb-17 | 1st Mar-<br>17 | 1st<br>April-17 | 1st<br>May-17 | 1st<br>June-<br>17 | 1st July-<br>17 | 1st Aug-<br>17 |
|--------------------------------------|---------------|----------------|-----------------|---------------|--------------------|-----------------|----------------|
| USA                                  | 190.60        | 187.50         | 182.40          | 182.90        | 177.80             | 198.49          | 191.59         |
| France                               | 182.70        | 175.25         | 161.50          | 165.25        | 154.50             | 172.25          | 167.50         |
| Australia                            | 169.00        | 178.48         | 178.49          | 190.04        | 197.89             | 230.69          | 218.99         |
| Russia                               | 184.00        | 184.50         | 185.00          | 180.50        | 184.50             | 175.00          | 183.50         |
| India                                | 284.59        | 249.11         | 264.54          | 259.31        | 256.71             | 262.91          | 257.52         |

#### **Global Indicative FoB Quotes:**

Indian FoB quote is based on local price. There is no export in bulk volume currently. Indian FoB quote is hovering between \$262.91-275.96 per tonne.

US and Russian quotes are hovering in the range of \$191.40-220.20 and \$178.00-185.50 per tonne respectively. Wheat prices in international markets witnessed steady to slightly firm tone in the last week

Wheat quotes are expected to trade steady to slightly firm and hover in the range of \$170 to \$245 in coming weeks.



#### International Outlook:

Global wheat market is expected to trade from steady to firm as unfavourable weather is threatening upcoming crop in US, Black sea, Canada and EU. Rains in Germany and Britain have slowed down wheat harvest however harvest in France is progressing at a decent pace. All this has led EU to revise its production forecast down by around 1.0 MMT to 140.7 MMT. Russian has harvested 31.7 MMT of wheat until 28<sup>th</sup> July and total production for spring and winter season combined is likely to be 62 MMT in 2017 compared to 73.3 MMT in 2016. Production in US is likely to be around 47.8 MMT compared to last year's 62.8 MMT due to fall in area sowed. Australia is likely to produce 24 MMT in 2017 compared to 35 MMT in 2016. The fall in production is mainly due to lower area compared to last year. Argentina is expecting to harvest around 17.5 MMT in 2017-18 compared to 16.3 MMT in 2016-17. Furthermore, Canada is likely to harvest around 28.4 MMT in 2017-18 due to lower acreage compared to 31.7 MMT in 2016-17. Therefore, Steady to firm market is expected in short to medium term.

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